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# THE TIMES

Why Liberals must not change their minds, page 14

# Serjeant at Arms to tell steel chief to produce papers

The Commons select committee on nationalized industries decided last night to send a representative of the Serjeant at Arms to Sir Charles Villiers, British Steel chairman, to demand that by Monday he should attend the committee and produce papers it requires. British Steel refused last night to increase a pay offer to its workers unless they first accept the loss of many jobs
[Details, page 17].

## Early-day motion sidestepped

By Michael Hatfield
Political Reporter

Sir Charles Villiers, chairman of the British Steel Corporation, will be summoned today by a representative of the House of Commons Serjeant at Arms to attend and give evidence at a further meeting of the Commons Select Committee on Nationalized Industries.

That extraordinary development in the controversy over British Steel finances emerged last night after the committee met for two hours to debate its next step. The corporation expects to lose £520m in its current financial year.

Colonel Peter Thorne, the Serjeant at Arms, was brought into the controversy because the committee discovered that his summons was the only way it could demand Sir Charles's attendance and the production of information and papers.

The summons requires the production of papers before or on Monday, January 23. Mr Russell Kerr, chairman of the committee, said they would expect Sir Charles to appear to give evidence. "I am led to believe it would be a contempt of Parliament if he refused."

Labour backbenchers doubt whether Sir Charles will refuse to attend. If he did, they argue, it would be contempt of Parliament, although the Speaker would have to rule on the matter and it would have to be debated.

Mr Varley, Secretary of State for Industry, will also be asked to attend, but the committee wants to question Sir Charles independently of him.

Sir Charles may well refuse to accept that. He had previously told the committee: "If Mr Varley was of value to have Mr Varley and me together, and I agreed, I would play my part, but I am one of the parties to an agreement very quietly to try to solve this huge problem and honestly I am not going, short of the Tower of London, to breach that agreement."

In a letter to *The Times* on Monday, Sir Charles added: "The constitutional question is no business of mine and as chairman of the British Steel Corporation I will ensure that the corporation will wholeheartedly cooperate with whatever control system Parliament specifies. The present case does, however, I believe, indicate the extreme difficulty of trying to serve two masters."

Mr Kerr said after the committee meeting last night that members were seeking certain categories of financial information from Sir Charles. He would not disclose what, but said they would appear on the Commons Order Paper today.

It is understood that the committee wants figures on the corporation's finances for 1977 that have not yet been given to it, although some information was disclosed in *The Times*.

Mr Kerr denied that the committee was being dramatic in involving the Serjeant at Arms. "We had nothing else that was legally or parliamentarily possible in front of us", he said.

Such action is not unprecedented but no one at Westminster last night could recall when it last occurred. In taking it the committee is side stepping the early day motion signed by more than 70 backbenchers, including those on the committee, demanding "a return of all papers relating to the future prospects for the British Steel Corporation".

The motion is specifically directed at Mr Varley, whose department is in possession of such papers, although ministers are resisting any Commons debate. Mr Varley, however, told the Commons on Monday he would be willing to attend the committee.

Mr Kerr said that a proper understanding of the operations of British Steel required the information the committee had requested. The committee could not give an authentic report on the corporation in the absence of that information.

Mr Varley, after two hours with the Labour backbench steel group, said he would have to study the committee's decision.

According to Mr Roy Hughes, chairman of the group, Mr Varley was disgusted with the Labour MPs on the committee for not having gone to the party before producing their report.

Questions "unknown": Last night Sir Charles said: "I do not really know what this is all about. I have been working a 12-hour day before I came home. I do not know what the questions are and obviously I shall want to see them (Our Business News Staff writes).

Asked about Mr Kerr's comments that he believed that it would be a contempt of Parliament if he refused to appear before the committee, Sir Charles replied: "I am sure he is always right."

Sir Charles, speaking from his Eaton Square home in London, said he would consult lawyers and would establish what precedents existed in Erskine May.

It is understood that the committee is seeking the Department of Industry's quarterly figures from January, 1976, into 1977.

The involvement of the Serjeant at Arms has a certain irony. Colonel Thorne once served under Sir Charles in the Grenadier Guards.

Business News Diary, page 19

## EEC polls put off until next year

From Michael Hornsby,
Brussels, Jan 17

Britain told its EEC partners clearly for the first time today that it would definitely not be ready to take part in direct elections to the European Parliament until next year.

Speaking to journalists after discussions here with fellow EEC foreign ministers, Dr Owen, the Foreign Secretary, said May or June, 1979, were now the most likely dates.

This would be exactly a year later than the target date. Dr Owen and his EEC colleagues, who appear to have accepted the postponement with equanimity, agreed that the latest a decision should be taken on the exact date of the elections should be at the next summit meeting of EEC heads of government in Copenhagen.

The Foreign Ministers heard Dr Owen's "confident assessment" that Britain would have the direct elections Bill on the statute book by the end of this Parliamentary session. It is estimated that another four to six months would be needed thereafter for the boundary commission to draw up the 81 constituencies that will elect Britain's representatives to the Strasbourg assembly.

Any hope that Britain might have been able to meet the original target date for direct elections vanished effectively when the Commons rejected the proportional regional list method of electing European representatives, which would have obviated the need for creating new constituencies. It was still hoped, however, that Britain could have been ready by this autumn.

One reason for the calm reception of Dr Owen's news today was that the EEC was already more or less resigned to a postponement. It has long been the accepted legal position that direct elections cannot take place unless all member states are ready to take part at the same time.

It is also true that, although Britain is the single most important cause of delay, only two other member states, Denmark and Ireland, have so far completed all the legislative and procedural measures required for direct elections. In West Germany and Belgium, preparations have run into serious political obstacles.

Dr Owen said that Britain had been "bullied" against its will into accepting a nominal commitment to the original 1978 target date. The Government had always made clear to its EEC partners, however, that this date might not be possible to meet.

EEC ministers have been surprised to learn that the European Parliament is apparently pressing ahead with plans to lease substantial new premises in Brussels, ostensibly to house the enlarged secretariat the parliament of 410 directly-elected seats will require.

This is seen as a covert preparation for moving the seat of the Parliament, which now meets alternately in Luxembourg and Strasbourg, to Brussels. This is opposed bitterly by France and Luxembourg.



Photograph by Bill Warhurst

Winter's grip: Snowfalls in 30 counties in England and Wales created some pretty scenes like that (above) in the Cotswolds yesterday, but icy roads caused accidents. A man died in Greater Manchester when his car was in a collision with a bus, and several people were taken to hospital after an accident involving a bus and a lorry. Also near the city, skidding buses blocked a road, and another bus hit a lamp post. No one was hurt.

In Hampshire, snow blocked the A34 near Andover and near Tring, Hertfordshire, several minor roads had to be closed. The heaviest snowfalls of the winter were recorded in central Wales and western Salop and Hereford and Worcester. In hilly districts farmers brought sheep and cattle to the shelter of low ground. Snow ploughs tackled a five-inch fall on the M40 between London and Oxford. Speed limits were reduced because of ice on the M1 in Hertfordshire and Bedfordshire and the M4 and M5 near Bristol. Up to three inches fell in Northamptonshire, Leicestershire and Nottinghamshire. Token payments, expected to be between £100 and £200, for necessities are to be made to a thousand householders, half of them council tenants, affected by recent floods in Wisbech, Cambridgeshire.

Another photograph and forecast, page 2

## Manx determination to keep the birch

From Christopher Walker
Strasbourg

Mr Jack Corrin, Attorney General of the Isle of Man, spent nearly two hours yesterday before the European Court of Human Rights in Strasbourg expounding the alleged deterrent value of judicial corporal punishment and the determination of his government not to abolish the practice.

In an impassioned submission, Mr Corrin urged the 10 judges to overrule a finding by the European Human Rights Commission that the birching of violent young male offenders was a degrading punishment in breach of the convention.

To support the plea, he produced official figures to show that in the Isle of Man there has been an increase in violent crime since 1969 and a steady decline for every year since 1974. He called on at least one of the judges to visit the island before a verdict is reached in three months; arguing that that would reduce the feeling of "remoteness and sometimes hopelessness" felt by the Manx people about the court.

Mr Corrin also said that a recent petition signed by 31,000 of the 45,000 Manx citizens over 18 had backed the retention of the birch. He read a letter from a man who had been given eight strokes as a teenager commending the form of punishment, and said that the publicity the island had received on the issue of corporal punishment had improved its image throughout the United Kingdom.

Yesterday's public hearing was the second time in less than a year that the United Kingdom Government has appeared before the court accused of a serious breach of the European Convention on Human Rights. The present case arose from an incident in 1972 when a Manx teenager was given three strokes of the birch after severely beating up a school prefect who had reported him for illegal drinking.

Early in the proceedings, Mr Louis Blom-Cooper, QC, leader of the British delegation, made clear to the crowded courtroom that the United Kingdom Government was appearing only because of the constitutional arrangement that makes it responsible for handling the Isle of Man's international affairs. He pointed out that judicial corporal punishment had been dropped in England, Scotland and Wales in 1948 and in Northern Ireland in 1968.

Although technically representing the Isle of Man, which retains control of its internal affairs, Mr Blom-Cooper criticized birching, or "whipping" as it was repeatedly referred to.

Continued on page 2, col 2

## Sadat watch on peace talks in Jerusalem

From David Watts
Cairo, Jan 17

President Sadat tonight announced the formation of a committee under Vice-President Hosni Mubarak to study "minute-by-minute" developments in the Jerusalem peace talks which opened today.

The talks are being led for Egypt by Mr Kamal, Foreign Minister, for Israel by Mr Dayan, Foreign Minister, and for the United States by Mr Vance, Secretary of State.

The new Cairo committee of experts on Arab-Israel relations is already in direct contact with Mr Kamal and will report to Mr Sadat, who is again staying at the residence, The Barrages, north of Cairo, studying his strategy in the light of the Jerusalem reports.

It is expected that there will be a clear indication of which way the talks are going by the end of this week, when Mr Sadat will be visited by Mr Vance, on his way to Turkey and Greece from the Jerusalem talks.

The mood in Cairo today was one of caution as Egyptians watched the opening of the political committee talks on television. Mr Sadat has set the tone with a series of pessimistic statements, the most recent in a magazine interview at the weekend in which he said that he saw no hope of the political committee reaching a set of principles to guide the Middle East to peace.

Since then he has apparently been observing the often proclaimed truce on public statements, a truce which has been requested and broken by everyone concerned, including President Carter.

Reports from Jerusalem that Mr Sadat had eased his demands for self-determination for the Palestinians could not be confirmed here today. Political observers noted that the agenda for the Jerusalem talks spoke of peace treaties "in accordance with the principles of Security Council Resolution 242", which deals with the Palestinian question only in vague terms.

Michael Knipe writes from Jerusalem: The negotiations here were adjourned today after two short sessions and an exchange of documents and are due to resume tomorrow afternoon. In the meantime informal meetings are taking place between the Israeli, Egyptian and United States delegations while the respective documents—one each from the Israelis and Egyptians—are being studied.

According to conference sources, both the Israeli and Egyptian documents insist on their known basic negotiating positions. Mr Dayan, the Israeli Foreign Minister, told a press conference this afternoon that the Egyptian document was "very, very strongly worded."

He made it clear however that this was not unexpected. As far as Israel was concerned, everything was negotiable and he was prepared to discuss any proposals put forward by the Egyptians even if they were not to Israel's liking.

Continued on page 6, col 1

## eyland may uild under cence for enault

Clifford Webb

senior union official dised last night that British land is negotiating with an rnational competitor to nire a licence to build one its cars in this country.

Ir John Rowan, national inrial officer for the techni and supervisory section of Amalgamated Union of ineering Workers, said: is move was indicated to n officials, including myhe who met British Leyland's rman, Michael Edwardes, ondon on Monday.

I have not yet had an opporty to pass this bombshell to members but you can well ine what their reaction will

said he was not prepared ame the foreign company ved but added: "It is not far from these shores."

greed that the talks already r way with Renault, the ch state-owned motor o, could point in that tion.

date, however, Leyland nsisted that these talks are ted mainly towards mutual nge of component knowrather than complete les.

icial Leyland sources ed to confirm the claim night but did not deny it. known, however, that the with Renault have been wide-ranging than either ns disclosed and that they nothing to Mr Edwardes's l two months ago.

Alex Park, the former executive who resigned month, let it be known than 18 months ago that ould not shy away from facturing someone else's if it will do the most good ritish Leyland."

Rowan said he had given ning to both the Governand British Leyland management more than ar ago that they had d Leyland's overall design engineering capability to e to such a serious extent they were in danger of their best men to contincompetitors. In fact these ions had already begun.

## Wider choice on pact likely for Liberals

By Fred Emery
Political Editor

The special Liberal assembly in Blackpool on Saturday is virtually certain to be offered options friendlier to Mr Steel, the party leader, than the original stark choices to end the pact with Labour immediately or in a few months' time.

The party is to decide today the form of the resolution to be put to the assembly. It will be announced after a meeting of the assembly's agenda committee and is expected to give at least two options: ending the pact immediately, or continuing it until such time as the 13 Liberal MPs agree it is appropriate to end it.

Liberal Party officers are at pains to make sure that delegates have a clear, unconfused choice on Saturday so as to avoid the image of a motley group in disarray.

The party standing committee's original recommendation, which left the assembly to decide only the timing of the ending of the pact, risked such an image. It was also unacceptable to Mr Steel.

He and his friends have worked hard to have included the option that the pact shall continue. Whether the final wording will include, in that option, some reference to the summer, or Budget measures, will be up to the meeting today.

One procedural difficulty is that the original recommended resolution is the one that was circulated to constituencies and votes were taken. However, since Liberal delegates are not mandated, that might prove to be less difficult than it appears.

The publication, as an advertisement, of the names of more than a hundred "Liberals against the pact" in yesterday's issue of *Liberal News*, the party weekly, has not affected the confidence of Mr Steel's entourage. The list contains the names of many prominent Liberals, but only one MP, Mr Cyril Smith, who has been advocating ending the pact since last summer.

In circles close to Mr Steel derision was poured on the report that the Liberal leader had said he would resign the leadership after a general election. Miss Nesta Wyn Ellis, a frequent Liberal candidate, had stated that Mr Steel had confided his intent to her. Yet in Mr Steel's circle it was said that he had not met Miss Ellis for months.

## Guerrillas kidnap British missionary and kill two Rhodesian tribal chiefs

Salisbury, Jan 17 (censored). —Nationalist guerrillas have killed two African chiefs and kidnapped a British Roman Catholic missionary, military headquarters announced today.

Father Desmond Donovan, aged 50, who was born in Leeds, was seized from the altar of his church about 30 miles north of Salisbury as he celebrated Mass in the Chimamora African tribal reserve, on Sunday, a spokesman said.

"As African women members of the congregation wept and pleaded for the terrorists to release Father Donovan, the terrorists struck him several times, prodded him with their weapons and herded him out of sight," he said.

A church spokesman said the priest had been taken into the hills and had not been heard of since.

Guerrillas of the Zimbabwe African Liberation Army (Zanla), the military wing of Mr Robert Mugabe's Zimbabwe African National Union, were said to be responsible.

A military communiqué tonight announced the deaths of Chief Gwebu Fish, who is 90, deputy Chief Benedict Chiwara, aged 49, and his son, Oliver, aged 12.

It said Chief Fish, a member of Rhodesia's first council of chiefs formed in 1962, was shot dead outside his home in the Buhera tribal trust land east of Fort Victoria last Thursday.

"A note was left by the murderers stating the Zanla was responsible."

Deputy Chief Chiwara and his son were also shot dead in their village in the Masembura tribal trust land, which borders Chinamora to the north, three days later the communiqué said.

They were forced from their vehicle by terrorists and shot in front of their family.

Chief Chirau was head of one of three black nationalist parties involved in the current internal settlement talks.—Reuter.

Maputo talks, page 6

New York in 3½ hours, 6 days a week.

Concorde now leaves Heathrow for New York at 11.15 every day of the week except Saturday. British airways Concorde



## ck lawyers p boycott

Society of Afro-Asian and ean Lawyers has abanplans to boycott cases Judge McKinnon, QC, e of his remarks in a racial incitement case. ed, after the Lord Chana statement last Friday, iety intends keeping a on cases allocated to the to see whether there are which race is an importue.

s renew demand, page 2

## Pakistanis reject Packer men

The crisis which threatened the third Test match in Karachi was averted last night. The Pakistan cricket board, by excluding Mushtaq, Imran and Zaheer, the players contracted to Kerry Packer, had made the decision the England players had hoped for. The cricket authorities at Lord's, meanwhile, had insisted that England play the match even if Pakistan included the three players concerned. John Woodcock, page 8

## Contempt in reports

Newspaper and Border Television reports of a woman's trial on theft and fraud charges, which disclosed that she had earlier pleaded guilty to other charges, were a contempt of court, the Lord Chief Justice ruled in the Queen's Bench Divisional Court. The newspaper, *The Journal*, Newcastle upon Tyne, was given leave to appeal.

Law Report, page 16

## Britain in fish clash

Britain was isolated in an EEC dispute in Brussels over its demands for an exclusive fishing zone round Britain and preferential treatment in another. Mr Silkin, the Minister, also said the historic rights of Breton fishermen to catches in British coastal waters must be phased out.

Page 5

## No early release for Myra Hindley

The Home Office emphasizes that there is no question of an early release from prison for Myra Hindley, the "moors murderer", after the mother of one of the murdered children had presented a petition with 27,000 signatures opposing any parole to Mr John, Minister of State.

Page 3

## London crime rise

Crime known to the Metropolitan Police last year showed the second greatest annual increase in records kept by the force, according to an analysis prepared for the Police Superintendents Association of England and Wales. The projected 1977 total of 572,683 offences will represent an increase of 12.8 per cent over the previous year.

Page 5

## Scots abortion vote

The Commons voted to devolve to the proposed Scottish assembly power to change the abortion law, despite objections that it should not be made possible for a woman to obtain an abortion on one side of the border but not the other.

Page 2

## Carter message

President Carter said that the success of his first State of the Union message tomorrow will be measured by the stock market. The emphasis is expected to be on the economic policies on which the President has been working for months.

Page 6

## Britain in talks on arming Somalia

Britain is consulting other Western countries on Somalia's request for arms, the Foreign Office says. The Somali Government has accused the Soviet Union, Cuba and Warsaw pact allies of preparing to invade the country by land, sea and air. Moscow has rejected the accusation.

Page 6

## Dumping denied

Japanese Government officials and leading industrialists angrily refuted allegations by Sir Harold Wilson that Japan is the world's leading expert at dumping cheap goods on other nations.

Page 7

Public sector: A united approach for a new pay agreement is to be made by seven Civil Service unions. 2

France: Opinion poll shows voters deserting government. 5

Cyprus: Mr Ecevit, Turkish Prime Minister, promises to submit map as basis for peace settlement. 6

Price rises cut: The Price Commission has limited increases on a wide range of Fisons garden products to 20 per cent; Fisons had asked for up to 43 per cent. 17

Letters: On improving slums, from the Bishop of Chester; on a memorial trust to Hubert Humphrey, from Sir Harold Wilson; on her husband, from Mrs F. R. Leavis

Leading articles: Finland's enduring leader; Cyprus; Birching

Features, pages 7 and 14

Ernest Wistrich argues for a British initiative in the EEC; Bernard Levin continues his series on Vietnam today

Arts, page 13

Fred Zinnemann talks to John Higgins about his film, *Julia*; Stanley Reynolds on *Panorama* (BBC 1); Richard Williams on the Ken Wheeler Orchestra at Nottingham; Irving Wardle on *We All Fall Up* (Round House Downstairs)

Obituary, page 16

Mr Philip Wills; Mr H. Russell Robinson

Sport, pages 8 and 9

Rugby Union: Burton chosen to replace Cotton for England; Cricket: Rest of the World XI on verge of beating Australians; Tennis: New British circuit; Football: Liverpool and Nottingham Forest through

Business News, pages 17-22

Stock markets: Equities and gilts continued to lose ground and the *FT* index closed 3.3 down at 470.9

Financial Editor: Stock Exchange moves on small investors; Harcros Investment Trust: Rothschilds in the background

Business features: Bryan Appleyard on the reform of the bankruptcy laws; John Earle on the Italian Communist Party's hand of friendship offer to the entrepreneur

Business Diary: A British Steel Corporation man wins an award from the Royal Statistical Society


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HOME NEWS

# Abortion law likely to come under control of Scottish assembly

By Hugh Noyes
Parliamentary Correspondent
Westminster

The Commons agreed last night by a 17-vote majority to give the proposed Scottish assembly powers to change the abortion and family planning law.

An amendment to the Scotland Bill seeking to delete those issues from matters to be devolved to the assembly was defeated by 179 votes to 162 after a heated debate in which many Labour MPs spoke strongly against the Government's proposal to devolve the powers.

MPs on both sides of the House spoke of the dangers of bringing the law into disrepute and of making nonsense of the abortion legislation, if a woman can secure an abortion only one side of the border.

Those in favour of the abortion laws and those against them united to oppose the Government. Mr Leo Abse, Labour MP for Pontypool, predicted that if the law was not uniform on both sides of the border there might be, say pregnancy advisory centres at Berwick-upon-Tweed with abortion clinics on one side of the border or the other, depending on which part of the United Kingdom had the most unrestricted law on abortion.

Other Labour MPs, notably Dr Maurice Miller (East Kilbride) and Mr John Mackintosh (Berwick and East Lothian), felt that it would be wrong to devolve health matters to the assembly while retaining jurisdiction over the single issue of abortion.

Mr Ewing, Under-Secretary of State at the Scottish Office, said the law officers were firmly of the view that the power to make laws on abortion ought to be devolved, and they could foresee difficulties if that was not done.

Apart from the abortion issue, MPs seemed to be becoming aware for the first time of the possibility of different criminal laws coexisting in different parts of the kingdom if the devolution legislation goes through.

Mr Abse said it would be possible to have conduct regarded as criminal in England and Wales not being so regarded in Scotland, and vice versa.

Although Mr Abse did not mention it, there was a suggestion that extradition procedures might be required if the Bill's proposals on the devolution of some criminal law-making powers were carried.

Nor was there any assurance from the Government that there will be time under the guillotine to debate the considerable group of criminal offences that it is proposed will fall under the assembly's eye. The offences include those against the person, sexual offences, offences against property and of dishonesty, offences against public order, decency and religion and against the administration of justice.

There was even an indication from Mr Edward Taylor, shadow Secretary of State, that, given half the chance, he would like the assembly to reintroduce capital punishment in Scotland.

Parliamentary report, page 4



Margate beach being cleared yesterday of rubble left by last week's storms, which wrecked the town's pier. More than 50 hoteliers, determined to have the resort shipshape by Easter, volunteered to help with the work.

# Pay offensi by seven Civil Servic unions

By Christopher Thomas
Labour Reporter

Seven of the nine Civil vice unions represe 500,000 non-industrial civil vantts have agreed on a u approach to the Civil Se Department later this mon pursuit of a pay deal du April 1.

The two outsiders are Civil and Public Services ciation (CPSA), the bigge the unions, and the mi management Society of and Public Servants, second biggest.

The society, probably most militant of the nin talking in terms of a 20 per cent rise, while the plans a claim well outsid Cabinet's limit. Nevertheles seems almost certain tha the unions will get a si offer and, in the end, will to settle for similar amount

On one point they united. Because of mi wage drift, amounting o to no more than 0.5 per on the total wage bill, unions are adamant that will not accept less than 1 cent, and that a lower would lead to reprisals.

The postmen, who were to settle on January 1, are at an early negotiating Teachers are due for a s ment in April as are n and railway workers.

The immediate danger from the manual workers. It remains to be whether the unofficial men's leaders are prepar mount another period of test action after suff defeat in last November's pute, which blacked out of Britain. Engineering g due to settle next month the Electricity Council y day but did not discuss details.

# Firemen's deal is ratified

By Our Labour Reporter

The firemen's leaders took seven minutes yesterday to ratify an agreement that formally ended their first national strike. The Fire Brigades Union and local authority employers met in London and agreed a formula ensuring that from November next year, firemen's earnings will stay in line with those of skilled workers.

Present average earnings of £67 a week will go up immediately to £78, to £89 in November this year, and to an estimated £102 a year later.

The return to work on Monday after the nine-week strike went more smoothly than expected. Mr Dick Foggie, assistant general secretary of the union, said: "We are satisfied that officers and men can work together but accept jointly that there are one or two problems".

Mr Wilfrid Barber, who, as FBU president, was the principal union representative at yesterday's peace meeting, said afterwards: "Bitterness will pass as the days go by." The union would use all endeavours to stop recriminations. Mr Brian Rusbridge, secretary of the employer's side, accepted that there would be some trouble, but added: "We have said all along that this agreement is a first-class charter for firemen."

Firemen in Chelsea, London, who were taken off the payroll on Monday night after refusing to work with Mr Christopher Hills, their senior officer, relented last night after talks with union and employer representatives. They had complained that Mr Hills had transferred from the Fire Brigades Union to the National Association of Fire Officers just before the strike and worked throughout.

# 'Think-tank' strikes back at critics

By David Nicholson-Lord

A new edition of last summer's much condemned report on Britain's overseas representation by the Central Policy Review Staff (the "think tank") would be more considered, shorter and less indigestible and would include a section on invisible exports, Sir Kenneth Berrill, head of the review staff, said at a hearing of the Commons Expenditure Committee last night.

But those were almost the only concessions he offered his many critics.

Sir Kenneth and the team of six who produced the review had their own pungent retort to the critics. Most of them, the CPRS said in a sharply worded memorandum of evidence, seemed not to have read the document.

During three hours of questioning by MPs the team faced a searching scrutiny of their relative youthfulness

Stoutly defending them, Sir Kenneth said the team's average age of 37, the same age as Dr Owen, the Foreign Secretary, was a very good one "provided intelligent people were recruited".

Despite the review's emphasis on specialization in export promotion, he admitted that none of the team had ever "sold anything in anger", but said that most of them had wide overseas experience. "They were the best team I could get", he commented.

Sir Kenneth rejected suggestions that the review staff was not designed for such major studies.

He acknowledged, however, that he was surprised when Mr Callaghan, then Foreign Secretary, asked the CPRS to investigate overseas representation. He said it was the first time the review staff had undertaken such a detailed study.

Sir Kenneth said he remained convinced that a unified Civil Service, incorporating both home and overseas elements, would be created eventually.

In the accompanying evidence the review staff denied that it was too pessimistic about Britain's role. Historically, states that lost an empire soon lost influence, it contended.

Even if Britain's growth rate doubled and that of her competitors in western Europe slowed slightly the United Kingdom would still not have recovered by 1990, the focal year of the review, her relative position of 25 years ago.

The recommendations for greater export specialization, for economies in the British Council and the BBC, and for the continuing closure of overseas posts, were defended also.

Changing the British Council from a purveyor of culture into what was largely an aid and export agency had brought duplication, the memorandum commented.

Its suggestions for the BBC had been governed by the question of audibility. If government would not provide resources to increase the audibility of world broadcasts, the alternative was to concentrate better quality broadcasting in priority areas.

A further hearing will take place tomorrow.

# MP fears '1984 nightmare'

By Our Political Editor

The next election would not turn on economic trends, Mr David Howell, opposition spokesman on home affairs, maintained yesterday. The issue transcending all others would be "the nightmare date of 1984".

He went on, in a draft prepared for a speech in his constituency of Guildford: "The real, central question is whether power should continue to be transferred into the hands of the party bureaucrats and state officials, with their socialist and corporatist fellow-travellers, who want to hurry us on to something not aall all that different fro George Orwell's ugly fantasy, or whether we have the will and the resolution to reject all that and move on instead towards the post-socialist sociity."

Fundamental to the struggle against the threat of 1984 were the Conservative proposals: for lower taxation, greater personal property ownership, and encouragement for small businesses.

In counterpoint, a Labour junior minister accused Mrs Thatcher of asserting "teaditional reactionary free market Tory policies with a vengeance".

Mr Grant, Parliamentary Secretary for Employment, said in a draft speech prepared for his constituency of Islington last night: "Selsdon women will prove far more dangerous to Britain than Selsdon man ever was, given the chance. The image-makers may have softened the hair-do and sought to produce a sexy voice, but the words are still those of the old milk snatcher. They spell a more divided embittered Britain than at any time since the 1930s."

# MPs renew demand for judge to go

By George Clark
Political Correspondent

Labour backbenchers kept up their pressure on the Government last night for a Commons debate on their motion demanding the dismissal of Judge McKinnon, QC, whose remarks during a racial incitement trial at the Central Criminal Court recently led to controversy.

The main signatories of the motion, including Mr Norman Atkinson, MP for Haringey, Tottenham, saw Mr Foot, Leader of the House, to request government time for a debate.

Mr Foot was apparently not able to give any undertaking. He promised to meet the MPs again tonight. Presumably he has to consult his senior colleagues and report on opinion on the party's back benches.

So far 115 Labour MPs have signed the motion.

The deputation was led by Mrs Barbara Castle. The others were Mr Atkinson, Mr Ian Mikardo, Mr Marcus Lipton, and Mr Stanley Thorne.

Mrs Castle said afterwards: "We said that if there was not a debate the poison of the damage done by Judge McKinnon would continue to circulate through society."

The Labour motion states: That this House calls upon the Lord Chancellor to remove from office Judge Neil Nairn McKinnon, QC.

More than 50 Conservatives, led by Sir John Langford-Holt, have signed a counter-motion which states:

That this House, recognizing that interference with the courts of law by the Executive is throughout history the first step towards undemocratic extremist government of left or right, urges her Majesty's Government to ensure that the application of the law remains with the judiciary, the independence of which from the Executive is essential to the rule of law.

Mr Arthur Latham, Labour, has tabled an addendum to that, stating:

. . . and for these very reasons regrets any action which undermines the authority of the judiciary and its credibility as an impartial and non-political upholder of the law.

# Rolls-Royce owner drew benefit

*Fred Rowntree, aged 41, of* Norton Road, Stockton-on-Tees, Cleveland, said he was penniless when he drew social security but in fact had a Rolls-Royce and his own building company, it was stated at Teesside Magistrates' Court yesterday. He also had two other cars and a four-bedroom house.

Mr Rowntree pleaded guilty to specimen charges of falsely claiming £22.54 supplementary benefit and £26.38 unemployment benefit. He was fined £250 and ordered to pay £22.54 compensation and £20 costs.

It was stated that he told investigators: "I thought that if I was not drawing wages it was all right."

## Elderly 'shelter' plea

The Prime Minister and the Secretary of tSate for Scotland are to be asked by the Scottish Liberal Party to provide more sheltered accommodation for elderly people.



Policemen searching for Lester Chapman, aged eight (above), who ran away from home a week ago, have been told of at least one instance of food being left for him, in a railwayman's hut in a field about a mile from his home at Reading, Berkshire. A man living near by told the police that some boys had told him they had left food there. There was no sign of Lester Chapman when the hut was searched, but the food had been eaten. There was dry sacking, which he could have been using as bedding. It is believed that someone, possibly a school friend, knows where he is and is helping him to hide, or he could not have survived on his own for so long. There have been several reports of his being seen in the district.

# Singer chief fined £250 for machine safety offence

John Wotherspoon, head of the Singer sewing machine company's British operations, was fined a total of £250 yesterday for neglecting to safeguard three machines at the company's factory at Clydebank, Strathclyde. He had denied the charge and the company said later it was considering an appeal.

It was fined a total of £5,000 after pleading guilty to the same charges. Charges against another director, Mr Thomas Cole, were found not proven. The verdicts came at the end of a six-day trial at Dumbarton Sheriff Court.

At the start of the trial the two men and the company were charged with providing 57 machines that were not securely safeguarded, failing to fence two machines, failing to fence a milling machine, and failing to fence two other machines.

But the court ruled that there was insufficient evidence on the first two charges. The company then pleaded guilty to the third and fourth charges, but Mr Wotherspoon and Mr Cole continued to plead not guilty.

The prosecution alleged that the machines had recently been imported and the factory was under pressure from overseas to get them into production quickly without any thought being given to providing guards for them.

# Welsh miners ballot on local output scheme

By Our Labour Editor

South Wales miners wil lot next week on the p lity of introducing local ductivity schemes in the coalfield now holding against pit-based incentive

That decision was take terday by the area exe committee of the Na Union of Mineworkers the militant Yorkshire field workers had vote almost two to one to go with productivity barg rather than industrial acti pursuit of a claim for ri up to 90 per cent on basi rates.

The decision to call a is subject to ratification coalfield delegation confe tomorrow.

Defeat accepted: In Edin yesterday leaders of mineworkers' union grud accepted defeat in their paign against individual centive schemes (the Association reports). On month after their decla that any such scheme have to be negotiated o area basis, a delegate ference decided that ne tions should be opened pit by pit scheme for workers.

But less than 24 hours Yorkshire miners had vot accept an incentive deal hill Colliery, near Wake was brought to a stan when engine winders w out in protest at their s

Later, winders at Le Luck colliery, near Castle also walked out.

# Bill to speed creation of more parish councils

By George Clark
Political Correspondent

An attempt to speed the creation of more parish councils in urban areas of England is being made by Mr Graham Page, Conservative MP for Crosby, a former Minister for Local Government.

His Urban Parishes Bill, published yesterday and due to come before the Commons for second reading on January 27, provides for the presentation of a petition, signed by at least a hundred local government electors, to initiate procedure for determining a new parish.

"There are now over 200 neighbourhood councils, which are unelected and unrepresentative, and in many areas they are no more than pressure groups", Mr Page said yesterday.

Parish councils had worked well in rural areas and parishes in big conurbations had also done excellent work in bringing the worries and the wishes of local people before district councils.

"Why should not people in all built-up areas have the same kind of representation and powers?" he asked.

Mr Page and his Conservative supporters point out that parish councils still have the power to raise up to a 2p-rate and can provide local amenities.

# Isle of Man determined to keep birch

Continued from page 1

"The United Kingdom Government", he told the judges, "like virtually every other country to which the convention applies, believes that judicial corporal punishment is not effective for any internationally acknowledged penal purpose."

It was argued yesterday that the entire case should be scrapped because the original applicant had asked for it to be withdrawn when he reached the age of 18.

Mr Corrin said that insufficient concern had been shown for the youth, Anthony Tyrer, whose case had been taken up by the National Council for Civil Liberties when he was 15 and thus a minor. The Manx Attorney General explained that M. Tyrer had later changed his mind about going to Strasbourg. He had not been involved in the case since 1976, but his efforts to get it withdrawn had been overruled by the human rights commission because of the general issues involved.

Much of Mr Corrin's submission hinged on the assertion that birching, as administered in the Isle of Man, was not degrading, had been ordered only 25 times since 1976 and under new legislation due to be passed later this year would be restricted to a limited number of violent offences.

He said offenders were no longer struck on the bare flesh, because that practice appeared to have particularly upset the commission's investigators.

"The punishment will be administered over the defendant's ordinary cloth trousers in all future cases", he said.

He explained that the punishment was restricted to young males and that those between 14 and 20 could receive a total of 12 strokes. The beating is administered in a room attached to the court with a senior police officer and a doctor in attendance. The offender's parents or guardian have the right to watch.

Mr Corrin argued that local requirements should permit birching to continue in the Isle of Man indefinitely under a provision of article 63 of the Convention on Human Rights. He said that not only were teenage residents deterred from crimes of violence but some potentially violent holiday-makers were deterred from visiting the island.

The judges were told of youths who arrived from the English mainland and immediately sought out a policeman in the capital, Douglas, to check whether the birch was still in force. They were also informed of one alleged incident when a street brawl broke up after an unnamed local resident had shouted from a window: "They have got the birch".

Earlier, Mr Love Kellberg, principal delegate for the commission, urged the court to call for the complete abolition of corporal punishment in the island. He explained that the commissioners' finding that birching amounted to degrading treatment in breach of article 3 of the convention had been reached by a majority of 14 votes to one.

Mr Kellberg, a Danish lawyer, criticized the ritualistic nature of birching and described it as an arbitrary and cold-blooded act. He dismissed the argument that judicial corporal punishment had any redeeming social value or that it was an effective deterrent. In the commission's view it was an infringement of a basic human right: the inviolability of a person's physical integrity.

On the strength of yesterday's hearing European legal observers are confident that the court will support the commission's demand and rule against birching in its verdict in the spring. In Whitehall it is acknowledged that such a decision might lead to a serious constitutional crisis between the two governments.

In theory the British Parliament is ultimately responsible for the island's legislation, although in practice the Manx Parliament controls its internal affairs, including finance. An order from the Strasbourg judges to end birching would have to be enforced by Britain, but Manx politicians maintain that any such attempt to interfere with their penal system would strengthen growing local support for complete independence from the mainland.

Douglas demonstration: There was a big demonstration in the Isle of Man yesterday in support of the island's birching laws (our Douglas Correspondent writes). Four thousand demonstrators marched through Douglas

It was the Isle of Man's biggest demonstration. For a population of 60,000 it was an impressive vote of confidence in the Manx Government's stand on birching.

A government spokesman, Mr Ian Anderson (Glenfaba, Ind), told the marchers: "You have shown that the retention of the birch is not just something that your government is trying to impose, but that it is the wish of the great majority of the people of this island. We are determined to maintain law and order. This is our top priority."

In a reference to the Strasbourg hearing he said: "We believe in human rights in the Isle of Man, the right of everyone young and old, to walk the streets of our community without fear of being molested."

Leading article, page 15

# City centres may become 'desirable'

By Margaret Stone

Urban and inner city areas are predicted as being among the most desirable housing areas this year. The Abbey National Building Society, second largest in Britain, in a new housing survey suggests that the "best buys" may come there.

Its arguments are based on the concentrated attempts being made at many levels—by the Government, local authorities and building societies—to restore and improve the housing stock in inner-city areas.

Mr Timothy Timberlake, chief general manager of Abbey National, is convinced that the impact of higher fares will encourage a move back to town. Many commuters, the survey points out, are now paying more than £500 a year out of taxed income on travel costs. "They may increasingly come to think such sums would be better spent on living nearer their work."

For the past two years building societies have been co-operating with local authorities to provide housing finance on older property, generally classified as pre-1919 houses, to people who would normally go to local authorities for home loans. Last year 23 per cent of building societies lending was on pre-1919 homes.

Although the Abbey National singles out inner-city centres for the highest potential house price rises, it believes that the present active market will continue well into 1978 for all sectors. The survey points out that the societies' liquidity should enable them to maintain a steady flow of mortgage funds this year.

# £80,000 fraud by 'lump' system alleged

A building company with large telephone cable-laying contracts with the Post Office helped to defraud the Inland Revenue of £80,000 in five years by operating a "lump" system with its workforce, it was alleged at Worcester Crown Court yesterday.

The court was told that the management team of the Wyvent Construction Company, Hereford, used 715 bogus building trade vouchers to enable many of its workers to avoid paying income tax.

Colin Harding, aged 54, of Portway, Burghill, Hereford, and Joseph Baker, aged 32, of Sollars View, Bishopstone, Hereford, both industrial consultants, pleaded not guilty to conspiracy to defraud.

Michael Sheedy, aged 44, a civil building contractor, of Tram Inn, Allensmore, Hereford; Edward Payne, aged 32, a driver, of East Street, Crewkerne, Somerset; and John Murphy, aged 40, a foreman calbelayer, of Salop Road, Welshpool, Powys, admitted conspiracy.

The trial continues today.

# Man cleared of handling stolen films

Ivor Price, a schoolmaster, was cleared at the Central Criminal Court yesterday of dishonestly handling stolen feature films. He was given a 12-month conditional discharge and ordered to pay £500 costs for two other offences.

In August last, Mr Price, of Merthyr Mawr Road, Bridgend, Mid Glamorgan, was found guilty of dishonestly receiving *The Go-Between* from EMI Distributors and dishonestly assisting in the retention of *The Battle of the Bulge*, belonging to Columbia-Warner distributors.

Mr Price was cleared of dishonestly receiving films belonging to Visnews Ltd.

# Two jailed for rape of shop girl

For the rape of a shop assistant, Edmund Trainer, aged 21, of Leigh Street, Newton-le-Willows, Merseyside, was jailed for eight years, and Gladstone Sherratt, aged 21, of Hunter Avenue, Warrington, Cheshire, for six years, at Liverpool Crown Court yesterday. Both pleaded guilty.

Miss Heather Steel, for the prosecution, said that on August 26 the defendants, with a third man, drove the young woman, aged 20, who was the worse for drink, from a club at Newton-le-Willows to waste ground. She was punched in the face and both men raped her.

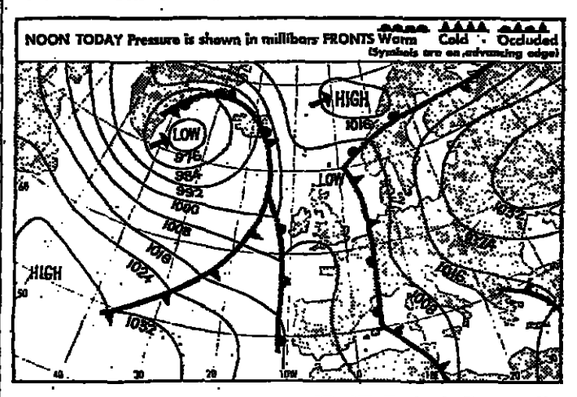
The third man, Maurice Williams, aged 21, of Warrington, was sentenced to 12 months' imprisonment, suspended for two years, for assisting Mr Trainer to avoid arrest.

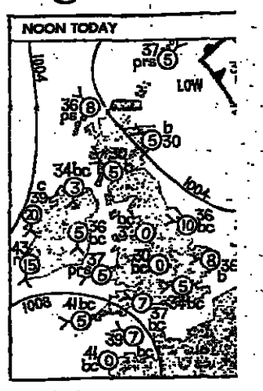
# Man described in Arabic

Details of the man wanted in connexion with the killing of Mr Said Hammami, the Palestine Liberation Organization representative in London, two weeks ago are being circulated in Arabic by Scotland Yard.

Posters bearin gthe description and an artist's impression have been put up outside police stations in areas of central London where there is an Arab population.

# Weather forecast and recordings




## Today

Sun rises: 7.37 am Sun sets: 4.25 pm
Moon sets: 2.41 am Moon rises: 12.23 pm
Full moon: January 24.
Lighting up: 4.55 pm to 7.26 am.
High water: London Bridge, 8.33 am, 6.1m (20.1ft); 9.19 pm, 6.1m (20.1ft). Avonmouth, 1.38 am, 10.0m (32.8ft); 2.19 pm, 10.0m (32.9ft). Dover, 6.0 am, 5.5m (18.1ft); 6.30 pm, 5.3m (17.5ft). Hull, 12.36 am, 5.9m (19.2ft); 1.34 pm, 5.7m (18.6ft); Liverpool, 6.24 am, 7.3m (24ft); 6.53 pm, 7.4m (24.3ft).

An area of low pressure will remain near Scotland and frontal troughs will approach W areas later.

Forecasts for 6 am to midnight:
London, central S, central N England, Midlands, Channel Islands: Frost early and late, mainly dry, sunny intervals; wind NW, backing SW, light; max temp 3°C (37°F).

SE, NE England, East Anglia: Frost early and late, sunny intervals, snow showers near coast; wind NW, backing SW, light; max temp 2°C (36°F).

SW, NW England, Wales, Lake District, Isle of Man: Frost early, sleet or snow showers, sunny intervals; wind NW, backing SW, light to moderate; max temp 4° or 5°C (39° or 41°F).

Borders, Edinburgh, Dundee, Aberdeen, Glasgow, central Highlands, Moray Firth, NE Scotland, Orkney, Shetland: Frost early and later, sunny intervals, snow showers; wind variable, becoming light; max temp 2°C (36°F).

SW Scotland, Argyll, NW Scotland:

SW, NW Scotland, Argyll: Frost early, sunny intervals, snow showers; wind variable, becoming S, light; max temp, 3° or 4°C (37° or 39°F).

N Ireland: Frost at first, sunny intervals, becoming cloudy with sleet or snow later; wind variable light, becoming S light or moderate; max temp 4°C (39°F).

WEATHER REPORTS YESTERDAY MIDDAY: c, cloud; f, fair; r, rain; s, sun; sl, sleet; sn, snow.

| | C | F | | C | F | | C | F |
|---|---|---|---|---|---|---|---|---|
| Akrotiri | c | 18 | 59 | Copenhgn | r | 0 | 32 | London | sl | 2 | 36 | Nice | c | 15 | 59 |
| Algiers | r | 15 | 59 | Dublin | r | 0 | 32 | Lxmbrg | fog | 0 | 32 | Oslo | sn | 0 | 32 |
| Amstrdm | c | 3 | 37 | Edinburgh | r | 1 | 34 | Madrid | c | 6 | 43 | Paris | c | 3 | 37 |
| Athens | c | 9 | 48 | Florence | r | 10 | 50 | Majorca | r | 11 | 52 | Reykjavik | c | -1 | 30 |
| Barcelona | s | 13 | 55 | Geneva | r | 3 | 37 | Malaga | r | 13 | 55 | Rome | r | 10 | 50 |
| Belfast | c | 0 | 32 | Gibraltar | r | 11 | 52 | Malta | r | 15 | 59 | Ronaldsay | r | 1 | 34 |
| Berlin | s | 3 | 37 | Guernsey | c | 3 | 37 | Manchstr | r | 1 | 34 | Stockholm | c | 1 | 34 |
| Biarritz | r | 12 | 54 | Helsinki | sn | -3 | 27 | Miami | r | 24 | 75 | Tel Aviv | s | 16 | 61 |
| Birmghm | c | 2 | 36 | Innsbruck | r | 1 | 34 | Montreal | c | -15 | 5 | Toronto | c | -1 | 30 |
| Bristol | s | 5 | 41 | Istanbul | r | 5 | 41 | Moscow | sl | -10 | 14 | Venice | r | 9 | 48 |
| Brussels | c | 3 | 37 | Jersey | r | 5 | 41 | Munich | c | 3 | 37 | Vienna | c | 1 | 34 |
| Budapest | c | 4 | 39 | L. Palmas | c | 16 | 61 | Naples | r | 10 | 50 | Warsaw | c | 0 | 32 |
| Cardiff | r | 3 | 37 | Lisbon | c | 8 | 46 | New Yrk | sn | 0 | 32 | Zurich | c | -2 | 28 |
| Cologne | r | 0 | 32 | Locarno | c | 3 | 37 | | | | | | | | |

h—blue sky; hc—half cloudy; c—overcast; f—fog; d—drizzle; r—rain; s—sun; th—(thunderstorm); p—showers; i—periodical rain with snow.

Outlook for tomorrow and day: Remaining rather cold rain or snow spreading to areas except extreme E.

Sea passages: S North Strait of Dover, English Cha (E): Wind NW, backing moderate or fresh; sea moder St George's Channel, Irish Wind NW, moderate, backing strong; sea rough.

## Yesterday

London: Temp: max 6 am pm, 5°C (41°F); min 6 pm am, 5°C (41°F). Humidity, 6 76 per cent. Rain, 24hr to 6 0.32in. Sun, 24hr to 6 pm, 0. Bar, mean sea level, 6 pm, 1,( millibars, rising.
1,000 millibars = 29.53in.

Overseas selling prices
Austria, Sch 18; Belgium, Ftr Canaries, Pes 90; Denmark, Dkr Finland, Mrk 3.25; France, Frs Inc TVA); Germany, Dmk Greece, Dr 35; Holland, Dfl Hongkong, HK$ 6.00; Italy, Lire Luxembourg, Lf 14.25; Madeira, 22.50; Malta, 12c; Norway, Kr 4 Portugal, Esc 90; Spain, Pes Sweden, Skr 3.75; 4.25; Switzerland 5.00; USA/Canada, $1.00; Yugosl Din 25.

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HOME NEWS

# No early release for Myra Hindley, Home Office says

There was no prospect of Myra Hindley, one of the "moor murderers", being released from prison in the near future, the Home Office said yesterday. Earlier in the day Mrs Ann West, the mother of Lesley Ann Downey, one of the child victims, had given Mr John Minister of State, a petition with 27,000 names against Myra Hindley's possible parole.

An official said: "Mr John explained that prisoners serving sentences of life imprisonment, like Myra Hindley and Ian Brady, are not released on parole as such, but on a licence under the terms of which they can be recalled to prison at any time during the remainder of their lives.

"The Home Secretary has, however, no power to release a life-sentence prisoner unless he is recommended to do so by the Independent Parole Board and after consultation with the Lord Chief Justice and the trial judge, if he is available.

"No decision has yet been reached even on when Myra Hindley's case should first be reviewed by the parole board, let alone on when she might be released.

"Rumours that she is likely to be released in the near future have no foundation whatsoever; there is no early prospect of her release."

It was for the Home Secretary to decide when the case of a life-sentence prisoner should be formally reviewed by the parole board, but the date of the first review was usually fixed after consultation with the board.

The cases of Myra Hindley and Ian Brady would be considered in April, but it did not follow that an early review by the parole board would be recommended or that, if it was, the Home Secretary would accept the recommendation.

Mrs West, who was accompanied by Mr Fergups Montgomery, Conservative MP for Altrincham and Sale, when she presented her petition, said of Hindley: "She deprieved my daughter, a beautiful 10-year-old girl, of her life. I think she should never be released. I feel relieved. The parole system was explained to me and I am satisfied that they will not release her for a long time."

Mrs West said press reports had led her to believe that a parole was imminent. She thought public opinion would never allow Hindley to be released.

The fishermen of Britain, 1: Thriving Scarborough is wary of the EEC

# Inshore men look down their noses at fish fingers

By Geoffrey Browning

The fishing industry based at Scarborough on the North Yorkshire coast is thriving. Although there is apprehension about short-term prospects and EEC policy, some local fishermen are confident enough in their long-term future to invest in £200,000 boats, which cost £1,000 a week just to keep at sea.

There is a timeless quality about the town's small, picturesque harbour, which belies the fact that it is the busy base from which Manchester and Billingsgate fish markets are supplied with top quality fish.

There are three piers, enclosing an outer and inner harbour. The latter is for commercial vessels only and is full of colourful cobles used for crabs, lobsters and line fishing; bay boats that land soles and prime fish; and 60ft trawlers that fish out to 150 miles for cod and haddock.

The fishermen are proud of the high reputation of their fish landed on the West Pier, where it is sold by auction each day to local shopkeepers, processors and distributors.

Mr Charles Simmons, secretary of Scarborough Inshore Fishermen's Society and the North and North-East Federation of Inshore Fishermen, said: "We hope our local industry will always thrive, and that the public will continue to recognize that fresh live fish from ports like ours is infinitely preferable to frozen fish fingers."

The inshore fishermen cherish the tradition of their industry and are anxious that they shall not be "sold down the line" by the Government in EEC negotiations. They say that although around the country only about 100,000 men might actually go out in boats to fish, thousands more jobs are involved ashore on the production and processing side.

They are ever mindful of the fact that two thirds of EEC fish are caught around Britain's coastlines, and they want the Government to stand firm against foreigners who, they fear, are waiting to pounce and fish those rich grounds dry.

They want to see a 50-mile exclusive zone for the whole of the Yorkshire coast, and a uniform size for nets. They have used their own conservation measures with nets over and above the minimum sizes.

"There is an old saying that you never see seagulls following foreign vessels", Mr Simmons said. The herring ban is recognized as being good for the industry and good for conservation.

Prospects are regarded as good, but they emphasize that men have to work hard to make the job pay. The local fleet is building up, and even the rustiest trawlers now fairly bristle inside with electronic equipment.

Seventeen miles away at Bridlington, Mr Rober Ibbotson, aged 57, owns a 60ft trawler, which he bought two years ago for £130,000. He came late to fishing, as he was an engineer until 20 years ago.

He started on his own with a coble, and in 1965 graduated to a 45ft inshore trawler, which he bought for £12,000 and used for capturing cod, haddock, whiting and plaice.

He obtained a government grant of a quarter towards the cost of his most recent boat, which means he has to keep it for 10 years. If it is sold before then a proportion of the grant has to be repaid. He also obtained a 50 per cent loan from the Government.

"To raise the rest I had to sell my big house, which I had paid for, move to a smaller house and take out a new mortgage", he said. His son, Peter, aged 27, skippers the boat, and his other two sons, Robert, aged 31, and Philip, aged 21, form part of the crew of five.

They regularly work up to 120 hours a week, but none gets a regular wage. Instead they receive a share of the catch.

There is concern about part-timers, as anybody can go to sea. Mr Ibbotson believes that boats should be registered like cars and subject to inspection when they change hands.

He thinks there should be 90mm nets, but only if Britain's EEC partners come into line. He says they should not forget that the North Sea is really only a big pond, and the record of foreign fishermen has been to fish for short-term gain and not think of the future.

"We should tell our EEC partners' Give us a 50-mile limit and you can have 100-mile limits. But thesy do not want to know because they have vacuumed their waters clean out of fish."

He is afraid that British fishermen staying out in weather too bad for small boats may lose their lives.

"The job provides a good living, but you have to be dedicated. We are especially proud that we are a family concern, because most boasrs my size are company owned," he said.

Next: The South-west.

# School heads advised how to cope with Front

The National Association of Head Teachers is to advise its members to take action against pupils operating on school premises on behalf of the National Front.

The association, whose 21,000 members represent two-thirds of the heads in the state system, will recommend that those concerned about literature being distributed by the National Front should report the matter to the police, their local education authorities and the union.

They will also be told that they are entitled to call the police if pupils from outside the school try to get in to carry out NF activities and cause a disturbance after refusing to leave. The union says that many of its members are seriously concerned about recent attempts by the Front to involve pupils in propaganda campaigns.

Heads will be told that, as part of school discipline, they can prohibit pupils from disseminating the Front's literature at school and can confiscate it. If there are attempts to canvass children as they enter or leave school, heads have the right to protect them by seeking to disperse them, or by directing them into school.

The National Union of Teachers, which, with 250,000 members, is the biggest teaching union, announced last week that it was sending out guidelines on racialist activity in schools.

# Man used background for fraud

Louis de-Sumarez Tufnell, a former England squash player, accused of being part of a suspected international, multi-million-dollar fraud, was sentenced at the Central Criminal Court yesterday to three years' imprisonment.

Mr Tufnell, aged 69, had pleaded guilty to conspiring with others between 1972 and 1976 to defraud persons, banks, companies and businesses by inducing them to part with money and property, for which he was sentenced to two years' imprisonment. He was sentenced to an extra year after admitting six charges relating to false claims for repayment of value-added tax which resulted in his being paid £17,300.

Also jailed for three years was Carl Albert Lempertz, aged 57, a salesman, who pleaded guilty to the bank conspiracy and to conspiring to utter forged identity documents.

Judge Hines, QC, said that in dealing with the VAT fraud he would regard Mr Tufnell as having been used as a front man who had purported to set up in business of such a kind that the proprietor would be able to recover big sums from the Inland Revenue. Although £17,300 was obtained, he accepted that Mr Tufnell had benefited by less than £1,000.

He accepted that Mr Tufnell believed himself to be under strong pressure from people more powerful than himself and that he might have believed that he and his family might be harmed if he was not prepared to do as they asked.

# Support for amateur craftsmen

By Kenneth Gosling
Arts Reporter

The Crafts Advisory Committee is planning to help the "army of dedicated amateurs" who could reach higher standards if the right opportunities were provided.

In many subjects, it says in a report on its work covering the past three years, spare time study is the accepted pattern for students working towards a degree; but that form of opportunity is denied to those practising the visual arts, and in some craft disciplines there is virtually no provision.

More headway, it says, is needed in the area of patronage.

A programme of support for the crafts, begun in 1971, has expanded and a gradual but fundamental change of attitude towards them has taken place.

"Their cultural and social significance is now more widely understood", the report says. "The artist craftsman is no longer considered an anachronism but is seen to be making a positive contribution to the well being of a society whose wealth will inevitably be founded on industrial production.

"This is a healthy step forwards but, regrettbly, the crafts are still sometimes interpreted simply as a reflection and resurrection of past ideals, with the craftsman providing stability in a time of changing values."

Grants are listed as: 1974-75, £373,716; 1975-76, £531,429; 1976-77, £669,848.

*The Work of the Crafts Advisory Committee, 1974-77* (CAC, 12 Waterloo Place, London, SW1Y 4AU; 50p; postage and packing 15p).



Lord Donaldson of Kingsbridge, minister for the Arts, left, Mr Ian Parsons, literary executor, and Mr David Burton, the poet's brother, with the Rosenberg papers and Flanders poppies.

# Rosenberg papers at war museum

By Philip Howard

This year is the sixtieth anniversary of the death in action of Isaac Rosenberg, who is belatedly being recognized as one of Britain's finest war poets. Yesterday a collection of his manuscripts and paintings was presented to the Imperial War Museum by his family.

Rosenberg, born of Jewish immigrant parents in 1890, was brought up in the East End of London. After leaving school at 14, he was assisted by friends to attend the Slade School of Fine Art, where he studied until 1913. In 1915 he volunteered for the Army, serving as a private in The King's Own Royal Lancaster Regiment until his death, at 27, near Arras in 1918.

His poetry was neglected after his death but has since come to be regarded as among the finest to come out of the First World War. His painting has also received increasing recognition.

Among the 15 paintings and drawings are two of Rosenberg's perceptive self-portraits. There are more than two hundred manuscripts, many of them hastily pencilled in the trenches on scraps of paper. They include drafts of the poems "Louse hunting" and "Returning we hear the larks". The collection also contains a typescript with manuscript corrections of the poem "Dead Man's Dump", and letters written to friends.

# Court clash over cash ownership

From Our Correspondent
Blackburn

An envelope containing £1,451 in notes was returned to a police safe at Accrington, Lancashire yesterday, to the anger of Mr Frederick Skinner, a night club owner. He had gone to court expecting to collect the money, which had been recovered by the police from a £6,000 burglary at his Martholme Grange club at Clayton-le-Moors.

But the Post Office was also there to make a claim. Money orders totalling £1,451 had been telegraphed from Accrington post office to Dublin post office by a man later found to have given a false name and address.

Mr George Graham, for the police, said the judge who sentenced the burglar made no order for the disposal of the money.

Mr Alan Benson, for Mr Skinner, said a thief could not negotiate stolen money, which, once recovered, should revert to its original owner. The Post Office said that once the money changed hands so did the title to it.

The magistrates said they were not prepared to make an order one way or the other.

# Judges' rules broken by social worker

A boy was acquitted of two burglaries at Sunresbrook Crown Court, London, yesterday.

Judge Salmon, QC, decided that comments a social worker made during a police interview influenced the juvenile into making a full admission of his guilt.

Mrs Susan Botfield, aged 30, the social worker from Tottenham Town Hall, was present at the interview to represent the boy's mother, it was stated. It is laid down that juveniles should not be interviewed by the police unless accompanied by an adult. A recent Home Office report says that when parents are not available social workers or probation officers should look after the accused juvenile's interests during questioning.

The court was told yesterday that Mrs Botfield twice intervened during the interview with James Thompson, aged 17, of Ida Road, Tottenham, who was then a juvenile. The comments that the judge decided infringed the Judges Rules were: "Do not admit something you have not done. But it is always the best policy to be honest. If you were at the house, tell the officers about it", and: "If you were concerned, tell him about it and get the matter cleared up for your own sake."

The judge ruled that, although not a person of authority in that case, the social worker made the comments in the presence of a police officer, and therefore the enticements should have been officialy repudiated.

As the boy's admission was ruled inadmissible, the prosecution decided that its evidence was not strong enough to continue the case and verdicts of not guilty were entered on the judge's direction.

Judge Salmon said: "This is a sharp reminder of the problems that will arise if this new practice continues. Social workers will not have had experience and training in the application of the Judges' Rules that govern the administration of questions in a police interview. A person acting with the best of intentions may render inadmissible an otherwise good interview. It is therefore important that people who are going to act in this capacity should learn the rules."

# Deer calls win wildlife prize

Mr Keith Biggadyke, a professional gardener from Hertfordshire, has won the 1977 Wildlife Sound Recording Contest with a tape of two deer calling to each other to the accompaniment of a singing nightingale, made on Forestry Commission land near Stevenage.

Mr Biggadyke, of Byng Road, Barnet, London, won £500 of recording equipment. The awards were presented by Lord Home of the Hirsel yesterday.

## Death inquiry ends

Wolverhampton police have completed their investigations into the death of Mr Arthur Day, aged 71, whose life-support machine was turned off in the Wolverhampton Royal Hospital.

# Drug risk greater in 'open' ail visiting, doctor says

a Staff Reporter

Open" prison visiting, which rmits contact between visitors d inmates, inevitably carries higher risk of goods' being uggled to prisoners, a London bunal was told yesterday.

Dr M. G. Mansuri, a former xton prison doctor, who is eging that he was unfairly missed by the Home Office, told the tribunal that Victor low, an inmate, died in 1974 m an overdose of LSD apparly passed to him during an n visit.

Dr Mansuri was suspended in rch, 1976, after complaints ut his time-keeping and staff essments that criticized his aviour and dismissed last il.

e said he knew of other mples of drug smuggling ing open visits at Brixton. had mentioned them to Dr I. K. Blyth, the prison's cipal medical officer, but Dr h had taken no notice.

r Mansuri, of Upper Nord, London, was questioned erday by Mr Ian Glick, for Home Office, who suggested smuggling was an inevitable risk of a more humane visiting regime and that everyone in the prison service was aware of it.

He replied that the risk was higher but added that some prison staff tried to make Home Office policy look more successful on paper than it was in practice.

Dr Mansuri, who was treating Mr Barlow for heroin addiction shortly before his death, has also said that he was reprimanded by Dr D. O. Topp, South-east regional prison medical officer, for making case notes on the post-mortem examination finding that the drugs were wrapped inside cigarette foil the prisoner had swallowed.

He denied that Dr Topp's reprimand had concerned falsification of notes to conceal mistakes he had made in treating Mr Barlow.

Dr Mansuri admitted using four-letter words in addressing other staff but said everybody in the service did the same, including the director of prison medical services and prison chaplains.

The hearing continues today.

# Councillor denounces wives' refuge decision

Mr James Duffy, chairman of the housing committee of Hounslow Borough Council, London, yesterday criticized the committee's decision to prosecute Mrs Erin Pizzey for overcrowding at her battered wives' refuge in Chiswick. He announced on Monday that he would resign the chairmanship of the housing committee in protest.

"I cannot support the council", he said yesterday. "I believe that they are responsible for the safety of the mothers and children at the battered wives' refuge in Chiswick.

"Women's Aid were advised to reduce their numbers to an acceptable level and were advised that the way to do this was to acquire more property." After they had acquired the property near the M4 motorway, the council refused them permission to use it.

The council said yesterday that before a prosecution was undertaken another inspection of the property would be made by health officers to verify numbers.

If the case goes to court it will be Mrs Pizzey's third appearance for overcrowding.


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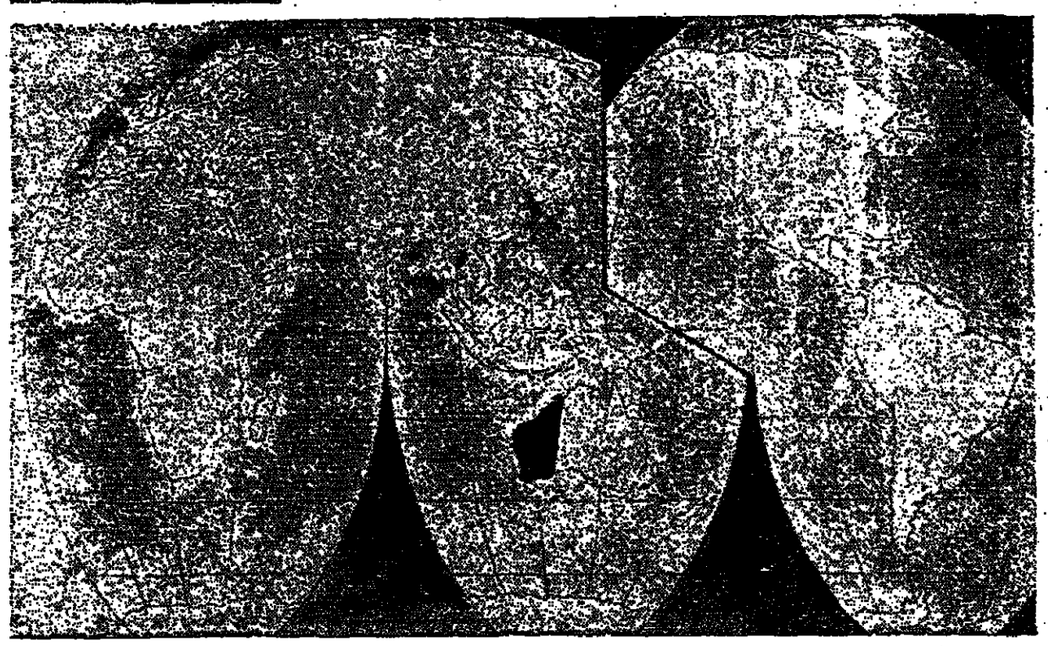
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TALK TO THE MAN WHO KNOWS WHAT'S HAPPENING

The Co-ordinator of Development, Mr. E.R. Gorham, will be in the UK and Europe as part of a seven man mission, led by the Hon. Andrew Mensaros, Minister for Industrial Development, Mines, Fuel and Energy.

Mr. Gorham will be available for personal appointments in London between Monday 13 February and Friday 17 February. For an appointment contact the Agent General for Western Australia, 115 Strand, London WC2R OAJ, England. Telephone 01-240 2881. Telex 25595.




# ndale staff e appeal ainst dismissal

e five teachers at William lale School, Islington, who dismissed by the Inner lon Education Authority ear for their conduct during the controversies at the l in 1975, have lost their al against dismissal.

industrial tribunal has ed unanimously that the rity did not act unreasonor unfairly in accepting mendations of a disciplinibunal that all five, includ- Ir Terence Ellis, the headr, should be dismissed.

## der attempt charge

an Stanley Townsend, 38, a mill worker, was ded in custody for a week Huntingdon magistrates day, accused of the pted murder of his wife having a loaded firearm ntent to resist arrest.

Dr Cruise O'Brien sees minority feeling against English as a lasting barrier to cooperation

# Irish Anglophobia 'hard to diminish'

Even if the British were to leave Northern Ireland the Anglophobia found among a section of the Irish people would not be diminished, Dr Conor Cruise O'Brien, the Irish Labour politician, said in Dublin last night.

Dr O'Brien, who was appointed editor-in-chief of The Observer last month, was giving the first of four lectures in memory of Mr Christopher Ewart-Biggs, the British Ambassador to the Irish Republic who was murdered in 1976. He said that Mr Ewart-Biggs had been killed by an Irish vision of Britain, held by about a fifth of the population.

He quoted a survey of Irish attitudes to the British made in Dublin in 1972 by Father MacGreil. In it 17.1 per cent of the respondents said they would be happy if Britain was brought to her knees. That figure, Dr O'Brien said, represented a group "who in varying degrees are either intellectually retarded or emotionally disturbed" who never grew out of their childhood antipathy to Britain.

"There can be few Irish children of Catholic formation, conscious exclusively or mainly of Gaelic ancestry, who have not, during an early exposure to Irish history, thought to themselves, however vaguely, something like this: 'The English tried to kill our religion and they did kill our language', Dr O'Brien said. Most people grew out of that feeling, but a sizable minority did not.

The 17.1 per cent or so of Anglophobes in Ireland, he said, lived "in a general world of fantasy". He went on: "That world casts a shadow over our media, our politics, our lives generally. Most of the rest of us are a little afraid of these people and not without reason. It is through that fear as well as through confusion and rhetorical habits that the possessed are able to pervade.

"The fear of losing that sizable vote, or the hope of gaining it, exerts a fairly strong pull over politics, and thereby acts as a disturbing and confusing influence in Irish-British relations."

Dr O'Brien said the Anglophobe element in Ireland was most formidable through a quiet process of pervasion. In his three remaining lectures, which will be given in Belfast, Britain and America, he hoped to break through that process.

He concluded: "In the circumstances of today, and speaking the language we do speak, to love both Ireland and Britain is not to be a divided man. It is to be a whole man."

PARLIAMENT, January 17, 1978

# New jobs need to come from expansion of service industries

House of Commons

The Government would have to turn more and more to service industries to improve the employment position, Mr James Callaghan, the Prime Minister, said during exchanges on employment and oil revenues at question time.

Mrs Margaret Thatcher, Leader of the Opposition (Barnet, Finchley, C)—How does Mr *Callaghan* account for the fact that unemployment is now higher than it is in all our main industrial competitor countries?

Mr *Callaghan* (Cardiff, South-East, Lab)—Unemployment in this country is far too high and far higher than I ever expected or wanted to see. For that reason we have taken a large number of *measures* like the Temporary Employment Subsidy, the total impact of which, I am told, is to safeguard more than 600,000 jobs during the period they have been operating.

We must continue further measures of that sort and stimulate the recovery now beginning and shown in the December retail figures but it will still be difficult to achieve a substantial reduction.

Mrs *Thatcher*—*As a result of some* of his policies, unemployment is worse in Britain than in our industrial competitors.

Mr Callaghan—Manufacturing employment is better this year. There is a 1.6 per cent increase in the number of people employed in manufacturing industry over what there was a year ago. That in itself is encouraging.

Total employment is up slightly but of course the number of people who have gone on the register has increased the number of unemployed. We must not neglect the *fact that more jobs are being* created.

Mr Eric Heffer (Liverpool, Walton, Lab)—On oil revenues, will the Prime Minister ignore the Opposition advice that there should be wholesale tax reductions and cuts, particularly in the higher income groups?

Will he and the Government concern themselves with the regeneration of British industry and the development of public expenditure to ensure that we get our people back to work?

Mr Callaghan—The Government are *considering their policy on* these matters and will publish a statement in due course. I have no doubt that there is need for a combination of measures.

One is the need, within the oil revenues, *to provide for* replacement of oil for the energy required when oil runs out. That has to have a high priority in anything we do.

Mr John Rathbone (Lewes, C)—Government policies for increased employment in manufacturing have made little dent on unemployment as a whole. What are the Prime Minister and the Government doing to improve employment in service industries which earn so much foreign currency?

Mr Callaghan—The Chancellor of the Duchy of Lancaster (Mr Harold Lever) will be considering this matter. In the public services *it would require more public* expenditure and we are being limited on this.

We have to turn more and more to this kind of area because manufacturing industry as such will not *be able to provide the jobs necessary* to return to the level of employment I want to see.

# No increase in charge for school meals

No decision has been taken to further increase the price of school meals, Miss Margaret Jackson, Under Secretary for Education and *Science, said* when she commented on press reports which she described as speculative.

Mr John Ovenden (Gravesend, Lab) has asked for an estimate of the *income from* school meals charges in 1977-78, after allowing for free meals and administrative costs of collection, and how this compared with the figure for 1976-77.

Miss Jackson (Lincoln, Lab)—Income in cash terms for 1977-78 is estimated at £163m compared with £130m in 1976-77.

Mr *Ovenden*—*That small* saving hardly justifies the hardship of the price increase on family budgets and the deprivation caused to many children who have been forced to give up school meals.

Can we be assured that the Government have no intention of introducing further increases in school meal prices—(Labour cheers)—and that they recognize the value of the meals in bringing direct help to children in the greatest need? Will they also work towards elimination of charges?

Miss Jackson—I cannot give an assurance on the last question because it is the Government's policy to work towards reduction of the school meals subsidy. But I can assure him that we recognize the value of the school meals system and that we intend to sustain it.

The proposal floated in the papers about further school meals price increases was purely speculative, based on the fact *that it is* known that it is Government policy to reduce the subsidy. No decision of such a kind has been taken.

Mrs Barbara Castle (Blackburn, Lab)—It is alarming that the cost of school meals should have been rising when the level of family support has been going down.

Will she tell the Secretary of State (Mrs Shirley Williams) that Labour MPs would consider it an outrage if there were to be a further increase in charges, offsetting any improvements which might be *made in the level of family support* through child benefit?

Miss Jackson—I have already said it is not our intention to increase the charges as has been suggested. We made substantial changes and improvements in the remission terms for school meals when we were forced on this occasion to increase the charge. We always hope to protect the worse off against increases.

Mr Gwilym Roberts (Cannock, Lab)—The last time school meal prices were raised from 15p to 25p there was a fall-off of about 20 per cent in the number of children taking them. If there were to be a further increase the result for the welfare school service, built up *over two generations*, could be destroyed.

The introduction of a larger contingent qualifying for free meals is no answer. Poorer children have been detected taking free meals and many children *just will not* have free meals in this way.

Miss Jackson—Immediately after increased charges those taking the meals always fall off. But normally, after a time, the numbers rise again to the previous figure.

This time there has been a substantial increase in the numbers taking free meals and we are *anxious to see that no system stig*matizes or singles out children. I do not accept that in present circumstances that is a reason for not giving help to such children.

# Mr Jenkins outlines benefits of economic and monetary union

European Parliament

Luxembourg

European monetary union, European direct democracy, and the prospect of the enlargement of the EEC, constituted a challenge to the EEC institutions which could make or break *them*, Mr Roy Jenkins, President of the EEC Commission, said when he opened a debate on economic and monetary union.

He said this challenge might be different from those which faced the founding fathers, but it was just as real. If they proved unable to meet it, or, as was sometimes the temptation, to refuse to admit it existed, they should fear for the future of a Community which, if it did not go forwards, would in time inevitably go backwards.

The links between monetary union, direct elections and enlargement were obvious. Monetary union would *require a strengthen*ing of Community democracy. A directly-elected Parliament must clearly engage itself on such an issue which involved so much for the citizens of Europe, as well as *for the other institutions of the* Community.

As for enlargement, one of its major purposes was to support democratic institutions in countries where they had recently been non-existent or fragile. *There was* no better way of doing this than the inclusion of these countries in the Community's own directly-elected Parliament. In addition, they were nearly all agreed that enlargement must not have the effect of diluting or weakening the Community. There were no surer way of preventing this than by establishing the framework of a monetary union.

But if these issues were linked, this did not preclude the separate discussion of each, provided that they did not lose sight of their overall perspective. Today he *wanted to put the case for* monetary union, which stood by itself.

In taking its present initiative *the* said) the Commission has always recognized that although the first step should be to establish more clearly the objective and thus the direction in which to go, the next immediate step must be to reorient the current operational responsibilities of the Community.

This means looking again at our efforts to improve coordination of economic policy, enlarge and make better use of the financial instruments at our disposal, and develop our industrial and other sectoral policies.

The Commission in a communication to the European Council last December attempted to show that progress towards economic and monetary union would make a decisive contribution to achieving growth and stability. They also said that it would strengthen Community cohesion at a time when it was vitally necessary to do so, and that it would be an essential factor in reordering the international monetary system.

They received the fair wind from the European Council for which they had asked. Such Community institutions as the monetary committee, the economic policy com*mittee and the central bankers'* group were now to reexamine their proposals. They should also be putting forward their ideas about what should be achieved in the first year of their five-year rolling *plan. During this process Parlia*ment would be fully consulted and its opinions sought.

Monetary union would favour a more efficient and expansionary ordering of industry and commerce.

Few businessmen who, whatever their doubts about the political will, did not believe that the removal of exchange rate risks and inflation uncertainties between *member states would have a major* confidence-giving effect.

Union would bring all the advantages to Europe of a major international currency, backed by sufficient economic diversity and strength to make it an asset and not a burden. The United States, even with a weak balance of payments, derived many advantages from that position. For the first time for many years Europeans would be freed from excessive dependence upon the dollar, still the only effective international medium of exchange, although an increasingly unsatisfactory one.

Union would help them to control inflation and provide them with the means collectively recover the control over prices demand which most governm had individually lost.

A major new stimulus growth and thus employr would be given by lowering riers and giving a greater sens assurance and opportunity people. It could constitute a m for the unleashing of energie the scale that followed the be ning of the railway age, or the in mass living standards during past 10 decades. *Such an imp* was greatly needed if they wer restore the employment levels the confident growth of the ties.

It must be combined with m to promote better regional d bution of work and wealth Europe through measures to erate the flow of public finan

Economic and monetary u would be part of the proces which they sought to balance need for some decisions t taken at a level higher than national one. They propose give the Community only functions which could manif best be performed by it.

No proposal for political could make practical sense wi the underpinning of economic *monetary union. Without* enlargement would almost itably mean a weakening of they already created.

A new and strong internat currency could help to create out of current international order. The *Community was* right size of unit for this pu and would by its own weight part a new stability to the i national monetary system.

It was not because governm were indifferent to high unem ment that the Community was in the grip of recession. It because, in the Community was at present, each finance m ter felt caught in a trap whic at least partly one of scale.

*If those from weaker com* could survive an exchange crisis, and those from str ones knew that demand would tinue to be strong elsewhere i Community, then each would better able to do what he knev right in the longer term. Mon union did not offer an auto way out of that trap. It r sented the best way in whic trap might be sprung.

Monetary union would n sarily involve a bigger and redistributive Community bu It was estimated that mon union would require Comm expenditure of about 5 per ce 7 per cent of total Comm gross national product, com with the present Comm budget of less than 1 per ce total Community gnp.

The notion that monetary u would involve the creation federal Europe on the model United States or the Fe Republic of Germany was mi ceived. So also was the idea t would involve the creation new and cumbersome bureau in Brussels.

The creation of a mor union would involve a limite *significant transfer of power* member governments to Community. That was inevita they meant what they said creating a European union. T what were generally regard *the most important functions* modern government—control the exchange rate and control the money supply—would exercised by a central Comm institution instead of by gc ments. *It was worth asking* much control over such fun member governments really cised.

As a former Chancellor o Exchequer he could not help t ing that they tended to ge worst of both worlds: appearance of responsibility out real power. Be that as it what they were proposing w be a radical institutional as w psychological change, and it be recognized as such.

The sort of institution would be required had not been worked out. They would to consider how it should be posed, what its relationship sh be with member governments what its relationship should with other Community institut in particular the Parliament whom it should be account and how.

# Pressure for help for music students

In a country that was the musical capital of the world, it was essential to look particularly at the question of grants to students *who* were performers as distinct from teachers or academics, Mr Gordon Oakes, Minister of State for Education and Science, said.

Mr Toby Jessel (Richmond upon Thames, Twickenham, C) had asked if following the publication of the Gulbenkian Foundation report the Secretary of State for Education and Science would make a statement on the future of music colleges.

Mr Oakes (Widnes, Lab)—The report is the result of an independent inquiry sponsored by the Gulbenkian Foundation and while *there is no commitment* on the Secretary of State to adopt any of its recommendations, it is being carefully studied by my department and the Secretary of State has undertaken to write to the *chairman of the inquiry about mat*ters which are her direct concern.

Mr Jessel—As Britain is one of the capitals of the musical world and we ought to concentrate on the things we do well, will the Government continue to give careful thought to this well-reasoned and well-argued report which highlights the extraordinary situation of music colleges in this country?

In particular, will the Government give urgent attention to the question of payments to professors of music who are paid scandalously low salaries compared with other teachers in higher education, to the question of whether music students should have monetary grants, and to the report's main theme that there should be better and more intensive training for a smaller number of music students?

Mr Oakes—This is an excellent report and merits careful consideration by the department. I agree with what he says about our being the musical capital of the *world. This has been a neglected* area of education for many years.

I recognize that, with regard to pay, lecturers and professors at the colleges are at a severe disadvantage compared with similar staff at other further education establishments. That can be looked at in the light of the report.

On monetary grants, this would require legislation; but I would look at that as well.

Mr Paul Channon (Southend, West, C)—What view does he take on the recommendation about the future of the music colleges in London and whether they should become part of the colleges of London University? Can the Government act to help end the desperate lack of accommodation which faces some students in these London colleges

Mr Oakes—The proposal that the London music colleges should be incorporated and funded in part by London University or the local education authorities raises complex issues which are being studied in the department. These colleges at present are aided by direct grant from the department, but they are independent institutions.

Mr Norman St John-Stevas, chief *Opposition spokesman on educa*tion and the arts (Chelmsford, C)—What action is proposed by the Government to implement the central recommendation of the report that these colleges should concentrate more on the *training* of performers and instrumental teachers than on academics?

Is it not more important to be able to play an instrument than to write about it—to play the harp, *for example, rather than write a* thesis on it?

Mr Oakes—I would not be as exclusive as that. It is important that we advance academic knowledge of instruments and generally advance teacher training in musical subjects as well.

In a country that is the musical capital of the world we must look at the question particularly of grants to those students who are performers as distinct from teachers or academics.

# Assembly to control Scots abortion law

When the committee stage of Scotland Bill was resumed MPs continued discussion of an Opposition amendment on Schedule 10 (Matters within legislative competence of Assembly and within powers of Scottish Executive) to remove from the Bill the proposals to devolve prevention, treatment and alleviation of disease or illness, including injury, disability and mental disorder; family planning; abortion; and investigation of maladministration.

Miss Josephine Richardson (Barking, Lab) said this was an unusual opportunity for her to support an Opposition amendment. She was not proposing to argue the merits *or demerits of the abortion issue*; they were simply talking about whether it would be proper or beneficial for England and Scotland to have different, or possibly different, abortion policies.

*She believed there should be a* common policy for the whole of the United Kingdom, not one policy for England and Wales and another for Scotland.

There were many complaints up to a year or two ago that the abortion law in Britain was in some difficulties because of the influx of foreign women who came here to take advantage of the more liberal laws.

Were they now to create this kind of situation in their own island? If the Scottish Assembly was allowed to decide for itself on abortion they might well change the existing law. There might then be the ridiculous situation of women in England going to Scotland to have an abortion, or vice versa.

Mr Leo Abse (Pontypool, Lab) *said they were realizing for the* first time that they were giving powers which would mean that there could be conduct which was regarded as criminal in England and Wales but not in Scotland and vice versa. *It was most serious.*

They had not taken in all the consequences of this wretched devolution Bill as far as it affected the whole criminal law of Britain. The consequence of the difference between British and continental law was an invasion from abroad.

Dr Maurice Miller (East Kilbride, Lab) said the administration of the health service in Scotland approached nearer to the principles for which it was initiated in 1948 even than in England. He suspected that Mr Taylor was interested in getting on to an anti-abortion band wagon.

*They had to recognize that they* were not merely talking about havens. They could be talking about fugitives as well.

There were always people ready immediately to take advantage of *the difference in laws of this kind* to exploit women who were hesitating in their pregnancy, women who were in a predicament.

Mr Edward Taylor, chief Opposition spokesman on Scotland (Glasgow, Cathcart, C) asked whether the minister had taken the opportunity of consulting those who could give some guidance as to whether the fears expressed by MPs were justified. MPs from both sides had expressed the view this would create a great deal of confusion and injustice.

There was a reasonable chance that the House in respect of England at least would make a change in the abortion law. They had no idea what attitude a Scottish Assembly of 150 people they did not yet know would take. But the minister could not say this was not a problem which he could reasonably anticipate. There was every *possible indication there would be* a change, at least for England and possibly one for Scotland.

It would be a nonsense and a shambles to have separate abortion laws north and south of the border. There would be a danger of the law being brought into disrepute and of cross border traffic.

Mr Tam Dalyell (West Lothian, Lab) said the root of the matter was that the law might be different in one part of the kingdom than in another. If the law was different someone had to answer whether it would be possible to have criminal proceedings in Scotland and not in England, or vice versa. Doctors were deeply concerned about an abortion switch between Scotland and England.

Mr Barry Ewing, Under Secretary, Scottish Office (Stirling, Falkirk and Grangemouth, Lab) said MPs should again consider how they would affect a future Scottish Assembly if such a body were to have control over other health care matters, even including *other moral issues*, but have no control over abortion.

Out of all these moral issues this one had been extracted and highlighted. This was strange. Others included genetic counselling, *screening for congenital abnormal*ities, provision of life support systems, and even euthanasia. It struck him that they were dwelling on abortion because of the publicity the matter had received.

*The criminal law was to be a* devolved matter, too, so if there was to be a change in the law in Scotland there were bound to be prosecutions on a different basis. Worries had been expressed about *such a possible change*. But there could also be a change in English law. The Scottish Assembly would, as in other matters, act responsibly. Just as the Commons yielded to public pressure and the will of constituents so the assembly would be under similar pressures in making their decisions.

The main amendment was withdrawn, but an amendment moved by Lord James Douglas-Hamilton (Edinburgh, West, C) taking only abortion and family planning out of health matters to be devolved, was rejected by 179 votes to 162—Government majority, 17.

# No council pupils at private schools

It was the duty of local authorities to provide suitable places for children in maintained schools and not at other establishments, Miss Margaret Jackson, Under Secretary of State for Education and Science (Lincoln, Lab) said.

When Mr Frederick Silvester (Manchester, Withington, C) *asked how many local authorities* had applied to continue their assistance to pupils at independent schools, Miss Jackson replied—Twenty-seven.

Mr Silvester—Short of *draconian powers which they are not likely to* agree to, the independent schools are not going to go away. Any system we can devise to encourage exchange between the two systems will be desirable.

Miss Jackson—No. It is our view that it is the duty of local authorities to provide suitable places for the children within their area in maintained schools and not to need to take up places at other establishments.

Mr Michael Ward (Peterborough, Lab)—The people of Cambridgeshire warmly appreciate her decision to revoke the arrange*ments whereby ratepayers' money* was used to fund children places at independent schools.

Will she assure us that she will not hesitate if there is any prevarication by Cambridgeshire County Council, to use legal powers to ensure that this blatant misuse of public resources is not continued?

Miss Jackson—We have communicated our decision to Cambridgeshire. They have written to us making representations which we are considering. Under the 1976 Act they are under a duty to cease taking up places since we have forbidden them to do so.

Mr Robert Rhodes James (Cambridge, C)—How can she explain why the Secretary of State suddenly and arbitrarily made a decision which affected nearly 70 children in the Cambridge area *only a few days before the exami*nations were going to take place? How will this encourage support of local authorities in education?

Miss Jackson—I cannot understand why he thinks the decision is sudden or arbitrary. It was a decision authorized by Parliament in the 1976 Act. Since then these authorities have known it was possible that they would lose these powers.

Last October in the Cambridge County Council guide to parents on secondary education they pointed out that the department *might refuse to allow them to take up places in which case they would* cease to take them up.

# Tightening up law on swindlers and cheats

House of Lords

The Local Government (Scotland) Bill was read the third time and passed.

Lord Harris of Greenwich, Minister of State, Home Office, in moving the second reading of the Theft Bill, said that Section 16 of the Theft Act, 1968, relating to the offence of obtaining a pecuniary advantage by deception, had always caused the courts difficulties.

There were many views as to where the border lay between criminal and civil liability for that type of conduct.

The Criminal Law Revision Committee took the view that a new provision was required to replace Section 16, framed in such a way to cover broadly the same *conduct but to restate it in terms* which more clearly defined the scope of the offence in question.

It would be an offence if at the outset of a transaction a person was caused to act on another person's promise of payment when it went to the prospect of payment actually being made. A simple example of such an offence would be a man who gave a hotel owner a worthless cheque in advance payment for a room.

It would now be an offence to obtain relief from liability by deception after a transaction has been entered into; for example, where a man ordered goods for his business and after their arrival disputed that they had ever been received and by lies persuaded the seller to cancel his invoice.

The stalling debtor was also dealt with under the Bill. Conduct of that kind would be an offence if the offender intended never to pay.

The kind of offence caught there would be the tenant who did not pay his rent and deliberately concealed from his landlord his intention of moving to another flat, knowing he was unlikely to be traced.

The Bill also dealt with bilking. *Under the present law such con*duct might not always constitute a criminal offence, particularly where diners left restaurants without paying.

The Bill created a new offence of *making off without making pay*ment where payment was normally expected or required.

The Earl of Mansfield, for the Opposition, said care must be taken that one did not leave one quagmire to descend into another. It was possible that some parts of the Bill made the cure worse than the disease.

Lord Wigoder (L) said he proposed to table a complete redraft of the first clause (Deception as to prospect of payment) so that it could be covered in a different way that simple, ordinary people might be able to read and understand. There were complexities in the Bill which were quite unnecessary.

Lord Gardiner said he thought Bills should come into force one month after they had received Royal Assent. They should not pass legislation, such as that before them, that left it entirely to a minister to decide when, if ever, an Act was to be brought into force.

Lord Hale (Lab) said he did not want to see more criminal law, at least not to deal with the sparrow when there were quite enough eagles about to whom they were giving far too little attention. The Bill created unnecessary complexity; it was unnecessary legislation.

The Bill was read a second time.

# Immunity of foreign states in civil courts

The primary purpose of the State Immunity Bill was to lay down in statutory form the law on immunity which foreign states enjoyed from the jurisdiction of civil courts in the United Kingdom, which at present was entirely covered by the common law, the Lord Chancellor (Lord Elwyn-Jones) said when moving the second reading of the Bill.

If the Bill is enacted (he said) the immunity of foreign states will no longer be complete. In relation to a wide range of matters set out in the first part of the Bill, the foreign state will be amenable to the jurisdiction of our courts in much the same way as the private individual today, or the body corporate. Immunity from criminal jurisdiction is not affected.

The Bill represented a major change in British law, which he believed was highly desirable, long overdue and of benefit to United Kingdom individuals and companies.

The Bill restricted the immunity which sovereign states could claim from the jurisdiction of civil courts and tribunals. The common law, which until recently had accorded immunity from virtually all judicial proceedings, would be replaced by a statutory and residual immunity.

Activities which could equally well be performed by trading corporations or private individuals would generally no longer enjoy immunity.

The Bill enacted provisions in accordance with the European Convention on State Immunity signed by the United Kingdom on May 16, 1972. Its enactment would *also enable the United Kingdom to* ratify the Convention for the Unification of Certain Rules concerning the Immunity of State-owned Ships, signed at Brussels on April 10, 1926, and the protocol to *that convention signed at Brussels* on May 24, 1934.

We believe (he said) the convention which is now in force represents a consensus of European opinion but particularly reflects the present state of practice on immunity in a good cross-section of states generally. It is remarkable that we have tarried and dallied so long in dealing with this situation.

*Britain was unable to assert im*munity when sued in foreign courts while people in Britain, with claims against foreign states, were deprived of any remedy. The Bill intended to redress the balance.

Lady Elles, for the Opposition, said the Bill confirmed the view that adherence to the principle of absolute immunity had become outdated. Change was to be welcomed in bringing British law more into line with that of other nations.

The absence, however, of legal sanctions against foreign states to enforce judgments meant that there appeared to be no legally binding right of redress.

Lord Wilberforce, a Lord of Appeal, said the Bill was based on European philosophy and institutions, and it was questionable whether *it was suitable as a model* for application to Eastern European trading countries or to other countries outside Europe.

Lord Denning, Master of the Rolls, said he had the gravest misgivings about the Bill. *International* law was not static. It had developed since 1972.

Those who had drawn up the Bill had failed to take account of the developments of international law since 1972. The Bill, if enacted, would sterilize the position of the United Kingdom. While other countries might become more liberal, Britain would be standing still.

The Bill was read a second time.

House adjourned, 6.29 pm.

# Motorway noise

Mr Robin Hodgson (Walsall, North, C) was given leave to bring in a Bill designed to link assistance to people in homes affected by noise from adjacent motorways to the amount of noise and the level of traffic volume.

He said that when the noise level rose above 68 decibels or traffic volume exceeded 61,500 in an 18-hour period, local inhabitants would be eligible for assistance with insulation.

The original Land Compensation Act did not allow assistance in cases where motorways had been opened on or after October 17, 1969. This was unfair and arbitrary.

The Bill was read a first time.

# SNP proposal 'would mean economic separation'

Mr Douglas-Crawford (Perth and East Perthshire, Scot Nat) moved an amendment to bring a range of financial matters within the legislative competence of the assembly and within the powers of the Scottish executive. They were banking, insurance, assurance, merchant banking, investment trusts, unit trusts, legal tender, regulation of interest rates and credit and regulation of currency levels.

He said this was the first of a *series of important* amendments the SNP were seeking to make to the schedule in which they sought to transfer vital political, economic, industrial, educational, social and arts functions and other aspects of life from the heading of non-devolved matters to the heading of devolved matters.

Not long ago Scotland was the home of many independent, vigorous insurance companies. Unfortunately, most of them had gone, swallowed up by giants in London and elsewhere, and decision-making had been lost to Scotland.

Control over financial institutions was most important for Scotland. Scottish investment trusts were special Scottish institutions *and they were worried about the* future.

Mr Jo Grimond (Orkney and Shetland, L) said the economic provisions of the Bill were one of the areas of instability, and would have to be changed and amended in the course of time. The assembly's economic powers would be largely illusory and it would not like that.

Mr Tam Dalyell (West Lothian, Lab) said that for generations Scottish financial institutions such as banks, investment trusts and insurance companies had been a byword for probity and excellence throughout the United Kingdom. Since so high a proportio of their business was done outside Scotland it was hardly surprising that those who ran them should on the whole be fiercely opposed to devolution.

If there was a separate Scottish treasury, as embodied in the amendment, then there would be a separate state. Aybody who did not want a separate state must oppose this kind of amendment.

Mr Dennis Canavan (West Stirlingshire, Lab) said that what was needed to get a fairer distributing and a more democratic control of banking and financial institutions was a change of owner-ship—*socialist ownership. Socitlism was the* answer, not nationalism. The amendment was irrelevant to the needs of the people of Scotland.

Mr Edward Taylor, Opposition spokesman on Scotland (Glasgow, Cathcart, C) said the SNP financial proposals were not only nonsense but were rejected by the whole of banking, commerce and insurance and would create more problems for Scotland including major job losses.

Life companies had said these plans would mean higher premiums and lower benefits. Some 85 per cent of their business was south of the border and a proposal whereby every life company would have to make a split into Scottish and English pounds for Scottish and English policyholders would be an administrative nightmare. Industry would be affected, too.

Mr John Smith, Minister of State, Privy Council Office (North Lanarkshire, Lab) said the amendment if carried would amount to economic separation. It would mean the United Kingdom Parliament—the British Parliament—which was the appropriate vehicle, would not be in charge of the economy as a whole.

It would not be in charge of regulation and framework of trade, responsible for preserving a fair balance between industry and commerce in different parts of the United Kingdom or responsible for distributing resources to different parts of the United Kingdom in accordance with need.

The amendment was rejected by 291 votes to 12—Government majority, 279.

Mr Douglas Henderson (East Aberdeenshire, Scot Nat) moved a similar amendment to devolve to the assembly matters relating to industrial promotion, regulation and monitoring of investment grants, aids and incentives, the Scottish Development Agency, the Highlands and Islands Development Board, new towns' industrial powers and the provision of venture capital.

He said that gradually the area of discretion left to the people of Scotland to make decisions for themselves on industrial and financial matters had shrunk. There would be a strong sense of disillusionment among them when the Bill was implemented and it was realized that it contained no substantial power in dealing with job creation and job opportunity.

Mr Robert Hughes (Aberdeen, North, Lab) said recent history showed that Scottish wage levels were rapidly approaching average wage levels for the rest of the United Kingdom. There was no question of Scotland sliding into industrial disaster.

Mr Russell Johnston (Inverness, L) said he did not believe that allowing the assembly to control the way in which the Highlands and Islands Development Board and the Scottish Development Agency operated would result in the break-up of the United Kingdom.

Miss Harvie Anderson (East Renfrewshire, C) *said she hoped com*panies would come to Scotland in increasing numbers. But change would make it more difficult for those trying to attract them to assure the companies.

Mr Tam Dalyell (West Lothian, Lab) said no pressure group had opposed devolution longer than those who ran Scotland's manufacturing industry. Their initial scepticism had become outright opposition as devolution had changed from being a vague dream to a real possibility.

The amendment was rejected by 202 votes to 23—Government *majority*, 179.

# Advice coming on school discipline

*It was much easier to have a sen*sible system of discipline in schools which had good relations with parents, Mrs Shirley Williams, Secretary of State for Education and Science (Hertford and Stevenage, Lab) said.

Mr Cyril Townsend (Bexley, Bexleyheath, C) asked what steps Mrs Williams was taking to encourage improved standards of discipline

Mrs Williams—I am concerned to promote good standards of behaviour in schools as I am sure both teachers and local education authorities are also.

HM Inspectorate has been *recently engaged in a survey of a* number of schools which are considered to have been particularly successful in dealing with the problems of truancy and indiscipline and I hope that on the basis of this *it will be possible to publish advice* on good practice.

# Picture caption protest

Mr Anthony Grant (Harrow, Central, C) asked The Speaker (Mr George Thomas) to consider if an item in *The Guardian* today (Tuesday) about yesterday's discussion on the British Steel Corporation was a contempt of the House and should be referred to the Committee of Privileges.

Mr Grant said the newspaper carried an article and a photograph of the Speaker with a caption saying: "Mr Speaker Thomas, helping Mr Varley."

(Mr Eric Varley, Secretary of State for Industry, answered questions about the corporation yesterday.)

Mr Grant said—The whole House respects your impartiality and holds you in the highest esteem. It is wrong for the press to imply that you have fallen from your usual high standards by favouring one side or the other.

Nobody who was present yesterday or who *read Hansard* could possibly take that view.

The Speaker—The House would be disturbed if the Chair were partial. I shall give my ruling tomorrow.

# Scholarship scheme

Mr Gordon Oakes, Minister of State for Education and Science, indicated that he expected the first scholarships under the Jubilee scholarship scheme for students on special high level engineering courses to be awarded for the academic year 1978-79.

He said the scholarships would be awarded to young people attending a variety of engineering courses. Details of the scheme would be worked out by a small committee which the Secretary of State for Education (Mrs Shirley Williams) was setting up.

# Aircraft development plans being prepared

The European aeronautical industry should begin to be built up so it was able to look the United States industry in the face, Lord Bruce of Donington (Lab) said during a debate on an action programme for aeronautical research.

Earlier, M Georges Carpentier (France, Soc) had presented a report from the Economic and Monetary Affairs Committee together with a resolution calling for a common policy for the aeronautical industry to ensure its independence and competitiveness on the international market.

The committee considered that a multi-annual research action programme must be implemented at Community level, particularly in light of likely technological development, and the growing pace of research and development in the United States. The Council should take an early decision on the action programme, first put forward by the Commission in October, 1975.

M Carpentier said that there had been cooperation already between EEC countries for the building of certain aircraft

They had before them a proposal concerning the setting up of facilities which would affect the Community as a whole and where the EEC would be in charge of policy. It was sound reasoning that countries should pool their efforts because one of the present weaknesses was the scattered and divided nature of some activities. *Programmes overlapped* or were premature and they needed more coordination.

Lord Bruce of Donington, on behalf of the socialist group, said what was amazing and almost amounted to a public scandal was the inertia shown by the Council of Ministers in relation to the proposals initially made by the Commission.

Sig Altiero Cifarelli (Italy, Soc) said the Community must get away from a sterile national approach to this industry. Action must be taken in their own Parliaments. They should be ashamed of the nationalistic discussions which had taken place on this matter.

Mr Tom Normanton (Cheadle, C), on behalf of the Conservative group, said that in its excellent proposals for projects in airframe and helicopter development, the Commission was offering the Community coordination and financial support for work of fundamental importance in establishing and maintaining technological *leadership*.

He asked whether it was t able that the Community's space industry should now be ing its own market. In one ca ry of large civil aircraft in 197 Community's aerospace ind sold three Airbuses and six I Boeing alone sold 113 Boeing and 36 Boeing 737s.

Mr James Spicer (Dorset, Wes *said that the United States* Japan not only gave their space and electronics industri high priority but gave them place in their investment grammes. His hope was that Council would not be found w ing in following up the prop put forward by the Commi and supported by the Parliame

There was a major fear w the European aircraft and copter industry that they woul pushed to the wall. There rumours that when the Co finally came to consider the pr sals they were thinking in term cutting right back on the aircr proposals and cutting the heli ter proposals by half. He h such a rumour would be qui killed stone dead.

Viscount Etienne Davig Commissioner for Industry, the programme had to be m annual and longstanding becau research one never finished thing. The Commission could finance programmes where th dustry or state itself did not fe to be important enough to supp

They were having discuss with the states and firms cerned to see whether a prop to build a research wind-tu was one which was indispens for development of the aeron cal industry. Such projects extremely costly and they ha be convinced that it was indis sable to the industry before ag ing on the expenditure. Commission would present t views on this before the end of year.

The European Council had as them to prepare a programme the April session covering deve ment sectors. Aeronautics was of that programme.

The time was right—say in middle of the year—for a debat the Parliament covering all asp of European aeronautical pol Now that the budget included *necessary funds, the European* liament had expressed its opin and the Commission had made proposals that had the approval of industries and technicians cerned.

The resolution was agreed to.

# Concern on EEC request to sports organizations

Mr Thomas Pendry (Stalybridge and Hyde, Lab) asked whether the Secretary of State for the Environment had made representations to the Directorate for Restrictive Practices Abuse of Dominant Positions in Brussels to protest at their *directions to certain British major* sports organizations requesting detailed information in 21 days under threat of heavy fines if unable to comply.

Mr Denis Howell, Minister of State for Environment and Minister for Sport, in a written reply, said: Under the provisions of Regulation No 17 of 1962, adopted by the Council of Ministers, I am advised that the Commission is entitled to seek information to assist it in discharging its obligations under Article 89 of the Treaty of Rome to investigate practices which may restrict competition within the Common Market.

I share the concern of MPs about the way in which the Commission has chosen to discharge its responsibility in this case, and I am considering whether representations should be made about this.

I will be contacting the organizations principally concerned.

Meanwhile, if those organizations which have received these requests consider them to be unreasonable they should themselves take this up with the Commission.

## Parliamentary notices

House of Commons

Today at 2.30: Further progress in committee on Scotland Bill. Motion on EEC documents on jurisdiction and judgments convention.

House of Lords

Today at 2.30: Debate on Wolfenden report on the future of voluntary organizations.

## New Black Rod introduced

The House was crowded at the start of today's business for the introduction of the new Black Rod, Lieutenant-General Sir David House, former GOC Northern Ireland, who was welcomed by Lord Peart, Lord Privy Seal and Leader of the House.

Lord Peart also paid tribute to *what he said had been the excep*tional services to the House of the former Black Rod, Admiral Sir Frank Twiss, who watched from the public gallery. Lord Peart said Sir Frank had an outstanding career in the Royal Navy before he went to the House in October, 1970, and had been second sea lord and chief of naval personnel.

Tributes to Sir Frank's work were also paid by Lord Carrington, Leader of the Opposition peers, and Lord Byers on behalf of Liberal peers.

Peers from the Government, Opposition, Liberal and Cross Benches also paid tribute to the Earl of St Aldwyn (C) on his retirement after 20 years' service, successively as government and opposition chief whip.

The new Opposition chief whip is Lord Denham.

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HOME NEWS

# Crime in London may be up 12.8%

By Peter Evans
Home Affairs Correspondent

Crime known to the Metropolitan Police last year showed the second greatest annual increase in records kept by the force, according to an analysis prepared for the Police Superintendents' Association of England and Wales.

The figure, based on a projection from the first 11 months of last year, is background information assembled by the association as part of its case for more pay and as evidence to the inquiry by Lord Edmund-Davies, gives a disturbing view of increasing pressures on the force.

The 4 per cent increase in the known indictable offences for 1976, equal to 19,896 crimes, was greater than the total known crimes for each of the years 1909 to 1929.

The projected 1977 total of 572,683 offences will represent a 12.8 per cent increase over 1976.

In 1976 in the Metropolitan Police district there were 76 crimes for every thousand inhabitants compared with 23 in 1960; 16 in 1946, and only 10 before the war.

In 1960 10.9 crimes were committed for each serving police officer. In 1976 the figure was 21.1. The projected figure for 1975 is 25.

The number of crimes cleared up and arrests made have each increased about two and a half times in relation to the numbers of police officers over the past 17 years.

The proportion of arrests for indictable offences dropped by 3.2 per cent in 1976, the first annual decrease since at least 1970. Similarly the proportion of crimes cleared up, 23 per cent, is the lowest since 1970 and compares with 25.1 per cent in 1960 and 28.5 per cent in 1948.

Terrorist attacks since 1971 have added to the dangers of police work. There have been 211 in London, including 124 time bombs against with 81 in the West Midlands and 18 in Greater Manchester.

Tests are being carried out to find the most suitable form of protection against ammonia, as it was used on the police officers at the National Front march at Lewisham in March.

The number of events requiring police attendance to protect public order reached 567 in the first 11 months of last year, 44 per cent above the total figure for 1976.

At five big events alone, including National Front marches and counter-demonstrations, clashes at Grunwick and the Notting Hill carnival, a total of 20,199 policemen were needed. There were 540 arrests of people, 223 of whom were injured, 725 policemen were injured (117 of whom went to hospital) and 103 members of the public were hurt.

Up to 2,500 oficers are having to be deployed to cover all professional football matches on Saturday. The number of people arested at football grounds have steadily increased from 460 in 1972/3 to 1,363 in 1976/7.

In the 16 years up to 1976 the total number of days lost through sickness and injuries almost doubled. Assaults on officers rose from 4.9 per cent in 1940 to 13.3 per cent in 1960 to 17.9 per cent last year.

The number of complaints against Metropolitan Police officers rose from 3,509 in 1970 to 7,420 in 1976.



The Very Rev Gilbert Thurlow, Dean of Gloucester, superintending removal of eight of the cathedral's 10 bells yesterday. Retuning will probably be completed by September.

## In brief

### Woman freed for family

Mrs Sheila Chappell, aged 32, a postmistress, who was jailed for nine months in November for stealing £2,000 from the till, was freed by the Court of Appeal yesterday, for the sake o fher husband and children. The court cut the sentence to six months an dsuspended it for two years.

Mr Justice Watkins, sitting with Lord Justice Bridge and Mr Justice Jupp, said the court was not acting in mercy for Mrs Chappel of Fore Street, Lower Darwen, Lancashire; it was for her family.

### Hunt caught up in funeral

Mr Bernard Kirton, chairman of Warwick District Council, described as "the most appalling thing I have heard about in my public life" an incident on Monday in which a hounds chased a fox across a crematorium during a baby's funeral.

Mr Stephen Lambert, Joint Master of the Warwickshire Hunt, said: "We were pursuing a legal pastime but occasionally something goes wrong".

### Award against BBC

Mrs Sonia Kerr, aged 53, a costume designer, was awarded £3,500 damages against the BBC in the High Court yesterday for injuries received in an accident on the set of a television show.

### Borstal boys free

Five rugby players from a borstal at Barnard Castle, co Durham, who absconded after a game last Saturday at Northallerton, North Yorkshire, were still free yesterday.

### Ambassador robbed

Antiques were stolen from the home at Leadenham, Lincolnshire, of Sir Derek Dodson, British Ambassador to Turkey, between Sunday night and early yesterday.

### Woman is 104

Sarah Hough, of Cropwell Butler, Nottinghamshire, who has lived during the reigns of six monarchs, celebrated her 104th birthday yesterday.

WEST EUROPE

# Opinion poll shows French voters deserting government parties with election eight weeks away

From Charles Hargrove
Paris, Jan 17

With less than eight weeks to go to the parliamentary elections, the French voters appear to be deserting the parties of the governing majority.

A Sofres opinion poll published in Le Figaro today gives the left 51 per cent of the vote, in spite of the spectacular breach between Socialists and Communists. The majority lags behind with 44 per cent, a sharp decline on the 47 per cent registered last month.

The Communist Party's score hovers around 21 per cent, without any signs of increasing, but the Socialists and Left Radicals have reached the record figure of 28 per cent. All the parties of the existing majority lose ground, but the Gaullists remain the largest single element of it with 21 per cent.

However, the voters are not free from contradiction and confusion. When it comes to forecasting the outcome of the elections, 45 per cent think the government majority will win, and 35 per cent the opposition.

Moreover, 65 per cent of those polled are perfectly satisfied with the existing type of society, although many of them are prepared to vote for the Socialists, who want to change society. But then, the Socialists' intentions are only partly believed, and the Communists' charges against them have had a reassuring effect on some middle-of-the-road voters.

The internal bickerings and surfeit of candidates appear to be more harmful to the parties in power than to the left. The governing parties have always, at least under the Fifth Republic, gone into elections united, while the left has been ideologically split since the early 1920s.

Last September's breach between communists and socialists therefore goes less against the grain than the conduct of the Gaullists in behaving as a kind of internal opposition in the government majority.

The Sofres findings came as a shock to the Government after the recent Ifop poll in *France Soir* which showed President Giscard d'Estaing and M Barre, the Prime Minister, more popular than ever.

But the results of the two polls are not incompatible. To the extent that public opinion is increasingly critical of the political parties and their sterile quarrels, the deliberately non-partisan stands of the President and Prime Minister make them appear like islands of stability and common sense in a storm-tossed sea.

Neither the Gaullists nor the Communists behave as though the March elections were the crucial contest. They appear to be working on the hypothesis that whatever happens then will lead to a confused situation, with dissolution and new elections at the end of the process, for which it is essential that they should husband their strength and defend their separate identies.

# 82 per cent approval for Finnish President

From Our Correspondent
Helsinki, Jan 17

"Quite tolerable" commented President Urho Kekkonen when final figures in the Finnish presidential elections showed that the parties backing him had won 82.3 per cent of votes cast.

Altogether, 63.9 or 69 per cent of the electorate went to the polls, depending on whether Finns living outside the country are counted. The President also considered these figures "satisfactory". They are significant because the overwhelming stature of President Kekkonen made the whole election into a kind of referendum for or against him. Dr Kekkonen, who is 77, has been president since 1956.

The 300 electoral college mandates were distributed in this way: President Kekkonen 260; Mr Raino Westerholm (Christian League), 24; Mr Veikko Vennamo (Rural Party), 10; Mr Ahti Salonen (Constitutional Party), 6; Mr Einohaikala (Unity Party), 0.

The parties behind Dr Kekkonen—the Social Democrats, the Centre Party, the Communists, the Conservatives, the Liberals and the Swedish People's Party — competed against each other, even though they had the same presidential candidate. Thus their share of the vote will undoubtedly affect the political balance in the country.

Helsinki, Jan 17.—The election showed overwhelming national approval of Dr Kekkonen's avowed policy of reconciliation and cooperation with the Soviet Union and of the personal relationships he has cultivated with the Kremlin leadership.

Dr Kekkonen's opponents have accused him of being too eager to please Moscow and say his long years in office have brought an accumulation of presidential influence that threatens parliamentary democracy.

They also say his determined advocacy of centre-left governments containing Communists has given the left wing undue influence in the Administration. Finns usually return a Parliament with a centre-right majority.—Reuter.

Leading article, page 15

# Britain on its own in fish dispute

From Michael Hornsby
Brussels, Jan 17

Mr John Silkin, the Minister of Agriculture and Fisheries, was confronted last night by his EEC partners over Britain's demands for exclusive fishing rights within a 12-mile limit and preferential access to waters between 12 and 50 miles from the coast.

Britain contends that these demands are justified because 60 per cent of EEC fish stocks are found in the British sector sector and because British fishermen have suffered more than any others from the loss of fishing opportunities outside Community waters.

Although new proposals unveiled yesterday by the European Commission give Britain a 31 per cent share of the catch in EEC waters this year, Mr Silkin made it clear today that this was insufficient without Britain being able to control access by other EEC fishing vessels to the 12 to 50-mile zone.

In addition, Mr Silkin told his EEC colleagues at a meeting here that Britain wanted the historic rights that Breton fishermen and others enjoy in waters within 12 miles of the British coast to be phased out. Eventually, Mr Silkin said, these waters must be reserved exclusively for British fishermen.

It soon became clear that Mr Silkin was totally isolated. "We have the (Rome) Treaty on our side", Mr Antoine Humblet, the Belgian Agriculture Minister, said. "The other eight member states must apply pressure to the British

M Marcel Cavaillé, the French minister, said that the historic rights of French fishermen in British inshore waters were "unassailable".

# Italy begins search for new government

From Our Own Correspondent
Rome, Jan 17

The search for a new Italian Goernment got under way tonight with President Leone beginning consultations with political leaders. These discussions are likely to last until Thursday afternoon when the President is expected to announce that he will ask the outgoing Christian Democratic Prime Minister, Signor Giulio Andreotti, to try to form a new cabinet.

Whether Signor Andreotti succeeds will depend on other parties giving him their support. However, the Republicans, who weer the first to call for the Government's dismissal, have made clear they do not want to see Signor Andreotti as Premier again.

The Republican leader, Signor Ugo La Malfa, makes no secret of his lack of respect for Signor Andreotti. His preference is for Senator Amintore Fanfani, another Christian Democrat, but no friend of Signor Andreotti.

The Communists appear to favour this choice as well, despite some earlier bitter clashes between Signor Enrico Berlinguer, the Communist leader, and Senator Fanfani.

The Communists believe that the Christian Democrats must now take, or be forced to take, some decisive turn in the party's fortunes. The Communists point out that the Christian Democrats accepted the Centre-Left alliance with the Communists in the early 1960s, thus bringing Marxists and Catholics together in government. At that time Signor Aldo Moro was secretary of the Christian Democrats and Signor Fanfani Prime Minister.

The Communists appear convinced that it takes two horsemen to make an apocalypse and one is the vigorous Signor Fanfani and the other the ponderous Signor Moro.

Friends of entrepreneur, page 19

# SLP angered by a party history

From Ronald Faux
Edinburgh

A controversial account of the rise and decline of the breakaway Scottish Labour Party is published today amid angry criticism by the party's leadership of the author, Dr Henry Drucker, of the department of politics at Edinburgh University.

Dr Drucker, who is chairman of the Edinburgh Central branch of the official Labour Party, denied yesterday that the book was a critical attack on the SLP on behal fof his pacty. "I made no secret of my position and no one reading the book with a reasonably open mind could think it was written with that motive", he said.

The publication cooincides with the second anniversary of the SLP's foundation in Glasgow. Party leaders, including Mr Jamts Sillars, MP for Ayrshire, South, and Mr Alex Neil, egneral secretary, cooperated with the project at first, but later their attitude changed.

Dr Drucker said at a press conference in Edinburgh yesterday that Mr Sillars had heard that he was asking whether the party had been created by journalists. "I believe that while many of the ideas came from a mini-cadre of politicians and journalists, the decision ro create the party was unequivocally his", Dr Drucker said.

The SLP is a much reduced force in Scottish politics after its alleged infiltration by the ultra-left and the subsequent purge. Dr Drucker'sl book suggests that the leadership initially welcomed anyone and set the party up as a home for the lost souls of the left. He doubts whether active International Marxist Group members in the SLP ever numbered more than two dozen, but concern for the party's public led the leaders to stage a "public cleansing".

"They bullied those attending tht first annual congress into suspending one branch and seven members, and later into expelling four complete branches without adequate evidence or debate", Dr Drucker said.

Mr Sillars has challenged the accuracy of the account on several points and has invited Dr Drucker to a public debate of his book. The author has declined. He said he had an extreme reluctance to become involved in "an ill tempered slanging match".

Dr Drucker said Professor John Mackintosh, head of the department of politics, at Edinburgh, had been asked by Mr Sillars if there was any way in which publication of the book could be prevented. It was based on interviews, party documents and publications, and the papers of two Trotskyist groups which entered the party.

Dr Drucker maintains that four years before the party was launched, the mini-carde had been meeting secretly to discuss how to influence the Labour Party's policy on devolution. After the 1974 elections the members began seriously to consider breaking away. The creation of the new party, Dr Drucker says, was not therefore a spontaneous act.

He said yesterday that he had been fascinated by the emergence of the SLP but his book was not an official account, only a subjective view based on documentary evidence.

*Breakaway: the Scottish Labour Party*, by Dr Henry Drucker (Edinburgh University Students' Publication Board, £1.95).

# Europeans seek plane deal with Canada

By Arthur Reed
Air Correspondent

Britain, West Germany and Italy are making a determined effort to sell the Tornado multi-role combat aircraft to Canada in a deal which could be worth over £500m to the three countries engaged in the project.

Officers of the Royal Canadian Air Force have arrived at the British Aerospace centre at Warton, Lancashire, where they are due to fly one of the 12 prototypes and pre-production aircraft during the next few days.

The Canadian Government has allocated $2,000m for the acquisition of 120 to 150 fighter aircraft in what will be the biggest defence purchase in Canadian history. The aircraft chosen will be used in the defence of the homeland and on the central front in Europe where Canada has a role in Nato.

The European partners will put their full proposal to the Ottawa Government by February 1, and so will the manufacturers of four competing types from the United States and one from France. The American contenders are the F14, the 1F5, the F16 and the F18L, while the French are offering the latest in their line of Mirage fighter-bombers.

More than 800 Tornados have been ordered by the air forces of Britain, West Germany and Italy, and by the West German Navy, with production lines and test centres established in each of the three countries. Aircraft to meet a Canadian order would not have to wait until those for the partner countries were fulfilled.

As part of the deal being offered, Canada would establish its own assembly line for the Tornado, while its aircraft industry would make a number of the components for the airframe, the engines, and the general and electronic equipment.

# Demonstration by women as Lords hear appeal

By Annabel Ferriman

More than 40 women demonstrated outside the House of Lords yesterday to support the right of mistresses to live without fear of violence in their homes.

They were supporting the cause of Miss Jennifer Davis, aged 21, whose application for an injunction to exclude her lover, Mr Jehemiah Johnson, from their council flat at Hackney, London, was upheld by the Court of Appeal last November. The Law Lords are hearing an appeal by Mr Johnson against the ruling.

In a statement the women said: "This case will decide whether a man's property rights are more important than a woman's right to safety. If Miss Davis loses, thousands of women in her position will be affected. This case will set a precedent; they will be unable to rely on the law for protection from violence."

Mr *Joseph Jackson*, QC, for Mr Johnson, contended at the hearing yesterday that the Domestic Violence and Matrimonial Proceedings Act, 1976, which was designed to provide immediate relief for women threatened by violence, was being used to provide a permanent home for Miss Davis, who had a joint tenancy with Mr Johnson.

Mr Lionel Swift, QC, for Miss Davis, maintained that section one of the Act conferred jurisdiction to grant an injunction against a person irrespective of the property rights of the parties. It was concerned with relief from violence.

The Law Lords, who will give their judgment later, were Lord Diplock, Lord Dilhorne, Lord Kilbrandon, Lord Salmon and Lord Scarman.

# MP fears referendum may become auction

Mr Dafydd Wigley, Plaid Cymru MP for Caernarvon, said yesterday that the devolution referendum in Wales was in danger of becoming an auction

He had been told by Mr Smith, Minister of State at the Privy Council Office, that the Government has no plans to control spending by campaigning organizations during the run-up to the referendum expected next autumn.

Mr Wigley said: "This is just not good enough. It means the CBI, with all the funds at its disposal from its London headquarters, will be free to splash its propaganda on every hoarding and newspaper in Wales. The result of the ballot will be purchased by those with enough resources to manipulate the most sophisticated brainwashing techniques."

Mr Smith had told Mr Wigley that he was not afraid of the influence that mone yprovided by the CBI or anybody else would have on the referendum, "because I think that good ideas always triumph over money".

Mr Gwynfor Evans, MP, president of Plaid Cymru, said yesterday in a letter to Mr Morris, Secretary of State for Wales, that a Government statement that £17m would be the cost of bilingual road signs in Wales was a "mischievous and apparently wilful attempt to deceive MPs". The total cost of all road signs in Wales had been quoted "as though this has been caused by making them bilingual. The Welsh Office has now confirmed that the figure refers to all Welsh road signs, 90 per cent of which are erected by county councils".

# King Juan Carlos rallies to his Prime Minister

From Our Correspondent
Madrid, Jan 17

King Juan Carlos has come to the aid of his Prime Minister, Señor Suárez, whose popularity is reported to be declining and who is under attack from the right, by letting it be known in an interview that he continues to have confidence in him.

He is quoted in this week's issue of the news magazine *Cambio 16* as saying: "Why should I not trust Suárez? If I had not trusted him, as some have said, I would not have reappointed him."

He appointed Señor Suárez head of the Second Government under the monarchy after dismissing Señor Carlos Arias, then asked him to form the third one after Señor Suárez's party, the Democratic Centre Union, won last June's general elections.

Last week Señor Alfonso Osorio, one of Señor Suárez's personal advisers, resigned his post because of wide political disagreements over the "centre left" line of Señor Suárez.

Señor Manuel Fraga Iribarne, leader of the neo-Francoist Popular Alliance, later congratulated Señor Osorio on his action and made his strongest attack yet on the Centre, claiming that many voters had been swindled when they voted for it.

The right, particularly conservative banking circles, are beginning to feel uneasy about the economic situation and the atempts being made to reduce their privileges.

The King has been most careful, since he took over from General Franco, not to descend to the political arena too overtly, although identifying himself whole-heartedly with the democratic process. He is aware of the attempts being made by the Popular Alliance, which was defeated humiliatingly in the general election, to change its image to one of "centre right". The King regards the role of Señor Suárez as vital for the transition period.

In the interview the King defined his role as "a mediating power above political parties". His considerable powers, left to him by General Franco, will be reduced to those of a constitutional monarch in the new constitution, which will be debated soon in the Cortes.

## Self-inflicted wounds in jail protest

Barcelona, Jan 17.—Some 200 prisoners in Barcelona's jail today wounded themselves with home-made weapons, cutting veins or swallowing dangerous objects, in an apparent protest against the Government's continuing refusal to grant an amnesty to non-political prisoners.

Prison officials said that, according to first reports, none of the self-inflicted injuries was serious.

More than 200 of Barcelona's 865 prisoners have been on hunger strike since January 13 to support their demands for an immediate amnesty for the country's 10,000 non-political prisoners. Reuter and UPI.

## Paris to have more police on the streets

From Our Own Correspondent
Paris, Jan 17

M Bonnet, Minister for the Interior, has decided to increase the number of policemen on the beat in Paris immediately. After a meeting with senior police chiefs to discuss the bomb attacks in the city and the growing level of crime he approved a plan for more police patrols, both day and night, to begin immediately.

In Paris armed robberies have increased by 52 per cent and attacks with explosives by 38 per cent in one year.

The extra police on the streets of Paris are the first move in the campaign to try to close what the Paris evening paper France Soir calls "The Dossier of Fear."


# Is your house too large?

You can do yourself a good turn, and help retired people if your home is now bigger than you need. The national charity, Help the Aged, will convert one portion of the house into a modernized, and usually self-contained, flat for your use for the rest of your life, or that of your spouse. In return for making the house over to the charity, you will also be relieved of the cost of all rates, rent, and external repairs. The portion of the house you no longer need will be converted for the use of retired people.

This sensible way of solving your problem and helping others is worth your consideration. Why not send for details? They will be sent entirely without obligation.

Write to: The Hon. Treasurer, The Rt. Hon. Lord Maybray-King, Help the Aged, Room T4C, 32 Dover St., London W1A 2AP.


## Remand for men over alleged club prostitution

Three men were remanded on Bow Street Magistrates' Court yesterday to Wells Street Magistrates' Court, Westminster, on June 20, on charges relating to alleged prostitution Churchills Club, New Bond Street.

Harry Meadows, aged 59, of Chesterfield Gardens, and his son, Andrew Maxwell Meadows, aged 34, of Queen Street, both Westminster, directors of the club, are charged with knowingly living on the earnings of prostitutes and with counselling, procuring, aiding and abetting Leslie Botibol to allow the club premises to be the habitual resort of reputed prostitutes.

Mr Botibol, aged 62, licence holder of Churchills, living at Belgrave Square, Pimlico, is to be charged with allowing the premises to be so used.

All three men are on bail totalling £1,500 each. A condition of bail is that they do not communicate with any potential prosecution witness

# Mr Benn to see US water reactor expert today

By Roger Vielvoye
Energy Correspondent

Mr John Taylor, head of Westinghouse's light-water reactor division, will discuss the implications of fulfilling the National Nuclear Corporation's licence to build pressurized water reactors (PWRs) when he meets Mr Wedgwood Benn, Secretary of State for Energy, this morning.

Mr Benn is meeting experts on the PWR this week in an attempt to clarify how large a commitment Britain would have to make to the light-water system so that it could remain a real alternative to the advanced gas-cooled reactor (AGR) for any new nuclear orders in the early 1980s.

When the Cabinet reconvenes its discussions on the nuclear choice next week, Mr Benn is expected to recommend again that two AGRs should be built and the PWR option kept open by further design studies. While Mr Benn feels that that may satisfy the Central Electricity Generating Board's request for a firm commitment to light-water reactors in addition to orders for AGRs, observers in other parts of the Government and in the nuclear industry feel that that course would not make the PWR a genuine competitor in any ordering in the 1980s.

Mr Taylor, who is based at Westinghouse's nuclear headquarters at Monroeville, near Pittsburgh, United States, will be accompanied by Mr Michael Owen, vice-president of Westinghouse Nuclear Europe, the negotiator for all the company's licensing agreements in Europe.

Yesterday Mr Benn talked with Dr Hans Frewer, a director of Kraftwerk Union, the West German nuclear reactor builders, who have devised their own PWR outside the Westinghouse licence. It is thought that Mr Benn discussed the possibilities for cooperation with the German company and the viability of a British PWR.

## Orchestra chief resigns in a clash on policy

Miss Anne Collis, administrator of the Philomusica Orchestra, has resigned in a clash over policy that has led to the cancellation of several concerts at the Queen Elizabeth Hall.

Members of the orchestra's board are divided and there appears to be much support for Miss Collis.

She said yesterday that under Mr David Littaur, the artistic director and principal conductore, the Philomusica had been operating as a large chamber orchestra, playing Mozart and Haydn, with no great success.

For the past 18 months it had been playing more baroque works, using a smaller orchestra

Thos ehad been much more successful bur Mr Littaur had decided against a baroque orchestra.

Lord Hirshfield, chairman of the board, indicated that the differences within the board were likely to continue, but he hoped they might soon reach agreement.

# French employers want to halve immigrant labour

From Ian Murray
Paris, Jan 17

France must reduce the number of immigrant workers in the country by half by 1985, according to the Conseil National du Patronat Francais, the employers' organization. This is one of the essential measures it believes must be taken if France is to do no more than maintain its present economic growth rate, let alone hold down unemployment.

In a report presented to the organization's general assembly today by M Ambroise Roux its vice-president, says that reducing the immigrant labour population from two million to one million over the next eight years is an essential ingredient of any plan to keep the economy on course.

He explains the need for this reduction with the fact that the active population over that period can be expected to rise by 300,000 a year. This is made up of 220,000 French Nationals' and the average 80,000 immigrants who come to France in search of work each year.

In order to find work for them all, he argues, the economy will have to grow by 6 per cent a year—higher than between 1963 and 1973 during "what might be called the golden age of the French economy". At the same time the world energy situation will only really allow a growth rate of 3.5 per cent.

"The dramatic difference between these two figures is a measure of the extreme importance of the difficulties which our economy is going to face between 1980 and 1990", M. Roux states. If these difficulties are not overcome then the present unemployment level of one million will seem most desirable.

He calls first of all for a stop to the annual inflow of immigrants but says that this on its own will not be sufficient. "A prudent, progressive but constant action must allow us in the eight years between now and 1985 to reduce the two million migrant workers to a million."

OVERSEAS

# Mr Ecevit promises to submit map as basis for Cyprus peace

From Mario Modiano
Athens, Jan 17

Dr Kurt Waldheim, the United Nations Secretary-General, disclosed today that Mr Bulent Ecevit, the Turkish Prime Minister, had promised him a map of Cyprus outlining the Turkish views on the territorial aspects of the Cyprus problem. The map would be part of the Turkish proposals.

"For the first time", he said, "the Turkish side has undertaken such a clear commitment to present concrete proposals on the territorial question, as well as revised constitutional proposals."

At the close of a tour of talks that took him to Ankara, Nicosia and Athens, Dr Waldheim seemed encouraged by the prospect of a resumption of the intercommunal talks, probably in March. He said: "I believe that Mr Ecevit now means business."

The most promising result, he said, was the agreement he had reached with the Greek Cypriots and the Turkish Cypriots in Nicosia on a new procedure for the resumption of talks.

Dr Waldheim said at a press conference today: "The Turkish proposals will be given to me first so that I can study them. I shall then have consultations through diplomatic channels with the two sides and the other parties concerned.

"In the light of their reactions, I shall decide when and where the intercommunal talks will be resumed."

Asked if the proposals could be amended during this phase of consultations, he said: "This is the whole purpose of the process of consultation: to clarify the situation and to prepare the ground for a more formal meeting."

The "buffer" procedure agreed in Nicosia is designed to protect the prestige of the Secretary-General from eventual involvement in another doomed attempt, but also eventually to guard the present initiative from hasty reactions on the Greek side.

Dr Waldheim said he did not know the contents of the Turkish proposals. He told me later: "Mr Ecevit insists that his proposals will be serious. He wants to solve the Cyprus problem, but he warned that we should not expect miracles".

Varosha, the occupied new town of Famagusta left vacant by the Turks, is likely to play an important part in the bargaining process that will be initiated by the Turkish proposals. Under these circumstances it is assumed that a compromise on the land question would have to allot the Turkish Cypriots less than 30 per cent of the island to be acceptable to the Greek side.

Dr Waldheim, who had talks today with Mr Panayotis Papaligouras, the Greek Foreign Minister, also called on President Tsarsos, who later entertained him at an official dinner. He leaves Athens tomorrow for New York.

Jerusalem, Jan 17.—Mr Vance, the American Secretary of State, announced today that he will visit Greece as well as Turkey after taking part in the Middle East peace talks here.

Mr Vance's visit to Ankara, planned for Friday, was announced earlier today. A State Department spokesman later said Mr Vance would also go on to Athens.—Reuter.

**Michael Hornsby writes from Brussels:** EEC foreign ministers today gave the European Commission authority to negotiate more generous treatment of Cypriot fruit and vegetable exports to the Community, predominantly to the British market.

Speaking to journalists afterwards, Dr David Owen, the Foreign Secretary, said there was now much greater awareness of the political importance of the trade issue to the Cypriot Government and of the need not to make the task of President Kyprianou more difficult.

In a recent letter to EEC heads of government, President Kyprianou complained that the tariff measures imposed by the Community since the beginning of the year placed "an intolerable burden on the Cyprus economy in general and agricultural population in particular."

The trouble has arisen because of the expiry at the end of last year of the Commonwealth preferences which allowed Cyprus to export specified quantities of fruit, vegetables and sherry to Britain free of duty.

With the exception of sherry, which can continue to enter Britain free of duty until the end of February, exports of potatoes, grapes, carrots and other key products for the Cyprus economy have been subject since January 1 to tariffs which the Cypriots consider ungenerous.

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# Britain and allies to consult on Somali plea

By Our Diplomatic Correspondent

Britain will be consulting other Western countries on Somalia's renewed request for arms supplies, the Foreign Office said yesterday.

The British chargé d'affaires in Mogadishu, accompanied by French, West German and United States diplomats, saw President Muhammad Siad Barre on Monday.

British policy remains opposed to supplying arms, either to Somalia or Ethiopia, while the fighting in the Ogaden continues. But with Soviet arms pouring into Ethiopia, it appears that President Barre now feels his own needs are urgent.

His Information Minister claimed on Monday that the Soviet and Cuban Defence Ministers were secretly in Addis Ababa preparing with the Ethiopians for an invasion of Somalia by land, sea and air.

The United States has rejected Somalia's plea for military aid. The State Department said yesterday: "We will not contribute to a conflict by pouring gasoline on it."

**Moscow:** Tass news agency described the Somali claim that Soviet-backed Ethiopian troops were preparing to invade as "a fabrication" aimed at securing Western intervention. It also denied reports that Marshal Ustinov, the Soviet Defence Minister, had arrived in Ethiopia to supervise invasion plans.

**Our Foreign Staff writes:** A "holy alliance" against the Soviet Union and Cuba in the Horn of Africa was proposed in Teheran by the Somali Ambassador.

All countries of the region with interests in freedom of navigation in the Gulf, the Red Sea and the Indian Ocean could join the proposed alliance, he said, and there was "also room for the United States".

President Barre, seeking support for Somalia, flew yesterday to Jordan for talks on the crisis.

The Ethiopian government is reported to have expelled the West German military attaché in Addis Ababa and used armed troops to close the West German Embassy school.

The Rome representative of the Eritrean People's Liberation Front said that two Soviet destroyers off the besieged Eritrean port of Massawa were bombarding rebel forces attacking the city. MiG fighter bombers were also striking at the rebels.

He said the rebel forces had shot down two Ethiopian jets —one Soviet-made, one American-made. Both had crashed into the sea off the coast.

Diplomatic sources said the sources in Brussels said the airlift between the Soviet Union and Ethiopia had reached the level of the arms air-lift to Angola two years ago, and the maritime link was at an even higher level.



**California floods:** Floodwaters swirl round two men and their car in Mission Valley, San Diego, where a year-long drought was brought to an end by four weeks of steady rain and snow. Officials have issued disaster warnings and some residents near rising rivers have evacuated their homes.

In other parts of the United States, heavy snowfalls have closed schools and isolated towns. Fifteen inches of snow fell in parts of southern Illinois. In Cairo, shops closed and police gave lifts to pedestrians.

A record 16in snowfall in Louisville, Kentucky, virtually closed the city. In Missouri 14 inches of snow fell. A temperature of 12 degrees below zero Fahrenheit was reported at Kansas City international airport. Snow was also falling in New York city and 500 National Guard men moved into quarters on Long Island to help with snow removal and municipal repairs.

# Emphasis on economic policies likely in Carter message

From Patrick Brogan
Washington, Jan 17

President Carter told Mr "Tip" O'Neill, Speaker of the House of Representatives, today that the success of his first State of the Union message on Thursday will be measured by the stock market. "We'll see how good a speech it is by what the market does on Friday", he said.

This was at a meeting between the two men in the White House, one of a series the President is having with coogressional leaders in preperation for the opening of its new session on Thursday.

Mr Carter has devoted months of effort to preparing the economic policies and the budget which will be announced this weekend. After a disappointing first year in office, he hopes that he will at last succeed in putting his mark upon the country.

Presidents are bound by the Constitution to report to Congress every year on the State of the Union. In this century, they have delivered the message in an address to a joint session of the two Houses, making the occasion the centrepiece of their programme for the year.

Mr Carter will list what he considers to be the most important tasks ahead for Congress and people, and tell them how they should set about them. It will be an optimistic speech, and he hopes that business, labour (and the stock market) will be encouraged by it.

Although the economy has improved considerably in the past year, people are worried about the future and doubt Mr Carter's ability to keep his various economic promises. One of those was to balance the budget by 1981.

He also hopes, like his predecessors, to reduce the inflation rate and the level of unemployment. The State of the Union message will give an outline of the problems and the ways he intends to deal with them, but will primarily be inspirational.

On Friday, he will release the details of his anti-inflation package. This will be nothing so draconian as a wages and prices freeze, or the various phases into which President Nixon divided his economic policies. It is based upon assurances of cooperation which the President has been given by labour and business.

On Saturday Mr Carter will announce his "economic stimulation package" of which the most important element is a tax cut of about $25,000m (£12,500m). Most of this is intended to compensate people for the substantial increase in social security taxes voted last year, and for the taxes in the proposed energy Bills.

The economists whom Mr Carter is listening to believe that the economy will do well for the next few months, but that it may begin to slacken off in the fourth quarter of the year. Tax cuts approved now would begin to find their way into the economy by then and, they hope, save the situation.

On Sunday the national budget will be published. There will be an overall deficit of about $55,000m (£28,000m) (Senator Hubert Humphrey was heard to comment shortly before he died that if President Carter managed to balance the budget while reducing unemployment, he could write a new chapter for the Bible).

When the blizzard of paper which is about to descend upon us has been cleared away next week, it will be possible to see clearly for the first time what Mr Carter intends to make of the presidency.

Friday marks his first anniversary in office. In his State of the Union message the night before (in prime television time) he will not just deal with the economy. He will also, once again, plead for his energy Bill and deal with such urgent matters as the Panama Canal treaty.

The four events (State of the Union, anti-inflation package, economic stimulation package and the budget) will be unveiled with all possible publicity, and these complicated and difficult issues will be made as exciting as Mr Carter's advisers can manage. He will probably go on television himself next week to carry the message to the people.

After a long interval in which Mr Carter's most conspicuous public appearances were "media events" in Warsaw and Normandy, he will thus return to the essential business of the presidency

# Mondale visit to Canada

From Our Own Correspondent
Washington, Jan 17

Vice-President Mondale today set an example of American good neighbourliness by travelling to Canada for two days of talks with Canadian leaders, including Mr Pierre Trudeau, the Prime Minister.

The talks are likely to concentrate on trade and energy issues. Among the topics which are expected to be raised is the possibility of additional supplies of Canadian natural gas for the United States.

There may also be discussions on ways of simplifying transport of Alaskan oil to the American mainland by landing it in Canada and sending it by pipeline via Alberta to the northern United States.

In Ottawa, the delicate question of Quebec separatism will be difficult to avoid, principally because of the lates dispute over a plan by Sun Life, Canada's largest insurance company, to move its headquarters from French-speaking Montreal to English-speaking Toronto.

**Our Ottawa Correspondent writes:** Faced with a storm of controversy, and reacting to an extraordinary personal intervention by Mr Trudeau, Sun Life has temporarily shelved its plan.

*Reaction to Sun Life's* announcement was swift and mostly hostile although the company was not without its defenders, especially in the corporate community, who emphasized the growing difficulty of doing business in English in an increasingly nationalistic Quebec.

# In brief

## 1,000 pay tribut to crash victims

Manorom, central Thailar Jan 17.—More than 1,0 people, many of them Tl Buddhists who had left the ri fields, their shops, market stal and schools, attended t Christian memorial servi today for 12 members of fi missionary families killed in road accident near here la Saturday.

Five of the victims we British, and the others we Australian, New Zealanders a Swiss. The two missionary d tors who died were surgeons the Manoram Christian Hos tal, which provides free tre ment for the inhabitants of large rural area.

## Job for Mr Lance

Atlanta, Georgia, Jan 17 Mr Bert Lance, President C ter's first Budget Director, v resigned last September as controversy over his past fin cial dealings, has accepted position as a news comments on an Atlanta television stati

## Bail refused

Delhi, Jan 17.—Murari Batra, aged 55, a businessn alleged to have attempted shoot Mrs Gandhi, the for Prime Minister, in Delhi Friday has been refused l here.

## Mandela trial goes on

Bloemfontein, Jan 17.— trial of Mrs Winnie Mand banned wife of the jai nationalist leader Nel Mandela, neared its end toc When the final evidence heard. She is charged v breaking a Government banr order.

## Caution on Belize

Bridgetown, Jan 17.—Mr R lands, Minister of State at Foreign Office, said here a talks with Barbados Gov ment leaders that he could forecast a timetable for independence of Bel Britain's central Amer colony.

## Summit on Sahara

Rabat, Jan 17.—Moro and Algeria have agreed the Organization of Afri Unity special summit on Sahara conflict should be h in Libreville, Gabon, Mr L Khattabi, the Moroccan Ir mation Minister, annour here.

## £20m to help Jamaica

Kingston, Jamaica, Jan 1 Mrs Judith Hart, Brit Overseas Development M ter, ended a Caribbean t here by signing a £20m cr agreement to help Jam with development projects.

## Bulldozers return

Cape Town, Jan 17.—Gov ment bulldozers resumed demolition of black Coloured homes in the Uni shanty-town near here.

# Comfortable voting margin for Turkish coalition

From Our Correspondent
Ankara, Jan 17

Mr Bulent Ecevit's coalition Government of social democrats and conservatives today obtained a vote of confidence from the National Assembly by a relatively comfortable margin of 11 votes, with one member absent and one seat vacant.

"Our first duty will be to establish peace in the country and to contribute to peace in the world", Mr Ecevit told the assembly afterwards.

Immediately after the vote, he sent General Irfan Ozaydinli, his Interior Minister, to the south-eastern town of Gaziantep, where political violence yesterday and today left one youth dead and a score of others wounded. While he and Mr Necdet Ugur, the Education Minister, try to curb political violence, Mr Ecevit will have his hands full in the next few days with foreign policy problems.

When Mr Vance, the American Secretary of State, arrives on Friday the Cyprus and Aegean issues will be on the agenda. Mr Vance, last came to Turkey just over 10 years ago as a special envoy of President Johnson in an attempt to reduce tension between Ankara and Athens.

The United States arms embargo on Turkey, the Turkish-American defence cooperation agreement, and the eventual reopening of more than 20 American military bases in Turkey will also take up an important part of the talks.

Mr Rauf Denktas, the Turkish Cypriot leader, is also expected to arrive in Ankara for talks with foreign ministry officials tomorrow and to get a first-hand briefing on Mr Ecevit's "new approach" to the Cyprus problem.

# S Africa urged to attend talks on Namibia

From Our Correspondent
Johannesburg, Jan 17

South Africa is being urged to attend "proximity talks" in New York on February 4 to break the stalemate on the South-West Africa (Namibia) negotiations. Authoritative sources in Pretoria indicated today that the time was running out fast if the independence target date for the territory, December 31, 1978, was to be met.

The idea of "proximity talks" is to bring the two sides in the dispute as close together as possible without actually bringing them face to face. Thus, representatives of five leading Western nations would sit in the centre of a delicate diplomatic see-saw and relay to either side their respective feelings about points raised.

Like most compromise ideas, it is a British one which worked well many years ago in delicate negotiations between the then Ministry of Labour and trade unions or employer groups. It could, it is felt, work in New York to solve the impasse between the South African Government and the South West African nationalist organization, Swapo, which at the moment refuse to meet.

More than a year of efforts by the Western groups in the Security Council—Britain, the United States, Canada, West Germany and France—have resulted in a diplomatic logjam.

Dates proposed by the Western powers for a New York meeting, today and next Tuesday, have been rejected by Swapo. A meeting on January 30 has been turned down by South Africa because it means that Mr R. F. Botha, the Foreign Minister, would have to absent himself from the important no confidence debate that begins in the South African Parliament in Cape Town on the same day.

A meeting in New York starting on February 4 is seen as a compromise to which both sides might agree.

The basic reason for sticking to the December 31, 1978, date for independence is that it was first suggested by South Africa as a deadline when it would be prepared to quit Namibia, which it has controlled in defiance of United Nations orders to quit.

South Africa now feels it has gone as far as it can in meeting pre-independence demands and if the independence deadline cannot be met it is not its fault. The five Western negotiators, who, it must be emphasized, have no Security Council mandate, feel similarly that staunch efforts must now be made to accelerate the pace of the negotiations.

New York, Jan 17.—Swapo claimed in a message to the United Nations that Chilean mercenaries were fighting alongside South African troops against its guerrillas in Namibia. It hinted that the United States had consented to this.

Mr Donald McHenry, American deputy representative at the Security Council, said: "We don't comment on rubbish." No immediate reaction was available from the Chilean or South African missions.—AP.

# American arms sales grow despite pledge

From Our Own Correspondent
Washington, Jan 17

The Administration is trying to put the best gloss on preliminary estimates for overseas arms sales during the current fiscal year, which, on the surface at least, appear to break President Carter's pledge of a reduction.

According to Pentagon calculations, foreign arms sales could rise to a record $13,200m (£6,700m) this year compared with about $11,200m in the previous year. Last summer Mr Carter said the United States must take steps to restrain arms transfered, the "virtually unrestrained spread" of which threatened stability in every region of the world.

But in his statement the President made exceptions for America's Nato allies as well as for three countries which have long standing defence treaties with the United States—Japan, Australia nad New Zealand. Now officials are gratefully grasping this straw to justify the projected rise in sales.

They point out that during the last fiscal year about $10,000m of arms went to nations outside the group of exempt countries. This year, they argue, sales to these countries will total less than $9,000m with the remaining $4,300m worth going to America's closest allies.

# Habeas corpus application for banished Chileans

From Florencia Varas
Santiago, Jan 17

More than 60 Chileans, most of them important members of the Christian Democratic Party, have been arrested, some have been subjected to illegal and vicious force and others have been banished to distant parts of the country, a statement by the party said today.

"Chilean Christian democracy faces a systematic process of repression that follows a plan to be carried out after the recent referendum and intended to crush any form of thought contrary to President Pinochet", it said.

A lawyer, Señor José Galeano, a former Army major and former Christian Democratic municipal councillor, has submitted to the Court of Appeal a writ of habeas corpus relating to Christian Democrats who were banished to small villages inland from Arica on Saturday.

The villages are some 13,000ft above sea level in the Altiplano, with temperatures ranging between 86°F (30°C) during the day and 4°F −20°C during the night. There is particular concern for the health of Señor Tomas Reyes, a former president of the Senate, who is aged 63.

The banishments caused surprise when they were announced on Saturday by Señor Juan Francisco Salinas, the prefect of police, who said the detainees would be turned over to military justice on charges of breaking the ban on politics and for the violating the law of internal security.

The arrests took place on Friday in the private office of Señor Guillermo Yungue, former president of the students' federation, in the presence of journalists and television cameramen who had been called to witness the procedure.

The others arrested include three former MPs, four union leaders, another student leader, a sociologist and an economist.

# Ex-British police chief dismissed by S Australia

Adelaide, Jan 17.—Mr Dunstan, South Austra Premier, today dismissed state's police commissioner disbanded the police spe branch after a scathing judi report attacking police un cover activities.

The dismissed officer is Harold Salisbury, aged 64, was appointed state police c missioner in 1972. Born in Y cestershire, he is a former Cl Constable of York and the no and east ridings of Yorksh

Mr Dunstan accused Mr S bury of misleading the S Government, Parliament the public about secret f

Mr Dunstan acted a reeleasing a report by Ju James White on the activi of the special branch aga political organizations individuals.

Judge White said dossiers files were "scandously in curate, irrelevant to secu purposes and outrageously fair to hundreds, perhaps th ands, of loyal and worthy zens".

# BBC to use own judgment in UN project

The BBC intends to use its normal journalistic and editorial judgment in deciding whether to use material made available to it by the United Nations during International Anti-apartheid Year.

This was made clear yesterday in a joint statement issued after a meeting in London between Mr Gerard Mansell, the BBC's managing director, external broadcasting, and Mr Erik Valters, head of the United Nations radio department.

Instead of a one-hour broadcast in four languages to South Africa, Mr Valters wished to explore ways of improving the existing cooperation with the BBC in terms of making available a wider selection of recorded material.

# Patriotic Front undecided on Owen invitation

Maputo, Jan 17.—Mr Joshua Nkomo and Mr Robert Mugabe, joint leaders of the Patriotic Front, apparently failed today on whether to resume talks on the British-American peace plan for Rhodesia.

They said at the end of these second day of talks here that they did not expect to be in a position to announce any decision before Thursday at the earliest.

The Front has so far failed to accept the invitations of Dr Owen, the British Foreign Secretary, to resume discussions on the peace plan because of his failure to reject outright Mr Ian Smith's attempt to reach an internal settlement in talks that exclude the Front.—AP.

# Writer tells of repression in Romania

By Our Diplomatic Correspondent

Mr Paul Goma, a Romanian writer now living in Paris, who started a human rights movement in Romania last year, has accused the Bucharest regime of practising a more repressive system than any East European country except Albania.

Speaking in London yesterday, Mr Goma said that the British Government should tell President Ceausescu when he pays a state visit here later this year, that it understood the true situation in Romania, even if there was no hope of making changes.

Mr Goma, who is the subject of a report on the dissident movement emerging in Romania in the latest issue of *Index*, gave details of maltreatment of political prisoners in "psychiatric asylums" and labour camps.

He said that the image of liberalism in Romania was false and that President Ceausescu ranked with the worst dictators of history.

# Soviet draft for Belgrade document says little on human rights

From Dessa Trevisan
Belgrade, Jan 17

The Belgrade conference which has been reviewing the implementation of the Helsinki accords entered its final stage today when diplomats from 34 countries resumed their deliberations.

The conference, which opened last October and recessed in December, is trying to reach agreement on a final document.

There are already about 100 proposals which have been tabled by various delegations. Today, the Soviet Union presented its draft for the concluding document which, however, the West found inadequate and too general to be endorsed.

The conference has already encountered many difficulties, the principal one being the Soviet refusal of any criticism concerning the Soviet block's human rights record.

The three-page document, tabled today by Mr Yuli Vorontsov the Soviet delegate, reaffirmed the principles of Helsinki but at the same time makes only a fleeting reference to human rights.

The West has all along insisted on a concluding document which would give a thorough assessment of each country's compliance with the humanitarian, military and economic aspects of the Helsinki accord. However, Western delegates welcomed the Soviet draft because, at least, it revealed East Europe's basic bargaining position.

In response to the Soviet proposal, Mr Arthur Goldberg, the American delegate, emphasized the Western view that the final document should be a comprehensive one containing an objective account of the implementation of the accords and of the review conducted in Belgrade.

He called for a document that would note specific progress, as well as shortcomings. In an obvious reference to the Soviet Union and Czechoslovakia he urged the participating countries to refrain from repressive measures while the meeting was under way.

"Repressive measures would only hinder our deliberations or make a mockery of them", the American delegate stated.

Mr Vorontsov agreed to earlier neutral and Western proposals that the next follow-up conference should be held in Madrid in 1980.

**Our Diplomatic Correspondent writes:** A modest improvement in settling personal cases in British negotiations with Soviet-block countries is reported even though the overall progress of détente has been disappointing.

Since the signature of the Helsinki agreement in 1975, 200 personal cases outstanding have been settled.

Britain now has no personal cases concerning Poland or Hungary, only one with Bulgaria, while with Czechoslova Romania and East Germany out of every three cases h been settled. Progress has been made with the So Union.

The prospect of genuine progress on human rights emerg from the Belgrade confere however, remains in doubt, e at this late stage.

Britain, in line with ot EEC countries, has cosponso 22 proposals with the aim improving the performance détente in practice.

One of the most importa because it seeks to uphold role of individuals in socie emphasizes the right of insti tions, organizations and pers "to assist governments" implementing the Helsinki fi act, including where necessa pointing out "instances of n implementation".

It seems unlikely that Soviet Union would go very along this path, but the Brit view is that, unless the atten was made, nothing could achieved anyway.

**Soviet manoeuvres:** The Sov Defence Ministry has invit American and British milit attaches to observe a ma Soviet winter exercise Byelorussia next month. It v the first time since the Seco World War that American a British observers have be invited to see Sov manoeuvres.

# Compromise US plan awaited in Jerusalem

Continued from page 1

Mr Dayan indicated that the Egyptian document called for Israeli withdrawal from all occupied territory including the Golan Heights and for the establishment of an independent Palestinian state on the West Bank. But, he asked, could President Sadat assume responsibility for security in the Golan Heights in view of the Syrian attitude to his peace initiative? And how could the Egyptian leader assure Israelis of what attitude a future Palestinian state might adopt towards their country?

According to conference sources, Mr Vance will be making a compromise proposal under which Israel's plan for autonomy for the West Bank and Gaza would be accepted for a lengthy transition period which could eventually lead to something closer to Egypt's demand for self-determination. The key words in the American proposal are said to be "evolution" and "transition".

At the public opening session Mr Dayan said there had been many negotiations to settle the Middle East issue but peace talks, in the full meaning of the word, were taking place now for the first time.

Peace could only be achieved by concession, compromise and mutual agreement and any attempt to solve the problems by ultimatums would "miss the whole point, destroy the very purpose of peace talks".

Mr Kamal spoke in similar vein, saying the time had come after 30 years of bitter and mortal strife for a resolution to live together. However, he went on to refer to the need for total Israeli withdrawal from the occupied territories and a realization of the fundamental rights of the Palestinian people including self-determination.

He continued: "There will be no real peace in Palestine for the house of Israel unless there will be an equal house there for Palestinian people."

Beirut, Jan 17.—Saudi Arabia has offered to buy the West Bank and the Gaza Strip from Israel for a Palestinian homeland, a Beirut news bulletin said today.

The English-language *Middle East Reporter*, an independent daily news digest, quoted travellers from Saudi Arabia as saying the subject came up during President Carter's visit to Riyadh on his world tour earlier this month.

The Saudis told Mr Carter: "We are prepared to pay as much as is required to establish a homeland for the Palestinian people, even if that means buying the West Bank and the Gaza Strip from the Israelis", according to the bulletin.—UPI.

**Washington:** Mr Jody Powell, the White House press secretary, said today he was "not familiar with" the reported Saudi offer to buy the West Bank and the Gaza Strip. No succh offer had been made during talks at which he himself had been present.

If the offer had been made, it could only have been made during the private talks of Mr Carter and King Khalid and Crown Prince Faud, White House sources said.

**Tel Aviv:** Israel today turned a paramilitary camp in Sinai into a civilian kibbutz farm, adding a degree of permanence to yet another of the Jewish outposts Egypt wants removed.

Israeli settlers danced, sang folksongs and waved the Star of David flag in an inauguration ceremony at Bolit, in the north-east corner of Sinai.—AP.

صورة من الأصل

هكذا من الأصل



OVERSEAS

# Japanese launch strong attack on Sir Harold Wilson after allegations of dumping

From Peter Hazelhurst
Tokyo, Jan 17

Sir Harold wilson came under bitter verbal attack in Tokyo today when Government officials and leading industrialists angrily refuted his allegation that Japan is the world's best xpert at dumping cheap goods on other nations.

Government spokesmen described the former Prime Minister's statement, issued during a television interview in Singapore on Sunday, as "oofensive, astonishing" and "out of keeping for a leader of Sir Harold's stature". A Foreign Ministry spokesman said Sir Harold's allegations were unfair and out of line with the policy of the Labour Party.

According to reports from Singapore, sir Harold is alleged to have declared: "The Japanese are fairly practised at concealing their dumping. They aremuch better at it than other dumping countries."

He is also reported to have said that dumping by Japan and some other countries had given rise to protectionism in other industrialized countries.

The Japanese Foreign Ministry spokesman said Sir Harold's comments were not based on any evidence. He said Britain maintainnd one of the most efficient teams of dumping investigators in the world.

"They only investigated two charges of cumping last year and only one charge was constituted as dumping. His comments were not well founded and they are out of line with the Labour Government's thinking, as reflected in a well balanced article in *The Times* this month by Mr Michael Meacher, the British Parliamentary Under-Secretary for Trade."

Spokesmen for Japan's main exporters to Britain, the motor and electronic industries, denied allegations of dumping and offered evidence to prove they were competitive in Europe and Britain because Japanese plants and workers were more efficient.

A spokesman for the Nissan Motor Company, nr Mituya Goto, pointed out that the productivity of his company has risen to 42 cars a worker a year as compared to the average European worker's output of 11 vehicles a year.

A spokesman for the Electronic Industries Association of Japan also described Sir Harold's allegations as "extremely unfair".

Government officials, citing the British consumer magazine, *Which*, claimed that Japanes television sets were popular in Britain because they were more durable. In a recent report the magazine claimes that although Japanese sets were more expensive, they were more reliable than British sets.

# Callaghan visit puts Delhi ties on new footing

From Our Own Correspondent
Delhi, Jan 17

The five days Mr Callaghan spent in India have helped politically to put British-Indian relations on a new, forward-looking basis. The visit owed its success equally to the fact that Mr Desai's India was eagerly looking for a "re-entry" on the world scene after the enfirced isolation of Mrs Gandhi's emergency rule.

Mr Callaghan's proposal for future regular meetings between the two prime ministers suggested most clearly that Britain is abandoning its nostalgic link with India to novels.

A meeting in Delhi last weekend between Indian and British politicians, intellectuals and journalists on the future of democracy in the two countries—resembling the postwar Kinsgswinter meetings between Britons and Germans—suggests that a European-style approach between equal partners is now very much in the air.

Britain, however, cannot escape from the janata Government's basic problem whether a middle way can be found between the rural and industrial development of India.

"Desai's got 70 per cent of his populaton still in the villages and that must be his chief concern", Mr Callaghan cautioned a British businessman at a Bombay reception who had urged him to persuade the Indian authorities to be more sympathetic to foreign high technology industry.

The Prime Minister himself endorsed a scheme to plough an estimated 3,000 rupees (£200) to 4,000 rupees a year into each of 35,000 villages across India for development efforts. The money would come from selling £30m worth of fertilizers to India over three years.

Clearly British assistance can go only as far as a political will exists generally in Indian society to back the Janata Government's shift of priorities in favour of the rural sector.

British businessmen sound sceptical about the Indian "shopping list" Mr Callaghan was given by Mr Desai to help to reduce the trade gap.

Meanwhile, Mr H. M. Patel, the Finance Minister, explained today taht yesterday's withdrawal of high denomination bank notes fro mcirculation was prompted not only by a desire to curb illlgal transactions but because "they could be used for political purposes also".

At yesterday's press conference the minister declined to go further.

# Fiancee appeals to Uganda for Briton's release

From Our Correspondent
Nairobi, Jan 17

The American fiancée of Mr Mark Elias, a Briton who disappeared in Uganda last May, believes that he is still alive in prison. Mrs Gloria Witt, who is on the staff of the American Embassy in Rwanda, has sent a telegram to President Amin appealing for his release.

She says she had heard rumours that he was arrested on suspicion of spying for the American Central Intelligence Agency on the strength of his lengthy and frequent telephone calls to her from Kampala, discussing plans for their marriage and for her planned move to Kampala.

Mr Elias was a tea planter in Uganda until 1973 when he and other tea planters were expelled. He returned to Uganda with government permission just over a year ago

# President Marcos calls elections as promised

Manila, Jan 17.—President Marcos today kept his promise to call elections in the philippines and set April 2 as the date.

The elections, the first in more than five years of martial law, will be for an interim National Assembly of 120 members. The President will retain his power to issue overriding decrees.

Announcing the date, he said: "I ask everybody to take part in this political exercise. I am against the curtailment of anyone from standing in the elections. Everyone should be permitted to file his certificate as candidate."

Mr Marcos will retain his title as President, but will also take the unusual step of becoming Prime Minister.

The National Assembly is being labelled an interim legislature until martial law is ended when further elections will be held without the constraints of emergency rules.

One prominent opposition leader, Mr Diosdado Macapagal, a former President, has already said he will not take part in the elections which he called "farcical" as long as martial law remained.

Meanwhile President Marcos has begun a clean-up campaign to protect his leadership from allegations that relatives have used their connexions to gain lucrative government contracts.

Yesterday he ordered the takeover of three companies belonging to Mr Herminio Disini, who frequently plays golf with him and is related to his wife.

He also ordered a thorough investigation of allegations by The New York Times that Mr Disini received up to £18m as payment when a £600m nuclear power plant contract was awarded to the American Westinghouse Electric Corporation.

Mr Disini, aged 41, denied any impropriety and said he welcomed the investigation.

Pittsburgh, Jan 16.—Westinghouse today acknowledged that it had paid commissions to sales representatives to obtain a contract to build a nuclear power plant in the Philippines, but said they were "reasonable and proper".—Reuter.

# Life sentence for plot in Taiwan

Taipei, Jan 17.—Tai Kuo-kuang, aged 26, was jailed for life today after admitting he planned to blow up American buildings and kidnap prominent American citizens.

He had pleaded guilty to planning to overthrow the Taiwan Government. Two accomplices who also pleaded guilty were jailed for 12 and 15 years.

## Mandate renewed

Rangoon, Jan 17.—Burmese voters have given President Ne Win a mandate to rule for a further four years in general elections restricted to candidates of the country's only approved party.

## £27,000 robbery

Tokyo, Jan 17.—A masked man, claiming to be a member of the Japanese Red Army terrorist group held up a bank in Maebashi, 62 miles from Tokyo and escaped with an estimated £27,000, police said.

Viewpoint

# Removing the veil of the Official Secrets Act

*The author of this week's guest column is Labour MP for Newham, North-West, and chairman of the Parliamentary All Party Committee for Freedom of Information.*

The all party victory over the Government in the House of Commons on December 5, 1977, was a major triumph by the nation's Freedom of Information Campaign in the war against government secrecy.

More than 150 Parliamentarians of all political parties have declared their determination to ensure that the right to know the truth is restored to the citizens of Great Britain.

The Freedom of Information Campaign is demanding the means to expose corruption which is currently exhausting the tax coffers. Inquiries, secret or public, into past losses will no longer satisfy the patience of the British people: the taxpayer has a right to know how today's money is being squandered.

Professor David Henderson recently refreshed our minds concerning two costly British mistakes perpetrated under cover of the Official Secrets Act. Six thousand million pounds disappeared into a couple of hungry black holes before anyone started to keep account of what was being lost. Concorde and the advanced gas-cooled reactor tag these holes. As Professor Henderson pointed out to the British people on BBC radio, they have a vested interest in being allowed to know the truth. Secrecy has become astronomically expensive.

When we observe the timidity with which guilty bureaucrats approach a public inquiry it is hardly surprising to observe that the Prime Minister was forced to renege in the Queen's Speech. "Lord Secrecy" himself, Lord Douglas Allen, quotes the Attorney General's Office of the United States to justify his advice to the Cabinet that freedom of information would be formidably burdensome to the bureaucrat.

The Justice Department in the United States is known to have opened seven million files on individual citizens and groups. The propensity of the CIA, the FBI and the IRS towards dirty tricks guarantees that American citizens will make heavy demands upon their Freedom of Information Act in order to secure their own integrity. Recently, *The Sunday Times* disclosed the scrutiny of our own secret service by the FBI and their discovery that the unsavoury Burgess-Maclean-Philby incident operated throughout their time in British public offices as Soviet espionage agents. "They were probably protected by others in even higher places, some of whom are alleged to be still occupying key positions."

Who are the Soviet espionage agents who have taken the places of these men and who now enjoy protection from those occupying key positions? The answer is an official secret. Official secrecy protects the foreign agent from discovery. The Burgess-Maclean-Philby incident demonstrated this protection and taught us a lesson which, alas, we have not yet learned. We still condone this secrecy which destroys our security and costs the taxpayer an average of £1,000m each year.

The fire brigades of Britain were out of action because a secretive Treasury and a secretive Home Office squandered the taxpayers' money, so that there was not enough money remaining to pay our firemen a living wage.

Although the Government betrayed the British people in the Queen's Speech by offering a White Paper on secrecy instead of reform, the tide of public feeling is running hard against them. Mr Wedgwood Benn has instructed his personal aide, Mrs Frances Morrell, to obtain a dummy "Freedom of Information Bill" from the London School of Economics; Mr Joseph Jacob has obliged with a 19-clause document with which to outlaw government secrecy.

The national executive of the Labour Party has commissioned the Machinery of Government Study Group under the chairmanship of Mr Eric Heffer, MP, to draw up freedom of information legislation on Swedish lines and so forestall the attempt by the Government to cry off its manifesto commitment.

Old groups and new groups are calling for a repeal of Section II of the Official Secrets Act and its replacement with a Freedom of Information Act. The national Freedom of Information Campaign (the public group), chaired by Mr Kenneth Warren, MP, has become a nationwide movement backed by people from every walk of life. Mr Ron Atkins, MP, is putting forward a Freedom of Information Bill as a private member, having drawn in the ballot at the beginning of this session. There is no shortage of crusaders when it comes to promoting the most basic of all human rights—the right to know the truth.

The British people are not alone in their concern to reform the laws of secrecy. The peoples of Canada, New Zealand, Australia and Europe are simultaneously seeking from their governments freedom of information legislation. The Council of Europe is currently debating the proposition that all member countries should introduce freedom of information legislation.

The Royal Commission on the Press came out strongly for the need to improve access to information held by the Government. Freedom of the press—the right to print and the right to write—can be pretty empty without the right to know. It is not surprising that the National Union of Journalists and the United Kingdom *Press Gazette* are militant in their demand for freedom of information.

Slowly but surely reason will prevail and a culture which has come of age will be permitted the adult privilege of being allowed to know. Hardly a week goes by without some new and startling evidence of the iniquities of official secrecy. The pension-petted hyper-elite of Whitehall must bow to public opinion and suffer themselves to become accountable. Fresh breezes blowing through the corridors of power may be disturbing to some, but health and vigour will soon restore to jaded mandarins a semblance of humanity.

**Arthur Lewis**

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# The woman behind the dark glasses

Fleur Cowles had the most frightful cold. Nevertheless, in the morning she was flying to Texas for the weekend (taking the Concorde to Washington) to attend a party for a very old friend, Lady Bird Johnson. Fleur Cowles has many gifts, and one of them is for friendship. It was with a number of friends that, two years ago, she laid plans for the exhibition *Animals in Art* (at the British Museum until February 25) which is a part of an enormous whole.

More than 30 museums all round the world are taking part in this exhibition, spurred on by Fleur Cowles as an international trustee of the World Wildlife Fund. Lord Clark (another friend) was invited by her (or, as she says "I *made* him do it") to write *Animals and Men* (Thames and Hudson, £10.50). The British Museum itself has published a delightful book based on the exhibition, called *Animals in Art*, edited by Jessica Rawson (£6.95 and £3.95), and as it says rather primly in the acknowledgments: "We are all indebted to the trustee of the World Wildlife Fund who first suggested to the former Director, Sir John Pope-Hennessy, that the Museum should mount the exhibition".

We all know that trustee—or do we? For many years Fleur Cowles, editor, journalist, friend of Presidents of the United States and world figures (such as President Nasser, Madame Chiang Kai-shek, Marilyn Monroe and Karen Bliren, to name a random collection), lived in the public eye. The dark glasses (worn on medical advice) were a trademark and a mask which hid, it is strange to discover, someone essentially reserved and private, who intensely disliked the sensational press which surrounds public figures.

She had already opened two exhibitions of animals in art at the Smithsonian Institute in Washington before Christmas, and has a further four to open at Yale early this year. "Something that was part of the Smithsonian project I found the most touching of all: I quite casually mentioned about a year ago how nice it would be to involve the zoo, as they have a great many of the endangered animals there—what about a 'sketch-in'?" And so boards and paper and materials were provided one Sunday at the Washington Zoo. "I got great joy from going around on that day to find at least 200 people doing something. I was amazed to see how many good drawings there were—lots of people don't know they can draw until they try. I really never thought they would take it seriously." There's no reason why the idea should not spread to other zoos. Indeed, since animals in art exhibitions are taking place in India, Mexico, New Zealand, Nigeria, South Africa, Spain, Switzerland, Turkey, the United States and West Germany, other nations have wanted to join in, and there seems no reason why such an attractive idea should not go on for ever. It is, as Lord Clark said—"a marvellous feat of will, love and belief".

She is herself a painter, and has had 25 one-man shows of her work throughout the world. "I always wanted to paint, I was an editor, and as an editor I was a critic, and as a critic of my own talents I could never bear mediocrity in myself as a painter, and I expected nothing better than that." As related in her book of memoirs, *Friends and Memories* (Cape, £6), she was pushed into starting to paint in 1959 by the young Italian painter, Domenico Gnoli. "I paint non-stop in my lap in my sitting room in the country, in a particular corner of a particular couch—nowhere else can I paint! I don't mind the presence of my guests, because they are always there and I can join in the conversation (if not hog it). Somehow I never invite the kind of guest who would look over your shoulder or ask questions or offer unsolicited advice. I do it my own way."

She and her husband Tom Montague Meyer (they have just had their twenty-second wedding anniversary) have a collection of paintings ("With three houses, in London, Sussex and Spain there are a lot of walls to cover") now limited by one proviso: "I never own a painting now unless it is by someone I know". Every painting is loved not only for itself but for the associations and friendships it calls up. "I feel there is something personal about it—and that is what art should be." Some of the friends are now dead—she knew Braque well, and also Picasso—but there are other painters, whose work she has been buying



Harry Kerr.

over 20 years. "I have 39 paintings by Paul Dufeau—I discovered him when he was 69, and he's now 89. He had been painting all his life and never sold one until I came along". It is a romantic and extraordinary story that she tells of a farmer in a remote part of France. "There was this huge barn that was about 3 feet deep in paintings—he just painted them and put them down. Such a beautiful, gentle man. Now the farm has electric light and a tractor—they have affluence in their own terms, and they feel secure."

In this way she is still a critic—and an editor. *Flair*, the magazine she edited in the early 1950s, was dedicated to the arts; it was a legend during its short lifetime of 13 issues and is remembered still for its wit, its audacity and innovative techniques. In those days she was married to Mike Cowles, publisher of *Look* magazine, and *Flair* was she says "the most expensive and exciting gift Mike Cowles ever gave me". There was a sad ending to *Flair*, but her work continued.

"I am terrifically happy to work, because I love work, and I am quite ill at ease when I am doing nothing. It's not a compulsion, because I enjoy it so much. I can never say no. I believe in discipline, and I have an organized, orderly existence. In four days a week in London I do everything from my desk (or in an aeroplane) with two secretaries. A great correspondence goes on from here (we even have a mailbag left at the door), it's an awesome sight. Most letters seem to involve me doing something that requires a personal exchange. We spend three days of the week at our house in Sussex, where I go through the garden with the gardener and then I sit down to paint. It is exciting to start, as I do, with a blank board and not to know what is going to be there—I have no idea of what I am going to paint, ever. The colour I start with seems to suggest what will arrive. I have the same feeling when I go to a play—after I leave I think it, too, was once a white piece of paper. I love the theatre—I used to be what they call an angel, but no more. I have found other places to put my money which I consider more useful, and which give me more personal pleasure." When in New York or London she goes to anything put on by Hal Prince, because he was once her office boy. However, that was another life, now past, and she won't tell the story.

She reminds me that Hal Prince is putting on *Evita*; she, of course, knew the Peróns, and is revising for a new edition the book *Bloody Precedent* which she wrote about them in 1950. She hopes that any musical will not idealize or try to sanctify Eva Perón ("She tried so hard to be sanctified during her own lifetime"). As Fleur Cowles wrote then: "It is Evita who continues to haunt me ever since I met her and sat and walked and rode at her side and talked to her, though the time was short. I cannot obliterate the image of this woman-politico with too much power, too much rage, too many flunkies in high government places, too little opposition, too much greed, too much money: a woman too fabled, too capable, too sexless, too driven, too overbearing, too slick, too neurotic, too sly, too tense, too sneering, too diamond-bedecked, too revengeful, too hateful of North Americans, too ambitious—and far, far too under-rated for far too long by our world."

Though she married an Englishman and has lived here for so long, she remains firmly American. "I owe so much to the life I left in the United States, I have to remain an American. But I wasn't the average anonymous American who came over; I led a very interesting life and had lots of friends, and it just carried on. But the element of living in a goldfish bowl has entirely gone—people here don't *peer*, thank God! In America you are constantly being written about, categorized—and once you have been pushed into a category or mould, you have to fit into it. Some people like it, but I am glad I have this privacy here. London is really the crossroads of the world and I can talk to people passing through. I am constantly kept informed, friendships are cemented instead of lost—friendship has to be worked at so hard over there. And I like my friends from America better over here, they are relaxed and under no pressure—they have left the tensions behind."

She has two rules for entertaining her friends: she doesn't bother them in any way, and they know that she can be trusted—they can say things and be sure it is quite safe. That is why her memoirs, entertaining though they are, have giant gaps in them. "It's a book of anecdotes. I love to tell stories. It leaves *everything* out. I never will tell the things I really do know. I wrote the book for my English friends to know something more about my life in America. I did write about *Look* and *Flair* because I just wanted to put into the record what happened. I thought it was best left said. I loved those years. But I love these years more."

**Philippa Toomey**


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GESTETNER HOLDINGS LIMITED
THE ANNUAL GENERAL MEETING will be held at 10.30 a.m. on 8th March, 1978 at the Gestetner offices (Tottenham Hale entrance) London N17 9LT for the purposes of:—
1. Receiving and adopting the report and accounts.
2. Declaring the final dividends recommended in the directors' report.
3. Reappointing Deloitte and Co. as auditors of the Company until the conclusion of the next annual general meeting.
4. Passing the following resolution to be proposed as an ordinary resolution. Special notice having been given pursuant to sections 142 and 185 (5) of the Companies Act 1948.
That Mrs H. Gestetner O.B.E. (a director retiring by rotation) who has attained the age of 70 years be and is hereby re-elected a director of the company.
Holders of share warrants to bearer who wish to attend or be represented at the Meeting should deposit with the Company's Registrars, Barclays Bank (London and International) Ltd., Registration Department, Radbroke Hall, Knutsford, Cheshire, WA16 9EU, not later than 48 hours before the Meeting, the certificate of an Authorised Depositary that such warrants are held to the order of the Registrars.
A member entitled to attend and vote at the meeting is entitled to appoint one or more proxies to attend and vote for him. A proxy need not be a member of the company. To be effective, such proxies must be received by the registrars not less than forty-eight hours before the time fixed for the meeting.
Directors' contracts are available for inspection at the registered office until after the meeting.
By order of the board.
J. A. BARNETT
Secretary
41 Fawley Road,
London N17 9LT
17th January, 1978.

SWISS BANK CORPORATION INCREASE OF CAPITAL
At an Extraordinary GENERAL MEETING of shareholders held in Basle on the 10th January, it was decided to increase the capital of the Bank by the issue of 650,000 new bearer shares, 588,020 new registered shares and 234,000 new participation certificates (all of S.Frs.100—nominal) at the price of S.Frs160—each in the proportion of one new of the same category for each of the bearer or registered shares of participation certificates held. The new shares and participation certificates will rank for dividend from the 1st January, 1978.
Subscription rights can be exercised at any of the offices of the Bank against coupon No. 35 from the old shares or participation certificates or subscription certificates from registered shareholders. Subscription lists will be open from 23rd January, 1978, until noon on the 1st February, 1978. Settlement is for 10th February, 1978.
Basle, 11th January, 1978.

MISCELLANEOUS FINANCIAL

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Barclays Bank (London and International) Limited, registration Department, Radbroke Hall, Knutsford, Cheshire, WA16 9EU, hereby give notice that in order to prepare the interest due on the 15th March 1978, the BALANCES of the several accounts in the above Stock will be STRUCK at the close of business on the 15th February 1978 and thereafter will be transferable Ex-Dividend.

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## SPORT

Cricket

# Pakistan exclude Packer players after day of dramatic meetings

*From John Woodcock*
Cricket Correspondent
Karachi, Jan 17

After a day of dramatic meetings, involving the England players, the third Test match will go ahead tomorrow, but it was late tonight before it was known that it would. The point at issue was the appearance in the Pakistan side of Imran Khan, Zaheer Abbas and Mushtaq Mohammad, all of whom are under contract to Mr Packer. The England side refused to go through with the match if these three played and it was under this threat that Pakistan finally announced a team without any of them in it.

So, Mr Packer receives another crushing setback. Atlhough the line against him, among the England party, has hardened noticeably since the tour began I have been surprised today by the vehemence of it. Boycott and his vice captain, Willis, and Lever, a member of the executive of the Cricketers' Association, and Old are all among those who feel very strongly, in the interests of cricket generally and especially of Test cricket, that it is altogether wrong to allow Mr Packer's men to play as, when and where they choose. They are sorry, not least, for the young Pakistanis, against whom they have been playing and whose places were at risk.

The England players had a long meeting this morning and an even longer one this afternoon, during which several of them spoke to Mr D. J. Insole, chairman of the Tes tand County Cricket Board, on the telephone to Lord's. Both Mr Insole and Ken Barrington, the England manager, did their best to persuade the players to chance their stand, saying that now their point had been forcefully made their responsibility was towards their hosts. But there was no shifting them, and when this evening Mr Barrington announced that he would be delaying the announcement of the side until this morning he was unable toconceal that the mtach itself was in grave jeopardy.

It was saved in the end, I think, by the intervention of General Zia-ul-Huq, the chief martial law administrator. In such awe is the General held that everyone from the president of the board downwards awaits his guidance. Mr Hafeez Kardar, a former president of the Board of Control for Cricket in Pakistan, also played a part. In the end, at around 10 o'clock this evening, the loyal Pakistan players, staying in the same hotel as the England team, showed by their delight that their board had made the decision they had hoped for, and that Imran, Zaheer and Mushtaq would not be playing.

Asked for "an apology to the nation" for not making themselves available for the current season and an undertaking that they would not in future sign contracts with any other authority or agency without the prior approval of the Board of Control for Cricket in Pakistan, they refused to give one, saying that they were already committed to Mr Packer for the next two to three years. In a long statement the president of the board, Mister Chaudri Mohammad Husain, described Mr Packer as "an individual organizer who has shown complete disregard for the entire cricketing establishment".

Although it was never the intention, I felt, for the England team to try to tell Pakistan whom to include in their side, their determination to keep Mr Packer at bay may well have further repercussions. What may come next, now that the players have spoken in such uncompromising terms, is that the counties will take heed and also that the International Cricket Conference, at their meeting on February 1, will decide to exclude from official Test cricket those countries who include Packer players in their Test sides. This could mean the cancellation of the forthcoming tour of West Indies by Australia.

Now that we are going to have a Test match tomorrow the likeliest result, as always in Karachi, is a draw. In the last match to be played here, between Pakistan and New Zealand just over a year ago, 1,585 runs were scored for the loss of only 31 wickets—an average of over 50 runs a wicket. It is a tribute to Imran's pertinacity that on such a pitch he was banned from bowling in New Zealand's first innings for overdoing the short pitched ball—the only instance of this in Test cricket.

# Lord's insist that England play

The England cricketers were told by the Test and County Crciket Board (TCCB) from Lord's that they had to play the third and final Test against Pakistan. This was despite the possibility that any or all of the three Kerry Packer players who have been flown back from Sydney—Mushtaq Mohammad, Imran Khan and Zaheer Abbas, might be included in the Pakistan team.

The order from London helped to end speculation that the match might not go on because the players of both sides objected to the inclusion of Packer players.

The TCCB warned the Pakistan board of control of the "risk they may be running". There was no official explanation of what the risks might be.

England themselves may have been a little unwise in calling for Clive Radley, a Middlesex batsman, to make up the party on the return home of Michael Brearley with a broken arm. Radley was in Australia coaching under a scheme which bore Kerry Packer's name. But Peter Lush, spokesman for the TCCB, brushed aside any criticism, saying they were well aware of Radley's winter involvement and that he was in no way associated with World Series Cricket.

The selection of players for Tst matches is a matter only for the country concerned. The findings of the High Court in the Packer case made it clear that all countries were free to choose as they liked.

In fact, the England county secretaries met at Lord's yesterday to decide on their next action in the affair, perhaps to appeal against the High Court judgment, which went against them, or to tighten contracts so that players wanted by Enland could not in future be lured away by big money offers from private individuals.

Recommendations on both points will be passed to England's highest authority, the Cricket Council, next Tuesday and no decisions are likely to be announced until after the International Cricket Conference meeting, with representatives from all six full member countries at Lord's on February 1.

The players' own body, the Cricketers' Association, have backed the TCCB's decision. Their secretary, Jack Bannister, said last night: "Regardin the possible refusal of the Enland players to play in the third Test in Pakistan, the Cricketers' Association cannot support any breaking of the contract the players have signed for the tour. But the association will convey any representations the players make on the matter to both the International Cricket Conference and the Test and County Cricket Board."

# Roberts puts World XI on victory path

Sydney, Jan 17.—The World XI led by Tony Greig, were within 65 runs of winning their cricket match against an Australian XI in the Kerry Packer series here today after superb bowling by Roberts, of the West Indies, in overcast conditions. Roberts took six wickets for 69 on a rain-affected fourth day to dismiss the Australians for 128 in their second innings.

The World XI, needing 143 runs to win $36,300 (about £19,000) in prize money, were 78 for one at close of play with Richards, of South Africa not out 45 and Greenidge, of West Indies, not out 19.

The Australian batsmen who finished yesterday's play at 13 for two collapsed when play finally started an hour before tea today, after steady rain last night and this morning.

Roberts pitched well up and the conditions helped him to move the ball disconcertingly in the air.

He started the Australian collapse with two wickets in one over 15 minutes after play started, and the Australians never recovered. In the hour before tea Roberts took four wickets as the Australians slipped from their overnight score to 54 for six. Garner took up the attack after tea, dismissing the last three Australian batsmen.

Gilmour showed the only resistance among the Australians when he hit Roberts for two sixes and two fours in an attempt to hit the Australians out of trouble. Roberts, however, had his revenge in the next over when Gilmour was bowled.

Greig needed only three bowlers—Roberts, Garner and Procter, who took one wicket—to dismiss the Australians. The continuance of indifferent batting by the Australians has meant another financial setback for Kerry Packer. There will be no admission charges for the last day tomorrow.

The Australians lost two of their three matches against the West Indians in only three of the scheduled five days. Packer has not made much money from admission charges during the first two months of the series cricket because of poorer crowds than he had expected. The rain obviously kept away many people today with the attendance only 2,080 compared with nearly 6,000 yesterday and crowds of more than 10,000 on the first two days.

AUSTRALIAN XI: First innings, 304 (B. A. Laird 106, M. J. Proctor 4 for 55)

Second Innings

| | |
|---|---|
| B. A. Laird, l-b-w, b Roberts .. | 5 |
| R. B. McCosker, b Procter .. | 3 |
| *I. M. Chappell, c Fredericks, b Roberts .. | 19 |
| R. G. Langer, b Roberts .. | 12 |
| G. S. Chappell, b Roberts .. | 0 |
| M. F. Kent, c Knott, b Garner .. | 31 |
| †R. W. Marsh, c Knott, b Roberts | 6 |
| G. J. Gilmour, b Roberts .. | 26 |
| R. J. Bright, c Knott, b Garner | 11 |
| M. H. Walker, c Knott, b Garner | 0 |
| W. Prior, not out .. | 7 |
| Extras .. | 8 |
| Total .. | 128 |

FALL OF WICKETS: 1—8, 2—8, 3—25, 4—35, 5—41, 6—51, 7—86, 8—113, 9—113.

BOWLING: Roberts, 12—0—69—6; Procter, 9—1—25—1; Garner, 7.4—1—26—3.

WORLD XI: First innings, 290 (I. V. A. Richards 119, M. H. Walker 7 for 88)

Second Innings

| | |
|---|---|
| R. C. Fredericks, b Gilmour .. | 13 |
| B. A. Richards, not out .. | 45 |
| C. G. Greenidge, not out .. | 19 |
| Extras (1 lbw) .. | 1 |
| Total (1 wkt) .. | 78 |

I. V. A. Richards, C. H. Lloyd, *A. W. Greig, †A. P. E. Knott, M. J. Procter, A. M. E. Roberts, J. J. Garner, D. L. Underwood to bat.

FALL OF WICKETS: 1—13.

BOWLING (to date): Prior, 7—0—47—0; Gilmour, 3—1—23—1; Walker, 4—1—7—0.—Reuter.

# Australians kept alive by Chappell

Lismore, New South Wales, Jan 17.—A steady knock of 56 by Trevor Chappell helped an Australion XI to a total of 263 on the first day of their two-day limited overs world series cricket match against a World XI here today.

A crowd of 3,800 found Chappell's steady but sure approach trying on their patience and continually goaded him to "have a go", but Chappell persisted in concentrating on singles and survived eight more adventurous partners. But for his tenacity, the Australian XI's total would hav ebeen much lower.

The next best score was 42 by Edwards. Robinson contributed 39 and Malone 26 in five scoring shots, three sixes and two fours.

The West Indians, Holding and Daniel, were the best bowlers for the World XI, taking three for 28 and three for 54 respectively.

The start of the World XI's innings was delayed when the opening batsmen, Amiss and Woolmer, refused to bat until the pitch was rolled. As a result, only 1.1 overs were bowled befoore bad light stopped play with Woolmer on three and Amiss yet to score.

SCORES: Australian XI, 263 (T. Chappell 56); World XI, 3 for no wkt.

# Indians look too strong for districts side

Canberra, Jan 17.—Gavaskar, the opening batsman and Chandrasekhar, the leg spin bowler, will miss India's two-day cricket match against the Australian Capital Territory (ACT) and districts starting here tomorrow. Prasanna and the injured all-rounder Mohinder Amarnath have also been excluded from the 12-man party.

However, the Indians should still have too much quality for the local team with the spin bowlers, Bedi and Venkataraghavan expected to hold the trump cards.

The ACT team have been disrupted by the forced withdrawal of Moore, the captain, and two young players, Hogan and Willett. Moore broke down with strained back muscles in a club match last Saturday and Hogan and Willett have been selected to play in a trial match in Melbourne to decide the Australian under-19 team to tour Sri Lanka.

The university all-rounder, Samuel, has been named as captain with McLeod the new wicket-keeper replacing Willett, and the fast bowler Bickle replacing Hogan. With Hogan unavailable the ACT attack will be limited to four fast medium bowlers and the Canberra leg spinner Cremer.

The Indians did not practice today, preferring to rest in their motel in the hot steamy conditions. The forecast is not too promising with overnight showers predicted and the possibility of rain tomorrow.

The Indians will have Gaekwad in the side to replace Amarnath, after displaying great form in making his century against Northern New South Wales last weekend. Both wicketkeepers, Kirmani and Reddy, will play, but the Indians have not revealed who will be behind the stumps. In their last match Reddy kept wicket while Kirmani took his place in the outfield, but with the fifth and final Test against Australia not far away, Kirmani is the logical choice for this match.

Venkataraghavan will have a chance to advance his claims for a place in the final Test, after missing India's two victories against Australia in Melbourne and Sydney. Should Bedi decide to introduce spin bowling early in the ACT innings, Venkataraghavan could be called on to bowl for long spells and a good performance could win him favour with the Indian selection committee.

INDIA: B. S. Bedi (captain), C. Chauhan, K. Ghavri, S. M. Kirmani, A. Gaekwad, S. Madan Lal, B. Patel, B. Reddy, D. Vengsarkar, S. Venkataraghavan, G. R. Viswanath.

ACT AND DISTRICTS: G. Samuel (captain), N. Grant, B. Kensey, C. Pitt, W. Robson, P. Harvey, P. Cremer, A. MacDonald, R. Heading, G. McLeod, P. Bickle.—Reuter.

# Schools' team draw in India

Gauhati, North-eastern India, Jan 17.—A three-day cricket match here between a touring English schoolboys' team and East Zone schoolboys ended in a draw yesterday.

The English team, who declared their first innings at 215 for six, were all out in the second innings for 124. East Zone, after scoring 208 in the first innings, were 44 for two at the close.—Reuter.

Rugby Union

# English boys caught on the hop in preparing for young Wallabies

By Peter West
Rugby Correspondent

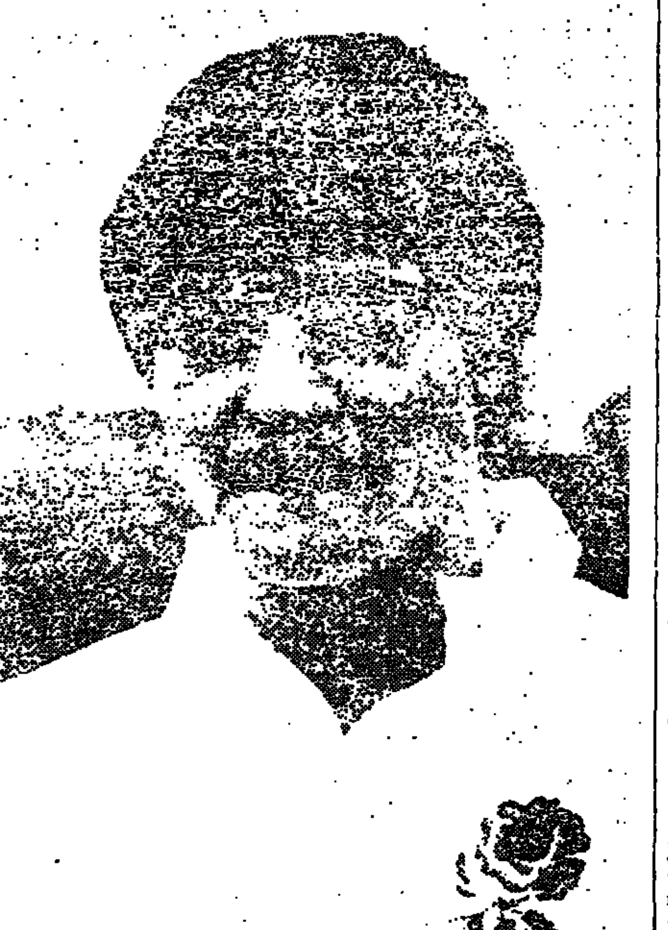
Michael Davis, the former international lock, who has coached England Schools 19 group team to two grand slams in the past three seasons—and to 15 victories in five years, with only one defeat—is under no illusions that his lads take on the hardest task in his stewardship when they play the all-conquering Australian touring side at Twickenham this afternoon (2.15). The young Wallabies, totally committed to the running game, with some runaway victories in the regions, have been praised wherever they have played. They ought now to be at a peak.

For England, whose regular international programme comes late in the season, this fixture is too early for them to be confident of getting their house in complete order. Selection of the side, as Davis admits, has had to be something of a rush job, and its preparation has been limited.

The Australians are a remarkably large and athletic side, who support the ball-carrier in the most exciting fashion, and who have some especially gifted runners in their back division, notably the three aboriginal brothers (Glen Ella at full-back, his twin Mark at stand-off half, and Gary at centre). They have plenty of ball-winning capacity at the lineout, but there is a hope in the English camp that they could prove to be technically inferior at close quarters.

Davis says that his side will not go out on to the pitch worrying too much about their opponents' style of play. "We should always have a good England side", he says. "We have so much talent available. I don't mean that in any arrogant sense, but we ought to have a basic confidence and assurance and, whatever happens today, in the long run this match must be ideal preparation for our fixtures against the other countries."

It is a measure of English resources that only one of the four eligible survivors from last season's side—Nicholas Youngs, the scrum-half and new captain—has been chosen again. The selectors haxve omitted both of the props who played last spring, so this suggests that England's front row should be distinctly solid.



Youngs : a survivor chosen to play again.

Davis confirms that there are plenty of good forwards available, and he believes the pack will be its usual competent unit. There should be no lack of pace on the wing. One of them, David Trick, won an All England 100 metres titlel n the 17 age group.

The senior Wallaby teams used to have an enviable reputation for spinning the ball more quickly down their back line than any others, but, probably because of New Zealand influence, have not shown this happy quality to much extent in recent years. This latest Australian team is ready, it seems, to run with the ball and to spin it swiftly from almost anywhere, and those of us who can get to Twickenham this afternoon could be in for a spectacular feast.

# Call out of the blue puts Burton in white

By Peter West

Needs must when the d drives. Although England's ru selectors left Michael Burton of the Twickenham trial, t have chosen him to replace injured Fran Cotton at tight-h prop against France at Paris Saturday. It suggests a rad revision of thought, but decision will satisfy senior pla who respect Burton as one of hardest and best scrummagers the game.

Barry Nelmes, of Car already had been named as official reserve at prop but selectors clearly agreed that needed a specialist tight-head. return of Burton to official fav will disappoint Bert Greaves, Moseley, who was promoted f the junior side to take Corn place in the trial, but in circumstances Burton is certa the right choice against opponent of Gerard Choll class.

Burton is looking forward the confrontation, having pla against Cholley when a mem of the World XV and Paris in autumn. "I know exactly wha expect", he said yesterday w out elaborating. Not surprisi the Gloucester forward though was out of the reckoning a being omitted from the t "The call from the RFU c right out of the blue", he s "Its great to get another cha I have had so many people cal me up today I feel like the Pr Minister".

As an afterthought, he obse that the All Blacks had alre shown this season that Fr could be beaten, but that going would be hard. He can that again. When the shot shell are flying he is the sa hardy character to have on side.

Burton will now win his teenth cap in a rather check international career that bega 1972. He played in all of l land's matches that season again in 1976 when Cotton picked on the loose-head side

# Guy's hauled back in second half

By Gordon Allan

**Guy's 7 Charing Cross 7**

Guy's and Charing Cross drew their first-round match in the Hospital's Cup rugby competition at Chislehurst yesterday. Each side scored a penalty goal and a try. The replay has been provisionally arranged for next Tuesday on the same ground and the winners will play the London.

Charing Cross were leading 7—4, with fewer than 10 minutes left, when they conceded a penalty at a short lineout on their own 22 metre line. It was a simple enough kick, just the sort, in fact, that is often missed. Hughes, however, made no mistake.

Regan gave Charing Cross the lead after a quarter of an hour. Hughes missed one for Guy's. Guy's scored scored their try on the half-hour, Gibson going over from the front of a lineout near a corner flag. Hughes failed to convert. So Guy's led 4—3 at the interval.

Hampton missed a penalty for Charing Cross early in the second half, but scored their try with 20 minutes gone. From a lineout in the Charing Cross half, Regan made one of the few clean breaks of the match, and Hampton burst through Portelly's tackle to the line. Regan added the conversion to all the other misses

GUY'S HOSPITAL: T. Wilkinson, A. Portelly, P. Emery, L. Hughes, G. Francis, M. Broughton, R. Laws, G. Parry, T. Gibson, T. Hutchinson, J. Beard, B. Hagan, J. Brazier, C. Pearson, T. Palmer.

CHARING CROSS HOSPITAL: M. Chopin, C. East, J. Hampton, A. Scourfield, G. Ottley, M. Regan, D. Whitby, D. Tyrell, D. Cleal, D. Macdonald, G. Kelly, M. Cooper, M. Stodlak, J. Primavesi, O. Karin.

Referee: P. Russell (London).

# Promoter signs team which will take on the world

Auckland, Jan 17.—A New Zealand rugby promoter said today he has signed a team of players from New Zealand and other countries for professional matches against teams from around the world. Russell Clarke said in an interview here that he has signed his team to take on the world. He refused to give names, but said the International Rugby Board would be shocked if it knew which players had already been signed.

"There are players from New Zealand and other countries. Some are recently retired and others are current internationals." Mr Clarke said. He added that two or three players might be needed to make up the reserves. He predicted an announcement very soon on plans for international professional rugby and said he expected the first match to be in a matter of months. All that remains is to sort out venues and the timing and form of a tour," he said.

Mr Clarke's comments followed statements in Cape Town yesterday by the South African Rugby Board president, Dr Danie Craven, rejecting professional rugby as a means of getting his country back into international competition.

South Africa are at present ostracized from playing international matches against the rest of the rugby world because of their apartheid policies in sport, and Dr Craven had been reported earlier as saying professional rugby might be the way around the situation. But last night he said: "We cannot do it. We will lose our present friends and in the end be put out of world professional rugby by the same people who are keeping us out of world amateur rugby." He added that it would leave South Africa in a worse position than at present.

The suggestion of professional rugby for South Africa came after the recent cancellation of a scheduled Springbok tour of Britain and a short tour here by Scotland. Mr Clarke admitted today that the whole subject of professional rugby was a delicate one and so he had to be evasive.

He added: "We have had no trouble in getting venues, unlike Kerry Packer an dthe cricket circus. But we are not using rugby grounds. We are going for other major sports centres. We are still working on the whole picture of international professional rugby and our sights are not just on South Africa or the International Rugby Board countries", he said.

New Zealand's All Blacks Rugby Union team is being invited to play an invitation XV in Spain as a pipe-opener for their British Isles tour later this year, a newspaper said here today. The weekly newspaper Truth said a representative of the Spanish Rugby Federation, Norman Langer, would fly to New Zealand next month to discuss the possibility of a match in Madrid.

Spain defeated Italy in an international Amateur Rugby Federation game last month. Italy hosted the All Blacks for a match before the New Zealanders opened their tour of France last October.—Reuter and Agence France-Presse.

# Esher step in at Roehampton

Rosslyn Park, who were w out a match on Saturday bec of a misunderstanding with Welsh club Aberavon, arranged to meet Tsher at R hampton instead. It will be first meeting between the clubs at first team level and recognition of Esher's gestur filling the fixture, Rosslyn will also play them at the be ning of next season.

Esher are one of the teams in the London Floodlit run by Rosslyn Park in A Roach, the Rosslyn Park capt has recovered from injury resumes as booker but Ral was injured last weekend either Bates or Anderson wil at full back. Three props h been named and the final se tion will be made later in week.

The match will provide a ful preparation for Esher, meet London Irish in the Pl Cup the following week.

Moseley have restored Ma Cooper back to stand-off half their home game against Sara on Saturday at the expense of Cusworth.

Cooper agreed to play on wing against Northampton went down with influenza. worth, who has been on top f at halfback, switches to full b in place of Clive Meanwell.

Moseley will be without t first choice centres, Barrie Cor who is playing for England, Malcolm Swain, who appears the Welsh trial. Hill and Wat Jones take their places. Bedd returns on a wing in place Laird.

Tennis

# New men's circuit will start in Britain in May

By Rex Bellamy
Tennis Correspondent

From May 8 to June 9 Britain is to have a continuous and coordinated circuit of men's satellite tournaments. "Satellite" is the official modern label for that class of tennis tournaments just below grand prix status. These provide competition and prize money for players on the way up or on the way down and also serve as a means of access to the wider possibilities of the Grand Prix. The overall sponsors of the circuit will be Red Hackle, a Scotch whisky company, who have backed the West of Scotland Championships for six years.

The tournaments, all independently sponsored, will be at Sutton, Guildford or Lee-on-Solent, Glasgow, Surbiton and Manchester in turn. The first four events, all featuring 64 singles players and 32 doubles pairs, will form a qualifying series. The most successful players will move on to Manchester for a rather pretentiously-named "Masters" tournament featuring 16 singles players and eight doubles pairs. In this last event, to be run in conjunction with the Northern Tournament, the prize money will be increased—and competitors will also be playing for points that will help them acquire places in the ranking list issued by the Association of Tennis Professionals, a list that influences the players' immediate career opportunities.

The total prize money of roughly £13,150 will be allocated to the five events in more or less equal proportions. In the first four the singles winner will earn £252, the doubles winners £157. At Manchester the figures will be £630 and £210. The unjust overall disparity between singles and doubles awards (80 per cent compared with 20) has been inflicted on the circuit by the policy of the ATP as refitcted in the rules of the Men's International Professional Tennis Council.

The circuit will occur during an overlap between the clay court and grass court seasons. The first three tournaments will be on clay, the other two on grass. So the players face a healthy test of their versatility. The series forms part of an expanding list of satellite fixurtes and, in the absence of similar concurrent events elsewhere in Europe, should attract an interesting field. Next year there may be a corresponding series for women.

The satellite scheme arose from the initiative of the ATP. The organizers of the forthcoming British circuit are the LTA and the European Tennis Association. The rules governing the circuit are those of the MIIPC. The sponsors are Red Hackle, the LTA, and the backers of the constituent tournaments. There are so many fingers in the pie that, these days, tennis has become a complicated business.

Boca West, Florida, Jan 17.—Brian Gottfried, the number four ranked player in the world, will replace the injured Guillermo Vilas in the "grand slam" of tennis.

## For the record

### Cycling

COPENHAGEN: Six-day race (after fifth stage): J. W. Peffgen (W Germany) and G. Ritter (Denmark), 251 points; 2, D. Clarke and D. Allan (Australia), 207; 3, R. Pijnen (Netherlands) and G. Frank (Denmark), 228.

### Ice hockey

NATIONAL LEAGUE: Philadelphia Flyers 5, Atlanta Flames 3.

### Golf

PHOENIX, Arizona: 272: M. Barber, 68, 69, 70, 65; 273: J. Pate, 69, 65, 70, 69; L. Trevino, 69,68,67,69; 274: R. Funseth, 67, 65, 73, 69; 275: A. Palmer, 69, 68, 71, 67; 276: G. Knudson, 65, 72, 66, 73; 276: J. Renner, 70, 68, 71, 67; J. Schroeder, 69, 69, 69; A. Bean, 68, 70, 69, 69; J. Simons, 68, 66, 70, 73; J. Inman, 72, 69, 66, 69; 277: L. Thompson, 70, 71, 69, 67; 278: R. Cole (SA), 70, 73, 66, 69; H. Green, 68, 69, 70, 71; F. Zoeller, 72, 69, 69, 68; 281: P. Oosterhuis (GB), 69, 73, 68, 72; 284: R. Lavares (Philippines), 73, 70, 77, 74.

### Tennis

BALTIMORE: Indoor tournament: G. Hardie beat A. Panatta, 3—6, 6—3, 6—2; E. van Dillen beat P. Bertolucci, 3—6, 6—3, 6—1; A. Zugarelli beat R. Lewis, 7—5, 6—4; C. Mottram beat R. Fisher, 6—7, 6—3, 7—6; R. Case (Australia) beat R. Taylor, 7—6, 6—4; T. Gorman beat M. Cahill, 6—2, 6—7, 6—2; C. Richey beat M. Fishback, 6—3, 6—1; R. Fagel beat R. Moyer, 7—5, 7—6.

HOUSTON (Texas): Women's professional tournament: First round: Miss S. Barker (GB) beat Miss V. Ruzici (Romania), 7—6, 6—2; Mrs L. W. King beat Miss L. Hunt (retired); Miss M. Guerrant beat Miss R. Gerulaitis, 6—3, 4—6, 6—2; Miss Y. Vermaak (SA) beat Miss M. Louie, 6—0, 6—2; Miss K. May beat Miss P. Bostrom, 6—0, 6—3; Miss G. Stevens (SA) beat Miss J. Anthony, 6—2, 6—3.

Boxing

# Bronchitis has put Magri down and out

Charlie Magri, the British flyweight boxing champion, has been forced to withdraw from next Tuesday's bill at the Royal Albert Hall because of bronchitis. The promoter, Mike Barrett, said: "Charlie has been having treatment since Saturday and we are hoping that he might recover quickly enough to go through with his first fight against overseas opposition. But his doctor has advised him to stop training and we cannot afford to take any chances."

The gap on the programme will be filled by Maurice Hope, the European and Commonwealth light middleweight, who also comes from the talented Terry Lawless stable. Hope will be making his first appearance since November, when he gave a memorable performance in beating Joel Bonnetaz, in six rounds, in defence of his European crown. An American opponent is being sought for Hope.

Another British champion hit by illness is Colin Powers, the British light-welterweight title holder, from Paddington. Powers has influenza and so his title defence against Chris Walker, at Sheffield's Top Rank Suite, is off. The whole show has been put back until next month.

Powers said: "I am very disappointed I have to pull out at such a late stage but my doctor told me there was no chance I would be fit for Friday."

Meanwhile, David Kotei, the Ghanian who lost his World Boxing Council featherweight title to Danny Lopez in his home city of Accra 14 months ago, is determined to regain the crown from Lopez at Las Vegas on February 15. "He went to Africa to take it from me and I'm coming here to take it back". Kotei said in New York yesterday as he held a brief workout before leaving for Los Angeles, where he will do most of his training for the bout.

Kotei, aged 28, arrived in the United States on Sunday night from Ghana accompanied by his brother, Daniel, his trainer, Armstrong Agbana, and a sparring partner, Joe Destimo. Recalling his loss to Lopez on November 5, 1976, Kotei said: "The worst I should have got was a draw. I know I won the first eight rounds."

The former champion said he was in much better shape this time than for the 1976 bout.

Hockey

# England's World Cup team to be named on Jan 30

By Sydney Friskin

The England team for the World Cup hockey tournament at Buenos Aires (March 18 to April 2) will be announced in London on the afternoon of January 30. Sixteen members of the party will be chosen after the training weekend to be held at Lilleshall on January 28 and 29.

At a press conference in London yesterday, Colonel Dennis Eagan, the secretary of the Hockey Association, announced that the following 23 players had been called for training:

P. J. Barker (Peterborough Town), R. L. Barker (Old Kingstonians), R. H. Brookeman (Southgate), B. J. Cotton (Southgate, captain), C. J. Evans (Hounslow), G. D. Featherstone (Morlands), G. N. Francis (Old Kingstonians), P. C. Freitag (Old Kingstonians), J. C. French (Westcliff), N. Hughes (Wakefield), J. A. Hurst (St Albans), S. S. Khehar (Slough), S. R. L. Long (Dulwich), A. K. McGinn (Southgate), I. S. McGinn (Southgate), N. Mallett (Bournville), L. P. Pinks (Guildford), B. S. Saini (Slough), N. R. Saldanha (Blackheath), R. W. Smith (Oxton), I. C. B. Taylor (Slough), I. S. Thomson (Hounslow), D. B. Whitaker (Southgate).

A possible addition to the above party is Disbury, of Redditch and Worcestershire, who has been in the England training party before. The World Cup team will be selected by the newly-formed selection committee consisting of John Ivens (chairman), Clive Chapman, and the new team manager, Tony Ekins, this committee having been formed after the resignation of Ian Taylor as team manager and member of the selection committee.

Col Eagan said that the HA Council were still awaiting from Mr Taylor a full report on the Indian tour, on the receipt of which an official complaint about the poor arrangements for accommodation, food, and transport would be sent to the Indian Hockey Federation and the Federation Internationale de Hockey.

It was unanimously agreed at the last council meeting that the arrangements made by the match and fixture secretary for the Indian tour were the best that could have been made in the circumstances; but it was also appreciated that the England team would not undertake a tour in future without a detailed itinerary.

When asked whether the HA had whitewashed the whole affair and made a scapegoat of Mr Taylor, Colonel Eagan dismissed both allegations. He admitted the HA's own errors in arranging the tour. He added, however, that for some time the players had not been satisfied with Mr Taylor's management and that the Indian tour had merely brought matters to a head.

# Midlands surprise East

By Joyce Whitehead

**East 3 Midlands 5**

Five goals in the second half, gave Midlands a good and surprising win in the first of the 10 women's territorial hockey matches on a remarkably good pitch at Norwich Union sports ground yesterday.

Running slightly downhill into driving sleet East opened the score after three minutes. J. Jurischka delighted the crowd with a goal scored all on her own. She eluded the two Midlands backs and the goalkeeper and still placed the ball neatly into the net. Later, the same player converted a penalty stroke. The East captain, V. Robinson, showed a fine turn of speed and at half time East were in the lead by two goals to nil.

No one could have expected the change which came over the game in the second half, nor how fast and exciting the last 15 minutes would be. When J. Swinnerton scored in a packed circle, Midlands came to life. Miss Swinnerton added two more goals then J. Freeman, the centre half, scored from a corner and Midlands were 4—2 up.

The East defence, now playing uphill but in dry weather, looked bewildered but were given a slight respite when B. Howe their left wing, scored from a fine angle, but Midlands returned again to the attack. M. Grimley, alone inside the circle, picked up a cross pass and scored Midland's fifth goal.

EAST: S. Freeth (Hertfordshire); P. Abel (Hertfordshire), J. Dayer-Smith (Hertfordshire), C. Davidson (Hertfordshire), R. Sykes (Kent), B. Lee (Kent), S. Powell (Kent), V. Robinson (Hertfordshire, captain), J. Jurischka (Kent), S. Mann (Essex), B. Howe (Essex).

MIDLANDS: S. Lloyd (Warwickshire); S. Nicholl (Bedfordshire, captain), R. Goacham (Northamptonshire), L. Henley (Leicestershire), J. Freeman (Leicestershire), R. Hawes (Warwickshire), M. Flanagan (Warwickshire), K. Gordon (Leicestershire), P. Readman (Leicestershire), J. Swinnerton (Staffordshire), M. Grimley (Leicestershire).

Umpires: S. Dawson and C. Lazenby.

Skiing

# Wenzel keeps Stenmark in second place

Adelboden, Switzerland, Jan 17.—Andreas Wenzel, a 20-year-old Liechtensteiner, won the first World Cup race of his career here today, keeping the holder, Ingemar Stenmark, of Sweden, out of first place in a giant slalom by just over half-a-second.

It was a second successive defeat for 21-year-old Stenmark, who was beaten in a slalom race at nearby Wengen two days ago. But he retained his overall lead in the World Cup standings, having already amassed a score of 150 points in both disciplines. Wenzel, who finished third behind Stenmark in two giant slaloms earlier this season, led the first of two runs through 51 gates of an icy, winding course of 1,203 yards, with a vertical drop of 1,115 feet, on the Tschentenalp mountain in the Bernese Oberland. Stenmark was trailing in third place, 0.73sec behind, but he recaptured his poise and precision on his second descent in the day's fastest time, of 1min 16.44sec, giving him an aggregate or 2min 34.89sec.

It was not good enough to beat Wenzel, who followed Stenmark, swooping and swerving between the gates only fractions slower for a winning total of 2min 34.36sec. Piero Gros, of Italy, also produced his best form of the season to finish third. Heini Hemmi, Switzerland's Olympic gold medal winner, in his first race since recovering from a back injury, came fourth with Philip Mahre, of the United States, fifth.

Stenmark said: "I feel rather tired now, and I am suffering from a sore throat. I did not manage to attack as much as I would have liked to in the first run. But I am satisfied with my second place for it is difficult always to ksi to perfection in such a technical discipline as the giant slalom." Stenmark, who has never won at Adelboden, said he planned to remain here for a few days training and to test some skis.

MEN'S GIANT SLALOM: 1, A. Wenzel (Liechtenstein), 2min 34.26sec (total); 2, I. Stenmark (Sweden), 2:34.89; 3, P. Gros (Italy), 2:35.07; 4, H. Hemmi (Switzerland), 2:36.31; 5, P. Mahre (United States), 2:36.40; 6, B. Krizaj (Yugoslavia), 2:37.41; 7, P. Lüscher (Switzerland), 2:37.44; 8, G. Thoeni (Italy), 2:37.56; 9, K. Heidegger (Austria), 2:38.25; 10, B. Noeckler (Italy), 2:38.53.

WORLD CUP STANDINGS: 1, I. Stenmark, 150 points; 2, K. Heidegger, 90; 3, P. Plank (Italy), 70; 5, A. Wenzel, 59; 6, P. Gros, 53; 7, H. Hemmi, 51; 8, F. Klammer (Austria), 45; 10, P. Wirnsberger (Austria), 35.—Reuter.

# Four countries opt out of weekend downhill races

Badgastein, Austria, Jan 17.—The World Cup skiing programme, already disrupted after bad weather led to the cancellation of five races this season, today faced new problems with a television boycott of this weekend's downhill events at Kitzbühel, Austria, because of alleged excessive advertising on the track. Switzerland, West Germany, France and Denmark have all boycotted the races which are a vital preparation for the Alpine Ski world championships in Garmisch-Partenkirchen later this month.

A spokesman for the Swiss Broadcasting Corporation said Austria had violated an advertising agreement reached last y betweeen the International Federation (FIS) and the Eu pean Broadcasting Union limit the content and precise locat of advertising at Fis-organi events.

The latest casualty of weather was Monday's Wome World Cup downhill at Bad stein, originally postponed fr December 21 at Saalbach, Aus and now re-scheduled for Kleinkirchheim, Austria, on unspecified date. Previous c cellation sincluded wome events at Bormio, Italy, Saalba Austria, Pfronten, West Germa and last weekend's mens' downl and slalom events at Weng Switzerland.—UPI.

## Latest European snow reports

| | Depth (cm) L | U | Piste | Conditions Off piste | Runs to resort | Weather (5 pm) |
|---|---|---|---|---|---|---|
| Andermatt | 50 | 140 | Good | Crust | Fair | Cloud |
| Worn patches on lower slopes | | | | | | |
| Arosa | 70 | 75 | Good | Crust | Good | Cloud |
| All pistes in good condition | | | | | | |
| Avoriaz | 85 | 115 | Fair | Varied | Fair | Cloud |
| Icy patches on pistes | | | | | | |
| Bormoi | 80 | 120 | Good | Heavy | Fair | Cloud |
| Worn patches on lower slopes | | | | | | |
| Courchevel | 65 | 100 | Good | Varied | Good | Cloud |
| Upper slopes windblown | | | | | | |
| Flims | 30 | 90 | Good | Varied | Good | Cloud |
| Good skiing conditions | | | | | | |
| Grindelwald | 30 | 50 | Good | Varied | Good | Fair |
| Tops of runs windswept | | | | | | |
| Isola 2,000 | 295 | 285 | Good | Powder | Good | Snow |
| Good skiing, some runs closed | | | | | | |
| La Plagne | 100 | 185 | Good | Varied | Good | Cloud |
| Good skiing on piste | | | | | | |
| St Anton | 50 | 150 | Good | Crust | Good | Cloud |
| Lower pistes hardening | | | | | | |
| Verbier | 20 | 120 | Good | Varied | Fair | Cloud |
| Lower south facing slopes icy | | | | | | |
| Zermatt | 110 | 130 | Good | Varied | Good | Fine |
| Perfect skiing conditions | | | | | | |

In the above reports, supplied by representatives of the Ski Club Great Britain, L refers to lower slopes and U to upper slopes. Th following reports have been received from other sources:

| | Depth (cm) L | U | State of Piste | Weather | °C |
|---|---|---|---|---|---|
| **GERMANY** | | | | | |
| Berchtesgaden | 10 | 50 | Hard | — | -4 |
| Garmisch | 20 | 45 | Fair | Clocd | -6 |
| Hindelang | 25 | 50 | Good | — | -3 |
| Kleinwalsertal | 40 | 90 | Poor | — | -2 |
| Mittenwald | 25 | 40 | Poor | — | -5 |
| Oberstaufen | 35 | 45 | Good | — | -4 |
| Oberstdorf | 35 | 45 | Hard | Cloud | -7 |
| **SWITZERLAND** | | | | | |
| Braunwald | 70 | 100 | Good | Fair | -1 |
| Champéry | 30 | 60 | Hard | Fair | -3 |
| Chateau d'Oex | 30 | 80 | Good | Sun | -5 |
| Disentis | 50 | 140 | Good | Fair | -3 |
| Engelberg | 20 | 60 | Hard | Cloud | 1 |
| Gstaad | 20 | 60 | Hard | Cloud | 0 |
| Klosters | 50 | 115 | Good | Sun | -5 |
| Lenzerheide | 60 | 80 | Good | Sun | -6 |
| Les Diablerets | 30 | 120 | Good | Sun | |
| Leysin | 20 | 70 | Good | Cloud | |
| Morgins | 60 | 90 | Hard | Sun | |
| Pontresina | 70 | 160 | Good | Cloud | |
| Savognin | 10 | 80 | Good | Cloud | |

SCOTLAND: A few runs comple on main and lower slopes but narrow all others broken. Surface icy. Ve tical runs: 1,200ft. Access roa clear. Snow level 2,000ft. Glenshe One high level main run complet others broken. Hard packed sno with icy patches. Lower slopes, amp nursery areas. Hard-packed snow wi icy patches. Vertical runs 400f Access roads clear. Snow level 2,000 Glencoe: Most main runs complet New snow on hard base. Lower slope Ample nursery areas. Surface ic Vertical runs 1,400ft. Access roa clear. Snow level 1,200ft.

مكتز من الاحل

هكذا من الأصل



SPORT

Football

# Smoothness and quiet control from Liverpool

By Norman Fox

Football Correspondent

Three goals by Dalglish, the first time he had scored more than one for Liverpool, put the champions into their first League Cup semi-final at the Racecourse Ground last night. Wrexham, the third division leaders who had beaten Bristol City in the FA Cup and were unbeaten at home, were confronted by a Liverpool team who had obviously decided that this season the League Cup was more than an unnecessary burden.

Although it was easy to see why Wrexham had won a reputation for worrying more illustrious opponents, here they had to settle for a rousing equalizing goal just before half time and the sight of Clemence performing to high international standard. The rest was all methodical smoothness and quiet control by Liverpool for whom Callaghan was the master of improvization despite wretched conditions.

On a pitch was rapidly trampled into a pudding, the difficulties were enormous, yet the football was often surprisingly profitable. Liverpool, who led in the fifteenth minute, still have the ability to treat these awkward matches with aloofness. For all but a few moments at either end of the first half they expertly strode over the mud in a series of carefully planned attacks. Callaghan was always more positive than of late, and McDermott was similarly full of ideas. Wrexham were far from distressed, however, and with Thomas and Sutton spreading good passes over a wide area themselves, they well deserved the incentive of an equalizer on the stroke of half time.

It was always an entertaining and competitive tie. Even in the first five minutes both teams had chances. Clemence had to clear from the feet of Lyons and a minute later Dalglish struck the underside of the crossbar to give Davies his first warning of what was to follow. But Liverpool's experience and patience increasingly influenced the game and directed it in their favour. The combined work of Callaghan and McDermott first had noticeable effect after 16 minutes. A penetrating pass from Callaghan gave McDermott room for a stab from the right, but the ball thumped against the legs of the Wrexham goalkeeper and rebounded back to McDermott. This time, McDermott chose to chip the ball over the goalmouth. Defenders were hurrying to cover but Dalglish was quicker and left alone in the middle to head in.



Dalglish : the master of time and place.

Much of Wrexham's play was much above what is asumed to be third division in outlook. Their own pitch was no help, for their style was to keep the ball low and work through the sticky midfield rather than over it, which would have been easier but less rewarding. All credit to them, for that, but Liverpool kept them under pressure and Wrexham were a shade fortunate to haul themselves back into the match, before the end of the first half.

Clemence, who had been in danger of missing the tie because of a knee injury, revealed no disability as he confidently dealt with Wrexham's shots and he could do little to avoid conceding the equalizer. Shinton struck a firm shot from wide on the right side. Clemence had already moved out in anticipation, but the ball danced across the mud in front of him and all he could manage was to fend it off in the direction of Lyons who took advantage to knock the ball into the open goal.

So with the interval coming immediately afterwards, Liverpool were denied their customary liking for a quick retort. Indeed, they had to persevere until the fifty-seventh minute before Dalglish added his second just as simply as the first. Neal brike out of defence and skirted three defenders before shooting. Wrexham still managed to get one or two players in the firing line and the ball ricochetted finally to drop in front of Dalglish who pushed it back over the line.

Much as Wrexham fought to stay afloat against the European champions the most they could achieve was good shots from Whittle and Lyons that Clemence saved with his usual calm brilliance, and over the final 10 minutes Liverpool's strength allowed them to leave the Wrexham defenders floundering. Three minutes from the end, Dalglish got his third goal and again it was more a matter of accurate and clever positioning than skill on the ball. He had begun the move far back. Hansen continued it and passed forward for McDermott who loped up to Davies, drew him out, slipped the ball across the goalmouth and Dalglish slid it in. Dalglish was the master of time and place.

WREXHAM: D. Davies; A. Hill, A. Dwyer, G. Davis, J. Roberts, M. Thomas, R. Shinton, M. Sutton (sub, S. Lee), J. Lyons, G. Whittle, L. Cartwright.

LIVERPOOL: R. Clemence; P. Neal, A. Hansen, P. Thompson, R. Kennedy, E. Hughes, K. Dalglish, T. McDermott, D. Johnson, J. Case, I. Callaghan.

Referee: T. Mills (Barnsley).

# Forest draw on extra measure of skill

By Tom German

Bury 0 Nottingham Forest 3

Nottingham Forest, setting the pace in the championship, are now in the semi-final round of the League Cup for the first time but they found the noose they slipped around Bury's neck early in last night's fifth round tie difficult to pull tight until the second half. That Forest, so hard working and well ordered, took so long was a measure of Bury's spirited response once they recognized that they could not allow Nottingham to parade their skills and sharpen their challenges accordingly. There was never a hint, though, that Nottingham would allow the rope to slip from their grasp, even when their third division opponents had their most lively spell on each side of the interval.

Nottingham had that extra measure of skill to draw upon. Robertson proved an outsize handful for Keenan in the first half and Woodcock looked quite capable of wriggling through the closest mesh until Bury began to get to the ball more quickly. Keenan in particular, managed to cut out more passes intended for Forest's more dangerous left wing in the second half, and Robins toiled hard to give Bury direction.

In that opening phase when Nottingham had so much in hand, the men infiltrating from behind when the front line faltered were especially dangerous. Bowyer and even Barrett slipped through to tax Bury's hard-pressed defence. Bowyer snapped in two shots which called for an alert response from Forrest, beneath the Bury bar, and it was Bowyer, who made the incision after eight minutes which began to bleed any hopes the third division side might have nurtured of upsetting Nottingham's prepared formula.

Robertson's corner kick was nudged on by Withe with a back header, then cannoned off Hatton's legs and provided Bowyer with an opening he could scarcely miss. it was perhaps an unkind bounce at an unfortunately early stage in the match, but the championship leaders should have had the affair firmly in their grasp in another 10 minutes. The chance came with a perfect example of how to outwit a defence scurrying upfield to catch offside a line of opposing forwards. Burns steered a pass over them with admirable timing, Anderson raced up his wing to collect it, and a third defender, Barretts, surged through with him to take the final pas. With the goal beckoning, he marred a fine move, though, by aiming all too casually.

Still, they battled on spiritedly in the second half until two more goals sapped their hopes completely. Twice they were caught with too many men upfield trying, without much success, to force their way back into the match. First O'Neill skipped past Kennedy to drive a rising shot well wide of Forrest's right hand. Then 10 minutes from the end Robertson found the opposite corner of the goal with a sudden shot from 25 yards. By then, however, Bury had long since recognized, if not conceded, that the semi-final round was beyond their reach.

BURY: J. Forrest; G. Keenan, J. Kennedy, D. Hatton, W. Tucker, A. Whitehead; B. Stanton, J. Thomson, A. Rowland, I. Robins, J. McIlraith.

NOTTINGHAM FOREST: C. Woods; V. Anderson, F. Clark; J. McGovern, C. Barrett, K. Burns; M. O'Neill, I. Bowyer, P. Withe, A. Woodcock, J. Robertson.

Referee: K. Stiles (Barnsley).

Walsall 0 Tranmere 0

Tranmere Rovers moved to the top of the third division with the point they earned at Walsall. For most of the second half Walsall were the better side, but they could not break down a Tranmere defence in which Parry and Philpotts were outstanding.

# Book sees match as battle of the best midfields

Manchester City will give fitness tests today to three defenders before announcing the side to meet Arsenal in tonight's League Cup fifth round tie at Maine Road. Clements, Booth and Watson are under treatment for injuries received in Saturday's win over West Ham United.

Clements, who was carried off with a badly bruised knee on Saturday, remains the biggest doubt, but Tony Book, the manager, said: "I think all three will be all right." The club captain, Doyle, and Power, who was tried at full back twice this season, are standing by. The £100,000 Channon seems likely to be substitute for the third successive match.

Arsenal have no injury problems, but will be without their main signing from Wolverhampton Wanderers, Sunderland, who is cup-tied. His place goes to Matthews, who scored twice on his senior appearance in the fourth round win over Hull City.

Both sides go into the tie with impressive records. City have won nine matches in succession, a run coinciding with the return of Bell, while Arsenal have won seven of their last eight away games.

Book sees the match as a meeting of "two of the best midfields in the game". He added: "Whoever wins the battle for supremacy there, will hold the key to the game."

Ross, formerly of Arsenal, is cup-tied and drops out of the Everton side at Leeds. His likely replacement is Buckley.

The Mersey siders lost 3—1 at Leeds at Christmas, but Lyons, the captain, says: "When we played them then, it was the day after we had lost 6—2 at home to Manchester United, so we weren't in the right state mentally. I'm hoping that this time Leeds will find us a different proposition."

Blackpool have turned down Wolves's bid of £150,000 for Paul Hart, who can play in either defence or midfield.

A Sunday tie is one of the options suggested by Orient to Blackburn for their FA Cup fourth round meeting at Brisbane Road. Orient played their home third round tie against Norwich—whom they beat in the replay on Monday—on a Friday night because West Ham and Tottenham were also playing their ties at home.

If the clubs reach agreement for either Friday or Sunday an approach will be made to the Football Association for approval.

John Chiedozie, the 17-year-old Orient player who helped his club to an FA Cup third round victory at Norwich on Tuesday, was carried off with a suspected fracture of the right leg while playing for the youth team in last night's Southern Junior Floodlit Cup semi-final round tie.

## Results yesterday

League Cup, fifth round

Bury (0) 0 Nottm F (1) 3
21,500 Bowyer, O'Neill, Robertson

Wrexham (1) 1 Liverpool (1) 3
Lyons Dalglish (3)
25,641

Third division

Sheff Wed (1) 2 Exeter (0) 1
Rushberry (pen), Wylde Bowker 9,596

Walsall (0) 0 Tranmere (0) 0
6,073

SOUTHERN LEAGUE: Premier division: Barnet 0, Hastings 3. First division. South: Crawley 2, Bognor Regis 2.

FA TROPHY: First round replays: Bromsgrive 0, Stafford Rangers 2; Gravesend and Northfleet 2, Woking 0; Slough Town 1, Maidstone 1 (abandoned in second minute of extra time).

REPRESENTATIVE MATCH: Crystal Palace (under-19) 0, England Youth 0.

RUGBY UNION: Pontypridd 29, Pontypool 6.

SCHOOLS MATCH: Loretto 3, South Australia 16.

## Today's fixtures

Kick-off 7.30 unless stated.

LEAGUE CUP: Fifth round: Leeds United v Everton; Manchester City v Arsenal.

SOUTHERN LEAGUE: First division: North: Enderby v King's Lynn.

NORTHERN PREMIER LEAGUE: Great Harwood v South Liverpool.

REPRESENTATIVE MATCH: Crystal Palace under 19 v England Youth XI.

RUGBY UNION: Swansea v Newport (7.0).

SCHOOLS TOUR MATCH: 1a Group: England Schools v Australian Schools (at Twickenham 2.30).

REPRESENTATIVE MATCH: Oxford University v Combined London Old Boys (at Oxford 2.30).

RUGBY LEAGUE: First division: Salford v Wigan; Widnes v Hull Kingston Rovers.

HOCKEY LONDON LEAGUE: Teddington v Oxford University.

OTHER MATCH: Army v Slough College (at Aldershot); Cambridge University v RAF (at Fenner's).

Yachting

# Tabarly poised for victory

Tabarly, the French yachtsman banned from the Whitbread Round The World yacht race, now seems certain to skipper Pen Duick VI to first place in the third leg from Auckland to Rio. Organizers at race control in Portsmouth say the ketch has already rounded Cape Horn well ahead of her nearest challengers on the water, the British yachts Condor and Great Britain II.

Tabarly was banned earlier this month when he failed to produce a current rating certificate. However, he has always maintained that he has a certificate, and on Monday a certificate of rating arrived in Portsmouth. But the racing committee have now decided that the matter will have to go before an international jury for final scrutiny.

It could take several weeks to reach a decision but Tabarly is expected at Rio early in February and in that case officials at Rio will be unable to declare a third-leg winner. A spokesman at race control, Portsmouth, said: "Our officials out there are already showing concern and getting decidedly uncomfortable."

Meanwhile, at his home in Hampshire, Robin Knox-Johnston, skipper of Condor who started the row by protesting Tabarly's eligibility because of Pen Duick's uranium keel, has said he will contest any decision which rules Pen Duick's certificate as valid.

## Band team named

David Douglas, Paul Day, Nicholas Jarvis head England's team to play in the European table tennis championships in Duisburg, West Germany, from ... 0 to 19.

## No complete boycott

Edmonton, Canada, Jan 17.—Six African countries, including Kenya and Tanzania, have agreed to attend the Commonwealth Games later this year, but Nigeria have not yet promised to come

Squash rackets

# Mrs McKay to miss the British Open

Heather McKay, who has dominated women's squash throughout the world for well over a decade, is to miss this year's British Open championship, which she has won for the past 16 years. Mrs McKay, born in Australia, has decided to stay at home in Canada rather than take part in the championship at Wembley, from February 24 to March 2.

A spokesman for the Women's Squash Rackets Association said: "Heather has given no specific reason, but we assume that after such a fantastic run she is prepared to call it a day. It will certainly make this year's open very open and exciting." The absence of Mrs McKay, still indisputedly the world's number one, could provide a chance for Britain's Susan Cottrell, the only player to have taken a game off Mrs McKay in recent years.

Racing

# Time for The Dealer to show his hand

By Michael Phillips

Racing Correspondent

The racing planned for Saturday began to take shape yesterday when owners and trainers were required to make their intentions known at the four-day declaration stage and already it is clear that the spotlight will be on a meeting in the north for the second week in succession. Last Saturday it was focussed upon Newcastle: this time it will be on Haydock Park where WD and HO Wills are sponsoring the Embassy Premier Steeplechase final and the Embassy Hurdle.

Both races have become important dates in the National Hunt callendar. L'Escargot, who went on to win the Gold Cup at Cheltenham and the Grand National, put the Embassy Premier Steeplechase final firmly on the map when he won it in 1970, and last year its importance was endorsed again by Border Incident. This time, the race should tell us once and for all whether or not the praise that has been showered on The Dealer's head since he changed to steeplechasing has been justified. True Wish, Another Dolly, Sand Pit, Kilbroney and Commandant ought to provide tough enough opposition for any horse in his first season steeplechasing.

Fred Winter has won the Embassy final twice before, initially with Credibility in 1974 and with Floating Pound two years later, and I was left in no doubt that he thinks that he will win it again with The Dealer when we discussed the race recently.

Winter had just seen Strombolus win his third race in a row since being beaten twice in succession by The Dealer at Newbury and Cheltenham and there was a confident glint in his eye. The bookmakers and their adversaries obviously share Winter's confidence, because yesterday The Dealer shortened to 5 to 4 on the antepost front, with Hills, Ladbrokes and the Tote who all regard True Wish (7 to 2) as his most dangerous opponent. However, I would not be surprised if Another Dolly (8 to 1) turned out to be the greater threat, assuming that his confidence has not been undermined by his fall at Warwick last Saturday when he had a race at his mercy. After all, Another Dolly did beat True Wish by five lengths at Cheltenham in November.

The jumper. A horse trained in Ireland won the first three runnings of the Embassy final. This year their representatives will be Sand Pit, but he does not look good enough to beat The Dealer. Fourteen of the 17 acceptors for the Embassy Hurdle are also engaged in the Schweppes Gold Trophy at Newbury three weeks hence, and a victory for any one of them would entail a 6lb penalty for the Newbury race.

Last year the Embassy Hurdle was won by that high class horse Sea Pigeon, and the way that the wind is blowing suggests that he will probably carry top weight again. If Sea Pigeon does run on Saturday, it will be his first race since he fell three fences from home in the Colonial Cup at Camden in South Carolina in November, when he was still in the hunt. Attivo, who has been made favourite, will carry the same weight as he has been given in the Schweppes, as will True Lad and Comedy of Errors. Last year, True Lad finished fifth at Haydock before he went on to win the big hurdle at Newbury.

The meeting scheduled to take place at Plumpton today was abondoned yesterday because the course was waterlogged after 12 hours of continuous rain. But racing should take place at Market Rasen this afternoon when Gay Twenties (1.30) looks a reasonable bet to win the first division of the Sleaford novices' hurdle judged on the way he ran in a similar race on this course last month. On that occasion, he finished fourth behind Honegger.

# Treble keeps O'Neill on schedule for fastest 100

John O'Neill kept up his pace for the fastest century of winners over jumps when landing his second treble in three racing days on Tudor Jig (6 to 4), Rambling Artist (9 to 4) and Royal Legend (11 to 8 on) at Wetherby yesterday.

Tudor Jig emerged as a lively outsider for the Daily Express Triumph Hurdle when beating Helping Hand by five lengths in the first division of the Healaugh Novices' Hurdle. But Michael Easterby, the trainer, warned that the son of Tudor Melody, owned by Sir Edward McAlpine, "will only be in the line-up if the going is soft". Corals, however have clipped his odds to 20 to 1.

Tudor Jig, a former 2,000 Guineas hope, who won twice over seven furlongs in the mud early last flat season, will be aimed at the Irish Sweeps Lincoln at Doncaster where he has 9st 3lb.

Zeloso made the early running but Nigel Tinkler sent the favourite, Helping Hand, into the lead three out. O'Neill brought Tudor Jig to challenge the leader two from home and it was at the last that he took command. Urser, also trained by Easterby, failed by threequarters of a length to beat the odds on favourite Royal Legend, in the second division, and earned a 16 to 1 quote for the Triumph Hurdle from Hills.

Royal Legend was always on terms with the leaders and asserted his authority on the flat. Pat Muldoon, his Scottish owner, said: "Royal Legend will miss the Triumph Hurdle. I was not impressed with him today, and have a better one at home".

O'Neill, who has now had 89 winners, pushed Rambling Artish into the lead four out to beat Greystoke Rambler by six lengths

## Plumpton falls a victim to the weather

Racing at Plumpton today has been abandoned because of the waterlogged state of the course. The clerk of the course, Bryan Robinson, said yesterday: "We have had 12 hours continuous rain." This was the tenth meeting lost because of the weather this jumping season.

The clerk of the course at Market Rasen, John Lucas, said yesterday: "It is sleeting now, but at present we would be able to race tomorrow. The going is soft."

The going at Lingfield Park where one of Thursday's meetings takes place, is already heavy.

STATE OF GOING (official): Market Rasen: Soft; Newton Abbot (tomorrow): Soft; Lingfield Park (tomorrow): Heavy.

## The Boy jumps off

The Boy, who established a record price for a jumper when sold for 25,000 guineas at Ascot in May, makes his first appearance for David Nugent in either the Embassy Hurdle at Haydock Park or the Lanzarote Handicap Hurdle at Kempton Park, both on Saturday.

## Wetherby results

1.0 (1.2) TOCKWITH HURDLE (Handicap: £512: 2m)
Milbil, br h, by Mandamus—Qualania (W. Chapman), 6-10-3 M. Barnes (14-1) 1
Limpopo ....... J. J. O'Neill (5-6 2
Rust Borough .... J. Doyle (5-2) 3
ALSO RAN: 12-1 Veno Star, 14-1 Bay Corniche (4th), 16-1 The Schemer, 33-1 Sovereign Charger. 7 ran.
TOTE: Win, £1.04; places, 33p, 11p; dual forecast, 62. D. Shapman, at Stillington. 10l, 1l.

1.30 (1.31) COLLINGHAM STEEPLECHASE (Novices: £754: 2m 50yd)
Lord Greystoke, b g, by Royal Palm—Lulama Lady (E. Etherington), 7-11-6 .... D. Goulding (11-2) 1
Ice Plant .. C. Hawkins (5-4 fav) 2
Illecanus ....... A. Phillips (33-1) 3
ALSO RAN: 5-2 Oropendola, 8-1 Super Chant (4th), 12-1 Plucky Punter (p), 20-1 Bosphorous Queen. 7 ran.
TOTE: Win, 70p; places, 19p, 19p. Dual forecast, £1.28. G. Richards, at Greystoke. 1l, 10l.

2.0 (2.1) WIKE CHASE (Handicap: £989: 2½m 100yd)
Lucius, b g, by Perhapsburg—Matches (Mrs D. Whitaker), 9-12-7 .. D. Goulding (2-1 fav) 1
Whiteoncell .... C. Hawkins (5-1) 2
Foreign Field .. J. J. O'Neill (9-4) 3
ALSO RAN: 9-2 Wylam Boy (f), 12-1 Fine Talk (4th). 5 ran.
TOTE: Win, 45p; dual forecast, 40p. G. Richards, at Greystoke. 1½l, 2l.

2.30 (2.35) HEALAUGH HURDLE (Div I: 4-y-o novices: £570: 2m)
Tudor Jig, b c, by Tudor Melody—Conflagration (Sir E. McAlpine), 11-0 ...... J. J. O'Neill (6-4) 1
Helping Hand N. Tinkler (evens fav) 2
Star Music R. Goldstein (20-1) 3
ALSO RAN: 16-1 Milk River, 25-1 Scotch Henry, Malaysian Rubber, 50-1 Chief Whip, Comedy Echo, Jonathons Choice, A. Zoloso (4th). 10 ran.
TOTE: Win, 24p; places, 24p, 11p, 37p; dual forecast, 25p. M. W. Easterby, Flaxton. 5l, 5l.

3.0 (3.1) KESWICK STEEPLECHASE (Handicap: £1,056: 3m 100yd)
Rambling Artist, ch g, by Wrekin Rambler—Belle Artiste (E. Robbins), 8-10-8 J. J. O'Neill (9-4 fav) 1
Greystoke Rambler D. Goulding (5-2) 2
Brown Barman G. Faulkner (5-1) 3
ALSO RAN: 4-1 Buckshell (4th), 14-1 West End Lad (u). 5 ran.
TOTE: Win, 30p; forecast, 34p. T. Gillam, Roecliffe. 6l, 1½l.

3.30 (3.35) HEALAUGH HURDLE (Div II: 4-y-o novices: £573: 2m)
Royal Legend, b c, by Le Levanstell—Eminence Grise (P. Muldoon), 11-7 J. J. O'Neill (8-11) 1
Urser ....... N. Tinkler (6-4) 2
Hit the Roof S. Charlton (33-1) 3
ALSO RAN: 33-1 Petalloi (4th), Starlight Lad, 40-1 Bulgaden (u), Royal Flip, 50-1 Aborklair. 8 ran.
TOTE: Win, 14p; places, 11p, 11p, 61p; dual forecast, 11p. M. H. Easterby, Malton. ¾l, 20l.
TOTE DOUBLE: Lucius and Rambling Artist, £10.35. TREBLE: Lord Greystoke, Tudor Jig and Royal Legend, £9.70.

## Wolverhampton

1.15 (1.17) ESSINGTON STEEPLECHASE (Handicap: £512: 2m 5f)
Lingus, ch g, by Sunny Way—Opaque (J. Dalton), 13-12-0 C. Roberts (8-1) 1
Kilamber .... A. Aikins (3-1 fav) 2
Blue Nip .... S. Honiker (12-1) 3
ALSO RAN: 4-1 Welsh Dresser, 5-1 March Rite (p), 10-1 Kerry (p), Quordam (p), 12-1 Feel Free (f), Kings Fling (p), Sunny Chief (p), 50-1 Superintendant (p). 11 ran.
TOTE: Win, 85p; places, 26p, 16p, 47p; dual forecast, £1.83. J Dalton, at Shifnal. 12l, 10l.

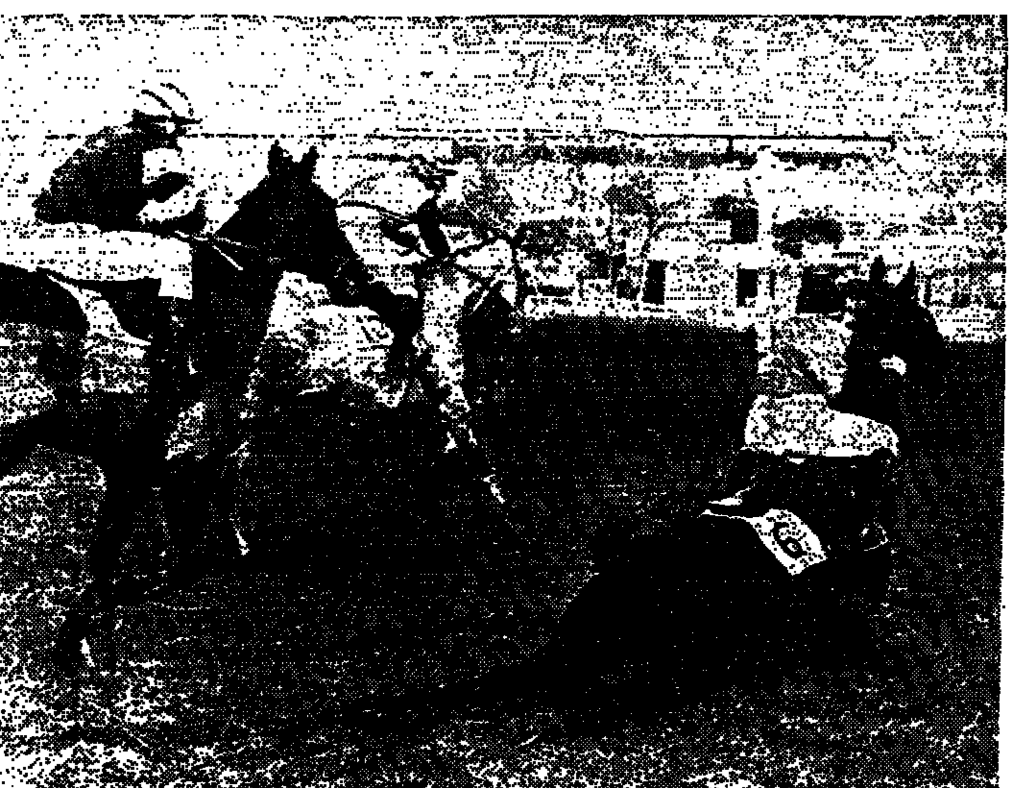
1.45 (1.48) BRIDGNORTH HURDLE (Div 1: Novices: £557: 2m)
Ballyglass, ch h, by Bulidar—Hot Pace (W. Pilkington, 5-10-10 G. Thorner (6-4 fav) 1
Grays China .... R. Aikins (11-2) 2
Lantern Boy .... S. Jobar (6-1) 3
ALSO RAN: 4-1 Sylvia's Dream, 7-1 Mighty Runner (4th), 10-1 Beach Party, 25-1 Precious Hops, 33-1 Grey Manicou (f), Lanson Lady (p), Heldorty. 10 ran.
TOTE: Win, 36p; places, 14p, 22p, 14p; dual foorecast, £1.16. R. Vibert, at Wantage. 3l, hd.

2.15 (2.26) COMPTON STEEPLECHASE (Handicap: £1,000: 3m)
Ormonde Tudor, b g, by Counsel—Welsh Rose (Mrs S. Liquorish), 9-9-12 ........ P. Barry (6-1) 2
Spariot .. S. Holland (2-1 jt-fav) 2
Fezeyot Mr J. Darlington (20-1) 3
ALSO RAN: 2-1 jt-fav Kabeau (4th), 7-2 Bargemaster, 25-1 Sharney Syke. 6 ran.
TOTE: Win, 61p; places, 52p, 21p; dual forecast, 55p. Mrs R. Lomax, at Marlborough. 10l, 2½l.

2.45 (2.51) BESCOT STEEPLECHASE (Novices: £708: 2m)
Murray Flash, br g, by Murrayfield—Shoulder Flash (J. Adeane), 6-11-0 .. B. R. Davies (10-1) 1
Cartoon Time .. G. Jones (14-1) 2
Finius .... R. Hyett (13-8 fav) 3
ALSO RAN: 2-1 Great Brig (f), 9-1 Aloha Prince, 12-1 Spring Fling, Starvoid (u), 16-1 Jacko (4th), 20-1 Miss Kilo, 33-1 Toviot Brig. 10 ran.
TOTE: Win, £1.88; places, 44p, 15p, 36p; dual forecast, £30.51. D. Morley, at Bury St Edmunds. 12l, 4l.

3.15 (3.19) CHADSMOOR HURDLE (Handicap: £660: 2m 7f)
Wilmore, b g, by Super Sam—Torrish (M. Spedding), 7-10-12 R. R. Evans (9-2) 1
Magic Note M. Barrett (11-4 fav) 2
Firstgo ........ G. Knight (4-1) 3
ALSO RAN: 7-1 Linden Dolly, 8-1 Bonny Royal, 9-1 Persian Twilight (4th), 12-1 Blickling Hall, 16-1 Fair Fool, Honourable Enoch, Score (p), 33-1 Grange Prince, Miss Melita, Hidden Talent. 13 ran. Cleo's Asp did not run.
TOTE: Win, 48p; places, 17p, 11p, 36p; dual forecast, £1.59. J. S. Wright, at Bromyard. Nk, 1½l.

3.45 (3.50) BRIDGNORTH HURDLE (Div II: £591: 2m)
Sean, br g, by Lord Gayle—O'Cinta (J. McCaughey), 4-10-13 R. R. Evans (5-1) 1
Some Light ...., C. Tinkler (9-3) 2
Westberry Lodge R. Mangan (7-1) 3
ALSO RAN: 7-4 fav Aytideis, 4-1 Mile End (p), 10-1 Wickwell, 20-1 Clane (p), Southern Pines, 25-1 Windfall Penny, Grannys Gift, 33-1 Barby, Ettrick Forest, Great Ball, Langtons Royal, Bewitched Again, Diamond Devine, Melody River (4th). 17 ran. Prince Kumar VI did not run.
TOTE: Win, 85p; places, 16p, 73p, 16; dual forecast, £3.18. J. Webber, at Banbury. 6l, 2½l.
TOTE DOUBLE: Ormonde Tudor, Wilmore, £72.85. TREBLE: Ballyglass, Murray Flash, Sean, £45.95. PLACEPOT: £11.20.



That sinking feeling: March Rite in trouble in the first race at Wolverhampton.

# Morley puts unlucky 13 behind him

David Morley gave a sigh of relief when Murray Flash ran out a comfortable 10-1 winner of the Bescot Novices Steeplechase at Wolverhampton yesterday. He had been on the 13 mark for more than a month, during which time his Bury St Edmunds stable "closed down" for three weeks because of a mystery blood disorder among the horses.

"My vet tested them all and they were suffering from low blood counts. We never really got to the bottom of the trouble, but they seem well enough now", Morley said. French Saint gave him his previous winner—the 13th of the season—at Southwell on December 13.

Murray Flash, who he trains for a brother and sister, James and "Dobbie" Adeane, was a faller on his only other outing this season, but jumped fluently this time. Bob Davies had him prominently placed from the start, jumping the six-year-old to the front at the fifth fence to make the rest of the running and score by 12 lengths from Finius.

James McCoughy, the Warwickshire owner whose Daily Express Triumph Hurdle hope, Connaught Ranger, scored so impressively on the first day of the meeting, saw his colours carried to victory again by Sean (5-1) in the second division of the Bridgnorth Novices Hurdle. The four-year-old produced a fine turn of foot on the run-in, which took him six lengths clear of Some Light.

John Webber, the Banbury trainer, has been training Sean for Mr McCoughy, who, however, has decided to have all seven of his horses in one stable, that of Fred Rimell. "Sean goes to Fred tomorrow morning and it's nice to end up on a happy note", Webber said.

Richard Evans rode Sean. It was the second leg of a 32-1 double for Evans, who also partnered Wilmore to a last stride victory over the favourite, Magic Note, in the Chadsmoor Handicap Hurdle. "Wilmore has to be held up. He has been unlucky, but I've always known he could win", his trainer, Stan Wright, said.

Ron Vibert, who had a good flat season last year, broke the ice this jumping season when Ballyglass justified favouritism in the first division of the Bridgnorth Novices Hurdle. The five-year-old came over from Jersey, where Vibert was born, two months ago, having been trained out there by a friend of the Wantage handler.

Rosemary Lomax saddled Ormonde Tudor to win the Compton Handicap Steeplechase in good style from the joint favourite, Spariot, and also provided the third, Fezeyot.

## Blackshaw in fine form

Martin Blackshaw won yesterday's Prix Massena at Cagnes sur Mer on Over the River. The four-year-old, runnin gin the colours of Mrs J. R. Mullion and trained by Andre Adele, took the £8,340 first prize by two and a half lengths from Sussoro with Grakao third, beaten a distance.

Blackshaw is in fine form with four wins in the current campaign to his credit. Yesterday's victory, added to that of Demonio in the Prix du Casino d'Enghien, means he has scooped the season's two biggest prizes to date.

# Happy Valley not so happy

Hongkong, Jan 17.—A meeting at the Happy Valley racecourse tomorrow night has been cancelled because of a dispute between militant stable lads and the Jockey Club. The lads, protesting over pay and working conditions, refused to walk horses down to the track here on Saturday, forcing the cancellation of the big weekend meeting. Thousands of punters had their bets refunded.

The Jockey Club announced today: "Persistent attempts have been made by the club to arrange a meeting to discuss matters with the mafoos (stable-lads). These efforts have been unsuccessful and it has therefore not been possible to have horses exercised." The cancellation of tomorrow's meeting means a loss in betting revenue of about £630,000 for the Jockey Club, whose profits are largely used to finance charity projects here.

The mafoos's grievances centre around terms of employment at Shatin, a sweeping new track built on reclaimed land, which is scheduled to open in October. It is hoped the dispute can be settled before January 28, Hongkong's racing day of the year when Lester Piggott is due to ride in the Jockeys' Invitation Cup.—Reuter.

# Market Rasen programme

1.0 JANUARY HURDLE (Handicap: £423: 2m)
1 0-0 Forty Thieves, P. Felgate, 5-12-0 ........ J. Pearce
4 0110-00 Lerazma (D), J. Hardy, 5-11-8 ........ N. Tinkler
5 100 High Lee (C-D), S. Norton, 4-11-7 ........ G. Graham 3
7 00p3 Weisshorn, H. Burns, 4-11-1 ........ N. Balmer 5
8 0-30002 Blessed Boy, D. McCain, 6-10-8 ........ J. J. O'Neill
9 033312 Deependent, R. Page, 6-10-8 ........ Mr R. Page 5
7-4 Lerazma, 5-2 High Lee, 4-1 Blessed Boy, 6-1 Deependent, 10-1 Weisshorn, 12-1 Forty Thieves.

1.30 SLEAFORD HURDLE (Div 1: Novices: £583: 2m)
1 2030-pp Don Enrico, A. Taylor, 6-12-0 ........ Mr L. Taylor 7
2 Fair Friday, J. Hardy, 8-12-0 ........ N. Tinkler
3 04 Indian Captive, A. Goodwill, 7-12-0 ........ J. Pearce
4 Livsol, S. Norton, 6-12-0 ........ J. T. Bourke
5 0-0 Matsuba, J. Harris, 8-12-0 ........ P. Tuck 7
6 203040 Ships, G. Vergette, 9-12-0 ........ P. J. Kelly
7 0p The Sergeant, E. Carr, 6-12-0 ........ K. McCauley
8 0000f0- Top Score, J. Marriage, 9-12-0 ........ Mr A. Heath 7
9 0 Wishful Miss, S. G. Smith, 7-12-0 ........
11 020 *Aytideis, D. Ringer, 5-11-7 ........ Mr E. Hanmer 7
12 0-00004 Dienau, E. Collinson, 5-11-7 ........ S. Jobar
13 034422 Gullsway, R. Hollinshead, 5-11-7 ........ Mr J. Carden 7
15 a024-00 Lasobany, W. Stephenson, 5-11-7 ........ S. Blwa 5
18 04 Gay Twenties, Rex Carter, 4-11-0 ........ D. Briscoe
19 00222 Habbersuprame, E. Carter, 4-11-0 ........ C. Tinkler
20 Jackalfa, P. Robinson, 4-11-0 ........ M. Gibson
21 040 Jonswallow, D. Weeden, 4-11-0 ........ J. Smith 5
23 000 Titil, B. Richmond, 4-11-0 ........ M. O'Shea 5
7-3 Gay Twenties, 9-2 Gullsway, Habbersuprame, 6-1 Jackalfa, 8-1 Indian Captive, Ships, 10-1 Lasobany, 16-1 Fair Friday, 20-1 others.

2.0 HORNCASTLE STEEPLECHASE (Novices: £817: 2m)
3 22-4021 Lok Yee, Rex Carter, 8-11-12 ........ Mr M. Bloom
4 d4-0010 Star of the Arctic (C-D), D. Morley, 7-11-12 B. R. Davies
7 Bar Knocker, O. Brennan, 7-11-5 ........ D. Greaves
9 000f2F Couteau, M. Ryan, 7-11-5 ........ R. Mann
13 0041-o0 Only Money, G. Richards, 7-11-5 ........ D. Goulding
16 0-0r043 Retaliation, V. Thompson, 8-11-5 ........ Mr J. Walton
17 040-300 Roast Chestnut, S. Palmer, 8-11-5 ........ M. Lowry 3
18 000004 Renora, J. Harris, 7-11-5 ........ D. Sunderland
15-8 Star of the Arctic, 5-2 Lok Yee, 4-1 Only Money, 6-1 Retaliation, 8-1 Roast Chestnut, 12-1 Couteau, 16-1 others.

2.30 STAMFORD STEEPLECHASE (Handicap: £1,184: 3m)
2 3fr1f0 Lucy Parker (C), J. Fawkes, 7-11-11 ........ T. Casey
3 320420 Duffle Coat, D. Morley, 10-11-8 ........ B. R. Davies
4 10-2321 Sun Lion, G. Richards, 8-11-8 ........ R. Barry
5 1000 Front Bencher, V. Thompson, 13-11-6 ........ Mr J. Walton
6 3f3a20 Yellow Stone (D), C. Vergette, 8-11-5 ........ P. J. Kelly
7 22-0200 Moorabinda, H. Hanmer, 8-11-5 ........ Mr E. Hanmer 7
9 01020-p Bottler's Neck, S. Norton, 8-10-9 ........ G. Graham 3
10 00-0000 Charming Scot, J. B. Smith, 7-10-7 ........ K. Gray
11-8 Sun Lion, 100-30 Duffle Coat, 9-2 Yellow Stone, 6-1 Lucy Parker, 8-1 Moorabinda, 12-1 Bottler's Neck, 25-1 others.

3.0 SLEAFORD HURDLE (Div II: Novices: £576: 2m)
2 Montana Prince, H. Burns, 6-12-0 ........ P. Mangan
3 New Colonist, G. Vergette, 6-12-0 ........ P. J. Kelly
4 0 Charley's Bairn, J. Bloom, 5-11-7 ........ D. Sunderland
5 0 Gold Plate, Mrs S. Cooper, 5-11-7 ........ G. Graham 5
6 310-0f0 Halmahera, G. Bull, 5-11-7 ........ —
7 0 Lockarsito, S. Palmer, 5-11-7 ........ M. Lowry 5
8 0000 Maden, R. Whitaker, 5-11-7 ........ S. Charlton 3
9 0-32033 Orange Gin, D. Ringer, 5-11-7 ........ J. J. O'Neill
10 p0- Prince Vigo, P. Felgate, 5-11-7 ........ J. Pearce
11 0-0u000 Skiddy River, L. Furman, 5-11-7 ........ R. Goldstein 7
15 f Celestial Gem, H. Price, 4-11-0 ........ R. Barry
17 f03 Naval Victory, R. Hollinshead, 4-11-0 ........ C. Astbury
19 Revenge is Sweet, Mrs N. Macauley, 4-11-0 ........ —
20 02004 Romany Light, J. Leigh, 4-11-0 ........ J. Beaton 5
21 0 *Starlight Lad, R. Bethell, 4-11-0 ........ —
22 0f Tilings, D. Weeden, 4-11-0 ........ J. Smith 5
6-4 Celestial Gem, 4-1 Orange Gin, 6-1 Naval Victory, 8-1 Romany Light, 10-1 New Colonist, 12-1 Charley's Bairn, Prince Vigo, 20-1 others.

3.30 SLEAFORD HURDLE (Div III: Novices: £568: 2m)
2 20004p Calhive, J. Harris, 6-12-0 ........ P. Tuck 7
3 00 Gay Sovereign II, A. Taylor, 11-12-0 ........ Mr L. Taylor 7
7 240-p Sarah Louise, J. Spearing, 7-12-0 ........ A. Webb 5
8 fp0-0 Sweet Champagne, P. Wiles, 6-12-0 ........ S. Wiles 5
9 0-000 Garbally Girl, J. Leigh, 5-11-7 ........ J. Beaton 5
12 00 All Divine, G. Vergette, 4-11-0 ........ P. J. Kelly
13 00102 General Patterns, R. Page, 4-11-0 ........ Mr R. Page 5
14 00 King Kappa, M. Ryan, 4-11-0 ........ R. Mann
15 003 Mazurka, J. Skilling, 4-11-0 ........ M. Lowry 3
16 4000 Never Flap, V. Thompson, 4-11-0 ........ Mr J. Walton
17 f3 Pretty Girl, H. Westbrook, 4-11-0 ........ S. Smith-Eccles
19 Teeoff, J. Leigh, 4-11-0 ........ M. Stevenson 7
5-2 Pretty Girl, 7-2 Mazurka, 9-2 General Patterns, 6-1 Sarah Louise, 8-1 Teeoff, 10-1 Calhive, 12-1 All Divine, 20-1 others.
* Doubtful runner

## Market Rasen selections

By Our Racing Correspondent

1.0 Deependent. 1.30 GAY TWENTIES is specially recommended. 2.0 Lok Yee. 2.30 Sun Lion. 3.0 Celestian Gem. 3.30 Mazurka.

By Our Newmarket Correspondent

1.30 Jonswallow. 2.0 Couteau. 2.30 Duckham Colt. 3.0 Orange Gin. 3.30 Pretty Girl.

# French opaline glass basket fetches £1,200

By Geraldine Norman

Sale Room Correspondent

Two collectors were both determined to acquire an ormolu-mounted opaline glass basket at Christie's yesterday, driving the price up to £1,200, compared with an estimate of £280 to £320.

It is a Palais Royale piece of about 1840, the colour shifting from pale pink through "gorge de pigeon" to green between the centre and the rim; it is painted in black and gilt with trailing flower sprays.

"Gorge de pigeon" is the colour most sought after by collectors of nineteenth-century French opaline glass. Since the colour is mixed with other tints, the piece had not been expected to reach such a price.

The sale of fine English and continental glass made £38,605, with 24 per cent unsold. The high unsold percentage is almost wholly explained by difficulties in selling a group of fine German glass. After a long period of strongly increasing prices the market seems to be slowing; few German buyers atteneded.

There were, however, exceptions to the rule. An eighteenth-century Thuringian marriage golbelt wheel—engraved with cupids embracing, strapwork, foliage and floral swags made £1,500 (estimate £700 to £900).

In contrast, the eighteenth-century English glass easily found buyers, as did the nineteenth-century pieces. There was a rare yellow-twist wine glass, which went to Sheppard and Cooper at £1,100 (estimate £550 to £700), a high price for a piece that had a tiny bruise to the foot rim. An exact pair to the glass was sold at Christie's in 1971 for £400.

A Newcastle baluster wine glass stipple-engraved with putti among clouds, the work attributed to David Wolff, made £1,400 (estimate £1,200 to £1,600).

Prices for more standard items were as expected; an engraved air-twist goblet fetched £90 (estimate £50 to £70) and an airtwist Jacobite wine glass £260 (estimate £180 to £220).

At Sotheby's a sale of English pottery and porcelain made £24,883, with 6 per cent unsold. There was a Liverpool vase of about 1760 from William Ball's factory decorated in underglaze-blue with chinoiserie landscapes and flowers at £660 (estimate £400 to £600), bought by S. Spero.

A sale of Victorian paintings at Sotheby's Belgravia made £20,211, with 4 per cent unsold. A peasant genre scene of 1894, "Having a look at the baby", by Frederick Daniel Hardy, went for £850 (estimate £250 to £500), to W. Powwinetz from Vienna.

At Phillips's a book sale made £30,525, with less than 1 per cent unsold. A furniture sale made £32,230, with 8 per cent unsold.

Science report

# Medicine: Respiratory distress

A new discovery may help to prevent the so-called respiratory distress syndrome, which is the main cause of death in premature babies. Respiratory distress is known to be caused largely by the absence of pulmonary surfactant, a fatty substance that normally lubricates the inside of the lungs and prevents them from collapsing.

Attempts have been made to apply surfactant artificially to babies' lungs, but so far that has proved ineffectual. Dr C. J. Morley and his colleagues at the Nuffield Institute of Medical Research, in Oxford, and the Institute of Animal Physiology, Cambridge, believe the failure may be due simply to the fact that the surfactant applied was wet.

The difference between dry and wet surfactant is rather like the difference between water in oil and oil in water. Oil in water forms droplets, whereas water in oil tends to form sheets. That difference could be vital in the case of surfactant, which has to spread out to form a microscopically thin layer over the inner surface of the lungs.

Dr Morley and his colleagues experimented with wet and dry surfactant on a fluid surface, and found that whereas the wet surfactant formed spheres and spread badly, the dry surfactant quickly formed a thin layer over the fluid.

The formation of such a layer in the lungs enables the microscopic inner cavities (alveoli) to stay open so that the exchange of oxygen and carbon dioxide can take place at their surface. In a premature baby whose lungs have no surfactant the lungs expand with each breath only to collapse at once as the baby breathes out. Such babies have to be treated with drugs or with respirators, which supply positive pressure on the lungs to keep them expanded. Even so, there is a high death rate. If an effective way of applying surfactant could be found, those deaths might be reduced.

So far, Dr Morley and his colleagues have not tried treating live foetuses with dry surfactant, but they have artificially inflated the lungs of foetal rabbits after death and compared the effect of treatment with dry surfactant on the results. Of 22 lungs treated with dry surfactant, 21 expanded whereas only six of 22 untreated lungs did so.

The research is still at a preliminary stage, and it is not clear for example how the dry surfactant could be effectively applied to live infants, nor whether it will work when that difficulty has been solved. But the absence of pulmonary surfactants is undoubtedly the cause of a significant number of deaths in newborn babies, and a way of supplying it artificially could keep those babies alive.

By Nature-Times News Service.

Source: *Nature*, January 12 (271, 162, 1978).

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# La Creme De La Creme

## –Managerial–Administrative–Secretarial–Personal Assistants–

**DRESSER EUROPE** DRESSER

### Secretary

**(Germany)** **c.£6,000 p.a.**

Dresser Wayne, a division of a U.S. international company, is seeking a Secretary to work at its manufacturing location at Einbeck, Germany.

Working for the Sales Manager and the Technical Manager, the Secretary will be responsible for the preparation (in English) of correspondence and reports.

Candidates should be at least 22 years old and have had three or four years' secretarial experience. The ability to type accurately at good speeds is essential, as is a thorough knowledge of English shorthand. *Candidates need not necessarily be able to speak German as both dictation and copy will be in English.*

The successful candidate must be prepared to stay in Germany for at least two years. Salary will be in the region of £6,000 p.a. and full relocation expenses will be paid.

**APPLICATIONS** should be made in writing, giving full details of career, educational and personal background, to: Paul L. Wood, Manager of Personnel Administration – Europe, Dresser Europe S.A., 197 Knightsbridge, London SW7 1RJ. Tel: 01-584 7681.

### PERSONAL ASSISTANT

An Investment Company with a small, informal City Head Office (5 people) requires a Personal Assistant to the young Managing Director. The successful applicant will live in Central London and will possess at least the following qualifications.

A VALID DRIVING LICENCE
3 'A' LEVELS, OR EQUIVALENT
A SENSE OF HUMOUR

Other qualities which would be helpful but are not essential include:

A KNOWLEDGE OF FRENCH
THE ABILITY TO TYPE (not necessarily fantastically)
UNBOUNDED DISCRETION
WILLINGNESS TO TRAVEL
A HIGH THRESHOLD OF BOREDOM
SHORTHAND
A KNOWLEDGE OF THE STOCKMARKET
LIMITLESS PATIENCE
EXPERIENCE OF LIVING OUTSIDE THE U.K.
TENACITY
AGE 23 TO 30

Remuneration will be very attractive to the successful applicant.

**Call Pat Thurman on 01-623 9021**

### Reed Executive Secretaries

Consultants for Executive & Secretarial Staff

**Personal Assistant** **to £4,500**
*E.C.2.*

*A challenging and stimulating opportunity, newly created,* to work with the Vice-President of this international service company. Shorthand and typing although required, are not a major part of the job; more important are vitality, tact, initiative and a desire to develop your role. (ref A.117)

**Supplies Co-ordinator** **to £4,000**
*W.C.1* **+ twice yearly bonus**

An interesting opportunity outside the normal secretarial sphere, being mainly responsible for controlling the *purchase and supply of paper* to both U.K. and overseas clients. Candidates should be numerate, able to prepare own correspondence and liaise at all levels. (ref A.115)

**P.A. – Entertainments Industry** **c. £3,700**
*W.1* **+ twice yearly bonus**

Company concerned with casinos and leisure centres, require a vivacious secretary for their young Company Secretary, able to assist him with various responsibilities including the recruitment of junior staff and organisation of the Head Office. Sense of humour and determination to progress essential. (ref B.116)

55 St Martins Lane, London WC2N 4EA. Tel: 01-240 3331

### RANK XEROX

**SECRETARY TO**

**PERSONNEL MANAGER**

**C.£3,750**

The Manager of our Headquarters Personnel Department is looking for an experienced secretary to assist *him in the running of his busy department.*

Candidates for this post should have a good standard of education, speeds of 120/60 and be prepared to work some overtime. The preferred age range is 35-45 years.

We offer a large range of benefits including a minimum of 4 weeks holiday, subsidised restaurant, season ticket loan and contributory pension schemes, and use of our Gymnasium.

For further information please call or write to:

**Miss P. Sims,**
**Assistant Personnel Officer,**
**RANK XEROX LTD.,**
**338 Euston Road,**
**London. N.W.1.**
**01-387 1244, ext. 2733.**

### *Secretaries for Continental Oil*

Continental Oil Company, the international oil and energy group has two interesting vacancies at its modern head office near Marble Arch.

*Secretary-Manager Employee Relations*

You will carry out general secretarial duties in our busy personnel department, as well as administrative functions including some filing and photocopying. Several years experience at a managerial level is essential, together with neat appearance, good diction and a pleasant manner. You should be educated preferably to 'A' level, or at least to 'O' level in English and Maths, and have first class secretarial skills.

*Secretary-Manager Insurance*

This position involves general secretarial duties, including initial handling of all telephone calls, making travel arrangements, organising meetings and providing a shorthand/typing service to our busy insurance department. Accurate speeds of at least 120/60 wpm, plus 'A' level English is required. Also necessary is a minimum of at least 3 years previous experience plus the ability to work efficiently under pressure.

We offer excellent salaries, free lunches, annual season ticket loans and 4 weeks annual holiday.

Please write or telephone for an application form to: Mrs. V. Slacke, Continental Oil Co. Ltd., Park House, 116 Park Street, London W1Y 4NN. Tel: 493 1235 ext. 5136.

CONOCO
Continental Oil Co. Ltd.

### Marketing Director's Secretary

**c£3,750 p.a. (under review)**

**Marketing is becoming more important in the retail *food trade and our marketing director is rapidly* developing the function. He needs a good shorthand secretary who is sufficiently keen to want to develop the job into a P.A. role. If you would like a busy life, can cope with occasional pressure and be a bit flexible about hours, please phone or write to: Mrs. Lorraine Cathersides, Recruitment Officer, J. Sainsbury Ltd., Stamford House, Stamford Street, London SE1 9LL. Tel.: 01-921 6047.**

**SAINSBURY'S**

### Personal Assistant/ Secretary

**TO THE DIRECTOR**

**Radio, Electrical & Television Retailers' Association (RETRA) Ltd.**

**Salary up to £4,000 p.a.**

*Responsibilities include acting as Meetings Secretary* to our Council and Management Committee, answering members' enquiries on matters affecting their businesses, corresponding with our Regional Centres, controlling election procedures, attending Conferences and general secretarial duties.

*If you are interested and have initiative, common-*sense, good educational background and good typing skills please telephone for an appointment. *01-836 1463, R. T. Edom, Director, Radio, Electrical & Television Retailers' Association (RETRA)) Ltd., 100 St. Martins Lane, WC2N 4BD.*

### Fred. Olsen Ltd.

**Confidential Secretary to Managing Director**

**c £4,000**

If you are looking for an interesting and challenging position why not apply for the above vacancy in the Head Office Management team of Fred. Olsen Ltd. You will find yourself involved in the management of a *wide range of international activities, from* cruising to supporting North Sea Oil production platforms. Although the demands on this team are often exacting and you will sometimes be required to work under pressure, there is never a dull moment in this lively office.

Experienced applicants are invited to reply with full details of qualifications and past employment to:

**M.A. Thompson Esq.,**
**Managing Director,**
**Fred. Olsen Limited,**
**The Ivory House,**
**St. Katharine by the Tower,**
**London E1 9AT.**

### Private Secretary to the Group Managing Director

An experienced capable secretary is required for a post *calling for initiative and dedication. This highly* demanding job opens up the opportunity of liaising with customers, clients and personnel on a world wide basis in a Group of Companies employing 10,000 people.

**SALARY NEGOTIABLE**

*Write in confidence to:-*
**The Group Managing Director, Acrow Limited, 8-10 South Wharf Road, London W2 1PB.**

GROW WITH **ACROW**

### SECRETARY/PA TO CHAIRMAN

**£4,500**

A prominent multi-national public company engaged in the food business requires a Secretary for the Group Chairman at its International Headquarters in London. Applicants should have a good educational background and high secretarial skills. They must be self-starters prepared to use their own initiative and be over 25 years of age.

Write in confidence with career details to *M. A. Lomax,* **Streets Financial (Recruitment Department), 62 Wilson Street, London, EC2A 2BU.**

### ARE YOU INTERESTED IN MEETING PEOPLE ?

If you are, then you'll enjoy working for the Personnel Manager of Thomson Publications Ltd., which forms part of the Thomson Organisation Ltd.

You'll need to be competent at shorthand and typing *and have a good appearance.*

This is a job with variety and offers plenty of scope for the right person to use initiative.

Good salary, 4 weeks' holiday and other benefits associated with a large organisation.

*Please telephone 01-278 2345; ext. 33 for an application* form, or write to:

**The Personnel Services Manager,**
**THOMSON PUBLICATIONS LTD,**
**ELM HOUSE,**
**10-16 Elm Street, London, WC1X 0BP.**

### CJES

35 New Broad Street, London EC2M 1NH
Tel: 01-588 3598 or 01-588 3576
Telex 887374

A varied and interesting appointment with the possibility of some travel.

CJES

### P.A./SECRETARY TO TWO DEPUTY MANAGING DIRECTORS

**LONDON E.C.4** **£3,600-£4,200 including bonus**

**INTERNATIONAL MONEY BROKERS**

Applications are invited from well educated secretaries, aged 22-25, who enjoy working in a fast moving environment. The successful candidate will be responsible to two Directors for all their correspondence (mainly delegated), liaising with international associates and making travel arrangements in addition to assisting with the organization of conferences, lunch parties and seminars. Essential qualities include initiative, flexibility, tact, a calm and cheerful disposition, good shorthand and typing and the ability to think logically when under pressure. Initial salary negotiable £3,600-£4,200 including bonus plus generous holidays, 30p L.V.s, interest free season ticket loan and BUPA. Applications in strict confidence under reference PAS482/TT to the Managing Director:

**CAMPBELL-JOHNSTON EXECUTIVE SECRETARIES LIMITED, 35 NEW BROAD STREET, LONDON EC2M 1NH. TELEPHONE 01-588 3588 or 01-588 3576. TELEX 887374. RECRUITMENT CONSULTANTS**

### P.A. TO CHAIRMAN OF BLOODSTOCK GROUP

The Chairman of Newmarket-based Bloodstock Group is looking for a really professional 1st class Personal Assistant/Secretary aged 25-40 with a good educational background and previous experience of working at an executive level.

The work is extremely demanding but very interesting and rewarding and to the right applicant a shorthand typist would be there to ease the work load and give you time to be a true P.A. An interest in Bloodstock would be an advantage but by no means essential.

An excellent London salary fully reflecting the responsibility of the position is offered.

Written applications please to Chairman, GALSTOCK LTD., Coronation Place, Newmarket, Suffolk CB8 9BD.

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**ALFRED MARKS NEED SOMEONE SPECIAL**

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*Someone who knows they can make a success of this job* because they've already made a considerable success of a similar one.

The type of person who is looking for promotion and the opportunity to realise their full potential.

**We'll give you that opportunity**
**We'll give you an excellent basic salary**
***We'll give you realistic targets (that mean you can build up that* salary to an even more impressive size**

**Call Roy Marks on 734 4168 or write to him at:**
**ALFRED MARKS STAFF BUREAU,**
**11 Soho Square,**
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### Consider the fun—and responsibility—of setting up on your own a prestigious showroom in St James's for incoming motor manufacturing company who aim to challenge the present market at highest level. Apart from equipping the luxurious premises, you will be required to select other staff for a March start, so the client company seeks a much-above-the-ordinary *PA/Secretary prepared and able to cope with* just about anything, responsible only to the most senior man. Salary commences at £4,500. Please ring Monica Grove Recruitment Consultants on 839 1927.

### MONTE CARLO — £ neg.

A real PA/Social Secretary opportunity for a Secretary with good skills who is interested in the investment world and has Director level experience. Lots of client contact. Age 25-32. Working knowledge of French essential. Salary neg. a.a.e.

### KNIGHTSBRIDGE — £4,200

PA/Secretary to the M.D. of American company with spacious, luxury offices overlooking the park. The right candidate will like working under pressure as part of a friendly team, be poised and able to liaise at all levels. Good shorthand and typing essential. General fringe benefits including free lunches.

RECRUITMENT CONSULTANTS

JCR JANE CROSTHWAITE RECRUITMENT
24 Beauchamp Place, SW3 Tel: 581 2977

### Jobs for Linguists

**POLAND:** POLISH-speaking Senior Secretary to help run British office near Warsaw. Free Accommodation, travel home, and excellent salary.

**HOTELS:** Small, new, W.1 office of French luxury hotel chain require experienced and career-minded Secretary with fluent FRENCH. £3,500 plus.

**INTERNATIONAL FINANCE:** Experienced Bi-lingual Secretary with usable ENGLISH and FRENCH shorthand, plus good GERMAN. ECC, £4,000-£4,500.

**WINES/SPIRITS:** Experienced Secretary for Marketing Director of major firm. W1. Interesting field, languages useful. £3,500 plus.

**MULTILINGUAL SERVICES**
**RECRUITMENT CONSULTANTS,**
**22 CHARING CROSS ROAD, WC2. 01-836 3794/5.**

### BANKING

**c. £4,500**

This first class salary will be paid to the person who is prepared to work hard for the charming young Head of International Department. If you have excellent secretarial skills and are looking for responsibility and involvement at senior level, please ring Liz Belton.

**SENIOR SECRETARIES,**
**Recruitment Consultants,**
**3/6 Trump Street, EC2V 8DA.**
**01-606 1611.**

### Margery Hurst Centre

Career Consultants
Dover Street, West End
Bond Street, EC2 or Ascot

MH

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### SECRETARY

**c.£4,000**

**ESTATE AGENTS, S.W.1.**

A super secretary, with good speeds, is required to work in the advertising department and assist the P.A. of a senior partner for a company of well-known Estate Agents in SW1. Speaking voice and appearance are important since the job entails lots of client contact and *entertaining.* Promotion prospects are good and the successful applicant will enjoy a pleasant working environment, L.V.s and a company pension scheme.

### £5,000

The Chairman of a large Public Company seeks an outstanding Secretary/P.A. Candidates must be experienced at this level and possess the qualities of determination, drive and perception together with confidence in their own ability to accept the considerable authority which will be delegated.

*The work is absorbing, involves much contact with* people and offers excellent rewards.

**DIRECTORS' SECRETARIES** **01-629 9323**

RECRUITMENT CONSULTANTS

### INTERNATIONAL CORPORATE BANK

**£3,800 + EXCELLENT FRINGE BENEFITS**

*Our client is looking for a Secretary to assist two bright Invest-*ment Advisers who are part of a relaxed and friendly team.

You will need good shorthand and typing and an outgoing personality to mix easily with people at all levels. Age from 20-30. The offices are modern, comfortable and situated in Mayfair. Company benefits include annual profit-share bonus, low interest mortgage scheme, interest-free season ticket loan and 60p L.V.s daily.

Personnel Consultants
628 4835

Crone Corkill

### NON SECRETARIAL CAREER

We are looking for an enthusiastic person with good ideas and a flair for business and people, who can take advantage of our management career prospects and be *happy to assume responsibility. An extensive training is* provided. Our salaries are highly competitive, according to age and experience, with regular reviews. You will be dealing with people at all levels, so a sense of humour helps. If you are enterprising and looking for a challenge, which will utilize your commercial experience,

**CALL ME NOW.**

Mrs. Judith Nyberg, 222 1595

### "GO MARKETING £4,000"

The Marketing Manager of a fast moving international co in W.1 needs an assistant. You'll be involved in organising exhibitions, conferences and dealing with Press Relations. Some secretarial work, speeds 100/50. Use of car.

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Chairman of publishing co in W.1 needs a responsible, well groomed P.A./Sec. who can deal with the majority of her own correspondence as well as admin., lunches, etc. Opportunity to become involved in all aspects of the business.

**CALL CHRISTINE WATSON**
**NEW HORIZONS**
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### CREATIVE DIRECTOR

of friendly Advertising Agency needs Sec. without shorthand to help organise his creative team. Advertising experience preferred but not essential. £3,500.

**'THAT AGENCY'**
**185 Kensington High St., W8**
**01-937 4336**
**Open till 7 on Thursday**

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**PERSONAL ASSISTANT/ SOCIAL SECRETARY**

Charming linguist with good business background and social flair to assist young European businessman in Rio de Janeiro and Europe. Should be an avid 30 late twenties with public school education, good typing, able to drive and unobtrusive. Ride. Excellent salary. Please send curriculum vitae with photograph to:

**MULTILINGUAL SERVICES**
**Recruitment Consultants,**
**22 Charing Cross Rd., W.C.2.**
**01-836 3794/5**

### SENIOR SECRETARY £3,700+

A West End Advertising Agency needs a new mature top Secretary/P.A. Good shorthand and typing and enormous organising abilities. Plenty of challenge and scope for a person with initiative who is a real self starter.

Phone Newlands Knight & Round Ltd.
499 9921
and ask for Diana Moore.

### IT ALL ADDS UP . . . . . TO C.£4,200 NEG.

Another Senior Secretarial vacancy has arisen within this fast-expanding International Co. whose modern offices are situated in W.1.

Position would ideally suit someone with poise, personality and ability to work on own initiative. Excl. starting salary and conditions.

**CORVIAN SECRETARIAL BUREAU**
**487 5361**

### COMPETENT ?

Secretary/P.A. to M.D. Small company in N.W.6. Good prospects. Salary £3,800.

**Phone : 01-624 5636**

### EXPERIENCED SECRETARY

for busy Sloane Square private practice. Nursing experience desirable, but not essential. Full time nurse also employed.

Tel.: 01-730 5113.

### PARTNER'S SECRETARY

Required for West End Lawyer specialising in the Theatre, Films and Television Industry. Good shorthand and ability to handle clients, pleasant personality and sense of humour essential. Hours 10-6, 5 4 weeks holiday. Salary up to £3,600 + Sup L.Vs.

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**01-629 3670**

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*Experienced secretarial agency* manager required to establish and run a secretarial recruiting agency. Salary £4,000 negotiable for the right applicant.

This position is open to both male and female applicants.

**Please contact The Managing Director**

**01-486 5644**

### SECRETARY/PA

Small family firm of Wine Shippers, requires accurate experienced secretary, at plus to run office and help with promotions. Ability to work on own, enjoy figures and telephone essential. Experience of shipping procedures and languages an asset. 3 weeks holiday. £3,750 p.a. Ring Mrs. Braithwaite. 240 2971 ext.

### SALES ORIENTATED CONSULTANT

required by leading Kensington Health Club, preferably with health or beauty experience.

Age 25-35

**Phone: 01-937 5336**

### £4,500 MINIMUM + FRINGE BENEFITS

To work for Charming Director of International Company in W.1. Secretary (male) senior enough to do own correspondence, over 25 years. For further details phone

Barbara Fairnight
4-5 1231
175 New Bond St.
**ALFRED MARKS STAFF BUREAU**

### Chairman's Secretary

Small company is looking for someone with good educational qualifications able to take responsibility. Newly decorated offices in London, W.1. Salary £3,500.

**Tel. 01-580 0459**

### La creme de la creme also on page 12

La creme de la creme also on page 12

هكذا من الاصل

# La De La Creme Creme

## —Managerial—Administrative—Secretarial—Personal Assistants—

**PER Executive Secretaries** — **Top Jobs for Top People**

**W.C.2** £4,000

We have several posts for Senior Secretaries, some with use of shorthand and some AUDIO ONLY to work for well known Firms of Accountants. The posts vary, as do the sizes of the Firms. No previous experience in this line is necessary. All are well worth inquiry.

Contact Miss Jane Barnsley 01-235 9984

**E.C.2** Neg. to £3,900

The Managing Director of a small, thriving company, who are importers of fashion accessories, needs a combination of Secretary and Office Organiser, able to use telex and tackle simple bookkeeping. Plenty of customer contact, an ideal job for someone who likes to be part of the business.

Contact Miss Jane Barnsley 01-235 9984

**Hammersmith, Hounslow or Chiswick**

A variety of Posts, all at senior level and at starting salaries varying from £3,600 to £4,000 are on offer in these districts. The benefits are excellent and the commuting should be easy. Inquire for further details.

Contact Miss Angela Moriarty 01-235 9984

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Contact Mrs Jo Armit 01-235 9984

Late night opening 6.45 pm every Thursday. Telephone Mrs Dorothy Allison (Manager) on 01-235 9984 for an appointment at 4-5 Grosvenor Place, Hyde Park Corner, SW1

Applications are welcome from both men and women.

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Foreign Merchant Bank in the City requires

**BILINGUAL PERSONAL ASSISTANT**

A French-speaking Secretary, preferably with a background knowledge of the Stock Exchange. The right applicant would possess initiative and enthusiasm which would lead to wider career prospects. Salary over £4,000 + fringe benefits.

**RECEPTIONIST/ TELEPHONIST**

This responsible person of good appearance will be experienced in dealing tactfully with clients at a high level. Operating on a small automatic switchboard, the Receptionist/Telephonist will also have good typing skills and speak French fluently. Salary over £3,000 + fringe benefits.

Please write to Denis V. E. Howard, Third Floor, 4 Cromwell Place, London SW7 2JJ.

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**WIDEN YOUR HORIZONS**

**S.W. LONDON**
**£4,500 SEC/PA**

New Senior Director of International Group needs a lively efficient Sec/PA with first-class secretarial skills to carry out the full range of duties and share responsibilities.

**CITY—ALLROUNDER**

Small UK office of European bank requires a well spoken adaptable Sec/PA/Receptionist to play a key role in running the office. Good secretarial skills essential and salary open —upper bracket yours especially if you speak German and or French.

We have positions available throughout London so where ever you are looking for a job, phone us.

Open to men and women.

Mary Overton Female Executives
29 New Bond Street London W1Y 9HD
Telephone 01-493 2155/0806

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**NEW YORK TOP SECRETARY P.A. £6,500 APPROX.**

Young Managing Director of American public company, wishes to employ top notch English Secretary to handle his personal affairs and administration in New York head office. Applicants must have first class shorthand and typing ability. New York office will assist in obtaining immigration permit and accommodation. Qualified applicants will be interviewed in London by Managing Director, 31st January. Applicants should, in first instance write or telephone D. KAN, ATALANTA (UK) LTD., IMPERIAL HOUSE, DOMINION STREET, LONDON E.C.2. Telephone 01-606 7231.

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**CJ RECRUITMENT ADVERTISING**
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Telex No. 897374

Opportunity for young personnel professional, with an interest in training, to gain wide personnel experience and to deputise during the Personnel Director's absence

CJRA

**PERSONNEL OFFICER**
**EXPANDING CREDIT FINANCE COMPANY**

LONDON £5,000-£6,000 + CAR

EXPANDING CREDIT FINANCE COMPANY

Our client seeks a graduate, or equivalent, aged 25-30, male or female, ideally with IPM qualification who has at least three years' general personnel experience with an emphasis on training and compensation. The prime responsibilities of the selected candidate, who will work closely with the Personnel Director, will be to identify training and development needs at clerical, administrative and management levels to construct and run appropriate "in house" product training courses utilising the expertise available within the company and to assist with the company's compensation management and recruitment needs. Extensive travel within the United Kingdom will be necessary. Essential qualities are self-motivation, strong communication skills, numeracy and the ability to gain the confidence and trust of people at all levels. Initial salary negotiable £5,000-£6,000 + company car, free life assurance and assistance with removal expenses if necessary. Applications in strict confidence under reference PO9920/TT, will be forwarded unopened to our client, unless you list companies to which they should not be forwarded in a covering letter marked for the attention of the Security Manager:

CAMPBELL-JOHNSTON RECRUITMENT ADVERTISING LIMITED, 35 NEW BROAD STREET, LONDON EC2M 1NH.

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**Secretary/PA**

Managing Director wishes to appoint thoroughly responsible person to progressively assist in the efficient running of a 40 personnel company.
This is basically a very busy management job with no task too big nor too small for the successful applicant.
Own office I.B.M. typewriter.
**Commencing salary £4,000 p.a.**
*Bonus, 4 weeks' holiday, luncheon vouchers, non-contributory pension fund.*
**Please write or telephone.**

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H. P. Drewry Shipping Consultants Ltd
34 Brook Street, Mayfair W1
01-629 5362

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**Direct Mail Direct Hit?**

**P.A. Printing and Publishing House. c. £4,000**

Young successful organisation needs an Assistant to work mainly on personnel publications. Working on your own initiative you will explore new areas of business, prepare reports and carry out market research. P.A. work will include booking travel, processing orders and liaising with customers.
Previous publishing/sales/market experience and typing are essential. Direct mail experience would be ideal.
Open to men and women.

Mary Overton Female Executives
29 New Bond Street London W1Y 9HD
Telephone 01-493 2155/0806

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RING: 01-437 6858

FIRST GIRL 33 Sackville Street London W1

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An International Irrigation Company requires a

**Secretary**

for a branch office to be opened shortly in Southampton.

The successful applicant will be approximately 25 years of age or older and will be working with senior management. Proficiency in shorthand and fluency in written and spoken French will also be required.
We offer interesting and varied work with scope for advancement, an attractive salary around £4,000 and assistance with re-location.

*Interested persons are kindly invited to write to me, Brian Young, Rain Bird Technical Services, "Calvi", Otterbourne Road, Compton, Winchester, Hampshire, giving personal and career details.*

---

**Secretary/PA**
**£3,600**

The General Manager of an International Marketing Company, based in the West End, seeks a person with a desire to work in a busy commercial organization in friendly, open-plan, luxury offices.

Applicants should have good shorthand speeds. Please apply in writing, stating qualifications and experience to:—

W E Harry
PH Recruitment Limited
Excel House
42 Upper Berkeley Street
London W1X 6AD

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**Experienced Secretary**

able to work on own initiative required for small West End property Company having European subsidiaries and a large South Coast Marina Project.
Responsible and varied duties including company administration and simple bookkeeping. Modern Offices. 4 weeks holiday. Salary c. £4,000 p.a.
Please telephone Mr Bradley 01-499 8552 to arrange interview.

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**INTERNATIONAL GROUP**
**SECRETARY/P.A.**
**EXCELLENT SALARY OFFERED**

Experienced Secretary (probably aged 25-35) required to work jointly for the managing director and financial controller of an international group of companies, conveniently based near to Victoria station.

Speed and accuracy are essential. The ability to use personal initiative is most important, and a working knowledge of French would be a distinct advantage.

Excellent working conditions, including 4 weeks' holiday, luncheon vouches etc.

Write or telephone Hilary Jones, Personnel Dept., CARRIER DRYSYS LTD., Carrier House, Warwick Row, London SW1, 01-834 5858.

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**PUBLISHING EXECUTIVE ASSISTANT**

An Assistant with enthusiasm, adaptability and above all a liking for job involvement is required by a Map Publishing House. Job involves liaising between cartographers, printers, design artists and authors and some figure work. Typing essential, shorthand and languages desirable. Previous production or editorial experience an advantage. Travel in the U.K. and possibly abroad may be entailed, so a current driving licence, few ties are a distinct advantage.
This is an important long term appointment. Salary negotiable. Please write with curriculum vitae to:

Mr. R. F. A. Edwards,
Managing Director,
Map Productions,
27A Floral Street,
London WC2E 9LP.

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**ALWAYS WANTED TO RUN AN AGENCY?**

Wageworld, a small employment agency are looking for a versatile, imaginative person to help in the management of their office in Piccadilly. Great opportunities and scope for the right person.
Experience in the employment field helpful but not strictly necessary, providing you are keen to learn. Excellent salary for right applicant, male or female.

PLEASE WRITE, WAGEWORLD, 31-32, HAYMARKET, PICCADILLY, LONDON, SW1 4PT.

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**The Royal Society**

Linguist/secretarial assistant (23-35) good shorthand/typing with knowledge of Russian/Chinese or other slavonic language to deal with interchange of British and foreign scientists. Interest in science would be advantageous. Progressive salary scale (being reviewed), pension scheme. Commencing salary according to age and experience around £3,500 p.a. (to be reviewed).

Apply a.s.a.p. Mr. J. Deverill, The Royal Society, 6 Carlton House Terrace, London, SW1Y 5AG.

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A modern Mayfair office of a Steel Producing company offers an interesting and varied opportunity to a

**QUALIFIED SECRETARY**

Accurate shorthand and typing and an interest in figure work would be required, knowledge of Greek language an advantage but not essential.

Please address your c.v. and state salary expected to Box 0453 K, The Times.

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**Secretary/P.A.**
**to £4,000 + bonus**

Our client is a young, dynamic city-based shipping company involved in chartering and freight forwarding. The Commercial Manager who is responsible for Marketing, Line Advertising and Public Relations, now requires a high calibre P.A./Secretary preferably with a knowledge of Spanish.

Contact: Michael Ball, Dunlop & Baderoch Ltd, 25-26 Lime Street, London, E.C.3. Tel. 01-623 3544

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**CENTACOM**

**INTERNATIONAL FINANCE**
**c. £4,500**

The Chairman/M.D. of this company wishes to appoint a Senior Secretary. If you can "blend" into the high-powered investment world and work of a confidential nature suits you—then telephone

DULCIE SIMPSON
734 2564
Consultants

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**LONDON BRANCH OF FOREIGN BANK**
*Requires*
**Secretary with English/French Shorthand**

to join small busy secretariat. Salary negotiable plus bonus and L.V's. Apply in writing with c.v. and home telephone number to:

MISS C. BANTICK
BANQUE BELGO-ZAIROISE S.A.
48-54 MOORGATE
LONDON EC2R 6EL

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**OPPORTUNITY FOR CAPABLE MEDICAL SECRETARY**
**TO £3,524**

The Consultant Paediatrician requires a mature and experienced person to organise secretarial services in Paddington Green Children's Hospital. The successful applicant will be assisted by two other secretaries in this attractive and friendly hospital, close to Edgware Road and Paddington Stations. Generous allowance given for recognised typewriting/shorthand qualifications. Subsidised restaurant.
Application forms available from:

THE SECTOR ADMINISTRATOR
PADDINGTON GREEN CHILDREN'S HOSPITAL
PADDINGTON GREEN, LONDON W2

TELEPHONE 01-723 1081
to whom completed applications should be returned as soon as possible

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**CENTRAL ELECTRICITY RESEARCH LABORATORIES**
KELVIN AVENUE, LEATHERHEAD, SURREY, KT22 7SE

**PRIVATE SECRETARY TO THE DIRECTOR**

Applications are invited from experienced secretaries for the above post.
This position is the senior secretarial appointment at the Laboratories which are situated in pleasant countryside surroundings at Leatherhead and employ 800 staff on a wide range of research projects.
In addition to secretarial responsibilities appropriate to this level, the job involves contacts with senior staff of the Central Electricity Generating Board, Government Departments and Universities as well as research establishments throughout the world.
The successful applicant is likely to have already demonstrated initiative and organisational ability in a busy office. He/she will possess a sound educational background and have good shorthand and typing skills.
The salary for the appointment will be within the range of £3,000-£3,525 inclusive of supplements.
Application forms are obtainable from the Head of Personnel, Central Electricity Research Laboratories, Kelvin Avenue, Leatherhead, Surrey, KT22 7SE, or telephone Leatherhead (4486), Ext. 329, quoting reference number PL/72/T. The closing date for applications is Wednesday, 8th February, 1978.

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**International Publicity and Design Consultants**

in N.1. require a smart, French speaking

**PA for the M.D.**

Applicants must be aged 25 to 35 with business acumen, be able to work on own initiative, type own letters and have a good head for figures. Clean driving licence preferable. Salary negotiable. Excellent career prospects for the right person.

Tel. Judy on 01-249 3719

for more details on how to join a small, dynamic and fast growing team.

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**EXPERIENCED SECRETARY**

required for our dynamic export sales team. The position offers involvement and challenge in an interesting and successful environment, where first-class secretarial and organisational skills are essential.
Salary negotiable from £3,500 plus £2 L.V's per week.

PHONE ROS BARROW ON 01-580 0383.

**INTERIORS INTERNATIONAL LTD.**
2 RIDGMOUNT PLACE,
LONDON, W.C.1.

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**EXPERIENCED LEGAL SHORTHAND SECRETARY**

required for partner in busy solicitor's office in West End. Good speeds essential.

SALARY UP TO £4,000 P.A.

Telephone 01-439 6721 for interview.

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**MARKETING MANAGER/MANAGERESS**
**TOURISM**

Rapidly growing company seeks energetic manager'ess to promote, sell and control luxury guided coach tours and to run holiday accommodation booking service and Information Centre in new offices in Chichester.
Must be a perfectionist, resourceful and enjoy dealing with the public. Some knowledge of the travel trade and reservation systems would be useful. Car driver, aged around 26 to 38. Starting salary up to £5,000.
Please telephone the Managing Director on Chichester (0243) 527212.

KENWAY TOURS LIMITED

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**SECRETARY/P.A. TO M.D.**

for small friendly advertising agency near Holborn Tube. Good dictaphone typing, but s.h. Great opportunity and excellent salary for adaptable personality.
Ring Fay Stanley
C. & P. Limited. 405 3121

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**SENIOR SECRETARY/P.A.**

For M.D. of Chocolate manufacturers with extensive trade association. Car driver an advantage.

Phone 965 3001

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**A WORTHWHILE CAUSE**
to £4,000 p.a.

A very busy and satisfying top level P.A.-Secretarial position with a highly thought of Charity. You'll be assisting a charming and humane Director on all aspects, very much related to the needs of people in distress. You'll also arrange and attend important committee meetings and make a lot of your own decisions. A pleasant West End office. 4 weeks' holiday and subsidised canteen are additional perks. Call Carol Lee on 734 0911.

DRAKE PERSONNEL CONSULTANTS
225 Regent Street, W.1.

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**P.A. KNIGHTSBRIDGE £3,700 + +**

luxury offices as you the dynamic American e handle important/busi- ransactions. Enjoy free plus plenty of respon- Your shorthand — plus kills are all you need. it Sandra Gibbons, 221 5972 Personnel (Agency).

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**BANKING SECRETARY £3,800**

American Merchant Bank urgently seeks a smart, organised Secretary to work for Senior Management within an exciting environment. Your days will never dull as there is constant movement, with meetings to arrange, hotel and travel bookings, plus undating diaries when multi-million deals are taking place.

CALL ALBANY APPOINTMENTS ON 222 1691

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**SECRETARY FOR ARCHITECTS AND INTERIOR DESIGNERS**

PA Secretary for small office in Covent Garden. Administrative and general secretarial/audio duties. Good typing and telex. Will lead to an interesting, responsible PA position. Age over 25. Salary £4,000.

Telephone 240 1761

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**AMERICAN COLLEGE DIRECTOR SEEKS SECRETARY/P.A.**

Friendly and attractive young person with excellent typing, shorthand and good correspondence ability needed now until June (possibility of resuming in August for one year). Friendly, active office in Gloucester Rd. Frequent dealings with lecturers and students. Experience and or training at University level helpful.

Salary £3,500

Call MR E. VINCENT, 370 1166 TODAY.

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**EXECUTIVE SECRETARY**
**£4,500 p.a.**

A Top Executive in this well-known International group—he's dynamic, youthful, quite trendy and very nice. His P.A. should be sophisticated enough to feel easy with important clients—put down to earth enough to make him a cuppa and pull his leg when he's feeling tired. This very busy, demanding post also offer a generous bonus, LVs and 4 weeks holiday. Please call Margaret Lanchester on 028 2051.

DRAKE PERSONNEL CONSULTANTS
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**POSITIVELY SHINE!**

If you're reaction to earning £3,500 as a smart capable young secretary with excellent speeds bright personality and a liking for variety and responsibility is positive then you could be working for a charming Senior Consultant of a well established firm with beautiful new offices in Belgravia. The job has all the ingredients for being the ideal opportunity for a bright sociable secretary to assert capabilities and shine. Age 21+. Open to male/female.

LADY JANE APPOINTMENTS
2 HOBART PLACE.
01-235 8434

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**GOOD ALL ROUNDER £4,000 NEG.**

City based legal firm seeks flexible person who can cope with lots of admin. and client contact plus initially substantial volume of typing (shorthand essential) and be prepared to accept responsibility. Great prospects for someone career minded.
Think you could manage?

RING MR J. EACK ON 01-606 4322

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**INTERNATIONAL TRADE PROMOTION**

Personal Secretary required for interesting work in this small dynamic organization giving guidance to British Industry in very specialised export markets. Westminster area.

Salary according to experience but not less than £3,500.

TELEPHONE: 01-222 7623.

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**SECRETARY**
**Company Secretary** £3,800-£4,000

major public property investment company near Holborn us, requires a first class secretary to assist the Company retary. It is a senior appointment and the successful applicant have excellent shorthand typing speeds as well as the ability ict on his/her own initiative in dealing with a wide variety of s including maintenance of personnel records. A keen eye detail is imperative. The job is interesting and rewarding and ires someone who is used to dealing with people at all levels. n office, IBM executive typewriter. 18 days' holiday, LVs, A and other benefits.

ase ring 01-242 6898 or write with c.v. to: Carole Groom, on Estate Limited, 22/24 Ely Place, London EC1N 6TQ.

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**P.A. with LANGUAGES**
to £4,000

He's Top European Executive of a famous Multi National Group. He hopes to delegate to a quick-thinking P.A. who could help with research into potential European Franchisees. If you have fluent oral ability in French or Spanish, this quality position offers you a salary around £4,000 p.a., B.UPA, company pension and a bonus. Call Maggie Knall on 734 0911.

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**GERMAN OR SPANISH**

A good spoken standard with English as mother tongue—will be used a lot person to person and on the telephone bring PA/Secretary to a very senior City Banker, whose work covers exciting projects world-wide. Exceptional benefits and up to £4,500 for someone 21-28.

MONICA CROVE
Recruitment Consultants
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**SECRETARY FOR ARCHITECTS AND INTERIOR DESIGNERS**

There are opportunities for effective Director's Secretaries in

**READING**

Please telephone Amanda Knight or W. F. N. Wood (Reading 25555) for details.

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**AMERICAN LAW FIRM**

Busy international practice located in modern City offices seeks secretary with good formal skills (shorthand). Initiative more important than legal experience. Own office, generous salary. LVs. BUPA. For further details please ring

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**£5,000 salary offered** In reward for educated, up-market, experienced City-orientated PA/Secretary 28-35. Monica Grove Recruitment Consultants 839 6542.

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**MOORFIELDS EYE HOSPITAL**
City Road, London EC1V 2PD

**MATURE MEDICAL SECRETARY**

Required for work for Consultant Ophthalmologist within the Glaucoma Department of this world famous postgraduate teaching hospital. The successful candidate will be closely involved in the organisation of the Glaucoma Family service.

Application form available from the House Governor's Office (telephone 01-253 3411, extension 245)...

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**Executive Secretary**

required by young Production Company's Executive Producer. Exciting and challenging position in London's West End. Shorthand not essential but useful.

Salary c. £3,500
Telephone 01-439 9615

# Appointments Vacant

GENERAL VACANCIES

## chequepoint

CHEQUEPOINT seeks to recruit branch managers for its expanding number of branches in Central London. Candidates should be 25-35, have an established financial background and be able to run a 24 hour branch. Salary to £5,000.

Apply in writing to Ref. LE,
CHEQUEPOINT SERVICES,
47 Old Brompton Road, S.W.7.

## FUNDRAISER/WAR ON WANT

We need someone who has had some successful years' experience, but who has learnt that fundraising can too easily determine a charity's policies. She/he will therefore appreciate the need to develop a fundraising approach that is consistent with the basic philosophy of the whole organization both in its educational and programme activities.

The fundraiser will be responsible for planning, initiating, stimulating and evaluating national and local fundraising efforts, and be responsible for the fundraising content of national campaigns.

All applications should include full c.v., the reasons for wanting to tackle the job and three referees, and should be addressed to: Mary Dines, General Secretary, War On Want, 467 Caledonian Road, London N7 9BE. Closing date: 25 January, 1978.

## GOVERNESS/TUTOR Lausanne, Switzerland

FOR FOUR BOYS ATTENDING BOARDING SCHOOL WITH WEEKEND EXEATS AT HOME

Youngest 8 years and his brother 10, need extra loving care and attention.
Their brothers are 13 and 14 years (with a 16-year-old sister).
Applicants must have excellent academic qualifications, experience and references. Age 36+. Tuition of English and General Knowledge for "O" Levels, and the boys also enjoy all sports especially water and snow-skiing.
NO DOMESTIC WORK.
A married couple would be considered, if the husband is prepared to work and play with the boys (preferably both teachers).
Total responsibility for welfare of the children. Every holiday is taken abroad: perfect health and stamina required. A pleasant personality and smiling face is of paramount importance.
French an asset but not essential.
APPLY WITH C.V. TO: THE SECRETARY
11 EATON SQUARE, LONDON, S.W.1.

## ADVOCATE

Required by
West Country Solicitors
with large criminal ractice. Some experience necessary. Must be keen.
Opportunities to appear in CROWN COURT.
Salary according to age and experience. Good prospect for the right person.
*Write reference PS:—*
STEPHENS & SCOWN
St Austell, Cornwall
or telephone St Austell 2277

SALES AND MARKETING

A West London office of an expanding Steel Producing Company is looking for an experienced person in

## STEEL MERCHANTING/ STOCK HOLDING

flat products. This position opens a lucrative possibility of development with a company which rewards success.

Please indicate salary expected with c.v. and experience to Box 0451 K, The Times.

FINANCE & ACCOUNTANCY

## QUALIFIED ACCOUNTANT

Possibility for qualified accountant to join an expanding Steel Company with offices in Mayfair. Knowledge of the Burroughs accounting machine system would be an advantage but not essential for this position which leaves open possibilities for development.

Please address your c.v. and state salary expected to Box 0452 K, The Times.

## CJA RECRUITMENT CONSULTANTS

35 New Broad Street, London EC2M 1NH
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374

A demanding and challenging appointment calling for a self-motivated entrepreneur able to create new business. A permanent position with continuing career prospects in South America.

CJA

## CHIEF EXECUTIVE—TRADING

SAO PAULO — 600,000-850,000 cruzeiros p.a. (£20,000-£28,000 approx)

RECENTLY FORMED JOINT VENTURE TRADING COMPANY—
SUBSIDIARY OF WELL ESTABLISHED INTERNATIONAL GROUP

Applications are invited from Candidates aged 34-44, fluent in English and Portuguese, who have acquired at least 8 years' practical international trading experience, at least 2 years of which should have been spent in building up a successful trading company from the start, preferably in Brazil. Heading a small team, the Chief Executive will be responsible for developing new business ventures initially in Brazil, but eventually elsewhere in South America, involving identification of new trading opportunities and acquisition prospects and appropriate implementation. This position will carry a substantial degree of autonomy and the successful Candidate will be highly numerate with a sound commercial sense and entrepreneurial flair. It is likely that the successful candidate will already be well connected in Brazilian Government and business circles. Initial salary negotiable 600,000-850,000 cruzeiros (£20,000-£28,000 approx) + car, accommodation, retirement benefits, assistance with removal expenses. Applications in strict confidence under reference GET3826/TT, to the Managing Director:

CAMPBELL-JOHNSTON ASSOCIATES (MANAGEMENT RECRUITMENT CONSULTANTS) LIMITED
35 NEW BROAD STREET, LONDON EC2M 1NH. TELEPHONE: 01-588 3588 or 01-588 3576. TELEX: 887374

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Hong Kong — Up to £11,810 p.a.

- 25% gratuity on salary
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- Free medical treatment
- Free passages
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Applicants should preferably be between 35 and 45 years of age and must be Solicitors with at least 2 years' professional experience since Admission or Barristers with at least 3 years' professional experience since Call.

Appointment will be for an initial period of 2½ years. The salary for the post is from HK$5,180 to HK$8,365 per month (approximately £7,310 to £11,810 p.a.*). Starting salary will depend on experience.

For further information and an application form, write to the Hong Kong Government Office, 6 Grafton Street, London, W1X 3LB, quoting reference JUD/MAG at the top of your letter. Closing date for return of application forms: 10 February 1978.

*Based on exchange rate HK$8.50 = £1.00. This rate is subject to fluctuation.

Hong Kong Government

## PROKURIST
### FRANKFURT

A company based in Frankfurt needs an experienced Prokurist, a German national with fluent English and German.

Salary is very attractive, there is a good range of benefits and excellent prospects for career development.

Please write with full CV (in English) with your current address and telephone number, and quoting Ref. 162, to:
Mr. A. Cook, Grafton House,
PO Box 214, London NW3 7DH.

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## CAREER PROSPECTS

Career prospects offered by City discount house for young person, approximately 18-20. Previous banking experience preferable but not essential.
Candidates should have at least 5 'O' levels including English and Maths. Good salary and fringe benefits.

Apply in writing to Box 0462 K, The Times.

## CITY TRAVEL AGENCY

has a requirement for a supervisor, fluent in German, able to converse with people at all levels, to fix visits to manufacturers and retail outlets throughout Europe. A salary of £4,500 to £5,000 + an annual bonus will be paid.
Send c.v. to: Personnel Manager
Miki Travel Agency
Huron House
95 St. Paul's Churchyard, EC4

BOOK-KEEPER, 25-35, full set of books, P.A.Y.E., for small staff. Well train Kalamazoo, professional firm, W.1. to £4,000 o.n.o. Stella Fisher Surrey, 110 Strand. W.C.2. 836 0644.

TRAINEE Company Secretary for City Group with min 1 year's experience. £5,000 + Covent Garden Appts. 55 Fleet St., EC4. 353 7696.

GENERAL VACANCIES

## GRADUATE

with an interest in
STOCKBROKING?

TRAINEE BROKER
circa £3,000

Excellent opportunity for intelligent, outgoing, career-motivated individual to join top firm.

RESEARCH ASSISTANT
To £3,250

Economist, 23+, with statistical bias to back up busy gilts team.

INVESTMENT ANALYST
To £5,000

With 1-2 years' relevant experience for general research with major insurance co. or to join small specialist team of leading firm.

For further information about these and other positions—or for a talk about the market and your expectations generally—do ring us now and ask for Fiona Stephens.

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01-493 0617
Recruitment Consultants

WELL ESTABLISHED Hampstead Estate Agents require Negotiator with partnership potential to augment their residential sales team. Box 0124 K The Times.

GENERAL VACANCIES

*Iron and Steel Industry Training Board*

INFORMATION OFFICER

Applications are invited for the position of Information Officer to the Board.

The job consists of providing an information service to the Board, an editorial service for Board publications, the collection and maintenance of information banks on establishments within scope and on training and industrial developments.

Literacy and numeracy are important requirements and ideally candidates should have experience of technical journalism, and an ability to extract meaningful information. Knowledge of the Iron and Steel industry would be an advantage.

The salary payable will be appropriate to experience and qualifications and will be on a scale starting at not less than £5,000 per year. Other conditions include, London Weighting of £825 per annum, contributory pension scheme and annual leave of seventeen days, rising to twenty-two days, plus statutory holidays.

Further details and an application form may be obtained from the Administration Officer, Iron and Steel Industry Training Board, 4 Little Essex Street, London WC2R 3LH. Tel.: 01-240 2041.

## Senior Internal Auditors

We wish to offer qualified A.C.A./A.C.C.A. Accountants the opportunity of joining this British owned International Group with Head Offices in London, EC1. Our business is mainly concerned with the production, processing and distribution of meat and animal products; we employ 18,000 people in the United Kingdom and audit over 300 separate units in this country and in Europe.

Experience of modern accounting techniques and a working knowledge of computers is required by applicants, who will be aged 25/40 years. Commercial knowledge, though not essential, would be an advantage, as would a second language.

A salary negotiable around £5,750 will be offered and there are the benefits normally associated with a substantial organisation, including relocation assistance where applicable.

Please write, giving personal and career details to: The Staff Manager (AD 6032), The Union International Company Ltd., 14 West Smithfield, London, EC1A 9JN.

GENERAL VACANCIES

HABLA UD ESPAGNOL?
SPRECHEN SIE DEUTSCH?
PARLIAMO ITALIANO?
PARLEZ VOUS FRANCAIS?

Be a driver/guide to wealthy visitors to Britain. London's largest and most successful private car sightseeing company requires well educated, fluent car owners living central London, aged 21-40. Full-time (inc. some weekends) or weekend only basis. Languages advantageous. Approved training course given for official Tourist Board exam badge. Excellent daily cash remuneration guaranteed. Call or write for application form:

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Autoguide is a division of Hyde Park Travel Developments Ltd. Members: American Society of Travel Agents, London Tourist Board.

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LANDSCAPE ARCHITECT.—We require someone with full A.I.L.A. qualifications, or at least Part II, and with a few years' office experience. The post is at project running level with a great deal of responsibility. Our office is in Central Glasgow and our present staff covers a wide range of disciplines. The projects are varied and are in various parts of Scotland. Please reply in writing in the first instance, giving brief details of career. Salary will be by negotiation.—James Cunning. Cunningham & Associates, 2 Anchor Lane, St. Vincent Place, Glasgow G1.

INTERIOR DESIGN CO in Knightsbridge requires Sec/PA. Good typing essential. Ring Brompton Bureau, 584 5894.

GENERAL VACANCIES

ASSISTANT boatman/woman required for floating restaurant, E.2. Good wages. Experience preferable but hard work and enthusiasm more important. Miss Marriott, 981 8246, or 321 4765.

YOUNG DYNAMIC E.F.L. teacher required to join active lively team from February: Reims, France. Experience necessary, driving licence essential. Please reply by return post, with details (C.V. and photo.) to: Peggy Connell, 12 rue Camille Lenoir-51100 Reims, France.

GENERAL VACANCIES

SAS CHEMICALS LTD., requires energetic self-motivated successful traders in fine chemicals and pharmaceuticals intermediates. Age 26-32. Resident in London and having at least 3 years' experience of generating large volume of home and export sales. Please apply in writing stating salary required to the SAS Group, Victoria House, Holborn, London, WC1.

CULTURED PEARL expert wanted with know-how of pearl trade, strict confidence.—Box 0461 K, The Times.

GENERAL VACANCIES

## EXPERIENCED NEGOTIATOR

required to take charge of residential sales department at Central London offices. An energetic self-starter prepared to use initiative is needed. Top salary and commission for right person.

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KNIGHTSBRIDGE PR! Top Executive needs PA/Sec 23+. Mature outlook, good formal skills and experience to run small office and deal with all secretarial side. Pleasant and completely informal atmosphere. Around £5,500 pa. Joyce Guiness Staff Bureau. 589 8897.

INSURANCE CAREERS.—We cover all spheres. COVENT GARDEN APPTS, 53 Fleet St., E.C.4. 353 7696.

GENERAL VACANCIES

## GRADUATE

with an interest in
STOCKBROKING?

TRAINEE BROKER
circa £3,000

Excellent opportunity for intelligent, outgoing, career-motivated individual to join top firm.

RESEARCH ASSISTANT
To £3,250

Economist, 23+, with statistical bias to back up busy gilts team.

INVESTMENT ANALYST
To £5,000

With 1-2 years' relevant experience for general research with major insurance co. or to join small specialist team of leading firm.

For further information about these and other positions—or for a talk about the market and your expectations generally—do ring us now and ask for Fiona Stephens.

Stephens Selection
35 Dover Street, London W1X 3RA.
01-493 0617
Recruitment Consultants

LEGAL APPOINTMENTS

ASSISTANT SOLICITOR for litigation all types incl. legal aid for Temple solicitors. Knowledge French and 1-2 yrs. exp. since admission. Send c.v. Mr Ellman, 1 Temple Gdns., E.C.4.

ALANGATE Legal Staff, the specialist consultants to the profession, offer a confidential service to employers and staff at all levels. Telephone for appointment or write to Mrs. Rolnick, Mrs. Harkness or Mr. Gaines, 01-405 7201, at 6 Great Queen St., London, W.C.2 (off Kingsway).

FINANCE & ACCOUNTANCY

FINANCIAL ACCOUNTANT. Devon, A.C.A. or A.C.C.A. Service industry with computer based systems essential. £7,000. Wessex Consultants, 0935 25996.

## NOTICE

All advertisements are subject to the conditions of acceptance of Times Newspapers Limited, copies of which are available on request.

THEATRES

TH. ROYAL, Stratford, E.15. 534 0[illegible] Tonight 8 pm "FLOORSHOW". Cabaret by Monstrous Regiment until Sat. only.

THEATRE UPSTAIRS, 730 3[illegible] Opens Tom't at 7, Subs. 7.30 Cruicible Theatre Sheffield [illegible] SAYS I, SAYS HE By Ron Hutchinson

VAUDEVILLE. 836 9988. Eve. Mats. Tues. 2.45. Sats. 5 & 8. Dinah Sheridan Dulcie [illegible] Eleanor Summerfield James [illegible] AGATHA CHRISTIE'S NEWEST Whodunnit A MURDER IS ANNOUNCED

VICTORIA PALACE. 01-834 [illegible] Eves. 7.30. Mats. Wed. & Sat. 2. BASIL BRUSH'S NEW REVU BOOM! BOOM! BERT WEEDC BOBBY CRUSH & STAR CO. "A TRUE FAMILY SHOW".—D. Last 2 weeks.

WAREHOUSE. Donmar Theatre. 6508. Royal Shakespeare Comp Tom't 8.00 Edward Bond's BUNDLE. "Tense and Eloquent" Times. All seats £1.50. Adv Aldwych.

WEMBLEY EMPIRE POOL. [illegible] Feb 25—LAVISH ICE PANTOMI HUMPTY DUMPTY "Sheer sparkling spectacle" D. Mon. to Fri. 7.45. Mats. Weds., Th at 3. Sats. at 2, 5 & 8. Childn & Sr Gits half price except Sats. at 2. Pay at doors. Enquiries 902 1 Spacious car park.

WESTMINSTER THEATRE. 01-834 Evngs. 8.00 p.m. Mat. Thurs. Sat. 5.00 & 8.00. Tickets £1.50 to £4.00 PAUL JONES in DRAKE'S DREAM England's Greatest Musical Adven "Exciting".—Fin. Times. "[illegible] Merry Refrains".—E. News. "[illegible] ing Vigour".—S. Standard. In Credit Card Reservations.

WYNDHAM'S. 836 3028. Credit Bookings 836 3962 (ex. Sats. Mon.-Thurs. 8. Fri. & Sat. 6.1 8.30. "ENORMOUSLY RICH, VERY FUNNY!"—Eve. News. Mary O'Malley's Smash-hit come ONCE A CATHOLIC "Sure-fire comedy on sex and religion".—Daily Telegraph. "IT MAKES YOU SHAKE WITH LAUGHTER".—Guardian.

YOUNG VIC (new Old Vic). 928 [illegible] Tom't 7.45. Sat. at 3. Last [illegible] of CHARLEY'S AUNT. Tomo Fri. 7.45. THE TAMING OF SHREW. Mon. 7.15. THE IMP ANCE OF BEING EARNEST. 7.45. THE REAL INSPE MOUND, with Terence Ri SEASIDE POSTCARD.

TALK OF THE TOWN. 734 5051. 6.15 p.m. Dine/Dance. 9.30 [illegible] RAZZLE DAZZLE and at 11 p.m. BUDDY GRECO

CINEMAS

ABC 1 & 2, Shaftesbury Ave. 836 Sep. Perfs. ALL SEATS BKBLE 1: THE GAUNTLET (X). [illegible] Wk. & Sun: 2.00, 5.00, 8.00. 2: THE LAST REMAKE OF BEAU GESTE (A). Wk. & Sun. 2.00, 5.20, 8.40. (Last day).

ACADEMY ONE, 437 2981. Joyce's A PORTRAIT OF THE ARTIST AS A YOUNG MAN Progs. 2.15, 4.30, 6.30, 8.40

ACADEMY TWO, 437 5129. Corinna's THE LACE-MAKER Progs. 1.30, 3.50, 6.15, 8.40.

ACADEMY THREE, 437 8819. Pinter's THE CARETAKER Progs. 4.30, 6.40, 8.45.

COLUMBIA, Shaftesbury Ave. 5411). GOODBYE EMANUELL (French film, English subt Cont. progs. 1.25 (not Sun), 5.40, 8.10.

CAMDEN PLAZA, opp. Camden Tube. 485 2443. Tarzana' P PADRONE (X). Grand Cannes '77; 4th month! 4.05, 8.50.

CURZON, Curzon St., W.1. 499 PARDON MON AFFAIRE (English Subtitles). "A Sp New French Comedy. Directed Jimasse by Yves Robert".— Express. Progs. at 2.0 (not 4.05, 6.15, 8.30.

DOMINION 1, Tott. Crt. Rd. (580 STAR WARS (U). Sep. progs. 2.00, 5.15, 8.35. Seats bkble 5.15 & 8.35 progs. Seats still avle for many perfs. Hurry!

EMPIRE, Leicester Square. 437 Seats bookable for last eve. Mon.-Fri. and all perfs. Sat. & (except late night shows) a box office (11 a.m.-7 p.m. Sat.) or by post. NO

COASTER (A). IN SUNSURING Progs Daily 2.30, 5.30, 8.5

GATE CINEMA, Notting Hill. 221 ANNIE HALL (AA). Seats boo Sep. perfs. 1.00, 5.00, 9.00. WOMEN IN LOVE STAY HUNGRY (AA). 11.15.

LEICESTER SQUARE THEATRE (5252). STAR WARS (U). Progs. Dly. 2.00, 6.15, 8.35. Bkble. for 5.15 & 8.35 progs. still available for many perfs.

ODEON LEICESTER SQUARE (6111). THE DEEP (A). Sep. every day. Seats may be b Doors open at 1.20.

ODEON MARBLE ARCH (723 20 AUDREY ROSE (AA). Sep. Wks. 2.50, 5.50, 8.50.

ODEON, St. Martin's Lane. Ro Disney Movies THE RESCUERS For info 240 0071. Box Offic 0491. Sep. progs. Dly. 2.30, 8.30.

PARIS-PULLMAN, Sth Ken. 373 Herzog's STROSZEK (AA). 4.10, 6.15, 8.25.

PHOENIX, E. Finchley. 883 Herzog's STROSZEK (AA). 4.10, 6.15, 8.25.

PLAZA 1, 2, 3 & 4, off Piccadilly C 437 1234. Seats bookable fo eve. perf. Mon.-Fri. and all Sat. & Sun. (except late night s- at the box office (11 a.m.-7 Mon.-Sat.) or by post.

1. THE LAST REMAKE OF GESTE (A). Progs. Daily. 1.1 (Sun.). 1.35, 6.00, 8.30.
2. AIRPORT '77 (A). Progs Daily (not Sun.). 4.00, 6.35, 8.
3. BLACK PANTHER (X). Progs. 1.10 (not Suns.). 3.30, 5.30, 8.
4. Opening January—a new pi see old friends.

PRINCE CHARLES, Lcstr. Sq. 8181. SALON KITTY (X). (French film, English subt Dly. (inc. Sun.) 2.45, 5.00, Late Show Fri. & Sat. Seats bkble. Lic's Bar.

SCENE 1, Lcstr. Sq. (Wardour 459 4470). A BRIDGE TOO FAR Progs. 12.50, 4.15, 7.40. Late Fri. & Sat. 11.00.

THE SCREEN ON THE HILL Belsize Park Tube). 435

THE INNOCENT (X) subtitl 2.05, 4.25, 6.45, 9.05 Seats bookable on same day telephone bookings

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3. ROBERT MOTHERWELL Retro tive. Until 19 March. Adm. 60p. Half price to all exhibitions for dents & pensioners. All exhibitions daily 10-6 (inc. Suns.) except M 10-5 for pre-booked visits only. Tue. Mons. & Thurs. till 8 pm.

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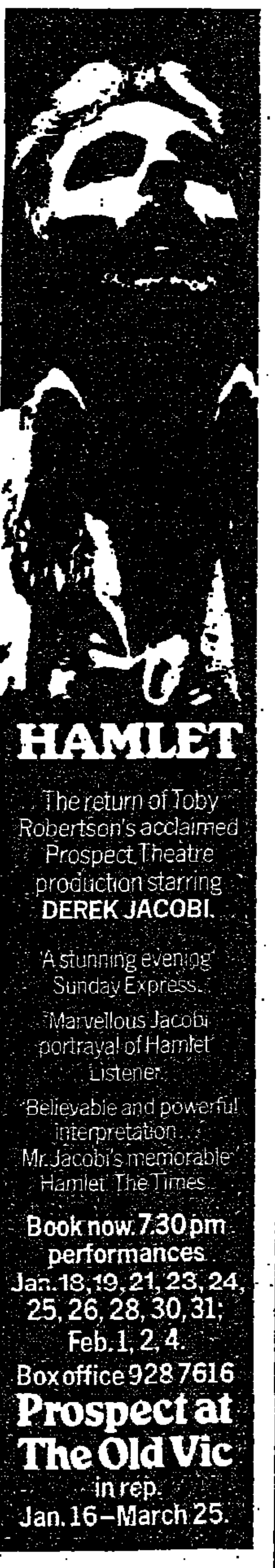
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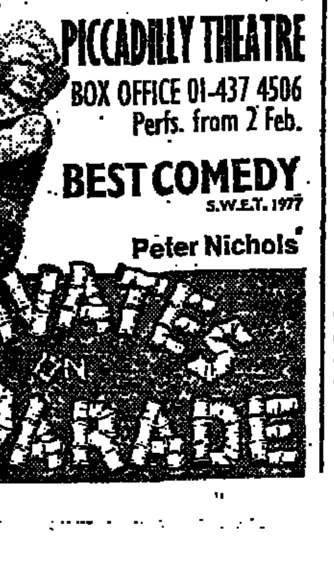
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(continued on page 12)









## THE ARTS

# Fred Zinnemann's search for Julia

When Lillian Hellman published *Pentimento*, a skein of recollections of people and friendships, five years ago it did not look to be the stuff from which films are made. There was, to be sure, a fragment, a mere 50 pages, entitled *Julia*, which was particularly affecting. It told of the childhood friendship between Lillian and Julia, the rich girl from the stately home on the East Coast who revolted against her patrician background. Lillian went on to become a distinguished writer and part of the New York literary set while Julia gave up her wealth, and later her life, to smuggle Jews and political dissidents out of prewar Germany. This particular memoir was written with caution and, probably, a good deal of anguish, but it did not have the shape of a movie script.

Fred Zinnemann, whose film *Julia* opens at the Odeon, Haymarket, on January 26, confesses that he too did not see the possibilities at first.

"I read *Pentimento* when it came out and was moved by it, but it didn't occur to me that it could be a film because of the gossamer thinness of the pieces which made up the book. It was left to a young producer, Richard Roth, to spot what was there. He interested Jane Fonda in the story and that's how the scenario came into existence."

Although Lillian Hellman had considerable experience of the film industry—it did not take long for her early stage successes, including *The Children's Hour* and *The Little Foxes*, to reach the screen—her involvement in *Julia* was minimal.

"Roth, Lillian and I got together for three days in Martha's Vineyard with one of the final drafts of the script. It was the only time I had met her since a brief encounter in Hollywood in 1936. Her main misgiving was over the treatment of the child born to Julia in Berlin, which is taken out secretly to Alsace. She asked us to minimize this episode because, as she says in *Pentimento*, in all probability both the girl and her father are still alive. Beyond this Lillian Hellman said little: she had her own subjective feelings and, perhaps quite rightly, she did not want them to get in our way.

"I think she worried a bit about putting the story in print in the first place, because the episode must have caused Julia's family a great deal of pain. Her confrontation with Julia in Berlin, after she has been persuaded via friendship and conscience to smuggle money into Nazi Germany to help the anti-fascist cause, reads like a well-kept secret.

"After that discussion in Martha's Vineyard our only contact was through phone calls and letters. She saw the picture and apparently liked it a good deal, although I understand she had reservations about the opening scenes of the film between Lillian and Dashiell Hammett [Jason Robards, with whom she was living at the time."

The pages of *Julia* are flecked with the famous and with specific references. Apart from Hammett, Dorothy Parker makes an appearance or two, so does James Thurber, and Lillian, after struggling at her typewriter, suddenly becomes a celebrity with *The Children's Hour* on Broadway. On screen Zinnemann has deliberately blurred the faces.

"At no point did I want to be specific. *The Children's Hour* is only mentioned once, and then fairly late on in the film. Dorothy Parker is there simply to advance the plot and not as Dorothy Parker—and anyway who can write Dorothy Parker dialogue nowadays? I wanted the story to be valid whether the people it concerns existed or whether they did not. Similarly, I had no wish to pin down the American landscape. Indeed Cape Cod, as it appears in the picture, was filmed outside Norwich. We are dealing here with memories which change the past, just as pictures become covered with grime.

"The prime attraction of *Julia* for me was the way in which it treated American attitudes towards fascism. I grew up partly in the shadow of the Third Reich which Julia learns to detest so much. I even remember sitting in Berlin with Robert Flaherty waiting for approval from the Russians to make a documentary in the Soviet Union: the permission never came and the film was never made. I have treated the rise of fascism before, in *The Seventh Cross* and, I suppose, in a rather different way, in *The Search*. Maybe then as now I was trying to exorcise certain feelings, but of course you never can.

"Remember, too, that like Julia I have lived most of my life in America. The difference is that I am the outsider. To me many Americans in Europe still have that Jamesian innocence."

Quite a lot has been made by American critics of the relationship between Jane Fonda's Lillian and Vanessa Redgrave's Julia. The Women's Lib magazines have not all celebrated a breakthrough, but there has been rejoicing in some quarters that men, with the exception of Dashiell Hammett, play little part in the story. The adolescent Lillian in an unguarded moment of delight expresses her love for Julia; the adult Lillian puts nothing into words.

"Was there any physical relationship? We don't know and I think it is irrelevant. The episodes between the two young girls began by taking up a much larger portion of the film, but we cut it back because we only wanted to stress *friendship*. Julia is always the dominant one, self-assured and quoting 'Whenas in silks my Julia goes' as a 'tribute to me'. [Oddly enough in *Pentimento* that poem is attributed to Donne.] Lillian is the admirer, always having to prove herself worthy of being Julia's friend."

*Julia* represents the calm, literary side of Fred Zinnemann. A long way from the director of *High Noon*? Not so far, because both films, and indeed practically all Zinnemann's pictures are stamped with the ability to tell a story supremely well. He has lived with *Julia* for two years. The idea of filming Malraux's *La Condition humaine* has been shelved for the time being. So he proposes to take a rest. The valid reason is that for the moment there is no project which excites him.

**John Higgins**



Zinnemann in command in the Lake District during the shooting of Julia

# Waxworks

**An Inspector Calls**
Shaw

**Ned Chaillet**

Of all J. B. Priestley's plays, *An Inspector Calls* is perhaps less in need of rediscovery than any other. It has made its way into the schools and is taught by teachers who are no doubt glad of the questions raised by its final twist. It is produced often enough to keep its title before the public, and it is a title of such promise, rife with suggestions of Agatha Christie and hints of mysteries to be revealed, that it may even have the power to nag people who know nothing of the play into a theatre.

If such people attend the Dolphin Theatre Company's production at the Shaw Theatre, they may be surprised by the ease with which Inspector Goole extracts confessions. The respectable Birling family, entertaining the man who has just become engaged to Sheila Birling, may be slightly irritated with the inspector for interrupting their pleasant evening with the report of a young woman's suicide and questions which link them to her, but they cooperate. Two of the family go so far as to feel guilty, but the prevailing mood is of innocent blindness.

Written at the end of the Second World War, about a time before the First World War, when innocence had its last round before the fighting, the story has a great weight of symbolism to bear. Mr Priestley's plotting adroitly obscures the symbols with his quirky police procedure, capping each confession with further guilt, but in James Roose-Evans's production not every character seems to be paying attention.

Everyone remains remote, isolated in Bernard Culshaw's handsome set, turning into symbols through their failure to relate to each other. Sarah Craze's creation of the passionately guilty daughter is like a flame among the icy creations elsewhere, but just as she takes her own character seriously, so do the others. There is no performance which seems to be taking any other performance into consideration.

It is all very well for Richard Moore to stare away from the people he is interrogating, as the inspector is meant to be slightly odd, but it is a style that seems to be contagious. The script rattles on entertainingly, spoken by expressive voices, but it could be happening in a wax museum.



James Preston

# What Billy might have written

**We All Fall Up**
Round House
Downstairs

**Irving Wardle**

Robin Whiteman's play opens with an avalanche and a terrible bone-smashing fall: then we find the mountaineer sprawling on the floor with a cross mother vacuuming the carpet.

Put like that, it sounds like a rewrite of *Billy Liar*. So it is, in a way. It is the kind of thing that Billy might have written if he had cleared out, gone to London, and got mixed up with the fringe theatre. According to the Box Theatre programme, the play is a "modern *Pilgrim's Progress*": which means that Mr Whiteman's hero sets off in pursuit of his runaway father, encounters various temptations on the road, and finally runs his loin-clothed parent to earth in a paradisal hideaway, attended by a flimsily draped nymph, who joins in a chorus of "Here We Go Round the Mulberry Bush" which none of them can sing in tune.

Summary imparts a spurious consistency to these adventures. At the time it is hard to work out what is happening from what is going on in the hero's head. Does Aunt Ethel (a man) really spring on him with a hungry moan after spilling the beans about his father's disappearance? What is he doing in that prison, nursing a four-foot gold phallus? How come he is married to someone else and practising yoga if he is supposed to be on a pilgrimage? Does he really shoot the baby? And what about the Taoist sage who drifts in and out with pithy bits of advice like "Don't throw stones at your mother; throw bricks at your father instead"? At least there is no doubt that the phallus-fondling goddess exists only in his dreams.

It is also clear that the play has got it in for women. No sooner is the vampire mother out of the way than she is replaced by a vampire wife, breaking into the hero's meditations with remarks like "My mother was right", and "Will nothing move you?" before she puts a bullet through him: unhappily he bounces back unscathed in the next scene). Many of Mr Whiteman's lines were mercifully drowned by the avalanche: motorway traffic, infant yowls and other sound effects in Christopher Wenner's production. Not being one for shooting fish in a barrel, I shall leave the three performers unnamed.

# Essay on personal leadership

**Panorama**
BBC 1

**Stanley Reynolds**

Charles Wheeler's portrait of Mr Carter's first year in the White House on BBC 1's *Panorama* on Monday was a good essay on personal leadership in a vast nation with a highly intricate system of checks and balances in the federal government. *Can One Man Make A Difference?* was the title of the programme. The question was from President Carter, himself. He thought one man could. Mr Wheeler's programme disagreed.

Opening with a cynical view of Mr Carter's "people to people" style of government, viewers saw a film of the newly elected president visiting a New England town. Mr Carter visited Clinton, Massachusetts, in an extraordinary manner and stayed overnight at a stranger's house. There has been nothing like that in American politics since George Washington and all those houses in New England that proclaim "George Washington slept here". He was, of course, the father of his country.

Mr Carter was simply trying to sire an image. The President, however, made personal promises to the people of Clinton, which he has not been able to keep. He has been unable, for example, to read all letters from Clinton personally. This small matter was a nice starting point for Mr Wheeler's essay on the built-in flaws of the President's folksy approach.

After Clinton, Charles Wheeler moved to the threatened American steel industry with 60,000 new unemployed in Mr Carter's first year. Then to the blacks with an estimated 60 per cent of black youths unemployed. Then to Washington itself, where poor Mr Carter, attempting to be a sort of combination of JFK, FDR and Andrew Jackson, has suddenly found himself facing the most independent Congress any president, with the possible exception of Truman, has endured in modern times.

Indeed, Mr Truman faced a Republican Congress while even the Democrats are now "bolshie" as far as the president is concerned.

That is not exactly Mr Carter's fault, as Mr Wheeler pointed out. In interviews with Congressmen, he showed how Mr Carter is considered an "outsider", never having served in the Congress. Nevertheless, it was made clear that even a former Congressman would have trouble after Vietnam and Watergate and the absurd abuses of presidential power. That is not particularly good for a candidate who ran for office with seemingly little idea of the way it worked and now cannot keep his campaign promises. Foreigners, however, Mr Wheeler said, do like the President, and that is a pleasant change made by one man.

**Ken Wheeler Orchestra**
Nottingham

**Richard Williams**

It seems a shame that, having spent £3,500,000 on "elements of refurbishment" for the Theatre Royal (at which it is hoped to present Ken Dodd and Danny La Rue), Nottingham could not have found a more suitable setting for the Ken Wheeler Orchestra than the pleasant but somewhat confined back room of a public house.

At present touring the North and Midlands with the aid of the Arts Council's Contemporary Music Network, the orchestra attracted an audience of sufficient size to render the atmosphere quite uncomfortable; apart from the clatter of the bar and the jostling of elbows, only the first few rows could see the musicians with any degree of ease.

Wheeler's ensemble, which surfaces rarely, bravely attempts to reconcile a variety of approaches to composition and improvisation, from the warm and easily accessible mainstream-modernism of the 1950s to the most abstruse developments of the present day. As such, it fairly reflects its leader's uncommonly wide range of musical interests. Though it does not always operate smoothly, and the seams are sometimes painfully bared to view, at its best it achieves an absorbing juxtaposition which emphasizes the unity and continuity of jazz.

An extended work like *Peace for Five* for example, ranged vertiginously through a variety of moods and procedures. Opening with an abrupt free duet for bass (Chris Laurence) and trombone (Paul Rutherford), it moved into a lightly swinging 3/4 ensemble led by Steve Lacy's soprano saxophone against the trombone quartet. Ray Warleigh's broad-toned alto sax, Pat Smyth's cultured electric piano, and Wheeler's slippery flugelhorn followed in this mode, all spurred by the drummer, Tony Oxley.

Overt thematic development was again renounced for a spirited duet between Tony Coe's elegant, impassioned clarinet and Derek Bailey's spikily unforgiving guitar. Exuberant tutti fanfares enclosed a rapid bebop trombone solo by Chris Pyne, presaging further solos by Lacy and Laurence before Bailey, Oxley and tenorist Evan Parker performed a humourous interlude announcing the final ensemble. Mention should be made, too, of the accuracy of Norma Winstone.

**Alfred Brendel**
Queen Elizabeth Hall

**William Mann**

Anybody in search of a good model for the interpretation of Schubert can learn much from Alfred Brendel who is in the middle of four South Bank recitals devoted to that composer. He makes Schubert a big composer who expressed high drama and passionate emotion in grand musical architecture.

Yet there was nothing academic about his piano-playing on Monday: he cultivated a juicy keyboard tone as well as coruscating bravura, a winning rubato on occasion; and he repeated sections of music unsystematically, as if on the spur of the moment, having just enjoyed a passage so much that he was determined to play it again for his own pleasure. In short, Brendel treats Schubert naturally, with love as well as admiration, revealing both the great Viennese classic and the domestic pianist who enjoyed playing for his friends.

Two of the three works in this particular programme were called "piano pieces" and Impromptus. Brendel unfolded them as works no less sizable or coherent than the piano sonata which separated them, D894 in G major of which he gave a marvellous reading. Its first movement emerged as a paragon of structure erected on extended melody, a serene, unhurried, strongly felt melody that grows and keeps on growing until it has transformed itself from a tune into a sonata movement. The finale likewise was displayed as a ha'porth of material effortlessly worked into a bobsworth of invention' (C. V. Stanford's advice to composition pupils)

Brendel played the principal tune of the minuet almost roughly, as if he were Schubert strumming away on the piano until the cobbler's patch disclosed the shoe it must become eventually; it was a bold and dramatic notion.

The big, ardent Schubert was brought out, at the very start, in the first of the three late piano pieces, D946, thoroughly romantic in E flat minor. In the first two of the Impromptus Brendel used repeats to make the central sections appear larger than those enclosing them, an adventurous, indeed controversial idea. The lovely B flat major variations were justly lavished with charm and delicacy. And, in case anybody wondered how the finest Schubert differs from his contemporary Beethoven, Brendel turned for his encores to Beethoven's Bagatelles and instantly evoked quite another world from the same Vienna.

Some of the notices on this page are reprinted from yesterday's later editions.

Ernest Wistrich argues for a British initiative in the EEC

# Monetary union in Europe could help to banish the bogy of inflation

Our five-year transition to full membership of the European Community in the beginning of this year has coincided with what appears to be a dramatic reversal of Britain's economic fortunes. A healthy balance of payments surplus, a two-dollar pound, rapidly declining inflation, all seem to suggest that the sick man of Europe, hitherto dependent on the sympathetic generosity of its Community partners, will soon be able to stand on its own feet and provide a glowing example for others to follow.

Before euphoria undermines cool judgments of our true economic position, we should remind ourselves that most of our economic turnaround has resulted from North Sea oil. The growing strength of sterling is a direct reflection of our balance-of-payments surplus and the expectation that it will continue to grow. It is certainly not the result of any underlying strength of the rest of Britain's economy.

One and a half million unemployed, inflation still well above that of most of our Community partners, and one of the lowest levels of industrial productivity, are hardly evidence of economic health. Indeed the substantial rise in the value of sterling is a serious cause for worry. Already controls on inflationary inflows of foreign funds are being considered. Above all its rise is significantly eroding the competitiveness of British exports and thus threatening a further upsurge in unemployment.

It is against this background that a renewed debate on European monetary union has a particular relevance to Britain's problems. Mr Roy Jenkins relaunched the project on the grounds that it offered solutions to the present intractable problems of unemployment, inflation and monetary instability.

To restore full employment would, in his view, require a dramatic new impulse, comparable to Europe's postwar Marshall Plan. With agreed economic policies on a Community-wide base favouring substantial investment and steady expansion, a significant strengthening of demand could be achieved. Its objective would be to secure both the fuller use of existing industrial capacity as well as new capital investment designed to tackle the more deep-seated structural unemployment.

Mr Jenkins believes that monetary union could help to establish a new era of price stability in Europe, ending the present chronic inflationary disorder. Less constrained by domestic political struggles which generate inflation, a European Monetary Authority, issuing and managing its own new currency, could provide monetary stability, which is clearly beyond the capacity of most individual national governments.

The advantage to Europe and the rest of the world in the establishment of a second reserve currency alongside the United States dollar becomes more and more apparent. Divorced from gold, floating downwards in the absence of any effective United States government intervention, the dollar has for more than a decade been an important destabilizing factor in the international monetary world.



Mr Roy Jenkins: inspired a new debate.

No longer linked to any outside yardstick, the dollar's value is a direct reflection of internal American economic policies. A European currency, separated from short-term national political considerations, would re-establish stability to international finance. It could easily emerge as a new world reserve currency, less subject to exchange risks than the United States dollar.

Its stability would to some extent depend on how the new currency were defined. Several choices are open: one is to express it in terms of a basket of European currencies; another is to divorce it from currencies by indexing it to a basket of actual commodities; finally it could be tied to [illegible] it a world dimension from the start.

The overriding gain from monetary union would accrue to commerce and industry. With more than 50 per cent of the trade of EEC member countries with each other, the benefits of a single currency would be enormous.

Efficient planning of production and sales outside domestic markets becomes much easier. Uncertainty about domestic demand in Britain, so often subject to government action dictated by national political considerations, has kept capital investment in industry well below that of our competitors. What British industry desperately needs is a stable and expanding market on a Community-wide scale in which industry and commerce can plan for both the short and long-term needs of nearly 300,000,000 consumers.

In every instance quoted above, whether in tackling unemployment and inflation, or creating a single and stable market for investment and trade, Britain, with her fragile economic base, has everything to gain from monetary union. Mr Edward Heath recognized this in March 1973 when he proposed its creation in discussions with Herr Willi Brandt. The project foundered then because it would have meant the Community, or rather Germany, underwriting an economically weak Britain with massive external sterling obligations, and the Germans were not ready to take these on. With the benefits of North Sea oil due to transform Britain from a debtor to a creditor within the foreseeable future, this stumbling block would disappear.

*With British and European* Community interests so clearly coinciding, Mr Callaghan could seize the initiative by proposing progress to monetary union to his partners. He could exercise his customary caution by limiting the proposal to the creation of a parallel European currency, confined in the first instance to official and public transactions before it is extended to larger international trading and private investment. During the initial trial period there would be no loss of national economic control, thus allaying the fears of those, who, contrary to all evidence, still cling to the illusion that our interdependent countries can confine themselves to basically national economic management.

During the past four years Britain has gained an unenviable and self-defeating reputation among her partners for crude gaullist intransigence. We are accused of constantly subordinating Community solidarity to the selfish pursuit of national advantage. Our likely failure to maintain our commitment to European elections next May or June is seen by our partners as only the latest example of contemptuous disregard of the common interest.

A British initiative on monetary union would transform our reputation in the Community overnight. Our influence would be strengthened immensely and so would our capacity to persuade our partners to change less attractive Community policies like the CAP. Should our Prime Minister take advantage of such an opportunity, history could well include Mr Callaghan among Europe's illustrious architects.

The author is Director of The European Movement.

# How the Liberals could sink by swapping strategies in mid-stream

Later today the Liberal Party's assembly committee will be meeting to determine the final shape of the resolution on the Lib-Lab pact to be put to the special assembly in Blackpool on Saturday.

Today's meeting might seem to be no more than a formality, but it is more than that because the party is proceeding to tie itself in knots over this assembly. This is partly because the simple question of whether they should continue the pact after their failure to obtain proportional representation for the European Parliament contains within it three distinct issues.

The first concerns the relationship of the MPs to the rest of the party. There is some tension in this relationship within all parties, but it is particularly acute for the Liberals because the have only 13 MPs. If the parliamentary leaders had had their wish there would be no special assembly at all. It has been called because the strength of feeling in favour of ending the pact among Liberals in the country who feel that the party has been rebuffed by so many Labour MPs refusing to support PR for Europe.

So the Liberal standing committee originally suggested a resolution which, after declaring that the pact had been in the national interest, went on to offer a choice between ending it immediately or after the completion of the Finance Bill.

But whichever way that vote went it would have tied the hands of the parliamentary party. So Mr Steel was known to favour an amendment offering a third choice that would leave the date for terminating the pact to the judgment of the MPs.

If the pact is to be continued at all, there are very powerful tactical arguments for giving the MPs the maximum discretion. Otherwise they cannot hope to extract further concessions from the Government—why should Mr Callaghan give them anything more if he knows he cannot keep their support beyond a given date? And once the Liberals have set a definite term to the pact they have provided the Prime Minister with a plausible reason for calling an election whenever he wants and blaming it on the Liberals: he would have little difficulty in blurring the subtle distinction between breaking the pact and announcing the precise date when it would be broken.

Yet presumably it is thought that the special assembly would not be prepared to give the MPs that amount of latitude because the standing committee are now suggesting that their original resolution should be amended not so as to offer a third option but simply to change the second one.

Instead of declaring that the pact would be ended on the completion of the Finance Bill it would say that probably by the end of the Finance Bill the pact would have served its useful purpose in the national interest but that it should be *left to Mr Steel in consultation* with his parliamentary colleagues and the party leaders to determine the conclusion of the agreement.

That would certainly be an improvement, but by mentioning the probable date for terminating the pact it would still give an unnecessary hostage to Mr Callaghan. Ultimately the Liberals must decide whether they are prepared to give their MPs sufficient scope to pursue the delicate tactical course that is involved in a balance of power strategy.

But that raises the second of the three issues: is this the right strategy for the Liberals? Its strength is that it recognizes the essentials of the Liberal position. The party has no future, *except in providing the* occasional peep of protest from the fringes of British politics, unless either it can obtain proportional representation or the Labour Party splits.

'The party wi not get out of its plight without a larg dose of luck'

The chances of Labou ting are pretty remote moment and neither major parties are likely troduce PR in a sudden of intellectual convictio it might conceivably be ferent matter if the L held the balance of pow made PR the condition stalling one of the other in office.

The prospect of breaking apart might als a little closer if the L were to use the balan power to form such a agreement as to outra Labour left, who are n than mildly irritated present pact.

If the Liberals hope the balance of power th logical to demonstrate th can use it sensibly. That they are trying to do, bu a subtle strategy—too su fact for a good many o who attended an acrin meeting of the Liberal executive in London last

The weakness of Mr strategy is that it is tota structive. That would not if the same could be Liberal voters or p voters. But, as anyone who has been round th steps at a general electio people vote Liberal for that have nothing what do with the party's po attitudes. They want to their disapproval of one of the main parties for of a variety of reason flotsam and jetsam vote

That vote will not be a by a balance of power and dissident Tories, w more likely to vote Libe erstwhile Labour sup have been put off by th They would not want Liberal to keep Mr Calla office. It is not as if t alternative to the strategy was to hope tha eral government cou created at one bound.

There is also what m termed the negative strategy, by which the might have sought to the protest vote to win ance of power and then used that vantage poin positive fashion.

The weakness with th ment is that there was ance last March that the enough protest votes o dent Tories around. T erals may well get ma whenever the election but they would certainl been slaughtered then over, it is not the approa have followed. They ha got a coherent strategy.

It has its obvious lia for them, but if they are if it has any benefits they be wise to follow it throu a while longer. If they swap strategies now al will be demonstrating familiar impulse of a conference to go rou circles.

That leads to the third can the Liberals stay on and remain united? Or p one should ask: can they for long on any course? is a double danger facing at Blackpool. They migh themselves apart, or they prepare so realistically fo pleasure that they indu leadership to so compromi strategy as to make nonse it. The party will not g of its present plight wit very large dose of luck an sistency of purpose. It ca pray for the first but it at least demonstrate the s

Geoffrey S

**Bernard Levin**/Vietnam today, part 2

# Inside the crowded hell-holes they call 're-education centres'

**Work in plenty in Vietnam for women like these building a highway, but the lack of freedom is more complete than under the most oppressive of the pre-conquest South Vietnam Governments...**



Yesterday, I introduced some of the general evidence of the increasing oppression in the *newly-unified communist* state of Vietnam. The details have been gathered from those who have managed to escape from the country, in many cases after being imprisoned, in terrible conditions, in the camps which are euphemistically called, by the new regime's apologists in the West, "re-education centres". And that the conditions are indeed terrible may be seen from this account, given by a doctor, of what he experienced and saw. He spoke to Mr Theodore Jacqueney, who was an active and outspoken opponent of America's role in the Vietnam war (he resigned his State Department job in protest):

"At first", he said, "we were provided with 400-500 grams of rice each day for each prisoner. Then suddenly it was cut to 200. Two meals a day, only one bowl of rice each meal. No meat, no *nuoc mam* [a fish sauce staple of Vietnamese diet], no vegetables, no fat. Very rarely there were *small amounts* of fish, the kind fishermen throw away."

Treatment in the Nha Trang prison was worse, the doctor said, although he never knew why he was transferred and was not permitted to inquire. From a reasonably habitable reeducation camp ward housing 80 people the doctor was put into a crowded jail cell with 50 other people in a small room, about four-by-eight metres. "All doors and windows were closed, opened only twice each day to give us food. There were eight to ten other such rooms in the prison that I saw holding about the same number of people. *The lavatory was one small pan* per cell, which prisoners were permitted to empty twice each day, and which slopped over onto cell floors."

Nor is that all, nor is it by any means the worst. Another refugee, formerly a merchant marine sailor, had this to say:

There were 80 of us kept in a room thirty-by-six metres. We slept on the floor, no mattress, no blanket, just flat on concrete. There were two air holes, but no sun ever shined into the room. There was no reeducation class, nothing but prison. We were let out of the room for only two reasons. Once per week they let prisoners out of the cells, one cell at a time, to get some daylight for 15-minute periods. Once every two weeks they made us come to an office and write confessions for about two hours. If you left something out, they would make you start over so it could be longer. Besides that there was nothing. We woke up at 5.00 in the morning and went to bed at 10.00 at night. The cell was so crowded there was no room to move. Our day was spent sitting up, laying back, sitting up, and laying back. All day long was like that—that is all we did. In *four months* there was never enough to eat—not even one kilo of fish all together. No meat, no vegetables, no *nuoc mam*. Just two bowls of rice with salt.

The same witness estimated that there were some 1,600 people in his camp, "all packed approximately 80 to a room in 20 rooms". And:

"Every day many died. The communists would try to hide these deaths from people in other cells. In my cell alone, in four months, three out of the 80 died, another two or three developed paralysis. Many people went crazy under these conditions—you could hear them screaming in the other cells. Fortunately, no one in our cell went insane like this."

Lavatory facilities for the 80 men was one hole in the floor, "the size of a rice bowl", the sailor recalled. The cells were infested with flies, mosquitoes, lice and rats. Besides the lack of protein, vitamins, vegetables, exercise, daylight, and room to move in the cell, he suggested other factors that may have contributed to paralysis and disease. "We had to lie on the bare cement floors, which were always wet from our sweat during the hot days, and damp and cool at night." The camp authorities permitted no medical treatment. . . . He said that he saw no mail, no packages, no relatives; nor was he permitted to communicate with his family.

It may be thought that, however terrible the fate of those in the camps and prisons of Vietnam, those who are not incarcerated lead lives free from totalitarian terror under a regime which (as one of its sillier defenders in Britain has said) "is working to extend human rights". For evidence on the pervasive nature of the Vietnamese police state, I return to the testimony of Nguyen Cong Hoan, a South Vietnamese who during the war was so persistent and relentless an opponent of South Vietnam, and so profound a believer in "liberation" from the North, that he was rewarded with a seat in the new legislature when the communist victory was complete. But then he began to see for himself the reality of that victory. Referring to the An Ninh (the secret police) he says:

People feared them much more than the secret police under Thieu. Under Thieu, torture and beatings were common, but not executions—taking the lives of prisoners was rare. Now peoples' lives depend on the whims of interrogators. Prisoners can die without anyone taking any notice at all.

Under Thieu there was some kind of law protecting people. It was not usually obeyed, but often you could force the government to substantiate baseless charges. Now everything depends on the judgment of the communist cadre.

It was facts such as these that gradually brought home to Mr Hoan that the cause he had espoused was not the liberating force he had believed it:

When liberation came I was pleased, full of expectation and hope that we would have a new era for Vietnam. I went from one disappointment to another, and my hopes died slowly. When I was ordered to be a candidate for the National Assembly, I still had much hope. Until then I was outside the ruling class, and I did not know the ruling class people. But after I had personal contact with the party hierarchy in Hanoi, and had the opportunity to visit North Vietnam and see the living conditions of the people there and learn what many thought of the government, then my flickering hopes died.

No land anywhere in the world is entirely free. But some are freer than others. And the lesson which Mr Hoan so painfully learnt, as he observed life in communist Vietnam from his privileged position as a member of the National Assembly, was that those which live under totalitarianism are the least free of all, and all the hopes placed in "liberation" by the forces of such ideologies are bound to be expiated sooner or later in fear, oppression and remorse. When his own disillusion set in, he managed to flee the country; thousands of others have done so; millions who would like to have been unable to get out. Some of the reasons for the exodus, and for the misery of those who remain, I have given. But there are more. Mr Hoan has, for instance, pointed out one obvious fact: that the lack of freedom in communist Vietnam was more complete than under the most oppressive of the pre-conquest South Vietnam governments. As, for instance:

There are no election freedoms, no right to even volunteer one's candidacy, nor even to discuss issues. Press freedoms are gone—no publication rights for non-state-owned publications. Cultural freedoms have disappeared. Writers not in prison camps either praise the regime or are subjected to vituperation campaigns during which they are forced to denounce one another with *cruel mutual recriminations* that have driven several to nervous breakdowns and suicide. Freedom of religion is completely circumscribed. Many key independent Buddhist or Catholic leaders are either imprisoned or in house arrest. Young people dare not train to become Buddhist monks or Catholic priests. Unwilling urban dwellers are packed off to do forced labour on state farms in remote areas called New Economic Zones, many of which are like hell.

Mr Hoan then gave a list of some of those who are suffering in the prison camps set up in South Vietnam by the victors. It is ironic, but not surprising, that many of them had previously suffered at the hands of the South Vietnamese authorities. (Not surprising, because in both cases they were imprisoned for the same thing; preferring truth to propaganda and freedom to oppression.) On Friday, I shall discuss some of these individual cases.

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(To be continued)

# THE TIMES DIARY/PHS

## When Churchill said no to a painter

Every painter seems to have had his say on the question of the burning of the Sutherland portrait. Few have added anything of value to the thin dossier of Sir Winston's own views on the work.

I was, therefore, pleased to listen to some reminiscences on the subject from an impeccable source, Bernard Hailstone, who committed Princess Anne and the Prince of Wales to canvas last year and will soon do the same for the Queen.

Mr Hailstone painted what he thinks could be one of the last portraits of Sir Winston. "It showed him in the uniform of Master of the Cinq Ports, and was done in 1955, the year after the Sutherland rumpus.

Painter and sitter met for the first time at Downing Street. Within 10 seconds of their handshake, Sir Winston growled: "Sutherland made me look like some half-dead thing. I'm not, am I?" Mr Hailstone made suitably deprecatory noises.

Later, over lunch at Chartwell, the painter plucked up courage and asked if he could have a look at the Sutherland. "No, you are not going to see it", Sir Winston replied. "No one is ever going to see it."

When a reporter phoned Mr Sutherland to tell him that Mr Hailstone was going to paint Sir Winston, the painter's reported reply was monumentally tactful. "I wish him well I hope Mr Hailstone is feeling happy about everything."

Now to a related story. I learn that Sir Winston himself once committed a minor act of vandalism on a painting. While Prime Minister, he added brush strokes to a painting "The Lion and the Mouse" by the seventeenth-century Flemish artist, Frans Snyers, which hung at Chequers. He did not think the mouse looked strong enough to gnaw its way through a net which trapped the lion, so he highlighted its features.

As for Lady Churchill, it is said that she once put her foot through a painting by Walter Sickert that she particularly disliked.

## Power but little glory in this French lesson

The French election campaign is happening here, too. The other night, Michel Poniatowski, the former interior minister, was in London in his capacity as special envoy of President Giscard d'Estaing, to address the International Press Institute.

His speech was preceded by a show of colour slides of France past and present, with a soundtrack of rousing music and unbelievably purple-prose commentary, intended to show that all French history, geography and culture had culminated in the glorious presidency of Valéry Giscard d'Estaing.

A similar message was put across by M Poniatowski himself, with the rider that it would be a terrible mistake to jeopardize all these wonderful achievements by voting Socialist.

The audience of French residents in London—clearly a sophisticated group—was not entirely satisfied with this performance. Some wanted to know what the quarrel between the President and M Chirac was all about ("I thought the French abroad weren't supposed to know much about domestic politics", complained the chairman of the meeting, in pained surprise.)

Another asked how the meeting's organizers had got hold of his name and address.

The chairman assured him that all sorts of lists existed. Indeed, there were firms in France which specialised in "le listing pour faire les mailings". Why, one wonders, have they not been prosecuted under the law against commercial use of *le franglais*, passed two years ago with President Giscard's approval?

## Giving the wheel another spin

Nobody really believed Mike Hailwood, nine times world motor cycle racing champion, when he said he was quitting the sport. That was 11 years ago. It was, then, with no great surprise that I received a summons yesterday from Martini and Rossi to meet Mr Hailwood as they were *sponsoring* his return to competitive racing.

He takes part in the Isle of Man TT races between June 3 and 9. It was on this very course in 1967 that he set up the lap record of 108.77 mph which held good for seven years.

I detected no sign of the limp that, for so long, was a souvenir of the German Grand Prix crash in 1975 that took him out of motor racing. No sign, either, of any executive airs to go with his job as partner in a marine engineering business in New Zealand.

## Great Scot

Does Bawd Bree take your fancy? Or do you prefer to go straight on to Stoved Howtowdie, with Rumble-thumps on the side? Perhaps a little Mashed Neeps? You ought not to scorn the Clapshot. It cannot be as bad as it sounds.

Scots will not require me to decode the above paragraph. Everybody else seeking enlightenment can repair to the Hyde Park Hotel in London for the first of a series of national gastronomic fortnights.




*Archery clubs in eastern Europe are ordering bows and arrows made in Sherwood Forest. "They seem to think they shoot better just because they are made there", says a Nottinghamshire county council spokesman.*

## Birthday, thanks to Mr Stowe

The Tower of London has nailed its colours to the mast and declared this year to be its nine hundredth birthday. The true anniversary is, however, not certain.

The Tudor antiquary Stowe is taken as the authority. In his massive annals of London, he quotes an early chronicle which mentions William the Conqueror commissioning Bishop Gundulf of Rochester to build the White Tower. He gives the date as 1078, but other authorities put the date as a year or so either side.

The accent of the celebr will be on education, new bitions and events whic supplement—but, we never supercede—the co taries of the Yeoman War

On March 21, Prince M of Kent will open the history gallery which is built out from the Lan tower. The walk-th gallery provides a pic history of the Tower, s mented by models and texts and its open informal format may be later to provide a perm exhibition of the royal fort architecture and archaeolo

## Will Hay's canopy of eternity

Ray Seaton and Roy Martin who are writing a biography of th British comedian Will Hay have asked for my help. Remembe the many joyous hours in the cinema that Hay gave me I glad give it. They tell me that when Hay died in 1949, a book lay open at his side at a page bearing these words: "For each of us there comes a moment when death takes us by the hand an says: 'It is time to rest; you are tired; lie down and sleep.' The day is gone and stars shine in the canopy of eternity." T words are inscribed on Hay's grave in the Garden of Remembrance at Streatham. Messrs. Seaton and Martin are anxious to identify the quotation. Replies should go not to m but to them at Sandiford House, Giggetty Lane, Wombourne, Staffs.

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TIMES PAST
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# FINLAND'S ENDURING LEADER

When any man is reelected at the age of 77 for another six-year term to an office he has held since 1956 it might easily be assumed that the man is immensely popular or the post is of little consequence. Neither assumption can readily be made in the case of President Kekkonen. The office of President of Finland is no sinecure. It is not only a post of honour : it is one of considerable power as well. The President is constitutionally responsible for the conduct of foreign policy ; the supreme executive power of the state is vested in him ; and in the case of Dr Kekkonen he has undoubtedly been the dominant source of political authority.

Finland has become associated with the name of Kekkonen in a way that happens only when a strong leader has himself fashioned the image that his country presents to the world. He was the architect, along with his predecessor, President Paasikivi, of Finland's special brand of neutrality, according to which particular attention is paid to the sensibilities of the Soviet Union. President Kekkonen has developed that policy in ways that have provoked a degree of criticism because of what has been regarded as excessive sensitivity to Russian wishes, which has permitted them an undesirable influence over Finnish politics. But he has preserved Finland as an independent country and taken it increasingly on to the international scene—with the trade agreement with the EEC, membership of the Nordic Council, a term on the Security Council of the United Nations and so forth. He has become, indeed, a major figure in the history of Scandinavia.

But would it be correct to regard him as a popular one as well? That is hard to say because he has never faced a serious electoral challenge since he took office twenty-two years ago. He scraped in then by the narrowest possible margin on the third ballot in the electoral college. In 1962 his only formidable rival, Mr Olavi Honka, withdrew after the Soviet Union presented a diplomatic note to Finland at the time of the Berlin crisis suggesting military talks under the terms of the 1948 Treaty—a proposal that sent shivers of alarm down Finnish spines. The certainty that President Kekkonen would be reelected was considered the best assurance of friendship to the Soviet Union.

That has set the pattern for subsequent presidential elections. Only two candidates from small groups of little consequence stood against him in 1968. In 1974 he declined to be a candidate in an open election, so the parties had recourse to a section of the constitution that permits a special law to be passed by five sixths of the members of Parliament nominating the President. This year he was faced by four opponents, but not by anybody from one of the main parties. All six of them competed in supporting the reelection of Dr Kekkonen.

In other words, no candidate from a major party has challenged him since he was first elected because it has become accepted that to do so would be to bring in question the fundamentals of Finnish foreign policy on which the country's continued security depend. Nobody with a knowledge of Finnish history and geography would doubt the need for a specially close relationship with the Soviet Union. But whether it is wise for a man of seventy-seven to be seen as the indispensable guarantor of that friendship is another matter. That is what his reelection now for another six years implies, especially as he himself said during the campaign that the election was a referendum for or against his foreign policy. President Kekkonen has given his country valuable service during long and difficult years. He has been skilful and ingenious in developing the friendship of successive Russian leaders during that time. But the circumstances in which he is now returned to office will make it that much harder for a successor in due course to continue what he has made his life's work.

# CYPRUS AWAITS A MOVE BY MR ECEVIT

Mr Bulent Ecevit's government won its vote of confidence in the Turkish parliament yesterday. That is good news for Turkey. Mr Ecevit is the leader of Turkey's largest party, the Republican People's Party, and probably also her most able politician. His brief period in office in 1974 was, generally considered a success, given the difficult circumstances which required him to cooperate with Mr Necmettin Erbakan's National Salvation Party, whose ideology is radically different from that of the RPP. His most serious mistake was to resign, thinking that the prestige he had won by sending troops to defend the Turkish Cyriots would enable him to win an overall majority in a general election.

In fact his opponents were able to prevent an election from being held until last year by combining to form a reactionary but divided and ineffective government under which Turkey's economic situation has deteriorated to the point where it is as much the sick man of the International Monetary Fund as it was of Europe in the nineteenth century. Public order has deteriorated likewise as the armed youth movement of the Nationalist Action Party, one of the smaller coalition parties, has been allowed free rein to terrorize its leftist opponents, especially in the universities. Deaths from political violence have run into the hundreds each year.

Mr Ecevit did not quite get an overall majority in last year's election, but a group of members of parliament belonging to Turkey's main conservative party, the Justice Party, have at last become disgusted with the kind of government the coalition was providing and have switched sides to enable Mr Ecevit to form a government. He has rewarded them with ministerial posts, and they are likely to provide a brake on any very radical measures that the RPP has in mind. But at least this time the influence of the smaller coalition partners will be exercised in the direction of moderation rather than extremism, whether Muslim fundamentalist (Mr Erbakan) or pan-Turanian fascist (Colonel Türkes). This government should be better equipped than its predecessors to put an end to political violence and to bring some order to the nation's finances. If it fails in either of these tasks the outlook for democracy in Turkey will be bad.

It should also be better equipped than any previous government to solve the Cyprus problem. As the man who launched the invasion, Mr Ecevit if anybody has the authority to make the concessions required for a settlement with the Greek Cypriots, and he will no longer have to appease partners like Mr Erbakan or Colonel Türkes who oppose the slightest concession on ideological grounds. He has promised to provide Dr Waldheim within two weeks with concrete proposals which should provide a basis for the resumption of intercommunal talks between Greek and Turkish Cypriots. This is something which the Greek Cypriots have been pressing for for years. However, as the Greek Prime Minister, Mr Karamanlis, wisely remarked on Monday after meeting Dr Waldheim, "no optimism is justified before we see the proposals, and the fact that they will be concrete does not justify optimism". Indeed, what has so far leaked about Mr Ecevit's intentions is not at all encouraging, since it appears that he is not thinking of more than token changes in the present ceasefire line.

Of course the Greek Cypriots would prefer not to discuss the issue in territorial terms at all. Their view is that within one country, even a federal one, any citizen should be allowed to live where he likes and therefore all the refugees should be able to go home. It is the Turks who are attached to the idea of a zone exclusively reserved to their own community. If they stick to that idea, it is only just that they should reduce its area to something approximating their percentage share of population. Either way, Mr Ecevit must realize that neither their own political leaders nor the international community can ask the Greek Cypriots to accept a settlement unless it allows at least a majority of the refugees to return home.

# RED FACES AT STRASBOURG

onnoisseurs of the absurd will nd much to satisfy them in the esent proceedings before the uropean Court of Human Rights the subject of birching in the le of Man. The party before e Court, accused of practising human or degrading treatment ntrary to the European Conntion on Human Rights, s the United Kingdom, as presented by the Home Office. unsel for that department od up and, in terms, said that British Government, in comn with almost every other ropean country, disapproved birching. It was then left to other member of the United ngdom delegation, the Manx orney General, to defend the ctice, which he did with conerable passion.

That apparent anomaly reflects strange constitutional posi- of the Isle of Man. It is not t of the United Kingdom. Its us is that of a dependency of Crown. It has its own Parliat, claimed to be one of the t ancient in the world, and ses its own laws for its rnal government. The British Government has remained responsible for the island's external affairs. It was on that basis that the Isle of Man became associated with the European Economic Community, a specially negotiated relationship which appears to favour the island with many of the Community's benefits without imposing on it more than minimal responsibilities.

The Isle of Man became subject to the European Convention on Human Rights under an article allowing a signatory to extend it to any territory "for whose international relations it is responsible", with the proviso that the Convention should be applied in such territories with due regard to local requirements —an exception which the Manx representative adopted when arguing the retention of birching.

The British Government retains the power to legislate for the Isle of Man on all matters in the interests of good government. It is now possible that that residual power may have to be invoked. If, as is likely, the court rules that birching contravenes the Convention, and, as is more than likely the Manx Parliament, with the substantial support of the Manx people, were to refuse to legislate for its abolition, the United Kingdom Government would find itself under a duty in conformity with its international obligations, to pass legislation at Westminster giving effect to the European Court's finding. That such a move would cause a constitutional crisis between Britain and the Isle of Man is beyond doubt. The rights and wrongs of birching would be all but forgotten in what would be seen as the battle over Manx independence.

The issues which arise would not be unique to the Isle of Man. This dispute in its small way represents the kind of difficulty which could emerge from any constitutional relationship in which the parliament of the United Kingdom confers legislative devolution on any of its parts, while retaining ultimate and overriding legislative authority. The consequences of the proceedings in Strasbourg could be relevant in Edinburgh.

## e Albany Trust

*n the Chairman of the Albany*

For some time the Albany Trust been the victim of a particularly us campaign. Despite news- denials of various allegations, are completely powerless to d ourselves against the recent ge of MPs' questions, raised any instances more out of con- for slender majorities than the social and moral issues and y event protected by parlia- ary privilege.

haps, therefore, you will allow put the record straight. It has claimed that the Trust has government grants to support philia and in particular an ization called the Paedophile nation Exchange (PIE), and ve paid for the translation and bution of a Dutch government on the age of consent issue. of these is true, yet they con- to be promulgated.

Albany Trust, which is now ing its twentieth year, is con- with sexual health through counselling and education. This certainly does not imply "condoning" certain attitudes or even accepting the philosophies of all sexual minority pressure groups. On the contrary, the Trust is often at variance with some of these. We do not believe, however, that intelligent attitudes and understanding can be formed and created without frank discussions and to deny any group the chance of a public debate, whether one agrees with them or not, is a denial of basic human rights.

Human sexuality has a variety of manifestations and needs and to attempt sex education and not to deal with sex outside marriage, homosexuality, bi-sexuality, transvestism, paedophilia, and all the other shades on the spectrum is both dishonest and propagandist. The reality of these manifestations cannot be dodged and it would be a very arrogant person who assumed their own sexuality was the norm by which all other should be judged.

The Albany Trust, thanks to voluntary donations and latterly enlightened government support, has helped countless thousands of people come to terms with their particular problems. I cannot believe that such responsible activity can be questioned by anybody.

Sex has become a highly emotive word. Prejudice and passions have robbed many words describing attitudes and types of their real meaning. If you label people, you assume stereotypes, and these are largely mythological.

Those who vociferously attack us might direct their social consciences towards the positive side of our work. It must surely be a tribute to our counsellors and Trust staff that so many treatment referrals come directly from doctors, hospitals, the Probation and Prison Services. If government aid is no longer available to us, it is doubtful whether we could continue to help the many for whom we are literally a "life line".

Yours faithfully,
RODNEY BENNETT-ENGLAND,
Chairman,
Albany Trust,
16-18 Strutton Ground, SW1.

# LETTERS TO THE EDITOR

## Memorial trust to Hubert Humphrey

*From Sir Harold Wilson, FRS, MP for Huyton (Labour)*

Sir, The tributes paid by the British press, television and radio, as well as by individuals, to the late Senator Hubert Humphrey were abundantly justified. No American politician had more friends, in all parties, in this country, or spoke out more clearly at home and abroad on the great issues on which he, and the British people, feel so strongly.

There is little doubt that the American people will wish to set up a trust in his memory to advance some or all of the causes which he advocated. I am writing this letter to suggest that they might feel it right to establish such a trust not on a national basis, but genuinely international. At least I am sure that we in Britain would wish to take part, and this might well be true of the European countries, as well as countries in the third world.

It would be good to know whether such an initiative, if taken in the United States, would be followed, as I believe, in Britain and other friendly countries.

Yours,
HAROLD WILSON,
House of Commons.
January 17.

## Putting a stop to hijacking

*From Sir Geoffrey Jackson*

Sir, Lord Duncan-Sandys (Letters, January 10) and now Dr Gerald Clayden (January 16) have commented on Mr Paul Wilkinson's important article on hijacking in your issue of January 9. What emerges is that by relegation to the commonplace terror is ceasing to terrify at any rate the public. By familiarity it is losing its edge as a political weapon, and is therefore being wielded with the increasing weight and brutality so stoically reflected in Dr Clayden's letter.

As yet counter measures such as Mr Wilkinson contemplates have proved unacceptable, to the public because terror so far remains statistically even more of a minority phenomenon than, say, natural disaster, and to governments also because its political impact is marginal, localized and ephemeral. The tragedy inflicted on the victims and their families is accordingly denied the pity and fear it should evoke, perhaps because, though large enough to prompt the defence mechanism of indifference, it is yet small enough to seem an irrelevancy to the uninvolved or the pragmatist.

In reality hijacking, as all terrorism, is a form of vicarious warfare waged by minorities against specific targets via the innocent. In a much misused phrase it is one "crime against humanity" that is incontrovertible. Our Government would therefore, do themselves and us honour by persistently reapplying their energies, in the sense proposed by Mr Wilkinson, to the various international working groups and the well meaning but so far ineffectual discussions in the EEC and at the United Nations last November.

The press and broadcasting media equally can help, by refusing to let go of successive terrorist incidents, by dwelling on the horror of the crime rather than the prowess of the criminal, and by ensuring that these cruel realities do not become subconsciously identified with the glamour and fantasy of an unhealthy proliferation of entertainment versions. To their credit, the press and broadcasters have lately shown both responsibility and reserve in their reporting of terrorist incidents nearer home. Dr Clayden's moving reminder of griefs less remote than at first they seem should encourage this wholesome trend.

Yours faithfully,
GEOFFREY JACKSON,
63B Cadogan Square, SW1.
January 16.

## Equality in pensions

*From Dr Anne Grüneberg*

Sir, Although doubtful that a matter concerning equality of rights between the sexes will find a place in *The Times*, I am writing to you because advised to do so by the Equal Opportunities Commission.

Consideration is being given to introducing equality between men and women in the state pension scheme. It thus seems particularly inappropriate that major inequality exists in the pension scheme for National Health Service employees, although there is no major difficulty here such as difference of age of retirement.

The kind of problems which arise may be seen in the story of Dr S. B., a woman doctor specializing in anaesthesia. Since starting her professional career she has, as do all doctors in the NHS, contributed 6 per cent of her income to purchase certain pension rights. She has now contracted an illness from which she has been told she will die within three months. Naturally, she and her husband have considered how their three young children will be cared for when their mother is no longer earning or able to look after them.

The NHS scheme provides a pension for the bereaved spouse of a male NHS employee but not in the case of a female employee. Thus, Dr S. B., having paid the same level of contributions as do her male colleagues, now finds that her family will lose wife, mother and income simultaneously. Her "investment" in pension rights will not produce a penny in pension. In consequence her widower will be deprived of the financial support which would have been available to the widow of a male employee. Such discrimination against men should not be tolerated.

It is to be hoped that pension schemes administered by government for its own employees can be speedily amended to prevent more injustices such as that described.

I am, Sir, Yours faithfully,
ANNE GRÜNEBERG,
Honorary Secretary,
Medical Women's Federation,
Tavistock House North,
Tavistock Square, WC1.
January 11.

## Improving life in modern slums

*From The Bishop of Chester*

Sir, The evidence of parish priests and my own observations in the industrialised areas and very large housing estates of this diocese persuade me to address you on the subject of ordinary social order. All political parties subscribe to the hopeful doctrine of the good, safe and happy life. This life is not and cannot be lived in many down town and overspill areas.

There are two main reasons for this inability. In the first place too many hooligans and vicious boys and men perpetrate crimes and nuisances of varying magnitude. In the second place, too many residents are encouraged to develop dirty habits. The combination of these factors in certain areas means that the standard of living of the majority is reduced too often to fearfulness and even degradation.

Despite noble efforts by those who live amongst such conditions, ie priests, some social workers and a few community minded residents, there can be no real improvement until the following actions are taken at government and local authority level :

1, A large increase in the strength of the police force to enable these areas to be patrolled regularly by police officers on foot. As far as I am aware, there has been no increase in our police forces anything like proportionate to the increases in crime, traffic work and administration.

2, Government action to ensure that the increased police force is both empowered and required to visit and patrol the forecourts, lifts and passages of large blocks of flats. The superintendence of the highway is quite insufficient these days.

3, The special attention of the local authority to the cleansing and health condition of these areas, especially correcting by action as well as words those who wish to reduce their living conditions to animal level.

4, The insistence by government and local authority of the provision of community associations in neighbourhood areas and the requirement that such associations be consulted *before* development plans of any kind are initiated.

There are many applicants in the queue for the distribution of North Sea oil profitable income. A most worthy group of applicants, nay suppliants, is that which is almost condemned to a frightened existence in our modern slums.

I am, Sir, Your obedient servant,
VICTOR CESTR:
Bishop's House,
Chester.
January 16.

## The Churchill portrait

*From Mr David McFall, RA*

Sir, As the last artist to work from Sir Winston, perhaps you will permit me a few recollections before they fade from memory. Lady Churchill was the most perfect hostess imaginable, charming, thoughtful in every detail, indeed almost maternal in her consideration for the guest.

But on the subject of portraits of Sir Winston, she became transported into a screaming dervish. Conducting me round the gallery of "acceptable" portraits at Chartwell, "not one has had a single sitting" she declared. "Madam, it is selfevident", I replied. "And there will be no more", she continued, "you are the very last."

Later, in my Chelsea studio, she announced in defiant tones that "the Sutherland picture would never be seen again", that she had seen to it—adding, to my consternation, that "accidents could be arranged to sculpture as well . . . ."

Subsequently, my Woodford statue was wrenched and cracked by a steel hawser winched to a lorry whose wheels gouged into the mud . . . . However, Sir Winston refused to budge, embedded as he is in five tons of Cornish granite!

It is an interesting comparison to note that in one respect the portrait sculptor has an advantage over the painter in that the sitter can watch the sculptor's progress as he works. Churchill pointed this out to me and was fascinated to watch me at work. Whereas in the case of the Sutherland portrait, the finished canvas came as a considerable shock seen for the first time. But the sculptor must have the concentration to dismiss the sitter's advice as work proceeds.

Sir Winston repeatedly demonstrated with flattened hand what he believed to be the exceptional height of his forehead . . . . "Observe", he would say, "that my forehead measures exactly half of my head". Epstein told me that Churchill had made the same observation to him, but Sir Jacob mischievously pointed out that we all look lofty as seen in the shaving mirror . . . . More poignantly Sir Winston also asked Epstein to leave out "all that scraggy skin under my chin". I well remember that he did so, because I cast his original clay model immediately after the third sitting.

If it is any consolation to Mr Sutherland, I thought that his finished canvas had the same fault as my statue, that is to the point of being laboured and strained. Whereas the preparatory sketches recently exhibited at the National Portrait Gallery's retrospective were unerringly observed, totally authentic of the old warrior at that moment and exquisitely painted . . . . And mercifully preserved from the vandal's hand.

Yours sincerely,
DAVID McFALL,
10 Fulham Park Gardens, SW6.
January 16.

*From Miss Mary Stanford*

Sir, It's nice to think that Sir Winston and Lady Churchill have managed to strike yet another blow for the freedom of the individual: If a man cannot burn a painting made of himself, for himself, then Heaven help us. Are we to be so unnerved by the absurdities of the art world and their cries of Philistinism and Vandalism that we can no longer take what is, after all, merely the ultimate in art criticism?

Of course, no one would suggest that people should burn paintings except in such personal circumstances, but plenty of artists have destroyed their own work rather than leave the world an indifferent example of it. Now they seem to think that their every brush stroke should be satisfied and preserved for all time. Sir Winston would no doubt have had a word for it.

Yours faithfully,
MARY STANFORD,
Arnside,
Woodgreen,
Near Fordingbridge,
Hampshire.
January 13.

*From Mr W. R. Eyres*

Sir, While Mr Gould no doubt speaks for many in his letter of January 16, I think posterity will be more concerned with truth than a "definitive image" of Winston Churchill. Great men do not become less so if they are portrayed in their declining years; do we wish that Rembrandt had not painted himself in old age?

As for the details of Graham Sutherland's picture of Churchill, when it was unveiled, much of the anger was concerned with the truncating of the legs and the absence of feet.

Yours faithfully,
R. EYRES,
27 Grove Terrace, NW5.
January 16.

## British Steel forecasts

*From Mr C. C. Schueppert*

Sir, Criticism levelled at the British Steel Corporation in recent days concerning financial forecasts is quite unwarranted.

Forecasting in the steel industry has never been easy and particularly so in a strong buyer's market such as we have experienced the past three years when customers have virtually named their price and quantity. Further confusion in forecasting has arisen from underachieved economic goals, currency fluctuation, ineffective Community price guidance systems, and imports.

I quite vividly recall the drastic change in steel market conditions in the spring of 1977 which is the period of contentious forecasting by the BSC. At that precise time the market also plummeted for my company. We had been proceeding smoothly in the first period according to plan when suddenly April brought a precipitous drop in prices and volume. We consequently had to completely revise our forecast for the year. Virtually all the steel companies in Europe I know now look back to the second quarter of 1977 as the nadir of the current recession. Even we humble steelmakers have good hindsight.

BSC experienced the unfortunate coincidence of completing its annual operating plan in March just before the unexpected drop in the market. It is certainly my opinion that the cause of the difference between forecast and actual was a collapse in the market unforeseen by all steelmakers rather than inadequate technique on the part of BSC.

Sincerely yours,
C. C. SCHUEPPERT,
Sheerness Steel Company,
Sheerness,
Kent.
January 16.

## The balance of society

*From Mr Derek Brown*

Sir, Your leader "The balance of society" (January 10), invites us to apply the "test of fear" in our current national situation.

I already have and can promptly assure the writer that I fear a Thatcher government far more than I do any of the likely alternatives. Am I supposed to fear Tony Benn and the Tribunites whose impotence is demonstrated on almost every issue? Left-wingers march in demos, pass innumerable resolutions, pose as strikers to make more trouble and get absolutely nowhere.

The people who destroy historic town centres in the name of progress, reduce ancient boroughs to the status of parish or district councils, merge and break up long-established family firms and county regiments, erect vast supermarkets that result in the closure weekly of scores of small shops and whose every innovation seems designed to put more and more people out of work are *not* socialists in the main.

In a week when even Arthur Scargill is humiliated, I find it incredible that trade union leaders are held to be such bogy men. And 1 per cent of the population still own one quarter of the national wealth!

As one of the Liberal voters who must switch to Tory to bring Mrs Thatcher to power (and still might conceivably do so on the defence issue), I need my fears of irresponsible big money, calmed by firm undertakings that society and the environment will come first.

Yours sincerely,
DEREK BROWN,
15 Oak Lodge Close,
Hersham,
Walton-on-Thames,
Surrey.
January 15.

*From Mr E. H. Griffiths*

Sir, You report on page 4 today (January 12) that Professor Halsey "noted that the proposition that Britain has declined, is declining and will shortly collapse finds almost universal acceptance among people of all shades of political opinion".

Those of us who take the opposite view, namely that things are a great deal better in almost every respect in Britain than they were when we were young—and are steadily, if slowly, improving—must wonder where the Professor conducted his poll or sounded opinion.

Another lost cause from Oxford?

Yours sincerely,
E. H. GRIFFITHS,
14 Mill Lane,
St Radigunds,
Canterbury,
Kent.
January 12.

## Dr Leavis and Mr Eliot

*From Mrs F. R. Leavis*

Sir, Since my husband became too ill to reply himself to the outbursts of jealousy and spite directed against him in the press, most recently in response to his being awarded a CH, I had decided to ignore them, however slanderous or baseless. But I really must protest that Mr Rubinstein (letter, January 14) had no excuse for alleging in your columns that Dr Leavis has "not disclosed" his reasons for refusing to join that noble band of Lawrence's supporters who were anxious to champion Sir Allen Lane in court.

Dr Leavis had disclosed them in a (much discussed and resented) article published in *The Spectator* in February, 1961, under the heading "The New Orthodoxy" and he subsequently reprinted it in his book *Anna Karenina and other essays* as "The Orthodoxy of Enlightenment"—a review of the Penguin Special, *The Trial of Lady Chatterly*; moreover, he had previous to the trial explained his reasons to Mr Rubinstein himself when he called at our house to persuade my husband to testify for the defence. Besides refusing to countenance the case that *Lady Chatterley* is great literature and a good novel, Dr Leavis deplored, above all, that the trial, whatever the outcome, could only harm Lawrence since the novelist would become identified with this most unrepresentative work, a deplorable state of affairs.

Moreover, though he refrained from disclosing this reason in print, he was suspicious of the motives for inviting the prosecution; he said to the solicitor: "I can see no reason for Sir Allan's knight errantry unless he has a Golden Fleece in view"—in fact, it was subsequently revealed that this smart commercial venture had brought such immense sales to the Penguin reprint of *Lady Chatterley* as to make its publisher a millionaire.

As regards T. S. Eliot, he may well have felt it necessary to do penance for writing defamatorily of Lawrence when it was safe to do so, and in a peculiarly nasty way; and his change of "views" occurred only when it had become, owing to the pioneering work of others, respectable or, rather, inevitable. Eliot, as his writings so readily reveal, was very conscious of insecurity and so lacked moral courage, and it is not very wise of his followers to attempt to use him as a means of attacking a man and a critic and a thinker so notably Eliot's superior in this respect.

Yours, etc,
Q. D. LEAVIS,
12 Bulstrode Gardens,
Cambridge.
January 15.

## Choosing an expert

*From Mr Gordon Graham*

Sir, Your leading article (Choosing a solicitor at random, January 13) is valuable in drawing attention to the problems faced by the public in choosing professional advisers. All professional institutions must go beyond merely giving the public an undifferentiated list—as in the Yellow Pages—and inviting them, as you put it, to stick in a pin. There *are* horses for courses.

The professions should encourage potential clients to be discriminating, even choosy, in finding the best person or firm to help them. I also believe that professional institutions must give them every possible assistance in making the right choice.

In architecture the client/professional relationship is a sensitive one demanding a high degree of trust and confidence on both sides. Selection through personal recommendation based on personal experience is therefore extremely valuable; but in addition professional institutions must be able to provide a source of impartial and really helpful guidance. To this end we at the Royal Institute of British Architects operate a nationwide Clients Advisory Service which I believe is relevant to current needs and which is being increasingly used by clients of all kinds. But we and all professions must try harder.

Yours faithfully,
GORDON GRAHAM, President,
Royal Institute of British Architects,
66 Portland Place, W1.

## Take the biscuit

*From Mr Alfred Friendly*

Sir, It is encouraging to see the educational progress of Mr Leapman in America. It appears from his report of his skiing expedition (January 16) that he has encountered "some savoury crackers, which looked like miniature shredded wheats." This proves, first, that he has now seen what are known in the United States by the brand name of Triscuits, the most delectable of thin unsweetened biscuits, and, second, that he has learnt to call thin unsweetened biscuits crackers.

In the same sequence, two observations seem called for. The first, a question, is why any nation that can manufacture shredded wheat does not make Triscuits, and by that failure forces all Americans here to find their arduous way to "American stores", there to pay the earth for an absolute necessity.

Second, the superiority of American, compared to Queen's, English is demonstrated. What you, indifferent to and uncaring for the virtues of precision, indiscriminately call biscuits are in America termed cookies if they are sweet, crackers if they are both unsweetened and crisp (I believe the word is confined here to mean a Christmas or birthday favor—okay, favour—producing a paper hat, small treasure and pathetic pop) or, if they are soft, muffins, popovers, buns, cup cakes and several other names referring to small baked starchy edibles.

Biscuits in America are one special variety of the last named, splitrable by a knife or thumb nail. Immutable law ordains that when they are served, the hostess must say, "Take two and butter them while they are hot." No one knows why this is so; some scholarly research is called for.

Yours faithfully,
ALFRED FRIENDLY,
47 Cheyne Place, SW3.

# SOCIAL NEWS

The Queen and the Duke of Edinburgh will attend a band concert given by the Royal Marines at the Albert Hall to commemorate the Duke's 25 years as Captain General on February 7.

The Queen and the Duke of Edinburgh will visit IPC Magazines at King's Reach Tower, Stamford Street, Southwark, on February 16.

Princess Anne will be present at the Cambridge Union Society's charity debate in aid of the Save the Children Fund on March 6.

## Birthdays today

Lord Bowden, 68; Mr Cary Grant, 74; Sir James T. Henderson, 77; Lord Henniker, 95; Air Marshal Sir Leslie Mavor, 62; Lord Seebohm, 69; Sir Michael Stewart 67; Sir Reginald Terrell, 89.

## Today's engagements

The Duke and Duchess of Kent and Princess Alexandra dine at Clothworkers' Hall on 450th anniversary of incorporation of the Clothworkers' Company, 7.10.

Antiques and Collectors Fair, Hartley Hall, Flower Lane, Mill Hill, London, 10-7.

Lunchtime: Book sale, St Nicholas Cole Abbey, Queen Victoria Street, 12-2; organ recital, All Hallow's-by-the Tower, Martin Haselbock, from Vienna, 1.10; recital, St Bride's, Fleet Street, Gagliano Consort, 1.15.

British Museum lecture: Viking York, by Peter Addyman, director, York Archaeological Trust, 6.15.

BBC concert, Concert Hall, Broadcasting House: Hindemith, Busoni, Chopin: Robert Sylvester, Ian Brown, 1.05-2.0.

Plymouth Guildhall, concert: Bournemouth Sinfonietta, 7.30.

## Latest wills

Mr Frederick Bliss Burbidge, of Rugby, newspaper proprietor, left £473,560 net. After bequests of £17,400 he left a quarter of the residue to Holy Trinity, Coventry, for the church hall building fund. Mrs Ada Kate Ward, of Sanderstead, left £35,712 net. She left all her property to the Imperial Cancer Research Fund.

Other estates include (net, before tax paid; tax not disclosed):

Cohen, Mr Marcus, of Gillingham, company director .. .. £319,591

Farmer, the Rev Alfred Victor, of Bury St Edmunds .. .. £189,454

Sharman, Mr John Charles Lancelot Shadwell, of Harlow, solicitor £197,742

Thomson, Mr Arthur James, of Burton Bradstock .. .. £160,832

Walter, Mrs Gwladys Mary Jesse, of Ashford, Kent .. .. £135,974

## Latest appointments

Latest appointments include:

*Sir David Serpell, Permanent Secretary* at the Department of the Environment until 1972, to be chairman of the committee to review the operations of the Ordnance Survey. Its report is expected early next year. Mr Roy Yglesias, former chairman of the Educational Publishers' Council, to be deputy chairman.

Mrs Naomi McIntosh, chairman of the National Gas Consumers' Council, to be a member of the Energy Commission, which advises the Secretary of State for Energy on energy strategy. She succeeds Lady Macleod of Borve.

## *Windmill to be reused*

A windmill, 200 years old, which has been idle for nearly forty years at Sutton, Norfolk, after being struck by lightning, is to be used for grinding corn again.

## University aid contract

The Open University has won a three-year contract with Venezuela, worth more than £100,000, for giving assistance to the open university there.

# Forthcoming marriages

**Mr D. Birch**
**and Miss J. M. Horsley**

The engagement is announced between David, son of Dr and Mrs H. F. Birch, of Colwyn Bay, and Joan Margaret, daughter of Mr and Mrs V. Horsley, of Nottingham.

**Comte Georges Cornet d'Elzius de Peissant**
**and Miss M. Patrick Hugh Smith**

The engagement is announced between Georges, eldest son of Comte and Comtesse Thierry Cornet d'Elzius de Peissant, of avenue Henri Pirenne 19, Brussels 1180, and Mary, only daughter of the late Squadron Leader Patrick Hugh Smith, DSO, and Mrs Patrick Hugh Smith, of 29 rue des Taxandres, Brussels, 1040.

**Mr R. Evans**
**and Miss S. J. Phillips**

The engagement is announced between Richard, eldest son of Mr and Mrs Norman Evans, of Culham, Oxfordshire, and Sarah Jane, daughter of Mr and Mrs Colin Phillips, of 6 Crescent Wood Road, London, SE26.

**Mr J. S. Levey**
**and Miss S. K. Philby**

The engagement is announced between Joseph, son of Mr and Mrs M. Levey, of Bloomsbury, and Susanne Katharine, daughter of the late Commander F. M. Philby, DSC, RN, and of Mrs S. Philby, of Half Acre, Petersfield, Hampshire.

**Mr D. J. Molyneux**
**and Miss C. P. Moody**

The engagement is announced between David, eldest son of Captain and Mrs J. A. Molyneux, of Jaw Bones Hill, Dartmouth, Devon, and Katy, eldest daughter of Mr and Mrs H. R. Moody, of Rose Park Drive, Toronto, Ontario, Canada.

**Mr A. G. Flint**
**and Miss N. R. M. Littlewort**

*The engagement is announced* between George, son of Dr Michael Flint and the late Mrs Peggy Flint, and stepson of Mrs Flint, of Wargrave, Berkshire, and Nicola, daughter of Mr and Mrs Michael Littlewort, of Histon, Cambridgeshire.

**Mr J. Rutkowski**
**and Miss L. Bentham**

The engagement is announced between John, only son of the late Mr J. M. Rutkowski and Mrs Rutkowski, of Wellington, New Zealand, and Lucy, eldest daughter of Mr and Mrs R. J. Bentham, of 3 Eastgate, Beaconsfield, Buckinghamshire.

**Mr M. Stallwood**
**and Miss S. K. F. Derrick**

The forthcoming marriage is announced between Michael, son of Mr F. Stallwood, CMG, OBE, and Mrs Stallwood, of Hungerford, Berkshire, and Sarah, daughter of Dr and Mrs Donald D. Derrick, of 2 Shawfield Street, Chelsea, and Wittersham, Kent.

**Mr N. M. Stern**
**and Mrs L. J. Rose**

The engagement is announced between Nigel, son of Mr and Mrs W. O. Stern, of The Tile House, Worplesdon Hill, Woking, Surrey, and Linda, daughter of Mr and Mrs E. Saville, of Maida Vale, London, W.9.

**Mr R. A. H. Sword**
**and Miss R. Bedford-Payne**

The engagement is announced between Robert, elder son of Mr and Mrs J. M. Sword, of The Lane House, Gaddesden Row, Hemel Hempstead, Hertfordshire, and Rosemary, daughter of Mr and Mrs R. A. Bedford-Payne, of Low Mill, Grassington, Skipton, Yorkshire.

**Mr R. C. Unwin**
**and Miss S. A. Slowe**

The engagement is announced between Corydon, son of Mr and Mrs D. F. Unwin, of 33B Chalcot Square, London, N.W.1, and Sally, elder daughter of Dr and Mrs J. J. Slowe, of Shincliffe, Durham.

## Marriage

**Earl Bathurst**
**and Mrs D. F. Rutherston**

A service of blessing was held at St Columba's Church of Scotland, Pont Street, yesterday after the marriage of Earl Bathurst, of Cirencester Park, Cirencester, eldest son of the late Lord and Lady Apsley, and Mrs Gloria Rutherston, widow of Mr David Rutherston and only daughter of *Mr and Mrs Harold* Edward Clarry, of Vancouver, British Columbia. The Rev Dr J. Fraser McLuskey officiated.

# University news



**New Principal:** Professor Adam Neville, head of the department of civil engineering, Leeds University, who has been appointed Principal and Vice-Chancellor of Dundee University. He will succeed Professor James Drever, who is retiring on September 30.

Honorary degrees are to be conferred at *Dundee University on the* following on July 14:

LLD: Mr Mark R. Bonham Carter, lately chairman of the Community Relations Commission; Dr D. Kuenen, Vice-Chancellor, Leiden University and professor of ecology; Mr D. F. McCurrach, chancellor's assessor, Dundee University Court.

Dr P. D. Ritchie, Young professor, emeritus, of chemical technology, Strathclyde University.

MMSc: Miss Judy Perion Greig, former secretary for student administration, faculty of medicine.

**Oxford**

ORIEL COLLEGE. Hayward Junior Research Fellowship from October 1: P. St J. Russell, BA, Magdalen College.

**Wales**

ABERYSTWYTH, Professor Dennis V. Lindley, formerly head of the department of statistics, University College London, has been appointed honorary professorial fellow for five years attached to the department of statistics.

Dr Peter N. Pusey, Royal Signals and Radar Establishment, has been appointed an honorary college fellow, department of chemistry, for three years.

Dr P. D. Walker, head of research and development in bacteriology, Wellcome Research Laboratories, has been appointed honorary professorial fellow, department of botany and microbiology, for five years.

**Strathclyde**

Appointments:

Lecturers: R. A. Frost, BSc, MSc, computer science; J. K. Swales, BA, Economics; Betty Bedlake-Ames, BSc, PhD, food science and nutrition; Rebecca M. M. Wallace, MA, LLB, law; K. Crossley, BSc, MSc, marketing; R. M. E. Richards, BPharm, PhD, pharmaceutical technology; Kathleen A. Kane, BSc, PhD, physiology and Pharmacology; J. Hully, BA, MSc, Scottish Hotel School.

Research fellows: I. D. Forrest, BSc, W. Gardner and M. Smith, BSc, architecture and building science; D. M. Reid, BSc, Biology; C. E. Counts, BSc, MSc, electronic science and telecomms; R. M. Abra, BSc, DPhil, pharmaceutical technology.

**Open**

**Grants**

By the Medical Research Council: £212,621 to Professor Steven Rose for work on identification of proteins synthesized in the visual cortex follow-ing visual stimulation in the rat; and £26,192 to Dr S. R. Dunbar for research on excitatory and inhibitory granule neurons in primary cell culture.

# 25 years ago

## Nazis arrested

**From The Times of Friday, January 16, 1953**

From Our Own Correspondent

Bonn, Jan 15.—The detention by the British authorities of seven former leading Nazis has caused a sensation here and the fact that the Free Democratic Party and the German Party, the second and third pillars of the government coalition, are implicated to the extent that they may have lent themselves to Nazi infiltration has led to speculation whether there *may not be far-reaching political* consequences. The Liberal section of the Free Democratic Party, which is having a hard fight to maintain its faith, will breathe a sigh of relief that the neo-Nazi danger and Dr Middelhauve's *machinations* to provide a home for old and new Nazis have been exposed . . . Sir Ivone Kirkpatrick, the United Kingdom High Commissioner, had made it clear earlier in the day the grave view which he took of the matter. He said that there was every reason to suppose that the Nazis were infiltrating into both the Free Democratic and the German parties and also into the BHE, the former refugee party which has changed its name to the All-German Bloc. It also had yet to be seen how far Nazis had infiltrated into federal and länder ministries.

** The arrested men included Dr Werner Naumann, former state secretary in Goebbels's Ministry of Propaganda and nominated in Hitler's will to succeed Goebbels as Reich Propaganda Minister; and Dr Gustav Scheel, nominated in Hitler's will for the post of Reich Minister of Culture.

# Rise of 8,341 in RC population

By Our Religious Affairs Correspondent

An increase in the Roman Catholic population of England and Wales of 8,341 in 1975-76 is reported in the church's latest statistics. The estimated Roman Catholic population is said to have risen from 4,182,209 to 4,190,550.

In fact the figures are hard to interpret, for the increase cannot be reconciled with the reported fall in the yearly total of baptisms, which went down from 75,815 to 71,432 in line with general population trends. Neither immigration nor the rate of conversion explains why there should be a rise in the overall total, which is, in any case, impossible to judge accurately.

For the first time for sveral years there was an increase in the number of conversions: from 5,225 in 1975 to 5,378 in 1976. Those figures are likely to be accurate, as are those for baptisms and marriages, because they are collected individually. Based on a head count on a typical Sunday, the Mass-going population is estimated at 1,722,210, or 41 per cent of the estimated Roman *Catholic population.*

The number of children attending Roman Catholic schools fell from 924,268 to 918,644. Figures for membership of lay church organizations rose from 124,333 to 133,427. The number of priests *rose by 39 to 7,210.*

Of the main churches, only the Roman Catholic includes in its total of church membership those who do not participate actively in the church. They are included as an aid to planning education provision because *experience has shown* that some of the demand for places in Roman Catholic schools comes from parents who are no more than nominally Roman Catholic.

# Luncheons

**British Council**

Sir John Llewellyn, director-general, British Council, was host at a luncheon given at 10 Spring Gardens yesterday on the occasion of the meeting of the Anglo-Japanese Mixed Commission. The Ambassador of Japan and Sir Stanley Tomlinson were among those present.

**Constitutional Club**

Members of the Constitutional Club entertained Mr Francis Pym, MP, at luncheon yesterday. Sir Donald Kaberry, MP, chairman of the club, presided.

**Honourable Company of Master Mariners**

The Master, Captain J. E. Bury, presided at a luncheon given by the Honourable Company of Master Mariners on board Headquarters Ship Wellington, Victoria Embankment, London, yesterday. The principal guest was Lieutenant-General J. C. C. Richards, Commandant General Royal Marines, who replied to the Master's speech of welcome. Vice-Admiral Sir Ian McGeoch and Mr Frank Carr were *among other guests* present.

# Receptions

**Anglo-Thai Society**

A reception was held at the Oriental Club yesterday by the Anglo-Thai Society, under the chairmanship of Sir Arthur de la Mare, to welcome the new Thai Ambassador, Mr Phan Wannamethee, and Mrs Wannamethee.

**Smith & Nephew Foundation**

A reception was held yesterday in London for the Smith & Nephew Fellows and Nursing Scholars. The chairman of trustees, Mr Stephen N. Steen, and the chairman of Smith & Nephew Associated Companies Ltd, Mr Kenneth R. Kemp, received the guests, who included:

The High Commissioner for New Zealand, Lord Porritt, Lord Luke, Lord Remnant, Sir Rodney Smith, Sir Henry Osmond-Clarke, Professor A. J. Harding Rains, Miss C. St. Hall, Mr W. F. Davis and representatives of the Department of Health and Social Services, the medical and nursing professions.

# Dinners

**Lady Mayoress**

The Lord Mayor and the Lady Mayoress entertained the Court of Aldermen, the Sheriffs' and the High Officers of the *Corporation*, with their ladies, at dinner at the Mansion House last night.

**Company of Tobacco Pipe Makers and Tobacco Blenders**

The Company of Tobacco Pipe Makers and Tobacco Blenders held a dinner at the Law Society's Hall yesterday for the livery and their guests. The principal guest and speaker was Sir Desmond Heap, and the other speakers were the Renter Warden, Mr H. N. Curwen, and the Master, Mr K. R. Haward.

**Viewdata in action**

Viewdata *Information Providers* and the Post Office entertained senior executives of the television manufacturing, rental, retailing and component industries at a presentation of "Viewdata in action" introduced by Mr Raymond Baxter at the Churchill Hotel last night. A dinner was held afterwards. The guests, who were received by Dr A. A. L. Reid, Post Office Viewdata Project Manager, and Mr John McMillan, executive chairman of Sportsdata, included:

Mr J. C. Akerman, of Mullard, Mr E. F. Bates, of ITT, Mr R. Clark, of GEC, Mr G. Dossetter, of RETIA, Mr C. C. H. Durlop, of NTRA, Mr E. A. Lowing, of Radio Rentals, Mr D. Hart, of Rank Radio International, Mr H. F. Joly, of BREMA, Mr W. D. Morton, of GEC, Mr F. Norman, of Thorn, Mr D. Quelch, of Granada TV Rental, and Mr P. D. Riches, of Plessey.

Viewdata Information Providers present included:

Mr P. W. Bennett, of W. H. Smith, Mr D. Blackwell, of St James' Press, Mr C. H. Coterman, of Eastern Counties Newspapers, Mr M. Dixon, of Exnet, Mr J. P. Dukes, of the Financial Times, Mr A. N. Foley, of New Opportunity Press, Mr A. Hill, of the Consumer Association, Mr P. Matthews, of Guinness Superlatives, Mr D. Morris, of the National Magazine Company, and Mr P. Vapp, of IPC.

Senior executives of the Post Office present included:

Mr P. F. Benton, Mr R. D. Bright, Mr R. H. Cadbury, Mr S. Fedida, Mr D. Ford, Mr J. M. Harper, Mr W. P. Kember, Mr C. A. Muir, Mr R. Martin, Mr F. G. Phillips and Mr J. S. Wynne.

# EEC research promotion attempts 'unproductive'

By Pearce Wright
Science Editor

Attempts by the European Commission to improve the organization and administration of research and development within the Community over the years have been largely unproductive.

That is the conclusion of a House of Lords select committee, whose members include Lord Ashby, Lord Hinton of Bankside, Lord Zuckerman and the chairman, Lord Lauderdale. The committee publishes its report today.

They examine the latest plans of the commission for a science and technology policy against the *background of previous attempts* to develop EEC policy.

Evidence was heard from many eminent scientists and administrators, all of whom have influenced scientific effort in Europe over the past 20 years.

The committee has considered work which costs about £70m a year. It concludes that the Community is not the appropriate organization to formulate and carry out several of the tasks it sets itself. It suggests that limited resources could be used with greater profit and selectivity.

The commission's organization for research and development also needs a major overhaul, but the *recommendations emphasize that* strong political support through the Council of Ministers is necessary because evidence has indicated that past difficulties have resulted from a lack of strong political authority.

Several areas, and types of research in which the Community can play a useful part through the commission's existing organization are listed.

They include projects to meet public service requirements such as setting standards of pollution control and town and country planning. These could be conducted either by a central laboratory or through shared facilities in existing centres.

# £1,000 award for museum design

An award of £1,000 to encourage young designers is to be offered by the Royal Society of Arts in association with the British Museum (our Arts Reporter writes). The award consists of a grant of £500 for a period of study applied to an aspect of museum design, and a similar amount, for travel.

*Candidates* have until April 15 to submit seven copies of a 2,000-word proposal analysing an aspect of furniture or equipment design within museums, together with proposals for a related study tour and six examples of their work.

# Havergal Brian score found

*The full score of Havergal Brian's* first opera, *The Tigers*, has been found in the basement of a London music publisher (our Music Reporter writes). Written between 1916 and 1929, it is a satirical fantasy which begins with a carnival and ends with the threat of a Zeppelin raid against the background of a volcanic eruption.

The Havergal Brian Society recently received a donation of £500 to establish a reward fund for the discovery of lost scores by the composer.

# OBITUARY

## MR PHILIP WILLS

## Major force in British gliding



Mr Philip Wills, CBE, the former Single Seater World Gliding Champion, and pioneer of early British competition gliding, died on January 16 at the age of 70. *Wills dominated British* gliding from the 1930s when he himself took it up, onwards, and broke numerous British records, many of which had anyway been set by himself, as well as winning many British titles. He was the Senior British Pilot at seven successive world gliding championships and when he eventually won the world single seater title at the age of 45 it was a fitting reward for a life dedicated to raising standards in the sport.

Philip Aubrey Wills was born in 1907, the son of C. P. Wills. He was educated at Harrow. He learned to fly as a young man in 1928 and owned his own light aeroplane. Within a few years gliding, too, had captivated him. He took it up seriously in 1932 and from that point played a major role in the development of British sail flying. He was the second British holder of the International Silver C in 1934 and the first British holder (third in the world) of the International Gold Badge for flights over 3,000 metres altitude and 300 kilometres distance. Over 20 years later he was still adding international Diamonds—stiffer qualifying targets of 5,000 metres altitude, 300 kilometres flight to a declared goal, and 500 kilometres distance—to this gold badge.

During the Second World War Wills joined the Air Transport Auxiliary, later becoming Director of Operations. This involved him in becoming qualified to ferry all types of single, twin and multi-engined aircraft, and for two years after the War, 1946 to 1948, he was General Manager (Technical) of the British Overseas Airways Corporation.

Will's application to the sport saw him continually extending the frontiers of gliding and he repeatedly broke British distance and height records both before and after the Second World War. Between 1946 and 1954 he increased his own British gain-in-height record (height climbed above release level) from 15,300ft to 28,200ft, on the latter occasion breaking his own British absolute altitude record by soaring over 30,000 feet. In the 1952 World Gliding Championships in Madrid he won the single seater title and at the same time achieved the 5,000 metre Diamond height, a temptin double not, as he said at th time, to be readily resistec although the championship res a specified goal to the result o which the added luxury of soar ing so high might well hav been detrimental. In the even Mr Wills achieved his heigh and completed the 123km cours from Cuatro Vietos to Torre savinan in the winning time o one hour 28¼ minutes.

These achievements saw n falling off in his applicatio although at 45 he was a genera tion older than many glide pilots and might well hav rested on his laurels. He cor tinued to participate in contest again winning the British title He was awarded the 195 *Lilienthal medal, the highes* award in world gliding, and th British Gold Medal for Aero nautics in 1960. For many year the Diamond qualification fo distance had eluded him, but i 1960 after a dozen attempts t fly 500 kilometres his persis ence was at last rewarded i Texas when he achieved 53 kilometres.

He was created a CBE i 1945, and was an Associate Fe low of the Royal Aeronautic Society. He was chairman o George Wills and Sons (Hol ings) Ltd. He was also presider of the British *Gliding* Associa tion and chairman of the Roy Aero Club.

Besides writing numerou articles on gliding he publishe a number of books, *On Bein a Bird* (1954); *Where No Bird Flo* (1961); *Free as a Bir* (1973); and *The Inevitability o Confrontation* (two parts 197 and 19?5).

He married, in 193 Katharine Fisher. They ha three sons and one daughter.

## MR H. RUSSELL ROBINSON

Mr Henry Russell Robinson, FSA, died on January 15, after a long illness. He was 57. A man of extraordinary and wide-ranging talents, he will be remembered primarily for his work in the Armouries at the *Tower of London, although his* ability and knowledge stretched far beyond the field of arms and armour. He had a remarkable visual memory, and the ability to recreate this in drawings or models. This practical skill was allied to an increasingly wide scholarship, and was communicated to those around him with a boundless enthusiasm. His permanent legacy will be in the armour displays at the Tower and in his books, but there are countless people who came to the Tower for advice and information and who left enthused and amazed by Robinson's own passionate advocacy.

Russell Robinson first came to the Tower as a child, and was immediately captivated by the armour displays. He began to make model soldiers, and to *create pieces of armour*, first in papier-mache, later in metal. Before the war he was apprenticed to a military outfitters, which added to his knowledge of uniforms and equipment, and during the war he served in the RAF as a model maker, recreating in three dimensions terrain shown in aerial photographs. It was at this time that he came into contact with the late Sir James Mann, then Master of the Armouries, who was so impressed with Robinson's talents that he persuaded the Ministry of Works to hold *open the post of Clerk to the* Armouries, which fell vacant in 1942, until the end of the war. Eventually Robinson joined the Tower staff as Temporary Assistant in 1946, rising to become Assistant Keeper and Keeper of Armour in 1970.

During Robinson's time at the Tower a major reorganization of the displays in the White Tower was undertaken, and he planned and very largely executed this operation. Not only did he design the cases and the displays, but prepared the objec for exhibition, restoring an making good defective piece The splendid armour display now seen by millions each yea reflect his various talents in remarkable fashion.

While this practical wor continued, Robinson's academi interests were ranging furthe afield. Long interested in orie tal armour, he organized a exhibition of Japanese armou at the Tower in 1965, publishin *A Short History of Japanes Armour at the same time.* Tw years later he published major book, *Oriental Armou* which covered the whole fiel and remains the standard worl He also became an authority o American Indian artefacts, an on the arms and armour of th Roman Empire. *The Armou of Imperial Rome* (1975) will b a lasting monument to th latter interest, and specialist can turn to a host of article on the subject.

Important as his publishe work is, many will regret tha he never published extensivel on what he knew best, th history of European armour Apart from the Tower galleries his work in this field is bes represented by the reproduc tion of the Sutton Hoo helme displayed in the Britis Museum, and by a series o books of drawings of knights i armour for children to cut ou and colour, which are an objec lesson in accuracy to many adults. This essentially visua man was at his happiest whe he was making something, no writing about it, and the sound of his hammer on the anvil wa *for years a familiar one in th* Tower precincts.

He was elected a Fellow o the Society of Antiquaries i 1965, and in 1977 Newcastle University awarded him a Honorary MA degree, in recog nition of his work in the Roma field and his special interest i Hadrian's Wall. He was also a founder member and firs President of the Arms and Armour Society of Great Britain. He leaves a widow and two daughters.

## PROFESSOR FUAD SAFAR

Professor Fuad Safar, who died as a result of a motorcar accident in Iraq on January 19, was one of the first Iraqi students to qualify as a field archaeologist in the early years of independence. Today, his *name is professionally* well known throughout the world for his successes as an excavator on many important Mesopotamian sites.

Fuad Safar was born in Mosul, obtained his degree at the University of Chicago and returned to Baghdad in 1938 to join the Directorate of Antiquities. His first experience was in the excavation of the great 'Umayyad mosque and palace at Wāsit (later published by him in English). This was followed in 1940-41 by his discovery and excavation of the proto-Sumerian "Painted Temple" at Tell 'Uqair, and two years later by his revelation at Tell Hassuna of the earliest agricultural settlement then known in Iraq (c 5500 BC). Then came three seasons' digging at the site of ancient Eridu (previously tested *without success by British excavators*), and the discovery of religious buildings going back in time to the early fifth millennium BC. For many years after this, he was preoccupied with the government excavations of the walled city of Hatra in the Jasirah desert—seat of an early Arabian dynasty — which brought a wealth of sculpture and inscribed material to the Iraq Museum.

*In later years, as Inspector* General of Excavations, Professor Safar concentrated on the publications of his various finds, but still spent much time in the field. Foreign excavators of all nationalities, with whom he was immensely popular, have had reason to be grateful for his help and advice. He was a humorous and extremely likable person; indifferent to political issues, but unfailingly interested in and attracted by the humbler people of the country in which he worked and travelled. Among British friends who will greatly miss him, some had hoped to hear him lecture in London during the coming weeks.

**M Jean Stampe**, an early Belgian aircraft builder, has died *at the age of 89. With a partner* he founded the aircraft construction firm Stampe et Vertongen in 1922 which specialized in the design and production of training aircraft.

**Law Report** January 17 1978 — Queen's Bench Division

# Contempt: reporting matters heard in the jury's absence

**Regina v Border Television Ltd, Ex parte the Attorney General**
**Regina v Newcastle Chronicle and Journal Ltd, Ex parte the Attorney General**

Before Lord Widgery, Lord Chief Justice, *Mr Justice Melford Stevenson and Mr Justice Lloyd*

There are two simple forms of contempt of court when a person is being tried on a criminal charge: publishing material relating to other offences and publishing material which has been deliberately kept from the jury's ears.

They are principles which a fledgling reporter who has been round the courts a fair number of times ought to know.

The Lord Chief Justice so stated when finding that Border Television Ltd and the Newcastle Chronicle and Journal Ltd were guilty of contempt of court in that (i) Border Television had broadcast a news item on January 18, 1977, and (ii) the *Newcastle Chronicle and Journal* had published an article on January 18, 1977, which stated that a defendant, whose trial was continuing, had pleaded not guilty to six charges of obtaining property by deception and six charges of theft, and had pleaded guilty to four charges of obtaining property by deception, which tended and was calculated to prejudice the due administration of justice in relation to the trial. The defendant had pleaded guilty to the four charges before the jury was empanelled for her trial on the 12 charges to which she pleaded not guilty. The indictment had been amended to prevent the jury having *knowledge of the charges to* which the defendant pleaded guilty.

The Newcastle Chronicle and Journal Ltd was ordered to pay two-thirds of the costs of the Attorney General and Border Television one-third.

Leave to appeal was granted.

Mr Harry Woolf for the Attorney General; Mr J. Bromley-Davenport for Border Television, Mr Charles Gray for the *Newcastle Chronicle and Journal*.

The LORD CHIEF JUSTICE said that the two cases had been heard together because the points raised were virtually identical. Reference to the *Chronicle* case would substantially cover the *other case.*

Mr Woolf moved on behalf of the Attorney General for an order under Order 52, rule 9 of the Rules of the Supreme Court that the printer and publisher had published material which amounted to contempt of court. On January 17, 1977, there was a trial at Carlisle Crown Court in which a woman was charged with 20 counts, mostly counts of dishonesty. She pleaded guilty to four counts and disputed most of the remaining 16, and was actually tried on 12 counts. The trial was still proceeding on January 18, when the *Chronicle* published an account of the first day and included the information that the woman had pleaded guilty to four counts. The reference to those four counts was not particularly obtrusive.

On January 19 the matter was brought to the attention of the trial judge, who took the view that the jury should be discharged and the case started again because inevitably the reference to the four counts indicated that there were other offences beyond those charged on the indictment, and if there was one principle of English law more sacred than another it was that no reference must be made to other offences which pre-dated those charged or were otherwise excluded, lest the prisoner be prejudiced by the jury's knowledge. Time and money was wasted. Reference was then made to the Attorney General.

The Attorney General had to show in general that there was a real and serious prospect of justice being impeded. The time was long past when one could laugh off a disclosure of other offences and allow a case to go as though nothing had occurred. The disclosure of other offences was a matter of the utmost seriousness, and where it was shown that offences had been disclosed, as in the present case, that went a long way to show a prima facie case of contempt. The present case was quite a bad one. One could imagine the jurors going out of court, anxious to read about the case in which they were concerned, and suddenly finding the reference to the four other counts.

*R v Evening News* ([1925] 2 KB 158) recognized that a fair and accurate contemporaneous report of legal proceedings was generally privileged in that it could not be restrained in respect of civil libel or contempt of court. But there were exceptions.

Mr Gray, for the *Chronicle*, took a strong and independent line. He *contended* that *there was* no contempt of court at all because where there was a conflict between a public interest, in preventing the disclosure of prior convictions, and the private interest of the person being tried against whom the fact of disclosure would work, the interest of the public in regard to the free reporting of court proceedings outweighed the private interest of the accused.

The present case, however, was not a conflict between two interests—one public, the other private. It was a conflict between two public interests and had to be approached in the words of Lord Reid in *Attorney General v Times Newspaper Ltd* ([1974] AC 273, 294): "The law on this subject is and must be founded entirely on public policy. It is not there to protect the private rights of parties to a litigation or prosecution. It is there to prevent interference with the administration of justice and it should, in my judgment, be limited to what is reasonably necessary for that purpose. Public policy generally requires a balancing of interests which may conflict. Freedom of speech should not be limited to any greater extent than is necessary, but it cannot be allowed where there would be real prejudice to the administration of justice."

That contained all that was necessary to deal with what was the central point in the case, namely, how the conflicting interest of the newspaper publisher and the protection of the accused could be brought in line.

The reporter and the newspaper had published material which ought not to have been published, and the publication prima facie was contempt of court. The trial judge gave no sort of warning to reporters in the court about non-disclosure of the pleas of guilty. There was no obligation on the judge to warn the press or anyone else over such a fundamental and well recognized matter. Not only every reporter, but every policeman and every probation officer was bound to know that nothing should be said in the presence of the jury which indicated the existence of other offences *committed by the prisoner in* question.

That was a very simple test. It did not seem to be an unfair burden on the reporter to say that he should know that any reference to additional offences committed by the accused should be kept from the jury's ears unless there was a clear exception. *Clearly it was sensible for* reporters and others to realize that when the judge sent the jury out he did it in order that he might deal with some point which was not fit for the jury's ears at that stage. It followed that when the jury had been out the newspaper covering the case should not refer to what went on in their absence; otherwise the futile situation would be reached when, the court having gone to great pains to keep matters from the jury in the afternoon, those matters would be clear to them from their newspapers in the evening. That was a simple rule, which most people observed.

*From now onwards, if there was* any doubt, his Lordship would think it right to lay down that the two simple forms of contempt were publishing material relating to other offences, or publishing material which had been deliberately kept from the jury's ears. Those should suffice as the principles which the fledgling reporter who had been around the courts a fair number of times ought to know about.

Solicitors: DPP; Saul & Lightfoot, Carlisle; Simmons & Simmons.

# Council tenant can buy his house

**Gibson v Manchester City Council**

Before Lord Denning, Master of the Rolls, Lord Justice Ormrod, Lord Justice Geoffrey Lane

Court of Appeal

The Court of Appeal, Lord Justice Geoffrey Lane dissenting, dismissed an appeal by Manchester City Council from Judge Bailey's order at Manchester County Court in December, 1976, that Mr Robert Gibson, of Charlestown Road, Blackley, a tenant and employee of the council, was entitled to specific performance of a contract for the sale to him of his dwelling house.

Judge Bailey had held that in March, 1971, Mr Gibson had accepted an offer by the council to *sell the house to him for £2,180*, but that as a result of a change in the majority party on the council in the local elections in May, 1971, the policy of selling houses to council tenants was revoked.

Leave to appeal to the House of Lords was granted on conditions as to costs.

Mr H. E. Francis, QC, and Mr A. W. Simpson for the council. Mr G. A. Carman and Mr E. I. Caulfield for Mr Gibson.

THE MASTER OF THE ROLLS said that it was a test case affecting 350 council tenants in Manchester. Mr Gibson, a senior clerk in the council's works department, had occupied a council house for many years. He had been trying to buy his house since 1968, when under ministerial permission in a restricted number of cases, the council began to allow tenants to buy their homes. There was a long list, and Mr Gibson's name did not come forward until the restrictions on buying council houses were lifted in 1970. He was *then allowed to buy his house*, and because of his long service he would get it on special terms.

In March, 1971, everything had been agreed except the completion by him of the forms necessary to complete the purchase. The Conservatives had been in control of the council until May 1971, when Labour gained power. Conservative policy had been to sell council houses to tenants. The Labour council instructed officers to fulfil contracts which the council were legally bound to fulfil but not those by which they were not legally bound.

In *Storer v Manchester City Council* ([1974] 1WLR 1403), the *court had held* that although there was not actual exchange of contracts, there was a concluded agreement and an entitlement to specific performance.

In the case of Mr Gibson negotiations had not gone nearly as far as in *Storer's* case. The county court judge had held that there was an agreement and ordered specific performance.

Was there a concluded contract? In November, 1970, the council had sent Mr Gibson a brochure explaining the purchase procedure, and he had completed a form and sent the £3 administration fee. On February 10, 1971, the council wrote to him saying that "the corporation may be prepared to sell this house to you at the purchase price of £2,180 freehold". Mr Gibson completed the enclosed application form leaving the purchase price blank, and in a covering letter of March 5 suggested a reduction for neglect to repair the drive. By letter of March 12 *the council said that that matter* had been considered in fixing the price. On March 18 Mr Gibson wrote asking the council to "carry on with the purchase as per my application . . . ." Had he made a new offer?

It was a mistake to think that all contracts could be analysed into offer and acceptance. One had to look, not so much for a strict offer and acceptance, but at the correspondence and the conduct of the parties, to see if they had come to an agreement: see *Brogden v Metropolitan Railway Co* ([1877] 2 App Cas 666; 672).

On the correspondence and on what had happened the parties had come to an agreement. Mr Gibson thought that he had come to an agreement and made improvements to the house. The council took the house off the tenants' list.

The judge had held that there was "a perfectly valid acceptance" of the council's offer to sell the house to Mr Gibson at £2,180. He said: "What more was Mr Gibson to do? What more was the council to do?"

Mr Gibson should not have his expectations ruined by a change of policy of local government administration. The appeal should be dismissed.

LORD JUSTICE ORMROD, agreeing, said that the court was dealing with the policy of a local authority to sell to council tenants on special terms. The only difference between the case and *Storer's* case was that Mr Gibson was farther back in the pipeline. The parties were ad idem.

LORD JUSTICE GEOFFREY LANE, dissenting, said that Lord Cairns, Lord Chancellor, in *Brogden's* case had said that there were no cases upon which differences of opinion could more easily be entertained than those which involved whether a contract had been concluded.

The letter of February 10, 1971, *which was said to constitute an* offer by the council, was written by the city treasurer and not by the town clerk. It dealt primarily with the financial provisions. It was impossible to treat it as a fair offer.

"The offeree must unreservedly assent to the exact terms proposed by the offeror"; see *Cheshire and Fifoot's Law on Contract* (9th ed, p 33). That applied to the case. If there had been an offer, Mr Gibson had failed to take advantage of it. None of the documents which in *Storer's* case were held to be contractual documents existed in the present case. However much one sympathized with Mr Gibson, the appeal should be allowed.

Solicitors: Sharpe, Pritchard & Co for Mr Leslie Boardman, Manchester; Hargreaves & Co, Manchester.

# Sentencing young burglars

**Regina v Smith and Woolard**

Burglary committed by breaking into people's homes should invariably be punished by deprivation of liberty, Lord Justice Lawton said in the Court of Appeal.

The court dismissed an appeal against sentences of borstal training imposed on Tony Charles Smith, aged 19, and David John Woolard, aged 18, who had broken into a house, ransacked it and stolen property.

LORD JUSTICE LAWTON, sitting with Mr Justice Swanwick and Mr Justice Gibson, said that burglary was a growth area, especially breaking into other people's homes. Much distress was being caused, both by loss of property and by feelings of insecurity, and the public needed protection.

Unfortunately many burglaries were now being committed by adolescents, and frequently houses were being turned upside down. Adolescents were not likely to be discouraged unless they lost their liberty.

# Out-of-town Chancery cases

Problems that arise when a High Court judge goes out of London to try a single case as opposed to a list of cases and there was a last minute settlement were mentioned by Sir Robert Megarry, Vice-Chancellor.

HIS LORDSHIP said that he had been half way to Exeter to try a case when he was told that it had been settled. He returned to London, but there was no court for him to sit in on Monday. He fully recognized the right of litigants to settle cases at the last minute or during the proceedings, but that did lead to a waste of judicial manpower. There was no reflexion on the counsel and solicitors concerned.

The problem had to be recognized, and his Lordship would have to consider how far Chancery judges could continue with such out-of-town arrangements. It was difficult to strike a balance between the convenience of the parties and the risk of wasting effort and judicial time.

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Uncertainty over pay outcome hampers Budget planning, page 18

# THE TIMES BUSINESS NEWS

Is bankruptcy too hard on the risk takers? Page 19

## EEC states given three years to bring insurance laws into line

By Geoffrey Browning
Luxembourg, Jan 17

The European Commission intends that coordination of national laws, regulations and administrative provisions relating to general insurance other than life assurance should be accomplished within three years.

Mr Christopher Tugendhat, EEC Commissioner for Financial Affairs, told the European Parliament at Luxembourg that 20 years after the establishment of the Treaty of Rome it was "extraordinary and intolerable" that they did not have free competition in this area.

This was not in the interests of the insurers, the policyholders, or the creation of Europe.

It was important that the Council of Ministers should take as positive and speedy a view of these matters as possible.

European MPs had been discussing a report from the Economic and Monetary Affairs Committee on the commission proposals for a second directive. This report recommended extensive coordination of national laws because the committee considered wide differences between provisions in member states was an impediment to the effective exercise of freedom to provide insurance services in the EEC.

They strongly emphasized that insurance provisions were primarily intended for the protection of policyholders, and EEC provisions must afford them at least the same protection as existing national provisions.

Mr Tugendhat was happy to reassure Parliament that its concern about safeguards for policyholders was shared by the commission. The proposals contained a whole range of measures which would guarantee extremely effective protection.

He said: "We would not bring before Parliament or the Council of Ministers proposals which in any way overlooked the interests of policyholders. They are of fundamental importance, and that concern is shared by us."

Praising Parliament's work on the directive, he added: "I am convinced that the changes which will be made in the present text of the draft directive as a result of Parliament's opinion will help to speed up the procedure for its adoption.

"The implementation of this directive will constitute an important step towards effective exercise of freedom to provide services in the area of insurance to the greater benefit of policyholders, insureers and the Community as a whole."



Herr Poullain: agreement to permit resignation scrapped.

## W German bank chief dismissed

From Peter Norman
Bonn, Jan 17

The supervisory council of the Westdeutsche Landesbank Girozentrale today decided to dismiss Herr Ludwig Poullain, the chief executive, and so scrap the agreement under which he resigned last December 23.

Twenty-two of the 27 council members approved the decision which came early this morning after a meeting lasting more than 10 hours in the bank's Düsseldorf headquarters. Five members, representing the savings bank organization in the state of North Rhine Westphalia, abstained.

The motion to dismiss Herr Poullain was brought by the two senior representatives of the state government on the Westdeutsche Landesbank's supervisory council. Professor Friedrich Halstenberg, Finance Minister, and Dr Horst-Ludwig Riemer, Economics Minister, argued that new facts had come to light since Herr Poullain's resignation suggesting that he had acted in "gross violation of his duties".

Herr Poullain resigned after acting as a paid consultant for Herr Franz Josef Schmidt, a south German financial broker. Today's decision dismissing him means that he will not receive five years' salary as agreed on December 23.

The consultancy agreement first emerged after the Public Prosecutor's Office in Stuttgart found a receipt for DM1m (about £244,000) signed by Herr Poullain. The receipt, dated May 1, 1972, was found in the course of investigations into the collapse in 1976 of the Ratio-Bau building group, which Herr Schmidt is alleged to have controlled.

It later emerged that the Westdeutsche Landesbank had lent money for Herr Schmidt's business interests and had provided a DM1m credit and a DM2m guarantee to free the financier from the investigative custody in which he was placed after the Ratio-Bau collapse.

In a joint statement before last night's council meeting, the Ministries of Finance and Economics in Düsseldorf said that Herr Poullain had concealed the existence of the DM1m credit from an unnamed colleague on the bank's managing board when the DM2m guarantee was approved.

Herr Poullain has stated that he will take steps to protect his rights and it is now feared that a protracted legal battle will follow.

## British Steel refuses 10pc pay rise

By Paul Routledge
Labour Editor

British Steel Corporation last night refused to increase its wage offer unless the industry's biggest union first accepted big job cutbacks.

Leaders of the Iron and Steel Trades Confederation are seeking Cabinet support for pay rises of 10 per cent for 100,000 men covered by the heavy steel agreement in line with those already given to the firemen. State steel executives harassed by losses now running at £10m a week declined to go to the limit permitted by the Chancellor's incomes policy.

In effect, the BSC offer reduces the "going rate" in the public sector by 4 per cent to 6 per cent, with extra money, available only in return for visible employment economies.

Mr Bill Sirs, general secretary of the ISTC, complained last night: "They will give us an increase only if we sell our birthright."

At the outset of three hours of negotiations yesterday, the corporation put forward a long list of concessions on jobs, plants, and working practices sought from the unions as the price for an improved wage offer. The BSC wants:

1. Early closure of the "Beswick" plants already due to close over the next few years and shutdown of other steelmaking centres hitherto untouched, probably including Billston and Shelton in the Midlands and Shotton in North Wales.

2. Increased productivity from existing plants and reduced unit costs from the channelling of orders from older, unprofitable works to newer manufacturing centres.

3. Lower manning throughout the corporation.

4. Stronger guarantees on work attendance.

ISTC leaders argued that plant closures and changes in working conditions could be tackled only by the TUC steel committee, the umbrella body for the labour movement in the industry that has so far handled such sensitive issues.

Pay talks for the manual workers are now only one stage away from breakdown. The unions negotiators will meet the corporation again on February 1 and in the interim Mr Sirs is to meet Mr Varley, Secretary of State for Industry, in an effort to enlist ministerial support for 10 per cent pay rises for steelworkers without strings.

If those talks fail, the unions will discuss industrial action at its meeting starting on February 15. The ISTC general secretary has already taken the unusual step of warning the International Metalworkers Federation of the possibility that his union will seek backing at home and abroad if his members are called out on strike.

British Steel argues that its demands to the union are consistent with the corporation's duty to cut its projected £520m loss for the current trading year by securing agreement to a 6 per cent rise in earnings. Any further money would have to be from a self-financing arrangement, culled from economies of closure and redundancy.

The BSC is also looking for a commitment from the union to operate new plant already built but not yet operating because of union protests; new machinery for unofficial disputes "which are still running at a high level"; and a shift in attendance bonus from a weekly to a monthly basis to ensure a better record in works turnout.

Mr Sirs accused British Steel of sheltering behind the Government and said: "I don't think it can go on for much longer. I would not have been unhappy if it had broken down. We have to consider how we can force the Government to alter its attitude. We must remember we are probably in election year."

Brussels formula, page 18

## European car men in top gear for Britain

European car manufacturers are preparing for a major new onslaught in the United Kingdom. New dealers are being appointed, in one case a hundred are being recruited, in readiness for an expected surge in car buying in 1979.

Among the big importers Ford, the leader, will continue to bring in large numbers of cars from its European factories in order to hold on to the overall market leadership, while Fiat, Volkswagen/Audi and Renault all hope for an increased slice of growing sales.

Sales executives of the major European car manufacturers are forecasting that the United Kingdom market will rise from just over 1.3 million last year to almost 1.6 million in 1979, with the bulk of the additional sales almost certain to go to importers.

The predictions provide yet another indictment of the ability of domestic car makers to meet demand, and give Mr Michael Edwardes, chairman of British Leyland, extra incentive to impress on his company the urgent need for constant uninterrupted output in the coming year.

In the background are the Japanese importers, already fighting among themselves over whether the so-called "understanding" which has restricted United Kingdom car sales holds good for 1978. One authoritative source puts the total Japanese share for this year at 12-13 per cent.

The latest importer to announce an aggressive marketing policy for the next two years is Fiat, the fastest-growing of the major importers, which is planning to appoint 100 new dealers in Britain this year and begin 1979 with a national network of 450 sales outlets.

United Kingdom sales by the Italian company have bounded by 70 per cent in the past two years to 66,000 in 1977. Dealers will be expected to sell an average of 200 cars each next year, bringing the total to 90,000 and, based on Fiat's own forecast of a total market of 1.55m, boost the company's market share from 5 to 5.8 per cent.

Referring to the expansion in today's issue of the trade journal *Motor Trader*, Mr Clive Noakes, Fiat's sales and marketing director in the United Kingdom, dismissed possible criticism that the company was "simply picking up disgruntled Leyland dealers".

He said that of 44 dealers appointed last year only five came from Leyland.

VW/Audi is planning to increase sales in Britain this year to 62,500 from 46,000 in 1976 and raise its market share from 3.5 to about 4 per cent. The British sales company's forecast for 1979 is a total market of 1.6 million and it is now engaged in "negotiating" with the German parent what penetration to aim for. VW currently has 22 "open points" in its United Kingdom dealer network.

VW also foresees a stabilizing of prices this year, with no increases possibly until September, a view echoed yesterday by Mr Anton Hille, managing director of BMW Concessionaires in Britain.

His words provided a further warning to domestic manufacturers that the United Kingdom car market is being regarded with eagerness abroad. Unless British companies contained their prices, he said, their products would become less competitive.

BMW prices were not likely to rise by more than 5 per cent this year, and sales were expected to grow by 14 per cent.

**Edward Townsend**

## Kuwait cuts crude oil by 10 cents

By Roger Vielvoye
Energy Correspondent

Kuwait, one of the chief oil producers in the Gulf, has reduced its heavy crude oil prices by 10 cents a barrel, and is backdating the cut to January 1.

The cut, which comes after several weeks of negotiations with British Petroleum, Gulf and Shell, the main customers for Kuwait's oil, is the result of the world glut that has made heavy oils unattractive to refiners. It is unlikely to have any effect on the price of petrol and other oil products.

According to sources at the Organization of Petroleum Exporting Countries (Opec) the Kuwaiti action is unlikely to produce similar cuts by other producers of heavy oil in the area since the Kuwaiti oil was already overpriced.

There was some surprise that the decision was taken before a meeting of Opec's special heavy crude oil pricing committee.

But it was pointed out that Saudi Arabia, Iran and Iraq all have access to medium and light crudes that have not been so badly affected by the slump.

Kuwait has only heavy oil and, if demand falls significantly from the current production of about 1.8m million barrels a day, there is insufficient gas produced in association with the crude oil to meet Kuwait's domestic demand for natural gas.

Mr Mahmoud Adassani, under secretary at the oil ministry said the 10 cent cut would reduce the price of oil to $12.27 a barrel.

## Commission limits price rises of Fisons garden products to 20pc

By Derek Harris
Commercial Editor



Sir George Burton

Increases in the prices of a wide range of Fisons' garden products should be limited to a 20 per cent maximum, the Price Commission recommended yesterday in an investigation report.*

Fisons had wanted increases of up to 43 per cent in a sector where, with most of its products, the company holds a substantial 32 per cent slice of the market.

The commission recommended to Mr Hattersley, Secretary of State for Prices and Consumer Protection, that the restriction should apply for 12 months from pre-notification to protect the interest of consumers in a price-insensitive market in which it is difficult for consumers to judge value for money.

This means the restriction would last until September 6.

The restriction affects more than 30 Fisons products, including lawn feed and weedkiller, various garden fertilizers, peat and peat-based products and some chemical treatments like insecticides.

Fisons cannot, without going back to the commission, offset the restrictions by loading other prices.

But the commission recommended a go-ahead for price rises of other horticultural products, including grass seed and bone meal, ranging from 5 per cent to 20 per cent. Rises of up to 15 per cent for a range of agricultural chemicals should also be allowed, the commission added.

Fisons, whose chairman is Sir George Burton, wanted weighted average increases on the garden products ranges of between 6 per cent and 9.5 per cent.

But the commission was critical of the intention to impose generally higher prices for these products compared with products for the professional horticulturalist market in which Fisons' market share is lower, at 23 per cent.

Fisons partly based its claim on wanting to get back to an earlier pricing policy of setting prices higher than those of competitive products. This sort of pricing structure, eroded under the old Price Commission, could recoup development expenditure and reflected the "superior quality" of the Fisons products, the company claimed.

There was a clash between the commission and the Fisons management on whether there should be more analytical data readily available to help management decisions. Although the commission found both the agrochemical and horticultural divisions generally well-managed and efficient, it suggested there was scope for improved practice.

The commission instanced a horticultural decision against exploiting the erosion of the price premium on one lawn product by trying to increase the market share.

One of the grounds for the decision was that it was price insensitive, yet no structured market research to establish that as a fact had been completed.

The commission was also critical of the way some strategic and short-term plans were handled largely by extensive, un-minuted management meetings.

The commission also found that profitability levels in the sectors investigated were, in the latest available accounting year ended December, 1976, based on an "out-of-date" allocation of administrative overhead costs. All these were allocated to United Kingdom sales.

Fisons' figures showed a net profit of only 7 per cent on British sales, yielding a 10.3 per cent return on capital employed. But the commission estimated figures of 10.9 per cent and 15.9 per cent respectively.

On a current costs accounting basis, return on capital was about 7 per cent. Arguably this level of return could be higher in a not-too-competitive market.

**Fisons Agrochemical and Horticultural Products*; HC151, 55p.

## Monetary union 'could cut unemployment'

From David Wood
Luxembourg, Jan 17

Giving a new turn to his campaign to revitalize the issue of economic and monetary union (EMU) for the Nine, Mr Roy Jenkins, Commission president, argued in the European Parliament today that it would allow EEC collectively to reduce unemployment in a day when national governments found themselves helpless to act.

He said: "By all the rules of traditional post-war economic management this would be the moment to pump extra purchasing power into the economy to bring unemployment down to a more tolerable level." But national governments of the Nine, strong or weak, dared not risk that for fear of inflation and exchange crises. Each national finance minister was caught in a trap, and "monetary union represents the best way by which that trap might be sprung."

But Mr Jenkins conceded the EMU would involve a significant transfer of power from member governments to the Community and would mean the increasing of the Community budget from 1 per cent of total Community gross national product to between 5 and 7 per cent, though most of the increase would be redistributive rather than new expenditure. He rejected the argument that monetary union implied a federal Europe on American or West German models.

Mr Jenkins recognized that within the European Parliament there were many sceptics about EMU, especially among his former colleagues within the Socialist group. He confessed that he had no word to address to those who would prefer to fail alone.

The day produced a strong block of warm friends for Mr Jenkins' campaign. The Christian Democrat group, with which the Conservative delegation from Westminster is loosely allied, published a report demanding a five year plan to achieve EMU.

The CD proposals largely adopt Mr Jenkins' argument, as first fully developed in his Florence speech, and to that extent he sees some sign of progress. But privately he knows he has a long uphill battle to fight both in Parliament and with the Council of Ministers.

Parliamentary report, page 4
Banishing the inflation bogy, page 17

## Hammered broking firm 'had £2m deficiency'

A City stockbroking firm that crashed two years ago had a deficiency of more than £2m, according to latest figures, a jury at the Old Bailey was told yesterday.

The London firm of Chapman and Rowe was still having its affairs wound up, said Mr Neil Denison, prosecuting.

He said that on the day the firm was hammered—declared defaulters—on the Stock Exchange on April 1 1974, partners in the firm admitted a deficiency of £600,000—but only a few weeks earlier they were claiming in accounts sent to Stock Exchange officials that they were running with a surplus.

Before the court on charges of fraud and theft were five former partners in the firm: Mr Victor Thomas Andrews, 33; Mr John Maxwell Gordon, 38; Mr Ralph Clarke, 49; Mr Alan Harman, 34; Mr George Edward Miller, 38 and Mr John Michael Goodsell, 35, a former managing clerk.

They are charged with conspiring between September 1973 and April 1974, to defraud clients of the firm by using their stocks and shares without authority as security for loans.

They are also charged with stealing a total of 98,225 shares from clients and presenting a false balance sheet to the Stock Exchange Council when it was inquiring into the firm's affairs. They pleaded not guilty to all charges.

Two of the firm's partners were not defendants in the case, said Mr Denison.

In most cases, said Mr Denison, the owners of shares which had been sold when the firm stopped trading had obtained compensation from the Stock Exchange Compensation Fund.

The initial stock exchange investigation revealed a deficiency of £1,424,000 said Mr Denison. But the affairs of the company were still being wound up and the most up to date position—as at last month—showed a deficiency of just over £2m. Of this figure approximately £1,600,000 were the liabilities of the firm and £415,000 were the personal liabilities of the partners.

Mr Denison said that in the bogus balance sheet put before the Stock Exchange, among the assets shown was an amount of £1,237,677, money receivable on share contracts, but of this a total of £426,000 related to transactions by the partners themselves and was not eligible to be listed as an asset.

On the liabilities side of the balance sheet there were listed bank loans totalling £2,305,502—but this was under-stated by £300,000.

This sum had been borrowed from a private bank on the day of the balance sheet date to pay off part of a £900,000 loan owing to the Midland Bank. But three days later the £300,000 loan was paid back to the private bank with a cheque drawn on the Midland Bank.

"It was a completely paper transaction—what is called in trade window dressing the accounts", said Mr Denison.

He said that the banks lending money to Chapman and Rowe required approximately 25 per cent more in value of shares than the money they were advancing as security against loans. With a falling share market as was the case in 1973 and 1974, they had to run hard just to keep up.

The hearing was adjourned until today.

## Surge in pension funds investment

By Margaret Stone

Great progress has been made by the occupational pensions fund movement both in the improvement of benefits and the size of funds invested to secure those benefits, according to the third annual survey of the pension schemes, carried out by the National Association of Pension Funds.

There has been a reduction in the number of schemes covered, 881 compared with 976 in 1975, but because of mergers, the size of the funds has jumped from about £800m then to £11,721m in 1977.

The effects of inflation are reflected in the scale of benefits and contributions now required. In 1975 the contribution income of the 976 schemes was £1,200m and benefits paid out were £450m. By 1977 the corresponding figures were £1,670m and £573m.

Financial Editor, page 19

## Comet takeover offer for Henry Wigfall rejected

By Richard Allen

Comet Radiovision, the discount electricals group, yesterday launched a surprise £12.5m cash and share takeover bid for Henry Wigfall, rival electricals retailers and television rental group.

Comet, which sold off its own TV rental interests for under £2m less than four years ago to concentrate on a retail expansion programme, is offering £10 cash and two of its own shares for every five Wigfall ordinary shares.

Based on last night's closing price of 102p—down 10p—for Comet, the offer values each Wigfall share at £2.41. Wigfall shares leapt 81p to 244p.

Last night the Wigfall board, which controls over 30 per cent of the equity, described the offer as "not even a serious sighting shot".

A spokesman said: "The offer was more than abrupt and we consider the circumstances in which it was made to have been ill-mannered."

Earlier, Mr M. J. Hollingbery, chairman of Comet, admitted that the timing of his offer had been influenced by a disappointing set of interim results from Wigfall earlier this month. The group announced a loss of £353,000 compared with pre-tax profits in the previous period of £464,000. "There must be a lot of disappointed shareholders around", he said.

Just before Christmas a 25.5 per cent stake in Wigfall held by United Dominions Trust was broken up and placed with institutions. Comet has since acquired 1.8 per cent of the equity buying through the stock market.

Financial Editor, page 19

Survey shows $164,000m loans are mainly short-term

## Fed report indicates banks do not take undue risks in foreign lending

Washington, Jan 17.—Total foreign loans by America's largest banks to foreign borrowers amounted to more than $164,000m (about £86,315m) in mid-1977, with fully $25.138m of this amount represented by claims on Britain and with a further $43,000m represented by claims to borrowers in the nine other leading foreign industrial nations, including Switzerland.

The Federal Reserve Board in conjunction with the other United States Bank Regulatory Agencies has just released the results of the most comprehensive survey ever made of American bank foreign lending.

The results indicate that much of the concern about the high risks associated with foreign lending is unwarranted. The United States banks have made loans to a highly diverse group of countries, most of them are for relatively short periods and the bulk of the loans are to rich or industrially developed nations.

The amount of claims by the 119 American banks which each has assets in excess of $1,000m has been broken-down into a host of categories, with full details given, for example, of their exposure in Britain.

The total American bank claims in Britain include fully $17,363m of placements with banks and more than half of this is actually with non-British banks.

The extent of this particular type of American bank lending in Britain illustrates the importance of London as an international financial centre for American banks.

Non-bank United States claims on Britain are relatively small and total $5,301m to the private sector and $2,475m to the public sector. More than $19,000m of the American bank loans to Britain mature in one year or less.

In recent months there have been numerous reports here suggesting that United States bank loans to communist countries have reached a dangerous level. The new data do not support this conclusion and shows that total American bank claims on East European countries amount to $5,982m with $2,233m maturing in one year or less.

To only a small extent does the concern about United States bank lending to non-oil developing countries appear to be more justified.

The Fed stated that total United States banks claims on developing countries amounted to $40,148m, but the figures showed that more than half of this total was accounted for by Mexico and Brazil and that loans to Africa, for example, amounted to less than $1,900m.

A formidable rise in American bank lending to the oil-producing nations is apparent from the figures and the volume of total American bank claims to this group of countries now amounts to $12,163m.

The Fed survey will be studied carefully in Congressional committees where legislation is being contemplated to improve surveillance of the foreign banking activities of United States institutions.

These figures will also be of value to the Bank for International Settlements, which is striving to compile fully comprehensive data on all international bank lending.

The Fed now plans to update its survey every half year and the number of reporting banks is to be expanded from 119 to 300.

**Frank Vogl**
in Washington


**ZETTERS GROUP LIMITED**

**INTERIM STATEMENT**

**Six months ended 30th September, 1977**

**Results**

The unaudited results of the Group for the six months ended 30th September 1977, compared with the figures for the corresponding period to 30th September 1976 and the audited figures for the year ended 31st March 1977, were as follows:—

| | Six months ended 30th September 1977 £ | 1976 £ | Year ended 31st March 1977 £ |
|---|---|---|---|
| TURNOVER: | | | |
| Football and Bingo | 8,132,624 | 3,721,797 | 11,184,293 |
| Less: Payments to Pools Winners and Betting Tax | 4,273,237 | 1,695,154 | 5,743,378 |
| | £3,859,387 | £2,026,643 | £5,440,915 |
| PROFIT BEFORE TAXATION | 360,998 | 177,200 | 594,726 |
| TAXATION | 187,800 | 92,500 | 321,806 |
| PROFIT AFTER TAXATION | £173,198 | £84,700 | £272,920 |

The results for the six months ended 30th September 1977 include a full contribution from Cope's Pools and three months' trading from Empire Pools. (The comparative figures for the six months to 30th September 1976 did not include anything from either Copes or Empire which were taken over on 30th October 1976 and 4th July 1977 respectively.) The administrative problems envisaged at the time of the Empire acquisition are being resolved and the full benefits from this acquisition are now beginning to be reflected in the trading results.

The Bingo Division, with the benefit of normal trading conditions, has had a successful first six months.

**Dividends**

As in previous years it is not proposed to pay an interim dividend.

**Current Trading and Prospects**

Both Pools and Bingo Divisions are currently trading satisfactorily and we look forward to record profits for the current financial year ending 31st March 1978.


## How the markets moved

The Times index: 198.49—1.75
The FT index: 470.9—3.3

### Rises

| | | | |
|---|---|---|---|
| Anglo Am Coal | 7p to 440p | P'dilly Theatre | 11p to 97p |
| ANZ Grp | 10p to 255p | Thyssen-Huette | 15p to 735p |
| Bestetner 'A' | 6p to 164p | Tilbury Cont | 7p to 255p |
| Kitchen Taylor | 9p to 55p | Warren Plant | 8p to 194p |
| Ldn Prov Post | 6p to 177p | Western Areas | 17p to 205p |
| Oil Exploration | 6p to 274p | Whitecroft | 7p to 187p |
| Peko Wallsend | 15p to 405p | Wigfall H | 81p to 244p |

### Falls

| | | | |
|---|---|---|---|
| Midwest Group | 11p to 259p | Hoover | 8p to 375p |
| Beecham Grp | 10p to 635p | Rowntree Mac | 8p to 404p |
| Comet Radiov'n | 10p to 102p | Sedg Forbes | 10p to 330p |
| Decca | 15p to 465p | Thomson Org | 10p to 615p |
| Leevor Tin | 10p to 460p | Turner Mfg | 19p to 78p |
| Lit Univ Stores | 11p to 295p | Unilever | 8p to 512p |
| Lawker Sidd | 8p to 188p | Utd Scientific | 10p to 276p |

Equities fell back.
Gilt edged securities were easier.
Dollar premium 72½ per cent (effective rate 27.2 per cent).
Sterling lost 45 pts to $1.9240: the effective exchange rate index was at 65.8.

Gold fell $2.50 to $172.875.
SDR-$ was 1.21080 on Tuesday, while SDR-£ was 0.629249.
Commodities: Reuter's index was at 1415.2 (previous 1423.7).

Reports, pages 20 and 21

### THE POUND

| | Bank buys | Bank sells |
|---|---|---|
| Australia $ | 1.73 | 1.68 |
| Austria Sch | 31.00 | 29.00 |
| Belgium Fr | 65.75 | 62.75 |
| Canada $ | 2.16 | 2.10 |
| Denmark Kr | 11.44 | 11.04 |
| Finland Mkk | 7.95 | 7.70 |
| France Fr | 9.34 | 9.02 |
| Germany Dm | 4.28 | 4.06 |
| Greece Dr | 79.00 | 75.50 |
| Hongkong $ | 9.20 | 8.75 |
| Italy Lr | 1765.00 | 1655.00 |
| Japan Yn | 485.00 | 460.00 |
| Netherlands Gld | 4.55 | 4.33 |
| Norway Kr | 10.20 | 9.84 |
| Portugal Esc | 89.00 | 84.50 |
| S Africa Rd | 2.25 | 2.06 |
| Spain Pes | 165.00 | 158.00 |
| Sweden Kr | 9.27 | 8.92 |
| Switzerland Fr | 3.99 | 3.77 |
| US $ | 1.98 | 1.92 |
| Yugoslavia Dnr | 40.00 | 37.75 |

Rates for small denomination bank notes only, as supplied yesterday by Barclays Bank International Ltd. Different rates apply to travellers' cheques and other foreign currency business.

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# Merseyside strikes go on at Leyland and Ford

By R. W. Shakespeare

Ford workers on Merseyside voted yesterday to continue *their strike which has stopped* all car production at the Halewood plant for the past 10 days.

At the nearby Leyland Triumph car plant another strike entered its 11th week yesterday after more efforts by officials of the Advistory, Conciliation and Arbitration Service had failed to produce any progress towards a settlement.

Merseyside's spate of labour unrest was further underlined by a continuing stoppage which has made 500 workers idle at *the Dunlop Tyre factory* at Speke.

Several hundred of the 1,000 Ford press shop workers who began their strike at the beginning of last week voted by a big majority at a meeting yesterday to continue the stoppage which has made 8,000 other workers idle and halted all output of Escort cars.

The disastrous shutdown at Leyland's Triumph plant which involves a strike by 2,000 workers over a manning and productivity dispute has already cost the state-owned car company output of more than £70m worth of TR7 and Dolomite cars.

It has stopped production both at Speke, where another 1,500 men are laid off, and at the Triumph plant at Coventry, where 2,000 more workers are idle.

The dispute has reinforced speculation that the Triumph operations on Merseyside may well be axed by Mr Michael Edwardes, the new British Leyland chairman, as part of his *reorganization programme*, which has already brought him into conflict with both union officials and shop stewards in Leyland Cars.

At the Dunlop factory 90 workers are on strike over a manning issue and another 400 are laid off. Production of tyres for tractors and heavy trucks is at a standstill.

**Unions accused:** A leading Leyland shop steward yesterday accused the unions of paying lip service to the well-established policy of opposing redundancies. Mr Arthur Sterry, chairman of the toolroom committee at the Triumph car plant in Coventry, said hundreds of shopfloor workers would welcome company plans to cut jobs.

His statement came as stewards from the Leyland car council—the top tier in the worker participation scheme—were demanding an urgent meeting with the Prime Minister over the plan to cut jobs.

# Treasury debating pay forecasts

By Caroline Atkinson

Uncertainty over the course of pay policy and earnings after the end of the present phase three has led to intense debate within the Treasury over which pay assumption to feed into the main forecast on which the Chancellor will base his Budget decisions.

The crucial question is whether earnings in 1978 to 1979 will rise by more or less than the 10 per cent which is officially assumed (although only half believed) for the present pay round.

Officials usually prepare several sets of forecasts with different assumptions for pay and other crucial elements such as the growth of world trade, and changes in the value of the pound.

However, one of these is given more weight as *the main working forecast. This* item usually forms the basis of the skeleton forecasts which the Treasury is now obliged to publish regularly under the so-called Bray amendment.

Although the forecasts published in last year's Budget did not include an explicit figure for pay it was possible to work out the underlying assumption from the published inflation forecast. The 10 per cent earnings assumption for *this pay round* was included in the published economy forecasts in October, although there is some suspicion that Whitehall expects the *outcome* to be nearer 13-14 per cent.

If the coming Budget appears to be based on an earnings assumption for 1978-79 of more than 10 per cent, the official target for phase three, then critics will accuse the Government of giving up the battle against inflation. However, if the assumption is below 10 per cent the unions may object.

*There is genuine disagreement within* Whitehall on which outcome is most likely, and therefore what would form the most realistic basis for economic policy.

Perhaps encouragingly, the officials who are most closely involved with pay policy are those who are most optimistic, while those further removed tend to be more gloomy about the ability of the Government to hold down wages growth. The *same pattern is true for the estimates of* the outcome for the present round.

There is however, widespread agreement that earnings must rise more slowly in the next pay round if the fall in the inflation rate to single figures, *now confidently* expected for the spring, is to be maintained.

Some upturn in the annual rate of inflation in the early autumn is likely anyway as the impact of larger earnings increases this year than under phase two feeds into prices. However, fears of a *pay explosion, by which officials mean* increases of much more than 15 per cent, have now virtually disappeared.

# EEC agree formula for Tokyo round talks

From Michael Hornsby
Brussels, Jan 17

In deference to the French, EEC ministers for foreign affairs and trade today agreed that the Community coud not accept an effective tariff cut higher than 35 per cent in the final phase of the Tokyo round of Multilateral Trade Negotiations which opens this months in Geneva.

Other EEC countries had wanted to indicate willingness to negotiate on the basis of the compromise formula now on the table at Geneva, which envisages an average 40 per cent cut in industrial tariffs phased over eight years, beginning in 1980. *This opening position, it was* felt, as the minimum likely to be acceptable to the United States.

Initially, the Americans argued for an across-the-board cut in all tariffs of about 60 per cent, and they only reluctantly agreed to discuss the compromise proposed in Geneva, which among other things provides for higher tariffs to be cut back more sharply than lower ones.

For Britain, Mr Dell, the Secretary of State for Trade, made clear that the final rate of tariff reduction could only be agreed in the light of the other elements in the "overall package". In particular, Britain would want assurances that after five years the past three annual instalments of the tariff cut could be postponed or "permenently deferred" if economic conditions were unfavourable.

Britain, as well as the rest of the EEC, also attach great importance to securing agreement on "selective" use of the safeguard provisions of Article 19 of the General Agreement on Tariffs and Trade. At present, this article can only be invoked to control disruptive imports if it is applied to *all countries equally.*

Another contentious area concerns export subsidies and countervailing duties. Here the EEC is pressing the United States to comply with Gatt rules which require a country to show "material injury" to its industry before imposing duties against subsidized exports from other countries.

In return, the Americans are urgin the EEC to agree to a new and extended list of illegal exports subsidies, including those for certain agricultural goods.

# Importers object to restrictions on Taiwan

By Peter Hill

*British importers have lodged* a strong protest with the EEC Commission because it plans to impose severe restrictions on Taiwanese textile imports over the next five years.

The British Importers Confederation has complained of discrimination by the EEC against Taiwan in the negotiations over the renewal of the Gatt Multi Fibre Arrangement under which new curbs have been introduced on the level of textile imports allowed into the Community.

In a letter to Herr Wilhelm Haferkamp, vice-president of the Commission, Mr Tom Har*rison, chairman of the BIC, said* that in relation to certain types of textile imports, the restrictions *against Taiwan were much* greater than those negotiated with other developing countries.

Mr Harrison said that Taiwan was one of the most important trading nations in the Far East, and over the years business houses in Europe had developed a close relationship with their companies.

"By adopting its present protectionist attitude, the EEC is undermining this relationship and thus depriving the European consumer of the right to purchase the wide range of reasonably priced, good quality products that are available from Taiwan", he said.

The BIC argued that there *appeared to be no sound economic* reason for imposing more severe controls on Taiwan than on other exporting states because, through no fault of its own, Taiwan had no diplomatic recognition in the Community.

Mr Harrison called for the new quota levels to be reexamined and existing anomalies to be removed.

BIC sources said last night that on the basis of Commission documents circulating within *the textile industry, it appeared* that cutbacks of up to 70 per cent on some items from Taiwan were envisaged over the next five years.

But the Department of Trade last night rejected allegations of any discrimination against Taiwan and said that in discussions with the EEC, the limits on the level of Taiwanese textile imports had been based on the fact that Taiwan was regarded as a dominant supplier of textile and clothing goods to the Community, together with Hongkong and South Korea.

# Brussels agrees basis for curbs on steel imports

Brussels, Jan 17.—Foreign ministers of the European Community have approved the negotiating formula the Commission will use in bilateral talks with some of its big steel suppliers *on restraining the volume of* their steel exports to the EEC and on prices at which these shipments are being made.

The ministers also approved a Commission proposal to suspend, in certain cases, the right of steel producers to adjust their prices to match those of low-price imports, Mr Knut B. Anderson, Danish foreign minister and current chairman of the EEC Ministerial Council, told a press conference.

Under the Commission formula, the EEC will calculate the volume of imports from countries *with which it is seeking* accords on the basis of the EEC's own 1976 steel production.

Under the bilateral pacts envisaged by the Community, prices of imported steel may be as much as 7 per cent below minimum and guide prices applied to Community producers.

Accords sought by the EEC should be with Japan, South Korea, Brazil, South Africa, Spain, countries belonging to the European Free Trade Association and Eastern Block states.

Tomorrow talks are to begin with Austria and Sweden, both Efta members. Discussions with other Efta members, Norway, Portugal, Finland and Switzerland are to follow

So far, steel producers were allowed to lower their prices to match imports whenever bidding in competition with imported steel.

The Community maintains minimum prices for reinforcing bars, merchant bars and hot rolled coils, and virtually obligatory guide prices for cold rolled sheet, hot rolled coils, strips, wire rods, beams and sections.

In order to allow the commission to negotiate bilateral accords, the community agreed last December that for a period through March, "base" or effective minimum prices should be applied for imported products.—AP-Dow Jones.

# Andoc to end Hunterston oil platform lease

By Roger Vielvoye

At the end of this month, the Anglo-Dutch Andoc concrete oil platform building consortium is to abandon its lease on the Hunterston construction yard on the Clyde, leaving the Government's Offshore Supplies Office (OSO) with a £7m white elephant on its hands.

Mr George Cummings, the British general manager of the seven-company group, said in London yesterday that Andoc would not apply to extend its lease after January 28 because it did not believe that any new orders for concrete platforms would be placed in the British sector of the North Sea before 1980.

*Hunterston, like its more* grandiose rival at Portavadie, was conceived when it looked as though Britain would not be able to cope with the demand for concrete platforms from the North Sea.

The OSO poured £14m into building Portavadie and encouraged and guaranteed Andoc at Hunterston. But by the time the yards were complete the platform boom was over and neither has seen a single order.

# Statoil-Phillips gas find in North Sea

By Our Energy Correspondent

A *new gas and condensate* find has been made by the Statoil-Phillips group in block 1/9 of the Norwegian sector of the North Sea close to the *median line with British waters.*

It lies about 30 miles east of the Auk field and is only a few miles south west of the Ekofisk complex.

Statoil said it has tested up to 18 million cubic feet of gas and 3,000 barrels of condensate a day through a 32/64 inch choke. Statoil has a 50 per cent interest in the field and the other partners are Phillips (25.87 per cent), Fina (15 per cent) and Agip (9.13 per cent).

# Britten-Norman cuts workforce

A quarter of the 280-strong workforce at Britten-Norman, the Isle of Wight aircraft manufacturers, are to be made redundant.

The company, part of the Fairey group, appointed a receiver in October last year. Its Bembridge factory assembles and delivers 10-seater Islander and 18-seater Trislander airlander aircraft.

Mr John Godfrey, on behalf of the receiver, said although the need for the 70 redundancies was "a matter for considerable regret" it was a necessary step if the company was to be preserved as a profitable business.


Hanson Trust are pleased to announce that their latest results are nothing out of the ordinary.

In 1977 Hanson Trust continued its growth with results as good as expected.

Profits have grown to £24.4 million from £19.2 million in 1976.

Earnings per share have climbed to 20.3p from 15.1p in 1976.

And net tangible assets per share are up to 100p from 85p in 1976.

Hanson Trust's policy of investing as carefully in management as they do in assets has again succeeded.

Hanson Trust
The industrial management company where people are as valued as assets.

Copies of the report and accounts are available from ... Knightsbridge Road, London SW3 1HF. Tel: 01-589 7070.


## LETTERS TO THE EDITOR

# Ministers' accountability for the performance of state industries

*From Mr Eldon Griffiths, MP for Bury St Edmunds (Conservative)*

Sir, Was it accident, prescience, or irony that led you to publish Sir Charles Villiers's objections to telling Parliament what is going on at British Steel immediately above your account of the Stock Exchange's objections to the "social accountability" demands of the Green Paper on "*The Future of Company Reports*"? Whatever the reason was, your business section performs a public service in highlighting the double standards now being applied by Ministers to the public and private sectors on the matter of disclosure.

In one breath government demands that the directors of private firms account to the community as a whole, as well as to their shareholders, employees, bankers and, through *the market mechanism, to their* customers. In the next breath Ministers refuse themselves to account to their own shareholders, ie, the taxpayers, and to their own bankers, in this case Parliament, for the performance of the nationalized industries.

I agree with your Financial Editor. If the directors of private companies theoretically are to be made accountable to everyone, they will in practice end up being accountable to no one. In large measure this already is happening to the directors of our state-run firms. *One of the lessons I learned in government is that the nationalized* industries, while in principle accountable to Ministers, who in turn are responsible to Parliament, in fact account over wide areas of their activities to no one at all—neither the Civil Service (who turn aside detailed queries on the grounds that *they have no locus to inquire* into matters of management), nor to Ministers themselves (who lack the time and technical background to interrogate our state chairmen in depth), certainly not to Parliament (which is only told afterwards, often when it is too late, what *is happening and why*).

As for the nationalized industries' accountability to their customers, my experience is that there is much talk but little action for one very simple reason: most of them are monopolies! Hence the paramount need for the Select Committee on Nationalized Industries to succeed in its demands to see, if necessary in confidence, the correspondence between Sir Charles Villiers and the Secretary of State for Industry. It would be egregious, as well as dishonest, for members of a Cabinet that gratuitously demands the disclosure of private companies' business to the general public to withhold to the elected representatives of that same public the data they require to help ensure the proper management of the taxpayers' money.

Yours sincerely,
ELDON GRIFFITHS,
*House of Commons*, SW1.

# The social responsibility of companies

*From Mr George Goyder*

Sir, You report (January 12) that the Stock Exchange is "alarmed at the suggestion that an element of public accountability *should be built into* company law" and that the essence of company law is that a company should be accountable to its owners, the shareholders.

The Stock Exchange is wrong in law and in fact. A company is a legal entity distinct from its shareholders. If all the employees owned all the shares they would still not "own" the company. Control is another matter. The purpose *of a company is to serve the* community by providing goods and services of reasonable quality at reasonable prices and the role of directors is to see that these objectives are carried out. If they are, and to the extent they are, the company will probably prosper and shareholders and employees alike benefit. If not, not.

Prior to 1844 the directors were trustees and the objects of the company were set out in *the Memorandum or Trust* Deed. We should revive these practices, making the public company a trust for certain objects—not uncertain ones—and the directors trustees for them. There is no difficulty about this legally and the company would then be seen to be publicly responsible.

By clinging to the concept of "ownership" the Stock Exchange is playing the Marxist game to suit the Marxists. The failure of business to accept social responsibility and its insistence on the rights of the "owner" is what fuels the fires *of resistance from labour, and* class war. If someone in the SE would look up the word in the Oxford English Dictionary he will find that during four of the most formative centuries of British history the normal word for possession was "owership", not ownership.

The Stock Exchange would serve their own interests and those of the shareholders they seek to represent best by encouraging the trend to the *acceptance by the company of* the wider responsibilities it in any case has and by the directors of their role as trustees.

How paradoxical that the Stock Exchange is itself what the public company ought to be —a Trust governed by Equity *serving the community.*

Yours faithfully,
GEORGE GOYDER,
Pindars,
Rotherfield,
Greys,
Henley-on-Thames RG9 4PJ.
January 15

# A vital role for the production engineer

*From Mr Stanley Oliver*

Sir, Rodney Cowton's timely article, "STC head puts case for degree in technology" (January 12) causes me to beg space in your elegant columns and I cannot stem the tide of feeling within me at the culmination of a series of readings.

Last year a particularly ominous article appeared in the *Sunday Times* supplement, entitled "Made in Britain" (Ian Bradley). The concluding sentence read: "Britain can never again be the workshop of the world; we can be its service centre. *The sooner we realize* this, and forget all about our manufacturing base, the better." Mr Bradley said that manufacturing is not a very sensible occupation for school-leavers to pursue in the late twentieth-century Britain, and he referred to "the sacred cow of manufacturing industry".

I was next dismayed to read a speech made recently to the Institution of Electrical Engineers by Sir Charles Villiers, in which he said that the City never was, and still is not, deeply and continuously oriented towards domestic British industry. Professor *R. H. Thornley of Aston Univer*sity said there were more students in British universities and colleges studying Welsh than production engineering.

More recently, at the Institution of Production Engineers dinner (reported in *The Production Engineer*, January 1978), the President, Dr H. Peter Jost pointed out that the whole year's output of graduate production engineers from the production studies departments of all British universities and polytechnics was only 220 (a quarter of these are from overseas), to match an estimated requirement for our manufacturing in*dustries of between 1,500 to* 3,000 qualified production engineers per annum. The position, he said, is worse in the technician and technician-engineer fields.

In replying to Dr Jost's speech, the Prime Minister said that "manufacturing industry *must attract and retain more of* our most able young people". The Prime Minister went on to say that in 1975 our universities produced 162 graduates in production engineering out of over 50,000 students obtaining first degrees.

The last thing I would want to do, sir, is to get caught in the cross-fire between the eminent academics who have engaged antlers in your columns on the subject of (vocational?) *relevance in the work of uni*versities. It may surprise some readers to note that I have considerable sympathy with the viewpoint of Lord James of Rusholme, "Universities urged to remain elitist in an egalitarian society" (January 4). Surely there is logic in his suggestion to strengthen other types of higher education in polytechnics and colleges of higher and further education, where the work of production *technology is better placed?*

*I am appalled at the en*couragement offered to our youth today to pursue "money-grubbing" at the expense of a *really satisfying and creative* career. Production engineering offers a lifetime of job interest, achievement and continual challenge for young persons possessing the necessary qualities.

Britain's future *does* lie in the continued development of a strong technological base. Surely this point does not need to be laboured, although it clearly needs to be said? Perhaps, indeed, it needs to be "shouted from the housetops"?

Yours faithfully,
STANLEY OLIVER,
Senior Lecturer in Management,
*Salford College of*
Technology,
35 Kingsley Drive,
Cheadle Hulme,
Cheshire, SK8 5LZ.
January 13.

# Why graduates avoid posts in industry

*From Mr K. A. Yeomans*

Sir, The call by Canon George Tolley for more opportunities for graduates on the shop floor that was reported in your columns of January 12 reminds me of an apocryphal story that was used by Clay in his book *Economics for the Serious Reader* to illustrate a rather fundamental point about the employment of skills.

He relates how a Lancashire textile manufacturer visiting a Yorkshire mill at the turn of the century was moved to make the comment: "I cannot understand *how you Yorkshire em*ployers can get your labour for the wages you pay!" After two weeks at the mill however his question changed. "I cannot understand how the Yorkshire employer can afford to pay the wages that he does for the labour that he gets."

Canon Tolley might also be assured that in reality there are very few who are inclined to blame our industrial decline on those who are in higher education. It is now common knowledge that those graduates who *are able to do so avoid posts in* industry, from their observation through the experiences of the generation of their parents that there is very little evidence that employment in manufacturing industry is likely to lead to adequate mid career prospect.

Yours faithfully,
K. A. YEOMANS
306 Uxbridge Road,
Rickmansworth,
Hertfordshire.

# Benefits from the 'industrial strategy'

*From Mr Robert J. Thomson*

Sir, As an employee of an American multinational and a member of two sector working parties, I was pleased to read the comments of Mr Thomas Dalby (January 13) which offered some opposition to the recent criticism of NEDO and the Industrial Strategy.

My initial reaction some eighteen months ago when the parties began their tripartite interchange was one of mild scepticism, but close association with my union and Government colleagues has persuaded me that some benefit has arisen from our regular meetings, which have displayed a high degree of dedication and responsible commitment on the part of all concerned.

There has been a positive effort to achieve an *effective strategy* in two ways:

1 *by examining and discuss*ing the lessons of history, and the mistakes this disclosed, and;

2 by exposing opportunities and offering positive suggestions how these may be exploited in the future. In this connection, I know of specific instances from the Office Machinery SWP, notably a focus on word processing.

Again, the platform provided by the consideration of a strategy (let us overlook semantic asides about the interpretation of that last word) has opened a number of minds to *the implications of the tech*nological revolution and the impact of miniaturization for manufacturing.

However, I support the view that the NEDO initials and the Industrial Strategy need greater clarification and promotion (a Minister of Public Relations *and Attitudes?) and more sup*port from those members of the community, including "conservative" journalists, who can help develop the attitude of mind necessary to achieve a more efficient and prosperous Britain. In the current economic and political climate with *its increasing emphasis on* participation (and I hope, commitment), where is the alternative to the Industrial Strategy if the United Kingdom is to improve its marketing muscle?

Yours sincerely,
ROBERT J. THOMSON,
Director,
NCR Limited,
206 Marylebone Road,
London NW1 6LY.
January 13.

# Public sector efficiency

*From Mr B. Dawson*

Sir, Thank goodness Mr Burton (January 11) has reminded us of the high standards of effi*ciency and integrity necessary* to be a public sector worker, and of the rewards which come as a result of such efficiency.

It is a pity that certain public sector bodies, such as the Post Office (counter and postal service), gas, British Rail, British Steel (and Leyland) are unaware that they are paying their workers for efficiency.

Full the other one Mr B I

Yours faithfully,
B. DAWSON,
"*Dormers*",
29 Pinewood Avenue,
Bolton-le-Sands,
Carnforth,
Lancashire.
January 14.

هكذا من الاصل

BY THE FINANCIAL EDITOR

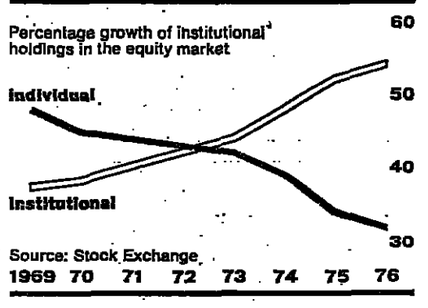
# Stock Exchange moves on small investors

The Stock Exchange is about to embark upon a new and more vigorous attempt to halt the debilitating drain of small private investors from the market. The question of what should be done was a central one at yesterday's Council meeting, and, while nothing dramatic is likely to emerge yet, a decision has been taken to launch a major new publicity effort, both in the form of better information flows for would-be investors and lobbying for an improved tax climate.

Longer-term, the Exchange is looking at the question of modified listing requirements to encourage smaller companies to come to the market, and is considering whether concessions can be built into brokers' commission structures when Talisman, the central settlement system, comes fully on stream.

The growing preoccupation with private investors, a theme always actively promoted by Mr Nicholas Goodison, The Stock Exchange chairman, arises from the strains imposed upon the market's structure by their progressive divestment in recent years. Between 1972 and 1976 net sales of company securities by the personal sector never fell below £1,200m in any year, and in the first-half of last year, an exceptionally strong period for share prices, sales totalled almost £900m.

**AN INSTITUTIONAL MARKET**




The result, as our chart shows, is that institutions' share of the equity market has climbed from 38 per cent in 1970 to 54 per cent in 1976, while personal holdings have declined from 45 to 32 per cent. General economic pressure on potential direct investors is commonly blamed for this, but total savings have been growing fast. More importantly, there has been a powerful swing away from equities into other savings vehicles such as life assurance, pensions, housing, building society deposits and even gilts.

It is doubtful whether there is much the Exchange can do itself to reverse this trend. Institutional dominance of the market has tended to make it more volatile and more risky-looking to small investors, who have therefore tended to sell, perpetuating the vicious circle. Meanwhile, in tax terms they are heavily penalized for investing directly, and will hardly be tempted back into the market until concessions are made to put direct investment on the same tax-effective footing as indirect investment through life assurance, pensions or gilts. Further relaxation of the investment income surcharge would help.

Harcros Investment Trust

## Rothschilds in the background

An air of oriental inscrutability surrounds the embattled Harrisons & Crosfield empire. Rothschild Investment Trust together with Hume Holdings, in which it has 27½ per cent interest, and McLeod Russell are buying Harcros Investment Trust shares in the market at 84p, which is 2p above the revised cash alternative in the bid from Harrisons & Crosfield. Yesterday the three picked up an extra 40,000 shares, taking the combined holding in Harcros to 32.1 per cent.

Harcros is important to H & C, hence the 1 per cent premium to net asset value in the cash bid. H & C must be alarmed by RIT buying at a higher price, and as yet has no idea why.

One theory is that it is all part of a game plan to eventually forcing H & C to disgorge London Sumatra to RIT or an associate, and Malayalam to McLeod Russell, which still has a 32.78 per cent stake in Malayalam. If RIT continues to build up its stake in Harcros it could prove an awkward minority and if H & C fails to get 75 per cent of the equity, it would be unable to liquidate Harcros. So some in the market speculate that the price for RIT's cooperation could be Malayalam, for which McLeod Russel yesterday dropped its bid, and London Sumatra.

At present RIT has a 9.6 per cent stake in London Sumatra; by contrast H & C has just over 40 per cent, which in normal circumsaances would be an almost impossible hurdle to surmount. However, H & C has shown to what lengths it is prepared to go to protest its empire, particularly in the Golden Hope sage when Rothschilds were on the losing side. So the Harcros ploy could be a move to soften up H & C? We shall see.

● *For further evidence about the long-term impact of wage rises on pension schemes and of pension schemes on the market as a whole one need look no farther than the latest survey of Occupational Pensions Schemes—1977 which has just been published by the National Association of Pension Funds.*

*Despite a contraction in the number of schemes covered in this survey—881 compared with 976 in the 1975 survey—the value of pension funds covered has risen in that period by more than 20 per cent a year and the rate of increase continues to grow. The 976 schemes covered in 1976 had a total value of £800m; the present 881 schemes (largely reduced by mergers) of 1977 had a total value of £11.721m.*

*The annual contribution income has risen from £1,200m in 1975 to £1,670m last year. And pensions in course of payment is up from £450m to £573m. Even so this does not yet reflect the full brunt of wage inflation up to 1975. The most common definition of salary for pension purposes was "average salary over the best three consecutive years ending in the last 10 years" So higher incomes have not yet fully worked their way into the pensions cheques.*

*Funding levels indicated by the survey, however, seem to eliminate the worries which so dominated the pensions industry only two or three years ago. As far as the schemes covered by the survey are concerned—a very broad cross-section—there was a contribution income over expenditure excess of £864m a year. This is not only a reassurance to the industry but also represents a net addition to savings in the United Kingdom.*

Henry Wigfall

## Comet sees an opportunity

The climate can change so quickly in the volatile consumer electricals business. Some four years ago Comet withdrew from television rental on the grounds that its cash could be put to better use in the rapidly developing discount electricals operation.

Now Comet aims to make a significant re-entry into rental through the purchase of Henry Wigfall a move which would also more than double the number of its retail outlets.

Around £12½m seems a high price to offer for Wigfall which has just announced interim losses of £353,000. At the same time Henry Wigfall's High Street image seems a far cry from the high turnover cash sales operation of Comet.

Nevertheless, the long-term logic of Comet's opportunistic move—only weeks after the 26 per cent UDT holding was broken up—has some irrefultable aspects. Comet believes two very good years are in prospect for the electrical retail and television rental sector as evidenced by its own forecasts of a substantial leap in pre-tax profits this year. It also believes that most of the Wigfall operation could fairly simply be plugged into its own

But the Wigfall board is resisting the offer which is only just above the asset value of 238p a share, while Wigfall's television rental side seems well set to reap the rewards of its front-loaded depreciation policy on sets rented out in the boom of 1973/74.

Comet is banking on a good reception from a large number of disgruntled shareholders after Wigfall's awful interim result

But the Wigfall board accounts for more than 30 per cent of the equity and expects support from further friendly holders of another 15 per cent of so. Comet will almost certainly have to pay more to succeed, and the question is whether it has the capacity to raise the offer. If not, of course, others may.

The Insolvency Law Review Committee started taking oral evidence this month. Bryan Appleyard reports

# Is bankruptcy too hard on the risk takers?


Mr Kenneth Cork

Spectacular though the effects of the recent Insolvency Act were in automatically discharging 60,000 bankrupts, the whole exercise was principally a holding action to prepare the way for more fundamental changes in the law.

The Insolvency Act gave immediate discharge to bankrupts of more than ten years standing as well as laying down an automatic review after five years and adjusting the monetary limits, some of which had been unchanged since the last century.

The Department of Trade acknowledge that this is no more than tinkering with an unchanged structure and they are now waiting for the full report from Mr Kenneth Cork's Insolvency Law Review Committee expected in about eighteen months.

Their position is complicated by the approaching harmonization of laws throughout the EEC, which broadly will mean that cases can be pursued throughout the Community on the basis of the laws in which the bankruptcy takes place.

It is apparent that the Cork committee will come up with a mechanism for dividing the small personal bankrupt from the more serious firm or company cases. At present the whole weight of the law is liable to fall equally on either at the whim of an implacable creditor, a state of affairs that has lead to an excessive stigma being attached to personal bankruptcy.

Mr Cork is thinking along the lines of a new type of county court official to whom the individual could go and who would have power to make an administration order clearing up the simpler cases without fuss. This elementary step would instantly dispose of 90 per cent of bankruptcy cases and remove the temptation to run up further debts in desperate attempts to avoid facing full-scale bankruptcy.

Few would disagree with this move. It it what happens to the whole area of failed businesses that cannot be simply disposed of which is likely to lead to increasing discussion over the next few years.

The central issue is that, though business failure is a fairly minor statistical phenomenon within the whole financial picture, its treatment by society must have significant effects on the whole spectrum of risk-taking entrepreneurial activity.

The corporate structure of the United Kingdom has grown up with the present system more or less unchanged, so innovations must be more than mere modernization of an archaic statute.

Effectively it is the precise definition of "limited liability" that is at stake. In the EEC Britain recently fought off a French attempt to impose their own system throughout the Community.

This system means directors of failed companies are virtually guilty until proven innocent, a change that would have sent shudders throughout the whole United Kingdom corporate structure, which has grown up under the umbrella of the limited liability of directors since the end of the last century.

That kind of tremor indicates how radical the possibilities are. Most of them will continue to meet strong resistance in this country, but on the other hand there is also a growing feeling that the precious concept of limited liability is being excessively exploited. One Department of Trade official commented that the description "company director" now had a similar effect on juries to that of "no fixed abode".

This feeling may well result in a contrast between Mr Cork's concern to reduce the stigma of individual bankruptcy and the broades popular feeling that the people who appear in bankruptcy courts only to return to their homes in the Caribbean or Monte Carlo are "getting away with it".

The constant stream of spectacular cases along those lines may well result in a build-up of public opinion in favour of increasing the stigma for the wrongdoer which may threaten to overwhelm the finer distinctions that will appear in the report.

This unease is reinforced by the view of the credit research agencies like Dun and Bradstreet, which sees the massive expansion of credit buying both by individuals and companies as creating a wholly new commercial structure to which many organizations have not yet woken up.

This links to one of Mr Cork's other central points that the role of the receiver, with his name changed to provisional administrator, would be more institutionalized, thus going some way to eliminating small, messy liquidations that do not constitute real settlements.

Also, and this could be one of the most far-reaching proposals to emerge from Cork, the law would be adjusted to make the receiver more responsible to all the creditors rather than just the debenture holders.

Just how messy failures can be is illustrated by a case quoted by D & B: this was about the R group of five limited companies in catering and five in car hire, cafés and exporting. Mr R was the central figure in them all and in the early seventies they were making alleged combined purchases of £10,000 a week.

Bad debts started appearing in 1975 and some county court judgments were registered against companies in the group. Mr R was subsequently declared bankrupt and the rest of the businesses vanished and appeared to cease trading. Mr R also disappeared and the amount of the group's failure remains unknown.

The problem with this kind of open-ended case is that it discredits the operation of the system, and may encourage systematically fraudulent or "long" concerns to be started. The notorious "long" companies, so called because of their long credit lines and long lists of apparently disconnected buying of products, are the real price paid for limited liability and the practice of suppliers in allowing credit up to £200 without question.

Their generation of bad debts perhaps adds a small percentage on the cost of credit for society as a whole, but the steady increase in their numbers is genuinely taken as an indication that a more flexible decisive approach to insolvency is needed.

The curious fact is that substantial lobbying either for more rigorous pursuit of fraudulent concerns or for relaxation of the law relating to genuine failures has never really developed.

The small business, pro-entrepreneur lobby does not argue that the stigma of bankruptcy is so great that initiative is discouraged and the credit-giving agencies do not call for tighter restrictions.

So, in a sense, the profound deliberations of the Cork committee and within the DoT's corridors are being inspired by no greater pressure than the statistics alone which show bankruptcies running at 6,700 in 1976 with assets as estimated by debtors at £22.5m against 4,029 and £4.7m in 1967.

But the point seems to be that the first issue of separating our personal bankrupts from serious insolvencies is a fundamental change that must draw in a consideration of the whole structure. This consideration has brought in an awareness that it is this structure that has acted as a base for the economic system we have evolved and with this has come a high degree of caution.

This month the whole debate is due to be aired more widely as the Cork committee has started, taking oral evidence and Mr Cork plans to publish this on a regular basis.

# Italy's Communists offer themselves as friends of the entrepreneur

"It opposes further nationalization and it favours the return to the private sector of those disaster ridden companies which have been restored to health by the state." John Earle talks to an Italian Communist Party spokesman after the US State Department's declared opposition to the party sharing in government

The Carter Administration is seen as well off target at Communist Party headquarters in Rome for at least one of the reasons the Administration has given for opposing Communist entry into the Italian Government—an alleged preference among the Italian Communists for Soviet-style state socialism as against the western system.

A State Department spokesman has been quoted in the Italian press as saying that many things showed that the Italian Communists were undemocratic, "among them nondemocratic practice inside the party, its conviction that state socialism of the Soviet type is better than the western system and the behaviour of other communist parties in power".

These remarks have aroused incredulity at party headquarters in Via della Botteghe Oscure, where it is felt that the Americans, almost like Alice through the Looking Glass, have got certain facts completely wrong.

For years, it is maintained, the party has contemplated a role for private enterprise in the economy and not just in these months of "Euro-communism". A volume on economic policy issued two years ago by the party's section for schools reproduces a speech by the late Palmiro Togliatti in August, 1945. In it the then party secretary said that, even if the party were governing on its own, he would call on private initiative to take part in post-war reconstruction.

He added: "As for general planning of our economy, I repeat that I consider it today Utopian, which means that we must leave a vast field to private initiative both in production and in distribution and trade."

Since then the party's thinking has developed, particularly in certain sectors such as finance and banking. Here the proclaimed policy is to press for modernization and moralization along business-like and more competitive lines.

Professor Gianni Manghetti, head of the party's credit section, takes issue with the Washton statement by listing a series of measures promoted or supported by the party towards reforming and restoring credibility to a banking system which has degenerated under what he calls 30 years of Christian Democrat misgovernment.

Among them he lists the defeat of the Christian Democrat assault on the Bank of Italy in the person of Professor Ferdinando Ventriglia, whose candidature for governor was blocked in favour of that of an administrator of repute, Signor Paolo Baffi. Similarly, a Christian Democrat attempt to bring in a nominee from outside as director general of the Treasury was warded off with the appointment of an internal candidate.

His list of setbacks for the traditional Christian Democrat style of administration also includes the removal of Signor Giuseppe Arcaini as director general of Italcasse and president of the Association of Italian banks; the suspension of Banco di Roma's joint managing directors, Signor Mario Barone and Signor Giovanni Guidi; and two recent non-party appointments, those of Signor Silvio Golzio as new head of the Association of Banks and of Professor Giovanni Coda Nunziante as chairman of Monte dei Paschi di Siena.

Also, Professor Manghetti goes on, the Communists intervened about three months ago with the Prime Minister, Signor Giulio Andreotti, to press for the resignation of the board of Italcasse. Since then a shareholders' meeting has been called for February 27 to accept the resignations.

The party is also calling for the resignation of the board of Banco di Napoli, whose accounts have been the subject of a Bank of Italy inspection.

All these developments are maintained by the Communists to be examples of the dismantling of an antiquated, rigid, politically influenced style of banking in favour of methods which are managerial and open to greater competition.

An important step forward was taken when parliament passed a law last year which sets out criteria for nominations in non-private banks and subjects them to parliamentary scrutiny. Much cleaning up will, however, still remain to be done after the government crisis has been resolved.

In Banco di Sicilia, for example, the terms of office of the chairman and board expired in 1969. Altogether, Professor Manghetti says, there are 75 cases of expired managements which need regularizing, including Istituto San Paolo di Torino, Mediocredito and a large number of Christian Democrat controlled savings banks.

The spring cleaning of individual situations is only one side of the problem. The party's aim, as outlined by the professor, is to reconstitute a proper banking policy instead of the uncoordinated and sometimes under-the-counter dispensing of incentives and credits. This policy should be founded on two pillars, planning and market forces.

A planning framework is seen as essential if structural reforms are to be passed and the entrepreneur is to know where he stands. For example, it is argued that overall planning could have avoided much of the troubles of the chemical and man-made fibres industries.

As it is, Government handouts have brought companies like Società Italiana Resine and Liquichimica to what Professor Manghetti complains is little short of "surreptitious nationalization".

The Communist Party, is it should be added, opposes further nationalization and Professor Manghetti underlines that the party agrees with the return to the private sector of disaster-ridden companies which have been restored to health by the state rescue corportion Gepi.

At the same time there must be more play in market forces and more competition in credit and capital markets. Professor Manghetti recalls that the party's policy is to revive not only bond but also share markets, virtually suffocated under the Christian Democrats. The party would like to see more flexible interest rates, which under present conditions would mean their move downwards.

He notes in passing that Christian Democrat governments have never abrogated Article 32 of the Fascist banking law, giving the Bank of Italy power to fix interest rates—which, even if not applied in practice, "in an open economy is a nonsense". The party's commitment to more open market conditions, it is argued, was reflected in its support for the dismantling of the barriers to protect the lira, such as the import deposit scheme and the foreign currency purchase surcharge.

The Communist allegation is that the Christian Democrats pay only lip service to an open economy, while in reality they want a system spoon-fed by themselves. On the other hand the Communists see themselves as second to none in championing genuine structural reforms which would offer a foreign entrepreneur much greater certainty of where he stands than practices based on charity and hand-outs. Professor Manghetti concludes by arguing that the party's line of participation in an emergency government should offer a guarantee of stability for Italy's partners abroad.

All this is far removed from preferring a Soviet type economy. To the outside observer it suggests—without taking sides one way or the other on the merits of the Italian Communist position—that Washington is guilty of at least a superficial assessment which, if persisted in, could lead to dangerous errors in the long run.

# Business Diary: One for the road • Now read on

rnard Kilkenny, a founder-ector of Allied Breweries, one the biggest drink firms in s country and indeed in rope, has suddenly left a igstanding but so far unex-ined row.

Kilkenny, who is 49, was the irman of Allied's beer opera-ns, and was the man who has n leading the breweries' m in the negotiations, so far uccessful, with the Price nmission for a price increase 2p a pint.

Allied declined to give details Kilkenny's departure last ht but a spokesman did say night that it was nothing do with the Price Commis-talks. There is, however, of differences with the rest he board on "management osophy".

is departure has led to a ber of top level executive uffles with Derrick Holden-wn the group vice-chairman ng up the chairmanship of beer division and Douglas chan moving over from the p's wine and spirit division come chief executive.

hile his immediate past ex-nce has been with the Brit-oft drinks side of Allied's s and spirits, Strachan is newcomer to beer, having ed with Guinness.

s all go for Michael Cham-in, whose sudden resigna-and departure from the editor's chair at the advertising trade paper *Campaign* was broken in Business Diary a week ago today.

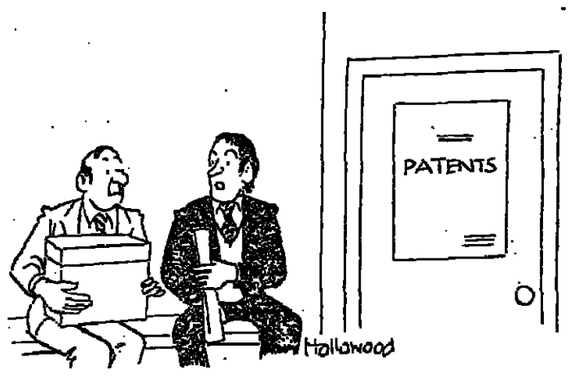
He was then, as we reported, preparing to launch next month his own twice-weekly rival to the weekly *Campaign*, *Adnews*.

But life is moving fast, and Chamberlain has now been approached by a consortium of oil, insurance and (non-British) publishing interests who asked him to become editor-publisher of *Marketing Week*, whose first issue is to be on March 9.

Chamberlain is merging his own company with Marketing Week Communications in return for equity. The chairman of MWC is Veere Sberren, a former chairman of IPC Business Press and a retired director of IPC. The managing director is Anthony Nares, formerly European chief executive of marketing, design and communications consultants Lippincott & Margulies.

*Marketing Week* will be launched with a free and paid circulation of about 18,000 and is aimed at "senior management in marketing and associated fields". In other words, it will be another kick in the pants for Haymarket Press's *Campaign*.

It looks like *Adweek* is still on, for although the first issue is now no longer to appear next month, it remains scheduled for "later in 1978".



"Quite simply, it's a plan to convert North Sea oil into machine tools."

Incidentally, when *Campaign* came out last Friday there was no mention that Business Diary could see of Chamberlain's departure. His name, however, had been dropped from its accustomed place on the masthead.

■ There was some good news and there was some bad news for the British Steel Corporation yesterday, but at least neither had anything to do with the embattled chairman, Sir Charles Villiers, and that row over the loss figures.

First, the good news. I heard that Tony Greenfield, manager of process computing and statistics at BSC's Sheffield laboratories, today becomes the first winner of the new Chambers Medal of the Royal Statistical Society.

The medal, presented by a former president of the society, Sir Paul Chambers, acknowledges not BSC statistical work but services to the RSS itself.

Greenfield, a member of the society's council, was nominated primarily for his role as founder-editor of the RSS's quarterly journal, *News and Notes*. He should do the same for the British Steel Corporation—their statistics are warranting news and notes daily.

As for the bad news, well—bad for the BSC perhaps, but not very good either for the Secretary of State for Industry or for Ken Campbell, the managing director of W. & G. Sissons, a firm that makes stainless steel sinks in and around Sheffield, a BSC heartland.

It was like this. Campbell and fellow directors were in London yesterday at the Haymarket offices of the Design Council where Varley was to have opened an exhibition of Sissons' goods.

Varley would have been assured of good coverage in his Chesterfield constituency because the goods, a range of stainless steel sanitary fittings designed by Alan Tye, are made in a Chesterfield factory the minister recently opened.

Secondly, Varley would be seen as helping BSC in things small as well as great, since the corporation makes the stainless steel and was represented at yesterday's exhibition.

Alas, it was not to be. First Varley was delayed (at the Treasury, it was said, so it could have been those BSC figures again) and then it was announced that he was coming not at all.

Keith Grant, the director of the Design Council, might like to know that I heard of Varley's delay while I was at the Haymarket but heard of the cancellation from the comparative comfort of my own office.

I had to leave soon after arriving in the Haymarket because the room into which the Design Council had crammed me, the exhibition and several dozen other people quickly became too hot and cigarette smokey.

A case of bad design, I'd say.

*Grocers, it appears, are basically content with their lot, and even the dark side of their psyche is primarily externalized, whatever that means.*

*I have this on the authority of Dr Harold Goldstein, a psychologist who has been examining "grocers' responses to stresses peculiar to their lives" for the American trade magazine* Progressive Grocer.

*The worst that can be said of grocers, he finds, is that "they sometimes can't avoid the feeling that people don't like them".*

*I am sure there is a bright comment to make about this, but for the life of me I can't think what it is.*

**PSIT Property Security Investment Trust Limited**

**Interim Report**

**Rental Income Up Increased Interim**

- Figures exclude surplus on property and share sales
- Sales completed so far are sufficient to ensure an overall surplus for the full year
- Two major development sites purchased in Aldershot
- Exchange fluctuation not significant
- Interim dividend 0.75p per share (1977 0.455p)

| | 6 months to 30-9-77 (unaudited) £000's | 6 months to 30-9-76 (unaudited) £000's | Year to 31-3-77 £000's |
|---|---|---|---|
| Gross Rental Income | 1,516 | 1,450 | 2,948 |
| Net property & investment income after administration expenses | 1,362 | 1,219 | 2,506 |
| Interest | 1,462 | 1,470 | 3,156 |
| Loss before dealing and extraordinary items | (44) | (195) | (681) |
| Dividend | 114 | 69 | 285 |
| (per share) | (0.75p) | (0.455p) | (1.8756p) |

# Luxembourg planning more controls to curb currency speculators

Luxembourg, Jan 17.—The Luxembourg government is planning additional exchange controls. These will be introduced at times of monetary unrest to curb speculative currency flights, Mr Jacques Poos, Finance Minister, told Reuters in an interview.

Mr Poos said that under the proposals banks in Luxembourg during times of currency disorder will have to supply information on foreign exchange positions.

This will be in addition to monthly returns they already submit to the Luxembourg Banking Commission and will have to observe criteria set by the Institut Belgo-Luxembourgeoise du Change (IBLC).

The proposals will bring Luxembourg legislation into line with that already in force in Belgium, he added.

The main points of the IBLC criteria are the limitation or cessation of interest payments on deposits of a currency at the centre of speculative activity, and the obligatory placing of holdings of the currency into blocked accounts at specified institutions, Mr Poos said.

The measures would only be implemented during a period of crisis at the instigation of the IBLC, but Luxembourg would retain the right of veto.

Mr Poos said that although the measures could be used for any currency, they are designed particularly to defend an attack on the Belgian franc during a period of disorder in the European joint float.

The proposals have been presented to parliament and will be voted on in February to take immediate effect.

Seven Belgians and three Luxemburgers form the IBLC which is an institution set up under the framework of the Belgo-Luxembourg Economic Union, Mr Poos said.

Referring to the European joint float, he said it was in for a calmer period and no adjustment of member currencies is likely in the coming months.

He said the German authorities were strongly opposed to a revaluation of the Deutsche mark because of its effect on export prices and unemployment.

Mr Poos expected the dollar to stabilize about present levels for several years, with only minor fluctuations.

Referring to the dollar's fall he said the United States authorities had either passively or tacitly accepted its decline as an additional instrument of domestic policy through its impact on employment as a result of increased demand for cheaper American exports.

Mr Poos said European countries could not allow their currencies to depreciate to reap the same benefits due to their greater reliance on imports and the effect increased import prices had on domestic inflation rates.—Reuter.

# EEC move on refinery overcapacity

Brussels, Jan 17.—The Commission of the European Community still remains concerned about oil refining overcapacity, although this surplus capacity has been reduced by two thirds from the 140 million tons at which it was estimated about a year ago, Herr Guido Brunner, the Energy Commissioner, said today.

Answering questions on the subject in the EEC parliament in Strasbourg, Herr Brunner said the Commission was drafting new proposals to member states that overcapacity in the refining industry should be cut, that capacity should be adjusted to market conditions, import of refined petroleum products be examined and that the market and price "transparency"—that is, disclosure on market trends and on price calculation—be improved.

Herr Brunner said he hoped the new proposals would be discussed by EEC energy ministers at a meeting on March 21.

Furthermore, the Commissioner said, he is determined to initiate "a systematic" exchange of view

# Managers 'angry and frustrated'

By Ronald Kershaw

Britain's managers are angry and frustrated, according to Mr Roy Close, director general of the British Institute of Management, and they will use the institute's national convention in March to vent their feelings.

Mr Close told a BIM group meeting at Sheffield last night: "Managers will use the occasion to speak out in quite unmistakable terms about the problems that surround them at present."

Mr Close enumerated them: "The plethora of often ill-drafted and confusing legislation; their denigrated status in society; being the subject of ill-founded criticism; their lack of reward compared with competitors; and that, in the corridors of power, where they are looked to for successfully carrying out industrial policies, too little notice is taken of them."

However, he could detect a new determination and a new dedication in the ranks of managers to devote themselves afresh and even more wholeheartedly to improving industrial performance, use of resources, and regenerating a wealth-creating manufacturing sector.

He said the BIM was putting emphasis on two priorities. First, its role as a national pressure group on the Government, Whitehall, the media and everyone else who could and did influence the environment and day-to-day working lives of managers.

Second, the BIM intended pressing for a meaningful cut in the next Budget in the still penal levels of personal taxation which robbed managers and other skilled people of the rewards they richly deserved.

# Big American order for NVT

NVT Motorcycles, based in Staffordshire, has clinched an export deal to supply 12,000 mopeds to the United States this year. The 50 cc mopeds will be shipped to America in kit form at the rate of about 1,000 a month. They will be assembled by a Minnesota company and marketed under the brand name "Scorpion".

## Business appointments

# Mr E P Wellenstein is adviser for Unilever NV

Mr E. P. Wellenstein, until recently director-general for external relations with the European Communities in Brussels, has been appointed an advisory director of Unilever NV. Dr J. H. van Roijen will retire as an advisory director in May.

Mr Malcolm Mutkin has been named financial director of Ingersoll Group.

Mr S. K. Walker has joined the board of Leeds Permanent Building Society.

Mr R. A. Fowler is the new managing director and chief executive of Conoco Limited.

Mr D. Holden-Brown has been appointed chairman of Allied Breweries (UK) with Mr D. F. Strachan as chief executive. Mr H. Smith becomes finance director. Mr W. Bunn, already a director, becomes finance controller. Mr A. J. B. Mason is to join the board of Embassy Hotels and will become chairman. Mr J. R. N. Thompson is to join the board of A G Patents and will become chairman. Dr B. C. Kilkenny has given up his directorship of Allied Breweries Limited and his appointments within the Allied group.

Mr Brian Harrison, National Coal Board member for finance, has been elected chairman of British Investment Trust, in which the NCB pension funds recently acquired a controlling interest. Mr Hugh Jenkins, NCB director of superannuation investment, becomes deputy chairman and managing director. Mr Joe Gormley, Mr James Cowan and Mr Trevor Thomas join the board.

Mr John Purdham becomes financial controller and secretary of the Press Association.

Mr V. M. Cobb has been appointed chairman and Mr A. B. Millar managing director of Provincial Laundries.

Mr Peter Herbert will join Abercorn Investments on February 15 as an executive director and managing director-designate. Mr Manfred Guenther, managing director of Almaks Engineering, has also been appointed a director of Abercorn. Mr J. S. Feek has resigned.

Mr E. Burdekin has been made a director of Arcon Building Exports and Taylor Woodrow (Arcon).

Mr A. E. Tyson joins the board of Greens Economiser Group. Mr C. A. Larking has resigned.

Mr Paul Rutteman has joined the British accountancy profession's EEC team, with a view to taking over from Mr Tom Watts as UK representative on the Groupe d'Etudes des Experts Comptables de la CEE.

Mr D. W. Jones has been appointed to the board of Best and May.

Mr John Phillips has been elected chairman of Private Patients Plan, succeeding Lord Brock. Vere Lady Birdwood and Sir Alexander Durie become vice-chairmen.

Mr Ross R. Cone, Jnr has been named managing director of North Sea Sun Oil.

Mr Peter Phillips, formerly with Morgan Grenfell, has joined Crocker Bank's London office as vice-president.

Mr C. E. Elliott has been made chief executive of Gliksten Veneers.

Mr William Roberts has become financial director and company secretary of Dust Control Equipment.

Mr Blake Gorst has been appointed managing director of Tower Hill Developments and Victoria Trust Co.

Mr John Kelly becomes executive chairman of Prestcold Western and Mr Michael Brannon director and general manager of Prestcold Southern.

Mr Tristao da Cunha has joined London & Continental Bankers as general manager—Latin America. Mr Manuel M de Olazabal becomes area manager—Southern Europe.

Mr Dennis Sutton has been made a director of A. Gallenkamp.

Mr I. S. Wallace has become a director of Hartley Cooper Underwriting Agency.

Mr H. B. Derbyshire, managing director of the industrial division of the Firth Cleveland sub group of GKN, has been made chairman of GKN Farr Filtration. He replaces Mr M. P. Rathbone, joint managing director of Firth Cleveland, who remains on the board of GKN Farr Filtration.

Dr W. E. Duckworth, managing director of Fulmer Research Institute, has succeeded Mr D. Downs as president of the Association of Independent Contract Research Organisations.

Mr Jim Wallis, chairman and managing director of the Otford Group, and Mr Geoff Sampson, marketing director, have joined the board of Foley Packaging.

Mr G. N. Oates has been elected a director of J. H. Minet, Treaty division (North America).

Mr Roy de Sousa is now a director of Keith Prowse Travel.

Mr K. R. R. Rayment becomes a director of A. L. Sturge (Syndicates Management).

# FINANCIAL NEWS AND MARKET REPORTS

## Stock markets

# More ground lost on small selling

Continuing disappointment at the trade figures and a warning of lower profits from Bass Charrington were enough to inspire small offerings which clipped back equity prices over a broad front.

The general sentiment was not helped by a chartist's view that the FT Index could be down as low as 400 in the coming months. Though most dealers would see this as a particularly bearish view there is a growing concern over the market's performance in the past few weeks and its lack of response to some generally optimistic background news on both the economic and industrial fronts.

The trade figures continued to unnerve gilt-edged stocks which lost ground again on small selling. By 3 pm long dates were as much as half a point easier and for the second day running some panicky selling followed over the next half-an-hour. But most of the stock was quickly bought back and by the end loses were around three-quarters of a point.

In spite of several attempts at a rally after early falls of three-eighths short-dates closed with net losses of around three-eighths on the day. Dealers said it was not until after hours that prices managed a substantial move off the bottom and most discounted talk of a new short "tap" this week feeling it would be an unwise move in the present state of the market.

Both equities and gilts were also unsettled by a paper from Oxford economist Mr Walter Eltis for Rowe & Pitman claiming that the Government will only be able to afford modest tax cuts in the Budget.

The terms for Henry Wigfall foreshadowed here lifted the shares 81p to 244p while bidder Comet Radio slipped 10p to 102p. Terms for the suspended James Warren left Talbex 2p off at 184p while the rejection of Mr Sandelson's terms hoisted London Pavilion 70p to 435p and had Piccadilly Theatre 11p to the good at 97p in sympathy. It was disclosed that the bidder for the suspended Frederick Evans was McKechnie Brothers which eased to 88p.

In what is a thin and difficult market bleach and detergent group Robert McBride soared 35p to 363p on a light demand while another similarly firmer was West Bromwhich Spring which closed 6p to the good at 29p. Lack of support and the weakness of Wall Street lowered Hanson Trust 8p to 139p, while better than expected profits from Gestetner foreshadowed here, lifted the "A" shares 6p to 164p in active trading. After this week's annual meeting Ransome Hoffmann, which has had some good comment of late, rose a penny to 65p. But news that trading is flatter than expected could leave the share vulnerable in the coming weeks with many dealers feeling the price has risen too far.

The profits warning from the chairman of Bass Charrington, at the group's annual meeting yesterday, knocked 5p off the shares. As the news came through that first half profits are unlikely to match those of last year jobbers marked the shares down to 144p and brokers began revisin gtheir forecasts for the full year.

Marston Thompson & Evershed, reporting interims, closed unchanged at 54p. Of the other brewery shares Vaux shed 5p to 388p while Scottish & Newcastle at 64p, Allied at 83½p, Whitbread 'A' at 89p and Guinness at 185p lost a penny or two in sympathy. This latter, however, does not have the same exposure to the British drinking market as the others.

*At one time last year Crest Nicholson (property, leisure including yachtbuilding, and engineering) were 28p. Now they are 70p and sport a 14.5 P/E. Some support for this rating should come next month when the figures for the year to October 31 last are published. Profits could well have risen from £1.2m to approaching £1.8m. The Boat Show has gone well and development is picking up. Crest also want to grow by acquisition in engineering.*

*Some speculative demand in a thin market boosted Davenports' Brewery 10p to 80p. Persistent buying, especially from the Midlands, has been the price rise from last week's 64p. However there is no talk in the market yet of a bid developing.*

The independents managed to buck the trend with Wolverhampton & Dudley at 196p, Bethaven Group at 39p and Greene King at 215p, all unchanged.

Monday's bid for Pride & Clarke, down 1p to 51½p, generated interest in other distributors. Godfrey Davis rose 3p to 85p while Adams and Gibbon firmed 5p to 95p. Sunderland-based T. Cowie at 44p failed to respond to a 50 per cent rise in annual profits.

There were penny gains at Arlington Motors to 121p and Henlys with figures due today, to 114p.

Teas attraced some speculative demand in a thin market. Warren added 8p to 194p on anticipation of interim figures at the end of the month while Rosehaugh rose 15p to 145p on speculative interest. From time to time this group is subject to bid rumours and some jobbers feel there is little substance to the current demand. McLeod Russel was another mover closing 10p to the good at 198p.

Favourable mention saw London Sumatra continuing its run of earlier this week and it closed 2p firmer at 93p in a thin market.

Gold shares sagged in places on the easier metal price.

In spite of recovery hopes F Wrighton eased half a point to 21½p while Trident TV slipped a penny to 53p even though profits were over forecast. Court Furnishers 'A' lost 4p to 100p in spite of higher profits.

Among the industrial leaders ICI performed best holding steady at 334p. But Beecham slipped 10p to 635p—chartists feel the share is overpriced—with others in retreat being Unilever 8p to 512p, Hawker Siddeley 8p to 188p and Glaxo 5p to 573p. News that Fisons are to peg some prices had the shares five points better at 380p.

*Solid institutional demand for Thos W. Ward in recent weeks leads some to believe the group is in line for a bid. This theory is enhanced by Ward's recent tidying up, and two names mentioned are Central & Sheerwood and an unidentified Norwegian company. Dealers talk of a bid price of between 75p and 80p compared with yesterday's closing price of 62p.*

Equity turnover on January 17 was £62.92m (17,950 bargains). According to Exchange Telegraph active stocks yesterday were BP, BAT Dfd, ICI, Henry Wigfall, Marks & Spencer, GEC, Gestetner A, Reed International, Shell, Commercial Union, Royal, Beecham, Debenhams, ICL, Rank, Tube Investments and Barclays.

# Trident TV beats its forecast and looks for further growth

By Tony May

The buoyant trading signalled at half-time by Trident Television continued over the full year. With turnover rising from £47.17m to £60.5m this independent programme contractor for the Yorkshire and Tyne-Tees areas hoisted its pre-tax profits up 52 per cent to £7.35m.

This is comfortably a record and compares with the board's forecast at the time of the £4.7m rights issue in May that at least £6.75m was likely for the year.

Television advertising revenue has achieved record levels and sales were 30 per cent up on last year. Television contracting raised its contribution to profits from £3.68m to £5.5m while interest and leisure parks added £1.9m against £1.7m. Losses on television rental and sales were cut from £568,000 to £37,000.

The interim results showed a return to profits of £62,000 by the Australian activities compared with a loss of £418,000 in the first half of 1976. However, the depression and the election Down Under have undercut this recovery and a loss of £37,000 was returned for the full year.

Overall, the group's progress continues and Mr G. E. Ward Thomas, the chairman, sees the current year as one of continued growth and increased profits.

He expects the demand for television advertising to remain buoyant throughout the current year. He says "we remain financially strong and liquid, wi develop our existing businesse and continue our efforts t acquire other sound profitabl companies that will strengthe the overall base of the com pany".

An acquisition was made wit the rights issue money, th Windsor Safari Park, which ha undergone a major reorganiz tion. An extension of the Par is under way and the group ha high hopes for 1978. The Par has already made a useful co tribution to profits. This ye will also see the release of th first film from Trident Film It is "The Four Feathers which has been well receive in the United States.



Mr G. E. Ward Thomas, chairman of Trident Television.

## Latest results

| Company | Sales £m | Profits £m | Earnings per share | Div pence | Pay date | Year's total |
|---|---|---|---|---|---|---|
| Int or Fin | | | | | | |
| Amal Stores (I) | 0.12(0.05) | 0.01(0.04a) | —(—) | Nil(Nil) | — | —(—) |
| Amber Day (I) | 8.68(7.26) | 0.61(0.55) | 3.87(3.55) | 0.73(0.66) | 28/4 | —(1.9) |
| Bootham Eng (F) | 3.70(2.74) | 0.58(0.50) | 61.7(75.6) | 9.21(8.25) | 27/3 | 9.21(8.25) |
| Courts | 21.5(21.0) | 2.19(1.95) | —(—) | 1.5(1.41) | 28/4 | —(3.1) |
| T. Cowie (F) | 37.0(25.5) | 1.40(0.93) | 10.64(6.68) | 1.04(0.92) | 10/3 | 1.70(1.52) |
| Gestetner (F) | 228.0(233.1) | 28.2(26.0) | 23.6(22.3) | 2.02(1.78) | 3/4 | 3.9(3.5) |
| Marstn, Thomp (I) | 12.72(10.86) | 2.18(1.78) | 4.06(3.32) | 0.76(0.68) | 25/2 | —(1.6) |
| McMullen (F) | 11.38(9.90) | 1.45(1.19) | 18.18(13.02) | 1.35(—) | 28/2 | 2.7(2.45) |
| Prop Sec Inv (I) | —(—) | 0.10a(0.25a) | —(—) | 0.75(0.45) | 3/4 | —(1.8) |
| Trident Tel (F) | 60.54(47.17) | 7.15(4.82) | 7.6(5.7) | 1.98(1.61) | — | 2.82(2.32) |
| Wilson Peck (I) | 0.16(0.15) | 0.01a(0.01a) | —(—) | Nil(Nil) | — | —(Nil) |
| F. Wrighton (I) | 3.90(3.90) | 0.02(0.16) | 0.28(1.44) | —(—) | — | —(1.08) |
| Zetters | 8.13(3.72) | 0.36(0.17) | —(—) | —(—) | — | —(1.16) |

Dividends in this table are shown net of tax on pence per share. Elsewhere in Business News dividends are shown on a gross basis. To establish gross multiply the net dividend by 1.515. Profit are shown pre-tax and earnings are net. a Loss.

# Amber Day up 10pc in first-half

By Victor Felstead

With a good Christmas under its belt, clothing group Amber Day Holdings looks likely to notch up record results for the eighth year running. In the year to October 31, sales rose by 19.6 per cent to £8.68m, thus maintaining the previous 12 months rate of increase. Costs were heavier, but even so, pre-tax profits managed to edge ahead by 10.8 per cent to £615,000.

On a pre-tax basis, margins contracted from 7.64 to 7.07 per cent.

With earnings per 10p share up from 3.55 p to 3.87p, the interim dividend, gross, rises from 1p to 1.11p, the maximum allowed.

Mr Ronald Metzger, chairman, says that with Christmas season trading at a record level, the recent successful opening of three new stores and the higher level of manufacturing sales being maintained, his bood views the outcome of the current years trading with confidence.

Pre-tax profits of about £1.25m appear a fair estimate of the years trading. This would compare with 1976-77s record £1.1m. Amber splits its operations as to about two thirds manufacturing and one third retailing; in the half-year, manufacturing did slightly better than retailing. Amber has 20 stores—five of which are in London's West End and these account for about 45 per cent of retailings turnover.

Amber Day is well placed to benefit from this year's expected consumer boom, which was supported earlier this week by the publication of provisional figures showing a rise of over 3 per cent in retail sales in December.

Construction of a new 100,000 sq ft factory and warehouse, adjacent to the present one at Middleton, Lancashire, is going ahead. Production of outwear is expected to come on stream gradually from April; this major project involves an outlay of £1.25m.

# Firm pound hits Courts overseas

By Nicholas Hirst

Profits of Courts (Furnishers), the UK and overseas household furniture store group would have been down for the six months to end-September last had the results been prepared on exchange rates ruling at the time.

As it is, profits are reported slightly higher at £2.2m against £2.0m, before taking account of the exchange rate change which would have reduced the figure by £300,000. The appreciation of the pound since then will have further reduced overseas profits when translated into UK currency.

Trading in the half both in the UK and in the group's other two main areas of Jamaica and Australia was very difficult. The increase in credit trading was small, however, and on £100,000 needed to be added to deferred profit reserve which stands at £11.5m and will come into earnings during the next couple of years.

There was a slight pick-up in trade in the third quarter and a sharp improvement since the calendar year-end, but this reflects the general improvement throughout the retail trade which has come with the January sales, and may well not continue.

Some 40 per cent of Courts sales are overseas and last year nearer half the profits were earned abroad, so the rising pound is likely to have a marked effect on the year-end profits. The group itself says that currency fluctuations are calculations of the amount of profit to be put into the deferred reserve on credit sales makes forecasting unusually difficult.

Growing consumer spending is unlikely to have any marked impact until well into next year, and although the company expects results for the current year to be close to those of last year, when profits were £4.9m, it will be hard pressed to do so.

Still, the interim dividend is increased by the maximum allowed, the equivalent of 2.36p gross.

# Warning on profits from Bass

By Michael Clark

Shares of Bass Charrington dipped 5p to 144p yesterday following warning from Mr Derek Palmar, chairman, at the annual meeting, that results for the first half of the current year were expected to be "somewhat less" than the record level of £35.5m achieved last year.

However Mr Palmar adds that he is confident of a recovery from this disappointing start.

In the meantime, costs continue to rise albeit at a somewhat less severe rate than previously and it will soon be necessary for the group to seek an increase in the price of its beers.

Sales of Bass Charrington were severely affected in the first weeks of the current year by the unofficial stoppage in the North West. Industrial action also affected the group's trading in Scotland and London.

The result was that sales in the first three months were substantially lower than for those for the same period.

On a brighter note, wine sales for the period have been good and the performance of the group's hotels is again ahead of budget. Mr Palmar goes on to say "providing we are allowed to conduct the affairs of the company in a sensible and efficient way, we believe that the underlying strength of our products and the people who work for us will enable us to recover from this disappointing start."

In spite of the difficulties in Northern Ireland, trading there has been good, with an increase in both sales and improved contribution to group earnings.

# Gestetner tops hopes despite effects of currency fluctuations

By Ray Maughan

Despite the enormous adverse effects of currency fluctuations below the line, duplicator manufacturer Gestetner Holdings exceeded many market estimates with a pre-tax profit rise from £26.02m to £28.25m in the year to November 5. The shares climbed 7p to 164p.

At this level, the p/e on stated earnings would be about 6, and the yield on the 5.98p gross a share total dividend—3.95p at the net level—is 3.6 per cent.

Currency fluctuations have had a serious effect on below-the-line profits. Including transactions between inter-group companies, overseas sales represent 88 per cent of the total and Gestetner has very little chance to invoice in sterling. The Danish factory, for example, produces the new dry-toner electrostatic copier, said to have enjoyed a "marvellous reception", thus invoicing of this product is in Kroner. The upshot was an £11.67m below-the-line debit on currency realignments against the corresponding benefit of £10.84m. The inference must be that Gestetner is a marvellous currency hedge but inherently weak when foreign exchanges move in sterling's favour.

The point for the shares is that Gestetner holds liquid funds of £35m, enjoys a strong cash flow an dthe ability to borrow sizeable additional funds if required.

The pool of cash and potential borrowings raises two questions—how far will the board lift the dividend to improve the current mediocre yield and where will the group invest its resources?

Past experience suggests that Gestetner, given dividend freedom, will remain conservative and insist on three-times cover. At that level, the yield would not increase to more than, say, 7.5 per cent. Some analysists predict that the dividend for 1978 will be hoisted by no more than 50 per cent.

Investment, although no targets have been identified, will be directed in the broad fields of sustaining the group's "position in the copying market and expanding interests in allied fields." Given its strong position in the stencil market, offset and electrostatic operations (the latter is still a minute porportion of the profits total) look to offer obvious incentives and the stock market will be happier when capital spending, less than depreciation and an inflation adjustment over the past two years, is significantly increased.

# T Cowie again on takeover prowl as £1m topped

By Alison Mitchell

Motor-dealer-to-credit-finance group T. Cowie switched into higher gear last year with pre-tax profits topping the £1m mark for the first time.

With business buoyant in both main divisions, Mr Tom Cowie, chairman, is on the lookout for further expansion. Following the abortive bid for Colmore last summer, Cowie has been considering other deals and, according to the chairman, the group would be willing to pay up to £3m for the right company.

At present, Cowie extends from its Sunderland base as far south as Coventry and is interested in buying more dealerships. It already has four main Ford dealerships and would be allowed one more, but it would also like a British Leyland business. Leyland is one of the few manufacturers not represented in the group.

In the year to September 30 last the group made a pre-tax profit of £1.4m against a previous £932,000 on turnover up from £25.5m to £37m. Stepped-up interest charges drew £909,000 from above-the-line profits against £807,000.

# Talbex to take over J. Warren

The Talbex Group, in which Arab interests hold about 28½ per cent of the capital, is to make an agreed offer of about £800,000 for the ordinary capital of James Warren, which had its quotation suspended last July at the board's request.

Terms: for every 10 Warren ordinary shares, 28 Talbex ordinaries, valuing each Warren at about 55p, against the pre-suspension price of about 60p. The new Talbex shares will be underwritten at 15p each, so valuing each Warren at 42p each. For every five preference shares of Warren, there is offered £3 nominal of 11½ per cent convertible unsecured loan stock, 1983 and £1 of loan stock for every £1 of Warren loan stock. The takeover provides Talbex with over £1m of cash or near-cash. This bid is the first step in a programme to strengthen and expand Talbex's trading activities.

# LCP spreads its Ford net with £3m purchase

In an agreed deal LCP Holdings is buying another Ford main dealer for about £3m. In exchange for £2.4m cash and 840,000 ordinary shares, currently worth some £764,000 LCP, which takes in trading estates, construction, engineering, metals, solid fuel distribution, home improvement, and builders' merchanting, is buying Halshaw Group. It operates in Preston and Chorley, Lancashire and over the Yorkshire border in Halifax. It made profits for 1977 warranted at not less than £700,000. Completion is expected in due course.

LCP has been a British Leyland dealer for some time, but decided in Octobtr to add a Ford network. It starte with the purchase of Newport (Mon) Motor for £482,000 cash.

It is intended that sufficient of the shares tendered to the offer will be placed by Rowe Rudd with its clients to maintain the Stock Exchange listing. As the shares of London Pavilion reached £4 yesterday the board was recommending shareholders to reject the bid. Its advisers, County Bank, confirmed that there had been one other potential bidder.

## McKechnie's agreed bid for F. W. Evans

The talks at Frederick W. Evans, which prompted the board to ask for the quotation to be suspended yesterday, have blossomed into an agreed £1.64m takeover. McKechnie Brothers is now named as the bidder.

The terms are one McKechnie ordinary (or 93p cash) and 265p nominal of floating rate unsecured loan notes, 1981 (or 265p cash) for every six Evans ordinary. With McKechnie closing at 88p yesterday, the shares and loan notes offer values each ordinary of Evans at about 59p. This is about double the last quoted price of Evans of 27½p. The Evans board unanimously recommends acceptance

## Mr Sandelson seeks London Pavilion

Mr Victor Sandelson, a director of Wingate Investments and former broker, has emerged as a bidder for London Pavilion. Brokers Rowe Rudd, acting for Mr Sandelson, are to make an offer of £3.50 for each £1 ordinary share other than the 3,756 already held.

# Rand Estates beat falling milling rates

Johannesburg Consolidated Investment's gold mines—Randfontein Estates and Western Areas—have bucked the trend of falling milling rates in the December quarter, although Anglovaal's mines all record declines, but only small ones.

The increased milling rate at Randfontein—up from 297,000 tons to 310,000—more than offset a decline in grade,

At Anglovaal's Hartebeestfontein, the substantially higher gold price and a marginally increased grade offset the 35,000-ton drop in the milling rate.

The group's antimony producer, Consolidated Murchison, made a pre-tax loss of R550,000 in the December quarter compared with a profit of R918,000

| | Gold working profits (Rand million) Dec qtr | Sept qtr |
|---|---|---|
| | JCI | |
| Randfontein | 14.7 | 11.0 |
| W Areas | 7.25 | 3.28 |
| | Anglovaal | |
| Hartebeest | 17.54 | 13.0 |
| Lorraine | 0.106 | 0.702* |
| E Transvaal | 1.03 | 0.674 |

LOCAL AUTHORITIES

This week's coupon is down from 6¼ per cent at 99 15/16 to 6⅛ per cent issued at par. Borrowers of £1m over one year include Hammersmith, Newport and Scarborough while Aberdeen is raising £1m over three years.

ZETTERS

First time contributions from Copc's Pools and Empire Pools helped with a jump in pre-tax profits from £177,000 to £361,000 for six months to September 30. Record results seen for full year.

DIMPLEX

Report of receiver to unsecured creditors says he "cannot pretend" that prospects for payment of dividend are very good.

ENEL

Arrangements have been completed for $200m loan to ENEL, the Italian electricity authority. Loan guaranteed by Republic of Italy and will be used by ENEL to finance part of its capital investment programme.

FIRST NATIONAL BOSTON

Consolidated income, before securities transactions, for 1977, $46.8m ($3.85 per share), a rise of over 8 per cent.

# Xerox may raise dividend despite lower rental income

Xerox Corporation of America foresees a continued slowdown in its primary source of revenue—the rental of copying machines and other office equipment—Mr Peter McColough, chairman, states.

However, he said that the company was maintaining its goal of a 15 per cent annual increase in profits and as generally expected probably will raise both its dividend and pay-out ratio again this year.

He also said that Xerox would announce fewer major new products this year than in 1977 when it brought out five. He said profits for the fourth quarter and the full year should be "substantially as expected".

However, the chairman said that profits would be depressed by the year-long slide in the value of the dollar against other major currencies. In 1976 foreign exchange gains had added $11m (about £5.7m) to Xerox profits. While the executive would not specify last year's foreign exchange losses, he said the rate in the fourth quarter would be "slightly less" than the pace of the first nine months when the charges amounted to about $19m after taxes.

# Mitsubishi Swiss bond

Mitsubishi Electric Corporation of Japan is to make a private placement of an 80m Swiss francs (about £20.5m) 4 per cent, five years and eight months' convertible bond with the Union Bank of Switzerland, with payment to be completed by January 30.

# International

The contract was signed i Switzerland last week. Th was the lowest interest for convertible bond ever issued b a Japanese firm, reflecting fall in Swiss interest rates.

## Von Roll sees decline

Von Roll AG, the Swiss mach inery and metals company, say that its consolidated turnove will show a decline of about per cent in the year ende November 30, from 502m Swis francs (about £128.7m). How ever, the company said that i expects cash-flow at about 10m francs, contrasting with cash losses of 4.5m francs in 197 and 12.8m in 1975. Incomin orders increased to 450m franc during 1977 from 443m. Order on hand at 252m francs wer unchanged.

## Petrobras oil hopes

Rumours that the state petro leum monopoly Petrobras o Rio de Janeiro, will shortly an nounce the discovery of oil ir commercial quantities continue to sustain its shares on the Ri Stock Exchange. Petrobras pref erence traded actively, gaining 18 centavos at one point on Fri day's close, before closing a 3.09 cruzeiros. Petrobras shares accounted for almost one third of the 46m shares traded, and have risen steadily from around 2.40 cruzeiros since late December.

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# MARKET REPORTS

## Commodities

**COPPER:** Cash lost £5.75 and three months was £7 lower. Afternoon: Cash wire bars, £652.50-53.50 a metric ton; three months, £665.50-66.00. Sales, 3,600 tons. Cash cathodes, £641.50-42.00; three months, £654-54.50. Sales, 1,700 tons. Morning: Cash wire bars, £651-52; three months, £664.50-65.00. Settlement, £652. Sales, 7,050 tons. Cash cathodes, £641-41.50; three months, £653.50-54.50. Settlement, £641.50. Sales, 175 tons.
**SILVER** lost about 2p in the ring. Bullion market (fixing levels): Spot, 258.2p per troy ounce (United States cents equivalent, 496.8); three months, 262.1p (508.5c); six months, 266.5p (515.2c); one year, 276.2p (534.7c). London Metal Exchange: Afternoon: Cash, 257-57.5p; three months, 261.1-61.2p. Sales, 27 lots of 10,000 troy ounces each. Morning: Cash, 257.8-58.0p; three months, 261.9-62.0p. Settlement, 258p. Sales, 16 lots.
**TIN** was firmer, standard cash gaining £80 while three months was £88.50 up.—Afternoon.—Standard, cash, £6,300-6,305 a metric ton; three months, £6,280-90. Sales, 650 tons. High grade, cash, £6,300-6,305; three months, £6,290-6,300. Sales, nil. Morning.—Standard cash, £6,230-35; three months, £6,225-30. Settlement, £6,235. Sales, 660 tons. High grade, cash, £6,230-35; three months, £6,235-45. Settlement, £6,235. Sales, 20 tons. Singapore tin ex-works, SM1,679 a picul.
**LEAD:** Cash lost £4.25 and three months was £4 down.—Afternoon.—Cash, £337-48 a metric ton; three months, £353-53.50. Sales, 6,600 tons.—Morning.—Cash, £348.50-48.75; three months, £354-54.60. Settlement, £348.75. Sales, 4,550 tons.
**ZINC** was steady.—Afternoon.—Cash, £270-70.50 a metric ton; three months £353-55.80. Sales, 3,495 tons. Morning.—Cash, £268.50-69.00; three months, £276-76.50. Settlement, £269. Sales, 2,975 tons. All afternoon prices are unofficial.
**PLATINUM** was at £102.25 ($196.50) a troy ounce.
**RUBBER** was easier (pence per kilo).—Feb, 48.35-48.40; March, 48.75-48.80; April-June, 50.50-10.10; July-Sept, 51.80-51.90; Oct-Dec, 53.35-53.40; Jan-March, 54.90-54.95; April-June, 56.40-56.50; July-Sept, 57.80-57.85; Oct-Dec, 59.20-59.40. Sales: 21 lots at 5 tonnes; 315 at 15 tonnes.
**RUBBER PHYSICALS** were easier.—Spot, 48-49. Cifs, Feb, 48.50-48.90; March, 48.50-49.00.
**COFFEE:** Robustas were steady; arabicas were quiet.—**ROBUSTAS** (£ per metric tonne): Jan, £2,020-31 per metric ton; March, £1,830-31; May, £1,740-45; July, £1,691-98; Sept, £1,640-55; Nov, £1,610-35; Jan, £1,580-1600. Sales, 2,065 lots including 93 options.
**ARABICAS** ($ per 50 kilos): April, 223-23.50; June, 209.75-10.00; Aug, 202.30-02.25; Oct, 192.50-93.00; Dec, 182.75-83.20; Feb, 170-80. Sales: 113 lots.
**PALM OIL** was quiet.—Jan, unquoted; Feb, £270-80 per metric ton; March, £270-80; April, May, June, Aug, Sept, £260-70.
**COCOA** was steady.—March, £1,699.500-90.00 per metric ton; May, £1,574-75; July, £1,556-57; Sept, £1,517-20; Dec, £1,484-86; March, £1,460-65; May, £1,440-50. Sales, 5850 lots, including six options. ICCO prices: Daily, 137.14c, 15-day average, 139.35c; 22-day average, 141.70c (US cents per lb).
**SUGAR** futures were quiet. The London daily price of "raws" was unchanged at £112; the "whites" price was unchanged at £115.—March, £120.50-20.75 per metric ton; May, £125.75-26.00; Aug, £129.20-29.40; Oct, £132.50-32.55; Dec, £134.80-35.00; March, £138.50-38.75; May, £141-41.25. Sales, 2,150 lots. ISA prices, 8.84c; 15-day average, 8.41c.
**SOYABEAN MEAL** was quiet.—Feb, £109-08.50 per metric ton; April, £106.20-06.40; June, £106.60-06.70; Aug, £107.10-07.50; Oct, £107.60-08.00; Dec, £107.80-08.50; Feb, £107.50-10.50. Sales, 238 lots.
**WOOL.** Greasy futures were steady (pence per kilo).—March, 235-40; May, 235-36; July, 234-37; Oct, 234-40; Dec, 238-42; March, 240-45; May, 242-47; July, 242-47. Sales: nil.
**JUTE** was steady.—Bangladesh white "C" grade, afloat, $430 per long ton. "D" grade, afloat, $375. Calcutta was steady.—Indian, spot, Rs595 per bale of 400lb. Dundee Tossa Four, spot, Rs595.
**GRAIN** (The Baltic).—**WHEAT.**—Canadian western red spring No 1, 13½ per cent: Jan, £85.50; Feb and March, £83.25 Tilbury. US dark northern spring No 2, 14 per cent: Jan, £80.50; Feb, £81; March, £81.50 trans-shipment east coast.
**MAIZE.**—No 3 yellow American/French: Jan, £98; Feb and March, £100 trans-shipment east coast.
**BARLEY** was unquoted. All per tonne cif UK unless stated.
**London Grain Futures Market (Gafta) EEC origin.**—BARLEY was steady: Jan, £71.60; March, £73; May, £75.20; Sept, £76.40; Nov, £79.25; Sales: 109 lots. WHEAT was steady: Jan, £83; March £84.55; May, £86.50; Sept, £82.40; Nov, £84.70. Sales: 125 lots.
**Home-Grown Cereal Authority.**—Location ex-farm spot prices.—

| | OTHER MILLING WHEAT | FEED WHEAT | FEED BARLEY |
|---|---|---|---|
| Humberside | £87.50 | £74.80 | £70.80 |
| Gloucs | — | £72.40 | £69.10 |

**MEAT COMMISSION:** Average fatstock prices at representative markets on January 17.—GB: Cattle, 59.47p per kglw (+0.62). UK: Sheep, 127.9p per kg estdcw (+1.91). GB: Pigs, 57.9p per kglw (+0.8). England and Wales: Cattle numbers down 10.0 per cent, average price 59.53p (+0.55). Sheep numbers down 10.0 per cent, average price 128.3p (+2.3). Pig numbers down 11.5 per cent, average price 57.8p (+0.9). Scotland: Cattle numbers up 1.0 per cent, average price 59.54p (+0.88). Sheep numbers down 5.2 per cent, average price 120.1p (−5.0). Pig numbers up 9.7 per cent, average price 59.4p (−1.3).
**EGGS** (The London Egg Exchange).—In home-produced on a generally quiet market, supplies are continuing to clear. In imported no arrivals have been reported.
Home-produced market prices (in £ per 120, based on trading packer/first-hand):

| | | Wed/Thur/Fri | Mon/Tues |
|---|---|---|---|
| White, | 1's | 4.30 to 5.10 | 4.30 to 5.10 |
| | 2's | 4.30 to 5.00 | 4.30 to 5.00 |
| | 3's | 4.00 to 4.50 | 3.90 to 4.50 |
| | 4's | 3.90 to 4.40 | 3.80 to 4.30 |
| | 5's | 3.55 to 3.80 | 3.50 to 3.80 |
| | 6's | 2.60 to 2.90 | 2.50 to 2.90 |
| | 7's | 1.90 to 2.10 | 1.80 to 2.10 |
| Brown, | 1's | 4.70 to 5.20 | 4.70 to 5.20 |
| | 2's | 4.50 to 5.00 | 4.50 to 5.00 |
| | 3's | 4.10 to 4.50 | 4.10 to 4.50 |
| | 4's | 3.90 to 4.40 | 3.80 to 4.50 |

All prices quoted are for bulk delivery in Keyes trays. The above range is a guide to general market conditions and is dependent upon location, quantity and whether delivered or not.
**TEA.**—There was strong demand for the 51,330 packages offered at the weekly auction. Assams CTC opened firm then strengthened sharply to close fully 10p per kilo higher. Dooars were also much dearer, while selected Bangladesh invoices gained 2p to 3p per kilo. Bright Africans were 5p to 10p dearer, while mediums, which had opened steady, were up by a similar amount later in the sale. Plain Malawi teas were weak throughout, but clean Mozambique fannings grades often advanced. For Sri Lankan the market tone was similar to last week. Poorly-made bop's were again neglected, but brighter boof and a few quality teas tended dearer. Demand was generally good for south Indian and useful liquoring teas were dearer. Plain assorts were easier and sometimes neglected. The highest price was 205p for a bop from Sri Lanka.

## India will seek solution to jute problem

Calcutta, Jan 17.—The Indian Government proposes to make an in-depth study of the jute industry, in an effort to find a long-term solution to its problems, Mr George Fernandez, Union Minister for Industries, said here.

Speaking after a meeting with representatives of the West Bengal Government, central trade unions, the Jute Corporation of India and the Indian Jute Mills Association, Mr Fernandez said the jute corporation must now act to prevent speculation in jute prices.

According to Government estimates there is enough jute available for the mills to operate, and "I do not believe there is any need for the import of the fibre", Mr Fernandez added.

On the question of nationalization, Mr Fernandez said the Government will study the entire question on the basis of suggestions made at the meeting.

## Good interest in arabica market

Arabica coffee trading closed the first day's session on Monday officially slightly easier, having traded 211 lots by the close. Dealers said Continental involvement with the new market had taken place but it was unclear to that extent.

There was good local dealer switch and straddle trading but most operators were generally getting the feel of the market because of trading being in dollars and cents.

Dealers said the first day's volume of 211 lots was good while price levels were slightly higher than New York's "C" contract. This was due to the additional cost in premiums.

June was the only month to end the day's session with an appreciable gain, being around $2.60 up from the opening after trading 67 lots between $214 and $206.75.

## Sugar targets

Bangkok, Jan 17.—The government has set sugar production during the 1977-78 season at 1.3m tonnes of raw sugar and 500,000 tonnes of white plantation sugar.

As a member of the International Sugar Organization, Thailand's export quota is 1.2m tonnes of raw sugar during the current year compared with 1.6m tonnes exported last year worth $369.7m.

Meanwhile sugar millers have assured the government they will produce white sugar in sufficient quantity for the domestic market and will buy sugar cane from growers at the guaranteed price of ... baht per tonne. Because of over-supply, white sugar is being marketed below the controlled price of 500 baht per bag of 100 kilos, traders said.

## Bank Base Rates

| | |
|---|---|
| ABN Bank | 6½% |
| Barclays Bank | 6½% |
| Consolidated Crdts | 7½% |
| First London Secs | 6½% |
| C. Hoare & Co | *6½% |
| Lloyds Bank | 6½% |
| London Mercantile | 6½% |
| Midland Bank | 6½% |
| Nat Westminster | 6½% |
| Rossminster Acc's | 6½% |
| Henley Trust | 9½% |
| TSB | 6½% |
| Williams and Glyn's | 6½% |

* 7 day deposits on sums of £10,000 and under 5¼%, up to £25,000 5½%, over £25,000 4¾%.

M. J. H. Nightingale & Co. Limited
27/28 Threadneedle Street London EC2R 8HP Tel: 01-638 8651
The Over-the-Counter Market

| 1977/78 High | Low | Company | Last Price | Ch'ge | Gross Div (p) | Yld % | P/E |
|---|---|---|---|---|---|---|---|
| | 27 | Airsprung Ord | 39 | — | 4.2 | 10.8 | 7.3 |
| | 106 | Airsprung 18½% CULS | 140 | — | 18.4 | 13.2 | — |
| | 25 | Armitage & Rhodes | 36 | — | 3.3 | 9.2 | 15.3 |
| | 105 | Bardon Hill | 142 | — | 12.0 | 8.5 | 9.8 |
| | 51 | Deborah Ord | 101 | — | 5.1 | 5.2 | 8.0 |
| | 108 | Deborah 17½% CULS | 211 | — | 17.5 | 8.0 | — |
| | 120 | Frederick Parker | 138 | −2 | 11.5 | 8.3 | 6.7 |
| | 36 | Jackson Group | 48 | +1 | 5.0 | 10.4 | 5.6 |
| | 55 | James Burrough | 112 | — | 6.0 | 5.4 | 10.3 |
| | 188 | Robert Jenkins | 320 | — | 27.0 | 8.4 | 5.4 |
| | 9 | Twinlock Ord | 16 | — | — | — | — |
| | 54 | Twinlock 12% ULS | 77 | +1 | 12.0 | 15.6 | — |
| | 51 | Unilock Holdings | 74 | — | 7.0 | 9.5 | 9.2 |
| | 67 | Walter Alexander | 84 | — | 6.4 | 7.6 | 6.2 |

## Foreign Exchange

Sterling lost almost half-a-cent on foreign exchanges yesterday as the dollar firmed against all leading European currencies. At the close, the pound stood at $1.9240, compared with $1.9285 overnight. It was more than a cent down at one time.

The dollar's improvement stemmed mainly from hopes for President Carter's state of the nation message later this week. A report that Kuwait had made a small reduction in its oil price, and continuing relief over the Saudi denial of a break with the dollar for oil payments also helped sentiment.

German marks closed at 2.1310 compared with 2.1225; Swiss francs fell more than 2 centimes from 1.9725 to 1.9925, and French francs dropped from 4.7075 to 4.7350. The Japanese yen dipped from 241.25 to 241.90.

Gold fell $2.50 to close in London at $172.875.

## Forward Levels

| | 1 month | 3 months |
|---|---|---|
| New York | .06-.16c disc | .25-.35c disc |
| Montreal | .05-.15c disc | .15-.25c disc |
| Amsterdam | 1¼-¼c prem | 3-2c prem |
| Brussels | 5-15c disc | 15-25c disc |
| Copenhagen | 14-16ore disc | 33¾-35¾ore disc |
| Frankfurt | 1¾-¾pf prem | 4¾-3¾pf prem |
| Lisbon | 65-165c disc | 300-600c disc |
| Madrid | 95-165c disc | 410-510c disc |
| Milan | 13-21lr disc | 46-54lr disc |
| Oslo | 11¾-13¾ore disc | 31-33ore disc |
| Paris | 2¾-3¾c disc | 12¾-13¾c disc |
| Stockholm | 3¾-5¾ore disc | 15-17ore disc |
| Vienna | 7-17gro disc | 15-35gro disc |
| Zurich | 2¾-1¾c prem | 5¾-4¾c prem |

Canadian dollar rate (against US dollar), $0.9093-96.
Eurodollar deposits (%) calls, 6¾-7¾; seven days, 7-7¾; one month, 7¾-7¾; three months, 7¾-7¾; six months, 7¾-7¾.

## Gold

Gold fixed: am, $174.25 (an ounce); pm, $172.95.
Krugerrand (per coin): non-resident, $178-180 (£92½-93½); resident, $179-181 (£93-94).
Sovereigns (new): non-resident, $53-55 (£27½-28½); resident, $53-55 (£27½-28½).

## Spot Position of Sterling

| | Market rates (day's range) January 17 | Market rates (close) January 17 |
|---|---|---|
| New York | $1.9173-9285 | $1.9235-9245 |
| Montreal | $2.1085-1190 | $2.1145-1155 |
| Amsterdam | 4.35½-39fl | 4.37½-38½fl |
| Brussels | 63.15-70f | 63.35-45f |
| Copenhagen | 11.01¼-16¾k | 11.15¼-16¼k |
| Frankfurt | 4.09½-12½m | 4.09¾-10¾m |
| Lisbon | 77.20-78.25e | 77.65-78.15e |
| Madrid | 158.30-80p | 155.40-50p |
| Milan | 1683-89lr | 1683-84lr |
| Oslo | 9.91-95¼k | 9.94½-95¼k |
| Paris | 9.05-12½f | 9.11½-12½f |
| Stockholm | 8.98½-9.03½k | 9.01½-02½k |
| Tokyo | 460-70y | 465-67y |
| Vienna | 29.35-60sch | 29.45-55sch |
| Zurich | 3.79½-84½f | 3.83-84f |

Effective exchange rate compared to December 21, was down 0.1 at 65.6.

## Copper deliveries

Tokyo, Jan 17.—Preliminary figures compiled by the Japan Mining Association showed that refined copper deliveries to Japan in November, 1977, rose to 88,900 tonnes.

## Discount market

In a market where nerves were clearly a little bit on edge ahead of today's mid-month make-up for January and tomorrow's announcement of the money-supply figures, the discount houses took a quietly cautious line yesterday as credit showed a modest shortage. The Bank of England relieved the situation with small-scale purchases of Treasury bills directly from the houses.

With the clearing banks mostly flat, the market was not unduly troubled by calling, and the houses were able to make steady progress during the morning on rates that stayed within bounds of 6⅜ per cent to 6¼ per cent. The afternoon saw gradual easing, through 6 per cent and 5¾ per cent, until closing balances were taken in a range of 5 to 5¼ per cent.

Bank balances had come through in a flat state from Monday, but there was a fairly large excess of tax receipts over Exchequer disbursements.

## Money Market Rates

Bank of England Minimum Lending Rate 6½% (Last changed 6/1/77)
Clearing Banks Base Rate 6½%
Discount Mkt Loans %
Overnight: High 6¾ Low 5¼
Week Fixed: 6¼

Treasury Bills (Dis%)

| Buying | | Selling | |
|---|---|---|---|
| 2 months | 5⅞ | 2 months | 5⅞ |
| 3 months | 5⅞ | 3 months | 5⅞ |

| Prime Bank Bills (Dis%) | | Trades (Dis%) | |
|---|---|---|---|
| 2 months | 6⅛-6 | 3 months | 6¾ |
| 3 months | 6⅛-6 | 4 months | 6¾ |
| 4 months | 6⅛-5⅞ | 6 months | 6¾ |
| 6 months | 6⅛-6 | | |

Local Authority Bonds

| | | | |
|---|---|---|---|
| 1 month | 6½-6 | 7 months | 6½-6 |
| 2 months | 6½-6 | 8 months | 6½-6 |
| 3 months | 6½-6 | 9 months | 7-6¾ |
| 4 months | 6½-6 | 10 months | 7-6¾ |
| 5 months | 6½-6 | 11 months | 7-6¾ |
| 6 months | 6½-6 | 12 months | 7¼-6¾ |

Secondary Mkt. ECD Rates (%)

| | | | |
|---|---|---|---|
| 1 month | 6¾-6¾ | 6 months | 6⅞-6⅞ |
| 3 months | 6¾-6⅝ | 12 months | 6⅞-6¾ |

Local Authority Market (%)

| | | | |
|---|---|---|---|
| 2 days | 6¾ | 3 months | 6¾ |
| 7 days | 6¾ | 6 months | 6¾ |
| 1 month | 6¾ | 1 year | 6¾ |

Interbank Market (%)
Overnight: Open 6¾-6½ Close 5¾

| | | | |
|---|---|---|---|
| 1 week | 6½-6¾ | 6 months | 6⅞-6⅞ |
| 1 month | 6½-6¾ | 9 months | 6⅞-6⅞ |
| 3 months | 6⅝-6¾ | 12 months | 7¼-7 |

First Class Finance Houses (Mkt. Rate %)
3 months 6¾ 6 months 7⅛

Finance House Base Rate 6½%

## Drop estimated in cocoa grindings

Paris, Jan 17.—French cocoa grindings are provisionally estimated at 7,000 tonnes in the fourth quarter of 1977 compared with third-quarter 1977 grindings revised downwards, at 7,455 tonnes from an estimated 7,500. Fourth quarter 1976 grindings were 8,830 tonnes.

Total provisional French grindings for 1977 are put at 35,630 tonnes.

## Wall Street

New York, Jan 17.—The New York Stock Exchange posted a broad gain today with the dollar improving on foreign exchanges.

The Dow Jones industrial average advanced 7.28 points to 779.02. Some 925 issues were higher with about 485 lower. Volume was 19,360,000 shares compared with 18,760,000 Monday.

Brokers said buying was encouraged by a rally in the dollar on foreign exchanges in Europe. The dollar opened higher—retreated—then came back toward the close.

Foreign exchange dealers are becoming "cautiously optimistic" that recent United States' initiatives have restored order in the currency market and may keep the dollar buoyant for some time to come.

Dealers also said wariness has developed about selling the dollar short because of concentrated central bank support in Europe, the United States and Japan.

Gold mining shares closed lower with the price of gold falling in London. Dome Mines closed down ¾ to 68¼, Homestake Mining 38⅜ off ¼, ASA Ltd 21⅝ down ⅝ and Campbell Redlake 36⅞ off ⅝.

| | Jan 17 | Jan 16 |
|---|---|---|
| Allied Chem | 38¼ | 37⅞ |
| Allied Stores | 20 | 19⅞ |
| Allied Supermkt | 2⅞ | 2¾ |
| Allis Chalmers | 23⅞ | 23¼ |
| Alcoa | 43 | 42 |
| Amax Inc | 35¼ | 34⅞ |
| Amerada Hess | 25 | 25 |
| Am Airlines | 10⅝ | 10⅝ |
| Am Brands | 40¾ | 40⅝ |
| Am Broadcast | 38¼ | 37⅞ |
| Am Can | 36½ | 36⅞e |
| Am Cyanamid | 25 | 24⅞ |
| Am Elec Power | 23¼ | 23¼ |
| Am Home | 26⅞ | 26⅞ |
| Am Motors | 3⅝ | 3⅝ |
| Am Nat Res | 44⅞ | 44⅝ |
| Am Standard | 32⅝ | 32⅝ |
| Am Telephone | 58⅝ | 58⅞ |
| AMF Inc | 16⅞ | 16⅝ |
| Armco Steel | 27 | 26⅞ |
| Asarco | 14⅛ | 14⅛ |
| Ashland Oil | 29⅝ | 29½ |
| Atlntic Richfield | 45⅞ | 45¼ |
| Avco | 16⅝ | 16¼ |
| Avon Products | 45¾ | 45⅞ |
| Babcock & Wcox | 57 | 57⅛ |
| Bankers Tst NY | 34⅛ | 34⅛ |
| Bank of America | 21⅛ | 20⅞ |
| Bank of NY | 30⅜ | 30⅛e |
| Beatrice Foods | 22⅝ | 22⅝ |
| Bell & Howell | 14⅜ | 14⅜ |
| Bendix | 34⅛ | 34⅜ |
| Bethlehem Steel | 21⅛ | 20⅝ |
| Boeing | 26½ | 25½ |
| Boise Cascade | 23⅞ | 23⅝ |
| Borden | 29⅜ | 29½ |
| Borg Warner | 26¼ | 28⅛e |
| Bristol Myers | 32 | 31⅞ |
| BP | 15¼ | 15⅜ |
| Budd | 31⅞ | 31⅞ |
| Burlington Ind | 20⅜ | 20¼ |
| Burlington Nthn | 39½ | 39¼ |
| Burroughs | 67⅞ | 68 |
| Campbell Soup | 32 | 32 |
| Canadian Pacific | 15⅛ | 15⅜ |
| Caterpillar | 52⅝ | 52⅞e |
| Celanese | 39⅞ | 39⅜ |
| Central Soya | 13⅞ | 13⅛e |
| Charter NY | 27¼ | 27½ |
| Chase Manhat | 28⅛ | 27⅞ |
| Chem Bank NY | 39⅞ | 39⅝ |
| Chesapeake Ohio | 32⅞ | 32⅛ |
| Chrysler | 13¼ | 13⅛ |
| Citicorp | 21½ | 21 |
| Cities Service | 49 | 48⅝ |
| Clark Equip | 31¼ | 30⅞ |
| Coca Cola | 36 | 35⅞ |
| Colgate | 20½ | 20¼ |
| CBS | 47 | 46⅝ |
| Columbia Gas | 28⅛ | 28¼ |
| Combustion Eng | 36 | 35⅝ |
| Comwlth Edison | 27⅞ | 27⅞ |
| Cons Edison | 24⅛ | 24¼ |
| Cons Foods | 23⅞ | 23½ |
| Cons Power | 22⅛ | 22⅛e |
| Continental Grp | 31⅝ | 32 |
| Continental Oil | 28¼ | 28¼ |
| Control Data | 25⅝ | 25¼ |
| Corning Glass | 48⅛ | 47⅞ |
| CPC Intnl | 45 | 45 |
| Crane | 25 | 24⅝ |
| Crocker Int | 24 | 25¼ |
| Crown Zeller | 32⅛ | 32⅞ |
| Dart Ind | 34⅛ | 34 |
| Deere | 24⅞ | 24⅞ |
| Del Monte | 23⅞ | 23⅝ |
| Delta Air | 37¾ | 38½ |
| Detroit Edison | 16⅛ | 16⅛ |
| Disney | 35⅛ | 35 |
| Dow Chemical | 25⅞ | 25⅛ |
| Dresser Ind | 40⅛ | 40¼ |
| Duke Power | 20½ | 20¾ |
| Du Pont | 111 | 109⅝ |
| Eastern Air | 7 | 6⅞ |
| Eastman Kodak | 48¼ | 48¼ |
| Eaton Corp | 33 | 33⅞ |
| El Paso Nat Gas | 15⅞ | 15⅛ |
| Equitable Life | 24¼ | 24½ |
| Esmark | 27 | 26⅜ |
| Evans P. D. | 15 | 15 |
| Exxon Corp | 43½ | 44⅛ |
| Fed Dept Stores | 37¼ | 37 |
| Firestone | 14⅞ | 14¼ |
| Fst Chicago | 17⅞ | 17⅞ |
| Fst Nat Boston | 24¼ | 23⅞ |
| Fst Penn Corp | 16 | 16 |
| Ford | 42⅛ | 41⅞ |
| GAF Corp | 11⅛ | 11⅛ |
| Gamble Skogmo | 27½ | 28⅛ |
| Gen Dynamics | 42 | 41⅞ |
| Gen Electric | 48⅛ | 46⅞ |
| Gen Foods | 29⅞ | 29⅝ |
| Gen Mills | 27⅝ | 27⅝ |
| Gen Motors | 59⅛ | 58⅝ |
| Gen Pub Util NY | 20⅜ | 20⅛ |
| Gen Tel Elec | 28⅛ | 29⅛ |
| Gen Tire | 23½ | 23⅛ |
| Genesco | 4⅞ | 4⅞ |
| Georgia Pacific | 24⅞ | 24½ |
| Getty Oil | 162⅝ | 163⅞ |
| Gillette | 24⅝ | 23⅞ |
| Goodrich | 20⅛ | 19⅞ |
| Goodyear | 16⅞ | 16⅝ |
| Gould Inc | 27⅛ | 27⅛ |
| Grace | 26½ | 26⅝ |
| Gt Atlc & Pacific | 7⅛ | 7⅛ |
| Greyhound | 12⅞ | 12⅞ |
| Grumman Corp | 16⅛ | 15⅞ |
| Gulf Oil | 25⅛ | 25⅜ |
| Gulf & West | 11⅛ | 11½ |
| Heinz H. J. | 35 | 34⅞ |
| Hercules | 14⅛ | 14⅛ |
| Honeywell | 44⅞ | 43⅞ |
| IC Inds | 23⅞ | 23½ |
| Ingersoll | 53⅞ | 53⅞ |
| Inland Steel | 38⅜ | 38½ |
| IBM | 268⅞ | 267½ |
| Int Harvester | 28⅞ | 28⅛ |
| INCO | 16⅞ | 16⅛ |
| Int Paper | 40⅞ | 40⅞ |
| Int Tel Tel | 30⅛ | 29⅞ |
| Jewel Co | 18½ | 18⅛ |
| Jim Walter | 28⅞ | 28⅞ |
| Johns-Manville | 28⅛ | 28½ |
| Johnson & John | 70 | 69⅞ |
| Kaiser Alumin | 29⅛ | 29⅛ |
| Kennecott | 23⅞ | 22⅛ |
| Kerr McGee | 46⅛ | 45⅞ |
| Kimberly Clark | 41⅛ | 39⅞ |
| Kraftco Corp | 44⅜ | 43⅞ |
| K Mart | 25⅞ | 25⅜ |
| Kroger | 28⅛ | 28⅛ |
| Ligget Group | 27⅞ | 26⅞ |
| L.T.V. Corp | 6 | 5⅞ |
| Litton | 14⅞ | 14⅛ |
| Lockheed | 13⅞ | 13⅝ |
| Lucky Stores | 13⅛ | 13⅛ |
| Manuf Hanover | 31⅞ | 31⅞ |
| Mapco | 36⅛ | 36⅛ |
| Marathon Oil | 41⅞ | 41⅞ |
| Marine Midland | 12⅞ | 12⅞ |
| Martin Marietta | 22⅞ | 22⅞ |
| McDonnell | 25 | 25 |
| Mead | 19⅞ | 19⅞ |
| Merck | 55 | 54½ |
| Minnesota Mng | 47⅛ | 47⅞ |
| Mobil Oil | 59⅞ | 59⅛ |
| Monsanto | 51⅛ | 51⅛ |
| Morgan J. P. | 42⅛ | 41⅞ |
| Motorola | 35⅞ | 36⅞ |
| NCR Corp | 37⅛ | 37⅛ |
| NL Industries | 17 | 16⅞ |
| Nabisco | 46⅛ | 46⅞ |
| Nat Distillers | 20⅞ | 20½ |
| Nat Steel | 31⅛ | 31⅛ |
| Norfolk West | 27⅛ | 27½ |
| NW Bancorp | 22⅛ | 21⅛ |
| Norton Simon | 15⅛ | 15⅛ |
| Occidental Pet | 21⅛ | 20 |
| Ogden | 22⅛ | 22⅛ |
| Olin Corp | 16 | 16 |
| Owens-Illinois | 20⅛ | 20⅛ |
| Pacific Gas Elec | 23⅞ | 23⅝e |
| Pan Am | 5⅛ | 5⅛ |
| Penney J. C. | 34⅛ | 34 |
| Pennzoil | 28⅛ | 27½ |
| Pepsico | 26⅛ | 25⅛ |
| Pet Inc | 33 | 33 |
| Pfizer | 26⅛ | 25⅛ |
| Phelps Dodge | 20⅛ | 20 |
| Philip Morris | 57⅛ | 56⅛ |
| Phillips Petrol | 27 | 27 |
| Polaroid | 24⅛ | 24⅛ |
| PPG Ind | 26⅛ | 26½ |
| Proctor Gamble | 81½ | 81 e |
| Pub Ser El & Gas | 22⅞ | 22⅞ |
| Pullman | 24⅛ | 24 |
| Rapid American | 6⅛ | 6⅛ |
| Raytheon | 29⅛ | 29⅛ |
| RCA Corp | 29⅛ | 29⅛ |
| Republic Steel | 23⅛ | 23⅛ |
| Reynolds Ind | 54⅞ | 54⅛ |
| Reynolds Metal | 29⅛ | 29⅛ |
| Rockwell Int | 28⅛ | 28⅛ |
| Royal Dutch | 56⅛ | 56 |
| Safeways | 36⅞ | 37⅛ |
| St Regis Paper | 29⅛ | 29⅛ |
| Santa Fe Ind | 35⅛ | 34⅛ |
| SCM | 17⅛ | 17⅛ |
| Schlumberger | 67⅛ | 66⅛ |
| Scott Paper | 13⅛ | 13⅛ |
| Seaboard Coast | 31⅛ | 31⅛ |
| Seagram | 20⅛ | 20⅛ |
| Sears Roebuck | 26⅛ | 26 |
| Shell Oil | 28⅛ | 28⅛ |
| Shell Trans | 39⅛ | 39⅛ |
| Signal Co | 29⅛ | 29⅛ |
| Singer | 19⅛ | 19⅛ |
| Sony | 7⅛ | 7⅛ |
| Sth Cal Edison | 26 | 25⅛ |
| Southern Pacific | 33⅛ | 33⅛ |
| Southern Rly | 49 | 49⅛ |
| Sperry Rand | 35⅛ | 35⅛ |
| Squibb | 22⅛ | 22⅛ |
| Std Brands | 29⅛ | 29⅛ |
| Std Oil Califnia | 35 | 34⅛ |
| Std Oil Indiana | 44⅛ | 44 |
| Std Oil Ohio | 66⅛ | 65½ |
| Sterling Drug | 13⅛ | 13⅛ |
| Stevens J. P. | 15⅛ | 15⅛ |
| Stude Worth | 44 | 44⅛ |
| Sunbeam Corp | 20⅛ | 19⅛ |
| Sun Comp | 38⅛ | 38⅛ |
| Sundstrand | 22⅛ | 22⅛ |
| Teledyne | 62⅛ | 61½ |
| Tenneco | 28⅛ | 28⅛ |
| Texaco | 26 | 26⅛ |
| Texas East Trans | 40⅛ | 40⅛ |
| Texas Inst | 71⅛ | 70⅛ |
| Texas Utilities | 19⅛ | 19⅛ |
| Textron | 24⅛ | 24⅛ |
| TWA | 11⅛ | 10⅛ |
| Travelers Corp | 28⅛ | 28⅛ |
| TRW Inc | 32⅛ | 32⅛ |
| UAL Inc | 21⅛ | 21⅛ |
| Unilever Ltd | 42⅛ | 42⅛ |
| Unilever NV | 53⅛ | 53⅛ |
| Union Bancorp | 12⅛ | 12½ |
| Union Carbide | 39⅛ | 38⅛ |
| Union Oil Calif | 46⅛ | 46⅛ |
| Un Pacific Corp | 46⅛ | 46⅛ |
| Uniroyal | 7⅛ | 7⅛ |
| United Brands | 7⅛ | 7⅛ |
| US Industries | 6⅛ | 6⅛ |
| US Steel | 30⅛ | 30⅛ |
| Utd Technol | 33⅛ | 33⅛ |
| Wachovia | 16 | 16 |
| Warner Comm | 30 | 30 |
| Warner Lambert | 25⅛ | 25½ |
| Wells Fargo | 24⅛ | 24⅛ |
| West'n Bancorp | 30⅛ | 30⅛ |
| Westnghse Elec | 17⅛ | 17⅛ |
| Weyerhauser | 24⅛ | 24⅛ |
| Whirlpool | 20⅛ | 20⅛ |
| White Motor | 6⅛ | 6⅛ |
| Woolworth | 18⅛ | 18⅛ |
| Xerox Corp | 45⅛ | 44⅛ |
| Zenith | 13⅛ | 13⅛ |

**Canadian Prices**

| | Jan 17 | Jan 16 |
|---|---|---|
| Abitibi | 10⅜ | 10⅜ |
| Alcan Alumin | 27 | 26½ |
| Algoma Steel | 14⅜ | 14⅛ |
| Bell Telephone | 52⅝ | 53 |
| Cominco | 27⅞ | 27⅜ |
| Cons Bathurst | 22 | 21⅞ |
| Falconbridge | 17⅝ | 18⅛ |
| Gulf Oil | 28⅞ | 28⅜ |
| Hawker/Sid Can | 6.00 | 6.00 |
| Hudson Bay Min | 16⅛ | 16⅞ |
| Hudson Bay Oil | 44⅝ | 44 |
| Imasco | 28⅞ | 28⅞ |
| Imperial Oil | 19⅞ | 19⅞ |
| Int Pipe | 13⅞ | 13⅞ |
| Mass.-Fergsn | 15⅛ | 15 |
| Royal Trust | 16 | 16⅛ |
| Seagram | 22⅞ | 22⅞ |
| Steel Co | 22⅞ | 22⅞ |
| Talcorp | 8⅞ | 8⅞ |
| Thomson N 'A' | 11⅞ | 11⅞ |
| Walker Hiram | 28⅞ | 28⅞ |
| WCT | 32⅞ | 33 |

• Ex div. a Asked. c Ex distribution. h Bid. k Market closed. n New issue. p Stock split. t Traded. y Unquoted.

Foreign exchange.—Sterling, spot, 1.9280 (1.9325); three months, 1.9313 (1.9418); Canadian dollar, 90.90 (91.01).

The Dow Jones averages—Industrials, 779.02 (771.74); transportation, 209.19 (207.68); utilities, 106.73 (106.36); 65 stocks, 273.29 (270.20). New York Stock Exchange index, 49.67 (49.40); industrials, 53.18 (52.82); transportation, 39.17 (38.94); utilities, 38.99 (39.07); financial, 50.61 (50.12).

## Silver dips 5 cents

New York, Jan 17.—**COMEX** silver futures finished more than 5.00 cents lower on nervous profit-taking from commission houses. The improvement in the dollar and weakness in gold futures also prompted selling in silver, floor traders said. Jan, 493.40c; Feb, 494.80c; March, 498.00c; May, 504.80c; July, 511.70c; Sept, 518.60c; Dec, 529.30c; Jan, 532.80c; March, 539.90c; May, 547.00c; July, 554.20c; Sept, 561.40c. Handy and Harman of Canada, Can$5.432 (previous Can$5.460).
**GOLD.** Futures were: NY COMEX: Jan, $173.40; Feb, $173.90; March, $175.10; April, $176.40; June, $179.00; Aug, $181.50; Oct, $184.00; Dec, $186.60; Feb, $189.30; April, $192.00; June, $194.80; Aug, $197.60; Oct, $200.40. CHICAGO IMM. March, $175.30-175.10; June, $179.00-179.20; Sept, $182.80-183.00; Dec, $186.70 bid; March, $191.00; June, $195.30 bid; Sept, $199.10 bid.
**COPPER.** Futures closed steady between 10 and 30 points up.—Jan, 58.70c; Feb, 58.90c; March, 59.30c; May, 60.30c; July, 61.20c; Sept, 62.10c; Dec, 63.60c; Jan, 64.00c; March, 64.90c; May, 65.80c; July, 66.70c; Sept, 67.60c.
**COTTON.** Futures were: March, 55.15-20c; May, 56.32-35c; July, 57.30-40c; Oct, 58.25-40c; Dec, 58.90c bid; March, 59.65-90c; May, 60.00-75c.
**SUGAR.**—Futures in No 11 contract were: March, 9.46-48c; May, 9.86-88c; July, 10.06c; Sept, 10.24c; Oct, 10.36c; Jan, 10.30-0.7c; March, 10.88-0.9c; May, 11.12-11.
**COFFEE.**—Futures in "C" contract closed 2.50 to 1.50 cents lower. March, 199.50; May, 185.25c; July, 175.00c; Sept, 170.00-1.00c; Dec, 156.00-7.00c; March, 163.00c asked; May, unquoted.
**COCOA.**—Futures slipped 3.05 cents in the near March to 1.00 cent in the distant May. March, 140.10c; May, 128.25c; July, 124.00c; Sept, 121.85c; Dec, 118.75c; March, 116.75c; May, 115.10c.
**CHICAGO SOYA BEANS.** Oil prices ranged 0.97 to 0.75 cent a lb down and Meal prices $7.30 to $2.30 a ton lower. SOYABEANS.—Jan, 555c; March, 561-63½c; May, 568½-70c; July, 575-76c; Aug, 573-74c; Sept, 561c; Nov, 559-59½c; Jan, 568c. SOYABEAN OIL.—Jan, 19.90c; March, 20.00-19.97c; May, 20.10c; July, 20.15-20c; Aug, 20.20c; Sept, 19.80c; Oct, 19.25-35c; Dec, 19.30c; Jan, 19.20-30c. SOYABEAN MEAL.—Jan, $149.00-9.30; March, $151.20-1.50; May, $154.50-5.00; July, $158.00-7.50; Aug, $159.00-9.00; Sept, $158.50; Oct, $156.00; Dec, $157.50.
**CHICAGO GRAINS.** WHEAT. March, 270½-71c; May, 277½c; July, 284½c; Sept, 291½c; Dec, 301½-01c; March, 309½-10½c. CORN. March, 222-21½c; May, 226-26½c; July, 227½-27c; Sept, 226½c; Dec, 228½-8c; March, 235½c. OATS. March, 128½c; May, 131½c; July, 133½c; Sept, 136c bid; Dec, 140c.

## Eurobond prices (midday indicators)

US STRAIGHTS ($)

| | Bid | Offer |
|---|---|---|
| Australia 7½ 1984 | 94½ | 95¼ |
| Australia 8¾ 1992 | 96 | 96¾ |
| Aust Mining 9¾ 1992 | 97¾ | 98 |
| Avco 9¼ 1983 | 99 | 99½ |
| Barclays 8¼ 1992 | 96 | 96¾ |
| Bowater 9¼ 1992 | 96¾ | 97¼ |
| British Gas 9 1981 | 101¼ | 102 |
| Citicorp 6½ 1980 | 95¾ | 96¼ |
| Citicorp 7 1981 | 95¾ | 96¼ |
| CECA 8¾ 1989 | 95¾ | 96 |
| CECA 8¾ 1997 | 96 | 96¼ |
| DSM 8¾ 1987 | 96 | 96¾ |
| Elf Aquitaine 8¾ 1985 | 96 | 96¾ |
| EIB 8¾ 1987 | 97¼ | 98 |
| EEC 7¾ 1984 | 95½ | 96¼ |
| Fisons 8¾ 1992 | 94 | 94¾ |
| Gotaverken 7¾ 1982 | 97¾ | 98 |
| Gotaverken 8¾ 1987 | 94 | 94¾ |
| Hydro Quebec 9 1992 | 95 | 95¾ |
| ICI 8¾ 1987 | 96¼ | 97¼ |
| LU O/seas 8¾ 1987 | 96¾ | 97¼ |
| Light-Services 9 1981 | 96¾ | 97¼ |
| MacMillan Bloed 9 1992 | 96¾ | 97 |
| Midland Int 8¾ 1992 | 96¾ | 97 |
| NCB 8 1987 | 100¾ | 101 |
| Nat West 9 1986 | 102 | 102¾ |
| New Zealand DFC 7¾ 1983 | 95 | 95¾ |
| Nippon Fudosan 8 1981 | 98¾ | 99¼ |
| Occidental 8¾ 1987 | 96¾ | 97¼ |
| Occidental 9¾ 1981 | 101¼ | 102 |
| Offshore Mining 8¾ 1985 | 95¾ | 96¼ |
| Quebec 9 1995 | 95¾ | 96 |
| Rank Hovis 9 1992 | 94 | 94¾ |
| R. J. Reynolds 7¾ 1982 | 97 | 97¾ |
| Sandvik 9¾ 1986 | 98¾ | 99¼ |
| Statsforetag 7¾ 1982 | 95¾ | 96¼ |
| Sundstrand 8¾ 1987 | 98¾ | 99¼ |
| Sweden 7¾ 1982 | 96¾ | 97¼ |
| Sweden 8¾ 1987 | 95 | 95¾ |
| Tauernautobahn 8¾ 1987 | 96¾ | 97 |
| Walter Kidde 8¾ 1985 | 97 | 97¾ |
| **FLOATING RATE NOTES** | | |
| Andelsbanken 7¾ 1984 | 96 | 96½ |
| CCF 6¾ 1983 | 99¾ | 99¾ |
| IBJ 7 1982 | 99¾ | 100 |
| LTCB 6¾ 1982 | 99¾ | 100 |
| OKB 6¾ 1983 | 99¾ | 99¾ |
| Soc Gen 7 1984 | 97¾ | 98¼ |
| **CANADIAN DOLLARS** | | |
| Avco 9¾ 1982 | 98¾ | 99¾ |
| BM-RT 8¾ 1982 | 97¾ | 98¾ |
| Ford 8¾ 1984 | 97¾ | 98¼ |
| British Columbia MFA 9 1997 | 98¾ | 99¾ |
| Rank 9¾ 1982 | 99¾ | 100 |
| Walter Heller 9¾ 1984 | 98¾ | 99¾ |
| **DEUTSCHEMARKS** | | |
| CFP 6¾ 1.7.84 | 103¾ | 103¾ |
| ICI 6¾ 1.5.87 | 105¾ | 105¾ |
| New Zealand 6¾ 1.5.84 | 106 | 106¾ |
| Phyrn 6¾ 1.9.89 | 102¾ | 103 |
| Quebec Hydro 6¾ 16.8.87 | 101¾ | 102 |
| **US $ CONVERTIBLES** | | |
| American Express 4¾ 1987 | 78¾ | 80¾ |
| Beatrice Foods 4¾ 1992 | 95 | 95 |
| Beatrice Foods 6¾ 1991 | 104¾ | 106¾ |
| Beecham 6¾ 1992 | 98¾ | 99¾ |
| Borden 6¾ 1991 | 106 | 108 |
| Carnation 4 1988 | 76 | 78 |
| Chevron 5 1988 | 113¾ | 115¾ |
| Eastman Kodak 4½ 1988 | 82 | 84 |
| Fairchild Camera 5¾ 1991 | 77¾ | 79¾ |
| Ford 5 1988 | 79¾ | 81¾ |
| Ford 6 1986 | 90 | 92 |
| General Electric 4¾ 1987 | 79 | 81 |
| Gillette 4¾ 1987 | 74 | 76 |
| Gould 5 1987 | 108 | 110 |
| Gulf & Western 5 1988 | 74 | 76 |
| Honeywell 6 1986 | 84 | 86 |
| ICI 6¾ 1997 | 85¾ | 86¾ |
| INA 6 1997 | 91¾ | 92¾ |
| Inchape 6¾ 1992 | 104¾ | 105¾ |
| ITT 4¾ 1987 | 73¾ | 75¾ |
| J. Ray McDermott 4¾ 1987 | 154¾ | 156¾ |
| Mitsui Real Estate 6 1992 | 116¾ | 118 |
| J. P. Morgan 4½ 1987 | 94¾ | 96¾ |
| Nabisco 5¾ 1988 | 98 | 100 |
| J. C. Penney 4½ 1987 | 74 | 76 |
| Revlon 4¾ 1987 | 107 | 109 |
| Reynolds Metals 5 1988 | 81¾ | 83¾ |
| Sperry Rand 4¾ 1988 | 81 | 83 |
| Squibb 4¾ 1987 | 74¾ | 76¾ |
| Sumitomo Electric 6 1992 | 123 | 126 |
| Texaco 4¾ 1988 | 76 | 78 |
| Union Bank of Switz 4¾ 1987 | 130 | 132 |
| Warner Lambert 4¾ 1987 | 77 | 79 |
| Xerox Corp 5 1988 | 76 | 78 |

Source: Kidder Peabody Securities Limited

## Recent Issues

| | Closing Price |
|---|---|
| Bath (City of) 11¾% 1985 (£98½d) | £35¾-½ |
| Cardiff City 11¾% Rd 1986 (£100) | £101-¾ |
| Exchequer 10¾% 1995 (£93½) | £35¾-¾ |
| Farmer S.W. 25p Ord (104) | 124+1 |
| Grampian Reg Cncl 10¾% 1985 (£99½) | £51-¾ |
| Holden (Arthur) 25p Ord (53) | 64 |
| Mid Kent Wtr 7% 1982 (£a) | £12¾ |
| St Helens 11¾% 1985 (£98¾d) | 53-¾ |
| Sykes (Henry) 25p Ord | 104 |
| Treasury 10½% 1999 (£95h) | £54¾-1¾ |

| RIGHTS ISSUES | Latest date of renun | |
|---|---|---|
| Arlington Mtr (95:1) | Feb 24 | 24 prem |
| Com Bnk Aust (A$1.75¢) | Mar 10 | 43 prem |
| L R C Int (10¢) | .. | 26½ prem |
| Muirhead (158¢) | Mar 13 | 24 prem |
| Nat Bnk of Aust (A$1.75) | Mar 3 | 48 prem |
| Preedy A. (56¢) | .. | 16 prem |

Issue price in parentheses. * Ex dividend. † Issued by tender. ‡ Nil paid. a £10 paid. b £30 paid. c £15 paid. d £50 paid. e £25 paid. f Fully paid. g £3 paid. h £35 paid. j £45 paid. l £60 paid.

# Authorized Units, Insurance & Offshore Funds

## Authorized Unit Trusts

| 1977/78 High | Low | Trust | Bid | Offer | Yield |
|---|---|---|---|---|---|
| | | **Abbey Unit Trust Managers.** 72-80 Gatehouse Rd, Aylesbury, Bucks. 0296-5941 | | | |
| 34.1 | 24.2 | Abbey Capital | 31.7 | 33.7 | 3.91 |
| 48.3 | 35.7 | Abbey General | 44.6 | 46.4e | 3.77 |
| 40.2 | 29.8 | Do Income | 37.4 | 39.8 | 5.82 |
| 34.6 | 27.6 | Do Invest | 32.3 | 34.4 | 4.31 |
| | | **Allen Trust Managers Ltd.** Durrant Hse, Chiswell St, E.C.1 Y4TT 01-588 6371 | | | |
| 76.3 | 57.4 | Allen Trust (3) | 72.5 | 78.0 | 4.17 |
| 64.9 | 47.9 | Do Inc (3) | 61.9 | 66.6e | 6.47 |
| | | **Allied Hambro Group.** Hambro Hse, Hutton, Essex. 01-588 2851 | | | |
| 73.7 | 53.6 | Allied Capital | 68.8 | 73.5 | 4.77 |
| 67.6 | 50.8 | Do 1st | 63.8 | 68.1 | 5.34 |
| 67.2 | 48.5 | Brit Ind 2nd | 61.5 | 65.7 | 5.40 |
| 39.0 | 27.8 | Growth & Inc | 35.9 | 38.4e | 5.26 |
| 33.8 | 24.0 | Elec & Ind Dev | 31.2 | 33.3 | 5.10 |
| 40.4 | 32.4 | Met Min & Cmdty | 36.6 | 39.1 | 5.65 |
| 62.6 | 48.4 | High Income | 60.5 | 64.6 | 6.98 |
| 39.4 | 28.2 | Equity Income | 36.9 | 39.4e | 6.87 |
| 24.8 | 22.4 | International | 21.3 | 23.4e | 2.52 |
| 67.0 | 44.0 | High Yield Fnd | 65.6 | 71.2 | 7.80 |
| 108.5 | 79.1 | Hambro Fnd | 101.5 | 108.4e | 5.23 |
| 87.0 | 62.4 | Do Recovery | 86.0 | 91.8 | 4.90 |
| 33.3 | 17.3 | Do Smaller | 33.0 | 35.3e | 4.95 |
| 123.1 | 89.7 | Do Accum | 114.0 | 121.4 | 4.39 |
| 41.0 | 24.3 | 2nd Smaller | 40.7 | 43.5 | 5.17 |
| 53.8 | 45.5 | Secs of America | 43.0 | 45.9e | 3.26 |
| 34.1 | 31.0 | Pacific Fnd | 29.5 | 31.5e | 3.37 |
| 57.1 | 48.8 | Overseas Fnd | 50.7 | 54.1e | 5.17 |
| 208.2 | 128.3 | Exempt Smaller | 207.2 | 218.1 | 5.50 |
| | | **Arbuthnot Securities Ltd.** 37 Queen St, London, EC4R 1BY. 01-236 5281 | | | |
| 115.9 | 107.3 | Extra Income | 112.7 | 121.3e | 10.20 |
| 42.1 | 31.5 | High Income | 40.7 | 44.1e | 8.93 |
| 53.0 | 39.6 | Do Accum | 54.4 | 56.9e | 8.95 |
| 54.6 | 58.9 | 8% W'draw | 54.4 | 58.9e | 8.95 |
| 26.3 | 23.8 | Pref Fund | 25.4 | 27.4e | 12.01 |
| 37.8 | 32.1 | Do Accum (1) | 37.8 | 40.7e | 12.01 |
| 20.8 | 15.5 | Capital Fund | 18.9 | 20.5e | .. |
| 58.6 | 45.1 | Commodity (5) | 51.6 | 55.7 | 5.06 |
| 76.8 | 61.0 | Do Accum (5) | 72.8 | 78.6 | 5.06 |
| 51.2 | 41.9 | 10% W'draw (5) | 46.5 | 50.2 | 5.06 |
| 18.8 | 12.7 | Arb Fin & Prop | 17.5 | 19.0 | 3.07 |
| 42.6 | 31.0 | Giants Fund | 38.4 | 41.4e | 3.48 |
| 44.4 | 34.9 | Do Accum | 44.2 | 47.7e | 3.48 |
| 35.3 | 26.1 | Growth Fund | 33.3 | 36.1e | 3.27 |
| 40.9 | 28.6 | Do Accum | 39.3 | 42.5e | 3.27 |
| 22.2 | 18.3 | E & Int Fund | 20.1 | 21.7 | 1.88 |
| 17.3 | 15.5 | 6% W'draw (2) | 16.4 | 17.7 | 1.88 |
| 26.8 | 23.6 | N Amer Int (4) | 23.9 | 25.9 | 1.80 |
| | | **Barclays Unicorn Ltd.** 252 Romford Road, London, E7. 01-534 5544 | | | |
| 34.8 | 27.5 | Unicorn America | 32.6 | 35.1 | 2.87 |
| 51.8 | 44.2 | Aust Income | 42.4 | 46.1e | 3.25 |
| 64.2 | 55.4 | Do Accum | 53.5 | 58.2e | 3.25 |
| 67.9 | 52.3 | Unicorn Capital | 62.9 | 67.6 | 4.51 |
| 111.3 | 72.7 | Exempt | 105.0 | 109.4e | 6.08 |
| 28.4 | 19.8 | Extra Income | 27.7 | 29.8 | 8.11 |
| 61.9 | 48.4 | Financial | 57.7 | 62.4 | 5.14 |
| 71.8 | 50.3 | Unicorn '500' | 69.1 | 74.7e | 5.88 |
| 31.0 | 23.0 | General | 29.8 | 32.0 | 6.17 |
| 42.0 | 29.2 | Growth Accum | 39.0 | 42.2 | 4.09 |
| 84.3 | 60.3 | Income | 80.9 | 87.0 | 6.15 |
| 41.2 | 27.5 | Recovery | 39.5 | 42.7 | 5.56 |
| 118.3 | 85.6 | Trustee | 110.3 | 117.3e | 5.07 |
| 51.9 | 46.8 | Worldwide | 43.5 | 46.8e | 2.04 |
| 66.8 | 46.8 | B'ist Inv Fnd | 60.6 | 63.1e | 4.58 |
| 73.8 | 50.8 | Do Accum | 68.0 | 70.8 | 4.66 |
| | | **Bridge Fund Managers Ltd.** 5-8 Mincing Lane, EC3. 01-623 4951 | | | |
| 50.6 | 34.6 | Bridge Income | 48.5 | 52.8 | 6.61 |
| 36.2 | 25.4 | Do Cap Inc (2) | 32.8 | 34.9 | 3.28 |
| 39.3 | 27.0 | Do Cap Acc (2) | 35.6 | 37.9 | 3.28 |
| 138.0 | 87.0 | Do Exempt (2) | 134.0 | 143.0 | 5.62 |
| 14.6 | 13.7 | Do Int Inc (3) | 13.3 | 14.2 | 4.34 |
| 15.6 | 14.3 | Do Int Acc | 14.4 | 15.4 | 4.34 |
| | | **Britannia Trust Management Ltd.** 3 Ldn Wall Bldgs, EC2M 5QL. 01-638 0478/9 | | | |
| 72.2 | 53.6 | Assets | 67.2 | 72.3 | 4.88 |
| 70.4 | 49.8 | Financial Secs | 65.7 | 70.6e | 4.07 |
| 53.7 | 41.2 | Capital Accum | 49.0 | 52.7e | 3.99 |
| 80.2 | 43.8 | Comm & Ind | 52.4 | 56.3e | 4.31 |
| 74.4 | 60.9 | Commodity | 68.6 | 73.7e | 5.31 |
| 41.8 | 28.8 | Domestic | 37.3 | 40.3e | 3.88 |
| 101.3 | 68.5 | Exempt | 96.8 | 101.9e | 7.99 |
| 38.2 | 28.8 | Extra Income | 38.7 | 41.6 | 8.95 |
| 19.4 | 17.7 | Far East Fnd | 16.5 | 17.7 | 4.84 |
| 33.8 | 28.1 | Universal Engy | 30.6 | 32.9e | 2.72 |
| 54.8 | 53.4 | Int Growth | 49.8 | 53.6 | 3.46 |
| 103.6 | 72.2 | Gold & General | 95.1 | 102.3e | 2.19 |
| 85.1 | 63.5 | Growth | 77.3 | 83.1e | 4.32 |
| 73.5 | 54.1 | Income & Grwth | 70.8 | 76.1 | 6.84 |
| 45.8 | 34.1 | Inv Tst Shares | 41.2 | 44.3e | 3.62 |
| 40.9 | 27.0 | Minerals Tst | 36.6 | 39.3 | 2.43 |
| 81.4 | 59.3 | Nat High Inc | 75.1 | 80.7 | 8.40 |
| 38.8 | 24.9 | New Issue | 35.7 | 38.4e | 4.25 |
| 32.8 | 28.4 | North American | 28.5 | 30.5e | 1.72 |
| 525.7 | 392.7 | Professional | 474.5 | 489.3e | 5.02 |
| 14.7 | 8.9 | Property Shares | 14.3 | 15.4 | 2.10 |
| 50.8 | 36.3 | Shield | 44.9 | 48.2 | 4.82 |
| 28.8 | 17.8 | Status Change | 27.4 | 29.5 | 4.81 |
| | | **The British Life.** Reliance Hse, Mt Ephraim, Tun Wells. 0892 22271 | | | |
| 53.2 | 40.9 | British Life | 47.7 | 50.5 | 5.54 |
| 47.9 | 34.3 | Balanced (2) | 44.3 | 47.4 | 5.49 |
| 44.7 | 32.2 | Dividend (2) | 43.8 | 46.8 | 8.74 |
| | | **Brown Shipley Unit Fund Managers.** Founder's Court, Lothbury, EC2. 01-600 8520 | | | |
| 116.0 | 64.7 | Brn Ship Ex (1) | 114.2 | 120.2e | 4.00 |
| 225.5 | 151.6 | Do Income (1) | 214.2 | 227.9 | 4.54 |
| 277.0 | 181.0 | Do Accum (1) | 263.1 | 279.9 | 4.54 |
| 35.5 | 23.6 | Oceanic Fin | 34.5 | 36.6 | 4.34 |
| 18.5 | 16.3 | Do General | 17.9 | 19.0 | 4.21 |
| 45.6 | 31.1 | Do Grwth Acc | 43.5 | 46.1 | 5.06 |
| 36.8 | 25.8 | Do Grwth Inc | 35.1 | 37.2 | 5.06 |
| 29.3 | 18.2 | Do High Inc | 28.7 | 30.4 | 8.17 |
| 20.6 | 16.1 | Do Invest | 18.7 | 19.9 | 3.54 |
| 19.4 | 16.8 | Do Overseas | 16.0 | 17.0e | 3.67 |
| 58.2 | 35.9 | Do Perfor | 56.6 | 61.2 | 4.80 |
| 26.4 | 18.7 | Do Index | 23.6 | 25.7e | 4.19 |
| 22.1 | 13.9 | Do Recovery | 21.7 | 23.0 | 5.64 |
| | | **Canada Life Unit Trust Managers.** 2-6 High St, Potters Bar, Herts. P Bar 51122 | | | |
| 40.0 | 30.4 | Canlife Gen | 35.7 | 37.6e | 4.32 |
| 49.0 | 35.6 | Do Accum | 43.3 | 45.6 | 4.32 |
| 36.2 | 27.1 | Income Dist | 34.3 | 36.1 | 7.62 |
| 45.0 | 32.7 | Do Accum | 43.7 | 45.0 | 7.62 |
| | | **Capel (James) Management Ltd.** 100 Old Broad St, EC2N 1BQ. 01-588 6010 | | | |
| 84.2 | 55.9 | Capital Fnd (22) | 81.4 | 86.7 | 4.33 |
| 78.5 | 49.0 | Income Fnd (22) | 74.0 | 78.8 | 7.82 |
| | | **Carliol Unit Fund Managers Ltd.** Milburn Hse, Newcastle-upon-Tyne. 0632 21185 | | | |
| 65.2 | 50.1 | Carliol (8) | 64.8 | 67.3 | 4.48 |
| 77.5 | 57.5 | Do Accum | 77.0 | 79.5 | 4.48 |
| 41.3 | 28.1 | Do High Yld | 40.8 | 43.3 | 7.77 |
| 50.1 | 31.6 | Do Accum | 49.6 | 52.1 | 7.77 |
| | | **Charities Charities Narrower-Range Fund.** 15 Moorgate, London, EC2. 01-638 4121 | | | |
| 128.5 | 95.2 | Income (34) | .. | 127.3 | 9.89 |
| 184.5 | 102.8 | Do Accum (34) | .. | 184.8 | 9.89 |
| | | **Charities Official Investment Fund.** 77 London Wall, London, EC2. 01-588 1815 | | | |
| 137.0 | 103.1 | Inc* (24) | .. | 131.7 | 6.36 |
| 268.7 | 152.0 | Accum* (24) | .. | 244.5 | .. |
| | | **Charterhouse Japhet Unit Management Ltd.** 1 Paternoster Row, London, EC4. 01-248 3999 | | | |
| 23.8 | 21.4 | Int (3) | 20.0 | 21.4 | 3.63 |
| 27.2 | 24.3 | Accum (3) | 23.2 | 24.8 | 3.63 |
| 38.0 | 27.8 | Inc (3) | 36.3 | 38.6 | 7.95 |
| 24.0 | 24.0 | Euro Fin (3) | 23.8 | 25.4 | 3.93 |
| 27.4 | 21.3 | Fund Inv (3) | 27.4 | 29.2 | 3.54 |
| | | **Chieftain Trust Managers Ltd.** 30-31 Queen St, London, EC4R 1BR. 01-248 2932 | | | |
| 24.5 | 20.3 | American Fnd | 19.8 | 20.3e | 2.81 |
| 25.0 | 25.8 | Basic Resources | 23.8 | 25.6 | 4.88 |
| 49.4 | 27.5 | High Income | 41.1 | 44.2 | 9.20 |
| 25.2 | 23.9 | International | 22.3 | 23.9 | 3.43 |
| | | **Crescent Unit Trust Managers Ltd.** 4 Melville Crescent, Edinburgh. 031-226 4931 | | | |
| 29.0 | 20.3 | Growth Fnd | 26.7 | 28.6e | 4.20 |
| 49.9 | 46.9 | International | 44.8 | 48.0 | 0.50 |
| 42.3 | 34.3 | Reserves Fnd | 39.5 | 42.4 | 4.42 |
| 44.8 | 33.6 | High Dist | 43.1 | 46.3e | 7.64 |
| | | **Equitas Securities Ltd.** 41 Bishopsgate, London, EC2. 01-588 2851 | | | |
| 67.7 | 50.7 | Progressive | 61.5 | 64.9 | 4.39 |
| | | **Equity & Law Unit Trust Managers Ltd.** Amersham Rd, H Wycombe, Bucks. 0494 32515 | | | |
| 69.2 | 52.5 | Equity & Law | 62.4 | 65.8 | 4.30 |
| | | **Framlington Unit Trust Management Ltd.** Framlington Hse, 5-7 Ireland Yd, EC4. 01-248 6971 | | | |
| 108.8 | 80.6 | Capital | 106.4 | 113.4e | 3.45 |
| 100.2 | 85.8 | Income | 98.4 | 104.6e | 6.20 |
| 99.6 | 63.6 | Int Growth | 92.4 | 98.2 | 2.60 |
| 99.2 | 58.0 | Do Accum | 94.4 | 100.4e | 2.60 |
| | | **Friends Provident Unit Trust Managers Ltd.** Pixham End, Dorking, Surrey. 0306-5055 | | | |
| 45.7 | 30.1 | Friends Prov | 41.3 | 44.1e | 4.36 |
| 57.1 | 37.0 | Do Accum | 52.5 | 56.1 | 4.36 |
| | | **Funds in Court.** Public Trustee, Kingsway, WC2. 01-405 4300 | | | |
| 100.0 | 78.0 | Capital* | 95.9 | 97.8 | 4.50 |
| 81.0 | 56.0 | Gross Income* | 75.9 | 79.3e | 7.82 |
| 90.3 | 56.0 | High Yield* | 90.3 | 91.8 | 7.27 |
| | | **G and A Unit Trust Managers Ltd.** 5 Rayleigh Rd, Hutton, Essex. 0277 227300 | | | |
| 33.4 | 25.5 | G & A | 30.7 | 32.8e | 4.72 |
| | | **G.T. Unit Managers Ltd.** 16 Finsbury Circus, EC2M 7DD. 01-628 8131 | | | |
| 84.1 | 63.4 | GT Cap | 82.0 | 87.2 | 3.40 |
| 99.6 | 74.1 | Do Accum | 97.2 | 103.3 | 3.40 |
| 163.5 | 110.8 | Do Income | 162.3 | 172.6 | 7.70 |
| 138.0 | 126.7 | Do US Gen Fnd | 127.3 | 135.4 | 2.30 |
| 248.7 | 219.2 | Do Japan Gen | 216.8 | 230.6 | 1.20 |
| 139.7 | 128.4 | Do Pension Ex | 127.2 | 133.5 | 3.80 |
| 57.5 | 48.7 | Four Yards Fnd | 54.1 | 57.6 | 7.00 |
| 110.0 | 105.4 | International | 103.6 | 110.4 | 2.50 |
| | | **Gartmore Fund Managers.** 2 St Mary Axe, EC3A 8BP. 01-283 3531 | | | |
| 26.9 | 22.2 | American Tst ‡ | 21.6 | 23.3e | 1.07 |
| 52.8 | 35.0 | British Tst | 49.9 | 53.5 | 3.49 |
| 145.4 | 115.9 | Commodity | 130.5 | 140.3 | 3.80 |
| 38.8 | 24.0 | Far Eastern ‡ | 22.8 | 24.5 | 1.28 |
| 57.5 | 39.0 | High Income | 57.3 | 61.7 | 8.52 |
| 70.7 | 48.0 | Income | 69.2 | 74.4 | 6.75 |
| 13.50 | 12.11 | Ins Agencies £ | 12.22 | 13.07e | 3.89 |
| 29.8 | 26.1 | International ‡ | 25.8 | 27.7 | 1.47 |
| 89.4 | 78.0 | Int Exempt | 82.2 | 89.3 | 5.58 |
| | | **Grieveson Management Co Ltd.** 59 Gresham St, EC2P 2DS. 01-606 4433 | | | |
| 219.3 | 180.6 | Barrington Fnd | 202.5 | 212.1e | 4.16 |
| 233.8 | 188.2 | Do Accum | 219.5 | 229.9 | 4.16 |
| 175.9 | 115.9 | High Yield | 173.5 | 181.7 | 7.12 |
| 197.4 | 122.7 | Do Accum | 194.7 | 203.9 | 7.12 |
| 168.7 | 152.8 | Endeavour | 151.4 | 157.7 | 2.74 |
| 172.3 | 157.8 | Do Accum | 156.4 | 162.8 | 2.74 |
| 97.9 | 80.5 | Grantchester (5) | 76.8 | 80.5e | 3.18 |
| 98.9 | 83.0 | Do Accum | 79.2 | 83.0e | 3.18 |
| 68.6 | 64.3 | Ldn & Brussels | 66.4 | 69.5e | 1.03 |
| 70.4 | 66.3 | Do Accum | 65.9 | 70.9 | 1.03 |
| | | **Guardian Royal Exchange Unit Man Ltd.** Royal Exchange, London, EC3. 01-628 1031 | | | |
| 92.7 | 66.7 | Guardhill | 86.3 | 89.4 | 4.36 |
| | | **Henderson Administration.** 5 Rayleigh Rd, Hutton, Essex. 0277 227300; 11 Austin Friars, London, EC2N 2ED | | | |
| 33.0 | 26.1 | Aust Trst | 26.9 | 28.8 | 1.97 |
| 74.6 | 62.9 | Cabot | 68.4 | 73.8 | 3.46 |
| 33.5 | 30.0 | Do Extra Inc. | 31.2 | 33.6e | 8.47 |
| 44.0 | 27.8 | Cap Accum | 40.7 | 43.8 | 3.85 |
| 33.4 | 29.3 | European | 31.9 | 34.0 | 1.85 |
| 68.4 | 55.0 | Far East Trst | 53.6 | 57.6e | 2.81 |
| 28.1 | 2.5 | Financial ITU | 24.2 | 26.1 | 3.51 |
| 113.2 | 103.7 | Henderson Gr* | 98.6 | 103.7 | 2.49 |
| 58.6 | 37.7 | High Income | 56.7 | 60.7 | 7.97 |
| 32.0 | 22.8 | Inc & Assets | 31.2 | 33.1 | 5.90 |
| 27.3 | 24.6 | International | 24.2 | 26.4 | 2.30 |
| 41.5 | 33.1 | Nth American | 30.9 | 33.2e | 1.26 |
| 28.3 | 22.3 | Oil & Nat Res | 24.0 | 26.0 | 2.62 |
| 82.4 | 54.0 | World Wide | 75.4 | 80.6 | 4.03 |
| | | **Hill Samuel Unit Trust Managers Ltd.** 45 Beech St, EC2 P2X. 01-628 8011 | | | |
| 74.2 | 67.4 | Dollar | 63.3 | 67.8 | 2.39 |
| 35.9 | 33.4 | International | 32.7 | 35.0e | 3.71 |
| 163.1 | 121.2 | British Tst | 151.2 | 161.5 | 5.11 |
| 163.1 | 121.2 | Do Guernsey | 149.8 | 160.3 | 3.40 |
| 31.7 | 23.0 | Capital | 28.9 | 31.0 | 4.59 |
| 100.3 | 74.3 | Financial Tst | 97.8 | 98.2 | 4.41 |
| 29.0 | 21.2 | Income Tst | 26.9 | 28.8 | 7.36 |
| 30.4 | 20.8 | High Yield | 28.4 | 30.4e | 6.11 |
| 55.7 | 41.4 | Security Tst | 50.8 | 54.4 | 5.06 |
| | | **Key Fund Managers.** 25 Milk St, EC2V 8JE. 01-606 7070 | | | |
| 69.3 | 48.1 | Equity & Gen. | 64.2 | 68.3 | 5.08 |
| 80.6 | 67.7 | Energy Ind Fnd | 71.8 | 76.3e | 3.84 |
| 140.4 | 82.7 | Exempt Fnd (36) | 140.4 | 149.4e | 6.50 |
| 79.9 | 52.8 | Inc Fnd | 76.8 | 81.7 | 8.14 |
| 60.6 | 52.5 | Key Fixed Int | 60.6 | 64.4 | 12.09 |
| 88.4 | 54.5 | Smaller Co Fnd | 85.8 | 91.0 | 6.71 |
| | | **Kleinwort Benson Unit Managers** 20 Fenchurch Street EC3 01-623 8000 | | | |
| 87.2 | 58.8 | KB Unit Fd Inc | 84.7 | 91.7 | 4.45 |
| 108.7 | 69.4 | KB Unit Fd Acc | 103.7 | 112.3 | 4.45 |
| | | **Lawson Securities.** 63 George Street, Edinburgh. 031-225 3911 | | | |
| 26.1 | 21.6 | American Fnd | 20.0 | 21.6 | 0.28 |
| 28.5 | 22.8 | Do Accum | 20.8 | 22.5 | 0.28 |
| 37.7 | 28.6 | Gilt&Warrant | 34.1 | 37.5 | 2.16 |
| 49.3 | 38.1 | High Yield Fnd | 49.5 | 53.8 | 10.25 |
| 61.1 | 47.6 | Do Accum | 67.1 | 72.9 | 10.25 |
| 35.8 | 23.3 | Raw Materials | 32.8 | 35.8 | 7.76 |
| 39.0 | 26.1 | Do Accum | 35.6 | 38.8 | 7.76 |
| 53.5 | 49.8 | Growth | 53.4 | 57.0e | 3.25 |
| 58.4 | 52.5 | Do Accum | 57.1 | 62.1 | 3.25 |
| | | **Legal & General Tyndall Fund.** 18 Canynge Rd, Bristol. 0272 32241 | | | |
| 58.4 | 38.6 | Distribution (40) | 56.2 | 59.4 | 4.92 |
| 71.6 | 45.8 | Do Accum (40) | 69.8 | 73.6 | 4.92 |
| | | **Lloyds Bank Unit Trust Managers.** 71 Lombard St, London, EC3. 01-623 1288 | | | |
| 53.1 | 39.5 | 1st Balanced | 49.2 | 52.8 | 4.29 |
| 70.8 | 51.8 | Do Accum | 66.5 | 71.5 | 4.29 |
| 50.8 | 43.6 | 2nd Capital | 46.5 | 50.0 | 3.62 |
| 62.3 | 52.9 | Do Accum | 57.8 | 62.1 | 3.62 |
| 85.7 | 65.7 | 3rd Income | 78.8 | 84.7 | 6.07 |
| 113.2 | 81.8 | Do Accum | 105.8 | 113.7 | 6.07 |
| 61.1 | 44.1 | 4th Extra Inc | 57.6 | 61.9 | 7.54 |
| 65.8 | 48.4 | Do Accum | 63.6 | 68.6 | 7.54 |
| | | **Local Authorities Mutual Investment Trust.** 77 London Wall, EC2N 1DB. 01-588 1815 | | | |
| 59.7 | 54.2 | Narrower Rnge* | .. | 58.7 | 10.39 |
| 152.4 | 151.3 | Wider Range* | .. | 150.5 | 5.19 |
| 102.0 | 80.1 | Property* | .. | 102.0 | 7.81 |
| | | **M & G Securities.** Three Quays, Tower Hill, EC3R 6BQ. 01-626 4588 | | | |
| 46.2 | 40.2 | Amer & Gen Inc | 37.8 | 40.3 | 0.93 |
| 44.2 | 39.0 | Australasian Inc | 38.8 | 41.5 | 2.79 |
| 64.6 | 54.8 | Commod & Gen | 65.5 | 61.2 | 5.38 |
| 68.3 | 54.4 | Do Accum | 66.1 | 71.1 | 5.28 |
| 101.2 | 75.0 | Compound | 96.7 | 103.9 | 3.84 |
| 50.9 | 47.8 | Conversion Tst | 47.1 | 50.6 | 4.09 |
| 153.9 | 103.0 | Charifund* (2) | 143.9 | 146.0 | 7.80 |
| 178.1 | 116.2 | Do Accum (2) | 171.7 | 174.3 | 7.80 |
| 118.7 | 78.8 | Div Fnd | 110.6 | 117.8e | 7.96 |
| 213.4 | 138.6 | Do Accum | 205.0 | 218.3 | 7.96 |
| 49.3 | 45.3 | Euro & Gen Inc | 46.0 | 49.4e | 3.70 |
| 84.8 | 54.0 | Extra Yield | 82.8 | 88.0 | 8.15 |
| 110.3 | 66.8 | Do Accum | 107.3 | 114.5 | 8.15 |
| 41.4 | 39.6 | Far East Inc | 36.5 | 39.6 | 3.39 |
| 43.4 | 43.0 | Do Accum | 39.6 | 43.0 | 3.39 |
| 60.0 | 47.4 | FITS | 56.8 | 61.1e | 4.40 |
| 72.0 | 55.0 | Do Accum | 68.2 | 73.3 | 4.40 |
| 168.0 | 120.7 | General Tst | 154.1 | 165.7e | 5.04 |
| 242.7 | 165.9 | Do Accum | 235.3 | 253.0 | 5.04 |
| 101.9 | 82.7 | High Income | 95.1 | 101.5e | 8.26 |
| 165.9 | 135.7 | Do Accum | 159.8 | 170.2 | 8.26 |
| 141.9 | 118.3 | Japan & Gen Inc | 112.5 | 120.4 | 1.47 |
| 187.1 | 162.3 | Magnum Fnd | 176.3 | 187.5e | 4.24 |
| 229.9 | 194.0 | Do Accum | 219.9 | 234.2 | 4.24 |
| 155.7 | 96.3 | Mid & Gen | 154.6 | 164.6 | 6.04 |
| 252.3 | 148.5 | Do Accum | 250.5 | 266.6 | 6.04 |
| 34.6 | 25.5 | NAACIF | .. | 33.3 | 5.53 |
| 123.6 | 82.1 | Do Accum | .. | 123.3 | 5.53 |
| 127.8 | 86.1 | Pension* (1) | 126.0 | 128.7 | 5.55 |
| 77.7 | 56.3 | Recovery Inc | 77.4 | 82.4e | 4.69 |
| 161.4 | 115.5 | Second Gen | 158.7 | 169.0e | 4.99 |
| 241.3 | 166.6 | Do Accum | 237.3 | 252.7 | 4.99 |
| 149.2 | 94.2 | Special Trst | 144.2 | 156.8 | 4.15 |
| 184.8 | 113.0 | Do Accum | 182.4 | 194.3 | 4.15 |
| 144.6 | 97.7 | Trustee Fnd | 137.9 | 143.5 | 6.51 |
| 269.5 | 174.7 | Do Accum | 260.0 | 274.3 | 6.59 |
| | | **Midland Bank Group Unit Trust Managers Ltd.** Courtwood Hse, Sheffield, S1 3RD. 0742-79842 | | | |
| 25.4 | 22.4 | Capital | 23.8 | 25.5e | 3.85 |
| 29.2 | 25.4 | Do Accum | 25.6 | 27.4 | 3.85 |
| 57.8 | 46.2 | Commodity | 54.6 | 58.7e | 6.16 |
| 64.1 | 49.5 | Do Accum | 61.9 | 66.6 | 6.16 |
| 38.6 | 34.7 | Growth | 32.3 | 34.7 | 3.53 |
| 40.3 | 36.6 | Do Accum | 34.3 | 36.7 | 3.53 |
| 62.9 | 50.0 | High Yield | 59.3 | 63.1 | 8.09 |
| 63.8 | 50.0 | Do Accum | 61.2 | 65.1 | 8.09 |
| 51.7 | 35.4 | Income | 48.8 | 52.2 | 6.14 |
| 57.8 | 40.5 | Do Accum | 54.4 | 58.1 | 6.14 |
| 50.8 | 40.6 | International | 37.9 | 41.0e | 3.03 |
| 52.7 | 42.9 | Do Accum | 40.1 | 43.4 | 3.03 |
| 112.8 | 88.5 | Exempt Equity | 102.4 | 108.0 | 5.45 |
| 112.8 | 98.5 | Do Accum | 102.4 | 108.0 | 5.45 |
| | | **National & Commercial.** 31 St Andrew Square, Edinburgh. 031-556 9151 | | | |
| 158.6 | 112.0 | Income | 151.2 | 156.8 | 5.66 |
| 211.2 | 145.2 | Do Accum | 203.8 | 210.2 | 5.66 |
| 131.2 | 100.0 | Capital | 129.4 | 134.2 | 3.30 |
| 157.4 | 118.0 | Do Accum | 156.0 | 161.8 | 3.30 |
| | | **National Provident Inv Managers Ltd.** 48 Gracechurch Street, EC3 01-623 4200 | | | |
| 58.4 | 44.5 | NPI Accum (15) | 54.6 | 58.1 | 3.70 |
| 49.4 | 38.2 | Do Dist (15) | 45.4 | 48.3 | 3.70 |
| 131.0 | 127.9 | Do O'seas Acc | 120.8 | 127.8 | 3.51 |
| 127.7 | 120.9 | Do O'seas Dis | 114.2 | 120.9 | 3.51 |
| | | **National Westminster Unit Trust Managers.** 41 Lothbury, London, EC2P 2BP | | | |
| 91.1 | 80.7 | Growth | 81.6 | 87.7e | 4.94 |
| | | 161 Cheapside EC2V 6EU 01-606 6060 | | | |
| 67.2 | 50.6 | Capital | 59.2 | 63.7 | 4.82 |
| 69.9 | 53.1 | Extra Income | 64.6 | 69.5 | 7.32 |
| 37.9 | 26.9 | Income | 35.3 | 38.0 | 6.39 |
| 37.6 | 30.6 | Financial | 32.9 | 35.3e | 5.14 |
| 75.2 | 57.5 | Portfolio | 67.2 | 71.9 | 4.83 |
| | | **N.E.L. Trust Managers Ltd.** Milton Court, Dorking, Surrey. 0306 5911 | | | |
| 66.4 | 53.0 | Nelstar | 61.2 | 64.4 | 4.65 |
| 50.2 | 47.8 | Do High Inc | 49.4 | 52.0 | 9.61 |
| | | **New Court Fund Managers Ltd.** 77-80 Gatehouse Rd, Aylesbury, Bucks. 0296 5941 | | | |
| 166.0 | 138.0 | Equity | 155.0 | 164.0 | 3.16 |
| 151.4 | 112.0 | Income Fund | 141.7 | 150.7 | 7.07 |
| 82.8 | 73.4 | Int Income | 69.8 | 74.2 | 2.21 |
| 95.0 | 73.4 | Int Accum | 69.8 | 74.2 | 2.21 |
| 152.2 | 96.2 | Smaller Co's | 148.0 | 157.5 | 4.23 |
| | | **Norwich Union Insurance Group.** PO Box 4, Norwich, NR1 3NG 0603 22200 | | | |
| 365.2 | 237.8 | Group Tst Fnd | 340.7 | 358.6 | 4.77 |
| | | For Oceanic Group see Brown Shipley. | | | |
| | | **Pearl Unit Trust Managers Ltd.** 252 High Holborn, WC1V 7EB. 01-405 8441 | | | |
| 24.8 | 20.5 | Growth | 22.5 | 24.2 | 4.63 |
| 28.8 | 23.0 | Do Accum | 25.8 | 27.8 | 4.63 |
| 33.4 | 24.8 | Income | 30.4 | 32.7 | 6.66 |
| 37.5 | 29.4 | Trust | 33.8 | 36.4 | 4.92 |
| 46.9 | 38.3 | Do Accum | 43.0 | 46.3 | 4.92 |
| | | **Pelican Unit Administration.** 81 Fountain Street, Manchester 061-236 5685 | | | |
| 81.4 | 58.1 | Pelican | 78.7 | 84.6 | 5.07 |
| | | **Perpetual Unit Trust Management.** 48 Hart St, Henley on Thames. 04912 6868 | | | |
| 38.3 | 18.9 | Perpetual Grth | 38.3 | 40.7e | 4.25 |
| | | **Practical Investment Co Ltd.** 44 Bloomsbury Square, WC1. 01-623 8893 | | | |
| 145.8 | 113.4 | Practical Inc | 139.0 | 147.9 | 4.10 |
| 203.7 | 153.6 | Do Accum (3) | 194.2 | 206.7 | 4.10 |
| | | **Provincial Life Investment Co Ltd.** 222 Bishopsgate, EC2. 01-247 6533 | | | |
| 74.8 | 65.5 | Prolific | 71.3 | 76.4 | 3.74 |
| 112.2 | 71.6 | Do High Inc | 105.7 | 113.2e | 7.62 |
| | | **Prudential Unit Trust Managers Ltd.** Holborn Bars, London, EC1N 2NH. 01-405 9222 | | | |
| 133.0 | 94.0 | Prudential | 119.0 | 126.5 | 4.38 |
| | | **Reliance Unit Managers Ltd.** Reliance Hse, Mt Ephraim, Tun Wells. 0892 22271 | | | |
| 41.8 | 30.4 | Sekforde Tst | 40.5 | 43.3 | 4.96 |
| 47.9 | 35.7 | Do Accum | 40.9 | 43.7 | 4.96 |
| 63.7 | 41.0 | Opp Accum (2) | 59.7 | 63.8 | 5.77 |
| | | **Save & Prosper Group.** 4 Great St Helen's, EC3P 3EP. 01-588 1717. Dealings to 01-554 8899. Erskine Hse, 68-73 Queen St, Edinburgh. EH2 4NX 031-226 7351 | | | |
| | | **Save & Prosper Securities Ltd.** | | | |
| 35.4 | 32.6 | Capital Units | 32.1 | 34.5e | 3.50 |
| 24.9 | 20.5 | I.T.U. | 22.8 | 24.5 | 3.99 |
| 84.8 | 59.4 | Universal Growth | 75.5 | 81.8 | 3.35 |
| 57.4 | 43.7 | High Yield | 54.3 | 58.3 | 8.55 |
| 46.6 | 34.2 | Income | 43.8 | 46.9 | 7.94 |
| 62.6 | 52.2 | High Return | 58.3 | 62.6e | 9.08 |
| 45.2 | 35.3 | U.K. Equity Fnd | 43.7 | 46.9e | 5.10 |
| 77.1 | 73.3 | Europe Growth | 72.0 | 77.4 | 3.30 |
| 96.3 | 72.5 | Japan Growth | 73.4 | 78.9 | 1.62 |
| 82.8 | 64.9 | U.S. Growth | 61.2 | 65.8 | 3.00 |
| 67.2 | 60.0 | Commodity | 64.3 | 69.1 | 4.67 |
| 67.7 | 59.7 | Energy | 60.6 | 65.1 | 3.96 |
| 69.6 | 51.3 | Financial Secs | 64.2 | 69.0 | 3.40 |
| 229.8 | 96.3 | Select Int | 213.3 | 225.1 | 2.64 |
| 55.4 | 52.1 | Do Income | 52.3 | 56.1 | 7.23 |
| | | **Scotbits Securities Ltd.** | | | |
| 36.8 | 34.4 | Capital Growth | 36.0 | 38.7e | 4.08 |
| 228.8 | 196.4 | Scotex'mpt Grth | 199.5 | 208.9e | 2.32 |
| 177.6 | 119.9 | Do Yield | 169.3 | 177.2 | 6.54 |
| 56.9 | 40.6 | Scotshares | 54.3 | 58.3 | 4.45 |
| 56.2 | 40.1 | Scotyields | 49.6 | 53.3 | 6.71 |
| | | **Schlesinger Trust Managers.** (Trident Funds) 140 South St, Dorking. 0306 86441 | | | |
| 24.4 | 20.1 | Am Ex Fnd | 19.7 | 20.7 | 2.27 |
| 34.0 | 26.4 | Amer Growth | 24.8 | 26.4 | 2.84 |
| 24.7 | 25.0 | Ex High Yield | 24.7 | 26.0 | 8.57 |
| 24.6 | 25.0 | Ex Mkt Leader | 24.8 | 26.1 | 4.31 |
| 29.9 | 22.4 | Extra Income | 29.5 | 31.7e | 9.44 |
| 45.6 | 34.2 | Income Fund | 40.7 | 44.3e | 9.05 |
| 33.8 | 28.2 | 10% Withdrwl | 31.4 | 33.8 | 5.64 |
| 52.5 | 43.2 | Int Growth | 40.3 | 43.3e | 3.33 |
| 52.8 | 46.8 | Inv Tst Units | 38.6 | 41.5e | 4.72 |
| 31.3 | 22.7 | Market Leaders | 27.8 | 29.9e | 4.49 |
| 31.6 | 26.8 | Nil Yield Fnd | 27.5 | 29.7 | 0.07 |
| 28.8 | 25.0 | Pref & Gilt Fund | 23.8 | 25.0 | .. |
| 27.4 | 25.0 | Prop Shares | 26.8 | 28.8 | 2.19 |
| 25.5 | 25.0 | Special Sits Tst | 25.7 | 27.7 | 2.71 |
| 27.9 | 22.8 | UK Acc Units | 20.8 | 22.5 | 5.28 |
| 21.2 | 16.2 | Do Dist Units | 19.1 | 21.8e | 5.28 |
| | | **J. Henry Schroder Wagg & Co. Ltd.** 120 Cheapside, London, EC2 01-248 3434 | | | |
| 105.6 | 77.6 | Capital (2) | 94.8 | 97.4e | 2.54 |
| 122.6 | 92.0 | Do Accum | 113.6 | 117.0 | 2.54 |
| 184.7 | 116.1 | Income (2) | 173.5 | 179.7e | 7.02 |
| 267.9 | 163.9 | Do Accum | 263.3 | 281.6 | 7.02 |
| 82.1 | 58.0 | General (2) | 77.3 | 80.1e | 3.47 |
| 100.0 | 68.7 | Do Accum | 95.2 | 99.1 | 3.47 |
| 27.6 | 27.8 | Europa (25) | 26.2 | 27.8 | 1.80 |
| 29.9 | 29.7 | Do Accum | 28.5 | 30.3 | 1.80 |
| | | **Scottish Equitable Fund Managers Ltd.** 28 St Andrews Square, Edinburgh 031-556 9101 | | | |
| 54.5 | 37.5 | Equitable (2) | 49.1 | 52.3 | 5.30 |
| 60.4 | 40.1 | Do Accum | 55.1 | 58.7 | 5.30 |
| | | **Stewart Unit Trust Managers Ltd.** 45 Charlotte Sq, Edinburgh. 031-226 3271 | | | |
| 58.8 | 55.7 | American Fnd | 52.4 | 56.1 | 1.85 |
| 133.4 | 86.1 | Brit Cap Fnd | 128.5 | 139.0 | 3.70 |
| | | **Sun Alliance Fund Management Ltd.** Sun Alliance Hse, Horsham, Sussex. 0403 64141 | | | |
| 208.70 | 109.10 | Exempt Eq (39) | £201.50 | 211.00 | 4.38 |
| 83.7 | 75.3 | Family Fund | 86.1 | 91.5 | 3.86 |
| | | **Target Trust Managers Ltd.** Target Hse, Aylesbury, Bucks. 0296 5941 | | | |
| 34.5 | 26.8 | Commodity | 31.2 | 33.6 | 3.94 |
| 63.7 | 48.9 | Financial | 58.2 | 63.3 | 4.47 |
| 40.9 | 31.0 | Equity | 35.9 | 38.6e | 6.21 |
| 219.3 | 144.2 | Exempt | 207.3 | 214.8 | 6.01 |
| 288.4 | 183.2 | Do Accum (3) | 274.9 | 284.9 | 6.01 |
| 32.3 | 26.6 | Growth | 28.8 | 31.0 | 4.77 |
| 132.1 | 96.0 | Gilt Fund | 121.2 | 127.6 | 3.00 |
| 27.3 | 23.9 | International | 22.2 | 23.6 | 1.31 |
| 29.9 | 26.0 | Do Re-invest | 24.2 | 26.0 | 1.31 |
| 31.9 | 22.8 | Investment | 28.1 | 30.2 | 3.38 |
| 163.5 | 119.9 | Professional (3) | 154.1 | 162.5 | 4.33 |
| 30.3 | 19.7 | Income | 29.2 | 31.4 | 8.77 |
| 15.0 | 12.8 | Preference | 14.6 | 16.1 | 10.86 |
| 21.2 | 17.8 | Coyne Growth | 18.4 | 19.4 | 4.05 |
| | | **Target Trust Managers (Scotland) Ltd.** 19 Atholl Crescent, Edinburgh, 3. 031-229 8621 | | | |
| 26.6 | 21.5 | Eagle | 21.8 | 23.4e | 1.46 |
| 43.7 | 33.3 | Thistle | 39.2 | 42.2e | 5.94 |
| 60.6 | 46.0 | Extra Income | 60.2 | 64.7 | 9.63 |
| | | **TSB Unit Trusts.** 21 Chantry Way, Andover, Hants. Andover 62188 | | | |
| 46.2 | 34.2 | General | 43.1 | 46.2 | 3.74 |
| 57.8 | 41.7 | Do Accum | 54.1 | 57.9 | 3.74 |
| 62.4 | 50.2 | Income | 57.6 | 61.3e | 7.32 |
| 82.4 | 50.2 | Do Accum | 58.7 | 62.5 | 7.32 |
| 79.0 | 65.3 | Scottish | 72.0 | 76.7 | 2.82 |
| 83.0 | 68.8 | Do Accum | 78.5 | 81.4 | 2.82 |
| | | **Transatlantic & General Securities.** 99 New London Rd, Chelmsford. 0245 51651 | | | |
| 79.3 | 57.5 | Barbican (4) | 76.9 | 81.4 | 5.78 |
| 118.1 | 82.3 | Do Accum | 114.6 | 121.2 | 5.78 |
| 83.9 | 73.5 | Buckingham (4) | 76.1 | 80.3 | 4.09 |
| 100.7 | 86.5 | Do Accum | 92.7 | 97.7 | 4.09 |
| 127.4 | 94.2 | Colemco | 120.2 | 127.3 | 5.03 |
| 151.3 | 107.6 | Do Accum | 142.8 | 151.1 | 5.03 |
| 60.0 | 46.0 | Cumberland Fnd | 54.2 | 57.8 | 6.28 |
| 62.7 | 46.8 | Do Accum | 57.9 | 61.5 | 6.28 |
| 53.2 | 40.5 | Glen Fund (3) | 51.6 | 56.0 | 5.60 |
| 66.1 | 48.3 | Do Accum | 65.0 | 69.3 | 5.60 |
| 51.4 | 48.5 | Marlborough | 48.0 | 48.3 | 3.19 |
| 57.4 | 54.0 | Do Accum | 51.9 | 54.5 | 3.19 |
| 52.4 | 37.9 | Vang Growth (2) | 47.1 | 49.8 | 3.41 |
| 63.8 | 45.2 | Do Accum | 57.4 | 60.6 | 3.41 |
| 71.5 | 51.0 | Vang High Yield | 70.6 | 74.4 | 7.47 |
| 44.8 | 44.9 | Vang Trustee | 43.7 | 45.9e | 5.94 |
| 48.6 | 44.9 | Do Accum | 44.1 | 46.3 | 5.94 |
| 62.5 | 47.6 | Wickmoor | 60.1 | 63.7 | 4.90 |
| 72.7 | 53.4 | Do Accum | 69.8 | 74.1 | 4.90 |
| 79.5 | 47.4 | Do Dividend | 65.2 | 69.4 | 8.26 |
| 78.1 | 49.2 | Do Div Acc | 73.0 | 76.5 | 8.26 |
| | | See also Grieveson Management Co Ltd | | | |
| | | **Tyndall Managers Ltd.** 18 Canynge Rd, Bristol. 0272 32241 | | | |
| 104.8 | 73.4 | Income (3) | 98.6 | 103.6 | 7.49 |
| 182.4 | 126.8 | Do Accum (3) | 175.2 | 184.0 | 7.49 |
| 127.8 | 92.2 | Capital (3) | 120.6 | 126.8e | 4.12 |
| 174.2 | 124.2 | Do Accum (3) | 167.2 | 175.8 | 4.12 |
| 100.2 | 70.6 | Canynge Fnd (3) | 96.4 | 101.4 | 5.42 |
| 122.2 | 85.0 | Do Accum (3) | 118.4 | 124.4 | 5.42 |
| 113.4 | 76.8 | Exempt * (40) | 108.0 | 113.6 | 7.19 |
| 154.4 | 100.0 | Do Accum (40) | 149.0 | 156.8 | 7.19 |
| 252.6 | 190.4 | Int Earn Fnd (3) | 236.0 | 247.8 | 5.24 |
| 276.2 | 203.4 | Do Accum (3) | 260.8 | 273.8 | 5.24 |
| 140.4 | 92.4 | Scot Cap (3) | 133.6 | 140.4 | 4.86 |
| 152.2 | 102.4 | Do Accum (3) | 146.2 | 154.2 | 4.86 |
| 160.8 | 98.2 | Scot Inc (3) | 159.4 | 167.4 | 8.60 |
| | | **London Wall Group.** | | | |
| 81.8 | 41.0 | Capital Growth | 77.8 | 83.2 | 6.17 |
| 36.7 | 22.3 | Extra Income | 35.9 | 38.6 | 6.17 |
| 40.8 | 21.1 | Do Accum | 40.0 | 43.0 | 9.61 |
| 17.0 | 9.5 | Fin Priority | 16.9 | 18.1 | 9.61 |
| 20.3 | 10.9 | Do Accum | 20.1 | 21.6 | 4.62 |
| 62.5 | 33.7 | H Inc Priority | 59.5 | 63.9e | 8.26 |
| 28.3 | 24.6 | International | 25.5 | 27.2 | 5.18 |
| 29.7 | 14.2 | Special Sits | 29.2 | 31.2 | 4.84 |
| | | **Unit Trust Account & Management.** 5-8 Mincing Lane, EC3M. 01-623 4951 | | | |
| 150.0 | 100.0 | Friars Hse Fnd | 148.0 | 156.0e | 4.35 |
| 18.4 | 14.6 | Gt Winchester | 18.1 | 19.7e | 7.72 |
| 18.7 | 17.0 | Do Overseas | 18.6 | 20.2e | 5.36 |

## Insurance Bonds and Funds

| 1977/78 High | Low | Trust | Bid | Offer | Yield |
|---|---|---|---|---|---|
| | | **Abbey Life Assurance Co. Ltd.** 1-3 St Pauls Churchyard, EC4P 4DX 01-248 9111 | | | |
| 36.5 | 28.3 | Equity Fund (3) | 34.2 | 36.1 | .. |
| 30.7 | 23.3 | Do Accum (3) | 28.8 | 30.4 | .. |
| 136.7 | 126.8 | Prop Fund (27) | 138.7 | 146.0 | .. |
| 144.5 | 130.0 | Do Accum (27) | 144.6 | 152.2 | .. |
| 85.0 | 70.4 | Select Fund (3) | 83.2 | 87.6 | .. |
| 127.3 | 124.1 | Conv Fund | 127.5 | 134.3 | .. |
| 116.8 | 116.8 | Money Fund | 118.6 | 124.9 | .. |
| 161.9 | 143.0 | Pension Prop (27) | 161.9 | 170.5 | .. |
| 163.2 | 27.6 | Do Equity | 150.2 | 158.2 | .. |
| 79.8 | 65.3 | Do Select (8) | 78.2 | 82.4 | .. |
| 191.2 | 123.9 | Do Security | 131.3 | 138.3 | .. |
| 169.7 | 135.7 | Do Managed | 167.7 | 176.6 | .. |
| 33.8 | 22.8 | Equity Series 4 | 31.9 | 33.6 | .. |
| 119.6 | 108.4 | Prop Series 4 | 119.6 | 125.9 | .. |
| 109.0 | 108.2 | Conv Series 4 | 109.0 | 114.8 | .. |
| 107.2 | 105.7 | Money Series 4 | 107.2 | 112.9 | .. |
| 128.6 | 104.2 | Man Series 4 | 127.2 | 133.9 | .. |
| | | **Albany Life Assurance Co Ltd.** 31 Old Burlington Street, W1. 01-437 5962 | | | |
| 177.7 | 125.2 | Equity Fnd Acc | 175.5 | 184.7 | .. |
| 140.1 | 118.0 | Fixed Int Acc | 138.3 | 145.6 | .. |
| 112.2 | 111.3 | Guar Mon Acc | 112.3 | 118.2 | .. |
| 99.6 | 98.0 | Int Man Fnd Acc | 96.5 | 101.6 | .. |
| 105.9 | 105.9 | Prop Fnd Acc | 105.9 | 111.5 | .. |
| 160.6 | 128.2 | Multi Inv Acc | 158.9 | 167.3 | .. |
| 207.4 | 134.7 | Eq Pen Fnd Acc | 205.2 | 215.9 | .. |
| 174.4 | 128.9 | Fixed I Pen Acc | 173.7 | 181.8 | .. |
| 125.3 | 119.5 | Guar M Pen Acc | 125.2 | 131.8 | .. |
| 105.0 | 90.7 | Int Man Pen Fnd | 101.9 | 107.3 | .. |
| 118.5 | 114.4 | Prop Pen Acc | 118.5 | 124.7 | .. |
| 193.3 | 137.0 | Multi I Pen Acc | 193.7 | 203.8 | .. |
| | | **AMEV Life Assurance Ltd.** Alma Hse, Alma Rd, Reigate. Reigate 40101 | | | |
| 131.3 | 108.8 | AMEV Man Bnd | 129.2 | 136.1 | .. |
| 111.8 | 94.0 | Do 'B' | 109.5 | 115.3 | .. |
| 103.1 | 100.7 | Do Money Fnd | 103.1 | 108.5 | .. |
| 99.4 | 100.0 | Flexiplan | 99.4 | 104.6 | .. |
| 103.0 | 100.0 | Man Pen Fnd | 101.7 | 107.2 | .. |
| 102.3 | 100.0 | Man Pen 'B' Fnd | 102.3 | 108.1 | .. |
| | | **Arrow Life Assurance.** 30 Uxbridge Rd, London, W12. 01-749 9111 | | | |
| 97.0 | 62.2 | Sel Market Fnd | 95.5 | 101.0 | .. |
| 66.6 | 39.1 | Do Capital | 60.1 | 63.7 | .. |
| | | **Barclays Life Assurance Co.** Unicorn Hse, 252 Romford Rd, E7. 01-534 5544 | | | |
| 121.1 | 98.2 | Barclaybonds | 118.1 | 124.4 | .. |
| 112.6 | 98.6 | Equity 'B' Bond | 108.2 | 113.9 | .. |
| 119.7 | 100.0 | Gilt Edge 'B' Bnd | 113.5 | 119.5 | .. |
| 104.0 | 100.0 | Prop 'B' Bond | 97.1 | 102.3 | .. |
| 107.0 | 98.5 | Man 'B' Bond | 104.1 | 109.6 | .. |
| 104.0 | 98.6 | Money 'B' Bnd | 97.0 | 102.2 | .. |
| 90.7 | 86.8 | Man Pen Acc | 98.5 | 103.7 | .. |
| 90.6 | 86.8 | Do Initial | 97.5 | 102.7 | .. |
| 100.4 | 97.1 | Gilt E Pen Acc | 98.5 | 103.7 | .. |
| 98.6 | 97.1 | Do Initial | 97.4 | 102.5 | .. |
| 98.5 | 100.0 | Money Pen Acc | 97.0 | 102.2 | .. |
| 97.6 | 100.0 | Do Initial | 96.0 | 101.0 | .. |
| | | **Beehive Life Assurance.** 71 Lombard St, London, EC3 P3BS 01-623 1288 | | | |
| 132.5 | 103.6 | Black Horse Bnd | 132.5 | .. | |
| | | **Canada Life Assurance.** 2-6 High St, Potters Bar, Herts P Bar 51122 | | | |
| 60.8 | 46.1 | Equity Grwth | .. | 59.3 | .. |
| 121.0 | 89.5 | Retirement | .. | 116.5 | .. |
| | | **Cannon Assurance Ltd.** 1 Olympic Way, Wembley, HA9 0NB. 01-902 8876 | | | |
| 17.00 | 12.73 | Equity Units £ | 16.24 | .. | .. |
| 948.0 | 822.0 | Prop Units | 948.0 | .. | .. |
| 11.50 | 8.58 | Eqty Bn/Exec £ | 10.94 | 11.56 | .. |
| 12.50 | 10.85 | Prop Bn/Exec £ | 12.50 | 13.22 | .. |
| 13.78 | 10.24 | Bal Bn/Exec £ | 12.71 | 13.45 | .. |
| 109.9 | 110.3 | Dep Bnd | 109.3 | 115.7 | .. |
| 174.0 | 123.0 | Equity Acc | 165.0 | .. | .. |
| 11.71 | 9.73 | Prop Acc £ | 11.71 | .. | .. |
| 1,540 | 1,251 | Man Acc | 1,522 | .. | .. |
| 94.5 | 91.6 | 2nd Equity | 89.3 | 94.5 | .. |
| 98.0 | 100.0 | 2nd Prop | 98.0 | 103.7 | .. |
| 96.7 | 96.7 | 2nd Man | 94.4 | 99.8 | .. |
| 95.4 | 100.0 | 2nd Dep | 95.4 | 101.0 | .. |
| 95.4 | 90.2 | 2nd Gilt | 94.9 | 100.4 | .. |
| 94.5 | 91.6 | 2nd Equ Pen Acc | 89.3 | 94.5 | .. |
| 100.3 | 100.0 | 2nd Prp Pen Acc | 100.3 | 106.1 | .. |
| 96.5 | 96.7 | 2nd Man Pen Acc | 95.7 | 101.3 | .. |
| 95.5 | 100.0 | 2nd Dep Pen Acc | 95.5 | 101.1 | .. |
| 96.8 | 96.2 | 2nd Gilt Pen Acc | 95.0 | 100.5 | .. |
| 38.5 | 28.5 | L & E SIF | 37.0 | 39.5 | .. |
| 27.5 | 21.0 | L & E SIF 2nd | 26.0 | 28.0 | .. |
| | | **City of Westminster Assurance Society.** 6 Whitehorse Rd, Croydon, CR0 2JA. 01-684 9664. Valuation last working day of month | | | |
| 115.1 | 93.1 | 1st Units | 115.1 | 120.8 | .. |
| 51.6 | 47.5 | Prop Units | 51.6 | 54.1 | .. |
| | | **City of Westminster Assurance Co.** 6 Whitehorse Rd, Croydon, CR0 2JA. 01-684 9664. Valuation last working day of month. | | | |
| 56.1 | 50.4 | West Prop Fund | 55.0 | 58.3 | .. |
| 167.4 | 124.3 | Managed Fund | 167.4 | 176.2 | .. |
| 58.1 | 35.3 | Equity Fnd | 56.6 | 59.5 | .. |
| 68.5 | 56.9 | Farmland Fund | 68.5 | 72.1 | .. |
| 119.3 | 118.8 | Money Fund | 119.3 | 125.5 | .. |
| 60.6 | 50.2 | Gilt Fund | 60.2 | 63.3 | .. |
| 170.5 | 135.7 | P.U.L.A | 170.5 | 173.9 | .. |
| | | Funds currently closed to new investments. | | | |
| 38.8 | 30.1 | Speculator | .. | 31.4 | .. |
| 193.0 | 120.7 | Performance | .. | 193.0 | .. |
| 100.0 | 100.0 | Guarantee | .. | 100.0 | .. |
| | | **Commercial Union Group.** St Helen's, 1 Undershaft, EC3 01-283 7500 | | | |
| 54.9 | 38.5 | Variable An Acc | .. | 53.4 | .. |
| 18.0 | 13.3 | Do Annuity | .. | 18.0 | .. |
| | | **Cornhill Insurance.** 32 Cornhill, London, EC3. 01-626 5410. Valuation 15th of month | | | |
| 121.0 | 81.5 | Capital Fnd | 118.0 | 121.0 | .. |
| 50.5 | 34.0 | GS Special | 48.5 | 50.5 | .. |
| 170.5 | 126.0 | Man Grwth (23) | 166.5 | 175.5 | .. |
| | | **Crown Life Fund Insurance Co.** Addiscombe Rd, Croydon. 01-686 4300 | | | |
| 156.5 | 103.0 | Crown Brit Inv | .. | 151.9 | .. |
| | | **Crusader Insurance.** Bowring Bldgs, Tower Place, EC3. 01-626 8031. Valuation 1st Tuesday of month | | | |
| 68.9 | 63.0 | Crusader Prop | 65.9 | 72.9 | .. |
| | | **Drummond Assurance Society.** 13 Nottingham Place, London, W1 01-487 3882 | | | |
| 33.7 | 26.2 | Fund A | 30.6 | 32.3 | .. |
| 29.3 | 26.2 | Fund B | 26.5 | 27.9 | .. |
| 34.7 | 26.2 | Fund C | 31.6 | 33.3 | .. |
| 31.8 | 26.2 | Fund D | 28.5 | 30.1 | .. |
| 27.3 | 26.2 | Fund E | 27.3 | 28.8 | .. |
| | | **Eagle Star Insurance/Midland Assurance** 1, Threadneedle St, E.C.2 01-588 1212 | | | |
| 55.1 | 39.5 | Eagle/Midland | 49.5 | 51.3 | 5.94 |
| | | **Equity & Law Life Assurance Society Ltd.** Amersham Rd, High Wycombe. 0494 33377 | | | |
| 115.8 | 100.0 | Equity Fnd | 106.2 | 111.7 | .. |
| 101.8 | 99.5 | Property Fnd | 101.5 | 106.8 | .. |
| 115.6 | 98.0 | Fixed Int Fnd | 112.4 | 118.3 | .. |
| 97.5 | 100.0 | Guar Dep Fnd | 97.5 | 102.6 | .. |
| 110.2 | 100.0 | Mixed Fnd | 105.9 | 111.4 | .. |
| | | **Fidelity Life Assurance Ltd.** Surrey Street, Norwich, NR1 3NG. 0603 683241 | | | |
| 27.9 | 25.2 | Flexible Inv | 27.2 | 28.7 | .. |
| 44.1 | 40.4 | American Grwth | 38.3 | 40.4 | .. |
| 56.8 | 51.9 | Trust of Trusts | 56.3 | 59.3 | .. |
| | | **Grosvenor Life Assurance Co Ltd.** 65 Grosvenor St, London W1. 01-493 1484 | | | |
| 32.5 | 28.0 | Managed Fnd | 32.4 | 34.2 | .. |
| 102.3 | 101.4 | Do Capital | 101.5 | 106.9 | .. |
| | | **Guardian Royal Exchange Assurance Group.** Royal Exchange, London, EC3. 01-283 7107 | | | |
| 157.4 | 147.8 | Property Bond | 157.4 | 163.9 | .. |
| 168.2 | 113.2 | Pen Man Bonds | 168.2 | 177.0 | .. |
| | | **Hambro Life Assurance Ltd.** 7 Old Park Lane, London, W1. 01-499 0031 | | | |
| 123.3 | 122.7 | Fixed Int Fnd | 123.3 | 129.8 | .. |
| 172.8 | 122.2 | Equity | 167.6 | 176.5 | .. |
| 137.3 | 107.4 | Managed Cap | 133.5 | 140.6e | .. |
| 165.3 | 126.2 | Do Accum | 163.9 | 172.6 | .. |
| 165.3 | 137.0 | Property | 153.5 | 161.7 | .. |
| 137.1 | 87.8 | Overseas Fnd | 116.3 | 122.8 | .. |
| 124.2 | 100.6 | Gilt Edged Acc | 123.6 | 130.2 | .. |
| 125.2 | 123.1 | Pen FI Cap | 126.2 | 132.9 | .. |
| 144.9 | 138.4 | Do Accum | 144.5 | 152.5 | .. |
| 195.2 | 172.6 | Pen Prop Cap | 195.2 | 205.5 | .. |
| 227.5 | 200.5 | Do Accum | 218.5 | 230.0 | .. |
| 208.6 | 156.9 | Pen Man Cap | 204.6 | 215.4 | .. |
| 262.4 | 191.7 | Do Accum | 259.3 | 273.0 | .. |
| 130.3 | 104.3 | Do Gilt Edge | 130.3 | 137.2 | .. |
| 135.1 | 104.4 | Do Accum | 135.1 | 142.3 | .. |
| | | **Hearts of Oak Benefit Society.** Euston Rd, London, NW1. 01-387 5020 | | | |
| 35.1 | 34.3 | Property Bond | 35.1 | 37.1 | .. |
| | | **Hill Samuel Life Assurance Ltd.** NLA Twr, Addiscombe Rd, Croydon. 01-686 4355 | | | |
| 142.1 | 132.0 | Property Units | 142.4 | 149.8 | .. |
| 98.4 | 100.0 | Do Series A | 98.4 | 101.6 | .. |
| 163.4 | 126.6 | Managed Units | 154.6 | 162.7 | .. |
| 96.6 | 96.9 | Do Series A | 91.4 | 96.2 | .. |
| 96.8 | 94.7 | Do Series C | 90.5 | 95.3 | .. |
| 118.3 | 118.4 | Money Units | 118.3 | 124.4 | .. |
| 95.7 | 97.8 | Do Series A | 95.7 | 100.8 | .. |
| 96.3 | 97.2 | Fixed Int Ser A | 94.2 | 99.2 | .. |
| 147.8 | 102.7 | Pens Man Cap | 146.8 | 154.4 | .. |
| 151.4 | 103.2 | Pens Man Acc | 152.3 | 160.4 | .. |
| 104.2 | 101.0 | Pens Gtd Cap | 104.2 | 109.7 | .. |
| 108.3 | 101.3 | Pens Gtd Acc | 108.2 | 113.9 | .. |
| | | **Hodge Life Assurance Co Ltd.** 114/116 St Mary St, Cardiff. 42577 | | | |
| 73.7 | 55.1 | Hodge Bonds | 68.8 | 72.5 | .. |
| 74.3 | 59.5 | Takeover | 66.1 | 69.6 | .. |
| 23.7 | 25.0 | Hodge Life Eq | 23.7 | 25.0 | .. |
| 23.7 | 25.0 | Mortgage Fnd | 23.7 | 25.0 | .. |
| 23.7 | 25.0 | Conv High Yld | 23.7 | 25.0 | .. |
| 23.7 | 25.0 | Overseas Fnd | 23.7 | 25.0 | .. |
| | | **Imperial Life Assurance Co of Canada.** Imperial Life Hse, London Rd, Guildford. 71255 | | | |
| 71.1 | 54.5 | Growth Fnd (5) | 70.5 | 76.4 | .. |
| 67.2 | 49.1 | Pension Fnd | 66.2 | 72.0 | .. |
| | | Unit Linked Portfolio | | | |
| 95.1 | 98.6 | Man Fund | 94.6 | 99.6 | .. |
| 95.0 | 100.0 | Fixed Int Fd | 95.0 | 100.0 | .. |
| 95.0 | 100.0 | Secure Cap Fd | 95.0 | 100.0 | .. |
| 97.0 | 100.0 | Equity Fund | 95.0 | 100.0 | .. |
| | | For Individual Life Insurance Co Ltd. see Schroder Life Group. | | | |
| | | **Irish Life Assurance.** 11 Finsbury Sq, London, EC2. 01-628 8253 | | | |
| 165.4 | 135.0 | Prop Modules | 165.4 | 174.4 | .. |
| 179.2 | 162.7 | Do Growth (31) | 179.2 | 188.8 | .. |
| 217.4 | 163.0 | Managed Fnd | 215.8 | 227.2 | .. |
| 71.5 | 59.6 | Blue Chip Fnd | 68.8 | 73.5 | 4.90 |
| | | **Langham Life Assurance.** Langham Hse, Holmbrook Dr, NW4. 01-203 5211 | | | |
| 138.9 | 127.3 | Property Bond | 138.9 | 146.2 | .. |
| 74.3 | 65.6 | WISP (SpecMan) | 74.3 | 78.2 | .. |
| 63.8 | 64.1 | Langham A Plan | 63.8 | 67.1 | .. |
| | | **Legal & General (Unit Assurance) Ltd.** Kingswood Hse, Kingswood, Tadworth, Surrey, KT20 6EU Burgh Heath 53456 | | | |
| 99.2 | 100.0 | Cash Initial | 95.3 | 100.4 | .. |
| 95.7 | 100.0 | Do Accum | 95.7 | 100.8 | .. |
| 118.6 | 100.0 | Equity Initial | 114.1 | 120.2 | .. |
| 119.1 | 100.0 | Do Accum | 114.6 | 120.7 | .. |
| 113.3 | 100.0 | Fixed Initial | 115.0 | 121.1 | .. |
| 117.0 | 100.0 | Man Initial | 114.7 | 120.8 | .. |
| 117.4 | 100.0 | Do Accum | 115.2 | 121.3 | .. |
| 95.3 | 100.0 | Prop Initial | 95.1 | 100.2 | .. |
| 95.5 | 100.0 | Do Accum | 95.5 | 100.6 | .. |
| | | **Legal and General (Unit Pensions) Ltd.** | | | |
| 95.0 | 100.0 | Ex Cash Init | 95.0 | 100.0 | .. |
| 95.0 | 100.0 | Do Accum | 95.0 | 100.0 | .. |
| 95.0 | 100.0 | Ex Equ Init | 95.0 | 100.0 | .. |
| 95.0 | 100.0 | Do Accum | 95.0 | 100.0 | .. |
| 95.0 | 100.0 | Ex Fix Init | 95.0 | 100.0 | .. |
| 95.0 | 100.0 | Do Accum | 95.0 | 100.0 | .. |
| 95.0 | 100.0 | Ex Man Init | 95.0 | 100.0 | .. |
| 95.0 | 100.0 | Do Accum | 95.0 | 100.0 | .. |
| 95.0 | 100.0 | Ex Prop Init | 95.0 | 100.0 | .. |
| 95.0 | 100.0 | Do Accum | 95.0 | 100.0 | .. |
| | | **Lloyds Life Assurance Ltd.** 12 Leadenhall St, EC3M 7LS. 01-623 6621 | | | |
| 131.8 | 98.2 | Mult Grwth Fnd | .. | 130.1 | .. |
| 126.5 | 91.4 | Opt 5 Equity | 120.8 | 127.2 | .. |
| 122.4 | 118.4 | Do Property | 122.4 | 128.9 | .. |
| 159.7 | 127.4 | Do High Yield | 159.4 | 167.8 | .. |
| 144.0 | 114.2 | Do Managed | 142.1 | 149.6 | .. |
| 119.6 | 118.3 | Do Deposit | 119.6 | 125.9 | .. |
| 137.6 | 131.5 | Pen Dep Fnd | 137.6 | 144.9 | .. |
| 287.2 | 183.5 | Do Equity Fnd | 269.8 | 284.1 | .. |
| 193.5 | 143.7 | Do FI Fnd | 193.5 | 203.7 | .. |
| 204.3 | 149.3 | Do Man Fnd | 204.3 | 215.1 | .. |
| 132.0 | 127.5 | Do Prop Fnd | 132.0 | 139.0 | .. |
| | | **The London & Manchester Group.** The Leas, Folkestone, Kent. 0303 57333 | | | |
| 214.6 | 134.7 | Capital Grwth | .. | 214.6 | .. |
| 111.1 | 71.3 | Flexible Fnd | .. | 108.3 | .. |
| 135.4 | 78.7 | Inv Fnd | .. | 129.0 | .. |
| 79.8 | 59.9 | Prop Fnd | .. | 79.8 | .. |
| | | **Manufacturers Life Insurance.** Manulife Hse, Stevenage, Herts. 0438 56101 | | | |
| 53.6 | 31.5 | Manulife (5) | 41.2 | 43.3 | .. |
| | | **Merchant Investors Assurance.** 125 High Street, Croydon. 01-686 9171 | | | |
| 128.7 | 120.1 | Conv Dep Bnd | .. | 128.7 | .. |
| 136.2 | 124.7 | Do Pension | .. | 136.2 | .. |
| 63.7 | 44.0 | Equity Bond | .. | 58.9 | .. |
| 180.2 | 130.9 | Do Pension | .. | 167.4 | .. |
| 108.3 | 81.1 | Managed Bond | .. | 103.8 | .. |
| 135.9 | 100.9 | Do Pension | .. | 133.6 | .. |
| 149.3 | 113.9 | Money Market | .. | 148.0 | .. |
| 192.7 | 137.2 | Do Pension | .. | 187.4 | .. |
| 142.8 | 118.9 | Property Bond | .. | 142.8 | .. |
| 147.0 | 119.9 | Do Pension | .. | 147.0 | .. |
| | | **M & G Assurance.** Three Quays, Tower Hill, EC3R 6BQ. 01-626 4588 | | | |
| 128.8 | 101.5 | Equity Bond (4) | 127.1 | 133.5 | .. |
| 80.8 | 63.0 | Do Bonus | 75.9 | 79.8 | .. |
| 79.2 | 50.7 | Extra Yld Bond | 78.0 | 82.1 | .. |
| 108.0 | 104.1 | Gilt Fund | 107.7 | 113.2 | .. |
| 87.8 | 84.6 | Int'l Bnd (4) | 83.4 | 87.8 | .. |
| 156.5 | 99.6 | Family Bnd 1977 | .. | 152.7 | .. |
| 171.9 | 122.5 | Do 1981/86 | .. | 169.2 | .. |
| 125.1 | 115.1 | Managed Bonds | 122.3 | 128.8 | .. |
| 52.9 | 44.3 | Mirror Bonds | .. | 50.9 | .. |
| 204.8 | 132.7 | Pers Pen (5) | .. | 203.5 | .. |
| 147.6 | 132.5 | Prop Fnd (4) | 147.6 | 155.0 | .. |
| 50.0 | 43.7 | American Bnd | 41.6 | 43.7 | .. |
| 50.8 | 41.9 | Japan Bnd | 39.8 | 41.9 | .. |
| 80.7 | 49.8 | Recovery Bnd | 80.7 | 83.8 | .. |
| | | **N.E.L. Pensions Ltd.** Milton Court, Dorking, Surrey. 0306 5911 | | | |
| 84.7 | 77.4 | Nelex Eq Cap | 79.6 | 83.7 | .. |
| 117.6 | 86.0 | Do Accum | 109.5 | 115.2 | .. |
| 62.8 | 60.9 | Do Money Cap | 62.8 | 66.1 | .. |
| 64.5 | 50.4 | Do Money Acc | 64.5 | 67.9 | .. |
| | | **Norwich Union Insurance Group.** PO Box 4, Norwich, NR1 3NG. 0603-22200 | | | |
| 219.7 | 150.1 | Norwich Man | 207.8 | 218.5 | .. |
| 339.2 | 209.6 | Do Equity | 325.7 | 342.8 | .. |
| 120.5 | 113.8 | Do Property | 120.5 | 126.8 | .. |
| 164.9 | 119.4 | Do Fixed Int | 160.9 | 169.3 | .. |
| 101.7 | 100.1 | Do Deposit | 101.7 | 107.0 | .. |
| 205.7 | 103.8 | Do Units (35) | .. | 205.3 | .. |
| | | **Pearl Assurance (Unit Funds) Ltd.** 252 High Holborn, WC1V 7EB. 01-405 8441 | | | |
| 110.8 | 99.5 | Equity Fnd | 110.5 | 116.4 | .. |
| 112.0 | 100.0 | Managed Fnd | 112.0 | 117.9 | .. |
| 130.8 | 112.2 | Prop Acc Units | 130.8 | 137.2 | .. |
| 110.8 | 107.5 | Prop Dist Units | 110.8 | 114.7 | .. |
| | | **Phoenix Assurance.** 4-5 King William St, EC4. 01-626 9876 | | | |
| 109.2 | 94.5 | Wealth Assured | 103.1 | 108.6 | .. |
| 72.1 | 51.9 | Ebor Phx Ass (31) | .. | 69.4 | .. |
| 71.6 | 58.4 | Ebor Phx Eq (32) | 69.5 | 73.0 | .. |
| | | **Property Equity & Life Ass Co.** 119 Crawford St, London, W1. 01-486 0857 | | | |
| 189.3 | 148.3 | R Silk Prop Bnd | .. | 189.3 | .. |
| 72.2 | 70.0 | Do Bal Ag Bnd | .. | 72.2 | .. |
| 107.5 | 100.0 | Do Series (2) | .. | 107.2 | .. |
| 78.6 | 63.8 | Do Managed | .. | 75.6 | .. |
| 71.2 | 52.7 | Do Equity Bnd | .. | 70.3 | .. |
| 157.1 | 120.8 | Do Flex Mny | .. | 153.8 | .. |
| | | **Property Growth Assurance.** Leon Hse, Croydon, CR9 1LU. 01-680 0606 | | | |
| 170.0 | 145.7 | Prop Grwth (29) | .. | 170.0 | .. |
| 168.9 | 145.6 | Do (A) | .. | 168.9 | .. |
| 665.1 | 554.9 | AG Bond (29) | .. | 665.1 | .. |
| 659.6 | 553.5 | Do (A) | .. | 659.6 | .. |
| 148.2 | 135.6 | Abb Nat PG (29) | .. | 148.2 | .. |
| 148.1 | 135.5 | Do (A) | .. | 148.1 | .. |
| 72.2 | 53.7 | Investment (29) | .. | 69.1 | .. |
| 67.0 | 53.5 | Do (A) | .. | 65.9 | .. |
| 184.2 | 136.2 | Equity Fnd | .. | 180.0 | .. |
| 177.4 | 136.0 | Do (A) | .. | 165.4 | .. |
| 136.2 | 124.1 | Money Fnd | .. | 136.2 | .. |
| 135.6 | 125.0 | Do (A) | .. | 135.6 | .. |
| 108.8 | 101.8 | Actuarial Fund | .. | 106.6 | .. |
| 129.7 | 103.9 | Gilt Edged | .. | 128.4 | .. |
| 127.7 | 103.9 | Do A | .. | 126.4 | .. |
| 170.3 | 147.6 | Ret Annuity (29) | .. | 170.3 | .. |
| 137.0 | 113.8 | Immed Ann (33) | .. | 137.0 | .. |
| | | **Property Growth Pensions & Annuities Ltd.** | | | |
| 134.7 | 93.4 | All-Weather Ac | 129.9 | 136.7 | .. |
| 124.4 | 90.1 | Do Capital | 124.4 | 131.0 | .. |
| 143.2 | 99.1 | Investment Fnd | .. | 135.0 | .. |
| 125.4 | 113.2 | Pension Fnd | .. | 125.4 | .. |
| 139.4 | 121.9 | Conv Pen Fnd | .. | 139.4 | .. |
| 128.5 | 117.2 | Do Pen Cap | .. | 125.5 | .. |
| 146.5 | 122.7 | Man Pen Fnd | .. | 144.3 | .. |
| 137.5 | 115.0 | Do Pen Cap | .. | 134.7 | .. |
| 139.6 | 121.8 | Prop Pen Fnd | .. | 139.6 | .. |
| 129.5 | 116.9 | Do Pen Cap | .. | 129.5 | .. |
| 136.2 | 112.9 | Bldg Soc Pen | .. | 136.2 | .. |
| 117.5 | 108.3 | Do Capital | .. | 117.5 | .. |
| | | **Prudential Pensions Ltd.** Holborn Bars, EC1N 2NH. 01-405 9222 | | | |
| 24.99 | 14.27 | Equity £ | 23.67 | 24.61 | .. |
| 19.58 | 13.13 | Fixed Int £ | 19.55 | 19.83 | .. |
| 23.83 | 18.87 | Property £ | 23.43 | 24.59 | .. |
| | | **Reliance Mutual Insurance Society Ltd.** Tunbridge Wells, Kent. 0892 22271 | | | |
| 192.1 | 164.0 | Rel Prop Bnd | 192.1 | .. | |
| | | **Save & Prosper Group.** 4 Great St Helen's, EC3P 3EP. 01-554 8899 | | | |
| 119.7 | 107.4 | Balanced Bond | 119.9 | 125.5 | .. |
| 124.1 | 104.0 | Gilt Fnd | 122.4 | 128.9 | .. |
| 143.8 | 122.4 | Prop Fnd (30) | 142.8 | 151.2 | .. |
| | | **Schroder Life Group.** Enterprise House, Portsmouth 0705 27733 | | | |
| 223.3 | 153.9 | Equity Fnd (34) | 215.9 | .. | .. |
| 221.0 | 152.4 | Equity (3) | 211.2 | 222.4 | .. |
| 120.5 | 105.7 | Equity 3 (2) | 115.3 | 121.4 | .. |
| 147.7 | 105.7 | Fixed Int (2) | 144.3 | 152.0 | .. |
| 158.0 | 134.6 | Fixed Int 3 (2) | 154.9 | 163.0 | .. |
| 139.3 | 117.0 | Int U T (2) | 111.2 | 117.0 | .. |
| 158.9 | 129.5 | K & S Gilt (2) | 155.0 | 163.1 | .. |
| 134.3 | 112.8 | K & S Gilt Ser (2) | 131.1 | 137.9 | .. |
| 130.6 | 105.7 | Man Flex (2) | 128.1 | 135.0 | .. |
| 143.5 | 129.0 | Managed 3 (2) | 140.9 | 148.3 | .. |
| 105.5 | 105.5 | Money Fnd (2) | 105.5 | 111.1 | .. |
| 115.3 | 115.9 | Money Fnd 3 (2) | 115.3 | 121.4 | .. |
| 113.3 | 112.1 | Deposit Bnd (2) | 111.0 | 117.7 | .. |
| 144.8 | 127.5 | Property Fnd (2) | 144.6 | 152.3 | .. |
| 142.5 | 121.7 | Property 3 (2) | 142.5 | 149.9 | .. |
| 117.5 | 108.9 | B S Pen Cap (2) | 117.5 | .. | .. |
| 125.9 | 112.9 | B S Pen Acc (2) | 125.9 | .. | .. |
| 197.7 | 149.2 | Man Pen Cap (2) | 193.6 | 204.1 | .. |
| 229.1 | 168.4 | Man Pen Acc (2) | 226.6 | 238.5 | .. |
| | | **Scottish Widows Fund & Life Assurance.** PO Box 902 Edinburgh, EH16 5BU 031-655 6000 | | | |
| 105.8 | 77.3 | Inv Policy | 99.9 | 99.9 | .. |
| 100.2 | 77.2 | Do Series (2) | 94.3 | 99.5 | .. |
| | | **Solar Life Assurance Limited.** 107 Cheapside, London, EC2 6DU 01-606 0471 | | | |
| 129.0 | 100.0 | Solar Managed s | 125.5 | 132.2 | .. |
| 104.5 | 100.0 | Do Property s | 104.5 | 110.1 | .. |
| 156.6 | 99.1 | Do Equity s | 152.1 | 160.2 | .. |
| 122.4 | 100.0 | Do Fixed Int s | 120.0 | 126.4 | .. |
| 98.7 | 100.0 | Do Cash s | 98.7 | 104.9 | .. |
| 129.9 | 100.0 | Solar Managed p | 125.4 | 132.0 | .. |
| 104.5 | 100.0 | Do Property p | 104.5 | 110.0 | .. |
| 156.6 | 99.1 | Do Equity p | 152.0 | 160.1 | .. |
| 122.1 | 100.0 | Do Fixed Int p | 119.8 | 126.3 | .. |
| 98.6 | 100.0 | Do Cash p | 98.6 | 104.8 | .. |
| | | **Standard Life Assurance Co.** PO Box 62, 3 George St, Edinburgh. 031-225 7971 | | | |
| 111.6 | 81.3 | Unit Endowm't | .. | 106.7 | .. |
| | | **Sun Alliance Fund Management Ltd.** Sun Alliance Hse, Horsham, Sussex. 0403 64141 | | | |
| 158.90 | 115.30 | Ex Fix Int (39) | £158.90 | 164.70 | .. |
| 13.60 | 9.99 | Int Bond £ | .. | 9.99 | .. |
| | | **Sun Alliance Linked Life Insurance Ltd.** Sun Alliance Hse, Horsham, Sussex 0403 64141 | | | |
| 98.9 | 100.0 | Equity Fund | 98.0 | 103.2 | .. |
| 97.9 | 100.0 | Fixed Int Fund | 97.9 | 103.1 | .. |
| 95.7 | 100.0 | Property Fund | 95.7 | 100.8 | .. |
| 95.0 | 95.2 | Int Fund | 81.4 | 85.7 | .. |
| 95.1 | 100.0 | Deposit Fund | 95.1 | 100.2 | .. |
| 99.8 | 98.7 | Managed Fund | 94.7 | 99.7 | .. |
| | | **Sun Life of Canada (UK) Ltd.** 2-4 Cockspur St, SW1 01-930 5400 | | | |
| 139.4 | 103.4 | Managed (5) | .. | 135.6 | .. |
| 210.3 | 133.3 | Growth (5) | .. | 197.2 | .. |
| 133.1 | 95.9 | Equity (5) | .. | 133.1 | .. |
| 206.2 | 142.7 | Personal Pen (5) | .. | 202.4 | .. |
| | | **Target Life Assurance.** Target Hse, Aylesbury, Bucks 0296 5941 | | | |
| 101.2 | 100.0 | Deposit Inc | 96.9 | 102.3 | .. |
| 114.8 | 105.7 | Fixed Interest | 110.5 | 116.8 | .. |
| 117.2 | 102.0 | Man Fnd Acc | 115.8 | 122.5 | .. |
| 100.2 | 90.6 | Do Income | 97.6 | 103.5 | .. |
| 99.8 | 88.0 | Prop Bnd Inv | .. | 99.0 | .. |
| 102.1 | 95.3 | Do Income | 102.1 | 108.2 | .. |
| 126.0 | 106.0 | Do Accum | .. | 126.0 | .. |
| 63.5 | 48.8 | Ret Ann Pen Cap | 58.6 | 64.6 | .. |
| 76.7 | 56.9 | Do Accum | 70.7 | 76.9 | .. |
| 135.1 | 105.4 | Ret Plan Acc | 121.1 | 128.2 | .. |
| 129.6 | 102.1 | Do Do Cap | 113.3 | 119.9 | .. |
| 142.3 | 95.6 | Gilt Pen Acc | 138.5 | 147.3 | .. |
| 140.8 | 95.0 | Gilt Pen Cap | 134.1 | 143.0 | .. |
| | | **Trident Life.** Renslade Hse, Gloucester. 0452 36541 | | | |
| 121.8 | 109.9 | Trident Man | 120.1 | 127.2 | .. |
| 155.8 | 128.0 | Do Guar Man | 152.2 | 161.2 | .. |
| 143.1 | 119.8 | Do Property | 143.1 | 151.6 | .. |
| 88.5 | 79.8 | Do Equity Am | 78.5 | 83.2 | .. |
| 113.7 | 99.5 | Do UK Equity | 103.9 | 110.1 | .. |
| 142.1 | 117.0 | Do High Yield | 140.9 | 149.3 | .. |
| 130.00 | 106.90 | Gilt Edged (1) | 126.70 | 134.20 | .. |
| 120.2 | 119.8 | Do Money | 120.2 | 126.7 | .. |
| 102.1 | 98.3 | Do Int Fund | 92.8 | 98.3 | .. |
| 131.8 | 115.8 | Do Fiscal Fnd | 129.1 | 136.7 | .. |
| 36.0 | 32.5 | Do Bonds | 35.7 | 37.1 | .. |
| 104.8 | 87.7 | Do GI Bonds | .. | 101.5 | .. |
| 130.4 | 100.0 | Trident Growth | 127.3 | 135.4 | .. |
| 131.3 | 95.0 | Do Accum | 130.3 | 137.9 | .. |
| 113.4 | 100.0 | Pen Man Cap | 113.4 | 120.2 | .. |
| 116.1 | 100.0 | Do Accum | 116.1 | 123.0 | .. |
| 100.2 | 100.0 | Pen Guar Dep | 100.2 | 106.0 | .. |
| 102.6 | 100.0 | Do Accum | 102.6 | 108.7 | .. |
| 109.6 | 100.0 | Do Pen Prop | 109.6 | 116.1 | .. |
| 112.2 | 100.0 | Do Accum | 112.2 | 118.8 | .. |
| | | **Tyndall Assurance.** 18 Canynge Rd, Bristol. 0272 32241 | | | |
| 168.2 | 138.0 | Bond Fnd (40) | .. | 168.2 | .. |
| 187.8 | 112.0 | Equity Fnd (40) | .. | 152.4 | .. |
| 100.2 | 83.8 | Prop Fnd (40) | .. | 100.2 | .. |
| 120.0 | 95.8 | 3 Way Fnd (40) | .. | 120.0 | .. |
| 65.4 | 62.4 | O'seas Inv (40) | .. | 65.4 | .. |
| | | **Vanbrugh Life Assurance Ltd.** 41-43 Maddox St, London, W1R 9LA. 01-499 4923 | | | |
| 236.1 | 159.6 | Equity Fnd | 219.6 | 231.2 | .. |
| 175.2 | 143.3 | Fixed Int Fnd | 171.4 | 180.5 | .. |
| 135.4 | 119.3 | Property Fnd | 135.2 | 142.4 | .. |
| 115.8 | 110.2 | Cash Fund | 115.8 | 122.0 | .. |
| 96.7 | 86.2 | Internat'l Fnd | 82.0 | 86.3 | .. |
| 143.8 | 117.7 | Managed Fnd | 139.8 | 147.2 | .. |
| | | **Welfare Insurance.** The Leas, Folkestone, Kent. 0303 57333 | | | |
| 102.7 | 74.6 | Money Maker | .. | 100.8 | .. |
| | | See also "The London & Manchester Group." | | | |

## Offshore and International Funds

| 1977/78 High | Low | Trust | Bid | Offer | Yield |
|---|---|---|---|---|---|
| | | **Arbuthnot Securities (CI) Ltd.** PO Box 284, St Helier, Jersey 0534 72177 | | | |
| 131.0 | 94.0 | Capital Trust | 121.0 | 125.0 | 3.50 |
| 116.0 | 107.0 | Eastern Int | 105.0 | 112.0 | 3.35 |
| | | **Barbican Managers (Jersey) Ltd.** PO Box 63, St Helier, Jersey. 0534 74806 | | | |
| 97.7 | 89.7 | Europ'n Ster Tst | 86.1 | 91.2 | 2.63 |
| | | **Barclays Unicorn International (Ch Is) Ltd.** 1 Charing Cross, St Helier, Jersey. 0534 73741 | | | |
| 55.8 | 44.9 | Jer Guer O'seas | 50.9 | 53.6e | 9.64 |
| 10.9 | 10.2 | Unidollar Tst $ | 10.0 | 10.5 | 4.70 |
| | | **Barclays Unicorn International (IOM) Ltd.** 1 Thomas St, Douglas, IOM 0624 4856 | | | |
| 47.0 | 39.4 | Unicorn Aus Ext | 37.0 | 39.8e | 3.20 |
| 25.2 | 22.0 | Do Aus Min | 22.2 | 23.9e | 3.50 |
| 40.3 | 31.3 | Do Int Income | 38.5 | 41.6 | 8.80 |
| 53.5 | 42.1 | Do Isle of Man | 47.9 | 51.0e | 8.80 |
| 24.0 | 23.1 | Do Manx Mut | 22.3 | 24.0 | 3.30 |
| 57.8 | 45.0 | Do Great Pac | 55.0 | 59.2 | .. |
| | | **Britannia Trust Managers (CI) Ltd.** 30 Bath St, St Helier, Jersey. 0534 73114 | | | |
| 35.2 | 25.8 | Growth (1) | 31.9 | 34.5e | 4.40 |
| 66.1 | 62.3 | Int'l Fnd (1) | 59.0 | 63.8e | 1.00 |
| 150.0 | 136.3 | Jersey En (1) | 137.4 | 148.5e | 1.50 |
| 115.2 | 81.2 | Worldwide (1) | 78.3 | 83.9 | 1.50 |
| 3.96 | 4.96 | Univ $ Tst (3) $ | 3.21 | 3.48 | .. |
| 242.6 | 200.0 | Do Stlg (3) | 227.0 | 239.0 | 1.00 |
| | | **Calvin Bullock Ltd.** 60 Bishopsgate, London, EC2. 01-283 5433 | | | |
| 10.53 | 7.44 | Bullock Fnd £ | 7.38 | 7.55 | 2.45 |
| 613.0 | 447.0 | Canadian Fnd | 436.0 | 451.0e | 2.56 |
| 329.0 | 245.6 | Canadian Inv | 241.0 | 249.0e | 3.09 |
| 284.0 | 170.0 | Div Shares | 165.0 | 172.0e | 2.68 |
| 9.36 | 7.03 | N.Y. Venture £ | 6.99 | 7.17 | 1.29 |
| | | **Charterhouse Japhet.** 1 Paternoster Row, EC4. 01-248 3999 | | | |
| 31.30 | 30.00 | Adiropa DM | 30.10 | 31.70 | 5.68 |
| 47.30 | 45.50 | Adiverba DM | 47.50 | 49.50 | 5.40 |
| 32.00 | 30.50 | Fondak DM | 31.40 | 33.10 | 6.04 |
| 23.20 | 20.90 | Fondis DM | 21.80 | 23.10 | 6.16 |
| 49.02 | 43.80 | Hispano $ | 44.80 | 47.08 | 1.92 |
| | | **van Cutsem & Associates.** 42 Essex St, WC2. 01-353 6845 | | | |
| 71.05 | 64.99 | Pan Am O'seas $ | .. | 67.67 | .. |
| | | **Cornhill Insurance (Guernsey) Ltd.** PO Box 157, St Julians Ct, St Peters, Guernsey | | | |
| 163.0 | 136.5 | Int Man Fnd (20) | 163.0 | 177.5 | .. |
| | | **First General Unit Managers.** 91 Pembroke Rd, Ballsbridge, Dublin 4. 680089 | | | |
| 64.8 | 46.7 | Bnk I Ist Gen (3) | 64.8 | 69.8e | 4.96 |
| 158.5 | 120.5 | Do Gilt (2) | 158.1 | 163.1 | 7.97 |
| | | **Gartmore Investment Management Ltd.** Victory Hse, Prospect Hill, Douglas, IOM. 23911 | | | |
| 22.3 | 17.4 | Int Income (3) | 21.5 | 22.9 | 11.20 |
| 56.0 | 45.7 | Do Growth (10) | 54.8 | 58.3 | 5.31 |
| | | **Hambros (Guernsey) Ltd.** PO Box 86, St Peter Port, Guernsey. 0481 26521 | | | |
| 152.5 | 110.9 | Channel Isle | 143.6 | 152.9 | 3.90 |
| | | **Hill Samuel (CI) Trust Co Ltd.** PO Box 63, St Helier, Jersey. 0534 27381 | | | |
| 129.0 | 73.4 | Channel Isle | 120.3 | 126.8 | 2.52 |
| | | **Keyselex Bermuda Management Ltd.** Atlas Hse, PO Box 1029, Hamilton 5, Bermuda. | | | |
| 1.98 | 1.67 | Bishopsgate NA $ | 1.98 | 2.09 | .. |
| | | **Kleinwort Benson Ltd.** 20 Fenchurch Street EC3 01-623 8000 | | | |
| 1,050 | 865.00 | Eurinvest Lux F | .. | 1,011 | 4.95 |
| 62.4 | 55.5 | Guernsey Inc. | 57.8 | 61.6 | 4.23 |
| 73.2 | 65.9 | Do Accum | 70.4 | 75.1 | 4.23 |
| 9.86 | 6.22 | KB Far E. $US | .. | 9.65 | 1.47 |
| 11.57 | 10.50 | KB Int Fd $US | .. | 10.88 | 1.89 |
| 25.77 | 23.14 | KB Jap Fd $US | .. | 24.62 | 0.65 |
| 10.71 | 9.96 | KB US Gth $US | .. | 10.71 | .. |
| 4.58 | 4.19 | Signet Berm $US | .. | 4.28 | 1.88 |
| | | KB act as London Paying agents only | | | |
| 20.10 | 18.50 | Unifonds (D.M.) | 18.30 | 19.30 | 5.81 |
| | | **M & G Group.** Three Quays, Tower Hill, EC3R 6BQ. 01-626 4588 | | | |
| 111.6 | 86.9 | Island Fnd † | 109.1 | 116.1 | 3.43 |
| 156.2 | 109.5 | Do Accum † | 152.4 | 162.2 | 3.43 |
| 2.55 | 2.01 | Atlantic Exp $ | 2.47 | 2.70 | .. |
| 1.85 | 1.44 | Aust & Gen $ | 1.75 | 1.88 | .. |
| | | **Neptune International Fund Managers.** 1 Charing Cross, St Helier, Jersey. 0534 73741 | | | |
| 28.1 | 19.7 | Int Fund (34) | 21.8 | 23.0e | 6.72 |
| | | **Old Court Commodity Fund Managers Ltd.** PO Box 58, St Julian's Ct, Guernsey. 0481 26741 | | | |
| 130.6 | 121.4 | Old Ct Comm | 123.4 | 132.8 | .. |
| | | **Old Court Fund Managers Ltd.** PO Box 58, St Julians Ct, Guernsey. 0481 26331 | | | |
| 51.2 | 42.5 | Old Ct Eqty (34) | 49.6 | 52.5 | 2.58 |
| 170.9 | 101.9 | Income Fund | 159.5 | 169.0e | 8.45 |
| 100.3 | 95.0 | Do Int (35) | 90.2 | 96.0e | .. |
| 143.5 | 93.4 | Do Small Co's | 134.7 | 143.2 | 3.31 |
| | | **Oliver Heath & Co.** 31 Malew St, Castletown, IOM. 0624 823748 | | | |
| 118.5 | 94.6 | Brit Conv Tst | 118.7 | 126.7 | 1.55 |
| 81.5 | 82.0 | Cap Sec'd Res | 81.5 | 88.2 | 6.33 |
| 87.8 | 92.4 | Manx Ex Fnd | 96.5 | 101.7 | 6.91 |
| | | 4 Irish Place, Gibraltar. Telex GK 245 | | | |
| 118.7 | 70.3 | Gib Inv Tst | 52.7 | 70.3 | .. |
| 99.0 | 96.9 | Key City Inv | 78.8 | 96.0 | .. |
| 64.7 | 43.7 | Warrant Fnd | 61.3 | 69.2 | .. |
| | | **Property Growth Overseas.** 28 Irish Town, Gibraltar. (Gib) 6106 | | | |
| 102.90 | 89.91 | US Dollar Fnd $ | .. | 89.91 | .. |
| 128.45 | 104.40 | Sterling Fnd £ | .. | 128.45 | .. |
| | | **Save & Prosper International.** Dealg. 37 Broad St, St Helier, Jersey. 0534 20591 | | | |
| 9.95 | 9.91 | Dollar Fxd Int $ | 9.34 | 9.92e | 7.06 |
| 6.29 | 6.17 | Int Growth $ | 6.08 | 6.56 | .. |
| 35.39 | 33.30 | Far Eastern $ | 32.05 | 34.65 | .. |
| 3.62 | 3.84 | N. American $ | 3.84 | 3.66 | .. |
| 13.71 | 13.65 | Sepro $ | 12.49 | 13.65 | .. |
| 233.6 | 184.7 | Channel Cap k | 212.0 | 221.3e | 1.79 |
| 148.6 | 100.7 | Channel Isles k | 143.4 | 151.0e | 4.94 |
| 145.0 | 122.0 | Commodity | 124.0 | 130.6 | .. |
| 129.5 | 111.1 | St Fixed Int | 122.7 | 129.8 | 10.71 |
| | | **Schroder Life Group.** Enterprise House, Portsmouth. 0705 27733. International Funds | | | |
| 116.4 | 107.9 | £ Equity | 101.5 | 107.9 | .. |
| 118.3 | 107.4 | $ Equity | 113.1 | 120.3 | .. |
| 146.3 | 125.6 | £ Fixed Int | 141.1 | 150.1 | .. |
| 102.3 | 103.8 | $ Fixed Int | 102.2 | 108.7 | .. |
| 124.5 | 101.3 | £ Managed | 121.3 | 129.0 | .. |
| 108.8 | 111.4 | $ Managed | 107.7 | 114.5 | .. |
| | | **Surinvest (Jersey) Ltd.** PO Box 98, St Helier, Jersey. 0534 73673 | | | |
| 10.28 | 6.55 | Amer Ind Trust $ | 6.51 | 6.65 | 1.50 |
| 15.28 | 10.28 | Copper Trust £ | 10.28 | 10.42 | .. |
| 9.77 | 9.60 | Japan Index Tst £ | 8.18 | 8.32 | .. |
| | | **Surinvest Trust Managers Ltd.** 50 Athol St, Douglas, IOM. 0624 23914 | | | |
| 112.2 | 96.8 | The Silver Tst | 98.5 | 100.9 | .. |
| | | **Tyndall Group (Bermuda).** PO Box 1256, Hamilton 5, Bermuda. 2-2760 | | | |
| 1.14 | 1.04 | O'seas Dist (3) $ | 0.99 | 1.04e | 6.00 |
| 1.61 | 1.14 | Do Accum (3) $ | 1.51 | 1.60 | .. |
| 2.47 | 2.43 | 3 Way Int (40) $ | 2.47 | 2.60 | .. |
| | | **Tyndall Group (Isle of Man).** Victory House, Douglas, IOM. 0624-25029 | | | |
| 135.8 | 92.8 | Man Fund | 126.8 | 133.8 | .. |
| | | **Tyndall Group (Jersey).** 2 New Street, St Helier, Jersey. 0534-37331 | | | |
| 128.8 | 92.8 | Jersey Man Fnd | 125.8 | 132.6 | .. |
| 7.50 | 6.60 | O'seas Ster (3) £ | 6.15 | 6.60e | 6.00 |
| 10.50 | 10.15 | Do Accum (3) £ | 9.60 | 10.15 | .. |
| 117.8 | 98.2 | Gilt Dist (3) | 116.0 | 118.2 | 10.33 |
| 143.8 | 104.4 | Do Accum (3) | 142.0 | 144.6 | .. |
| 191.0 | 111.0 | Jersey Fnd Dist | 191.0 | 202.6 | 7.00 |
| 246.8 | 142.0 | Do 3 Accum | 246.8 | 261.8 | .. |

e Ex dividend. * Not available to the general public. † Guernsey gross yield. ‡ Previous days price. a Ex all. c Dealings suspended. e Sub-divided. f Cash value for £100 premium. g Ex bonus. h Estimated yield. k Yield before Jersey tax. p Periodic premium. s Single premium. Dealing or valuation days—(1) Monday, (2) Tuesday, (3) Wednesday, (4) Thursday, (5) Friday, (8) Feb 1, (9) Jan 31, (10) Jan 31, (14) Feb 1, (15) Feb 1, (16) Jan 24, (18) Feb 7, (20) 25th of month, (21) 2nd Thursday of month, (22) 1st and 3rd Wednesday of month, (22) 20th of month; (24) 3rd Tuesday of month, (25) 1st and 3rd Thursday of month, (26) 4th Thursday of month, (27) 1st Wednesday of month, (28) Last Thursday of month, (29) 3rd working day of month, (30) 16th of month, (31) 1st working day of month, (32) 20th of month, (33) 1st day of Feb, May, Aug, Nov, (34) Last working day of month, (35) 15th of month, (36) 14th of month, (37) 21st of each month, (38) 3rd Wednesday of month, (39) 2nd Wednesday of month, (40) Valued monthly.

# Stock Exchange Prices

# Breweries retreat

ACCOUNT DAYS: Dealings Began, Jan 16. Dealings End, Jan 27. § Contango Day, Jan 30. Settlement Day, Feb 7

§ Forward bargains are permitted on two previous days

## BRITISH FUNDS

| 1977-78 High | Low | Stock | Price | Ch'ge | Int. Yield | Gross Red. Yield |
|---|---|---|---|---|---|---|
| 101¹¹/₁₆ | 93⅜ | Treas | 9½ | 1978 | 100⅜ | 5.836 | 5.786 |
| 104¹⁵/₁₆ | 97⅛ | Treas | 10⅝ | 1978 | 102⅜ | 10.343 | 5.265 |
| 100¾ | 90⅝ | Exch | 5½ | 1978-80 | 99½ | 5.625 | 5.726 |
| 107 | 95¼ | Treas | 11½ | 1979 | 104¹⁵/₁₆ | 10.987 | 7.148 |
| 97⅞ | 84¹⁵/₁₆ | Treas | 9½ | 1979 | 95¾ | 9.784 | 6.130 |
| 95⅝ | 85¼ | Elec | 9½ | 1976-79 | 96⅝ | 4.422 | 8.715 |
| 106⅝ | 92⅝ | Treas | 10½ | 1979 | 104 | 10.096 | 5.032 |
| 97⅛ | 84⅞ | Elec | 9½ | 1978-79 | 95⅝ | 3.650 | 6.070 |
| 106⅝ | 87¹⁵/₁₆ | Treas Cnv | 9½ | 1980 | 101⅞ | 8.841 | 6.093 |
| 108¾ | 86⅝ | Treas | 9½ | 1980 | 101¼ | 9.229 | 6.307 |
| 98 | 83½ | Treas | 9½ | 1977-80 | 94¾ | 3.710 | 6.107 |
| 99¼ | 83¹⁵/₁₆ | Fund | 9½ | 1978-80 | 95⅝ | 5.507 | 7.388 |
| 112⅝ | 96⅜ | Exch | 13½ | 1980 | 108⅝ | 11.956 | 9.414 |
| 109⅝ | 92¼ | Treas | 11½ | 1981 | 106 | 10.881 | 9.157 |
| 94⅜ | 77⅝ | Treas | 9½ | 1979-81 | 91¼ | 3.944 | 6.748 |
| 104 | 86¹⁵/₁₆ | Treas | 9½ | 1981 | 100¼ | 9.738 | 9.496 |
| 97¼ | 86¼ | Exch | 9½ | 1981 | 96¾ | 8.588 | 9.997 |
| 110⅛ | 97⅛ | Exch | 12¼ | 1981 | 108⅝ | 9.441 | 9.305 |
| 92⅜ | 87¼ | Exch | 9½ | 1981 | 87⅞ | 3.421 | 9.843 |
| 113¾ | 96¼ | Exch | 12¾ | 1981 | 108¾ | 11.663 | 9.761 |
| 108⅝ | 93¾ | Treas | 9½ | 1980-82 | 98½ | 8.828 | 8.958 |
| 99¼ | 72⅛ | Treas | 3½ | 1982 | 85¾ | 3.822 | 7.348 |
| 119⅝ | 101¼ | Treas | 14½ | 1982 | 114¾ | 12.213 | 9.650 |
| 99⅛ | 83⅜ | Treas | 9½ | 1982 | 96 | 8.888 | 9.664 |
| 109¾ | 93⅜ | Exch | 9½ | 1982 | 99¼ | 9.332 | 9.479 |
| 97⅞ | 81¼ | Exch | 3½ | 1983 | 81⅞ | 3.664 | 7.328 |
| 114¼ | 95¾ | Treas | 12½ | 1983 | 113¾ | 10.989 | 9.704 |
| 101⅜ | 86⅛ | Treas | 9½ | 1983 | 97¾ | 9.485 | 9.803 |
| 117 | 88 | Fund | 9½ | 1985-84 | 87¾ | 6.389 | 9.134 |
| 99¾ | 72¾ | Fund | 4½ | 1984-86 | 95¾ | 8.845 | 9.365 |
| 87⅜ | 67 | Fund | 6½ | 1985-87 | 85¾ | 7.708 | 9.027 |
| 93⅝ | 66⅜ | Treas | 7¾ | 1985-88 | 87⅞ | 8.828 | 9.686 |
| 93⅝ | 69¾ | Treas | 3½ | 1979-88 | 88⅜ | 4.510 | 7.758 |
| 93⅜ | 72 | Fund | 5½ | 1986-88 | 93¾ | 6.939 | 8.883 |
| 139½ | 90¼ | Treas | 13½ | 1990 | 112⅝ | 11.552 | 11.097 |
| 93⅛ | 67⅛ | Treas | 8½ | 1987-90 | 87½ | 9.518 | 10.160 |
| 111½ | 90¾ | Treas | 11¾ | 1991 | 103⅝ | 11.347 | 11.218 |
| 73¼ | 54 | Fund | 3½ | 1978-88 | 69¾ | 4.848 | 9.601 |
| 117 | 89¾ | Treas | 12¾ | 1992 | 109¾ | 11.811 | 11.342 |
| 96⅝ | 73⅜ | Treas | 10½ | 1992 | 91½ | 10.819 | 11.077 |
| 113 | 83⅜ | Exch | 12¼ | 1992 | 110¾ | 11.994 | 11.428 |
| 115½ | 84¾ | Treas | 12½ | 1993 | 108¾ | 11.588 | 11.389 |
| 127 | 95¾ | Exch | 13¾ | 1992 | 120¾ | 12.813 | 11.514 |
| 125⅛ | 98 | Treas | 13¼ | 1993 | 117¾ | 11.901 | 11.903 |
| 128½ | 99 | Treas | 14½ | 1994 | 120¾ | 12.012 | 11.626 |
| 114¼ | 84¾ | Exch | 12½ | 1994 | 106¾ | 11.629 | 11.488 |
| 95¼ | 68¾ | Treas | 9½ | 1994 | 87¾ | 10.435 | 10.774 |
| 110⅝ | 92⅝ | Treas | 12¾ | 1995 | 104¾ | 11.508 | 11.158 |
| 51⅞ | 33¾ | Gas | 3½ | 1990-95 | 50¼ | 5.385 | 8.597 |
| 119¾ | 87¼ | Treas | 12¾ | 1995 | 111¾ | 11.679 | 11.319 |
| 119⅝ | 91 | Treas | 9½ | 1992-96 | 89¼ | 10.590 | 10.679 |
| 133¼ | 101¼ | Treas | 15¾ | 1996 | 128¾ | 13.138 | 11.981 |
| 122⅝ | 89¾ | Exch | 13¾ | 1996 | 115 | 11.756 | 11.568 |
| 96 | 32 | Rdmptn | 3½ | 1986-96 | 48⅜ | 6.253 | 5.869 |
| 121 | 87¼ | Treas | 13¾ | 1997 | 112⅝ | 11.746 | 11.573 |
| 94¾ | 69⅝ | Treas | 9½ | 1997 | 86 | 11.127 | 11.527 |
| 89¾ | 69¾ | Exch | 9½ | 1997 | 86 | 10.589 | 10.910 |
| 72⅜ | 51 | Treas | 5½ | 1998-98 | 70 | 9.357 | 10.538 |
| 135⅛ | 103⅞ | Treas | 15¾ | 1998 | 132¾ | 14.187 | 11.840 |
| 96⅜ | 68¾ | Treas | 9½ | 1999 | 89½ | 10.749 | 10.910 |
| 4.7⅝ | 3½ | Fund | 2½ | 1999-04 | 4.1⅞ | 2.949 | 9.299 |
| 81¼ | 57¾ | Treas | 8½ | 2002-06 | 78¾ | 10.461 | 10.643 |
| 52½ | 40¾ | Treas | 5½ | 2008-12 | 50¼ | 10.127 | 10.394 |
| 82 | 53¾ | Treas | 7¾ | 2012-15 | 74¼ | 10.422 | 10.506 |
| 38¾ | 30¾ | Consols | 4% | | 36¾ | 10.897 | 10.963 |
| 38¾ | 25¾ | War Ln | 3½% | | 36¾ | 9.783 | — |
| 39¼ | 29⅝ | Conv | 3½% | | 38⅞ | 9.375 | — |
| 28¾ | 20⅜ | Treas | 3% | | 27¾ | 11.158 | — |
| 24¾ | 17⅜ | Consols | 2½% | | 23¾ | 10.737 | — |
| 27 | 17¾ | Treas. Alt 75 | 2½% | | 24¾ | 12.111 | — |

## COMMONWEALTH AND FOREIGN

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| 101½ | 91¾ | Aust | 9½% | 76-78 | 101¼ | 5.512 | 6.266 |
| 96¼ | 78½ | Aust | 5½% | 77-80 | 94½ | 5.837 | 5.781 |
| 99¼ | 89¼ | Aust | 6½% | 81-83 | 96 | 6.124 | 6.781 |
| 87¾ | 63¼ | Aust | 6% | 81-83 | 85 | 6.124 | 9.387 |
| 95 | 77¾ | Aust | 7½% | 79-81 | 94¼ | 7.803 | 9.638 |
| 90 | 90 | Chilean Mtged | | | 90 | — | — |
| 12½ | 8¼ | E Africa | 5½% | 77-83 | 73 | 7.538 | 13.005 |
| 340 | 195 | German | 4% | 1939 | 340 | — | — |
| 42 | 32½ | Hungary | 4½% | 1924 | 40 | — | — |
| 104¼ | 69¾ | Ireland | 7½% | 81-83 | 87½ | — | — |
| 94¼ | 84¼ | Jamaica | 7½% | 77-79 | 95½ | 8.120 | 11.307 |
| 251 | 222 | Japan | Aus 4% | 1910 | 260 | -3 | — | — |
| 78½ | 63 | Japan | 6% | 53-88 | 72½ | — | — |
| 73 | 68 | Kenya | 5½% | 78-82 | 76 | 6.549 | 12.995 |
| 96 | 90 | Malaya | 7½% | 78-82 | 94 | 8.873 | 12.045 |
| 26½ | 21½ | N Z | 6% | 75-80 | 26 | 6.605 | 9.330 |
| 93¾ | 83¾ | N Z | 7½% | 78-82 | 93 | 8.373 | 11.207 |
| 89 | 66¾ | N Z | 7½% | 83-86 | 87 | 8.690 | 9.944 |
| 91 | 74 | N Rhd | 6½% | 78-81 | 89 | 6.744 | 10.389 |
| 91 | 74 | Nyasa | 6½% | 78-81 | 89 | 6.744 | 10.389 |
| 125 | 148 | Peru | 6% | Ass | 126 | — | — |
| 84 | 82 | S Africa | 9½% | 78-81 | 94 | — | — |
| 70 | 50 | S Rhd | 3½% | 65-70 | 65 | — | — |
| 65 | 20 | S Rhd | 4½% | 87-92 | 58 | -2 | — |
| 90 | 44 | S Rhd | 6% | 76-81 | 85 | -3 | — |
| 52 | 48 | Spanish | 4% | | 45 | — | — |
| 80½ | 67 | Tang | 5½% | 78-82 | 80½ | — | 7.344 | 12.589 |
| 93 | 60 | Uruguay | 3½% | | 90 | — | — |

## LOCAL AUTHORITIES

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| 27 | 20¾ | L C C | 3% | 1920 | 25¾ | -¼ | 12.003 | — |
| 84½ | 64¼ | L C C | 5½% | 1947-67 | 82½ | -½ | 6.662 | 9.423 |
| 93 | 72 | L C C | 5½% | 77-82 | 92¾ | — | 5.940 | 7.893 |
| 85¼ | 62 | L C C | 5½% | 82-84 | 83¾ | -½ | 6.609 | 8.866 |
| 78¾ | 53¾ | L C C | 5½% | 85-87 | 73¾ | -¼ | 7.514 | 9.948 |
| 89¾ | 81¼ | L C C | 6% | 78-79 | 86¾ | — | 6.202 | 8.186 |
| 77 | 58 | L C C | 6% | 88-90 | 76¼ | — | 8.538 | 10.122 |
| 73¾ | 53 | G L C | 6¾% | 90-92 | 70¾ | -¼ | 9.486 | 10.754 |
| 109½ | 82 | G L C | 9% | 90-92 | 98¾ | — | 9.673 | 9.959 |
| 107¾ | 93¾ | G L C | 12½% | 1982 | 106¼ | -¼ | 11.745 | 10.579 |
| 111½ | 91 | G L C | 12¾% | 1982 | 109¾ | -¼ | 11.673 | 10.789 |
| 100 | 89¾ | G L C | 11% | 1982 | 98¾ | -¼ | 11.216 | 10.840 |
| 98¾ | 70½ | C of L | 6¾% | 80-82 | 87½ | — | 7.428 | 10.025 |
| 92½ | 88¼ | Ac Mt | 7¾% | 81-84 | 91½ | -½ | 8.530 | 10.097 |
| 77¾ | 55¾ | Ac Mt | 6¾% | 91-93 | 76½ | -½ | 10.482 | 11.341 |
| 73¾ | 55¾ | Ac Mt | 6¾% | 85-90 | 72¾ | -½ | 9.473 | 11.101 |
| 94¾ | 74¾ | Belfast | 6¾% | 76-79 | 94¾ | — | 6.816 | 7.988 |
| 99½ | 84¼ | Brighton | 6¾% | 76-79 | 98¼ | — | 6.816 | 7.988 |
| 98¾ | 85 | Camden | 6¾% | 77-79 | 98¼ | — | 6.563 | 7.963 |
| 91¾ | 75½ | Croydon | 6¾% | 78-81 | 90 | — | 7.496 | 9.935 |
| 98¾ | 85½ | Edin | 6¾% | 77-79 | 98¼ | — | 6.551 | 7.948 |
| 100 | 85¾ | Glasgow | 6¾% | 76-79 | 99¼ | — | 6.598 | 10.244 |
| 109 | 99 | Gwich | 6¾% | 76-78 | 99¾ | — | 6.766 | 7.116 |
| 110¼ | 96¼ | Liverpl | 13¾% | 1981 | 110 | — | 12.574 | 10.073 |
| 70 | 52¾ | Met Water B | 3½ | 40-63 | 53 | — | 9.414 | 11.085 |
| 92 | 76½ | N I | 6¾% | 79-80 | 89 | — | 7.303 | 13.029 |
| 85¾ | 61 | N I | 6% | 82-84 | 83½ | — | 8.506 | 10.944 |
| 86¾ | 65 | N I Elec | 6¾% | 81-83 | 85 | — | 7.848 | 11.050 |
| 100 | 89½ | Notts | 6¾% | 76-78 | 99¾ | — | 6.766 | 7.291 |
| 97¾ | 84 | Sibend | 5¾% | 77-79 | 97¼ | — | 5.298 | 8.084 |
| 94¾ | 77¾ | Swark | 6¾% | 82-86 | 93½ | — | 7.253 | 10.804 |
| 84¾ | 77¾ | Surrey | 6¾% | 78-80 | 84 | — | 6.384 | 9.898 |

| 1977-78 High | Low | Company | Price | Ch'ge | Div pence | Yld % | P/E |
|---|---|---|---|---|---|---|---|
| Investment Dollar Premium 72p (-69%ex1. Premium Conversion Factor 0.7800. | | | | | | | |

## FOREIGN STOCKS

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| 54½ | 40½ | Bayer | 141½ | | -¼ | 197 | 4 8 18.3 |
| 154 | 114 | Commerzbank | 113½ | | -½ | 44.3 | 3.2 15.6 |
| 152¾ | 112¾ | Cp Nat Paris | 145½ | | +1 | 187 | 4.0 6.3 |
| 52 | 43 | EBES | 145½ | | | 281 | 6.2 | — |
| 23 | 14 | Ericsson | 15⅜ | | -⅛ | 69.2 | 3 8 20.5 |
| 13 | 6 | Kinsdler | 6 | | | — | — | — |
| 74 | 42 | Granges | 48½ | | -½ | — | — | — |
| 560 | 365 | Hoechst | 390 | | +5 | 19.7 | 5.1 13 3 |
| 34 | 8 | Montecatini E | 8 | | | — | — | — |
| 650 | 470 | Rubeco-N.5 | 483 | | +7 | 29.7 | 6.2 27.7 |
| 481 | 325 | Rullnco Subs fl 5 | 335 | | +5 | — | — | 43.2 |
| 30 | 10 | Snia Viscose | 30 | | | — | — | — |
| 905 | 710 | Thyssen-Hutte | 730 | | -15 | — | — | 13.1 |
| 74¼ | 42 | Volkswagen | 167 | | +1 | — | — | — |

## DOLLAR STOCKS

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| 108⅛ | 84 | Brascan | 89¼ | | -½ | 57.4 | 7.0 | 3.7 |
| 17 | 6 | BP Canada | 8½ | | | — | — | — |
| 154½ | 94 | Can Pac Ord | 139¾ | | +¼ | 47.0 | 4.8 | 7.5 |
| 16¾ | 9½ | El Paso | £10 | | -¼ | 41.7 | 4.2 | 18.8 |
| 45½ | 27¾ | Exxon Corp | 128¾ | | +¼ | — | — | — |
| 35 | 29¾ | Fluor | 31¼ | | +¼ | 63.7 | 2.9 | 9.6 |
| 32½ | 19 | Hollinger | 19½ | | | — | — | — |
| 33⅜ | 24½ | Hud Bay Oil | £23¾ | | +¼ | 38.9 | 11 | 46.8 |
| 24¾ | 14½ | Husky Oil | £15 | | +⅛ | — | — | — |
| 29¾ | 10⅝ | INCO | £10¾ | | +⅛ | 56.3 | 5.4 | 6.7 |
| 21¾ | 16 | IC Ind | 17¾ | | +¼ | 53.4 | 7.6 | 9.8 |
| 33⅜ | 18½ | Kaiser Alum | 21⅝ | | +¼ | 81.1 | 12.4 | — |
| 16¹¹/₁₆ | 8¾ | Massey-Ferg | 9¾ | | +¼ | 58.1 | 6.5 | 8.6 |
| 17¾ | 11½ | Norton Simon | £12¾ | | +¼ | 43.7 | 3.5 | 10.0 |
| 27⅝ | 20 | Pacific Petrol | £23¾ | | +¼ | — | — | — |
| 24¾ | 17¾ | Pan Canadian | £15¾ | | +¼ | — | — | — |
| 200 | 130 | Sleep Rock | 138 | | +1 | — | — | — |
| 12¾ | 8½ | Trans Can P | 10¾ | | +¼ | — | — | — |
| 42 | 19¾ | US Steel | £19¾ | | +¼ | — | — | — |
| 72½ | 52½ | White Pass | 52½ | | | 15.9 | 2.2 | 21.0 |
| 12¾ | 7½ | Zapata Corp | £13¾ | | +¼ | 15.7 | 1.3 | 6.1 |

## BANKS AND DISCOUNTS

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| 205 | 185 | Alexs' Discount | 205 | | -- | 22.0 | 8 0 | 32.2 |
| 395 | 350 | Allen H & Ross | 370 | | -- | 46.5 | 9.1 | 9.1 |
| 248 | 208 | Allied Irish | 161 | | -2 | 40.0 | 6.2 | 10.8 |
| 195 | 168 | Arb-Latham | 194 | | -- | 14.3 | 8.7 | 11.3 |
| 237 | 220 | ANZ Grp | 258 | | +10 | 11.8 | 4.5 | 6.5 |
| 22¾ | 13¾ | Bank America | 13⅜ | | +¼ | 48.3 | 3.6 | 10.9 |
| 371 | 242½ | Bk of Ireland | 350 | | -- | 39.0 | 7.7 | 8.8 |
| 27 | 18 | Bk Leumi Israel | 18 | | -- | 1.1 | 3.9 | — |
| 200 | 170 | Bk Liverpool | 170 | | -- | 31.2 | 6.9 | 14.9 |
| 500 | 370 | Bk of NSW | 390 | | -- | 18.6 | 4.8 | 8.4 |
| 58 | 40 | Bk of Scotland | 313 | | -2 | 16.5 | 5.3 | 8.2 |
| 34¾ | 21¾ | Barclays Bank | 335 | | -3 | 16.4 | 4.9 | 8.3 |
| 276 | 216 | Brown Shipley | 205 | | -- | 14.0 | 6.8 | 7.6 |
| 320 | 225 | Cater Ryder | 308 | | -- | 26.6 | 8.6 | — |
| 78¾ | 47½ | Chase Nat | 71½ | | +¼ | 46.2 | 6.5 | — |
| 22¾ | 13¾ | Citicorp | 13⅝ | | +¼ | 61.7 | 4.4 | 7.4 |
| 93 | 51½ | Clive Discount | 79 | | -- | 7.2 | 8.2 | 8.9 |
| 210 | 170 | Com Bk of Aust | 190 | | +2 | 10.3 | 5.7 | 8.4 |
| 170 | 115 | Com Bk of Syd | 120 | | -- | 8.5 | 7.1 | — |
| 17¾ | 12¾ | CC De France | 14 | | -- | 131 | 9.3 | 9.9 |
| 3 | ¾ | First Nat Fin | 2 | | -- | — | — | — |
| 12½ | 7 | Fraser Ans | 11¾ | | -- | — | — | — |
| 210 | 170 | Gerrard & Nat | 198 | | -- | 12.4 | 6.6 | 8.3 |
| 53 | 37 | Gibbs A. | 48 | | -- | 3.0 | 6.6 | 16.9 |
| 277 | 161¼ | Gillett Bros | 247 | | -- | 23.4 | 9.5 | 11.5 |
| 126 | 95 | Grindlays Hldgs | 117 | | +1 | 4.6 | 3.9 | 6.3 |
| 119 | 87 | Guinness Peat | 103 | | +3 | 15.1 | 7.4 | 10.1 |
| 225 | 152 | Hambros Ord | £19 | | -- | 18.1 | 8.0 | — |
| 257 | 142 | Do Ord | 207 | | -- | 14.4 | 7.0 | 6.0 |
| 116 | 74 | Hill Samuel | 84 | | -- | 6.7 | 7.1 | 8.3 |
| 348½ | 224 | Hong K & Shang | 256 | | +7 | 7.7 | 3.1 | 30.3 |
| 58 | 54½ | Jessel Toynbee | 58 | | -- | 6.3 | 7.1 | — |
| 345 | 275 | Joseph L. | 288 | | -- | 12.0 | 6.7 | 8.9 |
| 51 | 21 | Keyser Ullmann | 43 | | -1 | 0.5 | 1.1 | — |
| 37 | 22 | King & Shaxson | 34 | | -- | 5.1 | 7.6 | 8.5 |
| 134 | 92 | Kleinwort Ben | 116 | | -- | 5.9 | 5.1 | 8.1 |
| 255 | 185 | Lloyds Bank | 235 | | -3 | 13.2 | 4.6 | 5.8 |
| 132 | 92 | Mercury Secs | 132 | | -1 | 5.1 | 3.9 | 8.3 |
| 370 | 245 | Midland | 365 | | +3 | 28.6 | 6.3 | 8.6 |
| 82 | 53½ | Minster Assets | 69 | | -- | 5.3 | 7.7 | 8.7 |
| 240 | 188 | Nat of Aust | 228 | | +3 | 27 | 4.9 | 7.1 |
| 49 | 38 | Nat Com Bk Grp | 78 | | -- | 4.0 | 5.1 | 5.8 |
| 295 | 245 | Nat W minster | 283 | | -6 | 16.5 | 5.8 | 6.5 |
| 40 | 29 | Ottaman | £30 | | -- | 2.5 | 8.4 | 11.9 |
| 51 | 45 | Rea Bros | 62 | | -- | 3.4 | 5.5 | 11.0 |
| 21¾ | 14½ | Roy of Can | £15¾ | | -½ | 43.8 | 4.5 | 11.7 |
| 490 | 290 | Schroders | 440 | | -- | 15.7 | 3.6 | 15.8 |
| 250 | 188½ | Secombe Mar | 250 | | -- | 18.7 | 7.5 | 7.4 |
| 140 | 98 | Smith St Aubyn | 98 | | -- | 7.0 | 7.1 | 9.4 |
| 430 | 293 | Standard Chart | 420 | | -- | 27.6 | 6.6 | 8.0 |
| 515 | 385 | Union Discount | 450 | | -- | 32.4 | 7.2 | 18.1 |
| 74 | 37 | Wintrust | 65 | | -- | 4.6 | 7.0 | 25.9 |

## BREWERIES AND DISTILLERIES

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| 46 | 36 | Allied | 43½ | | +½ | 6.04 | 7.1 | 10.1 |
| 210 | 177 | Bass Charrington | 194 | | -5 | 7.3 | 5.1 | 9.5 |
| 42 | 26 | Bellhaven Grp | 28 | | -- | — | — | — |
| 274 | 194 | Bell A | 224 | | -- | 7.4 | 3.2 | 8.1 |
| 142 | 92 | Buddingtons | 140 | | -- | 5.9 | 4.2 | 14.9 |
| 112 | 84 | Brown N. | 106 | | -- | 5.9 | 5.6 | 12.4 |
| 177 | 84 | Bulmer H P | 134 | | -- | 4.9 | 3.6 | 7.9 |
| 240 | 75 | Burtonwood | 150 | | -1 | 7.4 | 4.9 | 10.9 |
| 46 | 40 | C of Lin Dfd | 38 | | -- | 3.6 | 9.2 | 23.2 |
| 155 | 100 | Devenish | 155 | | -- | 8.9 | 5.8 | 8.2 |
| 202½ | 149 | Distillers | 194 | | -1 | 9.8 | 6.0 | 10.4 |
| 305 | 190 | Glenlivet Dist | 300 | | -- | 8.4 | 1.3 | 12.3 |
| 195 | 150 | Greenall | 190 | | -1 | 9.8 | 6.2 | 10.4 |
| 214 | 152 | Greene King | 213 | | -- | 10.9 | 5.1 | 10.8 |
| 208 | 134 | Guinness | 185 | | -1 | 10.6 | 5.8 | 8.9 |
| 142 | 95 | Hardys & H'sons | 135 | | -- | 10.6 | 7.9 | 9.1 |
| 153 | 93 | Highland | 151 | | -1 | 4.4 | 2.9 | 13.6 |
| 108 | 85 | Invergordon | 91 | | -- | 3.2 | 3.4 | 11.2 |
| 2.65 | 42 | Irish Distillers | 125 | | -2 | 5.4 | 4.3 | 16.2 |
| 54 | 51 | Marston | 53 | | -- | 2.6 | 4.8 | 8.2 |
| 70½ | 49 | Scot & Newcastle | 64 | | -1 | 4.9 | 7.7 | 14.0 |
| 19½ | 13½ | Seagram | £13¾ | | -¼ | 45.7 | 3.4 | 9.7 |
| 54 | 40 | SA Breweries | 50 | | -- | 6.3 | 10.6 | 4.3 |
| 197 | 62 | Tomatin | 101 | | -1 | 4.1 | 4.1 | 29.6 |
| 415 | 258 | Vaux | 388 | | -5 | 24.4 | 6.3 | 10.1 |
| 60½ | 50½ | Whitbread 'A' | 58 | | -2 | 5.6 | 6.3 | 10.1 |
| 91 | 60 | Do B | 81 | | -1 | 5.8 | 6.1 | 10.3 |
| 54 | 35 | Wolverhmptn Bat | 41 | | -- | 5.7 | 6.8 | 23.1 |
| 200 | 114 | Wolverhampton | 196 | | -- | 8.7 | 4.4 | 11.6 |

## COMMERCIAL AND INDUSTRIAL

### A — B

| 1977-78 High | Low | Company | Price | Ch'ge | Gross Div pence | Yld % | P/E |
|---|---|---|---|---|---|---|---|
| 122 | 77 | AAH | 121 | -4 | 8.3 | 6.9 | 8.9 |
| 147 | 56 | AB Electronic | 108 | .. | 7.6 | 7.3 | 7.4 |
| 38 | 25 | AC Cars | 38 | .. | 1.5 | 3.8 | 9.5 |
| 86 | 32 | AGB Research | 86 | -1 | 3.5 | 4.0 | 14.2 |
| 228½ | 134 | APV Hldgs | 213 | -9 | 8.1 | 3.8 | 8.5 |
| 72 | 43 | Aaronson Bros | 61 | .. | 2.8 | 4.6 | 6.9 |
| 115 | 82 | Acrow | 112 | -1 | 7.6 | 6.2 | 12.7 |
| 58 | 32 | Do A | 54 | -3 | 3.6 | 6.3 | 9.8 |
| 41 | 11 | Adda Int | 37½ | -2 | 0.8 | 2.1 | .. |
| 282 | 180 | Advsest Group | 259 | -11 | 10.2 | 3.8 | 7.2 |
| 63 | 34 | Aerovt'A Gen | 57 | .. | 3.5 | 6 1 | 10.2 |
| 63 | 42 | Airfix Ind | 51 | .. | 4.6 | 9 0 | 6.7 |
| 131 | 79 | Albright & W | 101 | .. | 6.5 | 6.4 | 6.6 |
| 96 | 69 | Alcan 10½% | £90 | .. | 1050 | 11.7 | .. |
| 144 | 71 | Do 9½ Cnv | £144 | -2 | 900 | 6.3 | .. |
| 300 | 205 | Alginate Ind | 290 | +2 | 18.7 | 6.8 | 10.7 |
| 77 | 44 | Allen & Hanbury | 59 | -1 | 5.6 | 11.1 | .. |
| 54 | 34 | Allen W. G. | 54 | .. | 3.9 | 7.2 | 6.9 |
| 142 | 84 | Allied Colloids | 88 | -2 | 2.4 | 3.5 | 12.0 |
| 108½ | 44½ | Allied Insulators | 90 | .. | 5.3 | 5.8 | 7.2 |
| 68 | 43 | Allied Plant | 13 | -1 | 1.1 | 8.2 | 7.8 |
| 50 | 19 | Allied Polymer | 50 | .. | 3.4 | 6.7 | 24.5 |
| 188 | 75½ | Allied Retailers | 178 | -2 | 12.1 | 6.8 | 8.8 |
| 46 | 19 | Alpine Hldgs | 42 | -1 | 2.5 | 5.9 | 25.1 |
| 292 | 210 | Amal Metal | 277 | .. | 21.5 | 7.7 | 8.4 |
| 136 | 57½ | Amal Power | 125 | -1 | 8.0 | 6.4 | 7.0 |
| 41 | 21 | Amber Day | 40½ | -½ | 2.9 | 7.2 | 8.8 |
| 18 | 8 | Amber Ind Hldgs | 16 | .. | 0.5a | 4.7 | 24 |
| 96 | 41 | Anchor Chem | 70 | .. | 6.0 | 8.5 | 7.8 |
| 33 | 22 | Anderson Strath | 29 | -1 | 3.5 | 7.8 | 6.6 |
| 90 | 48½ | Anglia TV 'A' | 89 | .. | 6.0 | 6.7 | 7.7 |
| 540 | 390 | Anglo Amer Ind | 430 | .. | 42.2 | 10.0 | 4 0 |
| 42 | 22 | Ang Swiss Hldgs | 33 | .. | .. | .. | .. |
| 49 | 29 | Appleyard | 37 | .. | 2.7 | 7.7 | 6.6 |
| 39½ | 16½ | Aquascutum 'A' | 39 | .. | 1.5 | 4 | 6.6 |
| 127 | 66 | Arbuthnot Mtr | 121 | -1 | 11.7 | 9.7 | 9.2 |
| 75 | 38 | Armitage Shanks | 69 | -2½ | 6.5 | 9.4 | 10.0 |
| 53 | 39 | Armst Equip | 53 | .. | 3.1 | 5.3 | 9.9 |
| 83 | 44 | Asprey Gr'g Pf | 80 | .. | 4.0 | 12.0 | .. |
| 94 | 55½ | Ass Biscuit | 84 | -2 | 4.8 | 5.7 | 8.1 |
| 37 | 18 | Ass Book | 26 | .. | 1.9 | 7.4 | .. |
| 298½ | 134 | Ass Brit Food | 268 | • .. | 8.1 | 3.8 | 8.5 |
| 73 | 43 | Ass Engineer | 122 | .. | 7.1 | 5.8 | 6.3 |
| 68 | 36 | Ass Fisheries | 61 | -1 | 5.4 | 8.9 | 12.2 |
| 58 | 32 | Ass Leisure | 54 | .. | 4.3 | 7.9 | 10.1 |
| 194 | 121 | Ass News | 162 | -3 | 8.1 | 5.0 | 9.2 |
| 52 | 30 | Ass Paper | 50½ | .. | 4.5 | 8.9 | .. |
| 287 | 153 | Ass Port Cement | 260 | -1 | 13.1 | 5.1 | 8.6 |
| 119 | 69½ | Ass Tel 'A' | 105 | -2 | 9.8 | 9.4 | 7.7 |
| 28 | 13 | Ass Tooling | 26 | .. | 1.9 | 7.5 | 10.2 |
| 33 | 23 | Astbury & Midley | 29 | .. | 1.7 | 4.2 | 6.1 |
| 57 | 27 | Atkins Bros | 49 | .. | 3.6 | 11.4 | 7.6 |
| 96 | 56 | Autocontrol | 34 | .. | .. | .. | 8.4 |
| 43 | 32 | Aull & Wilsorg | 33 | .. | 2.9 | 8.8 | 7.0 |
| 98 | 58 | Aurora Hldgs | 96 | .. | 7.9 | 8.2 | 4.6 |
| 70 | 30 | Austin E. | 70 | .. | 5.5 | 7.8 | 8.0 |
| 119½ | 82 | Automotive Pd | 101 | -1 | 4.6 | 4.6 | 8.1 |
| 34 | 14½ | Avana Grp | 31½ | .. | 1.6 | 4.9 | 7.9 |
| 174 | 113 | Averys | 152 | -1 | 8.3 | 5.4 | 9.1 |
| 197 | 74 | Avon Rubber | 186 | -1 | 14.1 | 7.6 | 7.2 |
| 307 | 235 | B.A.T. Ind | 267 | -3 | 20.6 | 7.5 | 5.7 |
| 280 | 203 | Do Dfd | 225 | .. | .. | .. | .. |
| 68 | 38 | BSA Grp | 61 | .. | 3.4 | 5.6 | 8.9 |
| 136 | 87 | BICC | 110 | .. | 10.0 | 9.1 | 13.1 |
| 61 | 41 | BOC Int | 52 | .. | 3.2 | 6.2 | 7.6 |
| 278 | 111 | BPB Ind | 236 | -3 | 11.0 | 4.7 | 7.2 |
| 50 | 25 | BPM Hldgs 'A' | 47 | .. | 4.3 | 9.2 | 6.3 |
| 41¾ | 17½ | BSG Int | 40 | -½ | 3.2 | 8.0 | 6.7 |
| 151 | 86 | BSR Ltd | 86 | .. | 7.1 | 8.3 | 9.2 |
| 292 | 142½ | BTR Ltd | 237 | -3 | 13.5 | 5.8 | 8.2 |
| 144 | 78 | Babcock & W | 109 | -2 | 8.0 | 7.3 | 4.7 |
| 36 | 21 | Baggeridge Brk | 32 | .. | 3.5 | 11.1 | 9.8 |
| 251 | 222 | Bailey C.H. Ord | 251 | +3 | 17.4 | 6.9 | 7.1 |
| 78½ | 63 | Japan | 63-88 | 72½ | — | — | — |
| 73 | 68 | Kenya | 5½% | 78-82 | 76 | 6.549 | 12.995 |
| 96 | 90 | Malaya | 7½% | 78-82 | 94 | 8.873 | 12.045 |
| 26½ | 21½ | N Z | 6% | 75-80 | 26 | 6.605 | 9.330 |
| 93¾ | 83¾ | N Z | 7½% | 78-82 | 93 | 8.373 | 11.207 |
| 89 | 66¾ | N Z | 7½% | 83-86 | 87 | 8.690 | 9.944 |
| 91 | 74 | N Rhd | 6½% | 78-81 | 89 | 6.744 | 10.389 |
| 91 | 74 | Nyasa | 6½% | 78-81 | 89 | 6.744 | 10.389 |
| 125 | 148 | Peru | 6% | Ass | 126 | — | — |
| 84 | 82 | S Africa | 9½% | 78-81 | 94 | — | — |
| 70 | 50 | S Rhd | 3½% | 65-70 | 65 | — | — |
| 65 | 20 | S Rhd | 4½% | 87-92 | 58 | -2 | — |
| 90 | 44 | S Rhd | 6% | 76-81 | 85 | -3 | — |
| 52 | 48 | Spanish | 4% | | 45 | — | — |
| 80½ | 67 | Tang | 5½% | 78-82 | 80½ | — | 7.344 | 12.589 |
| 93 | 60 | Uruguay | 3½% | | 90 | — | — |

### C — E

| | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| 33 | 13¾ | Cit Industrials | 30 | .. | 2.1 | 7.1 | 5.1 |
| 58½ | 35½ | Cadbury Sch | 54 | .. | 4.1 | 7.6 | 10.6 |
| 107 | 70 | Caffyns | 105 | .. | 8.7 | 8.3 | 8.5 |
| 68 | 48 | C'bread Robey | 52 | .. | 2.3 | 4.4 | 14.5 |
| 132 | 80 | Campari | 132 | .. | 2.8 | 2.1 | 6.8 |
| 127 | 84 | Do B | 121 | .. | .. | .. | .. |
| 98 | 45½ | Camrex Hldgs | 70 | -1 | 6.0 | 8.6 | 5.8 |
| 62 | 36 | Canning W. | 59 | .. | 5.3 | 9.1 | 9.7 |
| 98 | 57 | Cape Ind | 115 | +1 | 11.5 | 10.0 | 3.8 |
| 75 | 37 | Captain Prable | 75 | • .. | 7.3 | 9.7 | 4.9 |
| 186 | 94 | Carper Neill | 67 | -1 | 3.2 | 4.8 | 7.8 |
| 95 | 33 | Caravans Int | 90 | .. | 7.0 | 7.8 | 3.4 |
| 146 | 85 | Carclo Eng | 64 | -2 | 4.8 | 7.1 | 5.8 |
| 134 | 91 | Carl

هكذا من الأصل



# Residential property

## Properties under £25,000

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(Messages on 794 8287)

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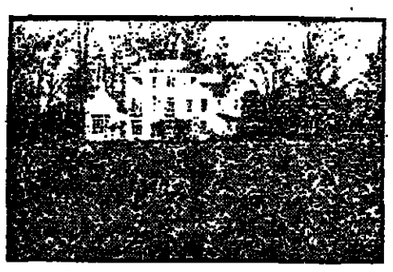
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### EAST SUSSEX

*Uckfield 5 miles, Lewes 12 miles.*



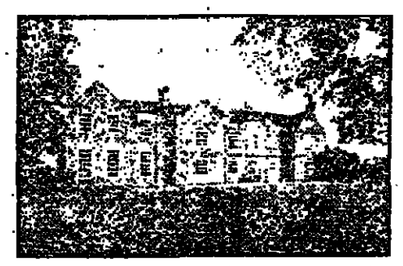
Outstanding and beautifully modernised country house, principally Georgian in a totally secluded position and with fine views towards the South Downs. Galleried entrance hall, 3 reception rooms, 7 bedrooms, upper floor library, 3 bathrooms, small self-contained flat, oil fired central heating. Excellent cottage, garaging, orchard, paddocks, parkland and woodland. Just under 30 acres.

SAVILLS, London Office. Tel: 01-499 8644

ST. JOHN SMITH & SON, 196 High Street, Uckfield. Tel: (0825) 4111.

### WEST SURREY

*Between Guildford and Woking. Worplesdon Station 1¼ miles (Waterloo 31 minutes).*



An imposing fully modernised country house with fine Georgian façade; protected by large agricultural estates yet with excellent communications to London and Heathrow Airport by road and rail. Entrance hall, magnificent drawing room, open plan double sitting room, study, dining room, family room, luxury kitchen, 8 bedrooms, 6 bathrooms (3 en suite), secondary accommodation, oil fired central heating, indoor heated swimming pool, garaging for 6, cottage, lodge and bungalow. Tudor falconry. Gardens and grounds. About 3½ acres.

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### NORFOLK — 14 ACRES

*Near Diss.*

An exceptional and well established equestrian centre. Suitable for training or as a private stud. Modernised farmhouse with 3 reception rooms, 4 bedrooms and bathroom. Extensive range of stabling and buildings including lecture room and indoor school. Part post and railed paddocks. About 14 acres.

SAVILLS, 8/10 Upper King Street, Norwich. Tel: (0603) 612211.

### KENT — 47 ACRES

*Hildenborough Station 2¼ miles. Charing Cross 39 minutes. Tonbridge 3½ miles. Maidstone 16 miles.*

Quiet psition, close to end of a no through lane with attractive woodland views towards the North Downs beyond, fast rail links to London. Well modernised period house of character, 3 reception room, study, 8 bedrooms, 3 bathrooms. Oil fired central heating. Garage block with excellent flat. Heated swimming pool, hard tennis court, outbuildings, gardens, 7 acre field and valuable amenity woodland.

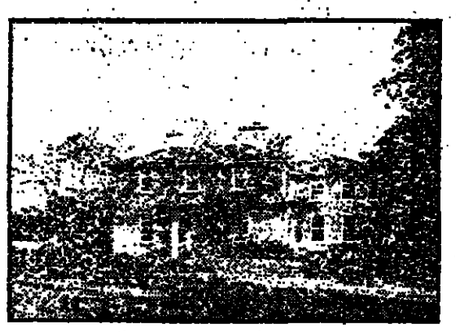
SAVILLS, London Office. Tel: 01-499 8644

20 GROSVENOR HILL, BERKELEY SQUARE, LONDON, W1X OHQ. TEL: 01-499 8644

### WILTSHIRE

*Warminster 4½ miles. Salisbury 17 miles.*

AN ACCREDITED COMMERCIAL MIXED DAIRY FARM WITH LATE GEORGIAN HOUSE



2 Modern Bungalows. Period Cottage. Range of Traditional and modern Farmbuildings. Pasture and arable land.

IN ALL ABOUT 328 ACRES

For Sale by Auction as a whole or in lots in April (unless previously sold)

Apply: LONDON OFFICE (Tel: 01-629 8171) (68148/PRC)

### BERKSHIRE

*Bray. Maidenhead 1¼ miles (Paddington 30 minutes).*

A MODERN HOUSE IN EXCELLENT ORDER CLOSE TO THIS WELL KNOWN RIVERSIDE VILLAGE

3 4 2 oil 2

Additional features: Superb modern kitchen. Study.

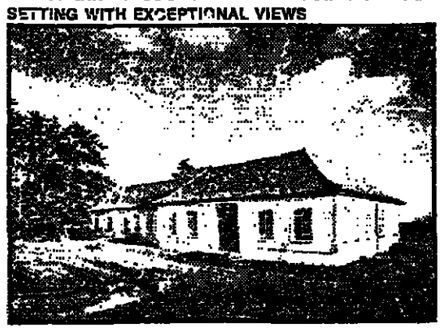
FOR SALE FREEHOLD WITH ABOUT ¼ ACRE

Apply: ASCOT OFFICE (Tel: 0990 24732) (10004/RDC)

### SURREY

*Caterham 1 mile. London 21 miles.*

A MODERN HOUSE IN A BEAUTIFUL WOODLAND SETTING WITH EXCEPTIONAL VIEWS



2/3 3/4 2 oil 3

Additional features: Guest flat. Games room.

FOR SALE FREEHOLD WITH ABOUT 7½ ACRES

Available with less land.

Apply: LONDON OFFICE, (Tel: 01-629 8171) (68342/RG)

### BERKSHIRE/ BUCKINGHAMSHIRE BORDER

*Near Cookham Dean. Marlow 3 miles.*

AN OUTSTANDING POSITION WITH PANORAMIC SOUTHERLY VIEWS

4 6 2 oil 3 H

Additional features: Shower room. Modern greenhouse and outbuildings. Summerhouses.

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**Knight Frank & Rutley**
20 Hanover Square London W1R 0AH Tel: 01-629 8171
Edinburgh Office 031-225 7105 Hereford Office 0432 3087
Hungerford Office 048 86 2207 Ascot Office 0990 24732

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## Properties under £25,000

**ETON SQUARE, SW1**
Superb pied a terre in excellent decorative order. 3rd floor overlooking these famous gardens. Drawing room, dining room, fitted kitchen, double bedroom with dressing area, bathroom, C.H. & C.H.W. Porterage, lift. Lease 11 years. £25,000.

**GLEDHOW GDNS, SW5**
Attractive 1st floor flat with small facing balcony overlooking private gardens front and rear. Drawing room, dining room/3rd bedroom, 2 double bedrooms, kitchen, bathroom. G.F.H.C. Low o/g. Lease 19 years. £25,000.

**ILFIELD ROAD, SW10**
Sunny lower ground floor flat in period corner house with benefit of paved patio, drawing room, dining hall, double bed, kitchen, bath. Low o/g. Lease 31 years. £10,250.

**Winkworth & Co.**
289 Brompton Road, SW3.
Telephone: 584 8885.

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**WIMBLEDON**
Purpose built spacious 1st floor flat. 92 year lease in attractive, well-maintained modern block. Lovely entrance hall, 1 double bedroom with fitted wardrobe, lounge and sunny sitting/dining room. Modern fitted kitchen, tiled bathroom, storage heaters. Excellent decorative order. Fitted carpets, phone and lock-up garage inc.
Low outgoings. Ideal first home. Convenient all London Transport (Waterloo 12 mins.). Easy reach village and common.
£13,950 for quick sale.
Tel: 947 5140.

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**ROBIN, DAY & CO**

**HAM**
**RICHMOND**

A selection of 1960s built split level 2 and 3 bedroom maisonettes, some with gas C.H. and common land aspects. Prices from £15,950 to £18,500. 99-year leases. Show flat available. Apply sole agents.

100 PARK STREET, MAYFAIR, LONDON W1

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**RURAL NORFOLK COTTAGE**
Period flint cottage, set in 1¾ acres with own stable block. Fully modernised with original exposed beams and red-tiled roof. 3 double bedrooms, new blue bathroom, patio. Open-plan stair to large reception/diner. Fully fitted spacious kitchen. Garage. Night storage heaters throughout.
Only £19,000, including fitted cupboards and carpets.
*Ring 01-449 6728 now.*
Also thatched cottage available at £14,000. Details from above.

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**N.E. SCOTLAND**
**ATTRACTIVE COUNTRY COTTAGE**
Near beautiful secluded bay, ideal retirement/holiday home
Large double bedroom with fitted wardrobes, sitting room, Hygena fitted kitchen. Beautiful bathroom with shower. Oil fired C.H. Double glazing. Large garage. Unkempt garden front and back! Room for extensions.
RELUCTANT SALE AT £8,500
TEL. INVERKEILOR (02413) 394

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**CHELSEA**
Park Walk, S.W.10. Total annual outgoings approx. £297. 124 year lease must be good value at £20,000 this basement room k. & b. flat must be seen soon.
Richard Berry & Partners
499 8333

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**LOCK CHASE, BLACKHEATH, S.E.3**
Price £20,750. 1st floor purpose-built maisonette in quiet crescent close village, 2 double bedrooms, large bathroom, 22ft. sunny lounge facing green, kitchen/breakfast room, communal grounds, own garage. 80 year lease. ALSO FLAT ON THE HEATH, £20,950. John Payne Partnership: 01-852 1716.

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**MORTGAGES**
MAXIMUM MORTGAGES. Re-mortgages, secured and unsecured loans. Existing mortgages up to £1. Martin Hassock Ltd., Freepost, London, NW4 1YB. 01-346 4655 (24-hour answering).

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3 REGENCY HOUSES on the end of an Attractive Terrace in good residential area.

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Apply: YEOVIL (3/5). Tel. (0935) 4066 Somerset

**NORTHAMPTONSHIRE**

*8 miles Northampton.*

A Fine Detached Northamptonshire Stone Period House.

Hall, Drawing Room, Dining Room, Study, Kitchen, Utility, Cloakroom, 5 Bedrooms, 2 Bathrooms. Annexe with sitting room, kitchen, 2 bedrooms and bathroom. Secluded Walled Garden of ½ an acre.

Apply: NORTHAMPTON OFFICE (0604) 32991

**VALE OF CLWYD, NORTH WALES**

IN ALL ABOUT 3½ ACRES

A Most Imposing Stone-Built Country House in a quiet village setting overlooking Parkland and the Vale.

Portico entrance, rec. hall, 3 fine entertaining rooms, breakfast room, fitted kitchen, extensive dry cellars. Master bedroom suite, 4 further bedrooms, 2nd bathroom. Oil-fired central heating. Excellent stone range of outbuildings, garage. Mature gardens, paddock area and woodland. Freehold. Ref. 9324.

Apply: CHESTER OFFICE. Tel.. (0244) 28361/4

**CAMBRIDGESHIRE**

*Between Newmarket and Cambridge.*

A Charming Modernised Detached Cottage in a quiet village. Sitting room, dining room, cloakroom, separate w.c., kitchen, 3 bedrooms, 2 bathrooms. Full oil-fired central heating. Garage. Walled Garden.

Price £22,000. Ref. 5425.

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**John German Ralph Pay**
Land & Estate Agents · Surveyors · Auctioneers & Valuers

**BERKSHIRE** — **Kennet Valley**

*Hungerford 3 miles, Newbury 6 miles, London 65 miles, M4 (14) 7 miles.*

AN ATTRACTIVE MAINLY GEORGIAN VILLAGE HOUSE WITH FINE VIEWS OVER THE VALLEY. 3 reception rooms, modern kitchen/breakfast room, 4 bedrooms, 2 bathrooms. Guest/Staff wing—living room, kitchen, 2 bedrooms, bathroom. Oil central heating, garaging and stabling. About 1 Acre. For sale by auction (unless previously sold) on 23rd March, 1978.
Joint Auctioneers: London Office, Tel. 01-499 9671, Ramsbury Office, Tel. 06722 666. Bernard Thorpe and Partners, London Office 01-834 6280, Stow-on-the-Wold Office, Tel. 0451 30731.
Solicitors: Farrar & Co., Tel. 01-405 8432.

**HERTFORDSHIRE** — **About 8,300 sq. ft.** — **Near Welwyn**

*Stevenage 3½ miles, A1M 3½ miles, Welwyn 7½ miles, M1 13 miles, London 30 miles.*

A SUBSTANTIAL VICTORIAN COUNTRY HOUSE IN A PARKLAND SETTING, CURRENTLY OFFICES AND SUITABLE FOR MOST INSTITUTIONAL USES SUBJECT TO PLANNING PERMISSION.
Spacious accommodation on 3 floors with about 8,300 square feet net of office space. 3 bedroomed Flat. Internal storage about 2,875 square feet. Separate storage about 3,790 square feet. Gardens. About 6 Acres.
London Office, Tel. 01-499 9671.

127 Mount Street, Grosvenor Square, London W1Y 6BL
**01-499 9671**

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**London Flats**

**MICHAEL KOOPMAN AND PARTNERS**
01-493 1286/7/8

**LYALLE ST., S.W.1.**
A luxury ground and 1st floor maisonette of 2 beds, large recept., kitchen/diner, bathroom, c.h. c.h.w. Ensuite bdrm. Lease 99 years.
£57,750

**TOTTENHAM COURT RD., W.C.1.**
Luxury 2nd floor flat in modern block 2 bed., 1 recept., k. & b. balcony, c.h.w. Lift, porter. Lease 99 years.
£35,000

**BELSIZE, N.W.3.** Spacious ground-floor flat with private garden; self-contained, well arranged. Hall, 22 ft. l., reception room, sun lounge, unusual kitchen, big double bedroom, bathroom; c.h.; fitted carpets. For early sale £26,000. Woodcocks, 01-794 1151.

**CRISTOWE RD., S.W.6.** Lower-ground-floor flat in small purpose-built block in need of modernization. Recept. room, 2 beds., kit., bath. 94-yr. lease, low o/g. £11,500. Winkworth & Co. 584 8885.

**KNIGHTSBRIDGE.** Beautiful flat, 3 bed, 2 baths, recept., 75 year lease. £69,000. No agents. 01-589 5557.

**KNIGHTSBRIDGE. S.W.3.** Spacious maisonette on three floors in garden square within a few minutes Harrods. 3 beds, 2 reception, kitchen, bathroom, shower room, 55ft. garden, 2 balconies; gas c.h.w. Lease 62 years. Price £51,500. Knightsbridge Apartments Ltd., 581 2337.

**NEAR REDCLIFFE SQUARE.** recently converted 2 bedroom ground floor flat in quiet street. Reception room approx. 25ft. x 15ft. fitted kitchen, bathroom, gas central heating, fitted carpets. 98 yr. lease at £30,000. Rims 1312 (day).

**N.W.3.**—Remaining two flats available in top quality period conversion. Quiet road, very convenient with spacious bay windowed receptions, fitted kitchens, 2/3 bedrooms, 1/2 bathrooms; c.h.; fitted wardrobes; ready for carpeting. One with private garden, prestige entrance hall. Long leases. From £30,000.—Woodcocks, 01-794 1151.

**PIMLICO, SW1.**, compact 2 room flat being converted, to be completed to purchasers finish—long lease. £16,950. Dammons 01-834 1032.

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**London Flats**

**ALBERT BRIDGE RD., S.W.6**
5 mins. Chelsea. Recently converted upper maisonette with attractive roof garden. 2 double and 1 single bedroom, bathroom, large reception room, kitchen and good fitted cupboards. Independent Co.. Lease 94 yrs
£26,500 to include carpets and curtains.
SCOTT & CO. 730 2108 or 720 6108 (eves.)

**MARBLE ARCH.** 5th floor flat in modern block: 3 good bedrooms, 2 bbls, recept., bathroom and cloakroom, kitchen, c.h., lift, porter, long lease. £30,000 recommended. Hinton & Co., 493 3891.

**N.W.3. JUST FOR SALE.** South-facing Ground Floor Flat, self-contained, in much favoured road with its own private 35ft. garden. Hall, 20ft x 16ft., reception room, well-fitted kitchen, 2 bedrooms with wardrobes, bathroom, fitted carpets and curtains throughout, low outgoings, long lease, £27,950. Woodcocks: 01-794 1151.

**PORTLAND PLACE.** 4th floor flat, good condition, near Regents Park and in prestigious block, 2 beds., sitting rm., bathroom, cloak, kitchen. 53-yr lease. Total outgoings £1,600 p.a. Price £29,000, including excellent carpets. Douglas Lyon & Lyons, Tel. 235 7933.

**SLOANE SQ., S.W.1.** Superbly fitted 4th floor flat in block. 2 beds., 3 recepts. kit., 2 baths., all services, 40 years, £69,000. Eaton St. James 01-262 2414.

**SWISS COTTAGE, N.W.3.** Enormous prestige ground-floor patio flat in distinguished Edwardian residence. Unbelievable reception room, master bedroom, suite plus two other beds. and one other bathroom, kitchen and breakfast room. Patio and car port. 58-yr. lease. £35,000.—Druce & Co. Tel. 435 9851.

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**WARWICKSHIRE**
**BETWEEN BANBURY AND STRATFORD UPON AVON**
An attractive period stone farmhouse in popular small village in prominent position. Reception hall, 2 sitting rooms, dining-room, kitchen, utility former dairy, 5 beds., bath., attics, useful outbuildings, good garden.
£26,950 FREEHOLD
LANE FOX & PARTNERS
Middleton Cheney, Banbury.
0295 710592

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**STEEP IN HISTORICAL INTERESTS**
Bordering on E. Sussex 2 mls. Tenterden. Detached 2 beamed period cottage (300 yrs old), adjacent to National Trust property in conservation area.
Attractive sitting room with inglenook dining room with open fire, kitchen/breakfast room with adjoining grampus room, 2 double bedrooms, 2 loft bedrooms, bathroom with w.c.
Rear large grass garden with original well, leading to vegetables with chicken run.
£39,000 (first come, first served).
Phone: Tenterden (05806) 2693.

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**ROYAL WINDSOR**—forming part of a Georgian cul-de-sac. Two three storied town houses commanding unique positions adjoining the Royal Mews, adjacent to the famous Long Walk and moments away from Windsor's main shopping precinct. Both properties require a little modernization and comprise basically of 3 bedrooms, 2 reception rooms, bathroom, kitchen and about 45ft. of gardens. These charming homes are for sale by Public Auction in two separate lots, at the Castle Hotel, High Street, Windsor on Wednesday, 25th January, 1978 at 5.00 p.m. Illustrated brochure available from the Auctioneers: A. C. Frost & Co., 3 High Street, Windsor. Tel.: Windsor 61234.

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**SEVENOAKS.** City 30 mins. Close to Golf Course. Superb Modern Residence. 4 beds, 2 bath, 3 recepts, kit., utility rooms (including Parents' Annexe), C. Heating. Double garage. 1¾ acres. Freehold £62,500 Sole Agents. Hobart Mascall Card & Co., Sevenoaks (Tel. 52346).

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**SUFFOLK.** 15 miles Bury St. Edmunds Country farmhouse with granny bungalow, farmbuildings and 1 acre. Period house tastefully and completely restored. 4-5 beds, 2 baths, C. heating. Freehold. Ref. 28894. £38,000. Thos. Wm. Gaze & Son., Diss (Phone 2911). Norfolk IP22 3LL.

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**HOUSES, SUSSEX, SURREY, etc.**—A.T. Underwood 15 Co., Three Bridges, Crawley 27282, Sussex.

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with full vacant possession

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**London & Suburban property**

**Chelsea**

*Delightful small modernised house, beautifully redecorated, with gas central heating, new roof. West facing garden and patio off bedroom. 3 bedrooms, dining room, reception, 2 bathrooms, kitchen.*

FREEHOLD £73,000
*(Carpets and curtains negotiable)*
Telephone 352 6272 (evenings)

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**Sturt & Tivendale**

1261 HIGH ROAD, LONDON N20. 01-445 0301

**HIGHGATE, N.6.**
In a beautiful sylvan setting near Hyde & Village. An imposing detached double-fronted residence on two floors. 5 bedrooms, 2 bathrooms, spacious interconnecting lounge dining room, morning room, attractive hall with cloakroom. Large kitchen/breakfast room, central heating, lovely gardens with summer house. Garage. Freehold price £90,000 full particulars and appointment to view through the owners agents as above.

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**HOWARD MINTER CO.,**
28 CADOGAN PLACE, SW1.

Upper Mall, W6. Light 5 year old house in private riverside square west facing garden, 4 beds; 2 baths, 1 en suite, 2 reception rooms, kitchen, cloakroom, integral garage, excellent condition. 110 years at £1.00 pa. £87,500.

Headfort Place, SW1. Elegant house with antique pine panelling. 4 beds, 2 baths, one en suite, dressing room, 3 reception rooms, large kitchen, staff room & bath, patio. 54 years at £68 pa. £87,500.

Clanmell Rd, SW6. Spacious house in need of modernization, double reception, dining room, 4 beds, bath, separate WC, small kitchen, 125 storage cellar. £37,000 freehold.

01-235 2832

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**ISLINGTON, N.1.**—A 4-floor period house facing Gibson Square: 4 bedrooms, through drawing room, kitchen/diner, bathroom, playroom, small attic. Many original features. Patio garden with herbaceous borders; £51,500 Freehold.—Alan Selby & Partners 01-986 9431.

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**KNIGHTSBRIDGE**
PRINCES GATE MEWS
FREEHOLD

Charming mews house, situated 5 minutes' walk from Harrods and Hyde Park. Convenient for all public transport.
In excellent decorative order, this property comprises of 1 fitted double bedroom, with 2nd fitted bedroom or study. Bathroom, large reception with dining alcove, and beautiful narrow floor. Small but well fitted kitchen, complete with fridge and oven. Spacious single garage. Price includes carpets, curtains, etc.
£55,000
Telephone 01-584 9318

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**HAMPSTEAD**
Facing sports fields close to Finchley Road

Substantial family house in excellent position, within short walk of shops, transport and Finchley Road station. 5 beds., bathroom, 2 reception, cloakroom, breakfast room, garden.
Standing for several cars
FREEHOLD £62,500

**J. TREVOR & SONS**
28 GROSVENOR STREET, LONDON W1X 0DD
01-629 8151

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**HAMPSTEAD, N.W.3.**—Modern and surprisingly spacious house; well designed and recently built with 50 ft. private garden; 18 ft. reception room, dining room opening to 18 ft., patio, fine fitted kitchen, 4 bedrooms, 3 bathrooms, fitted carpets, c.h., gas parking. Ready to walk into: £69,500. Woodcocks. 01-794 1151.

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**KEW GARDENS.** Well-modernised small house as end cul-de-sac. 2 recep. rooms, 2 bedrooms, bathroom, kit., gas c.h., garden. Freehold and parking. £28,500 freehold. Roy Brooks Estate Agents, 359 Kings Rd., S.W.3. 352 0061.

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**Humberts**
Formerly Humbert, Flint, Rawlence & Squarey

**NORFOLK BROADS**
Great Yarmouth 5½ miles; Lowestoft 6 miles

HOLIDAY CRUISING CENTRE in the heart of the Norfolk Broads with direct frontage to River Waveney with Marina inlet. Brick and slate Clubhouse with 2 bars, gift and provisions shop, office, kitchen, 3 bedroom apartment. Modern shower block, fishing tackle shop. Consent for additional dwelling and 4 static caravans. Mooring cutting. Extending to about 5 acres with 306ft. River frontage. Freehold for Sale.

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6 Lincoln's Inn Fields London WC2A 3DB
Telephone 01-242 3121 Telex 27444

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**London & Suburban property**

**CORNWALL GARDENS, S.W.7**
Spacious garden flat, 2 dble. beds., recept., dining area, k. & b. Long lease, £34,250.

**DRAYCOTT PLACE, S.W.3**
3rd and 4th floor maisonettes. 2 recepts., 3 beds., k. & b. 31 years. £54,500.

**MONTPELIER STREET, S.W.7**
1st and 2nd floor maisonettes. 2 beds., recept., k. & b. Separate W.C. 25 years. £31,750.

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Superb period house. 5 bedrooms, 3 baths., 2 receptions, etc. Terraced garden. 68 years. £175,000.

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Superb 1st floor balcony flat. 4 beds, 2 recepts., 2 baths. Newly modernised. Substantial price required for 125-year lease.

**WARBURTON & CO.**
01-730 9954

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**HAMPSTEAD**
Charming family house with good sized rooms, 5 bedrooms, 2 bathrooms, 2 interconnecting reception rooms, breakfast/morning room, leading to kitchen, pass garden front and rear. Full C.H. Garage. Freehold for sale by auction unless sold prior. Try offers well over £80,000. Brochure on request.

BRITTON POOLE & BURNS
2 WELLINGTON ROAD, N.W.8
01-722 1166

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**EXPERIENCED NEGOTIATOR** for residential Sales in C. London.—See General Vacancies Column.

**S.W.14** near Richmond Park. Comfortable, luxury 15-year-old detached residence; private cul-de-sac; 5 bedrooms, 2 bathrooms; 2 large impressive reception rooms; c.h.; double glazing throughout; small garden; excellent transportation. Freehold £69,500.—Owner. 01-876 7643.

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A SINGLE LETTER or collection of letters and manuscripts, literary, historical, etc. Wanted to purchase cash in first instance write to: Winifred A. Myers (Autographs) Ltd., Suite 52, 91 St. Martin's Lane, London, W.C.2. Tel. 01-836 1940.

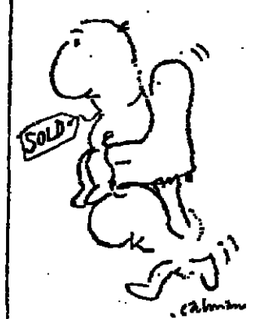
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**PROPERTY WANTED**

COUNTRY HOUSE wanted for six weeks from 20th June by American family. Thames Valley preferred, or 60 mins. from London; 5 double bedrooms minimum; fully equipped. Large garden for three quiet children with Nanny. Willing to pay U.S. dollars.—Box 0069 K The Times.

SOUGHT, secluded property with small stream required. £20,000 immediate cash available. Phone evenings. 01-373 0181.

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THE TIMES



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Please apply to Jane Webb, Personnel Officer, Visnews Ltd., Cumberland Avenue, London, NW10. 01-965 7733.

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New flat in grounds available for sharing at advantageous rental. Excellent working conditions in pleasant surroundings. Salary according to age and experience. Good shorthand and typing speeds absolutely essential.

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## GENERAL SECRETARY

for registered charity, helping young spastic children. Administration of small Hostel, secretarial duties (some bookkeeping) and fund raising. Minimum salary £2,500.

Apply in writing to: The Secretary, Friends of the Cheyne Centre for Spastic Children, 63 Cheyne Walk, Chelsea, London, S.W.3 (Tel.: 01-352 6740).

## SECRETARY

required now for small new shipbroking company in the West End. 5 day week 9.30 a.m. to 5.30 p.m. Salary £3,200 + L.Vs. Shipping experience an advantage.

Apply Mr. Jassani 734 3440 during office hours

DOMESTIC AND CATERING SITUATIONS

## BUTLER REQUIRED £7,000 P.A.

Are you, or would you be a Hudson? Very experienced man required as Butler in large company house situated in Scotland. Thorough knowledge of staff and household management essential, ability to handle day to day running of entertaining and care of guests. Long hours during winter period, long (6 weeks) holidays to be taken during summer period. Salary £7,000 per annum plus car allowance.

Apply in writing to:
THE SECRETARY, WHITEACRE,
Fairmile Avenue, Cobham, Surrey.
Telephone: Cobham 2176 (weekdays).

## BUTLER AND ASSISTANT COOK/HOUSEKEEPER FOR HIGH COURT JUDGES IN WINCHESTER

These are residential appointments in the Judges' Lodgings, in a pleasant and secluded part of the centre of Winchester and suitable for a husband and wife team with good backgrounds.

THE DUTIES: To cater for a household of 12 to 15 for approximately 40 weeks a year. In addition to the usual duties, the Butler will be required to assist in robing the Judges. His wife will be responsible, under the general direction of the Chef-Steward, for assisting in planning, preparing and cooking meals, and in housekeeping duties.

THE SALARIES: £2,530 and £1,954 per annum respectively, plus pay supplements of £312 per annum and 5% of salary each. There are joint deductions in respect of accommodation, heating and lighting.

For further details, together with Application Forms, write or telephone:
Mr. G. R. Nicholls, Personnel Officer, or Mr. R. Dawson
WESTERN CIRCUIT ADMINISTRATOR'S OFFICE
Bridge House, Clifton Down
Bristol BS8 4BN. Telephone: 0272 32231

## HOUSEKEEPER, MAYFAIR

Mature, experienced housekeeper (30+) for 2-bedroomed flat, Mayfair. Live out. During employers' absence (due to frequent travel, etc.), housekeeper will assume complete responsibility for flat.

EXCELLENT WAGES PAID
Reply Box 0217 K, The Times.

## HOUSEMAN HANDYMAN

REQUIRED

For large Company house in Scotland. Must be prepared to live in and preferably, thought not necessarily, be unmarried. Very high salary, long hours during winter/shooting months. Long holidays to be taken during the summer months. Apply in writing to:

THE SECRETARY,
WHITEACRE,
FAIRMILE AVENUE,
COBHAM,
SURREY.
Telephone Cobham 2176 (weekdays).

## GIRL FRIDAY

required to run politician's London S.W.1 home, live in and take responsibility for girl 10 and boy 9. Country weekends, safe car driver, good cook. Can you do all these things and stay sane? Salary £40 weekly. Phone 235 8765 or 235 1710.

## ARE YOU COOKING CRAZY?

Small but growing catering company needs an experienced Assistant not only to cook but to buy and liaise with clients. Must drive and have sense of humour. Good salary.
Phone: 01-581 1201 for details

## Girl About The House

Urgently needed to look after undomesticated businessman's luxury SW6 home and handle business social dinner functions on Cordon Bleu standards. Plenty of free time, own room, TV, a bathroom, use of car and an excellent salary.

01-381 1537 or 01-381 0620
AFTER 6 P.M.

## RESIDENT HOUSEKEEPER

Young working couple require housekeeper to do simple cooking, cleaning, etc. in central London. Own charming self-contained flat with T.V. and telephone. Top salary.

Please ring 240 3673 (day): 720 3766 (evenings).

## CAR OWNER

Companion, Housekeeper

required take care lady in early 80s, small village Dorset. Own accommodation. Plenty of free time to pursue own hobbies. Interviews possible London.

01-229 4370.

## EXPERIENCED COOK

required for Mayfair house, resident, 3 staff, nationality unimportant. Terms by agreement. Refs. required. Ring 491 2109 or apply Box 0198 K, The Times.

**FURNISHED/UNFURNISHED** flat available for married couple in large country house, Sussex. Knowledgeable gardener who is prepared to help with 2 horses during winter, wife to help in house when required. Other help kept.—Box 0259 K, The Times.

**RESIDENT HOUSEKEEPER** required for company director. Love'y period house in Highgate. Simple cooking and light housework. Own interests an advantage. Salary, holidays, etc., by negotiation. Ring: 01-353 7474, ext. 3507, or apply Box 0197 K, The Times.

**EXPERIENCED**, efficient waiter/waitress required for floating restaurant, E.2. Five-day week, good wages, pleasant surroundings. Age 20-40.—Miss Marriott, 981 6215 or 221 4765.

**P.A./NANNY.** Situation requires person with initiative and warm personality. Excellent salary and conditions.—Phone Esther Fitzgerald on 01-328 3149.

**TOP AU PAIR** jobs in France. Now. Yugopair Agency. 01-352 5981.

**ALL ROUND** first class cook required for large private yacht based Mediterranean. — Phone 402 0542 now.

**YOUNG ASSISTANT COOK** required for Arts Centre in Hammersmith. Telephone after 2 pm., Rosemary Parker. 01-741 2251.

**AU PAIR BUREAU PICCADILLY.** World's largest au pair agency offers best jobs London or abroad with Social Travel Club facilities at 87 Regent St., W.1. 930 4757 & 525 Oxford St. W.1. 408 1013.

**HOUSEKEEPER WANTED** Bucks. Rent free, new cottage + salary. Suit couple (husband own occupation).—Tel. 02816 2270.

**MILAN.**—Experienced nanny required for new baby, due March; English family. Good salary.—01-624 7913.

REQUIRED

**FEMALE GRADUATE** law student seeks accommodation in return for baby-sitting. Lancaster Gate area preferred. Weybridge 43632.

SECRETARIAL

## Secretary/PA

with Marketing Potential

c. £4,000

Our General Manager, Export, needs a self-motivated experienced Secretary who has all the normal secretarial skills plus the ability to maintain day to day business continuity in his absence.

The position also encompasses the opportunity to take a first step towards a marketing career by acting simultaneously as a Regional Market Administrator. This involves order process and control for a number of countries in which we do not have subsidiaries, providing market information and sales statistics, in addition to involvement with publicity and promotional activities.

We know we are asking a lot but the rewards and prospects are good for an able, ambitious person with good shorthand and typing skills, a working knowledge of French and the character to relish a challenge.

Please write, with full career details, to:
Personnel Manager,
LETRASET INTERNATIONAL LIMITED,
7 Appletree Yard, London SW1Y 6LD

Letraset

## THE BRITISH NATIONAL OIL CORPORATION

The British National Oil Corporation is playing a major and exciting role in North Sea Oil exploration and production. As a member of its staff you will make an important contribution to the team effort.

We have immediate vacancies for:

## Secretarial Assistants

High standards in the relevant skills, willingness to work hard and the ability to cope cheerfully are necessary.
Age immaterial. Excellent salaries including Luncheon Allowance. Hours 9 am to 5 pm. Four weeks' holiday.

PLEASE TELEPHONE LYNN WOODFINE OR AMANDA CARSON ON 01-589 4585 OR CALL IN AND SEE THEM AT 38 HANS CRESCENT, LONDON SW1X 0ND.

## St Thomas' Hospital

DEPARTMENT OF CLINICAL MICROBIOLOGY

### HIGHER CLERICAL OFFICER

Salary Scale: £2,181-£2,691 + £312 Supplement + £354 L.W. + Phase II Supplement of 5%. Main duties consist of typing of Papers for publication and other documents. An aptitude for the "layout" of such papers, using an electric (golfball) typewriter, and audio typing, would be useful.

From time to time, assistance with general departmental clerical duties would be necessary.

Hours of work: 9.15 a.m. to 5.25 p.m. Monday to Friday. Application Form and Job Description available from Miss V. Whissell, Personnel Officer, St Thomas' Hospital, London SE1 7EH, quoting Ref.: HCO/CM, to whom completed Application Forms should be returned by 3rd February, 1978.

## PERSONAL SECRETARY TO DIRECTORS

of Student Travel Firm based in Croydon. Age 35+. Applicants should have first class secretarial skills. The appointment carries responsibility for all aspects of administration. Able to organise and work under pressure. Knowledge of French and/or German an advantage.

Starting salary around £5,000.
5 weeks' holiday and L.V.s.

Write to Euro-Academy, 77a George Street, Croydon or Telephone Welfare Supervisor, 01-681 2905.

## ACTION PACKED SUSPENSE! TO £3,500

It's a bit like a Hollywood Thriller—two fun-loving, gag pulling heroes called out at midnight to fix a Wobbly Oil Dyke in The Gulf! They are, in fact, consultants to the Oil industry, deal with accidents and emergencies all over the world—at a moment's notice. As their Secretary/P.A. you'll maintain order in their absence and definitely have fun in their presence. Modern Mayfair offices, LV's, and 4 weeks' holiday too.—Call Louise Jones on 734 0911, DRAKE PERSONNEL CONSULTANTS, 225 Regent Street, W.1.

## SENIOR SECRETARY, TO £4,100

plus 45p L.V.s, free BUPA, Mortgage facilities. These and other benefits are only a small part of what it means to join a large international company, one of our favourite clients. The position will involve you in special overseas projects and you'll be making travel arrangements, planning meetings and luncheons as part of your busy, hectic day. For more information please call Margaret Lankester on 628 2691, DRAKE PERSONNEL CONSULTANTS, 80 Bishopsgate, E.C.2.

## P.A./COOKERY ENTHUSIAST, TO £3,600

It's a small, expanding mail order club in the West End. Much of the time you'll be in touch with members on the 'phone and by your own correspondence, as well as answering general public inquiries. Step in and take over the cheerful, relaxed office when the boss is away—building the position as the company grows. Benefits include Flexi time and 4 weeks' holiday. Rusty shorthand and reasonable typing?—Call Maggie Vinall on 734 0911, DRAKE PERSONNEL CONSULTANTS, 225 Regent Street, W.1.

## SECRETARY

Aged between 19 and 25, required for the Administrator of a well-known musical organization. Audio, some shorthand, and general duties, but should be adaptable. Small office in W.1. Hours 10-5, 5 weeks' holiday, LVs. Interest-free season ticket loan, salary by arrangement.—Write to MBF, 16 Ogle Street, London, W.1, or telephone 01-636 4481 for further information.

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You'll be in direct contact with ships that cruise the world in the Supply and Services section of this famous Line. Looking after orders of supplies, getting quotations, planning meetings and travel—all an essential part of a successful voyage. In return, you get concessional travel on cruises and ferries, 4 weeks holiday to enjoy them, 55p LVs per day. If you have secretarial experience please call Paula Langmuir on 628 3691, DRAKE PERSONNEL CONSULTANTS, 80 Bishopsgate, EC2.

## EXECUTIVE SECRETARY/P.A., TO £3,500

He's in charge of new nationwide promotional campaigns for a dynamic group of food manufacturers. Future plans are highly confidential so you'll need to be able to keep secrets beautifully assisting on every aspect. You'll have a free hand to plan your own day in their stunning executive suite. A subsidised restaurant and staff shop and 4 weeks holiday too. Call Joy McNally on 222 0671, DRAKE PERSONNEL CONSULTANTS, 25 Victoria Street, S.W.1.

## NEWSDESK SECRETARY

This exciting position is with a major National newspaper. It involves typing up News Story Drafts phoned in by reporters, dealing with correspondence and enquiries from the public on the latest news. A genuine interest in Current Affairs would be valuable as would the ability to keep calm under pressure. Its a Tuesday to Saturday job, starting at 10 a.m., closing at 6. 4 weeks holidays and subsidized canteen. Call Julia Stratton on 628 2691, DRAKE PERSONNEL CONSULTANTS, 80 Bishopsgate, EC2.

## St Thomas' Hospital

DEPARTMENT OF VIROLOGY

### H.C.O. SECRETARY

Salary Scale: £2,181-£2,691 + £312 Supplement + £354 L.W. + Phase II Supplement.
Required for the Library, Publications and Laboratory. Whilst good secretarial skills are needed the successful applicant must also be cheerful and have the ability to deal with all types of people from various disciplines and enjoy hard work. Job Description and Application Form available from Miss V. Whissell, Personnel Officer, St Thomas' Hospital, London SE1 7EH.
Closing Date 3rd February.

## SECRETARY/ SHORTHAND TYPIST

required by West End Property Consultants. Age 20-25 years. £3,000/£3,500 p.a.

Phone R. C. BACCHUS, 01-493 2805

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FLEXI-TIME—a 33½ hour week and you can learn all about the lucrative and complex subject of buying and selling properties. As right hand to your dynamic Director boss, he'll be delighted to let you hold the reins when he's off on his frequent travels. Super S.W.1 offices near Green Park or Piccadilly and an IBM Golf-ball too. Call Kate Gilbert for more information on 222 0671, DRAKE PERSONNEL CONSULTANTS, 25 Victoria Street, S.W.1.

## SPANISH (Knowledge of)

plus a little French? Secretary with average shorthand typing skills for this Mayfair based organisation, promoting economic projects in developing countries. Willingness to work as part of a team. Excellent benefits. £3,500 neg.

London Town Bureau
836 1994

## MEDICAL SECRETARY

required for 2 surgeons in their rooms in Harley Street to start end of January or as soon as possible. Interesting varied work with very pleasant working conditions. A super person needed for the lovely job. Enquiries to:

Gilla, 935 3773.

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Property, Personnel and Advertising, all in a day's work if you join us and can do audio and shorthand as required. Salary negotiable around £3,000. Enthusiasm more important than fast speeds.

Ring Madeleine White
937 9622

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Liaise with photographers, type editorial scripts, deal with readers' enquiries and help organize the film festival and a photograph exhibition. Your creative ability and sec. skills are all you need to become Admin. Assistant. Call Sandra Gibbons 221 5072, Drake Personnel (Agency).

## KNOWLEDGE OF SPANISH, TO £3,800

A small South American concern—with stylish, lovely offices—give you a chance to improve your Spanish, using rusty shorthand and typing letters and reports. Reap the fabulous benefits—50p LVs, Lunch Club, Season Ticket Loan, Pension and Medical Scheme. Learn more about it by calling Diana Duguan on 628 2691, DRAKE PERSONNEL CONSULTANTS, 80 Bishopsgate, EC2.

**A JOB WITH A DIFFERENCE** because you're actually working for a young company who believe people can achieve their ambitions. Ideal job for Sec. (shorthand need not be good). Age about 22. Up to £3,500 plus perks.—Contact Annie Pallister Agency. 01-589 9005.

**SMALL VOLUNTARY ORGANISATION** needs capable audio secretary now. Accurate typing essential. Must be able to work on own initiative. Young staff, friendly informal atmosphere. Age immaterial. Hours 10 a.m. to 5.30. Salary £2,600-£3,000 depending on experience.—Ring Clare on 735 1011 or 5035.

**FRIENDLY S.W.1** Ad. Agency needs bright personable sec. for reception, willing to do switchboard. £2,800 neg.—Please call Sarah on 01-834 6941.

## PUBLIC RELATIONS

Unique in to public relations within a famous trade association. As personal assistant to the P.R. Officer your day will comprise of organising exhibitions, seminars, advertising and functions to be held on behalf of the association. Approximately 40% of the work is secretarial, slow shorthand but good layout in typing is essential. The salary to start will be £3,400 p.a. The emphasis is on the desire to learn all about public relations.

For more details ring:
M. & J. PERSONNEL
Consultants
588 0174

## SECRETARY

Have you recently left College or are you looking for your second job? If so we may have the ideal position for you. We are looking for a young Secretary with good shorthand and typing, although the emphasis is on accuracy rather than speed. We are a small, friendly Company of Hoteliers and Licensed Caterers, based in SW1 near to St James' Park Tube. We shall provide you with free restaurant lunches, entry onto a non-contributory pension scheme and an opportunity to further your career and experience. Salary is negotiable depending upon age and experience.

Please write to Mrs J. C. Murchie, Gondhews, White Hart, Godstone, Surrey, or ring: Godstone 842155.

## HELP BRITAIN'S ENGINEERS

Competent Secretary required for education department of Engineering Institution based W.1. First class speeds essential. Successful applicant will attend committees and prepare draft minutes and also deal with telephone inquiries as well as normal secretarial duties. Small friendly staff. £3,000-£3,300 LVs.

Telephone: Dr Mortimer
01-580 7124

## MANAGEMENT ASSISTANT

Required by Hampton & Sons for active furnished letting department. Able to deal with general administration and typing. Mature person welcomed. Salary negotiable.

Apply: 01-493 8222
(Ref.: SH)

## SLOW SHORTHAND?

A leading Shoe Company needs Secretary with an outgoing personality and good telephone manner. Must be 50 typing but shorthand can be 80. Perks of cheap shoes and handbags and season ticket loan. Salary £3,250+l.v.s.

Ring Judy, 734 0157
151 Regent St., W.1

ALFRED MARKS STAFF BUREAU

## £3,000 P.A. TO START NO SHORTHAND

Can you take charge of a small newly decorated carpeted office of a busy photographic agency in Fulham? You are, of course, mature, efficient, bright, nice to visitors, talented in typing and general office duties. You will be responsible for your own small empire (one assistant), engaging temporary and permanent staff when necessary. Interested? Telephone Irene, 736 3865 for more details and interview.

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A charming boss—with a good sense of humour—travels quite a lot so this position offers the chance to take over from time to time. It is a busy international fast-expanding group who promise an action packed day liaising with people, arranging travel and so much more besides. Benefits include your own office, LVs, 4 weeks holiday, medical and pension plans plus very generous concessions on products. Call Gail Blackmore on 628 2691, DRAKE PERSONNEL CONSULTANTS, 80 Bishopsgate, EC3.

## PERSONNEL ADMINISTRATION

Looking after overseas staff is the main fuction of your Personnel Associate boss and yours is very much an administrative job. You'll be helping to arrange work permits, keeping an eye on children at school in England, being involved in Graduate Recruitment and so on. Limited use of secretarial skills. The company offers 50p L.V.s per day, cash travel advances, 4 weeks' holiday, Flexi-time and the salary is negotiable from £3,400. Please call Val Davies on 734 7186, DRAKE PERSONNEL CONSULTANTS, 203 Regent Street, W.1.

## MAYFAIR SECRETARY

Interesting position with worldwide Pipeline Company. General admin. and telex. Small friendly office.

£3,000

Call Lynda Bell,
01-499 2708

## SECRETARY/ PERSONAL ASSISTANT

required for editor of THE LADY. Applicants should be aged 35 or over. Please write giving details of experience and references to:

JOAN L. GRAHAME
EDITOR,
THE LADY,
39-40 Bedford St.,
London WC2E 9ER.

## PART OF THE TEAM, £3,500 + PROFIT SHARE

There is so much scope with this young firm of Management Consultants in Knightsbridge. It's hectic and always changing. Meet the clients, deal with phone calls and handle correspondence, typing and admin. Season ticket loan, free insurance and good promotion prospects. Call Denise Cousins, 222 0671, DRAKE PERSONNEL CONSULTANTS, 25 Victoria Street, S.W.1.

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A chance to be more than a Secretary with a major Advertising Agency. They handle recruitment, press releases, conferences, consumer research and client meetings. You'll be doing all this and more as the responsible P.A. to a Senior Executive. Very smart offices, Season ticket loan and a 9.30 start, also L.V.s. Call Kathleen Wills, 405 0653, DRAKE PERSONNEL CONSULTANTS, 121 Kingsway, W.C.2.

SECRETARIAL

## DESIGN CENTRE EXHIBITIONS SECRETARY/PA

The Design Council is responsible for promoting the improvement of design in the products of British industry. The Exhibitions Section of the Council is concerned with the production of exhibitions in The Design Centre and elsewhere.

The Head of the Exhibitions Section requires a Secretary/P.A. who in addition to providing secretarial assistance will handle some general administrative work. The P.A. will be required to attend meetings concerned with the planning of exhibitions, and to keep her/his self generally informed of the progress of exhibitions.

Applicants should have a good standard of education, plus shorthand typing speeds of approx 100/50 wpm.

Starting salary is £[illegible] p.a. There are flexible hours, plus generous holidays.

Please apply to Mrs Ward
on 01-839 8000, Ext. 88 (after 9.30 a.m.)
DESIGN COUNCIL,
28 Haymarket, S.W.1.

**SECRETARY / RECEPTIONIST.** Well spoken, nice personality, no shorthand, no [illegible]. Savile Row £3,000. Accounts Typist Bond St., W.1. £3,000 +.

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Employment Agency Limited

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## PUBLISHING PA/SECRETARY

Marketing Director's Office

Business book publisher based Bond Street has interesting vacancy. Small lively office. Secretarial work (mainly audio and copy typing; shorthand not important) and general administrative duties in busy marketing director's office. First class typing and general efficiency required. Salary £3,500.

Send brief C.V. to Iain Pulley, Graham & Trotman Ltd., 14 Clifford Street, London, W.1. 01-493 6351.

## Westminster School Registrar's Secretary

Contact with parents, boys and masters. At least 6 weeks' holiday. Congenial atmosphere. Responsible position. £3,000 p.a.

Write or phone Registrar, Westminster School, Little Dean's Yard, S.W.1. 01-222 5516.

## ABLE SECRETARY

required.

I am leaving for the Middle East and have promised to find my replacement as Secretary of small, friendly business and marketing consultancy in attractive offices in Chelsea co-ordinating the work of the 3 Partners. Experience of IBM Golfball, good shorthand and organising ability essential. Knowledge of French, sense of humour, flexible attitude and willingness to make coffee are all added advantages. Salary around £3,500.

Ring Mary on 352 6445

## DESIGN & PROMOTIONS

One of London's Top P.R. companies—they're relaxed, jeans, extroverts who offer prospects to get on. Assisting an Account Director and his team will give you a wide knowledge of all the ins and outs of P.R. arranging luncheons, gathering information, following up art work. If you have secretarial skills call Lorne Wells today for more information on 734 7186, DRAKE PERSONNEL CONSULTANTS, 205 Regent Street, W.1.

## P.A./SECRETARY TO PARTNER, £3,250+

John Taylor and Sons (Consulting Engineers) wish to recruit a first class Secretary. Applicants should be aged between 22 and 40 with good academic achievements, shorthand and secretarial skills (Graduate preferred). This is a particularly responsible and interesting appointment in congenial and friendly working conditions. Applications should be made to John Taylor & Sons (Consulting Engineers), Artillery House, Artillery Row, London, S.W.1.

# Tempting Times

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To start immediately

To work with author for approximately 2 months. Must have attractive personality, "A" level English, typing 80 wpm, previous experience of manuscript checking and typing essential.

£50 p.w.
10 a.m.-5 p.m.
Kensington area
602 4396

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21 BROMPTON ARCADE,
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KNIGHTSBRIDGE, S.W.3.
(Brompton Arcade is a few steps from Knightsbridge Tube Station, Sloane St. exit)
589 8807/0010
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Earn top rates as one of our Temporary Secretaries while looking for your new permanent job.

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as there is no shortage of work for Albemarle Temps. We urgently need reliable, intelligent people with good secretarial skills for long or short-term assignments at high individually graded rates.

Call Sarah Britten on 629 8553
ALBEMARLE APPOINTMENTS
Recruitment Consultants
31 Berkeley Street, W.1.

**PRIME TIME TO TEMP.** More money, holiday pay, bonus schemes, social activities, and all the benefits of permanent employment. Enjoyable, long and short-term assignments for Secretaries, Audios, Typists and Clerks. We are small and friendly and we maintain the personal touch, why not join us?—Call Jenny Stewart, 629 5635, Prime Appointments Ltd. (Recruitment Services).

**STOCKBROKERS.** Young Secretary with good education and skills to work for well known City company. Career prospects on the floor of the Stock Exchange for person with the right potential. Salary £3,300-£3,500 a.a.e. Tel. Mrs. Byzantine, Norma Skemp Personnel Services Ltd., 01-222 5091.

**ANY ARABIC** you know would be more than appreciated by an American Company in Mayfair who need a young 22-ish enthusiastic Secretary for a senior executive dealing with the Middle East. £3,500. Monica Grove Recruitment Consultants. 839 6542.

**PUBLIC RELATIONS.** Secretary 20+ with bright personality for Manager with wide variety of tasks in Kensington Co. Shorthand, some experience plus a sense of humour essential. To £3,500 + free lunches. Ring Gilly on 937 9801 Nine Eleven Personnel (Agy.).

**PERSONNEL/2 MONTHS.** International organisation seeks intelligent P.A. Secretary for interesting assignment in their personnel department. 2 month booking. Bond St. Staff Bureau, 629 0641.

**SEC./P.A.,** shorthand not necessary, to Gen. Manager. Adaptable and presentable. To £4,000 + perks. Belle Agy. 935 0731.

**EX-TEACHER** turned Sec. to organise courses for sixth formers moving from school to work. 25+. £3,017 + allowances. W.1. COVENT GARDEN BUREAU, 53 Fleet St., E.C.4. 353 7696.

# Stepping Stones

**AUDIO TYPIST,** able to operate switchboard-Telex. Training given. College leaver considered. Pleasant friendly office. W.1 area. Salary negotiable.—Ring Nora on 01-580 8256.

**FREE TO TRAVEL MONDAY?** Two top calibre Admin./Secs. (no shorthand) with fluent French urgently required for 2-month assignment, expenses paid, in Algiers. Top salary, Jaygar Careers (Consultants), 730 5148.

**A COLLEGE LEAVER,** 18+, with good secretarial skills will build up valuable varied experience with friendly young group of Chartered Surveyors, S.W.1. £2,600 p.a. neg. £1.50 LVs. Joyce Guiness Staff Bureau, 589 8807.

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PART-TIME VACANCIES

## PART-TIME AUDIO SECRETARY

£3,250

Unusually good opportunity for Secretary with good audio typing in the 35-50 age group to work flexible hours (5 or 6 a day) assisting Chief Executive at West End H.Q. of large hotel group. 4 weeks' holiday plus lunches and pension scheme.

BERNADETTE of BOND STREET
Recruitment Consultants
No. 55 next door to Fenwicks
01-629 7669 01-629 7563

**BETTER OPPORTUNITIES** in Westminster and Victoria for Temp. Seconds. Copy and Dictas this week. Check with me right away. Marie Stevenson, Challoners, 828 3845 (Employment Agency).

**£4,500 + MORTGAGE + PERKS** as reward for Secretary 23+ with knowledge of German for International City Bankers. Telephone Lee Personnel, 409 1244.

**LONG TERM** assignment (3-6 months) for Senior Secretary (110/60). Beautiful offices near Strand. £2.35 p.h. Career Plan Consultants. 734 4284.

## PART-TIME SECRETARY FULHAM

Part-time shorthand secretary required for young solicitor. Hours approx. 9.30 a.m. to 3.30 p.m. Monday to Friday. £45 per week.

Please contact Hilary Elliot on 789 8121
Alfred Marks Staff Bureau

**ADMIN. £3,500.** Fabulous opportunity for intelligent person to progress beyond secretarial stage with an International Company. Cath's Workshop. 636 2116.

**P.A. SECRETARY.** £4,300+, plus subsidised restaurant, plus season ticket loan, plus bonus. Phone Chris Allen on 248 4281 Alfred Marks Staff Bureau.

**HARLEY ST. SPECIALIST** requires experienced Secretary for all day Monday and Friday p.m. Salary negotiable.—Tel. 01-935 5608.

**£2.40 P.H.**—If you have speeds of 100/60 and senior level experience, why not join the most sought after temporary team in London.—Ring Crone Corkhill and Associates (Consultants), 628 4835 (City) or 437 1126 (West End).

**RETIRED BOOKKEEPER** needed few hours daily.—930 2873.

**£2.00 + P.H.** Guaranteed bookings. Start today or Monday. 836 5924. Just the Job.

**PART-TIME** graduate teacher required immediately for "O" level chemistry and biology. 2-3 hours daily in private west London college. Tel.: 960 5899.

SECRETARIAL

## SECRETARY TO DIRECTOR OF PROGRAMMES

THE AMERICAN INSTITUTE FOR FOREIGN STUDY the educational travel organisers, is seeking a Secretary for its Director responsible for programmes in France and Spain. Applicants should have fluent written French, good written Spanish, fast accurate typing and some audio skills (shorthand not necessary). This is a varied and interesting job requiring initiative and the ability to work independently.

Starting salary £3,500 plus excellent bonus, free lunches, BUPA, non-contributory pension.

Please write to James Gillis, Director of Programmes, or telephone Sue Bell:
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requires a Secretary for the Art Editor. Applicants for the post, preferably aged between 20 and 25, should have the usual secretarial skills, initiative and the ability to work on their own. The job includes responsibility for an extensive photographic library and an interest in and knowledge of cataloguing would be helpful. Please write with details to: The Editor, Room 2201, Country Life, Kings Reach Tower, Stamford Street, London, SE1 9LS.

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Wadham College
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Applications invited from men and women under 40 for a one-year Bowra Research Fellowship from October, 1978. The Fellowship, carrying a small supplementary stipend only, is for any discipline. Applications from scholars on sabbatical leave (possibly for two terms) welcome. Further particulars from senior Tutor.

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SCHOLARSHIPS AND FELLOWSHIPS

Mental Health Foundation
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Applications are invited for Mental Health Foundation Fellowships from suitably qualified persons wishing to pursue Full-time Research Work bearing on problems of mental health, mental illness, or mental handicap, whether in clinical psychiatry or in one of its supporting sciences.
Both Junior and Senior Fellowships are offered in the salary ranges of Junior/Senior Lecturer, Junior/Senior Registrar, according to seniority and experience, plus superannuation. The appointments, which are also open to candidates from overseas, will be for up to three years in the first instance and in exceptional circumstances may be extended to five years. Interviews will be held in May in London and the Fellowships will be taken up between the following July 1st and March 31st. Overseas candidates if shortlisted, must attend for interview at their own expense.
Closing date: March 31
Application forms and further information may be obtained from the Secretary (T), Research Committee, Mental Health Foundation, 8 Wimpole Street, London W1M 8HY.

WELSH ARTS COUNCIL
AWARDS FOR ADVANCED STUDY IN MUSIC 1978/79

The Welsh Arts Council intends to make a limited number of awards for advanced study in music to take effect during the 1978/79 academic year. The awards will not normally be offered to undergraduate students or to applicants in full-time employment. They are intended to provide opportunities for advanced study in Britain and abroad.

The awards are open to students (singers, instrumentalists, conductors or composers) under thirty years of age, born in Wales, living in Wales, or of Welsh parentage. Further details of the awards and application forms may be obtained from the Music Director, Welsh Arts Council, 9 Museum Place, Cardiff CF1 3NX. Applications should be submitted by 31st March, 1978. Auditions will be held in Cardiff on April 22nd and London on May 5th, 1978. In view of the limited sums of money available it is unlikely that the Welsh Arts Council award will be sufficient to cover the full cost of the study project.

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RECENTLY EXPANDED
Independent Girls School in Central London offers limited scholarship places for May and September 1978, in preparation for Common Entrance 1979-1980. Candidates must be at least 9 years of age at time of entry. Box 0314 K, The Times.

STUDENTSHIPS

Worcester College, Oxford
Applications are invited for a
SENIOR SCHOLARSHIP
of the value of a Research Council Studentship and provision for accommodation at Worcester College, which is one of the men's colleges of the University of Oxford. The scholarship is open to graduates of any university (including those graduating in 1978) to enable them to read for a higher degree at Oxford in Mathematics or a scientific subject (not including Geography or Social Sciences). Candidates who are not graduates of a U.K. university must be reading for a degree in the U.K. Application forms, obtainable from the College Secretary, should be returned by 1 March 1978.

SCHOLARSHIPS AND FELLOWSHIPS

Dorset
BRYANSTON SCHOOL
Blandford
ENTRY SCHOLARSHIPS
Up to fifteen Academic, one Art and four Music scholarships, ranging in value from one-third to two-thirds of fees will be awarded to boys and girls under the age of 14 on 1st June, 1978.
Closing date for entries: Music, February 1st, Academic and Art, May 1st. Further information may be obtained from Headmaster's Secretary

Westminster School
MUSIC SCHOLARSHIP
ONE INSTRUMENTAL SCHOLARSHIP, guaranteeing ⅔ of the boarding or day fee with free musical tuition, will be offered for examination on February 13 and 14, 1978. Further details from the Registrar, Westminster School, Little Dean's Yard, London, S.W.1 (telephone 01-222 5516), to whom entries should be sent by January 31st

PUBLIC NOTICES

APPLICATION FOR THE RECORDING OF AIRCRAFT IN THE SWISS AIRCRAFT RECORD
TRANSVALAIR Ltd., domiciled in Sion, Switzerland have applied for the aircraft "Canadair CL-44" serial number 32, nationality and registration marks HB-IEO, former nationality and registration marks G-AWOV to be recorded in the Swiss Aircraft Record.
According to Article 11, paragraph 1 of the Order for the implementation of the Federal Law on the Swiss Aircraft Record, notifications in duplicate must reach the Swiss Federal Air Office, in Berne, Switzerland, within 30 days.
(a) If there are any objections to the recording of this aircraft in the Record, in which case reasons must be stated:
(b) If there are any claims concerning the aircraft, in which case any available documentary proof must be produced, otherwise it will be assumed that the claims have been renounced or are not to be noted in the Record.
U. ADAM.
Swiss Federal Air Office Section of the Swiss Aircraft Record Berne, January 10th, 1978.

PASTORAL MEASURE 1968
The Church Commissioners have prepared DRAFT PASTORAL SCHEMES which include provision for the following churches to be declared redundant: Worcester, "The Tything" (Diocese Worcester), St Martin, Edmonton (Diocese London), and Christ Church, Paddington (Diocese London) and draft redundancy schemes to deal with the following churches in the manner specified: St Matthew, Etruria (Diocese Lichfield)—demolition of the church and the sale or lease of the site, and East Burton (Diocese Salisbury)—appropriation to use as a workshop and for purposes ancillary thereto.
Copies of the relevant draft schemes may be obtained from the Commissioners at 1 Millbank, London, SW1P 3JZ and any representations should be sent to them at that address within 28 days of the publication of this notice.

I, Mr. RAULA PATEL son of Mr. Parbhu Bhana Patel whose permanent address in India is Lachhur Surat, Bombay, India, and now living at 122 Earl Howe Street in the City of Leicester hereby give notice of my intention to change my name to RAVJI PARBHU PATEL subject to the approval of the High Commission of India, London.
Dated this 18th day of January, 1978.
R. PATEL.

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(continued on page 26)

# Broadcasting

7.25 pm ITV — In an evening when it is difficult to avoid a long film, Whistle Down the Wind wins my vote, even if Hayley Mills does make us all feel our age.
9.25 pm BBC 1 — One of my "bankers" for any week is I Didn't Know You Cared, especially when Uncle Mort's funeral is being considered (somewhat prematurely).
11.15 pm BBC 2 — I do wish that we did not have to stay up almost until tomorrow to watch Light of Experience. Tonight Dave Douglass talks about comradeship down the pit.—I.R.R.

## BBC 1

6.45-11.00 am, You and Me. 12.45 pm, News. 1.00, Pebble Mill. 1.45-2.00, Mister Men. 3.55, Play School. 4.20, Touché Turtle. 4.25, Jackanory. 4.40, Green Test. 5.0, John Craven. 5.5, A Traveller in Time
5.40 News. 5.55, Nationwide.
6.55 Sykes.
7.25 Film: Whistle Down the Wind, with Hayley Mills, Bernard Lee, Alan Bates.*
9.00 News.
9.25 I Didn't Know You Cared.
9.55 Sportsnight.
11.05 Tonight. All in the Lesbian Family.
11.45 Weather.
* Black and white

Regional variations (BBC 1):
WALES: 5.05-5.40 pm, Billcar. 5.55-6.20, Wales Today. Heddiw. 7.10, Trem. 7.40, Young Scientists of the Year. 8.10-9.00, The Oregon Trail. SCOTLAND: 5.55-6.20 pm, Reporting Scotland. NORTHERN IRELAND: 5.53-5.55 pm, Northern Ireland News. 5.55-6.20, Scene Around Six. 11.45-9.55, Spotlight.

## BBC 2

11.00 am, Gharbar. 10.45, Closedown. 11.00-11.25, Play School.
7.00 News Headlines.
7.05 Get Organized—for Safety's Sake!
7.30 Newsday.
8.10 Julian Bream Masterclass, arrangement for guitar of Fugue from Violin Sonata No. 1, by Bach.
8.40 It's Patently Obvious.
9.00 Play. Mr and Ms Bureaucrat, by Rhys Adrian.
9.50 The Making of Casterbridge, introduction to the new serial, The Mayor of Casterbridge, by Thomas Hardy.
10.00 Arena: Art and Design. The Journey: George Melly, and Henry Moore meets Leonardo.
10.45 The Light of Experience.
11.30 News.
11.35-11.45, David Markham reads Departmental, by Robert Frost.

## Scottish

12.00, Thames. 1.25 pm, Road Report. 1.30, Thames. 2.00, Women Only. 2.25, Thames. 5.15, Professor Kitzel. 5.20, Southern. 6.00, Scotland Today. 6.30, Weir's Way. 7.00, Thames. 8.00, Film. One More Train to Rob. 10.00, Thames. 10.30 Welcome to the Ceilidh. 11.00, Out of Town. 11.30, Police Call. 11.35-12.30 am, Police Surgeon.

## Channel

1.20 pm, Channel News. 1.30, Thames. 6.00, Channel News. 6.10, Jeannie. 6.35, Thames. 8.00, Film. Buck and the Preacher. 10.00, Thames. 10.32, Rising Damp. 11.00, A Prime Minister on Prime Ministers. 11.30, Pro-Celebrity Snooker. 12.15 am, Epilogue, News.

## Thames

12.00, Cloppa Castle. 12.10 pm, Stepping Stones. 12.30, Sounds of Britain. 1.00, News. 1.20, Help! 1.30, Crown Court. 2.00, After Noon. 2.25, Hadleigh (r). 3.20, Heart to Heart. 3.50, Couples (r). 4.20, Michael Bentine. 4.45, Pop Quest. 5.15, Emmerdale Farm.
5.45 News. 6.00, Thames at 6.
6.35 Crossroads.
7.00 This Is Your Life.
7.30 Coronation Street.
8.00 Film. Campbell's Kingdom, with Dirk Bogarde.
10.00 News.
10.30 A Prime Minister on Prime Ministers.
11.00 Bless This House (r).
11.30 World Snooker, England v Rest of the World.
12.00 Night Gallery.
12.25 am Epilogue.
(r) repeat.

## HTV

12.00, Thames. 1.20 pm, West Headlines. 1.25, Wales Headlines. 1.30, Thames. 2.00, Help Yourself. 2.25, Thames. 5.15, Dodo. 5.20, Southern. 6.00, Report West. 6.15, Report Wales. 6.30, Granada. 7.00, Thames. 8.00, Film. Buck and the Preacher. 10.00, Thames. 11.30-12.25 am, Concert: Pat Boone. HTV CYMRU/WALES: As HTV except: 1.20-1.25 pm, Penawdau Newyddion y Dydd. 4.20, Y Ci y Gath A'r Smwydd Llwch. 4.30-4.45, Theatr Twm. 6.00-6.15, Y dydd. 10.30, Sywydd. 11.15-11.45, A Prime Minister on Prime Ministers. ATV WEST: As HTV except: 1.20-1.30 pm, West Headlines. 6.15-6.30, Report West.

## Westward

12.00, Thames. 1.20 pm, Westward News Headlines. 1.30, Thames. 6.00, Westward Diary. 6.35, Thames. 8.00, Film. Buck and the Preacher. 10.00, News. 10.30, Rising Damp. 11.00, A Prime Minister on Prime Ministers. 11.30, Pro-Celebrity Snooker, 12.15 am, Faith for Life.

## Anglia

12.00, Thames. 1.25 pm, Anglia News. 1.30, Southern. 2.25, Thames. 5.15, ATV. 6.00, About Anglia. 6.35, Thames. 8.00, One More Train to Rob. 10.000, Thames. 11.00, Jazz Concert. Stan Stacey. 11.30, Baretta, 12.00, The Big question.

## Yorkshire

12.00, Thames. 1.20 pm, Calendar News. 1.30, Thames. 5.15, ATV. 6.00, Calendar. 6.45, Thames. 8.00, Film. Butterflies are Free. 10.00, Thames. 11.00, The Odd Couple. 11.30-12.25 am, Dan August.

## Border

12.00, Thames. 1.20 pm, Border News. 1.30, Southern. 2.25, Thames. 5.15, Horses in Our Blood. 5.45, News. 6.00, Lookaround. 6.35, Thames. 8.00, Film. Butterflies are Free. 10.00, Thames. 11.00, The Odd Couple. 11.30, Butlin's Grand Masters Darts Championship. 12.00, Border News.

## Grampian

12.00, Thames. 1.20 pm, Grampian News Headlines. 1.30, Thames. 6.00, Grampian Today. 6.35, Thames. 8.00, One More Train to Rob. 10.00, Thames. 11.00, Backs to the Land. 11.30, Me and Mr Thorne. 12.00, Reflections.

## Granada

12.00, Thames. 1.20 pm, This is Your Right. 1.30, Thames. 5.10, This is Your Right. 5.15, Crossroads. 5.45, News. 6.00, Granada Reports. 6.30, Wish You Were Here? 7.00, Thames. 8.00, Film. One More Train to Rob. 10.00, Thames. 11.00, The Untouchables.* 11.55-12.30 am, George Hamilton IV.
* Black and white

## Southern

12.00, Thames. 1.20 pm, Southern News. 1.30, Crown Court. 2.00, Houseparty. 2.25, Thames. 5.15, Betty Boop. 5.20, Crossroads. 5.45, News. 6.00, Day by Day. 7.00, Thames. 8.00, ATV. 10.00, Thames. 11.00, Police Surgeon. 11.30, Southern News. 11.40, Healthy Eating. 12.10 am, Weather. Epilogue.

## ATV

12.00, Thames. 1.20 pm, ATV News. 1.30, Thames. 5.15, Mr and Mrs. 5.45, News. 6.00, ATV Today. 6.35, Thames. 8.00, Film. One More Train to Rob. 10.00, Thames. 10.30, Ladies' Night. 11.15, Butlins Grand Masters Darts Championships. 11.45-12.15 am, Police Surgeon.

## Tyne Tees

12.00, Thames. 1.20 pm, North East News. 1.30, Thames. 2.00, Women Only. 2.25, Thames. 5.15, Happy Days. 5.45, News. 6.00, Northern Life. 6.35, Thames. 11.30, West Side Medical. 12.30 am, Epilogue.

## Ulster

12.00, Thames. 1.20 pm, Lunchtime. 1.30, Thames. 5.15, Dynomutt. 5.45, News. 6.00, Ulster television news. 6.05, Crossroads. 6.30, Reports. 7.00, Thames. 8.0, ATV. 10.00, Thames. 11.30, World Championship Darts. 12.00, Make it Count.

# Radio

**1**
6.00 am, News. Ray Moore.† 7.02, Noel Edmonds. 9.00, Simon Bates. 11.31, Paul Burnett. 2.00 pm, Kid Jensen. 4.31, Dave Lee Travis. 7.02, Sing Something Simple.† 7.30, Band.† 8.15, Semprini.† 9.02, Bing.† 9.55, Sport. 10.02, John Peel.† 12.00-12.05 am, News.
† stereo.

**2**
6.00 am, News. 6.02, Ray Moore.† 7.32, Terry Wogan.† (8.27, Racing bulletin). 10.02, Cricket: Third Test. 10.03, Jimmy Young.† 12.15 pm, Waggoners' Walk. 12.30, Pete Murray.† 2.30, David Hamilton.† 4.30, Waggoners' Walk. 4.45, Sports Desk. 4.47, John Dunn.† 6.45, Sport. 7.02, Radio 1. 10.02, News Headlines. 10.30, Show with Teo Legs. 11.02, Brian Matthew. 12.00, News.

**3**
6.55 am, Weather. 7.00, News. 7.05, Your Midweek Choice: Beethoven, Vanhal, Henselt.† (7.30-9.50, Cricket: Third Test, m/f only.) 8.00, News. 8.05, Your Midweek Choice, part 2: Saint-Saens, Chopin.† 9.00, News. 9.05, Franck.† 9.50, Organ in Consort: Stanley, Camidge, Mudge.† 10.30, Song Recital: Fauré.† 11.00, Words . . . 11.05, Pina Carmirelli (violin): Ysaye, Busoni.† 11.50, Raymond Leppard Conducts and Plays: Handel, Mozart, Ellis Mozart.†
1.00 pm, News. 1.05, Hindemith, Busoni, Chopin.† 2.10, Youth Orchestras of the World, part 1: Bliss, Bernstein, Shostakovich.† 2.40, In Short. 2.50, Youth Orchestras, part 2: Benjamin, Hoddinott, Respight.† 3.30, Beethoven Quartets.† 4.20, Beecham's Delius. 5.10, Building a Library.† 5.45, Homeward Bound.† 6.05, News. 6.10, Homeward Bound. 6.30, Kontakte. 7.00, Allez France! 7.30, Janis Vakarelis (piano): Haydn, Beethoven.† 8.00, BBC Symphony Orchestra: Beethoven, Haydn.† 8.50, The Unimportance of Being Right. 9.10, Concert, part 2: Beethoven, Schubert.† 10.05, The Arts Worldwide. 10.25, Music in Our Time: Sur, Wuorinen, Martino, Sollberger, Wolpe.† 11.25, News. 11.30-11.35, Schubert Song.

**4**
6.15 am, News. 6.17, Farming. 6.35, Up to the Hour. 7.00, News. 7.10, Today. 7.35, Up to the Hour. 8.00, News. 8.10, Today. 8.45, Yesterday in Parliament. 9.00, News. 9.05, The Living World. 9.35, A Better Mousetrap. 10.00, News. 10.05, In Britain Now. 10.30, Service. 10.45, Story. 11.00, News. 11.05, You, The Jury. 12.00, News. 12.02 pm, You and Yours. 12.27, What Ho! Jeeves. 12.55, Weather.
1.00, News. 1.30, The Archers. 1.45, Woman's Hour. 2.45, Listen with Mother. 3.00, News. 3.05, Play. Wolf Harvest. 3.50, Choral Evensong from York Minster. 4.35, Story. Bulldog Drummond. 5.00, PM Reports. 5.40, Serendipity. 5.55, Weather.
6.00, News. 6.30, My Music. 7.00, News. 7.05, The Archers. 7.20, File on 4. 8.0, Lord Peter Wimsey. The Five Red Herrings. 8.30, Reith Lectures. Change in British Society, by Dr A. H. Halsey, part 2: Class-Ridden Prosperity. 9.00, Science Now. 9.30, Kaleidoscope. 9.59, Weather. 10.00, News. 10.30, Round Europe Quiz. 11.00, A Book at Bedtime. The Spy who Came in from the Cold. 11.15, The Financial World Tonight. 11.30, Today in Parliament. 11.45, News. 12.03-12.06 am, Inshore Forecast.

# PERSONAL COLUMNS

ALSO ON PAGE 25

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Deadlines for cancellations and alterations to copy (except for proofed advertisements) is 13 00 hrs. prior to the day of publication. For Monday's issue the deadline is 12 noon Saturday. On all cancellations a Stop Number will be issued to the advertiser. On any subsequent queries regarding the cancellation, this Stop Number must be quoted.

PLEASE CHECK YOUR AD. We make every *effort to avoid* errors in advertisements. Each one is carefully checked and proof read. When thousands of advertisements are handled each day mistakes do occur and we ask therefore that you check your ad and, if you spot an error, report it to The Classified Queries department immediately by telephoning 01-837 1234 (Ext 7180). We regret that we cannot be responsible for more than one day's incorrect insertion if you do not.

"Blessed is the man that walketh not in the counsel of the ungodly, nor standeth in the way of sinners, nor sitteth in the seat of the scornful."—Psalm 1: 1:

## BIRTHS

**CHAPMAN.**—On January 16th to Stephanie (nee Watson) and Peter—a son (Philip Gordon Peter).

**DILGER.**—On 13th January to Kay (nee Coughlan) and John Dilger—a daughter (Katharine Elizabeth).

**DRUMMOND.**—On January 17th in Kuala Lumpur to Angela (nee Scott) and Peter—a son.

**DU CROZ.**—On February 16th, to Sara (nee Reynolds) and William—a daughter (Victoria Kate).

**GALLOWAY.**—On January 15th, in *Nottingham, to Jennifer and* Nicholas—a son (James Benjamin).

**GOWERS.**—On 15th January to Ruth (nee Lebens) and Christopher—a son (Bernard George).

**HAMER.**—On January 14th at St Thomas' Hospital to Charles and Marthe (nee Pol-Roger)—a daughter (Sophie).

**HICKSON.**—On January the 11th, at Bath, to Vicky (nee Wilson) and Stephen—a daughter (Katherine Anne).

**ILES.**—On January 16th, at St. Mary's Hospital, Portsmouth, to Janet (nee Stephens) and Terry—a *daughter (Sarah Fiona).*

**LEE.**—On January 16th, to Anne Monique (nee Bakirgian) and John—a daughter (Elspeth Catherine Rebecca), a sister for Deborah.

**LINQUIST-HUGHES.**—On January 12th at North West Hospital, Frankfurt, to Eikon and Vincent—a daughter (Melissa Muriel).

**LIPPINCOTT.**—On January 15, in New York, to Caroline (Seebohm), wife of Walter Lippincott—a daughter.

**MARTYR.**—On *January 15th* at Eastbourne District General, to Rosemary (nee Penson) and Andrew—a son (Benjamin James).

**PARKER.**—On January 8th, 1978, in Dublin, to Deirdre (nee Kelly) and Miles—a son (Eoin Mathew Bodkin).

**QUINTAVALLE.**—On January 5th at Queen Charlotte's Maternity Hospital Josephine and Uberto—a son (Rufo Antonio) a brother for Bruno, Sirio and Anioo.

**ROBERTS.**—On January 17th, in the Isle of Man, to Sally and Andrew—a daughter (Vanessa Sian), a sister for Tim.

**SHAW.**—On January 11th, 1978, to Patricia, wife of Graham, of The Anchorage, Croft, Darlington—a daughter.

**THISTLETHWAITE.** — On January 12th, to *Philippa* (nee Lewis) and Miles—a son (Thomas Arthur).

## BIRTHDAY

**BLACKMORE,** Gladys Maud. Born Ventnor, Isle of Wight, 18th January, 1908. Happy 70th birthday from your family.

## MARRIAGES

**ELDON : MASON.**—On 14th Jan., at Southport, Stewart Graham, son of Mr. & Mrs. J. H. Eldon, Blantyre, Malawi, to Christine Mary, eldest daughter of Mr. & Mrs. R. Mason, of Southport.

**OTTEN : COLOMBO.**—On January 9th, in London, Walter Otten to Bruna Colombo, of Rome.

**PEATTIE : USHER.**—*At St. Cuthbert's* Parish Church Edinburgh, on Saturday, 14th January, 1978 by Rev. D. C. McFarlane, assisted by Rev. T. C. Cuthell, Gordon Robert Peattie of St. Monans, Fife, to Rosemary Isobel Usher of Peebles. Address: c/o Chartered Bank, Box 3Bus, I. I. Chundrigar Road, Karachi, 2, Pakistan.

## DEATHS

**ARCHDALE.**—On January 17th, peacefully at his home, Treevan, Lancarron, Ross-on-Wye, Audley *Quintin*, beloved husband of Edith (Bay), late Lieutenant-Colonel, R.H.A., aged 91 years. Cremation private; no flowers; no memorial service by his wish.

**BARBER.**—On January 16th, 1978, at the Abbey Farm, Ditcheat, Somerset, Reginald Gerald Barber, dearly loved husband of Dorothy, *and father of Patricia,* Nicholas and Gillian. Funeral service at St. Mary Magdalen's Church, Ditcheat, on Friday, January 20th, at 2.30 p.m. Family flower only, but donations, if desired, for the Cancer Research Fund, c/o G. H. Cook & Son, Funeral Directors, 8-11 Bond Street, Yeovil, *Somerset.* Telephone Yeovil 23465.

**CROFT.**—On January 15th, in his 85th year, Edward Hugh Croft, F.I.E.E., M.I.C.E., of Church Stretton, Shropshire, beloved husband of Kathleen, and dear father and grandfather. No flowers, please. Cremation private.

**DUNCAN.**—*On January 14th*, at home, Grove Cottage, Wonersh Park, Guildford, Roma, darling wife of Bill, and loving mother of Rosemary and Fiona. Service at the Church of St John the Baptist, Wonersh, 2.30, Friday, 20th, with committal at Guildford Crematorium, at 3 p.m. Flowers to J. Monk & Sons, 3 Artillery Terrace, Guildford.

**GRANGE.**—On January 15, 1978, suddenly after a short illness, Thomas Peter, loved husband of Marthe, father of Katie and Simon. Funeral private; please, no flowers.

**HADDON-CARTER.**—On January 16th, 1978, peacefully, John, of West House, Granville Road, Eastbourne, Sussex. Dearly loved husband of Chris. Cremation private. No flowers, please.

**HAMILTON-COX.** — On January 13th, 1978, peacefully, at Greenlands Nursing Home, Reading, Gwendolyn *Isobel Beresford* Hamilton-Cox (nee Roberts), of The Studio, Shiplake-on-Thames. Funeral service at Reading Crematorium, Friday, January 20th, at 2.30 p.m. Family flowers only.

**HAYNES.**— On January 16th peacefully in hospital after a short illness, Ronald Bernard, of Loose, Maidstone. Much loved husband of Clarice and father of David. The cremation, on January 19th, will, at his expressed wish be as simple as possible, immediate family, no flowers or letters, please.

**HESS.**—*On Tuesday, 10th January*, 1978, Adolphe, peacefully, in St. Bartholomew's Hospital, in the early hours. Founded B. H. Corner Gallery and The Bertha Hess Museum. Loved and deeply mourned by his wife Berthe and his daughter Mauricette. Burial at Golders Green Jewish Cemetry, Hoop Lane, N.W.11, on Sunday, 22nd January, at 3 p.m. Cut flowers if desired.

**HOLMAN.**—On 15th January, 1978, in her 93rd year, Hilda Lucy, of 12 Barnfield Road, St. Albans, Hertfordshire, formerly of Liverpool and Wallasey, wife of the *late Captain* F. R. Holman, O.B.E., and dear mother of Norman. Funeral service West Herts Crematorium, Garston, Watford, on Tuesday, 24th January, at 2.45 p.m.

**HUBERT.**—On January 13th, 1978, peacefully in hospital Ellen, aged 91 years, of Tottenham. Much loved mother of Hilda Wurr and devoted grandmother of Nicholas.

**HUMPHREYS.**—On January 14th, 1978, peacefully at his home, 3 Cranwells Park, Bath, Darlow Humphreys, brother of Olliver and Olsen and father of Patrick. Private cremation. Family flowers only, please. Enquiries to Co-operative Funeral Service, Bath. Telephone 313304.

**HUMPHRIES.**—On January 16th, peacefully, after a short illness at her home, Monument House, St. Mary's Street, Gloucester; Mary Elsie, beloved wife of Harold Humphries. Funeral service at Gloucester Cathedral on Friday, January 20th, 1.45 p.m., followed by cremation. Flowers may be sent to Goodwins, Funeral Directors, 222 Barton Street, Gloucester.

**IND.**—Harold Hugh Brodie, suddenly on Sunday January 15. Funeral Christ Church Bray, Ireland today Wednesday 18 January.

**JACKSON.**—On January 13th, 1978, peacefully, Stanley Charles, of Grove Court, Hove, beloved husband of Amy. Funeral service at All Saints Church, The Drive, Hove, Friday, January 20th, at 12 noon. Flowers to Attree & Kent Ltd., 108 Church Road, Hove.

**JOHNSTON.**—On January 11, 1978 Emily Sophia, deeply mourned and always in the thoughts of her family, passed peacefully away.—Love from son Sidney wife Elsie, grandsons Gary and Colin and their wives Mandy and Joan and great grandchildren.

**KELLY.**—On 14 January, peacefully, in hospital, Eleanor Theresa, aged 93. Much loved aunt of Phoebe Lewis and Mollie Cambell. Founder member in 1913 of the Institute of Personnel Management and from 1932-1944 Head of St. Margaret's House, Bethnal Green. Cremation private, a memorial service at Bethnal Green to be announced later.

**KEYWORTH.**—On 12th January, 1978, Walter Denman St. George Kirk, aged 77, late of the Queen's Bays (2nd Dragoon Guards), peacefully at his home, Glebe House, Monamolin, co Wexford, beloved husband of "Winkie". The funeral has already taken place.

**LANG.**—On January 13th, suddenly at her home, 6 Hermitage Close, Slough, Ivy (O.B.E.), in her 81st year. Cremation at Slough Crematorium, Friday, 20th January, at 2 p.m. No flowers, but donations to Memorial Secretary, West Middlesex Hospital Nurses League, Isleworth, Middlesex.

**MARCHANT.**—On 15th January, Derek Edward (Peter), of Temple Close, Sibford Gower, Banbury, after a protracted illness, borne *with dignity and courage, loving* husband of Jean, dear father of David, Alison, Susan and Andrew, son of Ivy Lynette and Edward Gray, brother of Patrick James. Service on Friday, 20th January, at 3 p.m., at Great Missenden Parish Church, followed by private cremation. Family flowers only, please. Donations, if desired, to Institute of Cancer Research, Royal Cancer Hospital, 34 Sumner Place London, S.W.7.

**MEADOWS.**—On January 12th, 1978, suddenly at home, George Henry, aged 68, dearly loved husband of Nellie, father of Robert, *Brian and John. Funeral service* at All Saints', New Eltham, at 11.15 a.m., 20th January. Flowers to home or donation to your favourite charity.

**PAINE.**—On January 15th, 1978, peacefully at home, Thelma, beloved wife of Leslie (Nicky), mother of Bryony and grandmother of Xanthe. Private funeral at Winchelsea. Family flowers only. Donations to Cancer Research or Friends of Animals League.

**PERKS.** — On Sunday, January 15th, 1978, Peter Perks, peacefully, at his home in Moor Park, *Middlesex*, beloved husband of Patricia and loving father of Jerome and Warren. Funeral service on Friday, 20th January, *at the West Herts Crematorium,* Garston, Watford, at 3.30 p.m. Flowers and enquiries to James Peddle Ltd., 66 High Street, *Rickmansworth.* Tel.: 72013.

**PHILLIPS.**—On Saturday, 14th January, Duggie George, late of Forces Broadcasting Service, Libya, Germany and Cyprus, suddenly at Heathrow Airport after holidaying in Malaga. Cremation at South London Crematorium on Monday, 23rd January at 12.30 p.m. Family flowers only. If desired, donations to the British Wireless for the Blind Fund, 224 Great Portland St.

**PHILLIPS.**—On January 16th, 1978, peacefully in a nursing home, Charles Henry, of Sutton Hill, Fownhope, Herefordshire, in his 93rd year, dearly loved husband of the late Ethel Elizabeth. Funeral service at Woolhope Church, on Thursday 19th, at 1.45 p.m., followed by private cremation. By request, no flowers or letters, please. Enquiries to Lindsey Price Ltd., 16 *Commercial Street, Hereford.* Tel. Hereford 2196.

**PHILLIPS.**—On January 14th, 1978, at Nevill Hall Hospital after a long illness bravely borne, Thomas Taifryn, of County House, Brecon, late of Mandeville House, George Street, London, beloved *husband of Catherine, and darling* daddy of Sian, Sarah and Heulwen. Service at St. Mary's, Brecon, Thursday, January, 19th, at 1 p.m., followed by interment at Morriston Cemetery.

**RAE.**—On January 16th, 1978, at a Harrogate nursing home, Gaby, *aged 84 years. Beloved wife* of the late Norman D. Rae. Service at the Harrogate Crematorium, on Thursday, January 19th at 10.30 a.m.

**ROBERTS.**—On January 16th, 1978, suddenly, Claude Alfred Roberts, husband of Pat, member of the Stock Exchange, of 10 Bonham House, Ladbroke Rd. W.11. Service at Golders Green Crematorium Friday 20th January 11 a.m. (West Chapel). Family flowers only.

**ROBINSON.**—On January 16th, peacefully at Guy's Hospital, *after a long illness*, Russell, late of The Armouries, H.M. Tower of London, husband of Margaret Theresa Robinson. Memorial service in St. Peter's Chapel, Tower of London, 4.45 p.m., Friday, January 20th. No flowers, donations to Imperial Cancer Research.

**SADLEIR.**—On 16th January, peacefully, Betty, widow of Michael Sadleir, in her 86th year.

**SCHOLEY.**—On January 16, peacefully in Pilgrim Hospital, Boston, Barbara, aged 76 years, of Laceby, Stanhope Road, Horncastle, and formerly of Home Farm, Tumby, the beloved wife of Edward, loving mother of Margaret and the late John, and the devoted grandmother of Ben. Funeral service in St. Mary's Church, Horncastle, on Thursday, January 19, at 1.45 p.m., followed by cremation at Boston. *Family* flowers only, please. Donations in aid of the British Heart Foundation Fund, if desired, may be sent to R. H. Turner & Son F.D., North Street, Horncastle. Telephone 2331.

**SCHWIND.**—On January 15th, 1978, at Little Cornard, Suffolk, Robert, aged 76 years, late of Southleigh, St. Columb, Cornwall. Funeral service at Folkingham Parish Church, Lincolnshire, on Friday, January 20th, at 12 noon. Flowers to Messrs. Brown and Fenn, Sudbury, Suffolk, please.

**SCOTT.**—On January 16th, suddenly in hospital, Miss Kathleen Edith (Kaye) Scott, M.B.E., of Burgh Heath, formerly of Canberra, Australia, very dear sister of Helen Mary (Mollie), Cuthbert and a dear aunt. *Cremation* at Croydon Crematorium on Wednesday, January 25th, at 2 p.m. Flowers may be sent to Ebbutt Funeral Service, Croydon, or donations, if desired, to Cancer Research Campaign, Town Hall, Croydon, or the Royal National Life-boat Institute, 21 Ebury Street, S.W.1.

**STACPOOLE.**—On January 15th, 1978, at Milford House, Limerick, peacefully after a long illness, Clare Helen, widow of Lt.-Col. R. H. Stacpoole, and dearly loved mother of Pat and George Stacpoole. Funeral service today, Wednesday, January 18th, at 3 p.m., at St. Mary's Cathedral, Limerick. Burial afterwards at Kilnosoolagh Cemetery, Newmarket-on-Fergus. Cut flowers.

**STAFFORD NORTHCOTE.** — On January 9th, 1978, The Honourable Ida of Nelson House, Sandwich, widow of Major Leonard Stafford Northcote, Royal Fusiliers and daughter of the Fifth Marquis Testaferrata Olivier of Malta.

**STEELE.**—On January 16th, 1978, peacefully in a nursing home, Alice Mary, aged 90, of Dor Bank, Fifield, Oxford, widow of Ernest Wilson Steele, formerly of *Bledington, Gloucester, and Hale,* Cheshire. Funeral at St. Leonard's Church, Bledington, at 2.30 p.m., on Friday, 20th January. Flowers to the Church, please.

**SUPERVIA.**—On January 15th, 1978, George, son of the late Conchita Supervia, much loved husband of Gloria and father of James-Patrick. Service at the Sacred Heart, Edge Hill, S.W.19, on Friday, January 20th, at 10 a.m., followed by cremation at Putney Vale Crematorium, at 11 a.m. Flowers to Ashton Funeral Services, 140 Alexandra Road, S.W.19.

**TRANTER.**—Suddenly on January 16th 1978 at Forbes Frazer Hospital, Frederic George Tranter, aged 67 years. Private family funeral at Bath Eastern Parish Church, Friday 20th January. No letters by request. Flowers and inquiries to E. Hooper and Son, 13 St. James Parade, Bath, Avon.

**WAKELIN.**—On January 13th, Ronald Christopher aged 69, chartered surveyor, husband of Dora and father of Nigel, Funeral service West London Crematorium, Harrow Rd., Monday 23rd January at 1.00 p.m., Cut *flowers to John Nodes* and Sons, 181 Ladbroke Grove, W.10.

**WALTERS.**—On January 14th, 1978, Joan Walters, beloved wife of Geoffrey, of Pinewood School, Bourton, Swindon, Wilts. Funeral Thursday, January 19th. Service and interment at Bourton Church at 3.15 p.m. No flowers, by request. Donations in lieu for the British Heart Foundation may be sent c/o Mr. J. Wiltshire, Hon. Treasurer, 142 Queens Drive, Swindon, Wilts.

**WILLS, PHILIP AUBREY.** — On January 17th, very peacefully, at his home, 34 Holland Park Mews, London, *after a long illness.* Cremation private. Memorial service to be announced later.

**WOLLASTON.**—On January 14 Richard Henry, treasured son of Valerie and Sandy of Shenton House, Shenton, Nuneaton, suddenly in his sleep at school aged 7½ years. Funeral service, St John's Church, Shenton 12 noon Friday, January 20th.

**WRIGHT.**—On January 15, peacefully, Bertha, dear sister and treasured friend, service of thanksgiving on Friday, 20th January, at Christ Church, South Nuffield, at 11.30 a.m., followed by private cremation.

### MEMORIAL SERVICES

**ADAMSON.**—A memorial service for David and Marilyn Adamson, Edward and Rupert, and Peter and Margaret Adamson, will be held at St Michael's, Chester Square, S.W.1., on Thursday, February 2nd, 1978, at 12.30 p.m.

**KABERRY.**—A memorial service for the late Dr. Phyllis Mary Kaberry will be held in the University Church of Christ the King, Gordon Square, W.C.1 on Wednesday, 1 February, 1978 at 12 noon.

**PASOLD.**—A memorial service for Eric W. Pasold, O.B.E., will be held at St. Mary's Church, Langley, Slough, on Thursday, February 9th, 1978, at 2.30 p.m.

**RITCHIE.**—A memorial service for the life and work of Sir John Ritchie, C.B., B.Sc., D.V.Sc., LL.D., F.R.C.V.S., D.C.S.M., F.R.S.E., Chief Veterinary Officer, Ministry of Agriculture, Fisheries and Food from 1952 to 1965, and Principal of The Royal Veterinary College from 1965 to 1970, who died on 28th September 1977, will be held at St. Pancras Old Church, Pancras Road, London, NW1, on Wednesday, 25th January, 1978 at 11.30 a.m.

## IN MEMORIAM

**HARNETT.**—In proud and loving memory of a very brave girl, Phyllis Hilary Harnett, who died January 18th, 1976, only child of Loton and the late Sidney Percy Harnett. Always in your Mother's thoughts my Darling.

**LLOYD-LOWLES, DAVID.**—January 18th, 1976. "I shall live until I *die, and then I shall live* forever."

**RANSOME, ARTHUR.**—Remembering with gratitude, author of 'Swallows and Amazons', Jan. 18, 1884-June 3, 1967.

**RICHES, PATRICIA.**—January 18th, 1970. In Loving Memory: sadly missed by all. Son, Henry Patrick.

**SECKER, EDWARD HOWARD.**—In loving memory.—D.

## FUNERAL ARRANGEMENTS

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FUNERAL DIRECTORS
Day or Night Service
Private Chapels
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49 Marloes Road, W.8
01-937 0757

## FORTHCOMING EVENTS

**SOTHEBY'S** Contemporary Print Sale, Thursday, 19th January at 10.30 a.m. 50% of lots estimated at less than £100 each. On view 9.30-4.30, Monday 16th-Wednesday 18th. Contact: Libby Howie, 01-493 8080.

## ANNOUNCEMENTS

**PERSONAL SECRETARY** to Directors of Student Travel firm. See Secretarial.
**GENERAL SECRETARY** for registered Charity. See Secretarial.
**MAGNIFICENT PROPERTY** in sylvan setting. See Sturt and Tivendale's advertisement on today's property page.
**EXPERIENCED** legal Shorthand Secretary. See La Creme de La creme.
**PA/SECRETARY** to partner. See Secretarial Appts.
**ALWAYS** wanted to run an Agency? See La Creme.
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**INTERNATIONAL** trade promotion seek Personal Secretary. See Creme de la Creme.
**SENIOR SECRETARY** PA for chocolate manufacturers. See La Creme Appts.
***NORTH YORKSHIRE** guide is a gift* for very best friends.
**HELP BRITAIN'S ENGINEERS.** See Secretarial Appointments.
**FUNDRAISER.** War on Want. See General Vacancies.
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***CHELTENHAM RACES.** Stalled* manor house to let. See U.K. Hols.
**BILINGUAL PERSONAL ASSISTANT** £4,000 plus : French speaking receptionist/telephonist £3,000 plus. See Creme de la Creme.
**WELSH ARTS COUNCIL** awards for Advance Study in Music. See Educational.
**COPY EDITOR/P.A./SECRETARY,** 2 months for author. See Tempting Times.

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Mr. Derrick Tranter of Wemsec had this to say about Business to Business: "Out of all the different media I use, I have found through careful monitoring, that The Times not only generates a great number of replies but also converts them into business. E.G. in the quiet period bfr Christmas 9 calls out of 13, brought in new business. Regular daily advertising is cheaper and keeps my nam. in front of your readers."
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In Tuesday, January 31st, 1978 The Times "Business to Business" columns will be highlighting Businesses for sale. For details of this and other forthcoming business features, and highlights, ring:
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## ANNOUNCEMENTS

**IS YOUR HOUSE TOO LARGE?**

Your house can be beautifully used if you "gift" it to the national charity Help the Aged. One portion will be modernised free of cost to you (usually self contained) for your own or your spouses use for life—free of rent, rates, external repairs. Other portions converted for retired people. Please write without obligation to:

The Secretary,
HELP THE AGED HOUSING APPEAL,
Room T1C,
26 Dover St.,
London W.1

**OUR AIM**

To reduce the incidence of ASTHMA, CHRONIC BRONCHITIS, ANGINA, CORONARY THROMBOSIS AND STROKE and to help the many thousands who suffer from these illnesses, by means of Health Education, Research, Rehabilitation, Welfare and Counselling Services. Please support this worthwhile aim by donation, "in memoriam" gift or by remembering us in your Will.
THE CHEST, HEART AND STROKE ASSOCIATION (T), Tavistock House North, Tavistock Square, London WC1H 9JE.

**CANCER RESEARCH**

The heavy toll that cancer still takes—when will it be brought *to an end? Hope* lies in continuing the fight, building on the knowledge gained from years of research. Please help the Fund by sending a donation or "In Memoriam" gift to:
IMPERIAL CANCER RESEARCH FUND,
Room 160N, P.O. Box 123,
Lincoln's Inn Fields, London WC2A 3PX.

**OUR RESCUE PROGRAMME**

is never ending our funds are. If you would like to donate a little to help towards the saving of horses from unnecessary slaughter and cruelty please contact us. Folly Foot Farm, at Hailsham 843445.

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See Creme de la Creme

**YOUR CAR** could go faster . . . advertised for sale in The Times Car Buyer Guide which appears every Thursday. Ring: Odeyne Hodgson, 01-278 9351.

**PARKINSON DISEASE,** under 50. Would patients suspecting emotional trigger at onset, write to medical researcher, confidential replies to Box 0511 K The Times.

**P.A.** required for Chairman of Newmarket Bloodstock Group.—See Creme de la Creme Col.

**GOVERNESS / TUTOR.**—Lausanne, Switzerland.—See General Vacancies.

***ADVOCATE** for West Country solicitors.*—See Legal Appts

**BUTLER** and Assistant Cook/Housekeeper for High Court Judges in Winchester. See Domestic and Catering Appts.
**INTERESTING** opportunity sought. See Business Opportunities.
**LOIRE VIA PARIS** returning empty van. See Comm. Services.
**WOULD DOG LOVERS** not responding to our Christmas Dinner Appeal compassionately send a donation now. Our unwanted dog population averages 200 through*out year.—Pine Ridge Dog Sanc*tuary, Priory Road, Ascot, Berkshire.
**PANACHE** of Beauchamp Place are in Winter Sales.
**HOTELS REQUIRED.** Group of businessmen seek hotels in London. See Business Opps.
**HIGH CLASS** residential rest home. See Services.
**DO YOU SUFFER** with muscular pain? See Services.
**ROLL ON 1984.** Terminate the unwanted and handicapped. But get them unborn—nice and small. LIFE (0926 21887)
**RECEPTIONIST** for private college. See Non-Sec.
**PARENTS** of mildly physically/mentally handicapped adults invited to contact: similar to discuss self-help solutions. Box 0503 K, The Times
**CITY TRAVEL** agency require a supervisor. See General Appts.
**ENGLAND v WALES** Rugby. *Tickets* wanted. See Wanted.
**ENGLISH TUITION,** Cambridge grad. E.F.L. cert. See Services.
**£1,000 NEEDED** to launch Chester.—See Finance and Investment.
**AMERICAN** College Director seeks young sec./P.A. See Creme.
***COUNTRY HOUSE** required in summer.* See Property Wanted.
**NEW FACES NEW ACTIVITIES** revitalise your leisure time with the varied programme of social, sports and cultural events offered by I.V.C., London's leading club for young (20-35) professional people. If interested come along any Wednesday between 7.30 and 9 p.m. to the Intervarsity Club, 2-5 The Plazza, Covent Garden, W.C.2 (end of King St.), or write to John Richling (T) for Details.
**BE A GOOD NEIGHBOUR,** use your car to help the old and lonely. *One Sunday afternoon* a month.—Phone Contact 01-240 0630.
**100,000 AVAILABLE** for house or flat in Central London.—See Property Wanted.
**ARCHAEOLOGICAL EXCAVATORS,** Volunteers, preferably experienced, immediately required for Neolithic and Saxon sites. 3 month contract available. Details from J. Williams, Northampton Development Corporation, Cliftonville House, Bedford Road, Northampton NN4 0AY. Tel. 0604 46444.
**ARCHIVIST** for Educational Charity. *See Secretarial Vacancies.*
**WANTED.**—Second-hand and antiquarian books.—See Wanted.
**ESHER.**—£4,000.—P.A. Secretary. See Creme de la Creme.
**GIRL** About the House required.—See Domestic & Catering Col.
**PARTNER'S SECRETARY** for West End Lawyer.—See Creme.
**SKI-PLAN** require Italian-speaking representatives.—See General Vacancies.
**PETROLEUM.**—Well Site Geologists sought.—See Science & Tech.
**RESEARCHER** seeks photographs and books on Tripoli, Libya, up to 1952; write in first instance.—Box 0494 K, The Times.

**HOLIDAY SUCCESS IN THE WEST COUNTRY!**

**BUDE FIVE MILES.** Beautiful 16th century thatched *cottage, sleeps 7-8,* comfortable, modernized. Riding, fishing, beaches, surfing. Available all year from £26 p.w.

This advertiser was extremely satisfied by the amount of replies she received. "I can book for the rest of the season after only 2 Saturdays advertising in the Holidays and Hotels Feature."

If you want response like this

*Ring*
**01-837 3311**
TODAY!

## ANNOUNCEMENTS

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## WINTER SALES

**PANACHE OF BEAUCHAMP PLACE, KNIGHTSBRIDGE**

Sale commences 7th January—28th inclusive.
PRICES RANGE FROM £20—£60
ON ALL WINTER STOCK.

**WARDROBE SALE,** starts 8 o'clock this week, reductions of 50%, for - on Christian Aujard, George Rech, Bruce Oldfield, Etc. Etc. Also bargains in our "make us an offer" rail, where you can choose the price. 17 Chiltern Street, W.1, also Wardrobe at the Elizabeth Arden Salon, 19-20 New Bond St.

**HARRODS SALE.**—A few half-price Stratton Systems, the supreme language course, radio TV dept.

**JEAN NISSAN.**—Sale of knitwear now on. Genuine reductions, at least 25%. Open all day Saturday, until 7.30 Wednesday.—117 Walton Street, S.W.3.

**LUCIENNE PHILLIPS.**—Stupendous sale until Jan. 31st.—89 Knightsbridge, S.W.1. 235 2134.

**PIANOS.**—January Sale. Finest selection new Bechstein, Yamaha, Knight, Kemble, etc.—Jacques Samuel Pianos, 142 Edgware Rd., London, W.2. 01-723 8818.

**GREY FLANNEL.**—Mens wear sale now on.—7 Chiltern St., W.1. 935 4067.

**LATEST** maternity fashions and children's clothes sale at Balloon, 77 Walton St., S.W.3.

**MARY FARRIN** winter knitwear now at further reductions. 9 South Molton St., W.1.

**REGARIUS.**—Sale finishes Saturday Jan 21st. January 17th, 20th and 21st inclusive. We are making large final reductions.

**CASA PUPO SALE** now on. Rugs, Ceramics, Glass and furniture. Up to 50% off. 17 Sloane Street, S.W.1, 56-60 Pimlico Rd., S.W.1, 8 Brighton Place, Brighton, Mon.-Sat., 10 a.m.-5 p.m.

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**HAVE AN AFFAIRE** with our food. We put the love into it. Box Tree Restaurant, Ilkley. Tel. (0943) 608484.

## UK HOLIDAYS

**A HOLIDAY IN THE BRITISH ISLES THIS YEAR?**

for the widest selection of hotels, self-catering, etc holidays this year consult The Times "Holidays and Hotels In Great Britain & Ireland" special feature appearing every SATURDAY UNTIL APRIL 22. Advertisers with vacancies wishing to take advantage of high discounts and reach a proven holiday market place ring Bridget or Stella on 01-278 9351.

**A HOLIDAY IN THE BRITISH ISLES THIS YEAR?**

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**NEAR** sea and Yorkshire Moors. Cottage, sleeps 5, in grounds of Palladian House. £40-£65 p.w. Fenton, Ebberston Hall, Scarborough. Tel. 0723 85516.
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**NR. CANTERBURY.**—Peaceful mill, c.h. Avail. now. £55 p.w. Sleep 6. 01-588 1156 day or 07533 weekly.
**NEEDED.**—Rural accomm., E.W. Sussex, 2 months July/August. 2/3 bedrooms. Write Vandersluis, 1a Twin Bay Villas, 10½ miles Clearwater Bay Road, Kowloon, Hongkong.
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**CHELTENHAM RACES.** To let Manor House ideal for house party, staff and catering supplied. 8 miles from race course.—Telephone Overbury 361.
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## HOLIDAYS AND VILLAS

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## WINTER SALES

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GREAT WINE & SPIRIT SALE


TO-DAY AT 160 CUT-PRICE WINE SHOPS

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**VINCCI**
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*—Be sure not to miss it!*

## HOLIDAYS AND VILLAS

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UNBEATABLE VALUE FROM ONLY £115

SAVE £10! Take advantage of our last-minute bargain prices and join one of our mixed Chalet Parties in a top Alpine resort on 21st January—when the slopes are uncrowded, there's hardly ever a lift queue and local prices are at their cheapest.

| | 1 week | 2 weeks |
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| San Martino, San Vigilio | — | £177 |
| Tignes, Courchevel 1650/1550 | £115 | £197 |
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ALSO A FEW CHALET, HOTEL & *SELF-CATERING* VACANCIES FOR 1 & 2 WEEKS ON OTHER DATES AT NORMAL BROCHURE PRICES

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**WORLD WIDE REDUCTIONS.** Europe, the Americas, Africa, India, Middle East, Far East, Australasia.—Burlington Travel, 30A Sackville Street, London, W.1. 01-439 8671. Airline Agents.

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***GREECE £55.** Spain £43, Italy £23.* Greek Island Specialists with our own colour brochure. Air Save Travel, 23 Jacey Galleries, 525 Oxford St., W.1. 01-408 1753/1743. ATOL 890B.

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***SKI LECH.** 13-26 February. 4 per*sons wanted for chalet party of 12. £235 each.—Tel. 01-267 8723 after 6 p.m. or 01-481 0550.

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Departing March 6th, 1978, for 14 nights Pegasus are offering £50 off all their Caribbean Holidays. Roam the sun-drenched shores and bathe in the balmy seas of St. Lucia.
Pamper yourself with all the comforts of a luxurious hotel, discreetly nestled amongst waving palms: or enjoy water skiing, tennis, riding, scuba diving (often included in the price).
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| MILAN | £39 |
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THOMSON WINTER CITIES
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ATOL 1090 B

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**"HOLIDAY 78"** as seen on B... French Farm and Village Hol... Guide 1978, 1,000 prope... from £15 p.w. with pict... Direc booking or through Fr... Government Tourist Of... £2.35 Euro-States Publishing... Sun Street, London EC2 (T...

**3 BEDROOM VILLA** required, ... from mid July to mid Aug within reasonable distance ... coast. *Terms to be arranged.* area. Please tel. 550 0387 time.

**ATHENS £55,** Corfu £55, Sp... £45, Switzerland £55, France £... Colour brochure for hotel, Vil... *Apartments. Europa Travel,* Piccadilly, London, W.1. 01-... 9371/2. ATOL 890B.

**CHALET PARTY** skiing, Courch... 1850, Meribel & Verbier. F... tastic snow conditions & ... *January prices.*—Mark War... Travel, 01-828 5535 (A... ATOL 369B).

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**CANARY ISLES.**—Warm and sun... Flights, flats, hotels January... wards. Book your winter vacat... now with the specialists.—M... *sale, 6 Vigo St, W1.* 01-439 60...

**TUSCANY VILLA** available for J... only: 5 bedrooms, pool, ... service.—Tel. 01-435 ... (office hours); 01-235 ... (other times).

**DORDOGNE COTTAGE,** 2 dou... bedrooms, all mod. cons., vie... peace. £30-£45 per week. ... Page, Northampton 62971.

**PROVENCE BANDOL,** 10 ... *Attractive villa amon...* vineyards, sleep 4/5 from £... p.w. February to £215 ... August. Tel.: Sevenoaks 88438.
**WEEKENDS ABROAD** (00 Euro... pean destinations. Flight, hot... b b from £50 incl. Sea ... Travel 01-828 6144 (ABTA).
**SKI SELVA.** 21st Jan. to 4 Feb. ... for two persons req... cha... party.—Ring day or eve. ...
**RITEPRICE HOLIDAYS.**—Athe... £65, Spain fr. £45, Italy fr. £... and other destinations.—01-... 7501 (Air Agents).
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**ST TROPEZ.**—Modern, luxury fl... swimming pool, opposite beac... sleeps 4, 15-14th July. ... 01-319 6410.

(continued on page 25)

## The Times Crossword Puzzle No 14,811



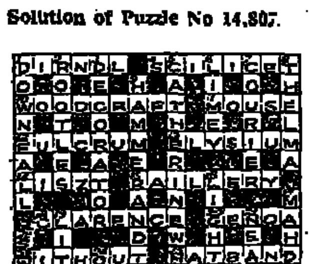
**ACROSS**

1 Sea-cook's receptacle used in passage for game? (7-5).
9 Used to write circular letters? (9).
10 Poem returned by Welsh man with £1 (5).
11 Resort in a rare muddle about current contract (6).
12 Helping wrong-doer as a matter of course? (8).
13 Editor succeeded Kingsley (6).
15 Eastern priests and thinkers holding royal letters (8).
18 USSR city hats appear odd to county (8).
19 New £100 hair dye (6).
21 Latest dance shown on the screen (4-4).
23 Weaver's sitting-room? (6).
26 Call to carry on given by old friend (5).
27 What we do to gum-resin consumed? (9).
28 Striker employed in the services (6-6).

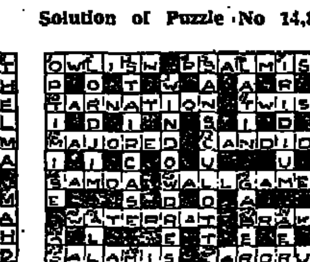
**DOWN**

1 Man replaced Barret and Mr. French (7).
2 Might be treated as twisted? (5).
3 Material used by Longfellow in Hiawatha? (6, 3).
4 Score in a record-breaking set-up (4).
5 Beetle found by Robin's wife (8).
6 George a poet? (5).
7 Become less stupid in his form (8).
8 Sayings written up, in the main about God (6).
14 Bloomer over conductor's material for piano pieces, perhaps? (8).
16 Instrument is harp, not piano, girl concludes (9).
17 Mark IX redesigned for battle (8).
18 Keynotes as prescribed (6).
20 Composer beat 1 *dn* (7).
22 An example is, sir, my involvement with her (5).
24 Follow vehicle up to the King's Head (5).
25 Dramatic daggers of a basket of figs (4).

Solution of Puzzle No 14,807.



Solution of Puzzle No 14,810



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